

# QATAR

gateway to  
**BUSINESS SUCCESS**



## CONTENTS:

- **ANNUAL IRAQI-EUROPEAN BUSINESS & INVESTMENT FORUM** .....02-03
- **COUNTRY FILE: QATAR** .....04-07
- **SPECIAL INSERTION: AL SRAIYA HOLDING GROUP** .....08-09
- **NEWS FROM THE ARAB EMBASSIES** ... 10
- **"JAMAL: THE SILK ROAD" EXHIBITION OPENING** .....12-13
- **ENGINEERING, CONSTRUCTION & BUILDING MATERIAL DIRECTORY** ..14-15
- **AHCCD BUSINESS DELEGATION TO EGYPT AND SAUDI ARABIA** ..... 16

## NEW MEMBERS ..... 17

- SPANOS S.A..... 18
- EURIMAC S.A. – EUROPEAN MACARONI COMPANY ..... 19
- MANOSIS BROS. – I.TSAKIRIDIS & CO. ... 20
- VENCIL..... 21
- MEDICON..... 22
- MISTRAS GROUP HELLAS A.B.E.E. .... 23
- MONITOR ELECTRONICS ..... 24
- TEMAK S.A..... 25

## MEMBERS' NEWS ..... 26

- ETIHAD AIRWAYS ..... 27
- MIDEAST TRAVEL WORLDWIDE ..... 28
- QATAR AIRWAYS ..... 29
- SIA IMPEX GMBH..... 30
- TH. C. SKAGIAS S.A..... 31
- NEOTEX S.A..... 32
- IKTINOS HELLAS S.A. .... 33
- MACON S.A. .... 34
- METKA..... 35

*Dear Reader,*

On January 13<sup>th</sup>, the Arab-Hellenic Chamber participated, as a supporting organization, in the opening of the exhibition of the renowned Arab artist Jamal Joratli, under the theme **"Jamal: The Silk Road"**, organized by the Benaki Museum. This exhibition was a major success, attended by Senior State Officials, some Arab Ambassadors, well-known personalities, celebrities and friends of Jamal. Jamal's paintings have been well-received for their superb artistic qualities and refined lines. Congratulations, Jamal!

From 5-10 March 2016, we are organizing a **Business Delegation** for B2B meetings at Cairo and Jeddah Chambers of Commerce. During this trip, we shall participate with a Catalogue Show at The Big 5 Saudi International Exhibition, one of the most important exhibitions in the Middle East, exclusively devoted to building material and construction sectors. This is in cooperation with Enterprise Greece.

Our Chamber has been privileged to be selected by the Federation of Iraqi Chambers of Commerce and Baghdad Chamber of Commerce to organize the first **Annual Iraqi-European Business & Investment Forum on April 21-22, 2016**. This Forum will be held annually on a rotation basis in all European capitals where Arab-European Chambers maintain a presence. Athens has been selected as the first capital to host this event, which will be attended by the highest Senior Officials and businessmen from Iraq and Greece, as well as from other European countries. Details will be sent to you, soon.

**Qatar** is the focus of this month's "Country File", as one of the most attractive destinations for conducting business in the Middle East.

This issue is sponsored by Mr. Rashid Naser Sraiya Al Kaabi, Vice President of **Al Sraiya Holding Group** in Qatar, representative of Qatar Chamber on our Board of Directors. Mr. Al Kaabi has been one of the Chamber's long-time supporters and we seize this opportunity to express our appreciation for his role and stand.

We, at a Chamber, are committed to continue on the path of improving our services throughout 2016 and extend our support and assistance to all SME's in Greece and the Arab world. We wish you all the best of success in your businesses and on a personal level.

*Thank you all.*

**Harris Geronikolas**  
President

**Rashad Mabger**  
Secretary General

*This issue of  
Members' Activities  
Newsletter  
is sponsored by:*



[www.alsraiayagroup.com](http://www.alsraiayagroup.com)

# Annual Iraqi-European Business & Investment Forum

Athens, 21 – 22 April 2016



الغرفة العربية اليونانية للتجارة والتنمية

ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي

Annual Iraqi-European Business & Investment Forum

Athens, 21 – 22 April 2016

## General Outlook

The 1<sup>st</sup> Annual Iraqi – European Business & Investment Forum will be held on April 21<sup>st</sup>-22<sup>nd</sup> 2016, in Athens, Greece, under the theme **“Iraq and Europe: Cooperation and Growth”**.

This Forum comes at a time we are witnessing wider cooperation and joining of efforts, between the Iraqi private sector and Government officials, to revive the economy and modernize Iraq’s infrastructure and acquire new know-how in order to create job opportunities for the youth in Iraq. On the other hand, this Forum seeks to emphasize on Iraq’s role in the region by strengthening its trade and economic relations with the European partners and assist in the creation of new partnerships between Iraqi companies and their European counterparts. The Forum will be held annually on a rotation basis in European capitals and Athens has been selected as the first to host this event, due to its geopolitical proximity to Baghdad and the excellence of relations that Greece and Iraq are enjoying.

## Partners and Main Sponsors



Federation of Iraqi Chambers of Commerce



Baghdad Chamber of Commerce

## Supporting Organizations

Arab-European Joint Chambers

# منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي

Athens, 21 – 22 April 2016

## Forum sectors and topics

- Iraq's Investment Opportunities and Business Environment (Iraqi session)
- Modernizing the Petrochemical Industry and Sustainable Energy (joint session)
- Construction Works and Infrastructure Projects (joint session)
- Transfer of Technology and Vocational Training (joint session)
- Construction, Energy and Food-Processing industry (Greek session)

The Forum's speakers and program will be announced in detail at a later date.

## Official Auspices

The organizer and the partners and main sponsors have agreed to secure the highest official auspices for this Forum. The list includes the following, with whom we are in contact:

- League of Arab States
- European Commission
- Greek Ministry of Foreign Affairs
- Greek Ministry of Economy, Development and Tourism
- General Union of Chambers of Commerce, Industry and Agriculture for Arab Countries

## Iraqi participation

Will include Government Ministers and Senior Officials and, from the private sectors, high-caliber Iraqi businessmen in all business sectors.

## Greek participation

State officials and high-net CEO's and owners of Greek major companies and corporations.

## European participation

This is an on-going process, in coordination with our sister Arab-European Chambers in Austria, Belgium, Britain, France, Germany, Ireland, Italy, Luxembourg, Malta, Portugal and Switzerland through which we are seeking to ensure the participation of some of their major member-companies and corporations that seek to establish a network and create a basis and presence in Iraq.

## Other sponsorships

Member-companies of the Arab-Hellenic Chamber of Commerce and Development, with the possibility of including other foreign sponsors.



Dear Distinguished Friends,

I would like to express my appreciation to the Arab-Hellenic Chamber of Commerce and Development for its efforts to issue the successful "Member's Activities Newsletter".

Today, the bilateral relations between the State of Qatar and the Hellenic Republic are excellent with a mutual will to further develop the existing bilateral relations in the most harmonious way. There is strong presence of top Greek construction companies in Qatar that are successfully operating and work hard in order to meet the challenges of the organization of the FIFA World Football Cup on 2022 and contribute to the implementation of Qatar National Vision 2030.

