



invest in TUNISIA

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Dear Reader,

We are concluding the year of our 35th Anniversary since the establishment of the Arab-Hellenic Chamber with a visit of Greek member-companies to the United Arab Emirates to conduct direct B2B meetings at four Chambers of Commerce in Ras Al-Khaimah, Ajman, Sharjah and Abu Dhabi, 20-27 November 2015. We look forward to fruitful meetings and positive outcome.

In keeping with our tradition in improving our services to our members, we are introducing new features in coordination with the Arab Embassies accredited to Greece. This time, we are presenting Tunisia, its potentials and investment opportunities. According to all indications, Tunisia is on the right track for more positive strides in its development. It is by all accounts a country with a lot to offer.

We seize this opportunity to warmly welcome the two newly-appointed Ambassadors of the Republic of The Sudan and the State of Kuwait in Athens, wishing them every success in their endeavours to strengthen the friendly relations between their countries and Greece.

We are looking forward to having our Greek and Arab members take active part in the upcoming "Engineering, Construction and Building Material Directory". This Directory will be distributed free of charge among a wide circle of audience in the private sector in Greece and the Arab world. As such, participating member companies will have much better exposure and publicity and it will impact positively on their businesses. Please contact us for any enquiries in this regard.

In this issue, we present **Mandaloun** and **Off White** restaurants, renowned for their high-quality Eastern Mediterranean menu, owned by our esteemed member-company **CAPRICE S.A.** We are grateful for their continuous support and sponsorship of this issue.

Enjoy your read.

Harris Geronikolas
President

Rashad Mabger
Secretary General

*This issue of
Members' Activities
Newsletter
is sponsored by:*

CAPRICE
s.a.

www.mandaloun.gr

CALL FOR PARTICIPATION

ENGINEERING, CONSTRUCTION & BUILDING MATERIAL DIRECTORY

Sectors:

Engineering, General Contracting, Procurement & Construction

- Civil (Structural and Architectural)
- Electrical, Instrumentation and Telecommunication
- HVAC and Mechanical
- Building Management & Security Systems (Automation)

Construction/Building Materials, Equipment and Tools

- Abrasives
- Air Cooling and Ventilation Systems
- Awning Mechanisms
- Blinds & Screens
- Building Architectural Finishes, Ceilings, Doors & Windows
- Concrete & Cement Products
- Construction Equipment and Tools
- Construction Chemicals, Plastics, Waterproofing & Insulating materials
- Electrical Fixtures, Appliances and Lighting Systems
- Fencing, Gates & Barriers
- Fire & Acid Resistant Products
- Fireplaces & Ovens
- Glass chips, panes & Mirrors
- Heating Systems (Boilers, Burners, Heating equipment and water circulators)
- Household Appliances, Equipment & Furniture, Office Supplies
- Irons Materials, Aluminum
- IT, Telecommunication Systems
- Quarries, Marble, Granite & Ceramics
- Piping, Conduits & Drainage Systems
- Plumbing Fixtures, Sanitary & Bathroom accessories
- Pre-fabricated Buildings (Steel buildings, Substations, Control Rooms)
- Putty
- Scaffolds
- Staircases, Escalators & Lifts
- Sustainable & Renewable Energy Systems

All interested companies in these sectors are invited to grasp the opportunity to participate in this Directory and take advantage of the Chamber's quality services, activities and events.

For more information, please contact us at chamber@arabgreekchamber.gr

Tell us your next Business destination!



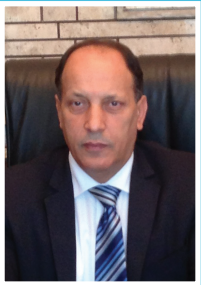
In our endeavours to improve our services for better promotion of the interests of our member-companies and the business community at large in Greece, we would like to have your feedback or expression of preference as to which Arab country you would like to visit with the potential of expanding your business interest and deals, exclusively for direct B2B meetings.

There are 22 Arab countries and a market of over 350 million inhabitants with a lot to offer in every business level. We would appreciate your response so we can accommodate it in our future business trips and programs.

Please feel free to drop us a line at
chamber@arabgreekchamber.gr



* Map and flags of the Arab world
Source: "League of Arab States" website



Dear Greek friends,

I would like to thank the Arab-Hellenic Chamber of Commerce and Development for its initiative in introducing "Country Files" in their monthly publication "Members' Activities Newsletter".

Tunisia's geopolitical location and proximity to the European, African and the Middle Eastern markets along with flexible investment laws and highly qualified manpower contribute greatly

to attract the flow of international investment. Tunisia is one of the growing democracies in the MENA region. The positive strides made by our country in a relatively short period of time is one of the most commendable transitions towards stability and growth.

Καλωσήλθατε στην Τυνησία!

Tarak Saadi

Ambassador of Tunisia
Dean, Council of Arab Diplomatic Missions
Athens, Greece

TUNISIA : STARTUP DEMOCRACY



- New constitution • Rule of Law
- Parliamentary elections • Good governance
- Presidential elections • Social and political plurality

Reconciliation with the values of the international community

TUNISIA'S SWOT ANALYSIS

STRENGTHS

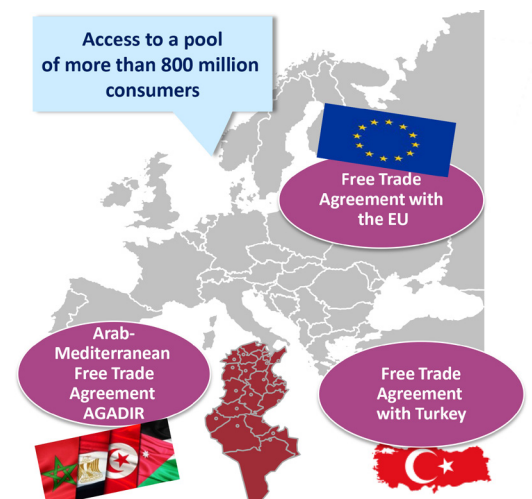
- Widely praised parliamentary and presidential elections (Q4, 2014).
- The democratic process is on the right track
- **Tunisia's economic recovery is expected to strengthen in 2016.**
- **FDI volume** reached 1.88 billion TND.
- A **diverse market-oriented economy** with important agricultural, mining, tourism and manufacturing industries.
- Main focus on encouraging **exports, FDI and Tourism.**

