

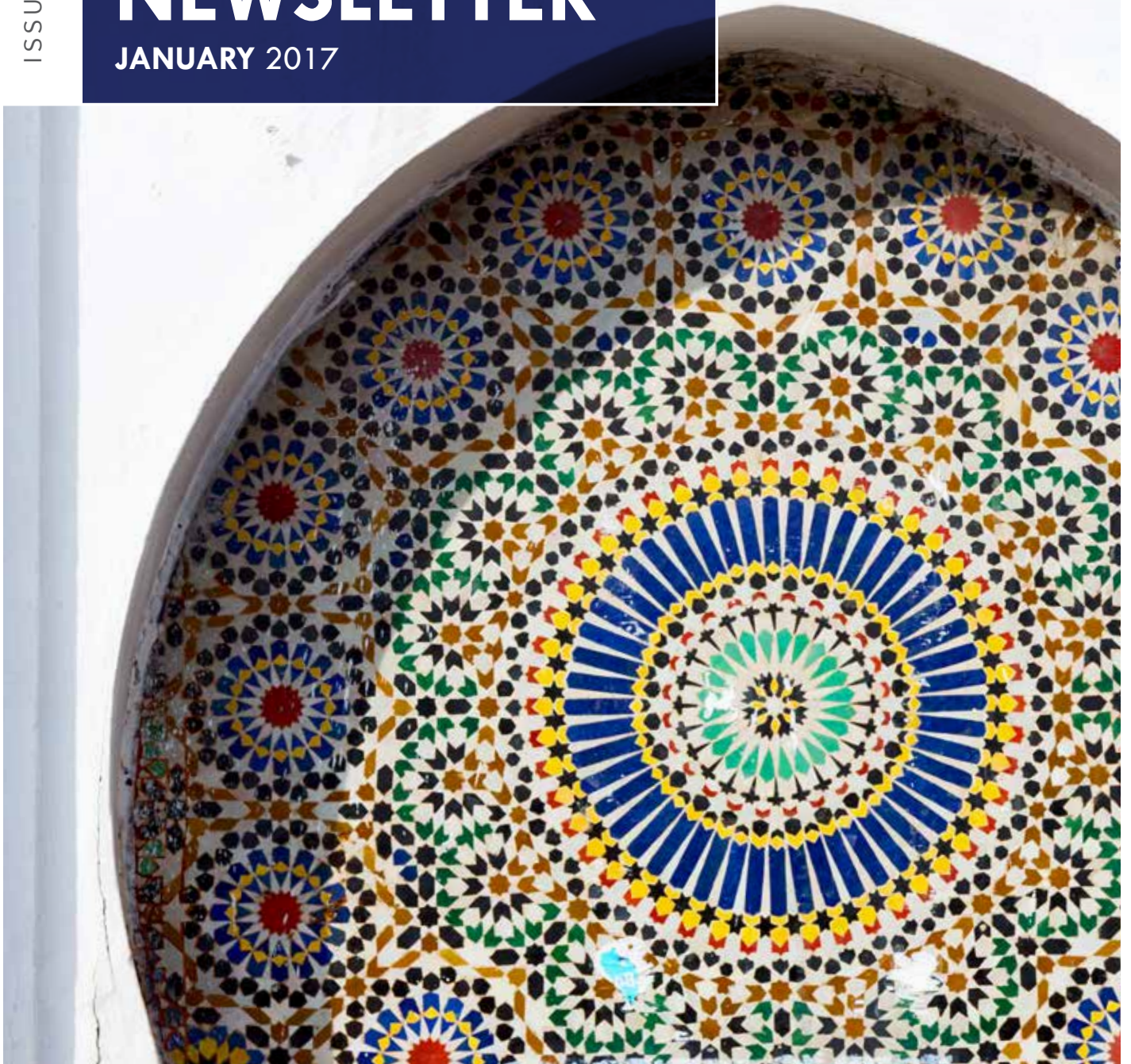
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ISSUE 18

# MEMBERS' ACTIVITIES NEWSLETTER

JANUARY 2017



This issue of Members' Activities  
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# FOREWORD



**Harris Geronikolas**  
*President*



**Rashad Mabger**  
*Secretary General*

Dear Reader,

Welcome to the first issue of our Members' Activities Newsletter for 2017. Building on previous success of our events and activities, this year's schedule shall start with a one-day workshop on **"Doing Business in the Arab World"**, with the aim of understanding the business ethics, methods and culture. This event will be presented by some Greek Commercial Attaches and Greek companies with long experience in doing business in the Arab world as well as experts on Arab culture and tradition. During this event, arrangements will be made for B2B meetings between business delegations from Egypt and Libya with their Greek counterparts.

In "Members' News" of this issue, we are pleased to see the achievements and progress made by our member-companies, developing new ideas and gaining awards for their outstanding quality products and performance. In the same section, we are announcing the renewed services of Athens Chamber of Small & Medium Industries. This month, a "Special Profile" is dedicated to Athens Chamber of Tradesmen, one of our oldest member-chambers.

On another note, we welcome the three newly-appointed Arab Ambassadors to Greece, H.E. Mr. Farid Monib, Ambassador of the Arab Republic of Egypt, H.E. Mr. Samir Addahre, Ambassador of the Kingdom of Morocco and H.E. Mr. Abdulaziz Ali Al-Naama, Ambassador of the State of Qatar. We seize this opportunity to assure Their Excellencies of our best intentions to work closely with them in enhancing the Arab-Greek relations on every business level. We wish them a pleasant and fruitful stay in Greece.

We would also like to thank our members who have responded kindly to our call in assisting the Syrian House in its continuous efforts, among other NGO's and organizations, to relieve the suffering and ordeal of the Syrian and other refugees. Their donations of various items will certainly make a difference and we urge other companies to join this humanitarian cause.

This issue has been sponsored by UNI-PHARMA S.A. – INTERMED S.A., long-time members of our Chamber, known for their leading roles in innovation and high standards in pharmaceutical products. We would like to congratulate them on their expansion and success and seize this opportunity to thank them for their support.

Enjoy your read.





## H.E. the Ambassador of the Arab Republic of Egypt presents his credentials

On January 24, 2017, H.E. Mr. Farid Monib, Ambassador of the Arab Republic of Egypt, presented his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos.

Following the ceremony, His Excellency the Ambassador had a meeting with the President of the Republic, in which they exchanged views on the historical relations that bind the two countries. The level of cooperation has been



elevated in recent years in several key business areas. Egypt and Greece are known to have been sharing, throughout history, common views and stands in all regional and international platforms.

The Arab-Hellenic Chamber would like to wish His Excellency the Ambassador a pleasant and fruitful stay during his assignment in Greece and seizes this opportunity to express its unwavering efforts to further enhance the existing friendly relations between Greece and Egypt.



## H.E. the Ambassador of the State of Qatar presents his credentials

On 24 January 2017, the newly-appointed Ambassador of Qatar, H.E. Mr. Abdulaziz Ali Al-Naama, presented his credentials to His Excellency the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, as the accredited Ambassador of the State of Qatar to Greece.

After the ceremony, Mr. Al-Naama had a meeting with the President, in which he conveyed to him the greetings of His Highness the Emir of the State of Qatar, Sheikh Tamim bin Hamad Al Thani.

In return, the President requested His Excellency to convey to His Highness the Emir his regards and high esteem and wishes to the Qatari people for progress and prosperity. They discussed the bilateral relations with regards to means and ways to enhance the existing friendly relations between the two states.



His Excellency the Ambassador holds a degree in literature from the University of Qatar, majoring in media (1999). He started his career at the Qatari communications company and served in the Qatari armed forces reaching the rank of Captain. He has also worked in the banking sector as the Director of governmental relations in Qatar Development Bank.

In July 2012, he joined the Ministry of Foreign Affairs and worked at the Protocol Department as Assistant Director, till his appointment as an Ambassador of his country to



Greece in December 2016.

H.E. Mr. Al-Naama has travelled extensively and attended many international and regional forums and conferences. He is married and has a son and two daughters.

The Arab-Hellenic Chamber seizes this opportunity to warmly welcome Mr. Al-Naama and assure His Excellency of our full cooperation and continuous efforts towards the intensification and enrichment of the friendly relations between the state and people of Qatar with the state and people of Greece.





## H.E. the Ambassador of the Kingdom of Morocco presents his credentials

On January 24, 2017 Extraordinary and Plenipotentiary Ambassador of the Kingdom of Morocco to the Hellenic Republic Mr. Samir Addahre presented his Credentials to the President of the Hellenic Republic H.E. Mr. Prokopis Pavlopoulos during an official ceremony which took place at the Presidential Palace in Athens. After the ceremony, President Pavlopoulos received Ambassador Addahre in his office and during their discussion he congratulated Mr Addahre and wished him success in promoting the Moroccan-Greek relationship.

During this meeting, the Hellenic Head of State requested Ambassador Addahre to convey to His Majesty Mohammed VI the King of Morocco, his respect and high esteem, and to the Moroccan people his wishes for peace and prosperity. He also expressed his admiration for the process of reform and modernization



undertaken in Morocco.

Ambassador Addahre in his reply speech to President Pavlopoulos stated that his appointment to the Hellenic Republic – a country with a rich history and great cultural heritage – is an honour and further responsibility.

The Moroccan Ambassador also underlined the importance of shared values such as modernity, democracy and tolerance that still drive the Moroccan Project of Society especially in its international relationships.