The State of Qatar, through its sovereign wealth fund, has shown trust and confidence in the prospects of the Greek economy by investing in various Greek sectors, including the banking sector.

I would like to extend my sincere wishes for a peaceful 2016, filled with health, happiness, prosperity and let's not forget to reflect on the wise words of Socrates "The secret of change is to focus all of your energy, not on fighting the old, but on building the new!".

**Soltan Saad Al-Moraikhi**  
Ambassador of the State of Qatar

## I - BUSINESS ENVIRONMENT

### 1 QATAR COMPETITIVENESS

- Social and Political stability. (19 out of 162 GPI in 2013)
- Rated (AA-) by Standard & Poor's, upgraded to (AA) for long-term sovereign credit. (A plan to be AAA in the coming 3 years).
- Ranked (11<sup>th</sup>) among (144) economies in Global Competitiveness (World Economic Forum Report, 2012-2013).
- Reported at (36) among (185) countries in Ease of Doing Business (World Bank Group Report 2012).
- Qatar Financial Centre (QFC) has become the highest ranked financial center in the Middle East, according to the Global Financial Centre Index produced by London think-tank Z/Yen (September 2013).
- Qatar is a semi Free economic zone (5% General tariff) .
- Efficient infrastructure facilities (Part of the 2030 Vision & Strategy, a plan to develop the country infrastructure, started with an amount of US\$ 220 billion).
- No income tax on wages & salaries of expatriate.
- Qatari national products have free access to other GCC and Arab countries market.

### 2 TAXATION

- (10%) on foreign partner share in corporate profits.
- Tax is not levied on Qatari or GCC States citizens owned business or share in profits.
- No personal tax or other statutory deductions from expatriate's salary and wages.
- Ranked (2<sup>nd</sup>) in Ease of Paying Taxes (global EDGE Michigan State University, USA, 2012).

### 3- FUTURE PROSPECTS

- Qatar has the second largest gas reserves in the world (over 900 trillion cubic feet).
- World largest LNG exporter, with a production of (77) million ton/year.
- A vision to develop the tourism sector (including increasing the no. of hotel rooms to 80,000 by 2016).

Within the framework of Qatar National Vision for 2030, an ambitious plan to develop the country infrastructure, started with an amount of US\$ 220 billion.



# GATEWAY TO BUSINESS SUCCESS

## II- MAIN PROJECTS

### 1 MUSHAIREB PROJECT

**Description:** Housing units, hotels, Theatre auditorium, civic amenities, a school, a heritage quarter, and infrastructure facilities.

**Location:** 35 hectares in Central Doha.

**Total Cost:** US\$ 5.5 Billion.

**Execution:** phases (Sep. 2009 - 2016).

### 2 LUSAIL CITY

**Description:** 37 km<sup>2</sup> of mostly waterfront land (19 integrated districts, accommodate approximately 200,000 residents) of residential, commercial hospitality, and retail facilities. Community needs, such schools, medical facilities, sport, entertainment, cultural and shopping centers facilities.

**Location:** East coast of Qatar, approximately 15 kilometers north of the center of Doha.

**Total Cost:** US\$ (6.3) Billions for developing infrastructure, including (1.1) Billion for train railways.

**Execution:** (Dec. 2005: Partly - Dec. 2015: Completely, including train railways 2022).

### 3 HAMAD INTERNATIONAL AIRPORT

**Capacity:** 24 million ppy (1st Phase).

**Total Cost:** US\$ 11 Billion.

**Completion:** 1<sup>st</sup> Phase, May 2014.

### 4 DEVELOPMENT AND EXPANSION OF ROADS NETWORK, SEWERAGE AND PUBLIC BUILDINGS (ASHGHAL)

**Description:** A variety of projects for developing and expansion of roads network, sewerage and public buildings.

Still under construction:

1. (23) roads network, (Lusail, Doha & Dukhan Highways).

2. (13) sewerage network, (North of Doha, Musaymir & Ayn Khalid projects).

3. (25) Public buildings (hospitals, schools, and development of Al-Ruays sea port).

**Total Cost:** US\$ (20) Billion.

**Completion:** 2017.

### 5 NEW DOHA PORT

**Description:** International marine port, south of Al-Wakra City, near Messeid

**Total Cost:** US\$ (7.4) Billions.

**Completion:** 1<sup>st</sup> phase, 2016.

### 6 QATAR BAHRAIN CAUSEWAY BRIDGE

**Description:** A bridge linking Qatar with Bahrain (45 KM), including railway on both sides for passengers and cargoes (a part of GCC railway network).

**Total Cost:** US\$ 4.0 Billion (50% Qatar, 50% Bahrain) (Including the deployment of railways).

**Completion:** Expected 2017.

### 7 EXPANSION AND ESTABLISHMENT OF FOOTBALL STADIUMS

**Description:** Expansion of (3) existing and establishing of (9) new eco-friendly, cutting-edge footballs stadium.

**Total Cost:** US\$ (6.0) Billions.

**Completion:** 2017.

### 8 QATAR RAILWAY NETWORK

**Description:** A comprehensive and consolidated national railway system of 651km across Qatar peninsula including: a metro, long-distance passenger and freight lines and a rail link to Bahrain through the causeway (as a part of GCC Network).

**Total Cost:** US\$ 41.1 Billion.

**Completion:** 1st phase 2021, 2<sup>nd</sup> phase 2026.



## Why Qatar

- One of the highest income per capita countries.
- Family-friendly and safe living environment.
- World-leading education, medicine, leisure and sports facilities.
- Politically stable and economically secure.
- Developing rapidly in all aspects.



## Global Competitiveness Index

- Qatar is one of the richest countries in the world.
- Real GDP growth rate of 22% between 2006 and 2013.
- Real GDP growth: 4.1% (2014)
- GDP per capita: \$94,807 (2014)
- 16<sup>th</sup> place in the overall rankings of economies in the Global Competitiveness Report 2014-2015.
- Highest average growth rate in the Gulf Cooperation Council.

