

ISSUE 22
AUGUST
SEPTEMBER
2017

MEMBERS' ACTIVITIES NEWSLETTER



6^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي اليوناني السادس
6th ARAB-HELLENIC ECONOMIC FORUM
Athens, 29-30 November, 2017

Greece and the Arab World: Envisioning a Shared Future

- Investment Opportunities – Incentives & Facilitations.
- Start-Up Businesses – Financing, Expansion & Partnership.
- Energy, Construction & Building Materials.
- Maritime & Port Industries.
- Digital & Technological Advancements – Creation of New Economic Realities.

Excellence in Partnership

CONTENTS

Contents	02	
Foreword	03	
 PREMIUM FILE		
6th Arab-Hellenic Economic Forum	04-07	
 TRIBUTES TO OUR CHAMBER		08-09
 SPECIAL FILE		
Dr. Jallad’s New Book Launching, Benaki Museum of Islamic Art	10-11	
 NEWS FROM THE ARAB EMBASIES		
Farewell Dear Ambassador	12-13	
 EVENTS		
Official Inauguration of the Hellenic-Arab Maritime Academy.....	14-15	
EU-Arab World Summit.....	16-17	
The 7th International Exhibition of Fishing & Aquaculture (Algeria)	18	
The 15th International Exhibition of Public Works in Algeria.....	19	
The 5th EXPOTROF: Food & Beverage.....	20	
 SAVE THE DATE WORKSHOP ON DOING BUSINESS IN THE ARAB WORLD		21
 NEW MEMBERS		22-31
 MEMBERS’ NEWS		33-47

Excellence in Partnership

"Envisioning a Shared Future"

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

We are ending the series of this year's events with the **"6th Arab-Hellenic Economic Forum"** which, by capturing momentum and achieving success, has established itself as an annual tradition. Striving for continuous innovation and improvement, we have introduced to this Forum, two new topics: **'start-up businesses' & 'digital and technological advancements'**. The start-up businesses are becoming a well-grounded reality and are steadily expanding throughout the world. Greece and the Arab world are no exception in this case and it is worth noting that both are counting for many successful stories. These businesses are empowering youths with confidence and preparing them for becoming new business leaders. The digital and technological advancements, also called 'the fourth industrial revolution', is another field of vital importance and it is foreseen to have a great impact on every aspect of our life. It will, without any doubt, create new dynamics in the field of education, environment, healthcare and work-related issues.

While introducing in this Forum, new business sectors, we remain loyal to the traditional ones such as, construction, energy, maritime and port industry and infrastructure projects, due to a simple reason that in all these fields, Greece and the Arab world have made great strides and there still remains a lot to explore, develop and many new partnerships to be made. The business potential and demand, in the Arab world, for construction and infrastructure projects, energy and the port developments are enormous and therefore, we hope that this platform shall positively contribute to further exploration of these areas.

On our part, we shall ensure that well-selected keynote speakers and speakers from the Arab world and Greece will address these sessions and interact with the participants, which will enrich the discussion and deliberations and hopefully, will contribute to the creation of new businesses and partnerships between the two sides.

Last but not least, we would like to mention another praise-worthy initiative, which was the official inauguration and inception of studies of the **1st Private Hellenic-Arab Maritime Academy in Athens on October 16, 2017**. We, at the Arab-Hellenic Chamber, pride ourselves on being part of the process that led to the establishment of this Academy in Athens. We seize this opportunity to wish the Hellenic-Arab Maritime Academy a good start and all the best in their endeavours.

We look forward to meeting you at the **"6th Arab-Hellenic Economic Forum"**.



6^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ

المنتدى الاقتصادي العربي اليوناني السادس

6th ARAB-HELLENIC ECONOMIC FORUM

Athens, 29-30 November, 2017

“Greece and the Arab World: Envisioning a Shared Future”

Under the Auspices:



General Outlook:

Faithful to its role in promoting and enhancing the Arab-Greek relations and its approach towards modernization while providing distinctive services to its member-companies and business communities of both sides, the Arab-Hellenic Chamber is convening the “**6th Arab-Hellenic Economic Forum**” in Athens, on November 29-30, 2017, under the theme “**Greece and the Arab World: Envisioning a Shared Future**”. The topics of this Forum shall explore investment opportunities, incentives and facilitations and will include digital and technological advancements and their impact on the creation of new economic realities. The program will include presentations of various start-up businesses and business ventures experiences, as well as the prospect of financing, expansion and partnership between Arab and Greek entrepreneurs.