## SPECIAL INSERTION

### *Dinner hosted in honour of the newly-*



*Seated from left: Dr. Awn Al Khashlok, Dr. Mazen Khoury, H.E. Mr. Fawwaz Al-Eitan, Ambassador of Jordan, H.E. Mr. Dr. Lassaad M'hirsi, Ambassador of Tunisia, Mr. Samir Addahre, Ambassador of Morocco and Mr. Abdulazim Weiss, businessman. Standing from left: Mr. Joseph Samaan, Mr. Jamal Joratli, Mrs. Mirna Khawly, Charge d'Affaires of the Embassy of Lebanon and the Secretary General of the AHCCD, Mr. Rashad Mabger.*

On January 14 2017, Mr. & Mrs. Samaan hosted a welcoming dinner in honor of the newly appointed ambassadors to Greece: H.E. Mr. Farid Monib, Ambassador of the Arab Republic of Egypt to Greece, H.E. Mr. Samir Addahre, Ambassador of His Majesty the Kingdom of Morocco to the Hellenic Republic and the Republic of Cyprus as well as H.E. Mr. Abdulaziz Ali Al-Naama, Ambassador of the State of Qatar to the Hellenic Republic.



## *appointed Arab Ambassadors to Greece*



*Mrs. Mira Khawly welcoming  
the Ambassador of Morocco*

The dinner was attended by the Dean of the Council of Arab Ambassadors, H.E. Mr. Marwan Emile Toubassi, and a number of other ambassadors in Greece, prominent Arab businessmen and doctors working in Greece. Present were also the Vice-President of our Chamber, Mr. Abdulazim Weiss, as well as the Secretary General, Mr. Rashad Mabger, with their spouses.

# SPECIAL INSERTION

*From left: Mr. Samir Addahre, Ambassador of Morocco, Dr. Lassaad M'hirsi, Ambassador of Tunisia, Mrs. Samaan, Dr. Mazen Khoury, Mrs. Mirna Khawly, Charge d'Affairs of the Embassy of Lebanon, Mr. Samaan, Mr. Marwan Emile Toubassi, Dean of the Council of Arab Ambassadors, Mr. Fawwaz Al-Eitan, Ambassador of Jordan and Mr. Rashad Mabger, Secretary General of AHCCD*

Mr. Joseph Samaan, who is the President of Tanweer and a Board Member of the Arab-Hellenic Chamber, warmly welcomed the new Ambassadors and wished them a pleasant and fruitful stay during their stay in Greece. He also emphasized on the business relations between Greece and the Arab world and the role of the Arab community in Greece.

The Arab-Hellenic Chamber would like to seize this opportunity to express its gratitude to Mr. Samaan and Tanweer for their continuous supporting role to the Chamber's events and activities.







*(Top) Mrs. Samaan welcoming the Ambassador of Morocco. Also seen in the picture: Mrs. Mirna Khawly and H.E. Dr. Lassaad M'hirsi.*

*Mr. and Mrs. Weiss*

# SPECIAL INSERTION

## Thank you for your Response



It is with great pleasure and appreciation that we have received the positive response by the members of the Arab-Hellenic Chamber to our call for the relief of suffering of the Syrian refugees. The member-companies who have contributed to this cause are: Tanweer, Kleos, Mega Disposables S.A., Mideast Travel Worldwide, Frezyderm, Salfo and Associates S.A., Eclectic Foods, Floridis S.A., Palirria S.A., Atlas Medical Ltd., Remax

*Mr. and Mrs. Samaan visiting the Syrian refugees in their accommodation houses*



*Distribution of donations*





and Adelco S.A. The donated items consist of: food products, medicine, baby diapers, toys and cleaning products. The President of the Syrian House, Mr. Abdulazim Weiss, expresses his gratitude to our member-companies who came forward and supported this noble cause. We, at the Arab-Hellenic Chamber would like to call upon other members to join this humanitarian effort till the ordeal of the refugees comes to an end.

*Taking care of the youngest in need (left)*

*Refugees receiving medical care from the doctors of the Syrian House*



## CONTRIBUTORS



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Respiratory



Energy



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**OFET**

GROUP OF PHARMACEUTICAL COMPANIES



Pharmaceutical Laboratories S.A.



**UNI-PHARMA S.A.** was founded in 1969, with the scope of producing innovative pharmaceutical products. Uni-Pharma researches, develops, manufactures and markets pharmaceuticals of the highest quality and effectiveness, covering all major therapeutic categories.

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**INTERMED S.A.** was founded in 1996. During its operation, it has proven its successful course, by introducing innovative dermocosmetics, pharmaceutical and parapharmaceutical products. Intermed develops and manufactures high quality products covering all major health care categories (Oral, Dermocosmetic, Gyneocological, Pediatric, Nutritional etc.).

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## ΕΠΑΓΓΕΛΜΑΤΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΑΘΗΝΩΝ ATHENS CHAMBER OF TRADESMEN



The “**Athens Chamber of Tradesmen**” (EEA) with 150.000 registered Small-Medium Enterprises and Professionals members of tertiary sectors is covering Athens and the region of Attica. Is operating since 1925, for the promotion and development of its members, contributing to wider socioeconomic objectives such as growth, jobs and sustainability. It also supports its members & SME Stakeholders in their effort for Modernization, Internationalization, Innovation and R&D and Vocational Education-Training, so as to enable them to meet the requirements of the constantly changing conditions within the European Union and Global Markets. EEA is an institutional public body, operating under the auspices of the Ministry of Development & Competitiveness, serving as advisor of the state and is administered by a 6 member Board of Directors, the President and a 5 member Managing Board and employs an executive staff of 34 persons well versed in its activities. The strategic role of EEA includes also contribution in policies and promotion of National and European programmes for the support of SMEs.

The Athens Chamber of Tradesmen has implemented a quality management system according to the requirements of the standard ELOT EN ISO 9001: 2008 and takes care of the continuous improvement of its efficiency. At the same time it has acquired managing sufficiency type II of the Special Secretariat for Digital Planning as well as the certificate ELOT 1429:2008 and ELOT 1431-3:2008 for management and implementation of co-financed projects.

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### CONTACT DETAILS

#### ATHENS CHAMBER OF TRADESMEN

**A:** 44, Panepistimiou str., 106 79, Athens, Greece

**T:** +30 210 33 80 200

**F:** +30 210 33 80 211

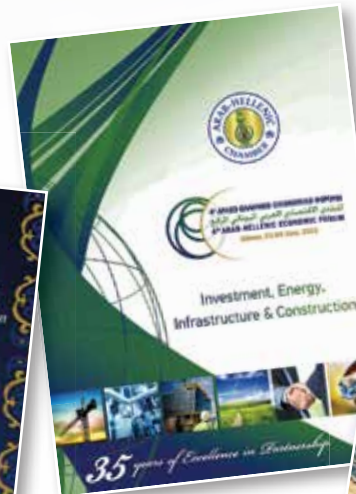
**E:** eea@eea.gr

**W:** www.eea.gr

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# Publications of the ARAB-HELLENIC CHAMBER





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# NEW MEMBERS

1. ELITREE
2. PAPRIKA
3. AIRENERGY
4. CHERBROS
5. HATZIOAKIMIDIS S.A.
6. HISCS
7. INCOSAL S.A.
8. STAVROS KASSIDIARIS S.A.
9. WEBSTER UNIVERSITY - ATHENS CAMPUS
10. WIMA - WORLDWIDE INDUSTRIAL  
& MARINE ASSOCIATION

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## CONTACT DETAILS

### ELITREE LTD.

**A:** 74 Drakontos Street, Kolonos,  
Athens, Attica, 10442, Greece

**T:** +30 210 51 52 524,  
+30 6974 637 041,  
+30 210 51 40 687

**E:** [greece@elitreeoil.com](mailto:greece@elitreeoil.com)

**W:** [www.elitreeoil.com](http://www.elitreeoil.com)



**Elitree Ltd.** is a 100% Greek company, active in the historic location of Ancient Olympia – birthplace of the Olympic Games – where its business address and olive trees are located.

Elitree Ltd. managed to combine a 150-year old experience of traditional production methods – one derived from our forefathers – with state of the art scientific and technological ways, resulting to a uniquely advantageous and quality product.

#### • The Production

Elitree Ltd. in an effort to deliver an exceptional quality product uses state of the art equipment throughout every stage of production and standardization.

### PRODUCTION PROCESS

#### OLIVE OIL

The process of olive oil production is handled with extreme caution in every stage. Beginning in mid-November, we gather the fruit, exclusively by hand and with no mechanical intervention whatsoever, thus protecting our trees and fruit. Within 6-8 hours, the fruit is transferred to the oil mill where kneading is done exclusively by cold pressurization in temperatures never surpassing 27-29 degrees Celsius. Thus, a golden-green colored olive oil of rich fruity taste and exquisite flavor is produced.

#### KALAMON OLIVES- OLIVE PASTE

The Kalamon olives of Elitree are one of the finest table olives to be found in Peloponnesus, perfectly adjusted to the climate of Ancient Olympia where they are cultivated. The youngest of our trees here in Elitree produce Jumbo sized kalamon olives of A quality. After collecting the olive fruit and processing it in a natural fashion we package it in natural brine so that it remains fresh and free of deterioration.

#### HONEY

The honey of Elitree is an aromatic, viscous, sweet material, derived from the nectar of vegetables, gathered by bees and transformed for their nutrition into a thicker liquid stored in the honeycomb. We collect it, package it and offer it to you unprocessed. It stands out for its quality and authentic form possessing an amber color and a unique taste.

#### OLIVE OIL SOAP

Elitree's olive oil soaps have been produced for years based on the authentic recipe of our ancestors. They are the precious ally of the daily hygiene of modern man. The green soap (green due to olive's color) possesses exquisite therapeutic qualities known from antiquity.



