

Excellence in Partnership



MEMBERS' ACTIVITIES NEWSLETTER

ISSUE 15

JUNE 2016

This issue of Members' Activities
Newsletter is sponsored by:



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FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

it is always good to know and emphasize on our privileged status as a Chamber that represents all the Federations and Chambers of Commerce in 22 Arab countries. This position entails responsibility and commitment to our members and the Greek and Arab business communities at large. We will continue the course, as we have done for more than 35 years, to provide the best of services and be of added value as much as we can.

In this issue, we are pleased to announce the convening of the **5th Arab-Hellenic Economic Forum**, under the title **“Unleashing the Arab-Greek Potential”**. The Forum topics have been selected to reflect Greece’s strength and positive strides in the sectors of Maritime and Port industry, Construction, Energy, Tourism and Food Processing Industry. Two weeks ago, the Chamber launched its initiative on **“Transfer of Technology and Know-How to the Arab world”**. It is a step in the right direction, to contribute to the creation of new partnerships and the enhancement of the existing ones between Greek and Arab businesses. The response to this initiative has been so far encouraging and we are still expecting many more members and non-members to participate. For more information, please see the inside pages. This initiative, along with the topics of the Forum, will create the necessary ingredients for successful outcomes and practical results of this Forum, which will be attended by high-level delegations from the private sector and officials from the Arab world, and leaders and officials from Greece. More details will be communicated to you in the coming weeks.

Early December 2016, the Chamber is organizing a major business trip to three destinations: Dammam, Manama and Oman. Because of our vast database of contacts and network, we always ensure sufficient number of B2B meetings for each delegate. Therefore, members and non-members are called upon to participate in this delegation.

NEOKEM is a leading company in the coatings industry and an active participant in all of our events. We would like to express our appreciation and gratitude for sponsoring this issue of our Members’ Activities Newsletter.

Enjoy your summer holidays.



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save
the date!

SAVE THE DATE:
09-16 December 2016

It's a call to reserve your seat in our upcoming business trip to three major Arab cities:

Dammam, Kingdom of Saudi Arabia **Manama**, Kingdom of Bahrain

Muscat, Sultanate of Oman

These three cities represent growing potential markets in all business sectors and are known to be among the best centers for conducting business.

Dammam, Eastern Province, is the hub of Saudi Arabia's petroleum industry and related services.

Manama, Bahrain, is one of the financial business centers in the Middle East, friendly to foreign direct investment and home to many major international companies, like Gulf Air.

Muscat, Sultanate of Oman, constitutes an attractive market and is witnessing major expansion in all business sectors.

To ensure successful B2B meetings and to increase your prospects for business expansion in the Arab world, the Arab-Hellenic Chamber is your best partner. We are privileged that we coordinate these trips and meetings with the right entities in these countries.

- Dammam trip will be coordinated with the Council of Saudi Chambers and Asharqia Chamber of Commerce
- Bahrain and Oman trips will be arranged and conducted at the premises of Bahrain Chamber of Commerce and Oman Chamber of Commerce.

The Arab-Hellenic Chamber has a long track record in arranging successful B2B meetings and has, through the years, built a wealth of database to assist in having the right and sufficient meetings for every participant.

Do not miss the opportunity to participate!

For further information, please contact our team at the following numbers:

Tel: +30 210 6711 210 / +30 210 6726 882 or drop us a line at chamber@arabgreekchamber.gr

All your questions will be answered





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“UNLEASHING THE ARAB-GREEK POTENTIAL”

The “5th Arab-Hellenic Economic Forum” is convened under the title “**Unleashing the Arab-Greek potential**”. Greece and the Arab world enjoy an abundance of business possibilities while, the potential to elevate the trade balance and to increase the level of investment between the two sides is enormous. The Forum’s topics are in areas that reflect Greece’s positive strides which, coupled with the Chamber’s latest initiative in the issue of “**Transfer of Technology and Know-how to the Arab world**”, will constitute the pillars for discussion and networking, with the aim of concluding to fruitful, practical results out of this Forum.

Forum Topics:

1. Maritime and Port Industries: The Greek experience
2. Investment Opportunities in the sector of Tourism
3. Construction, Building Materials and Energy
4. Food-Processing Industry

Speakers:

CEO’s and high-level executives from Greece and the Arab world will address these topics.