### Macro Economics indicators

- GNI per capita 2014: QR 348,000\*
- Market capitalization (2014): Mn. QR 676,792
- CPI –inflation rate: 3.0 % (2014)
- Share of oil sector in GDP: 51.1 % (2014)

### OUTSTANDING PROGRESS IN QATAR'S ECONOMIC DEVELOPMENT AND GROWTH

- 16<sup>th</sup> Most Competitive Economy in the World & 2<sup>nd</sup> Most Competitive in the Middle East Global Competitiveness 2014-15  
*World Economic Forum*
- Most Innovative in the Middle East & 33<sup>rd</sup> in the World Global Innovation Index 2012.
- Most Network-Ready in the Middle East & 28<sup>th</sup> in the World Global Information Technology Report 2013.
- Most Peaceful in the Middle East & 22<sup>th</sup> in the World Global Peace Index 2014.
- Qatar is first in Human Development Indicator amongst Arab Countries  
*PNUD Report 2015*
- Qatar is the first amongst Arab countries in combating administrative corruption  
*Competitiveness of Arab Economics Report 2016 – The Arab Monetary Fund*
- 'The most favorable' corporate tax regimes in the world
- Report by world bank group & pwc 2016 (Price & Waterhouse Corporation)
- Ease of Doing Business – 3<sup>rd</sup> in MENA WORLD BANK REPORT 2016.
- Ranked 5 of the most powerful nation brands 2015 – investment countries Index.
- Ranked 9 of top 100 most powerful global nation brands, worth bn 235 dollars with AAA ratings
- Ranked 9 of the most attractive countries in the world for new retail brand CBRI consulting

### BUSINESS FACILITATION

- Lands allocated for Industrial purposes that can be leased for nominal prices.
- Low electricity, water and Gas consumption charges.
- Zero taxes on importing heavy machines, equipment's, spare parts and raw materials.
- Zero taxes on exports.
- Zero quantitative quotas on imports
- Zero income taxes on individuals, or other statutory deductions from expatriate's salary and wages

# GATEWAY TO BUSINESS SUCCESS

- (10%) on foreign partner share in corporate profits.
- Tax is not levied on Qatari or GCC States citizens owned business or share in profits.
- No restrictions on foreign currency exchange and overseas profit transfer.
- Flexible immigration and residence laws for highly skilled and unskilled workforce.
- Easy access to global markets via air and marine cargo networks that connect Qatar to the rest of the world.
- Easy access to residence permits for the investor and family.
- Up to 25% ownership of Qatari shareholding companies that are publicly listed in Qatar Exchange.
- Properties and luxurious residential units can be owned at freehold projects such as the Pearl, West Bay Lake and Al Khor Resort.
- Plots of land can be allocated to establishing new projects for a renewable period not exceeding 50 years

## VARIOUS INVESTMENT OPPORTUNITIES

 Infrastructure and real estate	 Sports, culture & tourism	 Energy investment opportunities	 Finance & Insurance	 Healthcare, education & environment
Real estate development	Developers	Drilling	Hedge funds	Hospitals
Infrastructure projects	Consultants	Exploration	Investment institutions	Medical centers
Consultants	Travel agencies	Transportation	Banks	Medical research
Construction	Airlines	LNG/ GTL	Leasing companies	Schools
Real estate investment	Tourism	Equipment suppliers	Financial consultants/ advisors	Colleges
	Culture	Onshore & offshore	Insurance	Universities

### Some of the General Incentives for Investments:

1. The right to import the materials and equipment required for the establishment, operation or expansion of projects.
2. 10-year exemption from income tax effective from the date of commercial commissioning of projects.
3. Duty-free imports of equipment and machinery required for projects.
4. Duty-free imports of raw and half manufactured materials needed for industrial projects and not available locally.

### Qatar's National Vision 2030

Qatar's National Vision 2030 is a roadmap for the future articulating Qatar's long-term objectives as well as the challenges facing it and the attainable opportunities in the future. It endeavors to balance Qatar's deeply-rooted culture and tradition with modernization and economic growth. Qatar's National Vision 2030 initiative was launched as a response to the need to create integration between different development pillars. Qatar's National Vision is based on four pillars, namely, human development, social development, economic development and environmental development.

Source: Qatar Chamber ([www.qatarchamber.com](http://www.qatarchamber.com))





THERE SINCE THE BEGINNING



## INNOVATION AT WORK

[www.alsraiya.com](http://www.alsraiya.com)

### ENGINEERING GROUP

AL SRAIYA TRADING & CONTRACTING  
AL SRAIYA STRABAG  
ZUEBLIN INTERNATIONAL  
BADR CONTRACTING & TRADING  
STRABAG QATAR  
CIRCLE QATAR

### INDUSTRIAL GROUP

BIN SRAIYA READYMIX & CRUSHERS  
DOHA BETON READY MIX  
SIMSIMA TILES BLOCKS & INTERLOCK  
CLIC QATAR  
QATAR WIRE COMPANY

### HOSPITALITY GROUP

MILLENNIUM HOTEL  
COPTHORNE HOTEL  
KINGSGATE HOTEL  
PRESIDENTIAL APARTMENTS - LONDON  
HOTEL EDWARD PADDINGTON - LONDON  
MARRIOTT HOTEL MUNICH - GERMANY  
MARINA 360 - QATAR  
EDARAT HOSPITALITY LEISURE SERVICE

### TRADING GROUP

SIMSIMA ELECTRICAL SHOP & CONTRACTING  
MEAC WATER SYSTEMS  
GULF & WORLD TRADERS  
TAWRID QATAR  
SIMSIMA REAL ESTATE & INVESTMENT  
SIMSIMA TRADING AND CONTRACTING  
NASSER RASHID TRADING AND CONTRACTING

### GENERAL SERVICES GROUP

NRK TRANSPORT & GARAGE  
PREMIUM CLEANING  
PREMIUM RENT-A-CAR  
NAYCOM QATAR  
ALEPH QATAR  
IFP QATAR  
HASOOB TECHNOLOGIES  
MACRO QATAR  
QUALITY RESOURCE HOUSE  
FIRST INSURANCE SERVICES  
AL SRAIYA CARPENTRY  
PINNACLE EVENTS  
AMERICAN SERVICE CENTER  
INTERNATIONAL SPECIALIZED DENTAL CENTER  
INNOVATION RENEWABLE ENERGY  
BROKERS XP

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Established in 1975, Al Sraiya Holding Group has built its core on the idea of “innovation”, earning its rank as one of the top in Qatar’s construction field. Offering a range of integrated services that cater to the infrastructural development of Qatar, the Group diversified itself through individual groups of companies (industrial, trading, engineering, hospitality and general services), each operating independently and specializing in its field of expertise.

**Following a tradition of corporate excellence, Al Sraiya has fixed its reputation around efficiency and reliability during its operations, exceeding customer expectations.**

## AL SRAIYA HOLDING 2015 ACHIEVEMENTS

*A YEAR OF SUCCESS*

## BENEFITING QATAR ONE FIELD AT A TIME

- Al Sraiya Trading & Contracting awarded QR 1,2 Billion LRDP Local Roads & Drainage Program
- Al Sraiya Strabag awarded QR 1.2 Billion Sewer Drainage Project
- Zueblin awarded QR 508 Million Project for Energy City Qatar.
- Al Sraiya Hotels & Hospitality Group acquires the Marriott - Munich, Presidential Serviced Apartments - London, Edward Hotel - London.
- Al Sraiya Trading & Contracting hands over 2 health centers in Karaana and Ghuwaira.
- Al Sraiya Trading & Contracting hands over 3 governmental schools in Doha
- Al Sraiya Trading & Contracting completes 75% of Marina 360 Tower.
- Badr Contracting & Trading Finalizes Commercial Tower in Lusail City - Qatar.
- Gulf World Traders signs deal with Hamad Hospital for 5 C-Arm Machines.
- Al Sraiya Holding Group sponsors Texas A&M Professorship Program.
- Zueblin completes Al Sraiya Holding office building in Qatar’s Energy City.
- In partnership with Al Sraiya Trading & Contracting, Zueblin starts new Muntazah Commercial & Residential Development Project.
- Contracted by Ashghal, Al Sraiya Trading & Contracting to build 3 Governmental schools.
- AL Sraiya Trading & Contracting completed Barwa Commercial Building
- AL Sraiya Trading & Contracting completed construction of unique Intercontinental Villa.
- Badr Contracting & Trading starts Residential Development Project at Lusail City
- Aleph Printing Press Invests 5 Million QR for Machinery
- Al Sraiya Holding Group to invest QR 5 Million in QBIC by 2022 as part of its CSR
- Al Sraiya Holding Sponsors Project Qatar 2015
- Al Sraiya Hotels & Hospitality Group Sponsors HQ2015