## CONTACT DETAILS

**YORGOS AGRAFIOTIS**

**PAPRIKA SALES AND LOGISTICS**

**T:** +30 242 10 80030

**F:** +30 24210 80037

**M:** +30 6943103 280

**E:** yorgos@mypaprika.gr

**W:** www.mypaprika.gr



## Who we are-Our ethics

Paprika is a small/medium trading company at fruits, vegetables, olive oil and honey wholesale business. We operate for more than twenty years at Volos, Magnesia and apart the wholesale warehouses we own a retail shop at Volos city center. Our team, at any level is dedicated to business goals and we always work with a view to open new business opportunities.

## Our expertise

During last twenty years we have established steady relationships with production enterprises all over Greece such as agricultural co-operations, packaging factories, individual farmers, agriculturists and warehouse industry experts. We are therefore well aware of the production and seasonal issues, the trade practices, the legislation and hygiene issues that surround the fresh fruits and vegetables industry and the food sector overall.

Greece is famous for producing a wide variety of excellent quality fruits. Our area Thessaly region is also known for dairy, olive oil and honey products. Importantly, our local agricultural environment has also to present an extensive network of greenhouse producers of tomatoes, cucumbers, eggplants, peppers and leaf type salads. We work closely with Agricultural cooperation of Volos (<http://www.agroktimatavolou.gr/el/>) who they possess one of most modern hydroponic facilities in Greece.

## Our proposal

We are optimist to achieve a dual objective. Firstly, to introduce selected Greek agricultural products to Arab entrepreneurs and also to exchange agricultural know how by taking into account particular weather and water limitations.

In more detail, we would like to contact business people from Arab countries in order to present to them major Greek agricultural products from all over Greece, to listen to their needs and explore potential trading opportunities between our companies under the assistance and guidance of Arab-Hellenic Chamber.

In addition, we offer to anyone interested (individuals, companies, semi-governmental or governmental organizations) the opportunity to be introduced to our local greenhouse and hydroponics facilities. We are keen to conduct the necessary initial communication and arrange visits and meetings with agricultural experts, experienced growers, and greenhouse/hydroponic developers. Focus will be on tomatoes, cucumbers, eggplants, peppers and lettuce type productions, however, depending on particular interest we can potentially expand scope and product range





## CONTACT DETAILS

### AIREENERGY S.A.

**A:** 336, Mesogeion Av.  
153 41, Athens, Greece

**T:** +30 210 65 34 882

**F:** +30 210 65 34 882

**E:** [info@airenergy.gr](mailto:info@airenergy.gr)

**W:** [www.airenergy.gr](http://www.airenergy.gr)



**AIREENERGY** was founded in 2008, aiming to play a distinctive role in the development of the Greek renewable energy market. AIREENERGY's basic activities are the development, design, construction and operation of wind farm projects.

AIREENERGY has a top-level team accumulating considerable expertise in all aspects required for the successful delivery of a wind farm. Already from 1996, the partners of AIREENERGY have been involved in the development, construction and operation of wind farms in Greece, cooperating with either investors as well as providers of wind generation equipment, with a total capacity of more than 1000MW.

The company's construction experience includes:

- Improvement of the existing Roads or new Road Construction
- Construction of Crane Hardstanding Areas
- Construction of Turbine Foundations
- Laying and Connection of onsite distribution and signal Cables
- Control Building Construction
- Interconnection Network Installations
- Substation Construction

The synthesis of knowledge concerning all the requirements of a Wind Farm, ensures AIREENERGY an overwhelming advantage over other companies active in the field of Wind Energy, and offers the customer the highest possible guarantee of quality for project completion.



# NEW MEMBERS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

**CHERBROS S.A.**

**BRASS FITTINGS MANUFACTURER**

Contact persons: Ms Hara Baka,  
[hbaka@cherbros.gr](mailto:hbaka@cherbros.gr) (export dpt),  
Mrs Georgia Tounta,  
[tounta@cherbros.gr](mailto:tounta@cherbros.gr) (account matters),  
Mr Grigoris Agrogiannis,  
[grigoris@cherbros.gr](mailto:grigoris@cherbros.gr) (account matters)

**A:** 224 Orfeos str., 12241, Egaleo, Attiki, Greece

**T:** +30 210 34 52 004

**F:** +30 210 34 25 291

**E:** [info@cherbros.gr](mailto:info@cherbros.gr)

**W:** [www.cherbros.gr](http://www.cherbros.gr)

The history of CHERBROS S.A. started from 1952.

Since then the company has a presence in the market as a Brass Fitting Manufacturer.

- We ensure quality using raw material CW6 17N and CW6 14N for our products and we declare our conformity to European Standards.
- We develop our equipment with new generation machines and robotic systems.
- We train and specializes our staff in the use of new machinery.
- Taking into consideration the quality and competitive price, we design our products based on the people's current needs.
- We certify our processes according to the UNI EN: ISO9001.
- We are expanding into the global market place while maintaining our principles for guaranteed high quality, competitive price and friendly service.
- Our experience and our history are our vehicles for continuing presence in new market challenges.
- We design and produce products for Heating, Plumbing and Solar installations. Few categories of our products are:

1. Ball Valves
2. Radiator Valves
3. Compression fittings for Copper / Pex / Alpex / pipes
4. Safety valves, Filling valves
5. Threaded and Soldered Fittings







# NEW MEMBERS

[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

**HATZIOAKIMIDIS S.A.**

**A:** Nea Pella, Giannitsa PC 58005, Greece

**T:** +30 23820 32 123

**E:** [info@hatzioakimidis.gr](mailto:info@hatzioakimidis.gr)

**W:** [www.hatzioakimidis.gr](http://www.hatzioakimidis.gr)



**HATZIOAKIMIDIS S.A.** is a prototype family company which constructs machineries for slaughterhouses and food industries since 1983. The company was founded by Mr. Grigorios Hatzioakimidis and has built about the 95% of the Greek slaughterhouses while it has expended its business to Europe, Asia and Africa. Until today, we have finalized modern abattoirs in India, Egypt, Cambodia, Armenia etc.

## ACTIVITY

We design, construct and install the slaughter equipment for fully equipped slaughterhouses of cattle, camels, sheep & goats and pigs according to European, Halal and Kosher standards. We produce slaughter lines of different capacities, according to the customers' requirements. Our interest is to combine the required legislation with the easy operation of the slaughter line. All of the produced machines have CE certification and each project that we finalize has HACCP Certification.

## ADVANTAGES

The years of experience and the excellent knowledge of the know-how of abattoirs are the advantages of our company in the global market. Our specialization in the designing and construction of slaughterhouses is a result of the methodical and detailed attention to each process until the finalization of the project. The comparative advantage over competition is the excellent quality of our products at competitive prices. Moreover, for us, each project is considered unique.

## MAN POWER

HATZIOAKIMIDIS S.A. is a team of qualified mechanical engineers, experienced sales people, creative design team, research and development designers and experienced administrative staff.





## CONTACT DETAILS

### HiSCS S.A.

**A:** 1, Mpakou str, 1st floor, 15125, Athens, Greece

**T:** +30 211 78 00 818

**F:** +30 211 800 8939

**E:** [info@hiscs.gr](mailto:info@hiscs.gr)

**W:** [www.hiscs.gr](http://www.hiscs.gr)



**HiSCS S.A.** is a general Trading & Contracting Company driven by a strong philosophy of safety, excellence & performance. Offering a broad range of professional services, HiSCS can successfully accomplish demanding infrastructure projects meeting all requirements of the modern construction industry and Standards.

The **LMK Post-Tensioning (PT) system** has been the flagship product of HiSCS (manufacturer, supplier & installer). The LMK System brings together an unrivalled combination of complementary capabilities in the civil engineering sector offering integrated technical solutions in PT on a uniquely global scale.

### SERVICES

- **Supply and application** of the **LMK PT System** (manufacturer, supplier & installer)
- **Jacking & lifting** of bridges, replacement, Repair and Maintenance of Bridge Bearings
- Installation, Replacement, Repair & Maintenance of **Bridge Expansion joints & Traffic Safety elements**
- **Inspection** of structures, Issuance of Technical, Evaluation & Calculation **Reports & Design**
- Full range of specialized **equipment & machinery** needed for proper execution of works
- Engineering **Support, Design & Consulting** from Project's commencement to completion

### WORKING WORLDWIDE

HiSCS supports projects around the world. Our most **recent** projects are located in the **State of Kuwait** – Tamdeen Towers, Kingdom of Saudi Arabia - Jeddah-Mekkah New Expressway & **Malaysia** – New Pantai Expressway







**CONTROLS & AUTOMATION  
STAVROS KASSIDIARIS S.A.**

**CONTACT DETAILS**

**STAVROS KASSIDIARIS S.A.**

**A:** 97, Agchialou & Aegaleo Str., 185 44  
Piraeus, Greece

**T:** +30 210 46 36 000

**F:** +30 210 46 24 471

**E:** [info@kassidiaris.gr](mailto:info@kassidiaris.gr)

**W:** [www.kassidiaris.gr](http://www.kassidiaris.gr)

**Stavros Kassidiaris S.A.** and his staff are servicing their clients persistently, in an authentic and reliable fashion since 1978.

C&A brand has been consistently established in the global marine business as a highly-focused group specializing in quality marine projects, related to Integrated Navigation and Bridge Solutions, Engine Monitoring systems, Total Ship Automation systems, Ship Security systems and to any kind of electrical or electronic installation in all types of vessels (commercial, leisure or defense).

Operating for over 40 years into a harsh and volatile marine environment a tidal amount of expertise was gained. C&A is a well-respected brand all main industrial sectors including petrochemicals, cement, steel, food, refineries, etc.