Level of Participation:

The Chamber, through its vast database, network and as a representative of all Arab Federations of Chambers of Commerce, will ensure the high-level participation of the private and governmental sectors in this Forum. Similar participation will be from the business leaders and the Chamber’s member-companies and Greek government officials shall take part in this Forum.

Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

Forum’s Publications:

- Special brochure of the Forum with the speakers and topics in the English language
- Special Edition of the Members’ Activities Newsletter in the English language
- “Engineering, Construction and Building Material” Directory



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CALL FOR EXPRESSION OF INTEREST

In recognition of the importance of transfer of knowledge in economic growth and social development, and in continuation of its endeavours to provide added value services to its members, the Arab-Hellenic Chamber of Commerce and Development is pleased to announce its initiative on the issue of technology transfer to the Arab world by those Greek businesses who would like to engage with the interested Arab parties in the implementation of such projects.

This initiative constitutes a new line of services specifically designed to benefit our members, with the aim of enhancing the cooperation and creating new partnerships between Arabs and Greeks.

Those interested are requested to fill in the form that you can find on our website [HERE](#) and send it back to us electronically. For more information, do not hesitate to contact us.

Deadline for receipt of “Expression of Interest” is 18th July 2016.

Our Chamber honors H.E. Mr. Adnan Kassab



During the recent private trip of H.E. Mr. Adnan Kassab, Honorary President of the General Union of Arab Chambers on June 15, 2016. His Excellency was received at the airport by the Secretary General of the Chamber Mr. Rashad Mabger.

The President of the Arab-Hellenic Chamber Mr. Harris Geronikolas and the Secretary General have paid a visit on the Next day to H.E. Mr. Kassab at Astir Palace Hotel. During this visit, issues related to the history and development of the Arab-Hellenic Chamber were discussed. His Excellency's distinguished role was quite instrumental

in the establishment of our Chamber, continuity and status as he was the First Vice President of the Chamber upon its establishment back in 1980.

We, at the Arab-Hellenic Chamber, take pride at our association with His Excellency as one of the Pioneers and a great supporter throughout all these years.

During this visit, the President of the Chamber and His Excellency exchanged gifts in the presence of the Secretary General.



CALL FOR PARTICIPATION

ENGINEERING, CONSTRUCTION & BUILDING MATERIAL DIRECTORY

Sectors:

Engineering, General Contracting, Procurement & Construction

- (Structural and Architectural)
- Electrical, Instrumentation and Telecommunication
- HVAC and Mechanical
- Building Management & Security Systems (Automation)

Construction/Building Materials, Equipment and Tools

- Abrasives
- Air Cooling and Ventilation Systems
- Awning Mechanisms
- Blinds & Screens
- Building Architectural Finishes, Ceilings, Doors & Windows
- Concrete & Cement Products
- Construction Equipment and Tools
- Construction Chemicals, Plastics, Waterproofing & Insulating materials
- Electrical Fixtures, Appliances and Lighting Systems
- Fencing, Gates & Barriers
- Fire & Acid Resistant Products
- Fireplaces & Ovens
- Glass chips, panes & Mirrors
- Heating Systems (Boilers, Burners, Heating equipment and water circulators)
- Household Appliances, Equipment & Furniture, Office Supplies
- Irons Materials, Aluminum
- IT, Telecommunication Systems
- Quarries, Marble, Granite & Ceramics
- Piping, Conduits & Drainage Systems
- Plumbing Fixtures, Sanitary & Bathroom accessories
- Pre-fabricated Buildings (Steel buildings, Substations, Control Rooms)
- Putty
- Scaffolds
- Staircases, Escalators & Lifts
- Sustainable & Renewable Energy Systems

All interested companies in these sectors are invited to grasp the opportunity to participate in this Directory and take advantage of the Chamber's quality services, activities and events. For more information, please contact us at chamber@arabgreekchamber.gr

SPECIAL INSERTION



www.arabhellenicchamber.gr



ABOUT US

NEOKEM was established in 1972 by Michael and Eugenia Vlahakis who had the vision of developing and producing high quality industrial coatings, in order to satisfy the needs and preferences of the Greek Market.