# Tell us your next Business destination!



In our endeavours to improve our services for better promotion of the interests of our member-companies and the business community at large in Greece, we would like to have your feedback or expression of preference as to which Arab country you would like to visit with the potential of expanding your business interest and deals, exclusively for direct B2B meetings.

There are 22 Arab countries and a market of over 350 million inhabitants with a lot to offer in every business level. We would appreciate your response so we can accommodate it in our future business trips and programs.

Please feel free to drop us a line at  
[chamber@arabgreekchamber.gr](mailto:chamber@arabgreekchamber.gr)

Greece

the  
Arab world

\* Map and flags of the Arab world  
Source: "League of Arab States" website





## Welcoming H.E. the Ambassador of the Republic of Iraq to Athens



The Arab-Hellenic Chamber of Commerce and Development is pleased to welcome H.E. the new Ambassador of Iraq to the Hellenic Republic, Mr. Gazi Tahir Khaled Zebari.

His Excellency Mr. Zebari has been a key figure in the Ministry of Foreign Affairs of Iraq, serving in various capacities, including as his country's Ambassador in Tunisia, Armenia and now Greece.

Mr. Zebari holds a degree in Law from the University of Baghdad (1973) and speaks Arabic, Persian and Kurdish as mother tongue. He is married with two children.

We would like to seize this opportunity to assure His Excellency and the Esteemed Embassy of Iraq of our full cooperation. For over three decades, the Arab-Hellenic Chamber has been instrumental in promoting trade and economic relations between Greece and the Arab world, in all business sectors. We are committed to continue on the path of serving both sides, Arab and Greek, with the support of the Council of the Arab Ambassadors in Greece.

*Welcome to Greece,  
Mr. Ambassador.*

# Jamal

# “The Silk Road”

# Exhibition



*From left to right: The artist Jamal, the Ambassador of the Kingdom of Morocco and Dean of the Diplomatic Corp in Greece, H.E. Mr. Abdelkader El Ansari, the Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, and the Ambassador of Tunisia and Dean of the Council of Arab Diplomatic Missions in Greece, H.E. Mr. Tarak Saadi.*



*From right to left: Mrs. Mirna Khawly, Charge d’Affaires, Embassy of Lebanon in Athens, the Secretary General of the AHCCD, the Ambassador of Tunisia, H.E. Mr. Tarak Saadi and the artist, Mr. Jamal Joratli.*

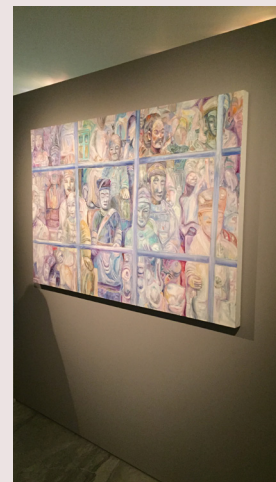
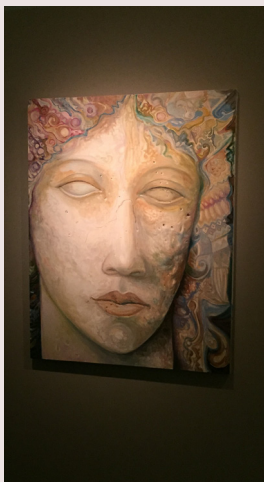
On January 13<sup>th</sup>, the Arab-Hellenic Chamber of Commerce and Development participated actively, as a supporting organization, to the opening of the exhibition of the renowned Arab artist, Jamal, entitled “The Silk Road”.

The event, which was organized by the Benaki Museum and sponsored by Pima Group and Intrakat, member-companies of the Arab-Hellenic Chamber, was a very successful night by all criteria. It was extensively covered by the media and attended by Arab Ambassadors, Greek State Officials and celebrities. The opening of the exhibition, which will last until February 14<sup>th</sup>, was the first of its kind, introducing an Arab painter of Mr. Jamal Joratli’s caliber by the Benaki Museum.

The Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, delivered an opening speech and the Dean of the Council of Arab Diplomatic Missions and Ambassador of Tunisia in Greece, H.E. Mr. Tarak Saadi, announced the opening of the exhibition.

The Arab-Hellenic Chamber wishes to see more similar cultural events where Arab artists will be able to exhibit their works in Greece.





*The Secretary General of the Arab-Hellenic Chamber during his opening remarks.*



*The Dean of the Council of Arab Diplomatic Missions and Ambassador of Tunisia in Greece, H.E. Mr. Tarak Saadi, delivering his speech.*



*State Officials, high-profile personalities and celebrities attending the event*



## CALL FOR PARTICIPATION

# ENGINEERING, CONSTRUCTION & BUILDING MATERIAL DIRECTORY

### Sectors:

#### Engineering, General Contracting, Procurement & Construction

- Civil (Structural and Architectural)
- Electrical, Instrumentation and Telecommunication
- HVAC and Mechanical
- Building Management & Security Systems (Automation)

#### Construction/Building Materials, Equipment and Tools

- Abrasives
- Air Cooling and Ventilation Systems
- Awning Mechanisms
- Blinds & Screens
- Building Architectural Finishes, Ceilings, Doors & Windows
- Concrete & Cement Products
- Construction Equipment and Tools
- Construction Chemicals, Plastics, Waterproofing & Insulating materials
- Electrical Fixtures, Appliances and Lighting Systems
- Fencing, Gates & Barriers
- Fire & Acid Resistant Products
- Fireplaces & Ovens
- Glass chips, panes & Mirrors
- Heating Systems (Boilers, Burners, Heating equipment and water circulators)
- Household Appliances, Equipment & Furniture, Office Supplies
- Irons Materials, Aluminum
- IT, Telecommunication Systems
- Quarries, Marble, Granite & Ceramics
- Piping, Conduits & Drainage Systems
- Plumbing Fixtures, Sanitary & Bathroom accessories
- Pre-fabricated Buildings (Steel buildings, Substations, Control Rooms)
- Putty
- Scaffolds
- Staircases, Escalators & Lifts
- Sustainable & Renewable Energy Systems

All interested companies in these sectors are invited to grasp the opportunity to participate in this Directory and take advantage of the Chamber's quality services, activities and events.