Fifty highly experienced and qualified employees are comprising C&A's beating heart. A panorama of various disciplines is building C&A sustainable competitive advantage from the very start of company's history.

Experts in Industrial and Naval Electronics, Hydraulics, Pneumatics, Controls and Automation are synthesizing C&A's treasure, its long-lasting success guarantor.

**Stavros Kassidiaris S.A.** has been certified by ISO 9001:2000, from Bureau Veritas (BVQI) and is always manufacturing its products by the latest standards and regulations.



## INCOSAL S.A.

### CONTACT DETAILS

#### INCOSAL S.A

**A:** 38-40 Kapodistriou Avenue, Greece, 151 23

**T:** +30 210 61 01 101-7

**F:** +30 210 61 01 164

**W:** [www.benelica.gr](http://www.benelica.gr)



**Benelica pro** is also to be offered for the first time in Centers for the Revitalization and Treatment of the Skin such as Aesthetics Institutes and Spas. Their results can be seen after the first visit to such a Center. In parallel with our treatment there is also a professional day cream «Aqua care All Day Cream (50ml)» which is sold only by Centers such as Aesthetics Institutes and Spas and contributes to immediate and visible results on the skin.

Our company, Incosal S.A., is pleased to introduce its innovative and specialised line of cosmetic products, the Benelica Series, which is based on active collagen derived from snail secretion. The main active ingredient of the Benelica Series is snail secretion. Due to the innovative method used, we are able to retain 95% of the active ingredients contained in the snail secretion. These ingredients are: Vitamins A and E, allantoin, glycolic acid and collagen.

Our cosmetics are distinguished for their effectiveness which is brought about by using the combination of the unique snail secretion with new generation molecules such as Phosphorylated glycoside, proline, lysine and copper, Micro -hyaluronic acid developed by biotechnological processes, Tamarind extract, Biomimetic Elafin Peptide, Haberlea Rhodopensis “resurrection plant”, Glucosamine Phosphate / Caffeyl Glucoside.

The combination of the unique snail secretion with new generation molecules offers:

- In depth hydration
- Increased production of collagen, elastin and skin density
- Skin tightening
- Reduction of the depth and volume of wrinkles
- Restoration of the lost elasticity of the skin
- Protection against ageing
- Antioxidant action

Our cosmetics, in this way, offer the skin an impressive result regarding anti-ageing, moisturization, elasticity, regeneration and healing by activating the production of collagen and elastin. They can be used depending on skin type and need by both women and men.

The Benelica cosmetic line retail products consists of the following creams:

- Moisturizing Cream (50ml) for hydration, elasticity and protection against ageing.
- Anti-Aging Cream (50ml) for rebuilding skin.
- Eye Cream (30ml) for elasticity and reducing wrinkles around the eyes.
- Serum Lifting (30ml) for increasing the smoothing skin.
- Hand Cream (75ml) for the regeneration of damaged skin and moisturizing.
- Regenerative Gel (50ml) for controlling inflammation, activation, reconstruction and repair of hydration.
- Neck and Decolletage cream (50ml) for hydration, elasticity and protection against ageing.





# NEW MEMBERS

[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)

## Webster UNIVERSITY Athens Campus

### CONTACT DETAILS

#### WEBSTER UNIVERSITY - ATHENS CAMPUS

Peggy Manouka, [peggymanouka91@webster.edu](mailto:peggymanouka91@webster.edu)

Robert Pefanis, [robertpefanis42@webster.edu](mailto:robertpefanis42@webster.edu)

**A:** 9 Ipitou Street, 10557 Syntagma, Athens  
(Administration & Classrooms) & 5 Markou Avriliou,  
Lysiou & Kyrristou Street, 10556, Plaka, Athens  
(Cultural Center)

**T:** +30 211 99 05 300,  
+30 211 99 05 309 (Admissions)

**W:** [www.webster.edu.gr](http://www.webster.edu.gr),  
[www.webster.edu](http://www.webster.edu)



Founded in 1915, Webster University is located in St. Louis, Missouri, USA. It is accredited by the Higher Learning Commission of NCA and ranked as a Top Tier University by the US News & World Report.

Webster Athens is a fully owned and controlled [academically & financially] accredited Campus.

It has been accredited/licensed by the Ministry of Education, Research and Religious Affairs of the Hellenic Republic to operate in Hellas [Greece] under the most recent permit 127051/K1/01.08.2016 [Government Gazette ΦΕΚ Β2585/22.08.2016].

### Degrees offered at Webster University Athens Campus

#### Doctoral Degree Program

Doctor of Management

#### Master Degree Programs

Advertising and Marketing Communications, International Relations, Master of Business Administration (MBA), Teaching English as a Second Language, Psychology with an Emphasis in Counseling Psychology.

#### Undergraduate Degree Programs

Accounting, Business Administration, Computer Science, Computer Science with an Emphasis in Information Technology, Economics, English with an Emphasis on Literature, Society and Politics, Finance, Information Management, Information Systems, International Human Rights, International Studies, Management, Management with an Emphasis in Human Resource, Management, Management with an Emphasis in International, Business Management with an Emphasis in Health Care Administration, Management with an Emphasis in Marketing, Media Communications, Political Science, Psychology (BA & BS).

# NEW MEMBERS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

**W.I.M.A. WORLDWIDE INDUSTRIAL  
& MARINE ASSOCIATION**

**Contact Person: Mrs. Carolyna Sardis**

**A:** 14, Skouze Str., Piraeus 185 36, Greece

**T:** +30 210 41 22 834

**T:** +30 210 41 22 891

**AOH:** +30 6970 837 161

**E:** [info@wima.gr](mailto:info@wima.gr)

**W:** [www.wima.gr](http://www.wima.gr)



**WIMA** the Worldwide Industrial & Marine Association is a non-profit Business Association of marine oriented companies, whose main goal is to support and guide the expansion of its members' activities, on a global scale.

Since our establishment in 2006, we have managed to successfully introduce a new concept to the maritime market; a network of certified companies with global reach, working together to effectively cover any requirement, in every sector of the shipping industry.

WIMA's members are active in the fields of:

- Ship's Construction – New Buildings & Refitting
- Ship Repairs
- Ship's Spare Parts & Supplies
- Ship's Technical & General Services
- Manufacture of Marine Equipment

Our main objective as an association is to expand our network and promote our members' activities internationally. To assist this purpose, WIMA participates in most of the world's largest shipping exhibitions, such as POSIDONIA, SMM, EUROPORT, SEA ASIA, SEATEC and SEATRADE, to name a few.

Over the years, we have managed to steadily and successfully increase our members while maintaining the high standards we represent; WIMA's company-members number over fifty at this time – all leaders in their fields of expertise.

This alone provides our customers with the benefit of finding the right service at the right time, provided by reliable, certified companies, without having to go through the difficult process of sourcing the right supplier.

On behalf of WIMA and its members, we invite you to contact us with your inquiries, enabling us to prove the quality of our services.







*Excellence in Partnership*

# MEMBERS' NEWS

1. GLOBAL AVIATION
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MARMOR SG S.A.
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MEDIUM INDUSTRIES

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[www.intermed.com.gr](http://www.intermed.com.gr)

## Global Aviation S.A. – Visiting Kuwait



**Global Aviation** is Greece's leading pilot training academy and a member of the Hellenic-Arab Chamber of Commerce. As part of Global Aviation's international business development programme, its Chairman Mr. Markos Tsaktanis visited Kuwait City on November 30th 2016. Mr. Tsaktanis was invited by Creative Concepts to discuss an aviation training joint venture opportunity in Kuwait. Mr. Tsaktanis met with Creative Concepts' directors, Mr. Ghazi Al Hajeri and Mr. Dawood Bin Salama as well as Kuwait Airways' Capt. Faisal Al Hajeri. Among others, Mr. Tsaktanis, Mr. Al Hajeri and Mr. Bin Salama met with the Greek Ambassador in Kuwait and visited Kuwait Airways Training Center. Both organisations aim at a long-lasting, mutually beneficial partnership in the field of aviation training, in Kuwait.

**Global Aviation SA** was founded by a group of aviation experts in 1997 having its base in Athens, Greece. The company acquired Aegean Aviation's general aviation assets (maintenance base, fleet etc) and expanded rapidly acquiring a fleet of single and multi-engine Piper aircrafts. Since its incorporation Global Aviation has a mission of offering top-quality services in the fields of, pilot training, aircraft maintenance and aircrafts sales. The Chairman of Global Aviation, Mr. Markos Tsaktanis, is also a Member of the Board of Directors of the Arab-Hellenic Chamber.

Global Aviation's Flight Academy is the oldest pilot academy in Greece. As of September 2012, the organisation's training syllabi have been adapted to the European Aviation Safety Agency (EASA) standards and the academy is offering EASA Part-FCL approved courses as GR-ATO-102.

Recent milestones in Global Aviation's 16-year long history include becoming a full member of the Wings Alliance (UK-based alliance of Academies) in 2015 and being selected by Ryanair as a cooperating pilot school for the airline's APC Programme in 2016.



Global Aviation's Fleet includes 6 Piper Warriors PA-28-161 (incl 1 undergoing heavy maintenance), 2 Piper Seminole PA-44-180, 1 Elite FNPT II MCC in Pachi Airport Megara (LGMG) and 1 Elite FNPT II in Pachi Airport Megara (LGMG).