NEOKEM is the first company to implement, since 1986, the production of electrostatic powder coatings in the Greek market, for aluminium architectural systems, industrial, functional applications and domestic appliances. Today NEOKEM has extended its international activities, to over twenty countries, through subsidiaries in Germany, Romania, Ukraine, Bulgaria and Poland and an extensive network of sales partners in Russia, Baltic Countries, Cyprus etc.

For more than 40 years, we have been developing long-term relationships with our customers, designing together innovative solutions of high-end powder coatings &

industrial paints that add mutual value, while remaining flexible and resilient to market challenges.

NEOKEM offers:

- Aesthetics
- Functionality
- Durability
- Weatherability
- Affordability

Neokem provides a full range of environmentally friendly-non toxic, superdurable colors thanks to our premium 'Neobond' bonding process technology, ensuring that the finish will last through time, at least three times more than standard products, by keeping the aesthetic appearance unalterable.

We guarantee standard high performance of our products as we produce everything under one roof.



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JAMAL THE SILK ROAD

THE FAMOUS ART EXHIBITION IS COMING TO CORFU



“A palace will be hosting from the night of June 18 to September 15 the famous “Silk Road”, JAMAL’s exhibition, which moved from Benaki Museum to the Museum of Asian Art in Corfu.

This amazing night turned to a major cultural event, a meeting point for the creative forces of the island, its artists and art enthusiasts from Greece and all over the world.

This celebration, held inside the Palace of Saints Michael and Georgios, was inaugurated by internationally acclaimed violinist (Professor in Ionian University) Spyros Gkikontis, who played Paganini, while the opening ceremony of the exhibition was held by the Mayor of Corfu, Konstantinos Nikolouzos.

He was followed by the Museum Director, Despoina Zernioti, by University of Athens Professor and Art Historian Manos Stefanidis, by the curator of Jamal’s exhibitions, journalist Eleonora Orfanidou, who presented various aspects of Jamal’s work and of his personality, and finally and by the painter himself.

While introducing his work, Jamal thanked the city and the inhabitants of the island for their hospitality and

love towards culture, while stressing the power of art to bring people together, as is the main objective of his own work.

The night ended by navigating in the Silk Road, installed at the halls dedicated to temporary exhibitions in the 1st floor of the museum, accompanied by the jazz quartet of the city’s University, who performed in the gardens of the Museum for the large audience gathered.”



JAMAL THE SILK ROAD

DURATION > 18.6-15.9.2016

Corfu Museum of Asian Art | Palaia Anaktora, 49 100 Corfu, Greece

SPONSORS



SUPPORTERS





Excellence in Partnership

NEW MEMBERS

1. AFENTOULIS L. & CO
2. BIOMAR HELLENIC S.A.
3. ANASTASIOS MICHPOULOS
4. YDRODOMI LTD
5. FQS EXAGRAMMO

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NEW MEMBERS



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The company **Liveris Afentoulis & Co.** Founded in 1971 by Liveris Afentoulis exclusively dedicated to processing and marketing of catches targeting by its own private boats.

Today process and sells the catch of about 100 fishing vessels and manpower employed in amounts from 70 to 100 people.

It is one of the largest export seafood companies in Greece with representative offices and branches in Spain and Athens. The building of facilities covering 5000 sq. m in an area of 2000 sq.m. located in the 2nd km Keramoti - Kavala, near the port where products processed, packed and frozen directly in a specially designed area with all necessary technical equipment.

The company owes its successful path to strict quality control and sanitation methods applied to the entire process from capture up to the final product. It is one of the first companies in Greece that has been approved and certified ISO system and operates under the regulations of European Union and in accordance with the procedures of HACCP.

In the unrivalled quality of the company's products contribute strongly to the fact that all fish caught by their great, clear waters of the North Aegean Sea and arrive quickly to our facility where processed immediately.

The company's goal is to ensure the highest quality products and immediate availability in the market with its own means of transport.

NEW MEMBERS



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BioMar Group

We are innovators dedicated to an efficient and sustainable global aquaculture.

Our main business areas are feed for salmon and trout in Norway, the United Kingdom, and Chile, feed for trout, eel, sea-bass, and sea-bream in Continental Europe and feed for shrimp and tilapia in South and Central America. BioMar fish feed types cover the full life cycle of the fish including larvae feed, fry feed, smolt feed, grower feed, and brood stock feed.