For more information, please contact us at [chamber@arabgreekchamber.gr](mailto:chamber@arabgreekchamber.gr)



# دليل "الهندسة والإنشاءات ومواد البناء"

"Engineering, Construction & Building Material Directory"

تعلن الغرفة العربية اليونانية للتجارة والتنمية عن فتح طلبات النشر في دليل "الهندسة والإنشاءات ومواد البناء" للشركات العربية الراغبة بالعضوية في الغرفة العربية اليونانية للترويج عن خدماتها ومنتجاتها في هذا الدليل الذي سوف يصدر باللغة الإنكليزية في الربع الأخير من هذا العام . نهدف من هذا الإصدار خلق فرص تتيح للشركات اليونانية والعربية تعزيز وتوثيق علاقات التعاون والشراكة فيما بينها في القطاعات التي يشملها الدليل وللفادة المشتركة.

إن هناك الكثير من الدلائل التي تشير إلى أن سوق البناء والعمران في العالم العربي سوف يشهد حركة متزايدة في المشاريع الإنشائية وأعمال البنية التحتية مما يعني زيادة في الطلب على كافة الخدمات والمنتجات المتعلقة بهذه القطاعات وهي كثيرة . وحيث أن المكاتب الهندسية وشركات تعهدات المقاولات العربية واليونانية قد اكتسبت خبرة عالمية واسعة في هذا المجال . كما أن الشركات اليونانية قد قطعت شوطا متقدما في صناعة مواد البناء وما يتعلق بها . لذلك فإن التعاون المأمول بين الشركات العربية واليونانية في القطاعات التي يروج لها الدليل سوف يؤهلها ولا شك إلى دخول السوق العربية والتنافس مع الكثير من الشركات العالمية للفوز ببعض هذه الأعمال والمشاريع .

نرجو الإطلاع على القطاعات التي يشملها الدليل كما هو مذكور في الصفحة المقابلة والتواصل معنا لأي استفسار حول الاشتراك في هذا الدليل . كما أنه بالإمكان من خلال الرابط أدناه الإطلاع والحصول على طلبات الاشتراك :

**PLEASE PRESS HERE**

e-mail: [chamber@arabgreekchamber.gr](mailto:chamber@arabgreekchamber.gr)

سوف يوزع هذا الدليل **مجانا** بطبعة أصلية ومن خلال أقراص مدمجة وعن طريق الوسائل الإلكترونية الأخرى في كافة الدول العربية واليونان وذلك عن طريق الاتحادات والغرف التجارية العربية والمؤسسات العاملة في قطاع الإنشاءات ومن خلال السفارات والقنصليات اليونانية المعتمدة في البلاد العربية.

ندعو الشركات العربية الإستفادة من النشر في هذا الدليل ومن أنشطة وفعاليات الغرفة العربية اليونانية للترويج عن كافة خدماتها ومنتجاتها .

نأمل أن لا تفوتكم فرصة الاشتراك في هذا الدليل .



الغرفة العربية اليونانية للتجارة والتنمية  
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



TAKE ADVANTAGE of  
a **business delegation** to two of the biggest markets  
in the **Middle East, Egypt and Saudi Arabia**  
& participation in one of the biggest exhibitions  
in **building material and construction industries**

The **Arab-Hellenic Chamber of Commerce and Development** is pleased to announce the organization of a Business Delegation to **Cairo, Egypt** for conduct of **B2B meetings in all business sectors**, on March 6<sup>th</sup> 2016. The B2B meetings will continue at **Jeddah Chamber of Commerce in Saudi Arabia**, on **March 7<sup>th</sup> 2016**.

From **7<sup>th</sup>-10<sup>th</sup> March**, the Arab-Hellenic Chamber, in coordination and cooperation with **Enterprise Greece**, will participate in **The Big 5 Saudi**, one of the biggest Exhibitions in the areas of Building Materials and Construction. The participation in The Big 5 Saudi will be in the form of a Catalogue Show.

The companies that will not participate by sending a representative but wish to promote their activities and receive feedback of interest by other attendees, are welcome to send us their material, according to the terms and conditions. For more information and related documents with the participation form and the cost, please contact us at [chamber@arabgreekchamber.gr](mailto:chamber@arabgreekchamber.gr)

**Deadline for submission of applications and  
settlement of participation cost:**

**5 February 2016**

**Please note that there will be no extension of the deadline.**





## NEW MEMBERS

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- SPANOS S.A.
- EURIMAC S.A. – EUROPEAN  
MACARONI COMPANY
- MANOSIS BROS. – I.TSAKIRIDIS & CO.
  - VENCIL
  - MEDICON
- MISTRAS GROUP HELLAS A.B.E.E.
  - MONITOR ELECTRONICS
  - TEMAK S.A.

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[www.alsraiyaingroup.com](http://www.alsraiyaingroup.com)



## SPANOS S.A.

SPANOS S.A is located in Thessaloniki area. The company is active in commerce and process of rice and cereals since 1993. The location of the plant provides multiple choices for road and marine transport of the produced goods. The rice milling facilities include a technologically advanced facility for milling and parboiling of rice. The paddy rice processed is of Hellenic origin, Non Genetically Modified sourced in the Thessaloniki valley. The company has established a strong network of rice farmers for the purchase of the raw material and operates on the basis of contracts with the rice farmers and also a wide net of business partners and clients covering Food distributors, Catering, Ready meals producers, Super – hyper Markets. The company functions under all the provisions set by The Hellenic and European legislation base on core business ethics of quality and integrity.



The available products are:

- Long grain, indica, milled, parboiled rice and white (natural) rice
- Medium grain milled rice (natural or camolino)
- Brown whole grain rice



### Contact Details:

**A:** Sindos PC 57 400, Thessaloniki - Greece  
**T:** +30 2310 798151  
**F:** +30 2310 797323  
**E:** [rice@spanosmills.gr](mailto:rice@spanosmills.gr)  
**W:** [www.spanosmills.gr](http://www.spanosmills.gr)



## EURIMAC S.A. – EUROPEAN MACARONI COMPANY

EURIMAC is a joint venture company, the product of a strategic cooperation between the well-known Greek pasta company MACVEL SA, which has been operating in Greece and Europe since 1939, and EURICOM S.p.a., an Italian group of companies producing pasta, flour and rice. Founded in May 1996 in the Kilkis industrial Area, EURIMAC employs a specialized workforce with many years of experience in the manufacturing of pasta products.



### Full Automation & Vertically Integrated Production

The company specializes in the manufacturing of Private Label products, as long as its own brands. Has invested heavily in the construction of a state-of-the-art pasta production plant, implementing the highest standards of quality and hygiene, with an annual production capacity of over 85,000 tons. At the end of 2006 EURIMAC completed a processing mill for durum wheat next to the factory, a development that allowed further improvement in the quality of semolina and further reduction in production costs, making the company 100% vertically integrated.