### CONTACT DETAILS

#### GLOBAL AVIATION S.A.

**Contact Person:** Markos Tsaktanis, Chairman

**A:** 79-81 Filonos Street, Piraeus, 18535, Attiki, Greece

**T:** +30 210 41 10 609 **F:** +30 210 4138087

**E:** mtsaktanis@globalaviationsa.com

**Contact Person:** Alexandros Tsaktanis, Managing Director

**E:** atsaktanis@globalaviationsa.com

#### Contact Person:

Christos Malamas, Head of Training

**E:** cmalamas@globalaviationsa.com

**A:** Civil Aviation Airport of Pachi Megara (LGMG)

19100, Megara, Greece

**T:** +30 22960 81154

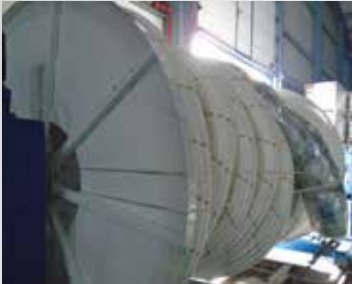
**F:** +30 22960 25459



## D. KORONAKIS S.A. is growing further...



The leading synthetic rope and wire rope manufacturers, D. Koronakis S.A. continue further their successful stories and enter deeper in offshore business. Having in their customer list, the biggest and most important companies in Shipping, Oil & Gas they extend their market share and deliver hi-tech mooring lines in new projects for offshore and drilling installations. The company has recently bought new machinery for the production of bigger diameter lines and continuous its investments to new state - of - art equipment. D. Koronakis Sa is exporting about 80% of its production worldwide. The company has an international corporate profile and participates in the most important global fairs. Imminent events where you can find Koronakis participation are the following:



25 - 27 April 2017  
Marina Bay Sands™, Singapore  
6<sup>th</sup> Edition

Gastech  
Exhibition & Conference



SeatradeCruiseGlobal

13-16 March 2017 | Expo: 14-16 March 2017  
Fort Lauderdale/Broward County Convention Center | Fort Lauderdale, FL USA



D. KORONAKIS S.A.

### CONTACT DETAILS

D. KORONAKIS S.A.

**A:** MAIN OFFICES & STOCKS: 56, Gravia Street, 18545, Piraeus, Greece

**T:** +30 210 40 60 600

**F:** +30 210 46 15 211

**E:** koronakis@koronakis.gr

**W:** www.koronakis.gr

## NEW PRODUCTS FROM DIMTECH...

DIMTECH company, having a long presence in the field of gas pollution abatement, has proceeded to the incorporation of new materials for the manufacture of odor removal systems. New materials: PP, PVC & HD-PE, are used in manufacturing casings of odor removal systems deodorants systems, in wastewater treatment and in industrial applications, where the concentrations of corrosive gases are very high. The systems are applied in the following cases:

- Pulp production and processing
- Oil refining and production of oil products
- Mining
- Foundries
- Chemical industry
- Grain process and handling
- Marine or coastal environments



**DIMTECH**  
AIR FILTRATION

### CONTACT DETAILS

**DIMTECH TECHNICAL & COMMERCIAL COMPANY**

**A:** K. Karamanli & Iroon Polytechniou Str., Aspropyrgos  
19300, P.O. Box 74, Attica, Greece

**T:** +30 210 53 25 404 / 5, +30 210 40 14 733

**F:** +30 210 53 22 544

**E:** [info@dimtech.gr](mailto:info@dimtech.gr) **W:** [www.dimtech.gr](http://www.dimtech.gr)



## EVOIKI ZIMI S.A. participates in international exhibitions

Evoiki Zimi S.A. has been in the export business for 20 years and knows very well that participating in International Exhibitions is one of the best sales development tools.

You are welcome to visit us and to introduce you our products to the following exhibitions for the year 2017:



GULFOOD 26 February – 2 March 2017  
DUBAI WORLD TRADE CENTER  
Hall: Sheikh Saeed Hall  
Stand No: S1-F17



PLMA's WORLD OF PRIVATE LABEL  
Amsterdam, 16-17 May 2017  
RAI EXHIBITION CENTER



FOODEXPO 18-20 March 2017  
INTERNATIONAL FOOD AND BEVERAGE  
EXHIBITION  
METROPOLITAN EXPO, ATHENS  
Hall: 3, Stand No: C17-D18



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COLOGNE 07.-11.10.2017

ANUGA, COLOGNE  
7-11 October 2017



## Below, are presented our special products targeted to the Arab Market:

Crust fillo pastry – Baklava fillo made with fine flour and the particular recipe of Zimi Psachnon.

Resilient and soft, it is easy to use. Ideal for cooking and pastry making.



Fillo kataifi of Zimi Psachnon is very easy to use and gives a unique result. Ideal for cooking and for making pastries.



The pizza dough from Zimi Psachnon is produced with leaven and olive oil.

Add the ingredients of your choice and enjoy easy and fast, fluffy homemade pizza, made by you. The dough is ideal for making peirinli –pizza boat too.



Sambosa leaves are ready country style fillo pastry cut into strips. They give great ease to housewives to make many tasty combinations simply by selecting the appropriate filling.



### CONTACT DETAILS

#### EVOIKI ZIMI S.A.

Contact Person: Despina Stavrinidi, Exports Manager

**M:** +30 6942 200 892 **E:** despina@evoiki-zimi.gr

**A:** 14th km National Road Halkida - Edipsos 34400 Castella / Evia, Greece

**T:** +30 22280 23700 **F:** +30 22280 22001

**E:** info@evoiki-zimi.gr **W:** www.evoiki-zimi.gr

## PRESTIGIOUS GOLD EXPORT AWARDS FOR OLYMPIAN GREEN

### OLYMPIAN GREEN WINS THE PRESTIGIOUS GOLD AWARD «Top Branded Export Product» IN THE GREEN EXPORT AWARDS COMPETITION

On Friday November, the 25th 2016, Olympian Green was awarded the Gold award in the Category «Top Branded Export Product» of Greek Exports Awards 2016, which was organized by Ethos Awards in collaboration with the Economic and Investment magazine XRIMA, under the auspices of the Foreign Affairs Ministry in Greece.

On the same time Olympian Green was also awarded the gold award in the category «Top Newly Established Export Company».

Those export awards have been established to promote and reward people, ideas, and collaboration between top export companies of the country.

Olympian Green which exports, packaged extra virgin olive oil, table olives, Balsamic vinegar, invests heavily to guarantee the top quality, and reliability of its products and its services, and has concluded the development of A state of the art factory of 3.000 square meters, aiming at the total satisfaction of its partners in distribution, and the final consumer all over the world. Already the products of Olympian Green are present in 15 countries, and soon new countries will be added.

Mr. Fotis Mavroudis, General Manager of Olympian Green commented “It is with great pride and honor that we receive these two awards which come as a recognition of the continuous and intense efforts of the employees and collaborators of Olympian Green, who focus all their efforts in innovation, quality, and satisfaction of the final consumer, in all the countries where we operate”.

On behalf of Olympian Green the AWARDS were received by MS Catherine Papaioannou, Business Development Manager.



#### CONTACT DETAILS

##### OLYMPIAN GREEN

**E:** [sales@olympiangreen.com](mailto:sales@olympiangreen.com)

**W:** [www.olympiangreen.com](http://www.olympiangreen.com)



## SELONDA's NEWS



**Selonda Aquaculture S.A.**, a worldwide leader in the production and supply of Sea Bream and Sea Bass, continues to invest in quality and innovation.

In October 2016, Selonda launched fresh, cleaned and ready to cook Sea Bream at Greek retailer "My Market" in a specially designed MAP tray, under the SELONDA brand name.

The launch is supported by a radio and outdoor advertising campaign. The main advantage of the new Selonda packaging is that it provides optimal preservation of the Sea Bream's freshness, nutritional value and tastiness. It fits easily in refrigerator shelves and prevents leakage when transported or stored. In addition, there are no waiting times at the point of sale for the fish to be cleaned and consumers pay only for the final net weight of the product given that it is already cleaned and pre-weighed in the tray. Through this launch Selonda has significantly expanded its potential clientele, as fresh fish can be sold at any point-of-sale with a refrigerator, without it being necessary for the retailer to operate a fresh fish counter.

Moreover, in accordance with the high quality standards the company has set, Selonda has acquired an updated version of GLOBALG.A.P certification, version 5.0, for all of its production facilities. GLOBALG.A.P. 5.0 certifies our company's continuous, daily emphasis on quality, food safety and sustainability.

Selonda will participate in Seafood Expo North America 2017 in Boston (Booth # 2617, 18-21/3/2017) and Seafood Expo Global 2017 in Brussels (Stand 901 at the Greek Pavilion in Hall 6, 25-27/4/2017)

### About Selonda S.A.

#### Producer and global supplier of high-quality fresh Greek Sea Bream & Sea Bass

Selonda began operating its first fish farm in 1981 in beautiful Selonda Bay located in Northeastern Peloponnesus. Today, with over 35 years of experience, Selonda operates 55 sea-cage fish farms in Greece with an annual production capacity of 40.000 tons of Mediterranean Sea Bream and Sea Bass, 14 packing stations, 2 processing plants, and 6 hatcheries with an annual production capacity of 180 million fry. Over 85% of the company's total production of Greek Sea Bream and Sea Bass is exported to more than 25 countries worldwide. Selonda has approximately 1.200 employees and the total annual turnover in 2016 is an estimated € 160 million.



### CONTACT DETAILS

#### SELONDA AQUACULTURE S.A.

**A:** Leoforos Kifisias 56, 151 25, Marousi, Athens, Greece

**T:** +30 210 37 24 900

**F:** +30 210 37 24 909

**E:** [sales@gr.selonda.com](mailto:sales@gr.selonda.com)

**W:** [www.selonda.com](http://www.selonda.com)

## New laundry detergents SEPTONA Calm n' Care

SEPTONA enhances its baby Calm n' Care product range with two new products specially designed for baby clothes:

- SEPTONA Calm n' Care laundry detergent with plant-based active ingredients for effective removal of difficult stains
  - SEPTONA Calm n' Care fabric Softener with gentle fragrance for baby clothes as soft as mom's hug!
- Both products leave no residues and are Hypoallergenic and dermatologically tested.

