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Dear Reader,

We welcome you to the 4th issue of our Members' Activities Newsletter. To our new members, a special welcome and we value their association and hope that through their active participation and our network in the Arab world, their businesses will expand.

2015 marks the 35th Anniversary since the establishment of the Arab-Hellenic Chamber of Commerce and Development. During this year, we have planned the convening of the **4th Arab-Hellenic Economic Forum** on June 3rd & 4th 2015 at Divani Apollon Palace & Thalasso. This event will have widespread participation by high-level Government officials and businessmen from the Arab world. It is, by all accounts, an opportunity for our Greek members and non-members to share and take part in this important gathering, in order to enhance existing partnerships and create new ones, as well as expand their businesses to the Arab world.

At the moment, the Arab world is witnessing a booming in infrastructure and construction works and there is growing demand for building materials. Therefore we urge our members and non-members to be part of our upcoming **"Engineering, Construction and Building Material Directory"**, which we are planning to publish and distribute, free of charge, to all Arab Federations and Chambers of Commerce and to related private sectors in the Arab world. Those who would like to place a whole-page promotional material or have their business profile published in this Directory, are welcome to join us. We believe that any business exposure, especially now, will be a step in the right direction to expand to the entire Arab world.

We greatly value the participation of our members in our events and activities. In this regard, we would like to thank our company-member, **Phoenix Register of Shipping S.A.**, for sponsoring this issue of our Newsletter.

Enjoy your read!

Harris Geronikolas
President

Rashad Mabger
Secretary General

This issue of Members' Activities Newsletter is sponsored by:

PHOENIX
Register of Shipping

www.phrs.gr



ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

NEW MEMBERS A.H.C.C.D.

- SYRTEX S.A.
- KREMALIS LAW FIRM
- NORTHCERT CONSULTING –
ROTSKOS & PARTNERS ENGINEERING FIRM
- UNIXFOR S.A.
- BEYOND THE BEST
- SPYROS NIKOLITSAS S.A.

This issue of Members' Activities Newsletter is sponsored by:



35 years of Excellence in Partnership



Leading the **Greek Pharmaceutical** Industry.



PLANT A'



PLANT B'



PLANT C'



PLANT D'



HEADQUARTERS

Vianex was established in 1924 and has 90 years of experience in the pharmaceutical field having demonstrated exceptional business achievements in a wide range of activities such as manufacturing, licensing, marketing, exporting and distribution of pharmaceutical products.

Vianex, having four (4) state-of-art fully specialized Manufacturing Plants guarantees outstanding production capabilities.

The company covers the entire spectrum of manufacturing activities while it continuously upgrades the range of services.

During the last decades, Vianex has established successfully partnerships with well-known pharmaceutical firms worldwide based on varied distinct Licensees as well as distribution and contract Manufacturing Agreements.

The Company's successful and effective exporting activities have been achieved through its:

- Remarkable production capabilities
- High quality products
- Integrated customized solutions
- Prompt distribution and delivery services
- Efficient operational and marketing support services

Vianex's exceptional business achievements are derived from the main principles of its corporate philosophy:

- High quality
 - Commitment to Quality
 - Commitment to Excellence
- Professional Management
- Flexibility
- Dynamic export activity



VIANEX S.A.
PHARMACEUTICAL MANUFACTURERS
MEMBER OF GIANNAKOPOULOS GROUP

Tatoiou Street, 18th km Athens-Lamia National Road, Nea Erythrea, 146 71 GREECE
Tel.: (0030) 210 80 09 111 • **Fax:** (0030) 210 80 71 573
Email: mailbox@vianex.gr • **Internet:** www.vianex.gr

**SAVE
the
DATE**
3, 4/6/2015



4° APABO-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي اليوناني الرابع
4th ARAB-HELLENIC ECONOMIC FORUM
Athens, 03-04 June, 2015

The **4th Arab-Hellenic Economic Forum** is set for **June 3rd & 4th 2015**
at **Divani Apollon Palace & Thalasso**, Vouliagmeni, Athens, Greece

Marking the **35th Anniversary** since the establishment
of the Arab-Hellenic Chamber of Commerce and Development.

Under the auspices:



Partner – Main Sponsor:

Jordan Chamber of Commerce



Sponsored by:

Major Arab and Greek companies (to be announced soon)

Wednesday, 3rd June 2015

- Official Gala dinner • Forum Opening Ceremony

Thursday, 4th June 2015

Morning sessions on: Investment opportunities, obstacles faced and
facilitations provided, Renewable Energy, Infrastructure and Construction

Afternoon period: Networking & B2B meetings between the two sides in all business sectors.