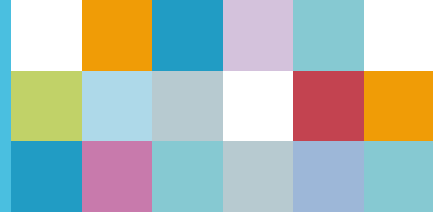
WEAKNESSES

- **Economic recovery** in Tunisia **remains fragile.**
- GDP growing at about 1%.
- **Unemployment** remains high: **15.2% in 2014.**
- **Exports** are heavily **concentrated** on **European countries.**
- The country's commercial and industrial bases are on the coast, and **the interior has been less developed.**

PROXIMITY AND FREE ACCESS TO MAJOR MARKETS

- **Tunisia** is a lovely place to go and to do business that offers foreign companies great Trade & Investment Opportunities.
- **1st industrial exporter** from the southern shore of the Mediterranean with over 7 billion € (energy excluded)
- **Tunisia** is as well the 1st country from the south shore of the Med which attracts the largest number of EU companies with nearly 2 400 projects.





TUNISIA'S HUMAN RESOURCES

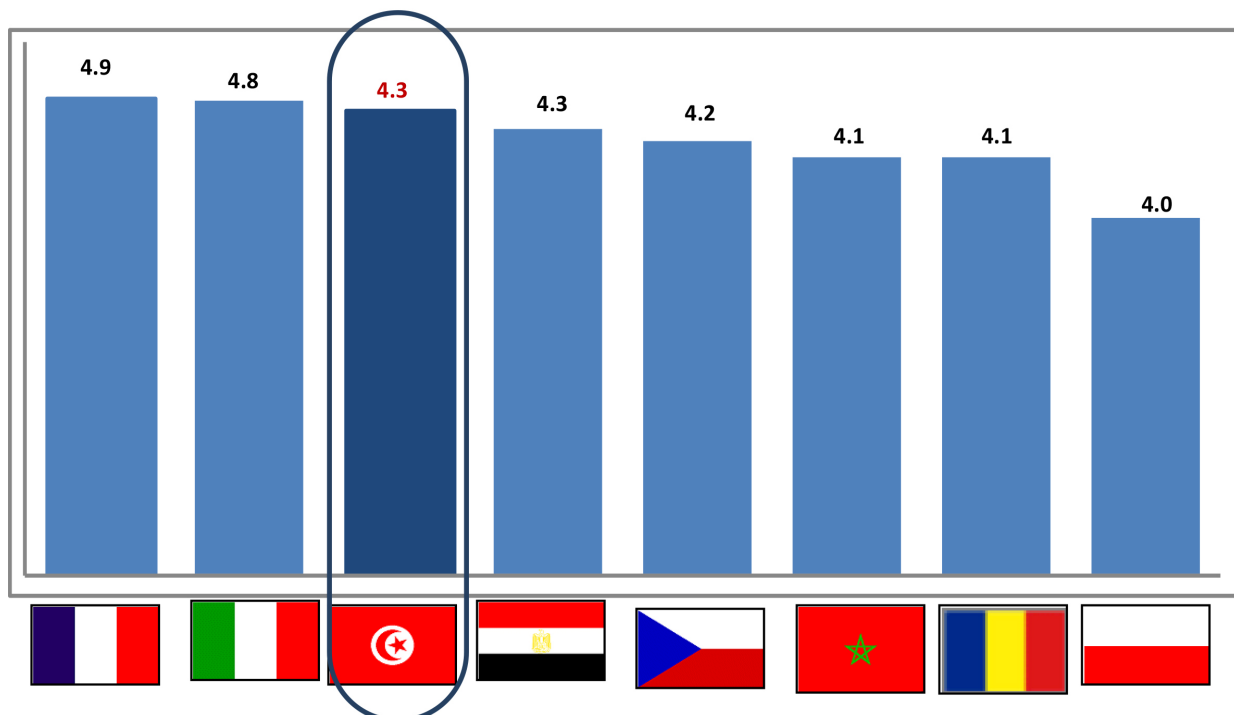
Spending on education :
> 6% of GDP

- ✓ 35% of graduates specialize in fields of engineering, computer science, communications and other technical fields
- ✓ About 6 000 new graduates every year are engineers
- ✓ No language barriers as most Tunisians speak more than 2 languages.
- ✓ Nearly 1 000 vocational training centers (public and private) provide training to 140 000 students and trainees in hundreds of specialities covering all economic sectors
- ✓ Over 65 000 higher education graduates a year (61% girls) with an exceptionally high multilingualism

Tunisia has a large pool of scientists and engineers

Availability of scientists and engineers

1 = zero; 7 = widely available



SOURCE: The Global Competitiveness Report 2015–2016 - World Economic Forum

TUNISIA'S BUSINESS ENVIRONMENT

Tax Breaks

- 10% corporate tax for offshore companies
- Off-shore bank accounts

Freedom to Invest

- Possibility of holding up to 100% of capital
- Repatriation of dividends and proceeds from sale

Ease of Export & Import

- Single bundle of documentation for imports
- Generalisation of bonded warehouses

