

Members' Activities Newsletter

ISSUE 12
FEBRUARY 2016

KUWAIT



combining **TRADITION**
with **VISION**

CONTENTS:

- **COUNTRY FILE: KUWAIT** 02
- **ANNUAL IRAQI-EUROPEAN BUSINESS & INVESTMENT FORUM** 10
- **SPECIAL INSERTION:**
IKTINOS HELLAS 14
- **NEWS FROM THE ARAB EMBASSIES:**
IRAQI AMBASSADOR..... 15
OMANI AMBASSADOR..... 16
- **GREEK BUSINESS OPPORTUNITIES**... 18
- **LATEST FROM OUR CHAMBER** 22
- NEW MEMBERS** 24
 - HELECTOR 25
 - LYKOMITROS STEEL S.A. 26
 - SOL LTD. 27
 - TENA S.A. 28
 - NANO4LIFE EUROPE CO 29
 - ATLAS MEDICAL LTD 30
 - MEDITERRANEO HOSPITAL 31
 - KOUZOUPIS JEWELLERY S.A. 32
 - SOVIMO HELLAS 33
- MEMBERS' NEWS** 34
 - EGNA LAW FIRM, EFTHYMIOS G.
NAVRIDIS & ASSOCIATES 35
 - REMAX PROPERTY INVESTMENT 36
 - ALGEAN PROPERTY GROUP 37
 - METKA 38
 - BEGAS AGRO S.A. 39
 - IKTINOS HELLAS S.A. 40
 - STONE GROUP INTERNATIONAL
(MARMORSG S.A.) 41
 - TH. C. SKAGIAS S.A. 42
 - MIDEAST TRAVEL WORLDWIDE 43

Dear Reader,

In this issue, our Country File is dedicated to the State of Kuwait that is marking two important events of its history, the 55th anniversary of its Independence and the 25th anniversary since its liberation. On this occasion, we would like to express our wishes to Kuwait to continue on its successful path towards prosperity and development. The material for this insertion, under the title "**Kuwait: Combining Tradition with Vision**", was selected in coordination with Kuwait Chamber of Commerce and Industry, an establishment we are extremely proud to be associated with, for its constructive and positive role throughout the years in supporting the Arab-Hellenic Chamber.

We are now amidst feverish preparations for the "**Annual Iraqi-European Business & Investment Forum**", due to be held at Divani Caravel Hotel in Athens, on April 21-22, 2016. This Forum presents another opportunity for networking between our member-companies, the whole of Greek business community and the Iraqi businessmen. For this event, we are expecting high-profile representation comprising Senior Iraqi State Officials and high-net businessmen, as well as some companies from Europe. In this regard, it is the first time that the Arab-European Chambers cooperate for the realization of such an event of pan-European level.

This issue is full of news. Apart from the standard activities and profiles of our members, the Chamber is pleased to have had **H.E Dr. Ahmed Bin Salim Bin Mohammed Baomar**, the Ambassador of the Sultanate of Oman, visit its premises. We have also included, for the first time, as part of our course of action, the request to promote certain companies in the agricultural sector, with their profiles, for possible exports to the Arab world (pp. 18-21).

Furthermore, the Chamber has concluded, with the participation of our member-companies, a successful business trip to Cairo Chamber and Jeddah Chamber of Commerce, besides taking an active part at the BIG5 Saudi Exhibition in Jeddah, one of the most important exhibitions in Construction and Building Material in the Middle East. Details are inside.

We would also like to express our gratitude to **Iktinos Hellas**, one of the Chamber's active members in their field, for sponsoring this issue.

On a last note: **DON'T MISS ON THE NEXT SPECIAL EDITION!**

Harris Geronikolas
President

Rashad Mabger
Secretary General

*This issue of
Members' Activities
Newsletter
is sponsored by:*



www.iktinos.gr



Dear Reader,

It is my pleasure to address you in this Newsletter, which is focused on this issue of “**Kuwait: Combining Tradition with Vision**”. Fortunately, this issue coincides with the 55th anniversary of the independence of the State of Kuwait and the 25th anniversary of its liberation. These are dear occasions in the heart of all Kuwaitis through which we reflect on the many achievements on all politic, economic and cultural levels side by

side with the deepening and enhancement of the democratic life that characterizes Kuwait through freedom of expression, free press and elected Parliament representing all the citizens.

These achievements have been enhanced and witnessed a strong boost under the wise leadership of **His Highness the Emir of Kuwait, Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah and his Crown Prince, Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah**. Kuwait since its independence has participated in the efforts for economic growth, which stem from its belief in cooperation, integration and human relations. The establishment of the Kuwait Fund For Arab Economic Development, which is considered the first of its kind in the Middle East, has contributed to the growth in the Arab world and the developing countries around the world. This has been achieved through project finance to develop the infrastructure in these countries and to train their manpower, in addition to financing other enterprises that deal with growth regionally and internationally. The Kuwait Fund is considered an important bridge to extend friendship and brotherhood between Kuwait and the developing countries.

The Kuwaiti – Greek relations, which are based on historical ties and strong friendship, have witnessed further development in recent years, through the bilateral agreements in various sectors. In 2014, Kuwait and Greece celebrated the 50th anniversary since the establishment of the diplomatic relations between the two countries.

Your Newsletter, which focuses on the State of Kuwait under the title: “**Kuwait: Combining Tradition with Vision**”, reflects in its essence the Kuwaiti vision of preserving its tradition and originality while looking forward to achieving growth, prosperity for a better future.

On this occasion, I would like to thank the Arab-Hellenic Chamber and seize this opportunity to express my appreciation for the efforts and the many initiatives you have been taking for the last 35 years in serving the Arab-Hellenic relations on all levels. We would like to assure you of our commitment in enhancing the status of the Arab-Hellenic Chamber and supporting its constructive efforts.

Saud Faisal Aldaweesh

Ambassador of the State of Kuwait
Athens-Greece



TRADITION WITH VISION



Ample of Opportunities in the midst of Enduring Challenges

It is clear that Greek and Kuwaiti economies are currently facing tough challenges, the former because of the financial crisis and the latter, as a result of the big drop in oil price. And this truth, despite its bitterness, imposes on the two countries responsibilities in so far as directing opportunities. Especially in a world where it seems that international cooperation is the main gate to prosperity.

I am not going to talk about the Greek heritage in the Kuwaiti island of Failaka, because the historical relations between Arabs and Greece do not need historical evidence to prove them, however today what really counts is reinforcement and development of economic interests.

We, in Kuwait, when we plan for the future development vision we lean on our Trade Facilitation Strategy, which is based on the location of Kuwait, its international commercial relations and its ports, and Greece should be one of the first countries to cooperate with us, like Kuwait, it is a country in which the sea plays a significant role in its economy, in terms of trade, transportation and logistical services. And on the other hand, the concentration of Kuwait on its vision for development based on small and medium-scale projects, makes it, once more, look to Greece, which has great diversification in such projects, as well as a location that suits as a gateway for Kuwait's products and services to Europe.

If there is one word that remains to be said in this brief introduction is that Kuwait has recently made progress in terms of organization and legislation, big in vitality and modernity, making its investment environment quite attractive, both in terms of facilities and incentives and in terms of legislation and protection of rights, granting the foreign investor the opportunity for actual share or whole ownership of the project.

Should you need more details, please visit our website or write to us; after all, our goal is to serve you. And no one can compete with us in this service but the Arab-Hellenic Chamber of Commerce and Development, which we respect for its vigorousness and we thank for its cooperation.

Ali Mohammed Thunayan Al-Ghanim

Chairman, Kuwait Chamber of Commerce and Industry (KCCI)

www.kuwaitchamber.org.kw



Why Kuwait?

- **Vision**
- **Democracy**
- **Stable Regime**
- **Open Market Economy**
- **Strategic location**
- **Ambitious New Development Plan**
- **Accommodating legal framework + laws**
- **Strong macroeconomics + high GDP/Capita**
- **Strong macroeconomics + high GDP/Capita**

Kuwait enjoys sound macroeconomic conditions, reflected in a moderate but sustainable economic growth, financial stability, curtailed inflationary pressures through a prudent monetary policy of its Central Bank, maintaining twin surpluses in its "internal" budgetary balance, and its "external" current account balance. The latest Article IV Consultations with IMF mission to Kuwait was published in May 9, 2011.

- **Strong currency sound financial system + active SE**

The Kuwaiti Dinar is a strong and stable currency, which reflects the strength of the country's monetary policy, aiming at averting imported inflationary pressures. In the period 1975-end of 2002, the KD was pegged to a basket of currencies, representing its main trading partners of which the U.S. dollar has the most weight. However, Kuwait pegged its currency to the dollar in the period from January 2003 - May 2007, but then Kuwait reverted to peg KD to an undisclosed basket of currencies to avoid imported inflation from the weakened US dollar during that time.