Speeches and presentations by:

High-profile Businessmen and Investment Executives
from Greece and the Arab world

For more information, please contact us at:

chamber@arabgreekchamber.gr or +30 210 671 1210, +30 210 672 6882

CALL FOR PARTICIPATION

ENGINEERING, CONSTRUCTION AND BUILDING MATERIALS DIRECTORY

**by the
Arab-Hellenic Chamber
of Commerce
and Development**

Including....

**All sectors and subsectors
of the related fields**

Distributed to....

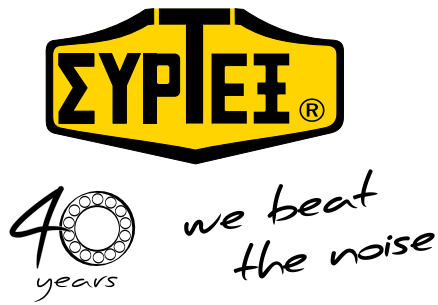
**All Chambers of Commerce and Industry
and the private sector in the Arab world**

From the Atlantic Ocean to the Arabian Gulf,
the Arab world is witnessing a booming in its
construction industry and the on-going projects are
in growing demand of building materials.

We call upon our members and non-members in these sectors to
grasp the opportunity and participate in our new Directory, which
will deal with all three fields and their subcategories.

Stay tuned as Directory announcement will follow soon!

NEW MEMBERS A.H.C.C.D.



SYRTEX S.A.

For more than 40 years the name SYRTEX-WE BEAT THE NOISE is synonymous with quality, high aesthetics, expertise and timeless value of aluminium which serves the sliding and folding constructions. The objective of the company is design, construction, the handling and technical support including after sales service of all mechanisms for sliding and folding constructions of every kind from 15kg - 1100kg.



SYRTEX offers a full range of aluminium mechanisms of high quality and specifications and also a full line of spare parts which cover every possible need of all sliding and folding constructions (wood, aluminium, iron), including combinations of opening-folding, parallel sliding and automatic reset mechanisms.



Contact Details:

INDUSTRIAL & TRADING COMPANY
OF MECHANISM FOR SLIDING &
FOLDING CONSTRUCTIONS

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E: info@syrtext.gr

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Ius Laboris Greece Global HR Lawyers

Kremalis**KREMALIS LAW FIRM****Introducing KREMALIS Law Firm, the Greek Member of Ius Laboris**

Since 1972, KREMALIS Law Firm is well known for its services in the areas of employment and labour law, as well as in employee benefits, health, (statutory and occupational), social security and administrative law. The experience of a highly qualified team of 4 partners and 12 lawyers (all with PhD or LL.M. post-graduate studies) covers consulting and litigation work.

Professor Konstantinos D. Kremalis

Professor Emeritus Konstantinos D. Kremalis is the Managing Partner at KREMALIS Law Firm. He holds the title of Supreme Court Attorney at Law and he practices in the areas of employment, social, insurance and health law issues. Professor Kremalis has participated at several experts and law-drafting committees, playing a key role in the major employment, private insurance and social security law reforms. He contributes on a regular basis as a university expert and offers legal advice to several Ministries and organizations

Our Human Resources law expertise

As do all Ius Laboris member firms, KREMALIS Law Firm offers full service in all aspects of Human Resources related law. KREMALIS Law Firm is distinguished by the depth of experience in litigation and arbitration proceedings in Human Resources, including disputes regarding compensation, employment terminations, working hours, and collective bargaining agreements. What you can expect from KREMALIS Law Firm is quality client service and specialist services in employment, labour, immigration, expatriation, pensions and employee benefits law.

Our perspective on Human Resources law in Greece

Our perspective on Human Resources law is aimed primarily at preventive legal support, which helps ameliorate workplace conditions and contributes to positive relations in the workplace. By reviewing and evaluating your company's HR documents and employment practices, our lawyers intend to prevent respective disputes, maintain lawful employers' practices, as well as balance both sides' interests, so as to promote the cooperation between employer and employees and contribute to increased productivity.

Our clients

The team at KREMALIS Law Firm advises domestic and international corporate clients, as well as trade unions and individuals on an extended range of issues in the sector.

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NEW MEMBERS A.H.C.C.D.