BioMar Group supplies worldwide feed to around 80 countries and to more than 45 different fish species, which in addition to the above include species such as cod, turbot, halibut, meagre, and sturgeon.

In 2015 the BioMar Group had revenue of approx. EUR 1.2 billion and produced approx. 1 million tons fish feed using state-of-the-art production facilities in eight countries. The group employs approx. 1,000 persons of whom 90 are employed in joint-venture factories, and operates 12 factories in 9 countries. BioMar is organized with a group function and three divisions. The group headquarter is located in Aarhus, Denmark. The three divisions are:

BioMar Salmon Division has a long tradition as supplier of high performance feed for salmon and trout in the North of Europe and South America.

BioMar Europe, Middle East and Africa (EMEA) Division covers the needs of an increasing number of fish species in aquaculture with specialized high performance feeds for trout, sea bass, sea bream, eel, sturgeon, arctic char, turbot, meagre, tilapia, catfish and a number of other species. BioMar Continental Europe operates factories in Denmark, Spain, France, Greece and Turkey. It also has a number of sales companies across Europe as well as export activities through agents and distributors in the Middle East and in Africa.

BioMar Emerging Markets Division has already production in Costa Rica and China and commercial activities in a number of other countries in Asia and the Americas.

The BioMar Group is fully owned by Schouw & Co., which is listed on OMX Nordic Exchange in Copenhagen.

The BioMar Company responsible for sales in the Middle East Arabic countries is BioMar Hellenic S.A. The Greek subsidiary of BioMar has a long established presence as a major fish feed suppliers in the East Mediterranean region for over 35 years and is already servicing the markets of Saudi Arabia, UAE, Bahrain, Kuwait and Lebanon.

NEW MEMBERS



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HELENE MATHIEU Legal Consultants

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Helene Mathieu Legal Consultants, Dubai, UAE, has the pleasure to introduce our new Associated Office in Athens, Greece administered by our Partner Anastasios Michopoulos, Senior Lawyer in Greece the first Greek Lawyer Licensed as Legal Consultant in Dubai UAE and registered to Greek Embassy in the UAE.

The Law Firm HELENE MATHIEU LEGAL CONSULTANTS (HMLC, is one of the longest running boutique law firms with nearly two decades of experience. The firm is conveniently located in Business Bay, Dubai, UAE and has in-depth knowledge of the local business culture and the legal systems within the GCC. With associated offices in Montreal, Paris, Athens and Riyadh, HMLC maintains legal resources in key markets across the globe.

We are convinced that the basic pillars of our services i.e. professionalism, effectiveness, straightforward communication and exclusive client care for our clients are fundamentals for any legal advisory.

Anastasios Michopoulos has a multifarious Legal experience in Advisory and Litigation services both local and international. The branch in Greece became a demanding necessity after the increased interest of Greek Companies to setup and operate in the UAE and in the GCC region and to serve the large Greek Community based in the UAE. There is also a strong demand from UAE and other countries in GCC for discovering the opportunities offered in Greece for both companies and individuals.

Our areas of expertise are corporate, commercial, civil and immigration law. Our areas of expertise: Business Start-up and legal contracts, Incorporation of Off-Shore & Free Zone Companies, Real Estate / Property Law, M&A, Employment / Labour Law, International / Domestic Arbitration and Litigation, Canadian & EU Immigrant Investor Programs, Wills, Estate Planning, Asset Protection other areas of National and International Law, PPP projects.

We are a members of the Canadian Business Council in the UAE, members of the Swiss Business Council in the UAE, members of the French Business Council in the UAE and recently joined the Arab Hellenic Chamber of Commerce and Development in Greece.

NEW MEMBERS



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Our company **YDRODOMI Ltd**, founded in September 2000, the object of introducing and marketing products water - sewerage - gas representing big brands of domestic and foreign production.

Company policy is to fully meet the requirements of its customers through the marketing and distribution of products and materials intended to meet the highest standards to be requested. Direct and systematic meet the increasing demands of the business partners is a key priority for management and in accordance with applicable law and expertise available to the firm.

The company's aim is to ensure the highest quality and effectiveness of services provided, within the stated and agreed needs of its partners.