TRADITION WITH VISION



The Central Bank of Kuwait supervises a whole network of banking institutions that include **21 banks of which**

- ▶ Local commercial banks: The National Bank of Kuwait, Commercial Bank of Kuwait, Gulf Bank, Al-Ahli Bank of Kuwait, Burgan Bank,
- ▶ Branches of non-Kuwaiti commercial banks: The Bank of Bahrain & Kuwait, BNP Paribas Bank, HSBC Middle East Bank, the National Bank of Abu Dhabi, Citibank, the Qatar National Bank, the Doha Bank, the Mashreq Bank, Bank Muscat.
- ▶ Specialized Banks: The Industrial Bank of Kuwait.
- ▶ Islamic Banks: Kuwait Finance House, Boubyan Bank, International Bank of Kuwait “previously Kuwait Real Estate Bank”, Al-Ahli United Bank “previously the Bank of Kuwait & the Middle East”.
- ▶ Branches of non-Kuwaiti Islamic Banks: The branch of Al-Rajhi Bank.

96 investment companies.

39 exchange companies.

111 investment funds.

“The Kuwaiti Stock Exchange is the first in the GCC and has been considered one of the most active in the region, with market capitalization reaching more than US\$ 110 billion, and the number of shares traded on average exceeding 22 million in 2010, with 212 listed companies”.

• Investor Grade in sovereign rating & low political risk

Kuwait enjoys Investor Grade sovereign rating by the major credit rating agencies:

AA (Fitch)

Aa2 (Moody's)

AA- (S&P)

In terms of country credit rating, Kuwait is classified as low risk (A2) by the renown French Coface, which means “the political and economic situation is good. A basically stable and efficient business environment nonetheless leaves room for improvement. Corporate default probability is low on average”.





KUWAIT: COMBINING



The business climate rating is A3 which means: “the business environment is relatively good. Although not always available, corporate financial information is usually reliable. Debt collection and the institutional framework may have some shortcomings. Intercompany transactions may run into occasional difficulties in an otherwise secure environment.”

There are no cases of abrupt expropriation or nationalization. The threats to capital and earnings transfer also are non-existent.

● **FDI Incentives & friendly living environment to foreigners**

According to Law no 8 /2001 FDI incentives include:

- ▶ exemption from income tax or other taxes for a period not exceeding 10 years from starting actual operation of the enterprise as well as exempting every new investment in the same enterprise from such taxes for a period equivalent to that granted to the original investment when the enterprise was established.
- ▶ Benefit from the privileges supplied under Bilateral treaties (BITS) on the Protections & Encouragement of Investments, and the Avoidance of Double Taxation (DDTs).

Total or partial exemption from customs duties on the following imports:

- ▶ Machinery, equipment, and spare parts required for construction, expansion and development.
- ▶ Raw material, semi-processed goods, rapping and packing materials and such other materials required for production purposes.
- ▶ Allotment of lands and real estate’s required for investment purposes in accordance with laws and regulations applicable in the state of Kuwait.
- ▶ Recruitment of required foreign labor in accordance with the laws and regulations applicable in the country.

Granting of those privileges is based on several factors including

- ▶ The importance of the sector in the national economic development plans;
- ▶ The number of Kuwaiti workers in the enterprise with due observance of the provisions of the Law no. 19/2000 appointing the national labor
- ▶ Location

TRADITION WITH VISION



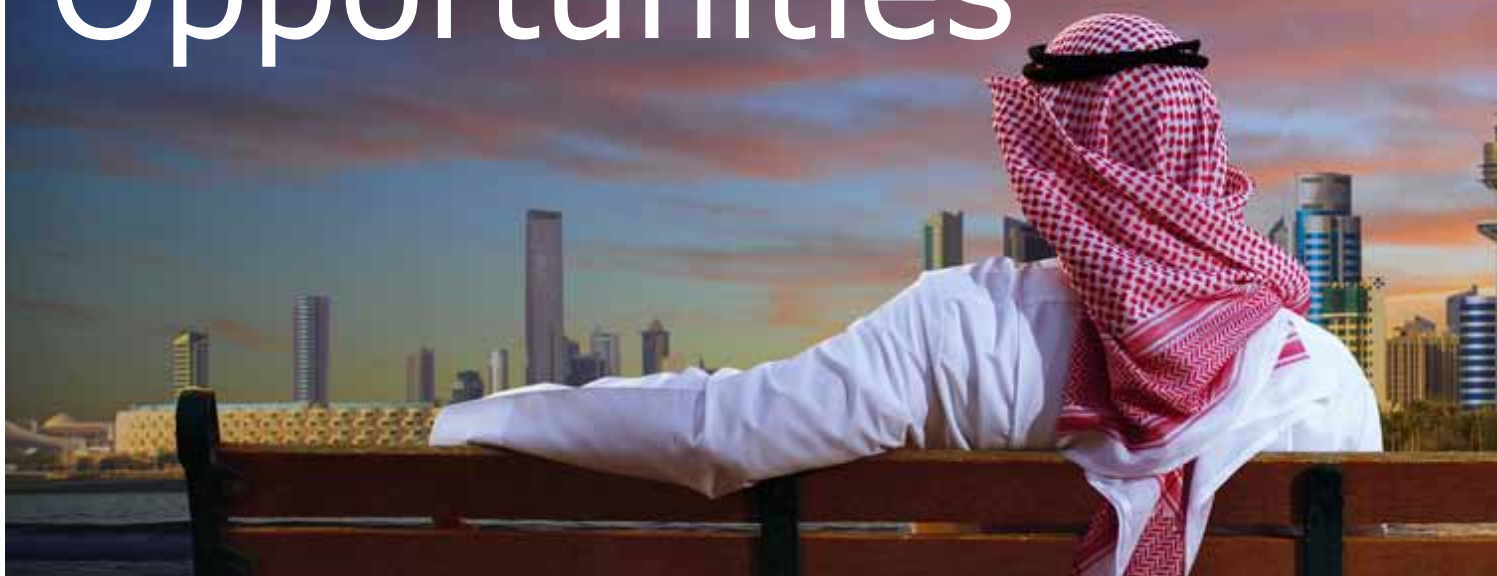
- **Adequate basic & ICT infrastructure + public utilities**
- **Quality health care, education, shopping, culture & entertainment**
- **Moderate business costs especially fuel, labour, electricity and water**
- **Extensive trade relations & agreements (WTO, GCC, GAFTA, BITs & DTTS)**
- **High degree of deepening integration into the Global Market**

Kuwait is considered highly integrated in the global economy because of the following:

 - ▶ Kuwait trade (exports + imports) around US\$ 95 billion represents 95% of its GDP.
 - ▶ Kuwait Sovereign Wealth Fund manages a US\$ 260 billion investments portfolio in world financial markets.
 - ▶ Kuwait outward workers' remittances range around US\$ 10 billion annually transferred to various countries designated as pools of human resources in the far East and Arab countries.
 - ▶ Kuwait is an active member of almost all international organizations and is part of several regional and sub-regional groups with a network of 100 + bilateral agreements and other trade arrangements.
 - ▶ Kuwait participated actively in the process of creating global partnerships for development.
 - ▶ Kuwait enjoys one of the highest rates of official assistance to GDP (1.3%) which is more than the United Nations target of 0.7 %, through Kuwait Fund for Arab Economic Development (KFAED).
 - ▶ There are 188 countries in the world that received grants from Kuwait in the amount of US 500 million and around 108 countries that received soft term loans more than US\$ 15.6 billion.
- **Low Corporate Tax & no Income Tax for Individuals nor other Taxes**
- **Rich with strategic Oil resources**



Investment Opportunities



The “Investing in Kuwait: A Guide for Investment Opportunities in Kuwait” was launched on July 29, 2013 by KPMG Advisory W.L.L. Kuwait for the benefit of and in cooperation with Kuwait Foreign Investment Bureau (KFIB).

The Guide, the first of its kind, provides a general overview of the Kuwaiti economy and its main attributes, as well as sector profiles that reflect potential investment opportunities, and portrays the role of KFIB in servicing investors under FDI Law No. 8 for 2001, relevant other matters, and business forms in the country, ending with several annexes that covers Kuwait economic performance, life in Kuwait, important economic legislations, main stakeholders and their contact details, terminology glossary, and a list of the country’s bilateral agreements for the protection & encouragement of investment and avoidance of double taxation.

TRADITION WITH VISION



The Guide has showcased a host of potential investment opportunities focusing on infrastructure, environmental services, downstream-chemical manufacturing, education & training, healthcare, integrated housing projects & urban development, storage & logistics services, banking, financial services & insurance, air, maritime & rail passenger transport, tourism, hotel & entertainment, web & APP development, culture, media & marketing.

A rigorous opportunity assessment process was co-developed based on a scoring model analysis to determine the overall attractiveness rating for the potential opportunities for the sectors that were selected based on a set of strategic guiding principles.

As of June 16, 2013, the passage of Law No. 116 for 2013 regarding the promotion of direct investment in the State of Kuwait has repealed Law No. 8 for 2001 regarding Direct Foreign Capital Investment in the State of Kuwait. Thus all funds, assets, obligations and rights relevant to KFIB were transferred to the newly established Kuwait Direct Investment Promotion Authority (KDIPA). However, this Guide will remain as a useful source of information for investors, and for providing a good basis to develop future guides that will under the new authority.