### Packaging, Storage & Ongoing quality assurance

EURIMAC has invested significantly in the full automation, with Robotic packaging machinery, as well. In June 2010, EURIMAC built a 10.000 pallet position warehouse at the production plant, one of the largest of its kind in Greece. The entire process of production, packaging and storage is certified to the most widely recognized standards of food quality and safety, specifically EN ISO 9001:2000, EN ISO 22000:2005, BRC, & IFS 5, making EURIMAC one of the most reliable companies in the industry, worldwide.

### Export Activity

The company's main activity, apart from the sale of pasta on the Greek market, is the export of pasta products to more than 45 countries on all five continents, either under its own brand names or privately labelled.

With maintaining our main goals "High Quality – Low Cost – Optimum Service" we proceed to the future adventures.

### Contact Details:

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**E:** info@eurimac.gr **W:** www.eurimac.gr





## MANOSIS BROS. – I.TSAKIRIDIS & CO

The activities of our company include the production of ornamental plants, which takes place on privately owned land area of 10 hectares. We produce various kinds of trees and bushes. Moreover, our company produces kiwi Hayward bare rooted plants from meristem.

Aim of the company is the production of products with high quality standards to meet the requirements of the market.

This is achieved with qualified staff and using modern machines.



### Contact Details:

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**E:** info@fytoria-mmt.gr

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**Contact person:** Manosis Aldo – Sales manager

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**E:** aldo.manosis@gmail.com





## VENCIL

### Vencil at a glance

Vencil Pharmaceuticals Ltd was founded in February 2010 with the vision of becoming one of the most efficient and profitable companies in the field. Our main business activity is the production, sales and distribution of high quality pharmaceutical and cosmetic products. Based on years of experience, we became aware of the lack of quality and type of services that doctors demand. Vencil with proficient and capable partners came to fill that gap by setting new higher standards. These efforts paid off by reaching profits equal to our initial capital investment within the first 6 months.



### Goals

- Growth, production and circulation of new products in Greece.
- Promotion of Vencil Daktylon product series through advertisement
- Establishment of international sales and distribution networks for exporting current and future product series.
- Collaboration strategies with top Greek and multinational companies aiming at the promotion and distribution of their products in an attempt to broaden our market share.

### Contact Details:

**T:** +30 211 0149 100

**E:** vencil@vencil.gr

**W:** www.vencil.gr

**Contact Person:**

Christophoros Prodromou



## medicon **MEDICON**

### **Company Profile**

Medicon is one of the largest companies in the field of lab diagnostics in Greece, and the only Greek in vitro diagnostics manufacturer with:

- Our own R&D facility.
- Production of Clinical Chemistry, Hematology and Immunochemistry reagents.
- Our own instrument refurbishment plant.
- Production of medical software and process optimization solutions for laboratories.
- Customer training programs.
- Technical and scientific support.
- Our own chain of Diagnostic laboratories.

We export finished, branded products as well as bulk to customers in a number of countries (Germany, UK, Finland, Spain, China, Slovenia, Latin America etc).



### **Our products**

Our products list is among the richest ones in the industry, containing:

- Chemistry reagents for use with several automated chemistry analyzer brands
- Chemistry reagents for general use
- Hematology reagents for use with several automated hematology analyzer brands
- Lab Informatics Management System for Hospitals, Medical Centers and Lab chains management
- Medical Files management system
- Hospital Pharmacies support system.

### **Our chain of diagnostic labs**

We are offering diagnostic services to patients as part of our commitment to the local community. Our medical lab is equipped with state-of-the-art automated analytical equipment, and it is staffed by the best of our scientific personnel.

### **Contact Details:**

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**E:** mdossi@mediconsa.co

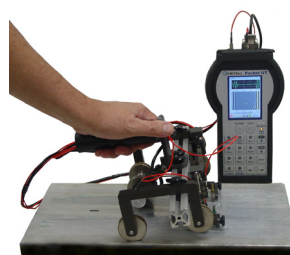
**W:** www.mediconsa.com



## MISTRAS GROUP HELLAS A.B.E.E.

Mistras Group [www.mistrasgroup.com](http://www.mistrasgroup.com) is a leading “one source” global provider of technology-enabled asset protection solutions used to evaluate the structural integrity of critical energy, industrial and public infrastructure. Mistras Hellas, member and a wholly owned subsidiary of Mistras Group, combines industry-leading products and technologies, expertise in mechanical integrity (MI) and non-destructive testing (NDT) services and proprietary data warehousing & analysis software. The current organization chart of the company contains the following departments:

- **Services:** Complete line of Advanced NDT services and On Line Structural Health Monitoring (SHM) using Acoustic Emission (AE) is offered for the Petrochemical, Power Generation, Industrial sector, such as:
  - Atmospheric Storage Tank Floor evaluation with TankPAC™ without opening the tank
  - Pressure vessel testing using MonPAC™ technology.
  - Automated Ultrasonic Corrosion mapping for all types of vessels
  - Eddy Current (EC/RFT/NFT) heat exchanger tubes inspection
  - Welds inspection, including TOFD and Phased Array
  - Guided Ultrasonic (a.k.a. Long Range UT) for insulated and buried pipelines
  - Acoustic Emission Through Valves Leak quantification VPAC
  - Rope Access Services
- **Products:** Complete portfolio of solutions including non-destructive testing (NDT) products (Acoustic Emission, Advanced Ultrasonic, VMI Computer and Digital Radiography systems) and proprietary data analysis **software** (NOESIS™ - Advanced Data Analysis Pattern Recognition Software)
- **Engineering Services:** Risk Based Inspection and Fitness for Service  
PCMS – Plant Condition Management Software & Services



### Contact Details:

**A:** El. Venizelou 7 & Delfon, 14452 Athens, Greece

**T:** +30 210 2846 801 **F:** +30 210 2846 805

**E:** Sales@mistrasgroup.gr **W:** [www.mistrasgroup.gr](http://www.mistrasgroup.gr)



## MONITOR ELECTRONICS

### MONITOR ELECTRONICS

#### The Company

Monitor Electronics was established in 1982 by an electronic engineers group with the aim of research, development, design, production, installation and support of digital electronic products and integrated systems.

Having accomplished a powerful and steady up growth, it is enlisted today as one of the biggest manufacturing companies in Greece in the field of electronics. It holds leading position in development and production of display systems and products making use of Light Emitting Diode (LED) technology.

#### Our Vision

Realizing the philosophy of the founders, the vision of our company is to be established locally and abroad as the most credible supplier of our current and potential customers in the field of electronics applications. This is being materialized through personnel superior scientific skills, state of the art manufacturing facilities and the use of advanced technologies of components, products and SW/HW development systems and tools. Everything in the service of notable quality products.

The design and realization of all electronic and mechanical parts of our products employ advanced techniques resulting to user friendly, control and management software that enables the integration with already installed systems. Such property classifies all our products as high quality, flexible and easy to operate.