Intellectual Property

- Protected by the terms of domestic law and by international treaties

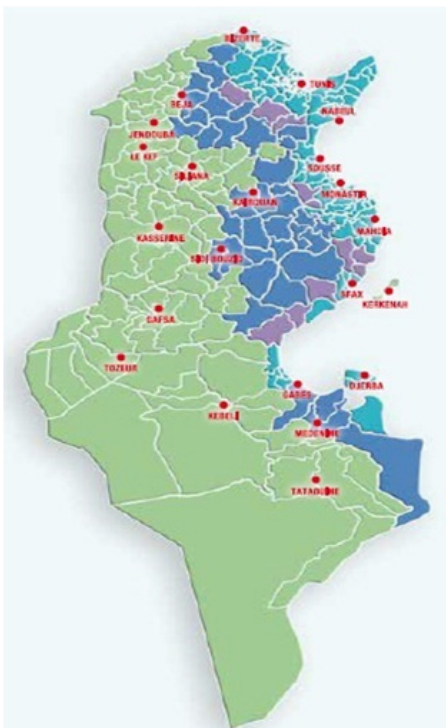
A new package of incentives will be available soon (New Investment Law)

"Opportunities prevailing before 2011 events... still do exist, but must today appear **MORE ATTRACTIVE...!**"

Free Trade

- 20 bilateral agreements
- Association agreement with the EU
- Agadir Agreement
- Agreement with Turkey

MANY INVESTMENT INCENTIVES

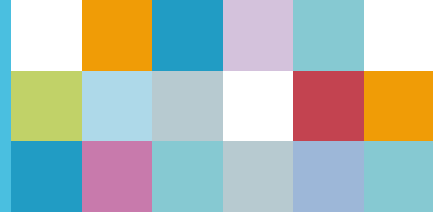


- 1st group of regional development areas
- 2nd group of regional development areas
- Regional development priority areas
- Areas without encouragement

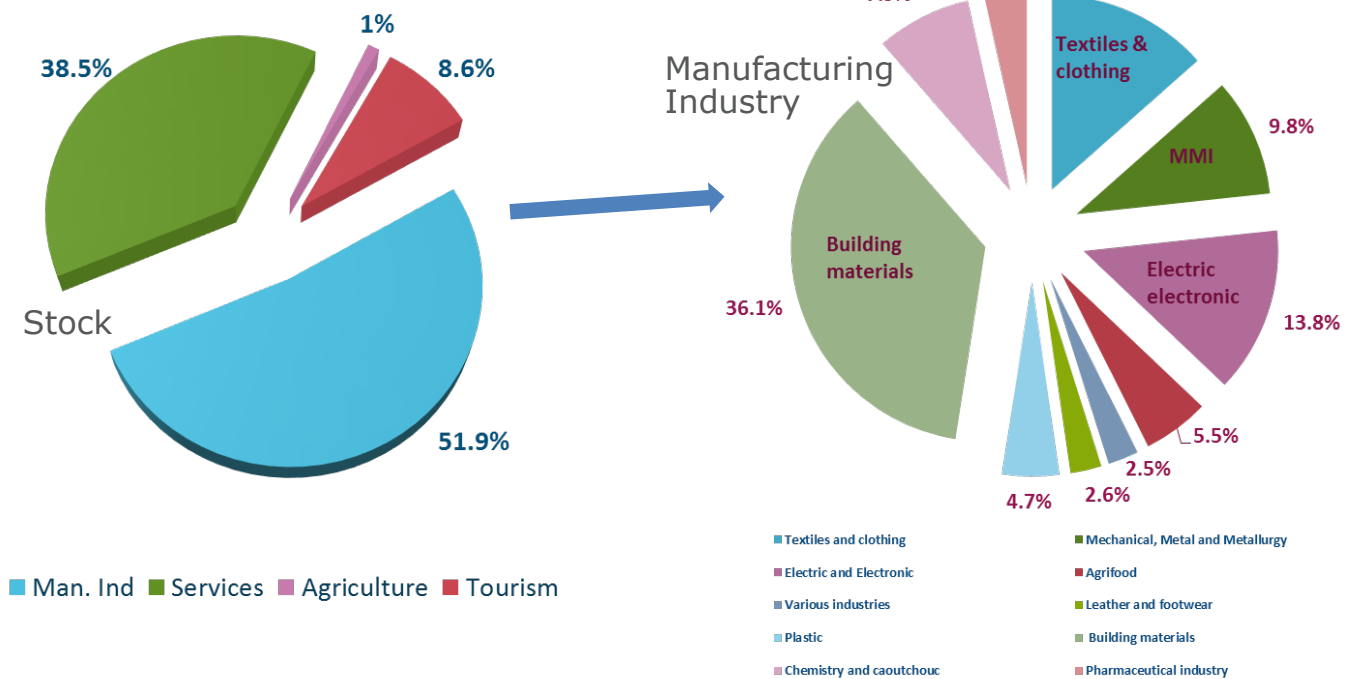
- ✓ Multiple tax incentives
- ✓ **Investment grants** for industrial projects in areas of regional development and for tourism and agricultural projects
- ✓ **Subsidy to employer's social contributions** and of infrastructure expenses in areas of regional development
- ✓ **Subsidy to vocational training up to 50%** of initial training costs and up to 25% of continuous training costs
- ✓ **Subsidies** to investment for environment protection, technology and R&D promotion, regional or agricultural development...

Supporting Agencies to Serve Investors





FDI BREAKDOWN BY SECTOR



INVESTMENT OPPORTUNITIES

- Electronics
- Textiles & Clothing
- Food processing industries
- Aerospace Industries
- Renewable Energies
- Financial Services
- Call Centres & BPO
- ICT
- Automotive components

AGRIFOOD INDUSTRY

Have you ever heard that TUNISIA is :



1st world exporter of DATES in the world:

Over 100 000 Tons



2nd world Producer of OLIVE OIL

Over 280 000 Tons in 2015



2nd African exporter of Organic Products

Among the major groups that trusted TUNISIA:



FIPA Tunisia is the lead governmental organisation, set up in 1995, reporting to the Ministry of Development, Investment & International Cooperation. It is in charge of providing all the support needed by foreign businesses and investors and promoting foreign direct investment in Tunisia. For more information, please visit the website: www.investintunisia.tn



Welcoming H.E. the Ambassador of the Republic of the Sudan in Athens

H.E. Dr. Hamdi Hassabelrusol Osman Mohammed Taha, the new Ambassador of the Republic of the Sudan in Athens presented his credentials to the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, on September 15th 2015.