Management «YDRODOMI Ltd.» Aiming to ensure customer satisfaction, but also improve the functioning of the services provided through products, has advanced facility **QUALITY MANAGEMENT SYSTEM**, according to **ELOT EN ISO 9001: 2008**, which covers the entire spectrum of the business.

PRODUCTS

- PE Pipes and Fittings
- Welding Machines and Accessories
- PE - PP Chambers
- PVC Pipes and Fittings for Sewerage systems
- PVC Pressure Pipes and Fittings
- PVC Pipes and Fittings for building sewerage applications
- Valves and Couplings
- Ductile iron fittings
- Ductile iron Covers and Gratings
- Brass and galvanized fittings
- Spiral welded steel pipes
- Ductile iron pipes and fittings
- Gres pipes and fittings
- GRP pipes and fittings
- Aquatherm
- Grid Marker
- Underground warning mesh
- Biological treatment systems

NEW MEMBERS



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FQS

EXAGRAMMO

FESTIVE & ADVERTISING DECORATION

CONTACT DETAILS

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Festive & Advertising Decoration

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FQS Exagrammo was founded in 1987 and is dedicated to seasonal decoration and lighting of building interiors and exteriors.

Our clients include many of the largest brands in Greece operating in sectors including: Shopping Centers, Retail Shops, Commercial Buildings, Hotels, Super Markets and Nightclubs.

Our creative department is ready to assist you in all aspects of your project from design to implementation. We create exclusive design proposals for the seasonal decoration of building facades and interior spaces that are matched to your brand's style and philosophy. Once final designs are approved our specialized teams will construct and install your decorations paying attention to every detail so there is absolutely no burden on the operation of your business.

We can arrange to the proper maintenance of the decorations on a timetable that fits your business schedule. If required, the collection and storage of ornaments for re-use the following year is also available.





Excellence in Partnership

MEMBER'S NEWS

1. CITY UNITY COLLEGE
2. HILTON OF ATHENS
3. HOTEL GRANDE BRETAGNE
4. INTRACOM TELECOM
5. ATHENS INTERNATIONAL AIRPORT
6. KLC LAW FIRM
7. TEMAK S.A.
8. ANTIPOLLUTION S.A.
9. STONE GROUP INTERNATIONAL -
MARMOR SG
10. IKTINOS HELLAS S.A.

This issue of Members' Activities Newsletter is sponsored by:



The start of a new chapter in the field of education in the GCC countries and in the MENA region. Partnership between City Unity College and Midein Holding

A new chapter begins in the field of education in the GCC countries and in the MENA region.

City Unity College, with its 25 years of experience in the field of education in Greece and with its cooperation with distinguished U.S. and European universities, signed a partnership agreement with Midein Holding, one of the largest investment groups in the United Arab Emirates, which includes the establishment of higher education institutions in the GCC countries and in the MENA region..

The partnership, which is strengthened even further by the participation of the advertising company Image Communication Group, starts with the establishment of these institutions of higher education in Egypt and Sudan, with many more countries to follow.

These universities, which will be open to markets of 120 million people, aim at upgrading the level of higher education in these countries.

The effort to achieve this partnership agreement began in November of 2015, when Mr. George Gamaris, President of Image Communication Group and Vice-President of City Unity College, travelled to Abu Dhabi as part of the Greek business delegation to the United Arab Emirates organized by the Arab-Hellenic Chamber of Commerce & Development and signed the Memorandum of Understanding for the establishment of institutions of higher education and for the transmission of Greek know-how and the 25year experience of City Unity College in the field of education in the GCC countries and in the MENA region. This Memorandum was finalized in April of 2016 with the signing of the partnership agreement in Abu Dhabi. This agreement consolidated the joint venture among the three groups.



Mrs. Reed Al Dhaheri, the representative of Midein Holding and of the Abu Dhabi Commercial Chamber, and Mr. George Gamaris travelled to Egypt and Sudan so as to lay the groundwork for the establishment of the two new universities belonging to the newly formed group.

This partnership is expected to change and reform the level of education in the GCC countries and in the MENA region and will initially include the following study departments:

- Management, Marketing, Business Economics
- Psychology
- Computer Science
- Hospitality & Tourism Management
- Translation, Interpretation & International Relations
- Physical Education & Sports
- Art & Design
- Journalism & Communication

An upcoming newsletter with more details concerning the partnership will follow.