SEPTONA calm n' care for happy babies!



### CONTACT DETAILS

SEPTONA S.A.

**A:** 320 11, Inofita Viotia, Greece

**T:** +30 22620 31544

Exports department: **E:** exports@septona.gr

Contact Person: Mr. Dimitris Politis, Business Development Manager

**E:** Dimitris\_Politis@septona.gr



## HELP S.A welcomes our collagen brand products

**HELP S.A** welcomes our collagen brand products which are researched and designed exclusively in our laboratories according to certified EU GMP practices. Our specialties are made of collagen and hyaluronic acid fortified with chondroitin, glucosamine and vitamins complex. The collagen menu consists of 5 specialties targeting specific parts of human body leading to better results with immediate effect, namely specialties for: skin (strawberry flavor), hair & nails (caramel flavor), joints (pineapple flavor), bones (raspberry flavor) and hair, nails, joints, bones & skin (cocoa flavor). Liquid collagen supplement works better than any other form for beauty aid and it goes through the least amount of digestive effort, and is easily and quickly absorbed from human organism.

## HELP S.A. is a major manufacturer and trader of pharmaceutical products for more than 45 years.

It is a significant Greek exporter of pharmaceuticals (in terms of both units and value), with an International presence in more than 35 countries worldwide, such as Western & Eastern Europe, Middle East, Asia, and Africa. **HELP S.A.** is strategically committed with a focus in quality as its primary endeavour, the expansion of its presence globally and the increase in its brand awareness worldwide. **HELP S.A. Future Goals** include the strategic commitment for further development in the health care market, with first-to-market generic products. We additionally aim at exploring potential synergies with our existing products. Last but not least, is the focus in food supplements and development of CE- products and cosmetics.

We are focused in providing best-in-class worldwide customer service to our partners with a world-class product portfolio, a top-of-the-line product pipeline, a dedicated registration department, marketing expertise with the ability to participate in conferences and trade fairs, and being able to host medical seminars and training events, logistics expertise, state-of-

the-art research & development and production capacity for products offering: distribution opportunities, out-licensing support and contract manufacturing services.



### CONTACT DETAILS

**HELP S.A.**

**A:** Valaoritou str., 10, Metamorphosis, Attica, 14452, Greece

**T:** +30 210 281 5353

**E:** m.mourelatou@help.com.gr, d.maligiannis@help.com.

**W:** [www.help.com.gr](http://www.help.com.gr)

## Make Greece your home!

Having a property in Greece is a dream for a lot of people. Mideast Properties Investment is here to help you make your dreams come true, by finding your perfect estate.

**Mideast Properties Investment**, a sister company of Mideast Travel Worldwide, operating with the same customer-centric philosophy and “**We Care**” motto, was founded with the aim to make the search for your next property investment easier and provide each and every client with the best service possible, by locating and suggesting the property that best suits the client’s needs. Through our **portfolio of handpicked luxurious homes and estates** and with the aid of our **team of expert realtors**, you will have the chance to find the best estate for you!

According to the Greek law, voted in 2013, **foreign citizens acquiring a house property in Greece are provided with a Residence Permit**. Mideast Properties Investment locates and suggests the best offers in the Greek real estate market for you and undertakes all the legal paperwork, providing explicit feasibility studies and professional advice, and thus making the procedures easy and carefree.

Our philosophy to be by the client’s side through every step of the process is all the guarantee you might need for your next investment and what has differentiated Mideast Properties Investment in the current real estate market.

Mideast Properties Investment is the only name you will ever need to make Greece your home!



### CONTACT DETAILS

#### MIDEAST TRAVEL WORLDWIDE

**A:** 105-107 Vas. Sofias Ave. Athens 115 2, Greece

**T:** +30 211 211 8888 **F:** +30 210 642 6147

**E:** [mideast@mideast.gr](mailto:mideast@mideast.gr) **W:** [www.mideast.gr](http://www.mideast.gr)

#### MIDEAST PROPERTIES INVESTMENT

**T:** +30 211 211 8888 **F:** +30 210 642 6147



## Intracom Telecom Rewards Outstanding Theses

This program lies within company's CSR commitment to support the EU pact for youth initiative

Intracom Telecom, a global telecommunication systems and solutions vendor, announced 19 December 2016 that it has awarded four monetary prizes, of 2.000 euros each, to graduates of Computer Engineering & Informatics Department and Electrical & Computer Engineering Department of the University of Patras, who submitted outstanding theses in the areas of Microelectronics and Networking Software. The awards ceremony took place in the Conference & Cultural Center of the University of Patras. The awards were decided by two committees comprised of University professors and Intracom Telecom executives.



developments in cutting-edge technology. In 2016, 30 students completed their industrial placement at the company's premises, while in full alignment with the European Pact for Youth's objective to bridge the skills gap, the company collaborated with the Electrical Engineering Students' European Association (EESEC LC Athens) and organised workshops on Java Enterprise edition and C++ for university undergraduate students.

Commenting on the company's initiative to reward the best theses, Mr. M. Prountzos, Intracom Telecom's Human Resources & Administration Director, said: "*Intracom Telecom's monetary awards initiative lies within our company's CSR commitment to support the EU Pact for Youth initiative in fighting youth unemployment and reduce the skills gap required by the labour market. We are looking forward to expand this "thesis competition" in other universities throughout Greece in the years to come. We inaugurated this initiative in Patras, where Intracom Telecom operates its software development centre employing over 200 R&D scientists*".

Intracom Telecom offers university graduates the opportunity to participate in research projects as part of their thesis and do their traineeship in the company's departments, sharing the latest

### About Intracom Telecom

Intracom Telecom is a global telecommunication systems and solutions vendor operating for over 35 years in the market. Intracom Telecom innovates in the areas of small-cell backhaul, wireless transmission and broadband wireless access and has successfully deployed its industry leading point-to-point and point-to-multipoint packet radio systems worldwide. Moreover, the company offers a competitive portfolio of revenue-generating telco software solutions and a complete range of ICT services, focusing on big data analytics, converged networking and cloud computing for operators and private, public and government clouds. The company invests significantly in R&D developing cutting-edge products and integrated solutions that ensure customer satisfaction. Over 100 customers in more than 70 countries choose Intracom Telecom for its state-of-the-art technology. The company employs more than 1,800 people and operates subsidiaries in Europe, Russia and the CIS, the Middle East and Africa, Asia and North America. For more information, visit [www.intracom-telecom.com](http://www.intracom-telecom.com)

### CONTACT DETAILS

#### INTRACOM TELECOM

**Contact Person:** Alexandros Tarnaris,  
Marketing Communications Director

**A:** 2, Ypsilantou Str. 106 75 Athens

**T:** +30 210 66 77 027

**E:** [atarnar@intracom-telecom.com](mailto:atarnar@intracom-telecom.com)

## Gauzer awarded for its exporting efforts



The **Gauzer team** would like to share with our latest achievement. We were awarded the 3rd place in the category of "Top Manufacturing Export Company" as part of the Greek Export Awards 2016 which were organized by the Association of Diplomatic Employees of the Greek Foreign Ministry and National Bank of Greece.

- The system is not damaged if the pump fails to run (no electric power) and the system cannot reverse thermosiphonic at night.
- There are far less moving components to fail (e.g. Check-valves, air vents and expansion tanks) which dramatically reduces the need and costs of maintenance.



This award was a result of our decades-long commitment to manufacturing high-quality products.

We would also want to share our new innovative product.

The Integra solar system is a drain back solar water heating system specifically designed for extreme climates.

Drain back systems are closed-loop, indirect, active systems. They offer many advantages over conventional systems:

- Having an unpressurized transfer fluid loop means that numerous components required in pressurized systems are not needed.
- An expansion tank, check valve, pressure gauge, and an air vent are not required, though a pressure-relief valve may still be installed. Though any equipment cost savings, might be negated by the expense of the drain back reservoir, installation costs is lower because the installation is simplified.



### CONTACT DETAILS

#### GAUZER ENERGY

**Solar Systems – Solar Collectors – Gas Heating Equipment**

**A:** 26 D. Theodora Str. Metamorfofi Attiki

**T:** +30 210 2812 518, +30 211 75 07 655

**F:** +30 210 2812 227

**E:** gauzer@gauzer.gr **W:** www.gauzer.eu



## HELIOAKMI S.A. PRESENTS THE NEW GENERATION OF VERTICAL TANKS FROM 100 LTRS TO 5000LTRS

**HELIOAKMI S.A.** is one of the oldest companies in the world dedicated to the production of solar water heating products, for almost 40 years now, which are successfully distributed in the Greek market as well as in more than 60 countries around the world with the commercial brand name MEGASUN. We also manufacture products with private (personalized) labels (OEM systems).

Our products are manufactured according to international standards and certified by recognized institutes such N.C.S.R DEMOKRITOS (Greece), SAI GLOBAL (Australia), DCLD (U.A.E.), CENER (Spain), CSTB-CERTITA (France), SRCC (USA), SABS (South Africa), CSTBat (FRANCE) etc. The products are certified according to SOLAR KEYMARK and the production process is according to the Quality Management System ISO 9001.

In the year 2007 was awarded to our company the National Award for Business Excellence, under the program «Strengthening – Award business with the National Business Excellence Model» of the Ministry of Development. This distinction has confirmed the successful upward rise of Heliokmi SA.