The Forum will focus on the traditional sectors of energy, construction and maritime and port industries, and shall touch upon business and investment opportunities in these domains. The Arab-Hellenic Chamber’s initiative in transferring of technology and know-how shall form the basis for further exploration of business opportunities and joint ventures in the areas of real estate, building material and food-processing industry.

The Forum’s selected topics and focal points for presentation, deliberation and networking and the organized B2B meetings shall contribute to the positive and fruitful outcome of this Forum.

Venue:

Divani Caravel Hotel of Athens (<http://divanicaravelhotel.com/>)





“Greece and the Arab World: Envisioning a Shared Future”

Working Languages:

Greek and Arabic (with simultaneous interpreting)

Level of Participation:

Ministers and high-ranking Government officials, top decision-makers, CEO's and representatives of the private sectors from Greece and the Arab world.

Speakers:

Ministers, CEO's and high-level Executives from Greece and the Arab World

Strategic Focal Points:

1. Investment Opportunities in Greece and the Arab World: Incentives and Facilitations.
2. Start-Up Businesses, Prospect of Financing,
Expansion and Partnership between Arab and Greek entrepreneurs
3. Energy, Construction and Building Materials
4. Maritime and Port Industries
5. Digital and Technological Advancements
and their Impact on the Creation of New Economic Realities

Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

Forum's Publications (in English language):

- Forum's Main Brochure
- Special Edition of the Members' Activities Newsletter

Organized by:

Arab-Hellenic Chamber of Commerce and Development

For more information, please contact us:

Telephone: +30 210 6711 210/ +30 210 6726 882 • **Fax:** +30 210 6746 577

E-mail: chamber@arabgreekchamber.gr • **Website:** www.arabhellenicchamber.gr



الغرفة العربية اليونانية للتجارة والتنمية
APABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Special Contribution & Support



غرفة تجارة الأردن
Jordan Chamber of Commerce



غرفة التجارة والصناعة والزراعة
CHAMBER OF COMMERCE INDUSTRY & AGRICULTURE
OF TRIPOLI & NORTH LEBANON: في طرابلس ولبنان الشمالي

Strategic Sponsor



شركة إتحاد المقاولين
Consolidated Contractors Company

Platinum Sponsor



HASSIB
SABBAGH
FOUNDATION

Gold Sponsors



Silver Sponsors



Bronze Sponsors



Supporters

Hospitality Desk



Communication Sponsor



Online Communication Sponsor



Photos of the 5th Arab-Hellenic Economic Forum, November 29-30, 2016



TRIBUTES TO OUR CHAMBER



**H.E. Mr. Dimitri
B. Papadimitriou**
*Minister of Economy
and Development,
Greece*

“In its 36 years of operation, the aforementioned Chamber has promoted a spirit of healthy entrepreneurship that has been proven to be of mutual benefit for Arab and Greek businessmen, thus contributing to the establishment of bridges of cooperation and amicable relations.”

*2nd Annual Iraqi-European Business
& Investment Forum,
May 18-19, 2017*



**H. E. Mr. Nikos
Kotzias**
*Minister for Foreign Affairs,
Greece*

“...I would like to express my warmest congratulations to the members and their leadership team on this truly remarkable milestone and for the contribution that this Chamber had to the achievement of our common goal, to further expand and strengthen the economic relationship between Greece and the Arab world...”

*4th Arab-Hellenic Economic Forum,
03-04 June, 2015*



Dr. Georgios Stathakis
*Former Minister of Economy,
Infrastructure, Maritime Affairs
& Tourism, Greece (2015-2016),
Minister of Environment & Energy,
Greece (2015 - to date)*

“The contribution of the Arab-Hellenic Chamber of Commerce and Development to the trade and economic relations between Greece and the countries of the Arab world is significant and indisputable. During the thirty-five years of its operation, the Chamber promotes healthy entrepreneurship with mutual benefit for Arabs and Greek businessmen, by building strong bridges of co-operation.”

*4th Arab-Hellenic Economic Forum,
June 03-04, 2015*



**Dr. Mohammed
Al- Twaijri**
*Former Assistant Secretary
General for Economic Affairs,
League of Arab States
(2006-2016)*

“I am not surprised by this important role played by AHCCD, which constitutes an excellent platform for the Arab countries and the Hellenic Republic to exchange views and experiences and to conduct discussions in economics, investment, trade, finance, industry and all relevant matters...The AHCCD work is based on its deep understanding of the importance of the Arab countries and the Hellenic Republic to the world economy.”