NORTHCERT CONSULTING – ROTSKOS & PARTNERS ENGINEERING FIRM

NorthCert Consulting – Rotskos & Partners Engineering firm was established in 1999, in Thessaloniki – Greece and specializes in providing one stop shop consulting services. We provide a wide range of services supporting manufacturing companies, importers and exporters that seeking new opportunities in complex and competitive business environments. We are having long time experience in the following service areas with more than 1100 satisfied clients and cooperators in Greece, Cyprus, China and many other areas worldwide.

NorthCert Consulting Services

- EXPORT / IMPORT MARKETING
- MARKET RESEARCH
- PRODUCT MANAGEMENT BRANDING
- SALES MANAGEMENT
- MARKETING PLANNING
- EXPORT / IMPORT COACHING

Rotskos & Partners Services

- CERTIFICATIONS (CE, ISO, HACCP etc)
- EXPORTED / IMPORTED GOODS VERIFICATION
- INVESTMENT PROJECT DESIGN & IMPLEMENTATION
- BUILDING & COMPANY INFRASTRUCTURE DESIGN & SUPPORT
- PRODUCT DESIGN
- PATENTS



We are an ISO 9001:2008 certified company since 2011 for the full range of services we offer and we are the only authorized partner of EMC Hellas (Hellenic Aerospace Industry affiliate) in Northern Greece for certification and verification services.

We are looking forward to be your next cooperator.

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UNIXFOR S.A.

Who we are

Over the last 35 years, Unixfor is much more than just a technology partner. Based in Athens, Unixfor successfully helps companies differentiate and dominate the changing market. Our strong R&D division ensures that our customers are provided with strong competitive advantages and unique selling propositions.

We focus and specialize in the Self Service and Process Automation Industry. We combine complete Self Service Solutions, based on a powerful combination of Hardware and Software. We incorporate all the latest technologies available, while we equip our systems with state-of-the-art peripherals. The Hardware assembly line is located in our facilities in Thessaloniki.

Unixfor S.A. constitutes a point of reference for businesses planning to adopt and deploy a wide network of high performance Self Service systems.



Unixfor is a premier provider of Self Service Solutions to a variety of business sectors, including:

- State & Local Government Authorities
- Petrol Companies & Gas Stations
- Financial Institutions
- Utility Companies
- Retail Shops & Telcos
- Ticketing Companies, including
 - Transportation (Ferries, Railways, Urban & Suburban Buses)
 - Entertainment (Theaters, Concert Halls, Sports Arenas)
 - Other Venues (Theme Parks, Museums, Parking Lots, Camping Areas)



We are constantly strengthening our presence in the Middle East Region, thanks to our strategic partnership with the region's Leading IT Corporation, Diyar United Company.

We are committed to push the boundaries further each time and exceed our clients' expectations by offering them innovative Self Service Solutions.

Unixfor is an active member of:

- **ARTS** (Association for Retail Technology Standards)
- **DSA** (The Digital Screen Media Association)
- **EAFS** (European Association for Self Service)
- **SEPE** (Hellenic Association of IT & Communications Companies)

and **ISO9001:2008, ISO14001:2004** certified

and a **D&B D-U-N-S Registered Business**.

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 Production Facilities: 19th km. Thessaloniki – Serres Rd., Drimos, Thessaloniki, 57200, Greece

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NEW MEMBERS A.H.C.C.D.



simply ...beyond the BEST

SUPPLY CHAIN & BUSINESS SERVICES

Strategy, Master Plan,
Performance & Operational
Improvement, Network
Design, Business
Superiority

EXPERIENCE

260+projects, industry,
commercial, FMCG,
health, defense,
telecom, pharmaceutical,
government etc

BEYOND THE BEST

SERVICES

3rd PARTY LOGISTICS & OUTSOURCING

costing systems (ABC, TDABC, TCtS etc), 3PL sales development, new services development, 16+invoicing methods, contract management, 4thPL 5thPL environment, company culture development, customer techno-economic profile modeling, company diversification, 3PL market & customer satisfaction research, business & marketing plan, tenders

PROCUREMENT

reengineering company's procurement division, contract management, performance metrics, item specification, tendering, policy development, item codification, group of companies procurement systems, e-procurement systems, RfP, RfI, RfQ, inbound logistics reengineering, subcontractor - supplier evaluation systems