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Galaxy Bar & Restaurant: a view that will blow your mind!

On the top floor of Hilton Athens, the amazing veranda of the Galaxy Bar & Restaurant overlooking the Acropolis and Lycabettus Hill, is now open for the summer season promising you some amazing nights under the stars of the Athenian sky!

Executive Chef, Kostas Athanassiou, impresses once again with his innovative menu. Start your dinner with tuna tartar combined with pea and melon soup and taste all the freshness and flavours of the Mediterranean Sea. The octopus carpaccio with anchovy flavored toasted bread, traditional wild greens pie with oil rusks from Cythera island and the Caesar salad with lobster give traditional Greek tastes an international flair. The Black Angus flat iron steak tagliata style has already become one of the most popular dishes whilst the rooster pastitsada with fresh kaymak foam

is a pleasant surprise for your taste buds. The Sushi fans will not only enjoy their beloved of sushi and nigiri but will also have the chance to experience interesting maki versions like the Dragon Roll with panko shrimp, Hamachi California Roll with Hamachi fish and yuzu lemon sauce and Eel Maki with eel and fish roe.

As for the desert menu, the coconut mille-feuille with salted caramel sauce, the Valrhona cylinder with kumquat sauce and the mastic mousse stuffed traditional loukoumades with Greek coffee sauce will offer the perfect closure to your fantastic dining experience.

The stunning Galaxy Bar terrace opens its doors daily at 18:00 offering breathtaking sunsets with Acropolis views. Try one of the new cocktail infusions such as the "Honeymoon" with ginger and rhubarb or the "Carpe Noctem" with 7 year aged rum infused with citrus.

*For more information and reservations,
you can call at +30 210 7281407*

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ARNAUD LARHER | Meilleur Ouvrier de France

The Hotel Grande Bretagne starts a collaboration with famous French Pastry Chef Arnaud Larher.

“Haute” pâtisserie is an essential part of the Luxury Product Industry and French Pastry Chefs are worldwide leaders in this market segment.

Chef Larher, developed a passion for the art of pâtisserie from early on. From his early childhood he was fascinated with the idea to produce his own unique pastry creations. He is now truly excited to begin his new collaboration with the Hotel Grande Bretagne.

Arnaud Larher will create signature desserts for each season whereas the award-winning chocolates and macarons will be available from Paris directly to the GB Corner Gifts & Flavors store all year round.

WEBSITES: www.gbroofgarden.gr | www.gbrestaurants.gr | www.tudorhall.gr

[#sweetarrival](https://twitter.com/sweetarrival)



**HOTEL
GRANDE BRETAGNE
ATHENS**

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Athens International Airport Signs Contract with Intracom Telecom for Operational Network Upgrade

Intracom Telecom, a global telecommunication systems and solutions vendor, announced today the signing of a contract with Athens International Airport, Eleftherios Venizelos, for replacing the existing Campus Data and Voice Network, Telephony System and related applications with a unified new state-of-the-art infrastructure.

The project involves a highly available campus data network infrastructure able to support VoIP, video and data services, a Single Call Control entity with enhanced Unified Communication and Collaboration (UCC) and Mobility services as well as a Contact Center with multitenant functionality.

Due to the criticality of the airport operations and specific operational KPI's that are in place, the project is a very demanding one thus AIA, requires a phased migration approach, providing parallel operation between the current and future voice & data network environment. The project is expected to be implemented within 2 years and maintained for 3 years afterwards.



About Intracom Telecom

Intracom Telecom is a global telecommunication systems and solutions vendor operating for over 35 years in the market. The company innovates in the areas of small-cell backhaul, wireless transmission and broadband wireless access and has successfully deployed its industry leading point-to-point and point-to-multipoint packet radio systems worldwide. Moreover, Intracom Telecom offers a competitive portfolio of revenue-generating telco software solutions and a complete range of ICT services, focusing on big data analytics, converged networking and cloud computing for operators and private, public and government clouds. The company invests significantly in R&D developing cutting-edge products and integrated solutions that ensure customer satisfaction. Over 100 customers in more than 70 countries choose Intracom Telecom for its state-of-the-art technology. The company employs more than 1,900 people and operates subsidiaries in Europe, Russia and the CIS, the Middle East and Africa, Asia and North America. For more information, visit www.intracom-telecom.com