In the year 2009 Heliokmi acquired 100% of the company ASSOS BOILERS (SOLARNET SA) where are produced water storage tanks of various capacities using the most advanced technology in their production.

Today Heliokmi not only represents highly specialized technology and the thirty-five years, but high quality systems that meet the highest requirements

For more information on our product range you may visit our websites [www.heliokmi.com](http://www.heliokmi.com) and [www.assosboilers.com](http://www.assosboilers.com)

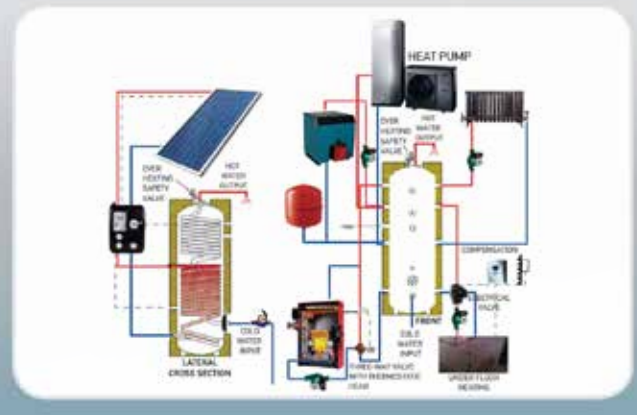


Typical Installation of Hot Water Tank FRW (Fresh Water) for connection to heat pump and solar water heaters



Typical Installation Buffer-1 Tank with INOX heat exchanger for Domestic Hot Water

To connect with solid fuel boiler, diesel/gas boiler, heat pump, high temperature heating system (radiators, low temperature heating systems (under floor heating) and solar heating system.



### CONTACT DETAILS

**HELIOAKMI S.A. SOLAR ENERGY SYSTEMS**

**A:** Position "Nea Zoi", 19300 Aspropyrgos, Attiki, Greece

**T:** +30 210 55 95 624-6

**F:** +30 210 55 95 723

**E:** [megasun@heliokmi.com](mailto:megasun@heliokmi.com)

**W:** [www.heliokmi.com](http://www.heliokmi.com)

## NEW PRODUCTS OF INTERTRADE FAMILY

**Intertrade Hellas S.A.** was founded in 1992 and is one of the largest paper converters in Greece, producing Kitchen Towel, Toilet paper and Napkin for household and professional use.

Recently acquired the brand Softex which will be managed by a new company called Softex M.I.K.E. Intertrade focuses on the development of the historic Greek brand by entering the branded tissue market in a very dynamic way.

The new company is located in Athens and its main scope is the sale and promotion of Softex range of products in Greek and foreign markets. For 2017, the scope of Softex is to maintain the existing product line and enrich it with new products that will satisfy consumer needs to the maximum.



### CONTACT DETAILS

INTERTRADE HELLAS S.A.

**A:** Greece, Athens, Menidi, Ivskou 99 Str., ZIP: 13677

**T:** +30 210 24 00 840 **F:** +30 210 24 04 738

**E:** info@intertrade-hellas.gr **W:** www.intertrade-hellas.gr

**Sales/Business Development Department:**

**E:** v.totsikas@intertrade-hellas.gr



## MITROUSIS BUILDING MACHINERY

**2016 was a successful year** for our company. “MITROUSIS-BUILDING MACHINERY”, has once again successfully achieved a demanding export in late ‘16 to Algeria. Our company manufactured and delivered within tight timeframes, quality and certified equipment, such as floor-screed conveyors “EUROMIX\_5DB” and ready-mixed mortar pumps “M6mitrousis 230/400V”.

We thank the SARL COCOM Company, our partner in Algeria, for the confidence and for our long term cooperation, which we wish to continue in the future.

“MITROUSIS-BUILDING MACHINERY” is a building and construction machinery manufacturer, located in North Greece. With more than 25 years of experience, the company produces reliable and certified machines which exports worldwide. We are currently extending our export activities and we’re searching for new strong and active distributors, who would promote our brands in their countries under a dynamic network with high profit margins.



### CONTACT DETAILS

#### MITROUSIS-BUILDING MACHINERY

**A:** N.R. Drama to Kavala, 10th km, 66300 Doxato, Greece

**T:** +30 252 10 68939

**F:** +30 252 10 55502

**E:** [info@mitrousis.gr](mailto:info@mitrousis.gr)

**W:** [www.mitrousis.gr](http://www.mitrousis.gr)

## OLYMPIA ELECTRONICS S.A.

at 20 finalists of GROWTH AWARDS held by EUROBANK - GRANT THORNTON

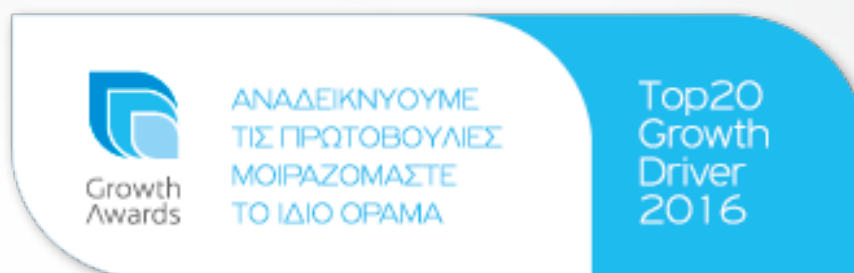
The awards ceremony «Growth Awards» organized by Eurobank EFG and Grant Thornton was held on Thursday, December 1, 2016 at Athens Concert Hall. Growth Awards is a new joint initiative of Eurobank and Grant Thornton. It aspires to become the leading means of recognizing business excellence and support of healthy, competitive, outward-looking and dynamic businesses.

The event highlighted and honored Greek enterprises not giving up during economical crisis, but instead they dared, struggled and continue to give the battle of international competition. The inspirators of the initiative - President of the Board of Eurobank, Mr. Nicholas Karamouzis and CEO of Grant Thornton, Mrs. Vasilis Kazas- briefly mentioned the philosophy of the initiative, explained the competition procedure and presented the list of 20 companies that have reached the final evaluation stage of a total sample of 8,000

companies. Olympia Electronics S.A was one of these 20 companies, which received an honorary commendation for its contribution that since 1979 produces electronic Safety and Security systems and exports to 72 countries worldwide with continuous increasing trend.

The prizes were awarded in six companies that were distinguished per category, while the special award «Business Excellence» was awarded to the company AEGEAN AIRLINES SA AIRLINE (Aegean Airlines) for the overall performance and the significant contribution to country's economic growth. The event was addressed by Deputy Prime Minister Mr. John Dragasakis and President of "Nea Dimokratia" party Mr. Kyriakos Mitsotakis. Olympia Electronics S.A. was represented by its President, Mr. Dimitrios Lakasas, who is optimistic that next time Olympia Electronics S.A will be among the seven finalists.

**Looking forward to seeing you in INTERSEC 2017 exposition, which will be held in Dubai from 22 to 24 of January 2017. (Stand: 4-C12)**



*for a safer world*

### CONTACT DETAILS

#### OLYMPIA ELECTRONICS S.A.

**A:** 72 km Old Highway Thessaloniki Katerini  
Postal code 60 061, P.O.Box 06  
Kolindros - Pieria – Greece

**T:** +30 23530 51200 / 51611

**F:** +30 23530 51486 **M:** +30 6979 720 681

**E:** info@olympia-electronics.gr

#### Athens branch:

Andromachi 286, Kallithea  
17674 Athens

**T:** +30 210 98 52 193, 98 52 194

**F:** +30 210 98 52 225

**E:** athens@olympia-electronics.gr



## Helector is the contractor of the Project:

### Design, Build and Operate a solid Waste facility: A Landfill Gas Recovery and Power Generation System (23/01/2010) at the Existing Ghabawi Landfill, Amman Jordan

The scope of the project is the recovery of the existing landfill (surface 360.000m<sup>2</sup>) and the construction and operation of a Power Generation System. The total budget of the project is 20.000.000€. The works and quantities that were executed are the following:

- Capping with soil 540.000m<sup>3</sup>
- Capping with gravel 92.000m<sup>3</sup>
- Installation of GCL 360.000m<sup>2</sup>
- Installation of geotextile 360.000m<sup>2</sup>
- Drilling of LFG vertical wells with total length 12.604m
- Installation of LFG horizontal network with total length 32.000m
- Installation of leachate recirculation system total length 4.400m
- Installation of one gas flare 2000m<sup>3</sup>/hr., two booster 2000m<sup>2</sup>/hr. each and a monitoring system

- Construction of leachate recirculation pump station
- Installation of power generators with total capacity approximately 5MW, necessary boosters, electrical connections, chiller, monitoring system etc.



#### CONTACT DETAILS

##### HELECTOR

**A:** 25, Ermou Str., 145 64 Nea Kifissia, Athens, Greece

**T:** +30 210 81 84 759

**F:** +30 210 81 84 701

**E:** [helector@helector.gr](mailto:helector@helector.gr)

**W:** [www.helector.gr](http://www.helector.gr)

## Metering System for the National Electric Power Company (NEPCO) in Jordan delivered by PROTASIS S.A. - The success story

**PROTASIS S.A.** is a private, independent, Electrical Engineering and Consulting Company, which has successfully completed a Meter Data Reading & Meter Data Management (MDM) system to NEPCO in Jordan. This project has been implemented by the Metering & IT Applications department of PROTASIS which consists of experts, proficient in large scale project management, metering, data networks, databases and software. During all the project phases including site survey, study and design, engineering, manufacture, testing, inspection, configuration and tuning, training, maintenance and support of operation, the cooperation with NEPCO has been really productive. Central system components include software, hardware and network equipment. The core component of the system, is a software that can cover all current



requirements for meter data collection and data management. The main advantages of the solution is the plethora of different supported devices and types of energy. It has modular structure, flexible management, standard and configurable reports, while providing interfaces for system components' interconnection and redundancy. Integration with NEPCO billing system and Disaster Recovery site are key features which complete a picture of the central system. Additionally, fully equipped meter and

network panels have been delivered for connecting substation and power station to metering system.