SYSTEMS LOGISTICS & IT SYSTEMS

ILS, LSA, LSAR, FMEA, FMECA, supportability analysis, defense systems logistics, analysis & design IT, IT systems market analysis, business requirements analysis, systems specifications, mechanization & automation systems studies, contracts reviews, project management, configuration - assets management, systems automation project management

DISTRIBUTION

profitability analysis & performance metrics of the distribution network, fleet management systems selection, routing systems, loading & routing scheduling, cost analysis of distribution network, vehicle size & mix, reverse logistics network

HUMAN RESOURCES

job analysis - description -qualification, recruitment, performance & metrics systems, training, appraisal & motivation systems, staff mentoring & coaching, ISO systems preparation

INVENTORIES

traceability systems design & implementation, inventory management, stock control systems, inventories cost reduction (20+ methods), forecasting systems, inventory performance systems, inventory policy, reengineering product mix, spare parts management, inventory counting management & scheduling, material requirement planning (MRP), safety stock, multyecheleon inventory systems development, dynamic & asymmetric inventories classification, item codification systems, RFID & BAR CODE technology projects that works

WAREHOUSE

warehouse layout design, facilities requirements, inventories layout design, operational cost cutting, storage areas codification, warehouse processes performance metrics, picking & order systems selection and running, storage systems selection & design, inventory systems counting management, design of cross-docking operation, activity profiling

TRAINING

seminars, certification programs, 90+ training courses for all above issues

GREEN / SUSTAINABLE SUPPLY CHAIN

Green preparation and transformation, metrics, culture, social responsibility, business ethics, green business environment, CEN 16258:2013

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SPIROS NIKOLITSAS S.A.

THE COMPANY

Our company operates in the field of Fresh Fruits Trade. We collect a wide range of fresh fruits – **apples, pears, cherries, kiwis etc** - and supply them to the domestic and international **Wholesale Market**, sorted and packed according to both national legislation and international food regulations and restrictions.

IDENTITY

The enterprise was founded in early 80s in Agia – Larissa, in central Greece, having its owned cooling warehouse facilities. Since then, we have evolved our technical knowledge and experience. Implementing continuous investments, collaborating with experts and university researchers, our cold storage and sorting equipment is of the latest technology. Also, the conditions that we handle the products with are conformed to the latest cooling, sorting and packing standards.

PRODUCTS

Our producers of mountainous and semi – mountainous regions of central and north Greece provide us fresh fruits. All the cultivation and harvesting methods are controlled step by step and follow the **GLOBAL GAP standard**. The fruits are handled, sorted, packed and labeled using equipment and materials that are proper for human's health and preserve fruits flavor and taste. Paper boxes from 1 to 5 trays are the usual packing choices. Additionally, there are a lot of other packing possibilities that can meet our clients' needs following proper agreement.

QUALITY

Our company cooperates with agriculturalists and technologists food experts. The cultivation processes follow the **GLOBAL GAP standard**. Clear and detailed records are kept throughout the procedures of storage, packing and sales to assure traceability from the orchard to the point of sale. Our products pass a series of strict quality controls to meet **HACCP principles**. The company applies a food quality assurance system and is certified according to the **ISO 2200 standard**.

CORPORATE SOCIAL RESPONSIBILITY

The respect to both human and environmental resources is our moral guide. Anthropocentrism and ecocentrism are the basis of every initiative that we undertake in order to provide the consumers, especially children, with healthy products. All our partners – in every level of the production procedures – are evaluated towards this final accomplishment.

OBJECTIVES

Our mission is to provide fresh produce of high quality and to maintain the best standards to the interest of our customers.

For the near future our company looks forward to expand its suppliers and clients' network. Additionally, we still support every new effort that combines technological research and fruits cultivation.

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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

MEMBERS' NEWS

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 - STONE GROUP INTERNATIONAL (MARMOR SG S.A.)

This issue of Members' Activities Newsletter is sponsored by:



PHOENIX REGISTER OF SHIPPING – PH.R.S.

Phoenix Register of Shipping – PH.R.S. is a Hellenic Classification Society established in the dawn of this century. Through hard and professional working and heaving deep knowledge of classification & statutory business, through the years, managed to become one of the most reputable and competitive classification societies worldwide. Business expansion was based on simple and effective steps, mainly, establishing Branch Offices in places with strategic maritime importance. So, within this spirit, after the successful operation of Branch Offices in Turkey, U.A.E., Lebanon, Ukraine, Nigeria, South Africa, Panama and India it was the time to close the gap and establish PH.R.S. next Branch Office in Egypt.