Dr. Hamdi's qualifications include a PhD from the International University of Africa, Sudan, and he has extensive diplomatic experience in Africa, the Middle East and Europe. He is the author of numerous publications.

Dr. Hamdi was born in Khartoum in 1961 and he is married with four children.

On the occasion of the arrival of His Excellency the new Ambassador of the Republic of the Sudan, Dr. Hamdi Hassabelrusol Osman Mohammed Taha, the Arab-Hellenic Chamber of Commerce and Development expresses its warm welcome and looks forward to close coordination and cooperation with the Embassy of the Sudan for the enhancement of the trade, economic and cultural relations between the Hellenic Republic and the Republic of the Sudan.



1. H.E. the Ambassador Dr. Hamdi Hassabelrusol Osman Mohammed Taha presenting his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos **2.** H.E. the Ambassador with H.E. the President of the Hellenic Republic **3.** H.E. the Ambassador Dr. Hamdi Hassabelrusol Osman Mohammed Taha with H.E. the Ambassador Mr. Dimitrios Zevelakis, Chief of Protocol at the Hellenic Minister of Foreign Affairs

Welcoming H.E. the Ambassador of the State of Kuwait in Athens



H.E. Mr. Saud Faisal Saud Aldaweesh presenting his credentials to the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos

H.E. Mr. Saud Faisal Saud Aldaweesh, Ambassador Extraordinary & Plenipotentiary of the State of Kuwait in Athens, presented his credentials to the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, on Monday, November 9th 2015.

The Arab-Hellenic Chamber of Commerce and Development extends a warm welcome to H.E. Mr. Saud Faisal Saud Aldaweesh, the new Ambassador of the State of Kuwait to Greece and looks forward to closely coordinate and cooperate with His Excellency and the esteemed members of the Embassy of the State of Kuwait to promote and enhance the partnership and relations between Kuwait and Greece on all business levels.

Kuwait is a country with a lot to offer in terms of investment opportunities, mega projects and infrastructure works. Greek companies have already established a solid basis for their

expertise and know-how. We hope that further integration will bring the two parties together for the benefit of both. We wish His Excellency Aldaweesh a fruitful and enjoyable stay in Greece.

H.E. Mr. Saud Faisal Saud Aldaweesh holds a PhD in Psychology.





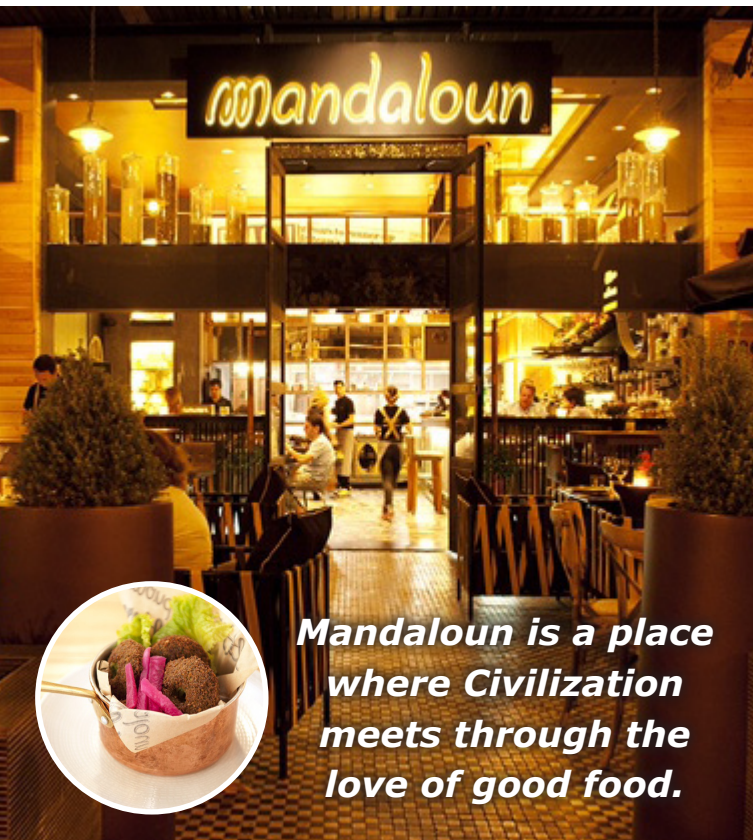
NEW MEMBERS

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 - VIMATEC-N. VIDALIS SA
 - DOMYLCO
 - UNITED SECURITY
 - "KATIKIN" REAL ESTATE
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 - MICHAEL KELLARIS – I LIMNIA
- SIAKANDARIS SPYROS (SIA IMPEX GMBH)

This issue of Members' Activities Newsletter is sponsored by:



www.mandaloun.gr



Mandaloun is a place where Civilization meets through the love of good food.

CAPRICE S.A., is the owner and developer of several properties, most notably the popular **Mandaloun Restaurant** in the area of Chalandri, Athens and Offwhite, the new café-restaurant of Aioulou street, in the historical center of Athens.

Mandaloun’s philosophy is simple: to take diners on a journey of the senses through exquisite flavors and smells, offering high quality food in a welcoming setting reminiscent of the eastern Mediterranean culture, where hospitality is the key. The food – from the vegetables to the meat – is fresh and carefully prepared on the spot before being served in stylish copper cookware. The range of spices and a rich tea collection on display are among its signature items.



Contact details

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15231, Athens
Tel.: +30 210 677 7637

Off White is the implementation of an original idea in historical mixing the Ancient Greek and eastern Mediterranean culture. It combined a cozy place, in front of the Ancient athenaeum of Andrianou, where tasteful falafel, snacks, sweets and a variety of unique teas and coffees can be enjoyed.



Contact details

10, Aioulou, Athens Center
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E-mail: offwhitecafe@gmail.com

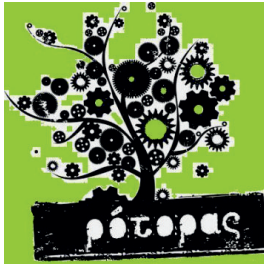


A journey of taste and history.