Please [click here](#) for a copy of the Guide

Source: <http://kdipa.gov.kw/kdipa/default.aspx>

Annual Iraqi-European Business & Investment Forum

Athens, 21 – 22 April 2016



الغرفة العربية اليونانية للتجارة والتنمية

ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي

Annual Iraqi-European Business & Investment Forum

Athens, 21 – 22 April 2016

Under the auspices



HELLENIC REPUBLIC
MINISTRY OF FOREIGN AFFAIRS



HELLENIC REPUBLIC
MINISTRY OF ECONOMY,
DEVELOPMENT & TOURISM



Partners and Main Sponsors



Federation of Iraqi Chambers of Commerce



Baghdad Chamber of Commerce

منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي

Athens, 21 – 22 April 2016

General Outlook

The 1st "Annual Iraqi – European Business & Investment Forum" will be held on April 21st-22nd 2016, in Athens, Greece, under the theme "Iraq and Europe: Cooperation and Growth".

This Forum comes at a time we are witnessing wider cooperation and joining of efforts, between the Iraqi private sector and Government officials, to revive the economy and modernize Iraq's infrastructure and acquire new know-how in order to create job opportunities for the youth of Iraq.

The Forum seeks to emphasize Iraq's international status by strengthening its trade and economic relations with the European partners and assist in the creation of new partnerships between Iraqi companies and their European counterparts. This Forum will be held annually on a rotation basis in European capitals.

Athens has been selected as the first to host this event, due to its geopolitical proximity to Baghdad and the excellence of relations that Greece and Iraq are enjoying.

Duration: Thursday 21st & Friday 22nd April 2016

Venue: Divani Caravel Hotel, Athens www.divanicaravelhotel.com

Working languages: English, Arabic and Greek (with simultaneous interpreting)

Forum sectors and topics

- Iraq's Investment Opportunities and Business Environment (Iraqi session)
- Petroleum Industry and Sustainable Energy in Iraq (joint session)
- Construction Works and Infrastructure Projects in Iraq (joint session)
- Transfer of Technology and Vocational Training (joint session)
- Construction, Energy and Food-Processing industry in Greece (Greek session)

Participation

Ministers, State Officials and Iraqi businessmen with similar representation from the Greek side with other European member-companies of the Arab-European Joint Chambers.

B2B meetings

The realization of the B2B meetings will be in all business sectors and not limited in the sectors on which there will be presentations and speeches. An indicative and non-exhaustive list of the sectors is the following:

- Engineering, Constructions, Building Materials
- Petroleum Industry & Services
- Energy, Electric products
- Agriculture, Food-processing Industry
- Pharmaceutical products, Cosmetics
- Real-Estate, Tourism
- Shipping, Transportation, Logistics
- Telecommunications, Information Technology
- Security Products & Systems
- Textile, Clothing, Jewels, Accessories

Annual Iraqi-European Business & Investment Forum

Athens, 21 – 22 April 2016

Publications by the Arab-Hellenic Chamber, on the occasion of the event

- Main Forum's Brochure with the profiles of the sponsors and speakers
- "Members' Activities Newsletter" Special Edition
- "Hellas – Mesopotamia: Convergence in History" publication

With the support of



European
Commission

Representation
in Greece

Arab-European Chambers



AACC

جوفتى التجارة العربى النمساوى
austro-arab chamber of commerce
österreichisch-arabische handelskammer

Arab-Belgian-Luxembourg
Chamber of Commerce



الغرفة التجارية العربية
البلجيكية اللوكسمبورجية



ARABBRITISH
CHAMBER OF COMMERCE



CHAMBRE DE COMMERCE FRANCO ARABE

الغرفة التجارية العربية الفرنسية



غرفة التجارة والصناعة العربية الألمانية
Arab-German Chamber of
Commerce and Industry e.V.

غرفة التجارة العربية الايرلندية

Arab-Irish Chamber of Commerce



Connect with Expertise

الغرفة العربية المالطية للتجارة والصناعة والزراعة
MALTESE-ARAB CHAMBER OF COMMERCE INDUSTRY AND AGRICULTURE



الغرفة التجارية الصناعية العربية البرتغالية

CÂMARA DE COMÉRCIO E INDÚSTRIA ÁRABE-PORTUGUESA

Entidade de Utilidade Pública

هيئة ذات المنفعة العامة



CASCI

ARAB-SWISS CHAMBER OF COMMERCE AND INDUSTRY
الغرفة العربية السويسرية للتجارة والصناعة

منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي

Athens, 21 – 22 April 2016

Sponsors

Gold Sponsor:



Silver Sponsor:



Supporting Sponsor:



Media Sponsor:



Online Media Sponsor:



Desk services & Logistics Support:



Organized by:



Arab-Hellenic Chamber of Commerce and Development

For more information, please contact the Arab-Hellenic Chamber

Telephone: +30 210 6711 210, +30 210 6726 882 | Fax: +30 210 6746 577

E-mail: chamber@arabgreekchamber.gr | Website: www.arabhellenicchamber.gr



IKTINOS HELLAS SA is one of the leading companies in the field of marble in Greece. We export our products since 1974 around the world in about 70 countries and we have great international collaborations.

Our privately owned quarries are: **GOLDEN SPIDER (exclusivity)**, **NESTOS (exclusivity)**, **THASSOS**, **VOLAKAS**

We supply also all types of Greek marbles such as: **Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Santa Elena, Lydia Beige etc**

We provide the above mentioned materials in slabs 2 and 3cm and in standard 30x30, 30x60, 40x40, 60x60 etc) and cut to size dimensions.

We have supplied our products in very prestigious projects. Some of them are:

- MEKKAH AND MEDINA MOSQUE, SAUDI ARABIA
- MEDIA 1 HOTEL, DUBAI
- CONFERENCE PALACE, ABU DHABI
- INTERCONTINENTAL HOTEL, ABU DHABI
- DEBENHAMS CITY CENTRE, DUBAI
- FAIRMONT HOTEL, DUBAI
- GROS VENOR HOTEL, DUBAI
- AL RAZI HOSPITAL, KUWAIT
- WYNN HOTEL, LAS VEGAS/MACAO
- SOFITEL, BEIJING
- FRANCE TELEVISION, PARIS
- INTERNATIONAL AIRPORT, BARCELONA
- TEATRO MUNICIPAL, PERU
- REINHOLD TOWER, MADRID
- MUNICIPAL OF CONGRES, MADRID
- PRINCE PALACE, JEDDAH
- INTERNATIONAL THEATER OF CATALUNYA, BARCELONA
- MARRIOT HOTEL, BANGALORE (INDIA)
- THE RITZ CARLTON, BANGALORE (INDIA)

IKTINOS HELLAS S.A.

A: 7, Likovrissis Str., Metamorfosis, 14452 Athens-Greece

T: +30 210 2826 825 **F:** +30 210 2818 574 **E:** info@iktinios.gr, kostasp@iktinios.gr **W:** www.iktinios.gr



H.E. the Ambassador Mr. Gazi Zebari, presenting his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos



Exchange of views with the President of the Hellenic Republic



The Ambassador of the Republic of Iraq presents his credentials to the President of the Hellenic Republic

On March 1st, 2016 the newly-appointed Ambassador of the Republic of Iraq in Greece, H.E. Mr. Gazi Zebari presented his credentials to the President of the Hellenic Republic, H.E. Mr. Prokopis Pavlopoulos. At a discussion following the ceremony, the Ambassador of Iraq assured President Pavlopoulos of his efforts to strengthen and develop the excellent relations that exist between Iraq and Greece. The ceremony was attended by the Deputy Foreign Minister, H.E. Mr. Dimitrios Mardas, the diplomatic staff of the Embassy of Iraq, higher members of the Presidential Guard and staff.



Staff members of the Embassy of the Republic of Iraq with staff members of the Presidential Mansion



H.E. the Ambassador Mr. Gazi Zebari with H.E. the Ambassador Mr. Dimitrios Zevelakis, Chief of Protocol at the Hellenic Ministry of Foreign Affairs



Welcoming H.E. the Ambassador of the Sultanate of Oman, Dr. Ahmed bin Salim bin Mohamed Baomar

On March 2nd, His Excellency the Ambassador of the Sultanate of Oman to the Italian Republic, presented his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos. His Excellency Dr. Ahmed bin Salim bin Mohamed Baomar is currently the Ambassador of the Sultanate of Oman to the Italian Republic. He started this assignment on the 12 March 2014.



His Excellency the Ambassador, Dr. Ahmed bin Salim bin Mohamed Baomar, presenting his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos

The Ambassador is the accredited non-resident Ambassador to the Republic of Albania, to Malta and to The Hellenic Republic; he is also non-resident Ambassador designate to Romania and Bosnia & Herzegovina.

Furthermore, he is accredited to the United Nations Agencies in Rome (FAO, IFAD, WFP).

Ambassador Baomar began his career at the Ministry of Foreign Affairs in Muscat in May 1991 and has covered the positions of:

- Director of International Agreements Office in the Legal Department
- Charge d'Affaires at the Embassy of the Sultanate of Oman in Kuala Lumpur
- Director of Diplomatic Courses Office, at the Diplomatic Institute, MFA
- Deputy Head of Political Analysis Office, in the Minister's Office, MFA
- Deputy Head of Human Resources Department, MFA
- Director General of the Diplomatic Institute, MFA

His Excellency has a PhD in Political Jurisprudence in Diplomatic Immunity, an MA in International Communications & Diplomacy, an MA in Diplomatic Studies, a Degree in Computer and IT, and a BA in Law.