#### Our Products

- Electronic Traffic Management Signs
- Public Information – Public Transportation signs
- Electronic Advertising – Promotion Displays
- Electronic Manufacturing Services (EMS) – Custom-made products

#### Contact Details:

**A:** 3, 45<sup>th</sup> Str. Industrial Park, Ano Liossia, 133-41 Athens, Greece

**T:** +30 210 9700 722

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**E:** [info@monitor-electronics.gr](mailto:info@monitor-electronics.gr)

**Contact Persons:** Mr. Vassilios Droulias / Mr. Meletis Melentis



## TEMAK S.A.

TEMAK is a Greek company established in 1972 with the key role of providing "total water solutions". Holding a leading position in the market of Greece and having a strong presence in the global market, we serve our clients by studying, designing & manufacturing water treatment systems. TEMAK provide complete solutions for all water treatment applications via **Filtration, Ultra filtration (UF), Reverse Osmosis (RO), Softening, Deionization** and other technologies combined.

More specifically, we can offer you solutions to treat water to provide:

- **Potable Water** for municipalities, hotels, housing complexes, food & beverage industries, bottling plants
- **Process Water** for the industrial sector, boilers, cooling towers, semiconductor industry, spin & textile, chemical industry, food & beverage, marine industry, Metallurgy & aluminum, paper industry and more
- **Purified & Ultra pure Water** – for the pharmaceutical industry, hospitals; hemodialysis machines, labs, CSSD and power plants
- **Containerized - Mobile solutions** - installed within 20ft or 40ft containers with thermal insulation, illumination, ventilation & air conditioning.
- **Sea Water Desalination** – excellent experience with treating sea water with salinity up to 60.000ppm as found in the Gulf seas.



Besides our strong presence in the Greek market, we have executed projects in the MENA region and Europe to which we provide after sales support either directly or via our network of local distributors:

- Nigeria • Algeria • Djibouti • UAE • KSA (Kingdom of Saudi Arabia)
- Kuwait • Oman • Egypt • Romania • Cyprus • Madagascar • Mauritius

We are always keen on opening new markets and in search of new partnerships, therefore if you are interested to cooperate, please contact us at the below address:

### Contact Details:

Athens Office **T:** +30 210 2581583 **F:** +30 210 2533989  
**E:** info@temak.gr



## MEMBERS' NEWS

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- ETIHAD AIRWAYS
- MIDEAST TRAVEL WORLDWIDE
  - QATAR AIRWAYS
  - SIA IMPEX GmbH
- TH. C. SKAGIAS S.A.
  - NEOTEX S.A.
- IKTINOS HELLAS S.A.
  - MACON S.A.
  - METKA

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# ETIHAD AIRWAYS NAMED AIR TRANSPORT WORLD'S AIRLINE OF THE YEAR 2016



Etihad Airways, the Abu Dhabi-based national airline of the United Arab Emirates, was tonight named Airline of the Year 2016 by the prestigious US-based aviation industry publication Air Transport World (ATW).

Etihad Airways was chosen for the top honour by ATW's editorial board in a highly contested competition, with entries from more than 100 airlines around the world. The award recognises Etihad Airways' clear vision; its successful organic growth supplemented by a unique partnership strategy; its commercial focus which has delivered net profits in each of the last four years; the rapid growth of its highly motivated workforce's development of innovative products and services, including The Residence by Etihad™; and the airline's strong executive leadership.

In a fiercely competitive market where much ends up looking the same, Etihad proves that you can set your airline apart through innovative

thinking, creative customer products and a fierce adherence to delivering against a clear vision.

Over the past 12 months, Etihad Airways also launched its new Boeing 787 Dreamliners – the first of 71 on order – and inducted the first of 10 Airbus A380 aircraft into its fleet.

A key part of Etihad Airways' unique growth strategy has been to strike equity partnerships with other airlines. This year, it took a 49 per cent stake in Italian carrier Alitalia in a game-changing deal. This added to minority stakes in airberlin, Jet Airways, Virgin Australia, Air Serbia, Air Seychelles and Etihad Regional.

The airline launched six new routes on three continents during 2015, taking its global network of destinations to 116 with a fleet of 120 aircraft. More than 17 million guests are expected to travel on Etihad Airways by the end of 2015, up from almost 15 million last year, while the airline maintains its focus on profitability.

الإتihad  
**ETIHAD**  
AIRWAYS

## Contact Details:

### ETIHAD AIRWAYS

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# Mideast organized one more successful conference



The company was responsible for the organizing and the secretarial support of the 12<sup>th</sup> Peloponnesian Medical Conference by the Medical Association of Laconia as well as the Medical Company of Western Greece – Peloponnese and Peloponnesian Medical Associations, which was held in Monemvasia, from December 4<sup>th</sup> till December 6<sup>th</sup> of 2015.

This conference, which constitutes a major scientific event of Peloponnese, has as goal to attract the interest of the scientific community in matters of health that concern both the professionals and the patients of the area.

Following this year's participation that surpassed the 120 people, the organizers hope that in the long-term this conference will constitute a center of information and point of reference for the diffusion and promotion of all scientific developments as well as for the establishment of new partnerships.



### Contact Details:

#### **MIDEAST TRAVEL WORLDWIDE**

**Contact Person:** Niki Karagianni

Marketing & Communications Department

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## GOING PLACES TOGETHER QATAR AIRWAYS LAUNCHES NEW GLOBAL BRAND CAMPAIGN

***Skytrax Airline of the Year inspires passengers to reach for their dreams  
with its new customer-centric brand campaign***

**DOHA, Qatar** – On December 9 2015, Qatar Airways launched its new global brand campaign and tagline – Going Places Together – at a press conference in New York, USA. This is a new and fresh direction for the airline, which has developed a messaging strategy to reflect its evolution as a brand and its role as a leader in the airline industry.

The Going Places Together campaign plays on the theme of achieving great things together whether for work, for family or for adventure, and encourages passengers to take journeys that will help them achieve their dreams and ambitions.

"Today's brand launch highlights a new era in our airline's journey," said Qatar Airways Group Chief Executive His Excellency Mr. Akbar Al Baker. "Whilst it's true that we are taking more people on more aircraft to more destinations as we continue to grow, we also recognise that travel itself has changed; it has become a process of enrichment, of self-discovery, of life changing moments and fulfilling ambitions. We hope that our new campaign will inspire more people to embark on their own personal journey, exploring new places and opportunities, together with their friends, family or colleagues."

One of the fastest growing airlines operating one of the youngest fleets in the world, Qatar Airways has adopted the emotive and modern brand campaign to reflect its core values as a contemporary and innovative company that is really going places and wants nothing more than to inspire its passengers to do the same.

Salam Al Shawa, Qatar Airways Senior Vice President of Marketing and Corporate Communications added, "Our new Going Places Together campaign captures the essence of our brand, which is all about inclusiveness and bringing people together for a better future. It also reflects our aims for the future, the ambition we have for our airline is the same ambition our passengers have for their own lives. We intend to achieve great things, and we want to be part of your journey as well."

At the heart of the campaign is the concept of the airline connecting people both physically and emotionally with any of the 153 places on its global network on board one of its 173 state-of-the-art aircraft. The theme of connectivity extends to the warm welcome every passenger receives when they board a Qatar Airways flight from the friendly and helpful cabin crew who are hand-picked for their natural ability to make personal connections with every passenger they meet.