CAPRICE S.A | Hotel, Construction & Trading Company
3rd Km. Varis – Koropiou, Koropi

www.mandaloun.gr | +30 210 6777634 | +30 211 4115000
www.facebook.com/OFF-WHITE-cafe-bar-gallery | +30 211 4087310



ROTORAS LTD

ROTORAS Ltd is a Greece headquartered company established since 2012.

The company specializes in energy sector projects using Renewable Energy and Energy Efficiency Projects also and offers integrated solutions in the areas of design, supply, construction, operation and maintenance of small, medium & large-scale electrical and mechanical projects, acting as an EPC contractor or as a sub-contractor too.

The main scope of our company is design, engineering, procurement, construction, operation and maintenance of electrical & mechanical projects using RES and Energy Efficiency technologies, including large scale PV plants, connected to the grid or stand-alone.

We have large projects' experience and more than 10MWp installed power providing photovoltaic systems solutions for several application areas whether pitched roof, flat roof, carport or open area ground mounting (stable or tracker).

The company searches for ad-hoc optimal solutions that maximize investment yield, provides possible funding solutions to its customers and looks after their installations, thus boosting their revenue.

Our company selects only certified cutting edge modern technology market products, always having in mind the relation between cost, quality and reliability and has a wide scope of activities involving design and construction of following areas projects:

- electrical & mechanical
- H.V.A.C.
- R.E.S.
- energy audits / energy efficiency / energy conservation
- construction - operation and maintenance of PV plants
- industrial design and organization of production lines for manufacture of innovative RES products

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QUESTOR TRANSFER TECHNOLOGY

"Questor transfer technology" is a family owned company, established in 1988, by John Tenopoulos. As an aerospace engineer, he gained professional experience in companies such as Ford motor co., Babcock & Wilcox, Hellenic Aerospace Industry.

The time came that he decided to create his own manufacturing company, located in Athens, Greece. He entered the bottling and packaging industry, and later the garment sector, mainly with heat transfer machines. In 1995, his son Harry joined the company, after becoming an electronics and robotics engineer. Production in Questor was immediately upgraded and automated giving the opportunity for business expansion. After 1999, consumables are being produced for screen printing on garments, including transfer paper and plastisol inks, while at the same time the company resells relevant products used by screen printers.



Focusing on the transfer paper, Questor became a strong brand name in Greece, and soon expanded in the European market. With customers in over 20 countries, the company has a sales network consisting of end users as well as resellers, and is constantly expanding.

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W: www.questor.gr

Contact person: Harry Tenopoulos



CONSTRUCTION CHEMICALS TECHNOLOGIES

VIMATEC - N. VIDALIS SA

VIMATEC-N. VIDALIS SA was founded in Thessaloniki in 1995 with object the production and trading of construction chemicals.

It is about growth of innovative technologies that resulted from the collaboration of Chemistry with Building. The objective is the creation of materials that offers improvement of quality and protection of building constructions:

- CONCRETE & MORTAR IMPROVERS
- EPOXY SYSTEMS
- POLYURETHANE SYSTEMS
- READY MIXED MORTARS / TILE ADHESIVES
- BUILDING PAINTS
- WATERPROOFING MATERIALS / SEALANTS- JOINT ADHESIVES
- BITUMINOUS WATERPROOFING-SEALANTS
- DRAINAGE MEMBRANES



VIMATEC chose to be activated in this multifaceted sector because it allocates:

- The appropriate scientific background with big experience in the object.
- The required continuous communication with the european centers of growth of construction chemistry.
- The collaboration with corresponding scientific institutes of research and control in our country.

The philosophy of the company is reflected in the application of Quality Management System according to the requirement of Standard EN ISO 9001:2008.

More specifically the continuous improvement of quality of products and their conformity with the being in effect european standards constitute the fundamental and constant effort of **VIMATEC**.

Contact Details:

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DOMYLCO

Domylco, a company active in the sector of construction materials, always pioneering in technology advances, offers to the S.E. Europe, E. Mediterranean, Middle East and international markets concrete and shotcrete admixtures, cement grinding aids, as well as mortars and other construction materials, that fulfill all contemporary standards.

The company was founded in 1976 in Greece, with clear vision and always targeting to achieve best customer satisfaction and profit.

Domylco's steady growing course is due to the continuous development of its product range and production. Always adapted to customer needs and always incorporating local knowledge into its products.

What counts the most at Domylco is your safe work, your ease and your profit.



Concrete and shotcrete are the main construction materials of every construction process. They are products of industrial production, subject to design, quality control, certification etc. The least visible but most decisive ingredient for the properties of concrete and shotcrete are the admixtures. These are chemical materials with specific properties. Categories are defined according to the properties that the admixtures give to concrete.

Domylco has a long experience in producing best quality concrete admixtures and shotcrete accelerators, alkali and alkali-free, in liquid or powder form. Domylco admixtures and shotcrete accelerators have been and are being used in major underground construction job-sites of renowned companies such as VINCI, HOCHTIEF, ALPINE, IMPREGILO, DRAGADOS, FERROVIAL, AKTOR, TERNA, J&P.

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T: +30 210 6254 470 **F:** +30 210 6254 478
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W: www.domylco.gr



**UNITED
SECURITY**

UNITED SECURITY

Having a strong corporate culture, United Security ensures access to skilled and well-trained staff and promotes the security profession through training, fair wages and the creation of career opportunities in an industry known to be dominated by “temporary” and “untrained” staff. Its staff is the most valuable asset of the company. People different from each other in terms of knowledge, skills and experience are joining forces to provide the best possible service to every customer.