He is a Professor Emeritus of Public International Law and International Organization at the Faculty of Law of the Sultan Qaboos University, a Member of the Consultative Committee at the History Department, Faculty of Arts and Social Sciences, Sultan Qaboos University, and a Member of several committees in the Ministry of Foreign Affairs.

He has participated in many local, regional and international conferences, delivered lectures and published several Research Papers and Books.

His Excellency's visit to the Arab-Hellenic Chamber's premises



H.E. Dr. Baomar was received at Athens International Airport by H.E. Mr. Tarak Saadi, Ambassador of Tunisia and Dean of the Council of Arab Diplomatic Missions in Greece. They had an amicable and pleasant meeting, during which they exchanged views of mutual interest.

On 3rd March, His Excellency paid a visit to the Arab-Hellenic Chamber and was received by the Chairman of the Board of Directors, Mr. Harris Geronikolas, and the Secretary General, Mr. Rashad Mabger. During his visit, H.E. the Ambassador was briefed by the Secretary General on previous activities and business delegations to Oman, organized by the Arab-Hellenic Chamber, and both sides agreed to coordinate future events and activities as well as to ensure active participation of Omani businessmen in the 5th Arab-Hellenic Economic Forum, which is set to be organized during the 4th quarter of 2016.

The Arab-Hellenic Chamber of Commerce and Development would like to express its gratitude for H.E. Dr. Baomar's visit and seizes the opportunity to reiterate its commitment to enhance the Omani-Greek relations on every business level.



From left: The Secretary General of the AHCCD, Mr. Rashad Mabger, H.E. the Ambassador Dr. Ahmed bin Salim bin Mohamed Baomar, and the President of AHCCD, Mr. Harris Geronikolas

BUSINESS OPPORTUNITIES FROM THE GREEK AGRICULTURAL SECTOR

TIROKOMIKA KRITIS AERAKIS



A: Sokaras, Gortyna, 70016, Herakleon Crete, Greece
T: +30 28930 31990, +30 6972 707430 **F:** +30 28930 31990
E: aerakismike@cyta.gr, aerakismike@yahoo.gr **W:** www.tirokomika-aerakis.gr

Company Profile

Year of Establishment: 2006

Brand Names: TIROKOMIKA KRITIS AERAKIS

Certification & Qualification: ISO 22000: 2005, signal of "Crete".

Export Value in 2015 (EUR): 10.000

Main Export Countries: Germany, Norway

Company Activities:

Our company set up at 2006 and started producing products with goat-sheep milk that we collect every day from farmers from the mountain Asterousia, south of the area of Heraklion, Crete. All products' production's stages have certification of quality ISO 22000-2005 and are being produced and sold according to the requirements of the signal of "Crete". Recently, the products are being extracted abroad.

Company Products

- Hard cheese • Soft cheese • Feta cheese • Traditional dairy products
- Traditional cheese • Cream & cream products

Company Products

A. Anthotyros dry / Xinomyzithra & Mizithra fresh sweet

1. Whole Anthotyros 1,5 kg or pieces packed vacuum: 10.000Kg
2. Trim Anthotiro 250gr, 500gr, 1Kg: 10.000Kg
3. Xinomyzithra packed vacuum 500gr / 1 Kg: 10.000Kg
4. Xinomyzithra packed 5 kg, 10kg, 20kg,:10.000Kg
5. The entire Myzithra Sweet 0,5kg, 1kg, 1,5kg, 2kg open or packaging vacuum: 300,00Kg/day

B. White Cheese (feta)

1. White cheese (feta) in brine in packs of 0,5 kg, 1kg: 200Kg/day
2. White cheese (feta) in brine in packs of 5kg / 10kg / 20kg: 200 Kg/day
3. cream in packaging 0,5kg, 1 kg: 150kg/day
4. cream in packs of 5kg / 10kg / 20kg: 150Kg/day

C. Gruyere / kefalograviera Crete

1. Entire head Gruyere Crete 9 kg / 10kg / 13kg: 50.000Kg
2. Whole head Gruyere Crete with thyme or pepper flavors of 8kg: 10.000Kg
3. All cheese head Kefalograviera Crete: 9 kg / 4kg / 2kg: 20.000Kg
4. The whole head cheese Kefalograviera Crete with thyme flavors or pepper of 8kg: 10.000Kg
5. The whole head Gruyere Crete 4 kg / 3kg / 2 kg approximately: 25.000Kg
6. Packaging Gruyere in pieces in vacuum: 30.000Kg
7. Packaging Gruyere with thyme or pepper flavors in pieces in vacuum: 10.000Kg
8. Trim Gruyere 250gr, 500 gr, 1 kg: 20.000Kg
9. Trim Gruyere with thyme flavors or pepper 250gr, 500 gr, 1 kg: 10.000Kg

D. Kefalotiri Crete

1. Whole kefalotiri Crete is about 3 kg: 50.000Kg
2. Whole kefalotiri Crete about 2 kg: 30.000Kg
3. Packaging kefalotiri and pieces in vacuum: 30.000Kg
4. Trim Kefalotiri 250gr, 500 gr, 1 kg: 30.000Kg

FRAGIADAKIS ANTONIOS & CO GP

A: Galia Moiron Heraklion, 70400

T: +30 28920 23387

F: +30 28920 25260

vat no: 999172295

E: fragiadakiskorifi@yahoo.gr

Owner: Fragiadakis Antonios

production unit of dairy products in Greece
hard, table cheese: Cretan Graviera

The Cretan Graviera is a yellow, hard, table cheese with asymmetric holes throughout its tasteful body, and a natural crust. It has a uniquely delightful semi sweet and salty taste that inspires a feeling of euphoria and well-being with every bite.

Cretan Graviera can be part of your salad, make your toast a real delicacy, or bring a note of tradition to the side of any meal.

TRADITIONAL CRETAN DAIRY PRODUCTS VOGIATZIDAKIS

Title Name Nikos E Vogiatzidakis

A: Roustika Rethimnon Crete Greece, 740 58

T: +30 28310 91209

M: +30 6973 421001

E: vogiatzidakis@yahoo.gr

Contact Person: Nikos Vogiatzidakis

Main Product: Certified Cretan Graviera (hard cheese)

Availability: Apr. 50 Tonnes per year with possibility for more -depends on demand-

EURICOM HELLAS S.A.



RICE MILL

A: 57300 Halastra – Thessaloniki, Greece

T: +30 2311 990600-99

F: +30 2310 794933

W: www.euricom.gr

E: info@euricom.gr

Contact Person: Mrs Kolokitha Martha

Rice Mill

Product: Rice

Quantities: 2000mt - min 24MT

BUSINESS OPPORTUNITIES FROM THE GREEK AGRICULTURAL SECTOR

AGRICULTURAL AND LIVESTOCK FARMING COOPERATIVE OF ARCADIA "THE UNION"

A: 8, 28th October Str, P.C : 22100, Tripolis - Greece

T: +30 2710 230606 **F:** +30 2710 231307

E: info@easarcadias.gr **W:** www.easarcadias.gr

Contact Persons: Paraskevopoulos Vaggelis (Agronomist) & Sotiropoulos George (IT Manager)

The head office of our Cooperative is situated in Tripolis of Arcadia, just 150km southwest of Greece's capital, Athens. We use refrigerant chambers for storing agricultural products such as apples, chestnuts and potatoes up to 2.500 tones, which have been mainly cultivated in Tegea flatland in an altitude of 650-800m.

The region's microclimate is thought to be ideal for these cultivations and enhances them with a very delicate taste.

Moreover, 3 packing plants are also included in our facilities, where we can pack our products up to 30 tones per day.

The special apple varieties are listed below:

- Golden Delicious
- Granny Smith
- Jonagold
- Red Delicious
- Pilafa Delicious



AGRICULTURAL COOPERATIVE OF ARNISSA

A: Arnissa, Pella, 58002

T: +30 23810 31465 & +30 23810 31965 **F:** +30 23810 31466

E: sarnisa@otenet.gr

The Agricultural Cooperative of Arnissa has a history from 1927 and is situated in Arnissa, in Pella Greece, at an altitude of 560m at the foot of Mountain Voras and near the lake Vegoritida.

The cooperative has 22 cold rooms with simple conditions and with controlled atmosphere, new automatic electronic line for grading apples, capacity 10-12 tons/hour, with 14 outlets and 4 fillers pallets, separation based on size, weight and color, automatic equipment for throwing the apples from the bins or the cases, new line for grading cherries, hydrocooling tunnel, automatic Strapping Machine.

The Arnissa Cooperative collects, preserves, packages and distributes all the products of the members. The harmonious cooperation of the people of the cooperative with the growers and the fertile land, the love and the care for their products, have resulted in the production of fruit and vegetables special in quality and taste.

The members of the producers group producing cherries (about 1000tons), peaches and nectarines (600tons), apples (5000tons), pears and other agricultural products in small quantities.

The main concern of the cooperative and the producer is to produce quality products with respect to the environment, the consumer and the producer.