So, during a humble celebration in December 2014, PH.R.S. CEO, Mr. Aris Arvanitakis along with the manager of Lebanon Office, Mr. Raymond Khawand and supported by ASSAFINA CEO Capt. Haytham Shaaban and PH.R.S. Egypt Branch Office manager, Mr. Hussein Kattab, they had the opportunity to announce such business opening in Egypt to a very distinguished audience in Alexandria at Hilton Hotel. We hope that through our Egypt Branch Office, we will have the opportunity to offer to the local maritime community our best services.



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NEWS BY SEAPEARLS YACHTING LIFESTYLE

THE 95METER MEGA YACHT "INDIAN EMPRESS"

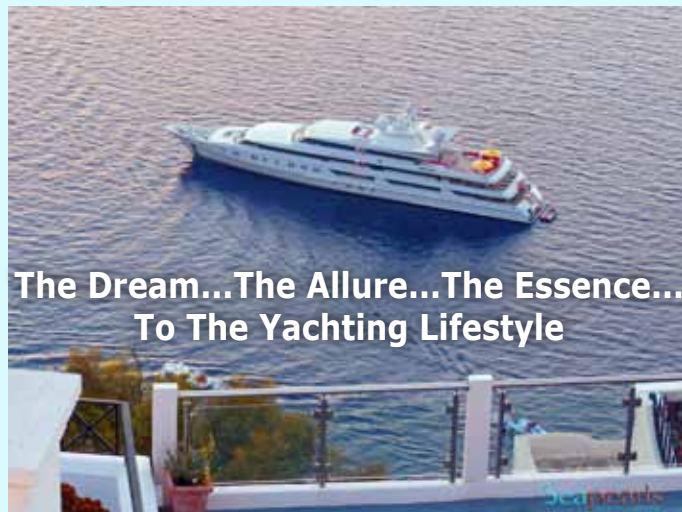
One of the most famous Mega Yachts in the world, the **95meter M/Y "Indian Empress"** is available for private cruises by Seapearls Yachting Lifetime in the Mediterranean this summer!

The Mega Yacht for the Royals, the Jet Setters, the Hollywood Celebrities and everyone that want the Royal service and would settle with nothing less!

A stunning interior, where classic luxury and elegance meet in perfect harmony. Equipped with all the modern comforts, Indian Empress is self-sufficient for extended voyages as far as France to the Caribbean. The interior of the lavish vessel is a testament to the owner, from monogrammed linen to the art and prized objects from the owner's own collection that decorate the rooms.

Amongst her 16 cabins spread across three levels are 11 twin rooms, 3 suites and 2 master staterooms. The main owner's suite is on the next deck, boasting a private deck with private Jacuzzi.

Boasting a full range of exciting entertainment options, Indian Empress features an elevator, gym, beauty salon, massage room and a lot more among her extensive list of amenities.



You will also find on board a Jacuzzi, sauna, steam room, two shower rooms and even Elton John's baby grand piano, and most water toys that anyone can imagine. Featuring a dedicated crew and a wide range of onboard facilities and water toys, Indian Empress is an excellent charter yacht for luxury vacations or corporate events.



Seapearls Yachting Lifestyle

possesses extensive experience in luxury Mega Yachts & Super Yachts through a worldwide network of owners and clients in The Mediterranean, Adriatic, Red Sea, Arabic Gulf and the Caribbean. A very selective range of Mega Yachts from 180 feet-400 feet and Super Yachts from 75 feet-180 feet and

highest attention to crewing, is available for charters and extra services such as including breathtaking villas with full staff or even for sale, private V.I.P. aircrafts, limousine helicopters and Royal & V.I.P. Concierge Services

Policy & Principals

1. Attention To Every Detail
2. Strict Selection of Yachts and Crews
3. Discretion & Confidentiality Commitment

Our Owners and charters clients are among worldwide Tycoons, Royal families, celebrities.

Seapearls Yachting Lifestyle activities also include Management, Yacht Charter Management (Central Agency),

Sales & Purchase with high confidentiality by representing the owners to negotiations, Crewing, Management, Marketing & Brochure Creation and full interior/exterior and aerial photography when required, VIP limousines, VIP aircrafts and Limousine helicopters.