The new campaign debuted in Doha yesterday with print adverts appearing in the airline's home country newspapers, a sneak peek on its Arabic social media channels, and new brand outdoor advertising on its headquarters building. During the press conference in New York, the airline revealed the new Going Places Together television and print campaigns, which were very well received by the international media invited to the exclusive event. The new ads went live after the reveal, appearing on platforms such Times Square Billboards, New York Times, Qatar TV, Gulf Times and more.



### Contact Details:

#### QATAR AIRWAYS

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**W:** www.qatarairways.com



## ***New Olive Oil Variety,** a Mixture of Manaki and Koroneiki with a New Packaging*



**SIA IMPEX** GmbH is a commercial company based in Munich, Germany. Currently working from our offices in Athens, our main target is to provide to our customers high quality products at best prices, cooperating with big family businesses in Greece.

**ADELMAR** is an oil of superior quality with low acidity, a golden green color and a fruity, medium bitter and peppery taste. With notes of herbs and tomato taste, it will enrich your cuisine. In order to win this superior source of antioxidants, **ADELMAR** is produced by the first harvest of unripe olives (hand-picked olives) following the method of cold extraction.

*Experience the flavor and the aromas of a treasure!*



### **Contact Details:**

#### **SIA IMPEX GmbH**

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**E:** [info@siaimpex.eu](mailto:info@siaimpex.eu) **W:** [www.siaimpex.eu](http://www.siaimpex.eu)

**Facebook:** Sia Impex GmbH

**Contact Person:** Mrs. Ioanna Koufopoulou, Sales Manager

**M:** +30 6940 807637

## 60 Years Anniversary!!

**paperworld**  
my inspiration

30.1.–2.2.2016  
stand **Hall 3.0 B70** in Frankfurt!



**2016 starts our 60 years in business in a dynamic way for SKAG** as we prepare to go to Germany to take part in the PaperWorld exhibition in Frankfurt which takes part from 30/1/16 to 2/2/16.

It is our 26<sup>th</sup> consecutive year there and we are looking very forward to meeting our clients and friends again from all 5 continents, including the Middle East. It is a great opportunity for an exchange of ideas, business development and catching up on news from over 66 countries.

We will be launching a new range of Augmented Reality stationery products there, along with exciting new ranges of high quality printed stationery products made on our premises here in Greece.



### Contact Details:

#### TH. C. SKAGIAS S.A.

Mrs Petroula Pateraki, Export Department

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**E:** exports@skag.gr **W:** www.skag.gr





## Neoproof® Polyurea

Brushable polyurea elastomeric waterproofing coating systems for exposed roofs

### Coating Systems

**Neoproof® Polyurea R:** Two-component, polyurea waterproofing coating for the protection of various surfaces  
Consumption: 1,2kg/m<sup>2</sup> for 2 layers

**Neoproof® Polyurea L:** Two-component, pure aliphatic polyurea waterproofing coating, for ultra long service life  
Consumption: 1,2kg/m<sup>2</sup> for 2 layers

**Neoproof® Polyurea C1:** Innovative, two-component, high-build polyurea waterproofing coating applied in a single layer  
Consumption: 0,75kg/m<sup>2</sup> in a single layer



### Fields of applications

- Roofs made of concrete, cement tiles, cementitious screeds
- Metallic surfaces (with the appropriate primer)
- New or old PU coatings
- Waterproofing under tiles
- Protection of PU foam
- Top coating over aromatic sprayable polyurea systems

### Properties & Advantages

- Brushable
- Outstanding mechanical properties
- UV stable and walkable
- Impeccable water uptake resistance (zero absorption)
- Remarkable elongation
- Blister-free final surface

*Your confidence...is not a coincidence!!*



### Contact Details:

#### NEOTEX S.A.

**A:** Athens: V. Moira str. P.O. Box 2315, 19600  
Industrial Area Mandra Attikis, Greece

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**W:** [www.neotex.eu](http://www.neotex.eu)



## Our company, **IKTINOS HELLAS** got **2 prizes** in **GREEK EXPORT AWARDS 2015.**



**SILVER AWARD**  
in the category of  
TOP GREEK EXPORT COMPANY



**GOLDEN AWARD**  
in the category of  
TOP INDUSTRIAL COMPANY

The ceremony took place in Divani Caravel at the 11<sup>th</sup> of December 2015 where over 400 members of the market attended, following a vote of the 15-member Committee and a Joint of 6,800 persons.

You are very well come to visit us in the following exhibitions in February:

- **STONA 2016,**  
BANGALORE-INDIA,  
Hall 2 upper level,  
Stand No 140-141  
3-6 FEBRUARY
- **VITORIA 2016,**  
VITORIA-BRAZIL,  
Hall 3 Stand 326  
16-19 FEBRUARY



### Contact Details:

#### IKTINOS HELLAS S.A.

**Contact Person:** Eng. Kostas Protonotarios

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# MEMBERS' NEWS

**MACON SA** was successfully participated in the largest construction event in the Middle East, The Big 5 – International Building & Construction Show, in Dubai from 23.11.2015 until 26.11.2015.



The Big 5 is one of the biggest meeting points of the professionals in the construction field in Middle East. It had more than 81,500 participants and 3,104 exhibiting companies and we are very glad that we were there as exhibitors.

Since 2013 we activate in the MENA region and we are proud that we are one of the very few international distributors having such a wide range of products and services.

## PRODUCT RANGE

- Dimple membranes
- Self-adhesive bitumen tapes
- Fiberglass mesh fabrics
- Metal frames for drywall building
- Polypropylene fibers
- Geotextiles
- Antimold-antibacterial paints
- Building thermal insulation systems

**We want to thank all our guests and hope to meet you again on next The Big 5 Show in 2016.**



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## METKA: Leader in Project Execution

METKA is a leading EPC (Engineering-Procurement-Construction) contractor for large-scale power generation plants, well-known for its ability to reliably deliver complex projects throughout Europe, the Middle East and Africa, often on very demanding project schedules.

The company has significant experience in gas turbine based power generation, including combined cycle, co-generation and simple cycle technology, providing world-class solutions and optimal performance.

Strong project management skills, together with a complete range of functional expertise and understanding of international markets, give METKA the advantage in meeting customer needs. The company excels in fast-track execution, bringing critically needed power to growing markets.

With over 50 years of experience, METKA is a reliable partner for utilities, independent power plant developers and local communities around the world.



### Latest News:

METKA has recently expanded its activities to Sub-Saharan Africa, undertaking its first major project in Ghana, for the fast-track installation of 10 mobile gas turbine units, with a total output of 250 MW.

Also in 2015, METKA announced the foundation of METKA EGN, a new global venture for the utility scale solar power market, aiming to further strengthen the company's portfolio of activities as well as its positioning on the rapidly growing solar power market. The company serves major international clients primarily in the markets of Europe, Middle East, Africa and Latin America. Further information is available at [www.metka-egn.com](http://www.metka-egn.com)



# METKA

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## الغرفة العربية اليونانية للتجارة والتنمية

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