### About PROTASIS SA

PROTASIS is operating for 15 years in the power market. Since its establishment, PROTASIS is offering services in the fields of electric power generation, transmission, distribution and specifically in protection, control automation, communication, metering and information systems including MDM and EDM systems. PROTASIS has implemented successfully a significant number of international projects including Substation Automation Systems, Protection Retrofits, SCADA systems, Metering Systems, Power Systems Analysis Studies & Consulting, Operations Support and Trainings. PROTASIS' clients include T&D electric utilities, power producers, and industrial electrical power users from all over the world.



### CONTACT DETAILS

**PROTASIS S.A.**

Contact Person: Vassilis Georgiou

**A:** 59B, I. Apostolopoulou Str, 15231 Chalandri, Athens, Greece

**T:** +30 210 95 61 154

**E:** [vgeorgiou@protasis.net.gr](mailto:vgeorgiou@protasis.net.gr) **W:** [www.protasis.net.gr](http://www.protasis.net.gr)



## Another success for Salfo and Associates S.A.

After its listing in the ENR's Global Top 225 International Design Firms, a second success has followed this year for SALFO & Associates S.A. We have received the Gold Award for Top Greek Services Export Company in the 2016 Greek Exports Awards, as one of the fastest growing exporting companies of Greece. Indeed, SALFO has more than doubled its turnover and workforce within the last three years, with 80% of its revenues currently arising from exported services. The awards were organised by the Ministry of Foreign Affairs in collaboration with Ethos Events and the economic magazine "MONEY", with the aim to promote and reward people, ideas and collaborations among the top exporting companies of Greece.





Our company **IKTINOS HELLAS SA** participated with great success for first time in the below international exhibition:

• **MAROC STONE, CASABLANCA MAROCO, HALL 2, STAND NO B8, 19 -21 JAN**

Our clients had the opportunity to see the Greek marbles we can provide them from our privately owned quarries:

**Golden Spider (exclusivity), Nestos (exclusivity), Marvel White (exclusivity), Thassos, Volakas**

and also other Greek marbles such as:

**Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Era Silver, Dama Grey, Kalliston, Didyma beige, etc**

You are very well come to visit us in the following exhibitions in India and in Brazil in February:

**STONE MART 2017, JAIPUR, RAJASTAN,INDIA Hall A, Stand No:93 2-5 FEBRUARY**

**VITORIA STONE FAIR, VITORIA, BRAZIL, Hall 2, Stand No:193 14-17 FEBRUARY**



## CONTACT DETAILS

**IKTINOS HELLAS S.A.**

Contact Person: Eng. Kostas Protonotarios

**A:** 7, Likovrissis Str., Metamorfosis, 14452 Athens-Greece

**M:** +30 6948 870 467

**T:** +30 210 28 26 825 **F:** +30 210 28 18 574

**E:** info@iktinos.gr / kostasp@iktinos.gr **W:** www.iktinos.gr

## “Growth Awards 2016” by Grand Thornton and Eurobank

**Stone Group International** was among the top 20 businesses with distinction (among 8000) in Greece, at the “Growth Awards 2016”, organized by Grand Thornton and Eurobank.

“Growth Awards” were created to recognize and celebrate the success of the best businesses. In this spirit, the award shines a spotlight on companies that approach growth in a strategic, sustainable and holistic manner—and, through their efforts, contribute to the strength of our national economy.

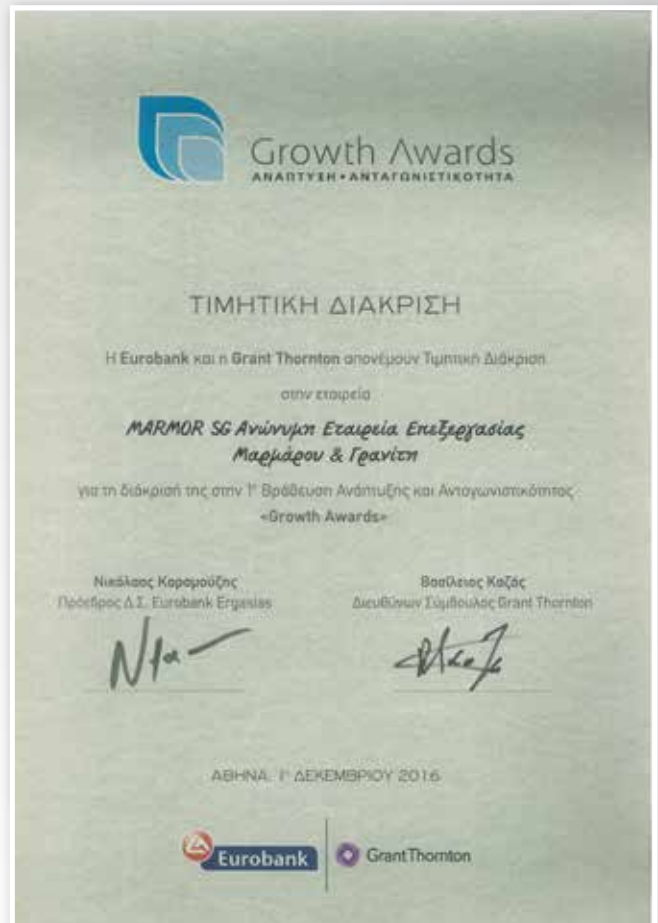
“Growth Awards” is an excellent opportunity for private businesses—large and small—to show the country what can happen when a business has the foresight and discipline to set its sights beyond the next quarter.

The procedure is based on the model “Financial Growth/Health Matrix” of Grant Thornton & metrics of Eurobank. The six categories are: Operational Development, Product Development, Market Development, Human Resources, Investments, Corporate Social Responsibility.

SGI history spans nearly four decades of excellent track record and trusted partnerships with clients from all continents. The breadth and depth of company’s experience in the industry, both local and overseas, propelled SGI to become the leading marble Group in Greece. Today, the Group is an ambassador of Greek marble and entrepreneurship in 85 countries and its enduring legacy remains to be the driving force of its continuing commitment to provide the highest standards in material supply.

**LINKS:**

<https://www.youtube.com/watch?v=FRCDZMxLefQ>



**CONTACT DETAILS**

**STONE GROUP INTERNATIONAL - MARMOR SG S.A.**

**A:** Kavalari, P.C. 57200, Thessaloniki, Greece

**T:** +30 23940 20440 (5 Lines)

**F:** +30 23940 52733

**W:** [www.stonegroup.gr](http://www.stonegroup.gr)



## RENEWED SERVICES FOR ATHENS CHAMBER OF SMALL AND MEDIUM INDUSTRIES (ACSMI)

PRESIDENT: PAVLOS RAVANIS

**FREE SEMINARS** for technical security

### FREE INFORMATION

Weekly sending informative news bulletin (newsletter) with the main economic and political news content and targeted information on environmental, legal, craft matters.

### FREE CONSULTING

«Business Mentor» - Free consultancy, diagnosis of the business - the commercial opportunities that exist, use of business network of the European Enterprise Network.

Free mentoring services and interventions, environmental, licensing, business premises, by qualified scientists.

### MEDIATION SERVICES IN CIVIL AND COMMERCIAL MATTERS

VEA has created an internal infrastructure for conducting mediations at the headquarters, called «VEA Mediation Centre», with scientific staffing and standards to European standards. Free information provided, about mediation and its benefits for members and entrepreneurs generally.

### EXTROVERSION SUPPORT

Cover of the cost of participating in exhibitions abroad.

Free participation in business cooperation events.

Free search for international business cooperation and related information through the «EUROPEAN ENTERPRISE NETWORK»

### WEB BUSINESS

Construction of business websites by non-profit organization of the Chamber, «TELENETVEA» with preferential prices, in relation to the market.

### NEW SERVICES SUPPORT ENTREPRENEURSHIP

- Certification of products origin (GREEK MARK) - certification cottage industry or handicraft products.
- Strengthen business with promotional tools - Product certification, Marketing and promotion plans.
- Support - Promoting the institution of CSR, with the same actions and actions with enterprises – members, as part of their corporate responsibility.
- Commercial enterprises mark (trade mark), sectoral analyzes, commercial web design.

### CONTACT DETAILS

ATHENS CHAMBER OF SMALL AND MEDIUM INDUSTRIES (ACSMI)  
Contact Person: Dimitrakaki Xenia

**T:** +30 210 36 80 874 **E:** dimitrak@acsmi.gr

**A:** 18, Academia's Str., 106 71 – Athens, Greece

**M:** +30 210 36 80 870

**E:** info@acsmi.gr **W:** www.acsmi.gov.gr

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INTERMED S.A. Pharmaceutical Laboratories

27 Kalyftaki str., 145 64 Kifissia, Athens, Greece, Tel: +30 210 6253905, [www.intermed.com.gr](http://www.intermed.com.gr)



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180-182, Kifisias Avenue, 154 51 N. Psychico, Athens-Greece

- Tel.: +30 210 6711 210, +30 210 67 26 882, +30 210 67 73 428
- Fax.: +30 210 67 46 577
- E-mail: [chamber@arabgreekchamber.gr](mailto:chamber@arabgreekchamber.gr)
- Website: [www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)

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