Association of Imathia's
Agricultural Cooperatives
Producers Organization

Thessalonikis 60
59131 Veroia, GREECE
Mob: +30 6974 068 433
Tel: +30 23310 43500
Fax: +30 23310 76478
Email: teod@asiac.gr
Web: www.asiac.gr

ASSOCIATION OF IMATHIA'S AGRICULTURAL COOPERATIVES PRODUCERS ORGANIZATION

A: 60 Thessalonikis Str., 59100 Veria, Greece
T: +30 23310 43500, +30 23310 76478
E: teod@asiac.gr **E:** www.asiac.gr

Commercial Director: Theodore Devetzis
T: +30 23310 43500 **M:** +30 6974 068 433
E-mail: teod@asiac.gr, teodevetzis@yahoo.gr **Skype:** teodevetzis **Linkedin:** Teo Devetzis

The Association of Imathia's Agricultural Cooperatives is the initiative of eight (8) of the largest Agricultural Cooperatives (Producers Organizations) to join forces and present themselves in the market as one. The Cooperatives, as well as the Association, are all located in the Prefecture of Imathia, Region of Central Macedonia, Northern Greece, an area with a wide tradition in the cultivation and processing of Fruits.

The core production of the Association is **Peaches** (Table and Industrial), which in 2014 accounted for about **30% of the Total Production of Peaches in Greece** (Greece is the third biggest producer of Table Peaches in EU and the first in Industrial Peaches).

Apart from Peaches, the Association is also a producer of **Nectarines, Apricots, Cherries, Apples, Pears, Kiwis and Plums.**

The capacity that is built through such an effort upgrades the Association to one of major player in the International Fruit Market:

- **4.770 Growers** of Fruits
- **88.500 acres** of Cultivating Land
- **4.796.179 Fruit Trees**
- **174.114.532 kg of Fruit Production** in the year of 2015
- **10 Processing Facilities** (processing, sorting and packaging) for Fresh Fruits
- **14 Processing Lines** (processing, sorting and packaging) for Fresh Fruits
- **63.000 kg/h Processing Capability** (processing, sorting and packaging)
- **96.000 sq.m. of Total Sheltered Area** of the Processing Facilities
- **28.440 sq.m. of Total Cooling Storage Area**
- **29.150.000 kg of Total Cooling Storage Capacity**
- **143.615.934 kg of Fresh Fruits exported** in 2015 (average 83% of the Total Quantity of Fruits produced)
- **86.169.560 € the value of Exports** in 2015

The Association through its member is supplying directly the **International Market of Fresh Fruits** and indirectly (mainly through the two factories owned by its members) the **International Market of Canned Fruits and Juice.**

Among the Exporting Countries is **Russia, Germany, UK, France, Denmark, Netherlands, Romania, Bulgaria, Poland, Ukraine, Belarus, Saudi Arabia, Jordan and Egypt.**

All members meet the international standards of food safety by following the specifications of the necessary Quality Certificates such as Global Gap, ISO 22000, IFS and BRC.

The Association of Imathia's Agricultural Cooperatives is open for the trade of approximately **30 million kg of Fresh Fruits with New Customers.**

LATEST FROM OUR CHAMBER



On March 6th, in coordination with Cairo Chamber of Commerce and Behira Chamber of Commerce, the Arab-Hellenic Chamber organized successful B2B meetings between Greek businessmen and their Egyptian counterparts. During the meetings, which were attended by the President of Behira Chamber of Commerce and Member of our Board of Directors, Mr. Fathy Morsy, and the Vice President of Cairo Chamber of Commerce, Mr. Aly Shukri, a Memorandum of Understanding was signed between our Arab-Hellenic Chamber and Cairo Chamber, committing to further cooperation in serving our members and enhancing Greek-Egyptian business relations.



The Vice President of Cairo Chamber of Commerce, Mr. Aly Shoukri, and the Secretary General of the Arab-Hellenic Chamber of Commerce and Development, Mr. Rashad Mabger, signing the MoU



From left: The President of Behira Chamber of Commerce, Mr. Fathy Morsy, the President of Cairo Chamber of Commerce, Mr. Aly Shoukry, the Ambassador of Greece in Cairo, H.E. Mr. Christodoulos Lazaris, and the Secretary General of the AHCCD, Mr. Rashad Mabger

Excellence in Partnership



From the Business Meeting between Greek and Egyptian businessmen

In Jeddah, the Arab-Hellenic Chamber was received by the Deputy Secretary General of Jeddah Chamber of Commerce and Industry (JCCI), Eng. Mohi Al-Din Y. Hakami, with the participation of our Board Member, Dr. Mohamed A. H. M. Z. Bokhari, followed by business meetings at the Chamber's premises between the Greek delegates with their Saudi counterparts.

On the evening of the same day, the AHCCD, in coordination with Enterprise Greece, participated in the opening of the BIG5 Saudi International Exhibition.

At this point, the Arab-Hellenic Chamber would like to express its gratitude to Enterprise Greece for granting a kiosk during this important event, where our member-companies had the opportunity to meet under one roof the biggest companies in construction and building material.



From left: Mr. Mohammed K. Yaghmour, International Relations Sector Director of JCCI, Dr. Mohammed A. H. M. Z. Bokhari, the Secretary General of the AHCCD, Eng. Mohi Al-Din Y. Hakami, Deputy Secretary General of JCCI, Dr. Evgenios-Dimitrios Kalpyris, Consul General of Greece in Jeddah and Mr. Theodore Xypolias, First Counselor for Economic and Commercial Affairs in Jeddah



Our member-companies at BIG 5 Saudi Exhibition in Jeddah



NEW MEMBERS

- HELECTOR
- LYKOMITROS STEEL S.A.
 - SOL LTD.
 - TENA S.A.
- NANO4LIFE EUROPE CO
 - ATLAS MEDICAL LTD
- MEDITERRANEO HOSPITAL
- KOUZOUPIS JEWELLERY S.A.
 - SOVIMO HELLAS

This issue of Members' Activities Newsletter is sponsored by:



www.iktinos.gr



HELECTOR

Helector is an integrated waste management company providing solutions that span throughout the waste management sector. Helector, member of Ellaktor Group, specializes in the design, construction, technology provision and operation of waste management projects. Helector, through its German subsidiary Herhof GmbH, constitutes a technology provider holding unique patented technologies covering the entire spectrum of biological treatment applications (aerobic treatment & anaerobic digestion) while through its in house engineering team holds valuable experience in the design of complex mechanical sorting procession lines for recovery of recyclable materials. Helector's credentials so far include among others 9 MBT facilities with a total capacity of 1.3 million tons p.a., 15 anaerobic digestion facilities with a total capacity of 300,000 tons p.a., 2 Material Recovery Facilities (MRF) with a total capacity of 175,000 tons p.a., 2 CHP plants utilizing landfill biogas with a total capacity of 32 MWe (one of them being the biggest in Europe) as well as sanitary landfills with total capacity exceeding 45 million m³ and adjacent facilities (leachate treatment plants) with a total capacity of 400,000 m³. Moreover, Helector recently completed the construction of the largest Mechanical Biological Treatment facility in Europe (Sofia MBT - annual capacity 410,000 tons), is delivering two new MBT plant in Croatia (total capacity 190,000 tons p.a.) while - in a joint scheme with Aktor Concessions - has signed the first waste management PPP in Greece (120,000 tons p.a.) which is under construction.



Helector is also an investor in the waste management sector having invested more than € 120 mn in the last 15 years in private investments or concession projects as well as in investments regarding technological know - how. Helector's total personnel amounts to 482 people and has presence in 7 countries.

Contact Details:

A: 25, Ermou Str., GR 145 64 Nea Kifissia, Greece, Athens - Lamia, National Road Olympic Village Interchange
T: +30 210 8184 700 **F:** +30 210 8184 701
E: helector@helector.gr **W:** www.helector.gr



LYKOMITROS STEEL S.A. STEEL CONSTRUCTIONS

Lykomitros Steel SA is one of the leading steel constructions companies in Greece. Our long experience and expertise allows us to implement large scale projects in all areas of steel constructions ranging from double-span bridges, airport infrastructure buildings, complex steel roofs, oil and rig industry constructions etc. and to have a wide scope of supplied services including design, material procurement, fabrication, surface treatment, transportation and installation of steel structures.



For your reference, LYKOMITROS STEEL is a trusted member of the world market of steel constructions, implementing projects on fields such as:

- **Oil & Gas Projects:** Onshore / Offshore Rigs and Platforms, Mud Tank Systems, Masts – Substructures, Pipe Racks
- **Civil Engineering Projects:** Buildings, Airports Facilities, Sport Facilities, Shopping Malls, Hospitals, Logistic Centers, Parking Facilities, Special Projects.
- **Bridges**
- **Energy Projects:** Power Plants, Oil Terminals and Petrochemical Plants
- **Industrial Projects:** Tanks, Silo, Material Handling (Conveyors), Gantry Cranes

Quality is the stable asset in any stage of a project implementation. The company is certified for:

- **ISO 9001:2008-** Design, Construction and Installation of Metal Constructions
- **EN 1090-1 (-2) :** Execution of steel structures and aluminium structures **CE**
- **ISO 3834 -2 :** Quality requirements for fusion welding of metallic materials

Our location near to the port of Volos (Magnesia) enables us to provide high quality logistic services.