Who is Esther Mitsi, the Founder of Seapearls Yachting Lifestyle, in a few lines

Her major is Public Relations including the "Protocol & Etiquette of The White House" in U.S.A. and minor in International Relations. With a background in the Maritime Shipping industry she entered the International Super Yachts & Mega Yachts industry in 2002. Prior establishing Seapearls Yachting Lifestyle, in 2007, she worked for the owner/family of the Legendary Mega Yachts "Alexander" 120 meters, and "Turama" 118 meters, being in charge for both of them, together with third party super yachts & mega yachts charters. Her knowledge in foreign languages is really remarkable. She studied, speaks and writes English, holding the Proficiency and the TOEFL, French at L'Académie Française de Sorbonne holding the Sorbonne I and also prepared for the Sorbonne II, Spanish at "El Universitario de idiomas extranjeros de Mexico" during her stay in Mexico and she also speaks fair Arabic and fair Italian!



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Like our page/Follow us: www.facebook.com/SeapearlsYachting

MyGreekMeze®

GREEK SPECIALITIES
PALIRRIA®

GRreat traditions, fine taste, to share!

Palirria presents a new product range called '**My Greek Meze**', consisting of the most popular sharable Greek dishes. In our ambient **My Greek Meze** series we include 5 traditional Greek recipes and pulse salads cooked with the **finest natural ingredients**. Being always devoted to quality and tradition and at the same time being driven by the need for evolution, we enhanced some of our favorite recipes by adding **Greek Olive Oil**, and preserved them in an innovative container which meets modern consumers' needs. Thus, we created a product line which represents "**Great traditions, fine taste to share!**"



PALIRRIAS.A. (www.palirria.com) was established in 1957 and is the biggest Greek producer and exporter of Greek and Mediterranean ready to eat meals and the **No 1 dolma (stuffed vine leaves) producer in the world**. The company offers a wide variety of products including ambient ready meals (**shelf stable**) based on pulses and vegetables, Italian ready to eat pasta dishes and **frozen ready meals**. In total we have more than 100 recipes for over 240 labels distributed to retail and food service customers in more than 40 countries around the world.



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MEMBERS' NEWS



"SILK LINE A. Mouhtaridis S.A." is a family company with history and a long tradition in processing and manufacturing of silk products, ranging from scarves, ties and shirts to sheets, blankets and tablecloths with unique fashion design in color and lines.

In the process of manufacturing, SILK LINE uses the latest weaving machinery and applies state-of-the-art threads and embroidery techniques. SILK LINE products are exported to European markets and have a network of exclusive clientele in Greece.

Once again this year, we are pleased to welcome you in our premises to guide you in silk, tradition and show you our new products for man, for woman, for house.

We are waiting for you in our three-storey showroom in our factory unit.



Silk Line
A. MOUHTARIDIS S.A.

Contact Details:

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mini raxevsky

New Collection Spring / Summer 2015!

Ticking Spring/Summer 2015 Trends:
The discovery of new secrets in children's fashion!

Lace & Grace! Like the **Romantic heroines**, who escaped from their **little Castle**, 'Mini Raxevsky' chic girls are dressed in fine fabrics that play with a dreamy and ethereal white lace. The elegant tulle and taffeta dresses are classy and perfect for their special occasion attires. To deliver a glammed-up twist, our designers used semi-precious rhinestones and sparkles.

Stepping straight out of 1970s Marrakesh, with long, light and flowing dresses our little hippie-chic girls will feel comfortable and stylish in the breeze of summer. This season, we are inspired by the luxury bohemian flair and influenced by the **Western Adventure – Out of Africa**. Fashion girls are dressed with Safari-style glamorous prints, experimenting with transparency and a mix & match approach to fabrics and earthy colours.

We revisited the flower bloom theme with a collection that exploded with blossoms, highlighting their charming inherent beauty. **The Secret Garden** Collection portrays delicate floral designs with vibrant flowers, showcasing the traditional symbol of girlish and romance. Pretty and cool with standout mash-ups!

A dip in the deep blue sea!



Inspired by the ocean, we are **Back to the Beach**, ready to play with the sand. The marine trend is all about beautiful Mediterranean colours and textures. From azure frocks



in tones that make you think of golden beaches in the sunshine, to pants with pretty scale textures, these styles feel right at home in our beachy part of the world. Gingham style, polka dots and jumpsuits are effortless chic and sophisticated this season.

Visit our e-shop
www.mini-raxevsky.com or
one of our 35 International
Boutiques and enjoy an
exclusive tour to kids fashion!