Our Services

- Static & patrol guarding
- Vip site protection
- Risk analysis
- Threat assessments
- Vulnerability studies
- Loss prevention management services
- Internal fraud solutions
- Riots security measures
- Crisis management solutions
- Banking physical security
- Industrial site security
- Campus security
- School security
- Reception security
- Massive events security
- Technical projects security
- Information security auditing
- Clever security systems-equipment & applications
- Site facility management

Our Clients

*ALPHA BANK, ELLAKTOR, AKTOR FM, ATTIKI ODOS,
FORD MOTOR HELLAS, ACCESSORIZE, MONSOON,
GENERAL MOTORS, HELLEKTOR,
HELLENIC GAMING COMMISSION,
PLETHRON CONSTRUCTION, FODSA LARISSA*

Contact Details:

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E: info@unitedsecurity.gr
W: www.unitedsecurity.gr



“KATIKIN” REAL ESTATE

“KATIKIN” Real Estate agency was founded in 2005 and is based in the northern suburbs of Athens (Agia Paraskevi).

We are operating in Athens, as well as all over Greece. Thanks to our extensive network of partners, we are ready to assist in any of our clients’ needs or specific requests.

Furthermore, a competent team of lawyer, notary and accountant, specialized in real estate issues, can provide legal advice, support and assistance for the various technical, property and tax statements.

According to the Greek legislation, any foreign citizen can obtain land or property in Greece, while at the same time acquiring a “Residence Permit” (GOLDEN VISA) of a 5 years’ duration.

Our agency is undertaking and assisting to the whole procedure for the issuance of the Residence Permit.

Our company’s experience with the Arab market, deriving from our customers from the United Arab Emirates, Kuwait and Jordan is the guaranty for providing you the best possible services with trust, competence and discretion.

Contact Details:

Contact person: Athanassios Reissoglou
Broker / Owner “KATIKIN real estate”

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MARIA M. AMMARI & ASSOCIATES LAW OFFICE

Experts in Greek Law

We are a team of highly qualified and result oriented lawyers specializing for the Arab market in Greece. Our firm is comprised of bilingual, highly skilled and vastly experienced lawyers who speak fluently Arabic, Greek, English and German.

Over 10 years of combined legal experience in handling Estate cases, in estate planning, estate investment and residence permit in Greece and having handled many relevant cases, we find / reclaim / secure flawless legal title for your property in Greece and strive to minimize your tax obligations in Greece and maximize the return/value.



Legal Services

As Greek real estate lawyers, we have developed a unique full national network of public notaries, real estate agents, civil engineers and topographers, appraisers, accountants, economists, internal corporate auditors, financial and business consultants (we have a great cooperation with the MG Finance Audit Private Company - www.ec-margetis.com) and financial / Bank counsellors; hence, we are in a position to provide cost effective multi-level legal and related services and surprisingly prompt representation for our clients.

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MICHAEL KELLARIS – I LIMNIA

In the rapid pace of the evolution of our country, consumers search for products that will assure them the nutritional ingredients for their health at approachable prices.

Our factory «I Limnia» with headquarters in Livadochori of Limnos island, deals with the production of traditional products (noodles, frumenty, pasta). With an experience of more than 27 years of successful career, the quality of our products remains unalterable as the years go by. And this is the reason for the continuous demand.

Our story begins in 1988 in an attempt to rescue the recipes of many past generations, so we can offer what we call «traditional».

Our aim was, is and always will be to use pure raw materials (which are all from Limnos island) straight from the producer, like the eggs, the milk

and the flour. We chose the best qualities so we could have an excellent result. Limnos is known for its rich soil, which provided them with good quality wheat and other cereals. This is the reason why for 27 consecutive years till today our pasta has that special feature that makes it stand out from the rest.



The services we offer:

- Production, packaging and launching of products at low prices. So it can be approachable to everybody.
- Assurance that each package is sealed in order to maintain the aroma and freshness. Consumers like to inspire trust between them and the producer.
- We also have the ability to standardise our products with our own trade name

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Contact person: Michael Kellaris

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SIAKANDARIS SPYROS (SIA IMPEX GMBH)

SIA IMPEX GmbH is a commercial company based in Munich, Germany offering a wide variety of *premium* goods from Greece all over the year. Currently working from our offices in Athens, our main target is to provide to our customers high quality products at best prices, cooperating with big family businesses in Greece.

Our methods and policies ensure the credibility and the honesty of our business. Dedicated to our vision and having adapted to the current technological and market trends, **SIA IMPEX** is always focusing on the customer and his/her needs.



ADELMAR is an oil of superior quality with low acidity, a golden green color and a fruity, medium bitter and peppery taste. In order to win this superior source of antioxidants, **ADELMAR** is produced by the first harvest of unripe olives (hand-picked olives) following the method of cold extraction.

Distinguishing feature is that the specific oil variety known as "Kolovi", grows exclusively at the mountainous of Lesvos island.

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Contact Person: Mrs. Ioanna Koufopoulou

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MEMBERS' NEWS

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- MIDEAST TRAVEL WORLDWIDE
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 - NEOTEX S.A.
 - MOT PANELS
- SOUND AND VISUAL – K. PAPATHANASIOU S. A.
 - EVYP LLP
- SALFO & ASSOCIATES S.A.
- IKTINOS HELLAS S.A.

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One more Mideast brochure gets awarded

Getaway to Greece brochure was distinguished by HATTA

Athens, November 12th: Following a series of successful and awarded brochures, Mideast got distinguished again for its latest edition **"Getaway to Greece"**.



This brochure, is differentiated from the rest of its field as it tends more to a coffee table album than a simply issue. Further to its high aesthetics, the brochure includes an abundance of information, with extended reference in **more than 100 destinations**, retrospect of the **Greek history**, the **customs** and **traditions** of the country, as well as information regarding the **thematic holidays** that can be realized in Greece.

The company's goal for this edition is not only to inspire the audience in visiting Greece, but also to constitute a trusted consultant of each traveler who aspires to explore our country.

Mrs. Katerina Mousbeh, Owner and Managing Director of Mideast stated: "We are filled with positive emotions by watching our work being recognized and distinguished. Thanks to the layout and luxury printing of Getaway to Greece, we can inspire every possible traveler to visit Greece and discover its magical destinations, making this edition a very strong sales tool for us."