Contact Details:

A: Ano Spartia Sesklo Volos Greece, 38 500
T: +30 210 24210 96739 **F:** +30 210 24210 96729
E: info@lykomitros-steel.gr **W:** www.lykomitros-steel.gr



SOL LTD.

We produce solar water heaters. Internal storage tank can be galvanized steel, enameled steel or - for maximum performance - copper. Our flat plate panels come in different sizes and designs.

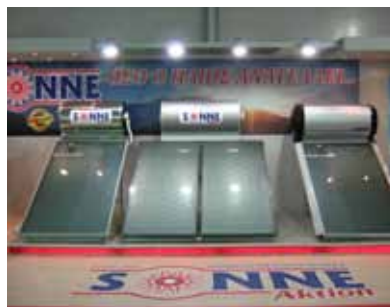
SOL LTD was created with a philosophy focused on quality, innovation and respect to nature.

The head of Sol Ltd raising the bar high to face the coming challenges saw to the company staffed with people who have the know-how, appreciate quality and work with passion and zeal to respond promptly to the needs and demands of the market. We export to more than 20 countries in Europe, Africa and Middle East.

At the private modern facilities at Schimatari say all products, which are step-by-step controlled strictly at all stages of production.

Over the years it has installed and implements a quality management system in production and marketing of solar systems *ISO 9001: 2008 - certificate TUV CERT.*

Also, all the products are accompanied by performance and durability measurements, measured by accredited institutes like DEMOKRITOS, ELOT, EBETAM and INETTI and all products are certified with the highest certifications: SOLAR KEYMARK certification (EN12975), SOLAR KEYMARK certification (EN12976), CE.



Contact Details:

Head office:

A: 19 Ioanni Ralli, Metamorfosi 14452, Athens, Greece
T: +30 210 2843 376 **F:** +30 210 2841 650

Factory:

A: 68th Km Athens – Lamia National Road, Schimatari, Greece
T: +30 22620 59260 **F:** +30 22620 59255

E: info@sonne.gr **W:** www.sonne.gr

Export sales : Mr. George Apostolides

M: +30 6948 985025 **E:** sales@sonne.gr



TENA S.A.

Founded in February 1993, TENA SA is a major Greek construction company based in Ptolemaida (Northern Greece). During the 23 years of its continuous successful business activity, TENA SA has completed a significant number of public and private projects in Greece, with **reliability, on-time and on-budget, flexibility and high quality**. TENA SA through these demanding projects has gained expertise, technical know-how, high performance and its most competitive advantage is the successful delivering of very demanding project schedules. TENA SA during its operation has evolved to a group of companies with subsidiaries providing technical consulting, development of energy investments and hotel industry.

With a steady growth, TENA S.A. continuously expands the scope of its activities and currently is registered with a **class 6** contractor certificate in the categories listed: **Road Works, Hydraulic Work, Building, Biomechanical-Energy, Electromechanical, Port Works, Metallurgical-Mineral**.



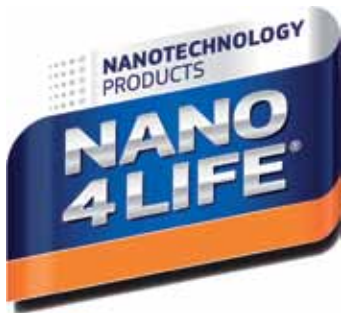
The Credit Rating for the company is **B**. The B rating indicates low credit risk and is assigned to companies with high creditworthiness. The overall assessment of the company is **5 stars (Excellent)**.

Based on the ICAP Group (Business Services Group in South Eastern Europe) data in July 2015 among 87 firms that possess a Contractor Certificate of fifth class and above, TE.NA. S.A. is ranking based on its financial data in the places below:

- Based on net profit and loss before tax on: **3rd place**.
- Based on the Total Revenues on: **13th place**.
- Based on the Gross Profit Margin (%) in: **5th place**.
- Based on the Gross Profit Margin (%) in: **5th place**.
- Based on the Operating Profit Margin (%) in: **4th place**.
- Based on Net Profit Margin (%) in: **3rd place**.
- Based on Return on Equity (%) in: **1st place**.
- Based on Efficiency Capital Employed (%) in: **1st place**.

Contact Details:

T: +30 24630 25222 **F:** +30 24630 54441 **E:** info@tenacon.gr



NANO4LIFE EUROPE Co®

About **NANOTECHNOLOGY PRODUCTS**
by **NANO4LIFE EUROPE Co®**

NANO4LIFE EUROPE Co® is the Global Leader in Nanotechnology coatings that have been specifically designed to replace conventional coatings.

NANO4LIFE EUROPE Co® coatings have been created with SiO₂ (Silicone Dioxide Pure Quartz) utilizing the Sol-Gel process manufacturing to produce highly durable coatings that are completely safe, quick, renowned for ease of application and completely environmentally friendly.

Surfaces treated with **NANO4LIFE EUROPE Co®** magically become Easy to Cleaning, super hydrophobic, durable and powerfully stain resistant on porous and non-porous surfaces alike without altering the breath- ability properties of the surfaces.

NANO4LIFE EUROPE Co® is an ISO9001:2008 certified company in the production of Nanotechnology products.

NANO4LIFE EUROPE Co® is the only company worldwide which has received from the HOHENSTEIN Textile Testing Institute GmbH & Co, the certificate ECO PASSPORT which confirms that our products meet the very strict specification Oeko-Tex Standart 100 product classes I-IV and can be used even in clothes that appeal to babies.

Also **NANO4LIFE EUROPE Co®** has received and has the most certificates of quality products from international Institutes in Germany, Spain, and also are certified from the Government organizations in Singapore N.E.A. (National Environmental Agency), and in New Zealand E.P.A. (Environmental Protection Agency) that our products it is not hazardous for the environment.



Contact Details:

A: Vouliagmenis Ave. 318, Ag. Dimitrios - 17343, Athens, Greece
T: +30 213 0272 732 **M:** +30 6944 932317
E: adimitras@nano4life.co **W:** www.nano4life.co
Skype: dimitras.andreas



ATLAS MEDICAL LTD

Atlas Medical Ltd is a family owned company, founded in January 2008. The main business of the company is the surgical field with special focus on the products for the operating theater, such as surgical sutures. Atlas Medical Ltd is an ISO 9001 and ISO 13485 certified company and all products are CE marked. Year 2011 the company became from distributor to a certified manufacturer of surgical sutures. The strategy of Atlas Medical Ltd is to constantly enrich its product portfolio with more cutting edge products, always in accordance with the growing demands of the market.

Since January 2012, Atlas Medical Ltd became a rapidly growing company by exporting to several countries worldwide.

We take pride of our "Atlas Medical Ltd" family and we envision a prosperous and safe future for the companies that will be part of our business family.



Contact Details:

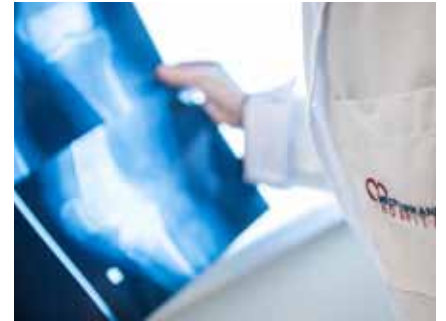
A: 28C Miaouli Str., Gerakas, Athens 15344, Greece
VAT 998413964
T: +30 210 6090 201- 202
F: +30 210 6090 203
E: info@atlasmedical.gr
W: www.atlasmedical.gr



MEDITERRANEO HOSPITAL

Mediterraneo "boutique" Hospital An innovative approach to Health Care

In the cosmopolitan suburb of Glyfada, in the "heart" of the Athenian Riviera, stands out a private hospital with a pioneering inception and implementation of the boutique hospital concept. The concept unfolds in an elegant building with distinct luxury and decorating style, which gives the visitor the sense of being in a hotel rather than that in a hospital.



Based on the concept of «boutique hotels», and following modern trends in medicine, Mediterraneo Hospital focuses on personalized services, tailored to the needs of each patient individually.

This strategy is supported by elite medical groups, state of the art medical technology, and cutting-edge equipment. The integration of the latest medical developments, with world-class scientific alliances, acclaimed hospital collaborations, and the adoption of innovative methods with proven significant clinical results, further support the concept of "Boutique Hospital".

With more than 25 specialties fully deployed, Mediterraneo Hospital focuses on specialized services that are centers of excellence.



Clinics like the Breast Unit (Breast Clinic), the Bariatric Surgical Unit, the Cardiology and Cardiac Surgery Units, the Orthopedic Clinic, and the Spine Surgery Center, appeal to both Greek and international patients.

Through targeted actions like international certifications, staff training in foreign languages, and partnerships with international insurance agencies, Mediterraneo Hospital is building a reputation in the world of medical tourism by demonstrating that quality and professionalism are notions that have no borders.

Contact Details:

A: 8-12, Ilias Str. Glyfada, 16675 Athens

T: +30 210 9117 000 **W:** www.mediterraneohospital.gr



KOUZOUPIS JEWELLERY S.A.