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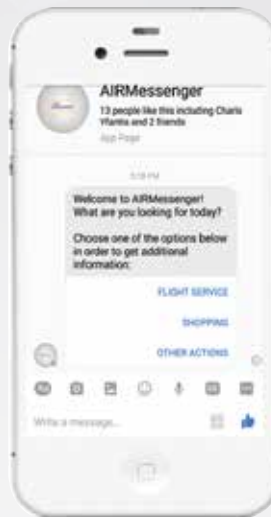


Athens International Airport Information Technology & Telecommunications Business Unit BUSINESS EXCELLENCE & BEYOND

The Information Technology & Telecommunications Business Unit (IT&T) of Athens International Airport is the infrastructure owner, integrator & provider of reliable, cost-effective and innovative services to the international aviation and ICT industry.

Leveraging on AIA's success story of operational excellence and leading customer-oriented services, IT&T now offers an innovative digital solution for airlines, airport operators and travel agencies. The AIRMessenger solution is a chatbot service capitalizing on the power of Facebook Messenger & Twitter to deliver direct, personalized information to passengers and travelers.

For any traveler, all info is received in the favorited digital place: the FB Messenger or Twitter, without the need for a mobile app or registration! The service provides personalized info: flight status and updates, check-in counters, boarding gate, direct access to the boarding pass and ticket. Moreover, it enhances customers' experience through enriched content and info about leisure, shopping, and facilities offered.



With a clear strategy for innovation and leading edge on the digital media

"your Messenger":

- Provides a new distribution channel for your services' information. It enables you to build direct relationships with the customers, gain consumer insights and promotes brand loyalty
- Supports the service provider to be positioned as "innovator" in the market as well as to gain sustained competitive advantage by building an innovative digital solution
- Creates promotional and offering campaigns and automated personal one-to-one interactions that drive customers down the path to conversion
- Is a white-label solution. Messages and dialogs are customized, whereas the integrated mail & SMS Gateways let you combine the alerts with e-mail and SMS notifications.



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KLC: QUALITY LEGAL SERVICES

KLC Law Firm is a prominent Greek law firm providing worldwide quality services in the legal sector for a variety of high-profile clients, including the Greek State and state authorities and large Greek and foreign corporations. Vital statistics include 5200 clients, 37 lawyers, 16 partners and 4 partners and senior associates holding Academic Tenures in the Law School of Athens. To this date KLC has provided legal services in 33 countries around the globe including most countries of the Arab world, where it has acted both for Greek and Arab clients mainly in the corporate, construction & energy and dispute resolution sectors.

Recent (late 2015-to date) activity of KLC in the Arab world include advising a multinational construction company on the reshuffle of its business activities in the U.A.E., acting for a Greek joint venture on the negotiations with a local contractor for the projected construction of a major airport in Libya, drafting of the pertinent agreements for the establishment of a Greek-Kuwaiti consortium participating in the tender for the construction of a large energy project in Egypt, drafting the contractual documents for a joint venture awarded the construction of a large-scale industrial park in Qatar and acting for an Austrian engineering company for the enforcement of an international arbitral award in the U.A.E.

KLC
law firm

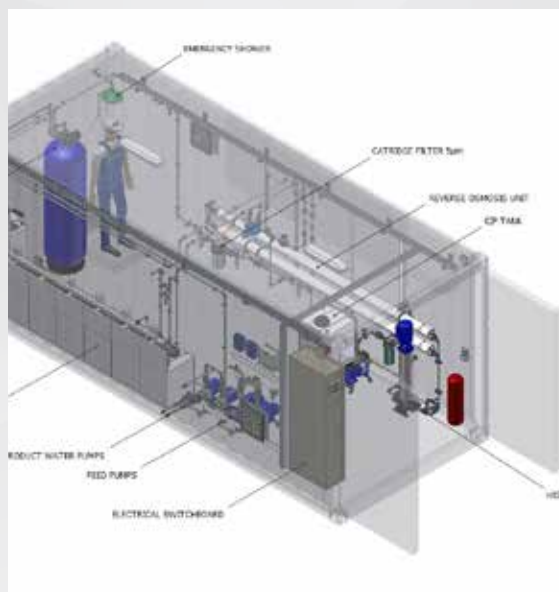
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TEMAK

Containerized Mobile Units for Ministry of Defense - Sultanate of Oman

In March 2016, TEMAK SA has successfully manufactured and shipped three numbers of heavy brackish reverse osmosis plants each with a maximum capacity of 30 cubic meters of water per day, destined for 3 different Ministry of Defense camps in the Sultanate of Oman.