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4 new recipes at Palirria's product line



Palirria presents 4 new recipes in **My Greek Meze** line. Cooked with the **finest natural ingredients** and **Greek olive oil** and preserved in an innovative container which meets modern consumers' needs, the new products of the line aim at offering to consumers even more delicious and healthy food choices.

The new products are:

- **Giant Beans with Spinach in Tomato and Fine Herbs Sauce**
- **Couscous with Spinach and Leek in Lemon Sauce**
- **Peas with Chicken and Red Peppers in Lemon Sauce**
- **Chickpeas with Onions in Lemon Sauce**



All My Greek Meze dishes are based on authentic Greek recipes, cooked by Palirria with **tender loving care**. They can be served as appetizers or light meals and shared by everyone sitting around the table.

Therefore, they represent **Great traditions, fine taste, to share!**

A few words about Palirria S.A.

*Palirria S.A. (www.palirria.com) was established in 1957 and is the biggest Greek producer and exporter of Greek and Mediterranean ready to eat meals and the **No 1 dolma (stuffed vine leaves) producer in the world**. The company offers a wide variety of products including ambient ready meals (**shelf stable**) based on pulses and vegetables, Italian ready to eat pasta dishes and **frozen ready meals**. In total we have more than 120 recipes for over 240 labels distributed to retail and food service customers in more than 40 countries around the world.*



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SKAG LEADS THE WAY WITH MOSAIC CONCEPT !!! UNIQUE DIGITAL NOTEBOOKS !!!



SKAG leads the way in completely and **absolutely unique notebooks** with its "Mosaic" range of products.

No two products are ever the same, thanks to our groundbreaking digital technology. Every single notebook that is printed is different to any other notebook in the market globally and SKAG provides totally unique products for each end user, as everyone wants to be different and stand out from the crowd!



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NEOTEX at The Big 5 Show Dubai 2015



[Free registration](#)

Growing continuously each year, *The Big 5 International Building & Construction Show* which has become a world-wide event for the construction sector, is opening its doors to visitors from around the globe, between 23-26 November 2015 in Dubai.

For the 4th consecutive year, **NEOTEX**[®] is participating at the biggest construction exhibition in the Middle East, evolving and expanding its presence in markets worldwide and [implementing its strategic decision for further internationalization](#).

You are welcome to visit us at **Hall 8, Stand B337** where our experienced and specialized engineers will showcase a wide range of innovative - existing & brand new- advanced technology products, as well as the latest trends in the fields of waterproofing and resinous flooring:

- [Liquid waterproofing \(PU-Based, hybrid with cool roofing properties, cementitious & more\)](#)
- [Complete range and solutions for industrial floors, parking garages, etc](#)
- [Certified products for the food industry](#)
- [Energy saving solutions](#)
- [PU, cementitious, epoxy repairing materials](#)
- New Advanced Technology Products



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MoT joins United Nations Global Compact

MoT, the expert partner for fire rated rockwool sandwich panels, is pleased to announce that it has been listed as an official participant in the UN Global Compact. As a signatory participant, MoT joins the world's largest corporate citizenship and sustainability initiative created in 2000 and which has now over 8000 participants and stakeholders originating from more than 135 countries.

The UN Global Compact is a strategic policy initiative for businesses that are committed to aligning their operations and strategies with ten universally accepted principles in the areas of human rights, labour, environment and anti-corruption. By adhering these principals, MoT is sending the message that business must be conducted in ways that benefit economies and societies.

As an active member of the international markets by exporting in 4 continents, MoT is keen to enact these sets of core values within its sphere of influence and to invite its stakeholders to support the initiative, as together we can make the difference.

For further information, we invite you to visit the UN Global Compact website at:
www.unglobalcompact.org



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Sound and Visual – K. Papathanasiou SA joins the PRG Alliance



Sound and Visual is ready to give support to the PRG Alliance with high quality services in audiovisual, lighting, rigging and translation systems.



Greece is a great destination for corporate events, with year-round favorable weather conditions, beautiful nature and a large number of hotels and conference facilities. The company Sound and Visual - K. Papathanasiou S.A. was invited to join PRG Alliance due to its large experience in providing technical production services for corporate events and conferences in Greece, such as the EHRA 2013 and the meetings during the Greek Presidency in the EU in the 1st semester of 2014, showing professionalism and attention to details in their integrated solutions for all technical needs. Sound and Visual also offers services for the music concert and television markets, with large events as Mad Video Music Awards, Ermis Awards and others in their portfolio.

Sound and Visual is joining the PRG Alliance to be able to provide their clients with an even higher level of service taking advantage of new opportunities to access high-end technology equipment - following their commitment to focus on technology and new media.

"One of the major values that Sound and Visual embraces is teamwork," says Mr. Konstantinos Papathanasiou, CEO of Sound and Visual. The company is keen on sharing knowledge with the top professionals in the event industry around the world and on the opportunity to be able to cooperate with them in Greece and abroad.

"We have been collaborating with Sound and Visual for many years and it is a great pleasure to have them in the PRG Alliance now", says Tom Van Hemelryck, Director of the PRG Alliance. "Our members' international clients who choose Greece for their events can count on a high-level local support now and dedicate more of their budget to event technology rather than to transportation costs."

Greece is a promising and continuously increasing market in the event industry and the presence of PRG Alliance in the country can contribute directly in leading it to excellence.

The PRG Alliance today has members in 24 countries – the complete list of participant companies and news are available on Alliance website: www.prgalliance.com.

sound & visual 
k.papathanasiou s.a.

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Like us on www.facebook.com/PapathanasiouSA

EVYP LLP, the Greek Industry of Hydrolyzed Protein, invites you to visit its stand at the **26th AGROTICA International Fair** and explore its innovative products for sustainable agriculture.

The Fair will be held in Thessaloniki, Greece on the **28-31 of January, 2016** and EVYP LLP shall be a participant for the third consecutive time.