Handmade exclusive jewellery creations inspired by Greek history

The goldsmith workshop founded by Anthony Kouzoupis in 1947 at Constantinople, after 69 years of continuous growth, has been developed today into the company "Kouzoupis Jewellery S.A" of Athens, one of the leading and most respected creators of exclusive handmade jewellery.

Maintaining the experiences and values of the past, the firms' mission is to safeguard and pass to the future generations, the Greek jewellery tradition, which started 5.000 years ago and is still developing.

Kouzoupis S.A uses the various Greek historical periods as point of reference and inspiration for the firm's jewellery. All our collections are handmade creations by highly experienced, skilled, talented and dedicated craftsmen in the field of top quality jewellery.

Our jewellery categories are:

1. Classic,
2. Byzantine,
3. Baroque,
4. Antique,
5. Contemporary Casual,
6. Contemporary Formal,
7. Design,
8. Status,
9. Religious,
10. Mens.

Our jewellery is:

Handmade made with gold 750 (18K) white, yellow, pink or black, set with precious stones such as sapphires, rubies, emeralds and diamonds.

Our jewellery bears a hallmark indicating:

1. The quality of gold 750 (18K) and 875 (21K)
2. Our manufacturer code ΩΞ82

The quality standards of our jewellery comply fully with the international rules and regulations.

Exports to Europe and America

The exclusive designs and their consistent quality of Kouzoupis S.A have earned the lovers of jewellery worldwide. The company has been engaged in exports for many years in several countries, both in Europe and in America. Our next goal is to launch our exclusive jewellery in the Arab countries.

Exhibitions in Greece and abroad

Having a dynamic production, high quality standards and fashion design, our company has managed to establish its products both in Greece and abroad. For the best promotion of its products, the company participates in Greek exhibitions in Athens and Thessalonica, as well as world-class exhibitions such as New York, Las Vegas, Munich, Frankfurt, Madrid, Munich, Basel and Istanbul.

Contact Details:

A: 2, Parnassou Str., Athens 105 61 Greece

T: +30 210 3228 018 **F:** +30 210 3223 448

W: www.galaxycreator.com and

www.etsy.com/shop/KouzoupisJewellerySA





SOVIMO HELLAS S.A.

SOVIMO HELLAS is an Egg Processing Factory based in Schimatari, 50 km northern Athens. It was set up in 1997 for the manufacturing of liquid and powder egg products exclusively. It was decided to diversify the range of products: therefore SOVIMO HELLAS invested in modern equipment for the manufacturing of frozen omelets and peeled hard - boiled eggs.

SOVIMO HELLAS is one of the most modern plants for egg products in Europe. Leader in the Balkan area, we weekly supply millions of eggs throughout Europe, the Balkan area and the Middle East. Our customers are food industries as well as catering, retailing and distribution.

Quality and safety are SOVIMO HELLAS' top priorities: This is clearly demonstrated by our strict quality control and the numerous Food Industry Accreditations we have been awarded. Indeed the plant is certified ISO 9001 and ISO 22000 and IFS Certification. We invite you to find out more about our products or our quality assurance by visiting the appropriated pages.



Branch office:

A: Schimatari Viotias, P.C. 320 09 Greece
T: +30 22620 59063 **F:** +30 22620 59420
E: sales@sovimo.gr **W:** www.sovimo.gr

Central office:

A: 16th Km. National Road Athens-Lamia & Eleon 61
P.C. 145 64 Kifisia, Greece
T: +30 213 0084 530 **F:** +30 213 0084 570



MEMBERS' NEWS

- EGNA LAW FIRM,
EFTHYMIOS G. NAVRIDIS & ASSOCIATES
- REMAX PROPERTY INVESTMENT
 - ALGEAN PROPERTY GROUP
 - METKA
 - BEGAS AGRO S.A.
 - IKTINOS HELLAS S.A.
- STONE GROUP INTERNATIONAL
(MARMORSG S.A.)
 - TH. C. SKAGIAS S.A.
- MIDEAST TRAVEL WORLDWIDE

This issue of Members' Activities Newsletter is sponsored by:



www.iktinos.gr

Excellence in Partnership



30 years after the establishment of the head office in Athens by Efthymios G. Navridis, the strong Greek presence in Romania and the constantly growing number of Greek-owned businesses in the country (already numbering more than 5.500 companies), especially in the sector of telecommunications, construction and property development, farming and livestock, food and drinks, renewable energy sources, retail trade, and services, were the reasons for an expansion in Romania in 2013.

Our central aim is to offer clients effective assistance and flawless legal coverage of their needs, supporting their efforts to set up and expand their professional operations and business development in Romania.

With that in mind we set up a fully equipped office in Bucharest offering legal, financial

and advisory services in general. The team of 5 lawyers of our firm is devoted in serving our clients' business interests.

Besides assisting and representing some of the largest Banks operating in Romania, the firm is focused on providing support for natural persons and legal entities in and out of court in all areas of law, with an emphasis on civil law, commercial law and criminal law.

In addition we offer an extensive range of financial advisory services, support for financing issues and legal coverage when it comes to banking law.

Further, we offer not just comprehensive legal services but also undertake company formations, the establishment of branches and the setting up of businesses, while also offering clients suitable tax planning advice.

Contact Details:

EGNA LAW FIRM
EFTHYMIOS G. NAVRIDIS & ASSOCIATES

Head office Athens: **A:** 21 Voukourestiou Str., 106 71
T +30 210 3601250 **F** +30 210 3604298

Bucharest: **A:** Str. Nerva Traian nr 3, bl. M101, Sector 3,
zip code 031041 **T** +4 021 3038000 **F** +4 021 3672371

E: info@navridis.com **W:** navridis@navridis.com



“Opportunity for sale a Maisonette in Elliniko”

Opportunity for sale a Maisonette in Elliniko, at a distance of 100 meters from the sea, 168 sqm, 2 levels. The first level is 108 sqm and is composed of a combined living room and a sitting room, an enclosed kitchen coated by walnut wood, 1 Bathroom, 1 WC, 2 Bedroom with oaken floors, wardrobes, fireplace, wooden window frames with double glazing and aluminum shutters, new closets, large balconies 50 sqm, security door, CCTV. The Second level is 60 sqm, composed of a single large living space which could be separated and an additional Master Bedroom could be built, 1 Bathroom, an additional room that could be used as a storage area and Large Balconies with Unlimited Sea View. Also, it has one underground parking, underground warehouse.

Construction Year: 2009.

Condition: Excellent.

Characteristics: Storage Room, Solar Panel, Security Door, without additional maintenance costs, Newly Built, Balconies, Internal Marble Stairs, Lift, Garden, CCTV, Double Glazed Windows, Fireplace, Autonomous Petroleum Heating System. View: Sea View, distance from the sea 100 meters

Price: 350,000 Euro

Code: 13431



الجوز، حمام 1. WC 1. 2 غرف نوم، أرضيات من خشب البلوط، مدفأة، إطارات خشبية للنوافذ مع زجاج مزدوج وستائر من الألومنيوم، خزائن جديدة، شرفات واسعة 50 متر مربع، باب الأمان، دائرة تلفزيونية مغلقة، الطابق الثاني 60 متر مربع ويضم مساحة كبيرة للجلوس التي يمكن فصلها وتهيئة غرفة نوم رئيسية إضافية، حمام 1. غرفة إضافية التي يمكن استخدامها كغرفة تخزين وشرفات واسعة مطلة على البحر، أيضاً موقف 1 للسيارات في الطابق السفلي، غرفة للتخزين في الطابق السفلي، سنة البناء 2009، الحالة: ممتازة، الخصائص: مستودع، لوحة شمسية، باب الأمان، بدون مصاريف للصيانة، حديث البناء، شرفات، سلالم داخلية من الرخام، مصعد، حديقة، دائرة تلفزيونية مغلقة، زجاج مزدوج، موقد، تدفئة مستقلة (بتربول)، مطل على البحر، المسافة من البحر 100 متر، السعر 350,000 يورو، المرجع 13431.



Contact Details:

REMAX PROPERTY INVESTMENT T: +30 210 6896 940 الهاتف
E: remax_hi@otenet.gr **W:** www.remax-ependisiakiniton.gr

Athens Investment Summit: "Structure a Property Investment in Greece"

Algean Property participated at the Athens Investment Summit 2016, which took place at the Hotel Grande Bretagne, in Athens, on 26 February, 2016. Athens Investment Summit is the leading investment conference and exhibition for Greece.

George Eliades, Managing Partner of Algean Property was one of the speakers and presented the Algean Property "Guide to Buying a Property in Greece in 7 Steps"



"Buying a real estate asset in Greece can be a relatively straightforward and secure transaction if one is aware of all the requirements and the various processes necessary to have a successful transaction."

If you wish to read his presentation, click on the link: [Athens Investment Summit: "Structure a Property Investment in Greece"](#).

For more information about Algean Property, please click [here](#) to visit our website or [here](#) to read all of our reports.



Contact Details:

ALGEAN PROPERTY GROUP

GR A: Athens 78, Kifisias Avenue 15125, Greece

T: +30 210 6833 304

UK A: London 19, Portland Place W1P1BX, UK

F: +44 (0)20 3608 6917

E: welcome@algeanproperty.com



METKA: Leader in Project Execution

METKA is a leading EPC (Engineering-Procurement-Construction) contractor for large-scale power generation plants, well-known for its ability to reliably deliver complex projects throughout Europe, the Middle East and Africa, often on very demanding project schedules.