ADELCO S.A. is launching **BOOKY, ADELCO KIDS Mascot**, the super Hero kid's friend. **BOOKY** is a smart *Alien* from Adelco Kids Planet with educational character, that engage children and parents to a pleasant everyday hair and body care.

BOOKY, is coming from a magical world to play with kids in a lively atmosphere with happenings and clowns during the special events that ADELCO is organizing for the promotion of **ADELCO KIDS products**.



**Welcome to our magical planet and
enjoy an unbelievable experience.
Here taking a bath becomes a game.
With fantastic colors and scents.**



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L'Ymolà has developed HAIR GROWTH SHAMPOO. A highly effective Hair-Loss Repair Treatment, that gives Strength, Vigor and Volume.

A combination of complementary and synergetic active ingredients, containing 6 carefully selected efficacious plant extracts (Cinchona, Yarrow, Coltsfoot, Willow, Indian Cress, Nettle), 3 valuable trace elements (Zinc, Copper, Magnesium), 3 essential amino acids and 5 strengthening vitamins (A, E, F, B5, B6), contributes to confronting and preventing hair-loss problem, effectively helping to:



- Stimulate and regenerate the hair bulb
- Activate weakened hair-roots
- Reduce premature and excessive hair-loss
- Supply hair-roots with growth energy
- Stimulate hair renewal through regeneration
- Regulate seborrhea
- Remove dandruff flakes

The multiple qualities and original combination of natural key ingredients and modern active components of HAIR GROWTH SHAMPOO help to restore the vigor and strength of hair giving it volume.

Parabens-Free | Residue-Free | No Sodium Chloride (Salt) added

For more information please visit our website at www.lymola.com

Contact Details:

COSMEDEL SOLE SHAREHOLDER CO LTD

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"SKAG" @ PAPERWORLD EXHIBITION 2015, FRANKFURT-GERMANY

SKAG took part in PaperWorld 2015, Frankfurt Germany – our 26th year of continued participation – with the objective of "INSPIRING, CREATING, EXCELLING" at the forefront of our minds. New proposals for stationery products were presented to the global buyers, coming from 53 different countries on all continents. We registered a 33% increase of traffic on our stand and had great success showing our new app range and inspiring the visitors with creative ways of how to make the difference by using our special printing techniques which had a wide appeal. Deals were made for co-operation with companies from various countries, including the Middle East and N. Africa.



SKAG has firmly established itself as a leader in the global stationery market with innovations, and despite the crisis in Europe, shows how a company which invests in such times and thinks positively, can come out a winner!



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IKTINOS HELLAS S.A. was founded in 1974 and its main field of business is in **Marble Industry**. Our company has also serious presentation to Real Estate, Agricultural Products and Wind Energy with one of the largest Wind Farm in North Greece. Despite the difficult economic situation in Europe, we present increasing profits every year.

Our company is among the largest companies in the field of marble in Greece. It is a vertically integrated company with four privately owned marble quarries, three cutting and processing factories, a local sales network and, most importantly, an ever growing sales network abroad.

We export our products since 1974 and we listed at Stock Exchange since 2000. Our staff is very experienced and we dispose reliability and consistency. The quality of our services and our products is guarantee. We have international fruitful collaborations and we have supplied our material in great projects around the world. Some of them are:

- **MEKKA AND MEDINA MOSQUE**, SAUDI ARABIA
- **MEDIA 1 HOTEL**, DUBAI
- **CONFERENCE PALACE**, ABU DHABI
- **INTERCONTINENTAL HOTEL**, ABU DHABI
- **DEBENHAMS CITY CENTRE**, DUBAI
- **FAIRMONT HOTEL**, DUBAI
- **GROS VENOR HOTEL**, DUBAI
- **WYNN HOTEL**, LAS VEGAS/MACAO
- **SOFITEL**, BEIJING
- **FRANCE TELEVISION**, PARIS
- **INTERNATIONAL AIRPORT**, BARCELONA
- **TEATRO MUNICIPAL**, PERU
- **MUNICIPAL OF CONGRES**, MADRID
- **PRINCE PALACE**, JEDDAH
- **INTERNATIONAL THEATER OF CATALUNYA**, BARCELONA
- **MARRIOT HOTEL**, BANGALORE (INDIA)
- **THE RITZ CARLTON**, BANGALORE (INDIA)



THASSOS QUARRY



GOLDEN SPIDER QUARRY



NESTOS QUARRY



VOLAKAS QUARRY

Our privately owned quarries are:

Golden Spider (exclusivity), Nestos (exclusivity), Thassos, Volakas

We supply also all types of Greek marbles such as:

Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Lygourio Beige, Santa Elena, Lydia Beige etc

You are very well come to visit us in the following exhibition in March:

XIAMEN STONE FAIR, CHINA
BIG 5 JEDDAH SAUDI ARABIA
MARBLE 2015 IZMIR TURKEY

Q028 HALL Q
STAND 2 C 11 HALL 2
STAND 206 HALL B

6-9 MARCH
9-12 MARCH
25-28 MARCH



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HEALTH WITHOUT BORDERS HWB HEALTH CARD



The HWB health card is the new, integrated proposal-solution that covers the healthcare needs of people visiting Greece for tourism, professional, medical, religious, academic or other purposes, offering access to healthcare, diagnostic, treatment and nursing services, throughout Greece, at very preferential rates. The HWB health card was created by EY CLUB, an agency distinguished in its sector that provides access to independent healthcare services and that, in the past five years, is the greatest investment made in its sector in Greece, and the only one certified by ISO 9001:2008.

The HWB health card is not an insurance product, but operates independently or complementarily to any existing insurance contract and is addressed to everyone, regardless of age and medical history. All tourism service providers can benefit from incorporating the HWB health card in their service offering to their customers who are visiting Greece.

The benefits for your customers by the incorporation of the HWB health card in your service offering are significant and specific:

- The HWB health card ensures its holder immediate access to a Pan-Hellenic network of 1,900 selected private physicians in every specialty, 20 diagnostic centres, over 150 microbiology labs and 30 top private clinics.
- A sense of complete security. Whenever someone requires medical assistance, they know that an entire apparatus is ready to help, 24 hours a day, so that the event can be handled promptly, timely, with quality and the top level of service.
- Communications take place in the holder's native language (Customer Support Centre) under the supervision of physicians, 24 hours a day, 365 days a year.
- Fair financial treatment of those who chose or are forced to select private healthcare providers, avoiding phenomena of financial exploitation.
- Savings in any services selected, since the pre-agreed rates that apply for HWB card holders are the most competitive in the Greek market.
- Preferential rates for dental work, ophthalmological procedures and cosmetic surgery procedures.
- Preferential pricing across the network of EY CLUB partners, up to 80% discount on diagnostic tests.
- Immediate provision of medical or nursing services wherever the HWB card holder may be staying (hotel, rented room, camping site).
- No requirements for the acquisition of the HWB health card.
- Low cost of acquisition through the HWB health card financial packages.

There are multiple benefits for your company that will result from our collaboration, since the HWB health card presents an important competitive advantage for all tourism service providers in Greece, and specifically:

- Added value to the Greek tourist product and added incentives for tourists to choose Greece as their destination
- Improved tourism packages with the incorporation of upgrades services
- Sense of security and trust for all tourism service providers, agents, hoteliers, etc., since their partnership with the HWB health card ensures that an entire apparatus of support on medical issues is working for their customers-guests
- Promotion and advertisement of tourism service providers in Greece and abroad
- Advertisement of tourism service providers by the customers themselves (tourists, visitors), given the attractive and, above all, quality services offered
- Financial benefits



You can reach us at:

+30 2315 500000, partner@hwb.gr, contact@hwb.gr,
and at: www.healthcardwithoutborders.com



Stone Group International (Marmor SG SA) has reached an agreement for the acquisition of Birros SA (Hellenic Marble Quarry), the largest of white marble (Pirgon) worldwide.

This synergy creates for both companies economies of scale, increasing their operational efficiency and their industry size globally.

Stone Group International is a leading world marble supplier, an ambassador of Greek marble and entrepreneurship, a "Piece of Greece" in more than 75 countries.

The company is the largest exporter of Thassos and Sivec marbles in slabs and tiles.

Company's expertise is based on in-depth knowledge of materials - seeking, finding, selecting, processing & trading more than 300 types of marbles, granites & natural stones, with annual capacity amounted to 650.000 m² within the most innovative mechanical equipment.

Stone Group International owns quarries in Greece, has signed agreements with quarries abroad for raw material exclusivities and its subsidiaries extend to Romania, Turkey, Albania and Egypt.

The company cooperates with the largest clients and their renowned architects, for the specification of marbles in commercial & residential building projects.

The concept of "12 Mythic Marbles" has been awarded with Best Communicator Award 2014-"In the World" category, at Marmomacc 2014.



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

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