EVYP LLP is the only company in Greece and one of the few in Europe, engaged in the production of hydrolyzed proteins and amino acids, exclusively of plant origin. Its products are suitable for use in both traditional and organic farming, with its organic amino acids fertilizer - biostimulator **Amino 16[®]** having been granted a European Patent [EP 2537823] in the field of organic fertilizers. In the Fair we will have the pleasure to introduce you also to **Amino 16[®] with B & Zn**, which is the result of an exceptional combination of **Amino 16[®]** and of top quality trace elements of Boron and Zinc, which contribute significantly to the nutrition of plants, especially citrus fruits, olive trees and field crops.

This year, EVYP LLP, is also proud to introduce you to **Threpsis**, its innovative new series of liquid and crystalline high quality fertilizers. All products in the new **Threpsis** series are produced from the highest quality raw materials after careful selection, and, when combined with **Amino 16[®]** can satisfy all fertilizing needs of plants.

EVYP LLP's insect attractant **Dacus Bait 100[®]** used for fighting against the Olive Fly (*Bactrocera Oleae*), the Mediterranean Fruit Fly (*Ceratitis Capitata*) mainly found in citrus fruits and the Cherry Fly (*Rhagoletis Cerasi*) has been granted the Registration for the European South Zone as well as Registrations in Albania, Turkey, Syria, Iran and Tunisia, where it is exported. EVYP LLP has been supplying the Greek Ministry of Agriculture with **Dacus Bait 100[®]** for the organized Bait Spraying against Olive Fly (*Bactrocera Oleae*) since 1970.

EVYP LLP, maintaining its commitment to high quality and environmentally friendly production processes and products, in addition to the Quality Management System according to ELOT EN ISO 9001:2000 also implements Environmental Management System according to ELOT EN ISO 14001:2004, both certified by TÜV HELLAS (TÜV NORD) S.A.

Our team of specialists will be glad to meet you, present you also our brand new, innovative products and answer your questions at **stand No.11 at exhibition centre No.8** for the duration of the Fair.

EVYP Greek Industry of Hydrolyzed Protein LLP

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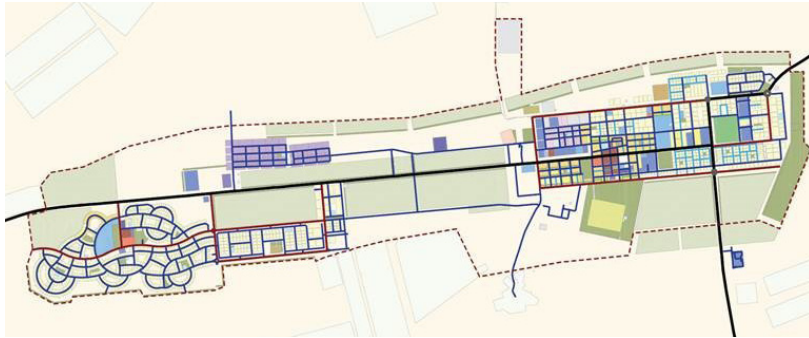
EVYP LLP – Greek products for sustainable agriculture

EVYP LLP – Greek Industry of Hydrolyzed Protein

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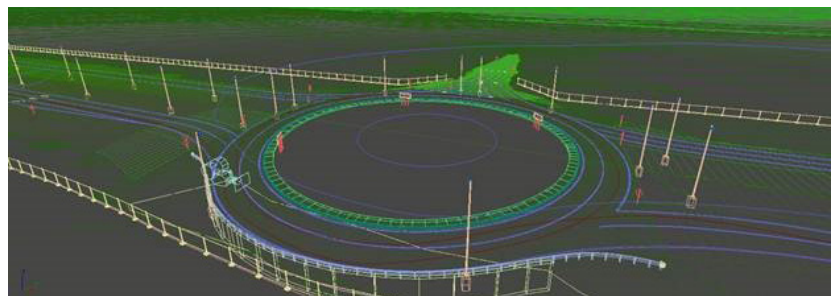
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SALFO & Associates S.A., the largest Greek engineering and management consultancy group, with strong presence in Abu Dhabi, Dubai, Qatar, Saudi Arabia, Oman, Azerbaijan, Cyprus and Eastern Europe, is undergoing a rapid expansion of its activities in the Middle East during the last year, especially in the transportation sector.

Since the beginning of 2015, SALFO, which is responsible for the design and construction supervision of all traffic alleviation projects within Abu Dhabi, has been awarded two more significant road projects in the UAE, and in particular in the Western Region of Abu Dhabi.



The first project concerns the provision of design services to the Western Region Municipality, from concept design to tender documentation, for the roads and infrastructure works of a mixed use development in Madinat Zayed. The project involves a variety of residential, commercial, educational as well as government plots that cover an area of approximately 670,000 sq.m.

The second project was awarded to SALFO in October 2015 by Abu Dhabi General Services, Musanada, a government authority that manages and executes all major construction projects in the Emirate. The project concerns the design for the upgrading of the E15 Highway, which connects the towns of Ruwais and Ghayathi in the Western Region. The 35km stretch of the road will be improved and widened, while a bypass of Ghawathi will be designed, along with 2 interchanges.

With the above recently awarded projects, SALFO enhances its presence among the strongest international consultants in the Middle East, thus demonstrating that a combination of extroversion, entrepreneurship, solid vision and service quality is a recipe for success, sustainable development and progress.



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Our company **IKTINOS HELLAS SA** participated with great success in the below international exhibitions
MARMOMACC 2015, VERONA-ITALY
BATIMAT 2015, PARIS - FRANCE

Our clients had the opportunity to see the Greek marbles we can provide them from our privately owned quarries :
Golden Spider (exclusivity), Nestos (exclusivity), Thassos, Volakas
and also other Greek marbles such as:
Silver Grey, Alivery Grey, Levadia Black, Pentelikon, Tinos Green, White Sivec, Lygourio Beige, Santa Elena, Lydia Beige etc

You are very well come to visit us in the following exhibition in November:
THE BIG 5, DUBAI WORLD TRADE CENTER, HALL: RACHID, STAND No C01, 23-26 NOV



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