The company has significant experience in gas turbine based power generation, including combined cycle, co-generation and simple cycle technology, providing world-class solutions and optimal performance.

Strong project management skills, together with a complete range of functional expertise and understanding of international markets, give METKA the advantage in meeting customer needs. The company excels in fast-track execution, bringing critically needed power to growing markets.

With over 50 years of experience, METKA is a reliable partner for utilities, independent power plant developers and local communities around the world.



Latest News:

METKA has recently expanded its activities to Sub-Saharan Africa, undertaking its first major project in Ghana, for the fast-track installation of 10 mobile gas turbine units, with a total output of 250 MW.

Also in 2015, METKA announced the foundation of METKA EGN, a new global venture for the utility scale solar power market, aiming to further strengthen the company's portfolio of activities as well as its positioning on the rapidly growing solar power market. The company serves major international clients primarily in the markets of Europe, Middle East, Africa and Latin America. Further information is available at www.metka-egn.com



Contact Details:

METKA

A: 8, Artemidos Str., GR-15125, Maroussi, Athens, Greece

T: +30 210 2709 200 **F:** +30 210 2759 528

W: www.metka.com



Begas Agro S.A. introduces its new blog

In our upgraded website, we present the new feature of our website: a blog where clients and friends can find articles and tips for healthy life: www.begasagro.gr/#articles

Begas Agro SA, a Greek company with a long history, mainly produces the following:

- White Long Grain Rice 5%-10%-15%-20%
- White Medium Grain Rice 5%-10%-15%-20%
- Parboiled Long Grain Rice 5%
- Natural brown and Parboiled brown Long Grain Rice
- Broken 100% White and Parboiled Sortexed

All above in Big Bags, in PP 25 – 30kg or in 1kg and 1/2kg name / no-name packaging.

We have also the ability to load all our goods in bulk in containers using some brand new elevators.

There is a parboiled plant inside our warehouse where rice is being elaborated under shule method.

Our company is ISO certified and there are regular testings regarding products quality.

Our aim is to achieve the best possible combination of low price and high quality.

We strictly use raw material of Greek origin.

We can offer 1000MT /month greek white medium grain rice.

We are looking for clients and partners from the Middle East and North Africa.



Contact Details:

BEGAS AGRO S.A.

A: 18th km National Road Thessaloniki Athens, Halastra
P.C.57300, Greece

T: +30 2310 794260, +30 2310 794187

F: +30 2310 792522

E: info@begasagro.gr, sales-exp@begasagro.gr

W: www.begasagro.gr



Our company, **IKTINOS HELLAS** got the **GOLDEN AWARD** in «**XPHMA BUSINESS AWARDS 2015**» in the category of «**HIGH GROWTH RATES**»

The ceremony took place in Athenaeum Intercontinental at the 19th of February 2016 where over 400 members of the market attended.

Our company **IKTINOS HELLAS SA** participated with great success in the below international exhibitions:

● **STONA 2016, BANGALORE-INDIA,**
Hall 2 upper level, Stand No 140-141
3-6 FEBRUARY

● **VITORIA 2016, VITORIA-BRAZIL,**
Hall 3 Stand 326
16-19 FEBRUARY



Our clients had the opportunity to see the Greek marbles we can provide them from our privately owned quarries:

Golden Spider (exclusivity), Nestos (exclusivity), Thassos, Volakas

and also other Greek marbles such as:

Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Lygourio Beige, Santa Elena, Lydia Beige etc

You are very well come to visit us in the following exhibition in March:

● **XIAMEN FAIR 2016, XIAMEN - CHINA,**
Hall A4, Stand No A 4521
6-9 MARCH

● **IZMIR FAIR, IZMIR - TURKEY,**
Hall A, Stand No 197
23-26 MARCH



Contact Details:

IKTINOS HELLAS S.A.

Contact Person: Eng. Kostas Protonotarios

A: 7, Likovrissis Str., Metamorfofosis, 14452 Athens-Greece

M: +30 6948 870467 **T:** +30 210 2826 825 **F:** +30 210 2818 574

E: info@iktinosis.gr, kostasp@iktinosis.gr **W:** www.iktinosis.gr



Stone Group International



Stone Group International, as part of its constant development (new quarry purchase, international network expansion, new product collections), implements a two-year investment plan for the period 2016-2018, for enhancing its production capacity to meet market demands.

Our investment plan is a key enabler for achieving all our combined targets. We pay particular attention to optimization of our production manufacturing processes, realized through higher production yields and larger preforms.

The investment plan includes premises expansion up to 50% (both Administration Offices & and new Storage Spaces total area of 7,500 sqm). Simultaneously, the new investment program will improve organization and management supply chain.

The plan includes the largest marble Slab Processing Plant ever implemented in marble factory, in collaboration with the internationally renowned Italian company Prometec, designed exclusively for Stone Group International needs.

The utmost innovative Plant comprises:

1st Phase: Resin Plant with 4 ovens, Resin Lines, Automatic Mesh Applying Machine and 2 Automatic Resin Application Robot. (Productivity 40 slabs/ hour with simultaneous processing of both sides & annual production of 850,000 sqm slabs - net and resin only).

2nd Phase: Polishing Plant including Polishing Lines with 32 Polishing Heads (Pedrini), Ovens, UV Station, Scanner Nylon and Barcode Applying Machine. (Productivity 60 slabs/ hour & annual capability 1.100.000 sqm. final product).

The new investment will result to high quality end-products, production cost elimination and Company's increase speed for rapid response to customer demands. With the new Polishing Machine, a perfect balance between reliability, technological innovation and design, Prometec confirms its Art of Synthesis between advanced technical solutions, ease of use and attention to detail, whether it be technical or design-related.

XIAMEN 2016

MARCH 6-9
China, Xiamen International Stone Fair

VISIT US
Booth A 4412



Contact Details:

Stone Group International (MARMOR SG S.A.)

A: Kavalari, P.C. 57200, Thessaloniki, Greece

T: +30 23940 20440 (5 Lines) **F:** +30 23940 52733

W: www.stonegroup.gr



One of the new products SKAG successfully launched at the PaperWorld 2016 exhibition recently in Frankfurt Germany, was the **SKAG Adult Colouring Book**. This is a massive trend globally and is experiencing rapid growth as a category. They were very well received by the visitors as they have intricate designs, single sided printing so the colours don't go through to the design on the back page!

It is perfect for someone to use to completely relax and forget about everyday problems, even if they have not coloured anything, since they were kids!

Contact Details:

TH. C. SKAGIAS S.A.

Mrs Petroula Pateraki, Export Department
A: 4-6, Kolokotroni Str., 14568 Krioneri,
Athens, Greece

T: +30 210 8161 527 **M:** +30 6944 681667

F: +30 210 8161 607

E: exports@skag.gr **W:** www.skag.gr





Following the successful organizing of the 1st Greek Tourism Workshop, as well as the enthusiastic comments of all participants, Mideast, in cooperation with Tourism Today, proceeded with three new tourism events for the year of 2016, under the auspices of Greek Ministry of Economy, Development and Tourism, as well as the kind support of the Greek National Tourism Organization.

The 2nd Greek Tourism Workshop in Tehran was already held on February 16th, with the participation of Greek Hoteliers, representatives of Greek Prefectures and Iranian Tour Operators. More than 395 B2B meetings were conducted between the parties, aiming not only to promote Greece but to actually increase incoming tourism from Iran to our country, while the Alternate Minister of Tourism, Mrs. Elena Kountoura welcomed the Iranian guests and presented the beauties and the opportunities our country provides for any kind of tourism.

Greek Tourism Workshops 2016



The 2nd Greek Tourism Workshop in Riyadh as well as the 1st Greek Tourism Workshop in Abu Dhabi, are scheduled on April 5^h and May 15th respectively. Both workshops have already attracted interest of Greek enterprises and local Tour Operators and look very promising in regards to the influence they will have on the local markets, just as in previous occasions.

Mideast continuously strives to promote Greece abroad and to convince more and more foreigners to visit our country be it for business or leisure.



Contact Details:

MIDEAST TRAVEL WORLDWIDE

Contact Person: Niki Karagianni
Marketing & Communications Department

A: 105 - 107, Vas. Sofias Ave., 11521 Athens

T: +30 211 2118 861 **F:** +30 210 6426 147

E: nkaragianni@mideast.gr

W: www.mideast.gr



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

180-182, Kifisias Avenue, 154 51 N. Psychico, Athens-Greece

- **Tel.:** +30 210 6711 210, +30 210 6726 882, +30 210 6773 428
- **Fax.:** +30 210 6746 577
- **E-mail:** chamber@arabgreekchamber.gr
- **Website:** www.arabhellenicchamber.gr

DISCLAIMER: The "Members' Activities Newsletter" is a free and promotional service of the Arab-Hellenic Chamber of Commerce and Development to its members. The AHCCD is responsible neither for the content nor the pictures provided by the members. The order of appearance of the material, the design and the layout is solely decided by the Chamber and it does not seek any prior approval from any member.

**This issue of
Members' Activities
Newsletter
is sponsored by:**



www.iktinos.gr