The plant was manufactured according to the stringent specifications, set by the Ministry of Defense, with the purpose of ensuring high quality drinking water, according to Omani standards and a reliable and durable plant capable of withstanding the harsh local environmental conditions.

The brackish water RO plants were pre-installed at TEMAK factory, in thermally insulated, air conditioned and ventilated 20ft containers where they underwent hydraulic and electrical testing before shipment.



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Philipp Vassiliades, Neil Revera, Byron Vassiliades, Hervé Martel, Karina Szafranek-Bra, Nick Morgan



A global conglomerate arises

On Tuesday 7/6 on the occasion of the International Exhibition Posidonia 2016, ANTIPOLLUTION S.A. during a corporate event, announced its partnership with VEOLIA FIELD SERVICES UK member of the international SARPI VEOLIA.

ANTIPOLLUTION S.A. specialized in marine environmental protection services and VEOLIA FIELD SERVICES UK, a company experienced in the field of waste management, joined forces to create a new global power, able to serve the needs and requirements of the demanding shipping industry.

This new scheme shall offer integrated solutions and prompt, safe and environmentally sound emergency

response services as well as shall manage distressed / damaged cargoes on global level.

The international shipping community has now a reliable ally and partner in building a sustainable marine environment.

Mr. Byron Vassiliades, Chairman of Antipollution SA, who envisioned this venture stated that this is the beginning of a long journey which shall alter the way that damaged / distressed cargoes are managed. After all, only a small group of thoughtful and dedicated people is more than enough for making the difference and re-shaping the way shipping industry is served globally.



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Stone Group International was among the companies invited to participate to “Stone Week” from 30th May to 4th June 2016 in the new Stone Gallery of Breitwieser in Tulln, Austria.

Breitwieser collection includes now more than 600 different types of natural stones. With the construction of Austria’s largest showroom for natural stone, «Stone World», the company provides to its customers an impression of the diversity of the special field of natural stones, in an area of 6.500 m2.

“Stone Week” presented a varied daily range of well-known luxury brands and exhibitors on all the areas of the two floors of the new showroom.

The event was dedicated to “Day & Night of Architecture and Design”, welcoming especially architects and designers

for presentations by international brands like Diesel Living, Moroso & Co. Among the companies that participated presenting their profile and products were Stone Group International, Rossittis, Antolini, Levantina, Metamar, Cameo, Bisazza, Sicis, Extremis, Lapitec, Marmotex, Apavisa.

Stone Group International has signed a special agreement with Breitwieser to display its main products in the new showroom. Architects and clients will have the chance when visiting the gallery, to experience Pirgon white marble range from Stone Group own Birros Hellenic Marble quarry, the awarded collection of “12 Mythic Marbles”, Vermion white marble, Pelagonia, Tannoti Green, Arctic Grey, Thassos Snow White exclusively by Stone Group International.



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MEMBERS' NEWS



www.arabhellenicchamber.gr



Our company **IKTINOS HELLAS S.A.** participated with great success in the below international exhibitions:

- CARRARA MARMOTEC 2016, ITALY, HALL 3 STAND NO:36 18-21 MAY
- MIDDLE EAST STONE 2016, DUBAI, UAE, HALL: SAEED, BOOTH No: D150 23-26 MAY

Our clients had the opportunity to see the Greek marbles we can provide them from our privately owned quarries :

Golden Spider (exclusivity), Nestos (exclusivity), Thassos, Volakas and also other Greek marbles such as:
Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Lygourio Beige, Santa Elena, White P, etc.

You are very well come to visit us in the following exhibition in:

MARMOMACC
STONE + DESIGN + TECHNOLOGY INTERNATIONAL TRADE FAIR

28TH SEPTEMBER / 1ST OCTOBER 2016 VERONA, ITALY

28 September-1 October 2016
Hall 9, Stand No: C1
Verona, Italy



CONTACT DETAILS

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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Excellence in Partnership

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