*4th Arab-Hellenic Economic Forum,
June 03-04, 2015*



**H. E. Mr. Saud Faisal
Aldaweesh**
*Ambassador
of the State of Kuwait
to the Hellenic Republic*

“On this occasion, I would like to thank the Arab-Hellenic Chamber and seize this opportunity to express my appreciation for the efforts and the many initiatives you have been taking for the last 35 years in serving the Arab-Hellenic relations on all levels. We would like to assure you of our commitment in enhancing the status of the Arab-Hellenic Chamber and supporting its constructive efforts.”

*Members' Activities Newsletter,
Issue 12, February 2016*



**Mr. Kostis
Hatzidakis**
*Former Minister
of Development
& Competitiveness, Greece
(2012-2014)*

“The role of the Arab-Hellenic Chamber of Commerce and Development is crucial for these developments. It serves as the gateway in both directions by fostering cooperation, understanding, and a strong desire for growth.”

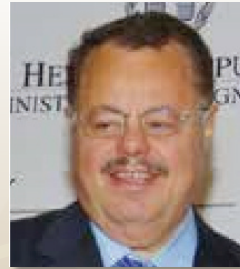
*1st Export, Services
& Investment Opportunities Directory,
2014-2015*



**Mr. Jaafar Rasool
Jaafar Al-Hamadani**
*Chairman, Federation
of Iraqi Chambers
of Commerce & Chairman,
Baghdad Chamber
of Commerce*

“Once again, I would like to thank the Arab-Hellenic Chamber for its work in organizing this event and its role as one of the most active and vocal Arab-European Joint Chambers.”

*2nd Annual Iraqi-European Business
& Investment Forum,
May 18-19, 2017*



**Mr. Tawfic
Said Khoury**
*Executive Vice-Chairman,
Consolidated Contractors
Company (CCC)*

“We would like to seize this opportunity to praise the efforts of the Arab-Hellenic Chamber in promoting Greek-Arab relations in both business and cultural levels and wish all the participants in this Forum a positive and fruitful outcome.”

*2nd Annual Iraqi-European Business
& Investment Forum,
May 18-19, 2017*



**H.E. Mr. Na'el Raja
Al Kabariti**
*President
Union of Arab Chambers*

“This Chamber has clearly demonstrated its ability and capacity in promoting the Arab-Greek business relationship by bringing business communities closer together to better understand each other's needs...”

*1st Annual Iraqi-European Business
& Investment Forum,
April 21-22, 2016*



**Mr. Ali Mohammed
Thunayan
Al-Ghanim**
*Chairman, Kuwait Chamber
of Commerce & Industry*

“Should you need more details, please visit our website or write to us; after all, our goal is to serve you. And no one can compete with us in this service but the Arab-Hellenic Chamber of Commerce and Development, which we respect for its vigorousness and we thank for its cooperation.”

*Members' Activities Newsletter,
Issue 12, February 2016*



**H.E. Mr. Adnan
Kassar**
*Former President, Union of
Arab Chambers (2007-2013)
Honorary President, Union of
Arab Chambers*

“I seize this opportunity to congratulate the Management of the Arab-Hellenic Chamber of Commerce and Development for the success in their endeavours to enhance the existing relations and their efforts to create new business partnership between the two sides.”

*1st Export, Services
& Investment Opportunities Directory,
2014-2015*



**Suheil Hassib
Sabbagh**
*Chairman,
Hassib Sabbagh Foundation*

“I always believed in the role of the Arab Hellenic Chamber as indispensable for the enhancement of the economic relationship between the Arab countries and Greece. I am sure that with its dedicated effort the Chamber will continue in its success in achieving mutually beneficial objectives.”

*6th Arab-Hellenic Economic Forum,
Platinum Sponsor,
September 21, 2017*

SPECIAL FILE

Dr. Jallad's New Book Launching, Benaki Museum of Islamic Art

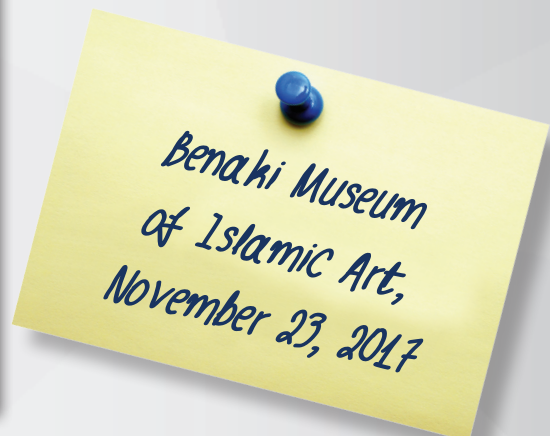
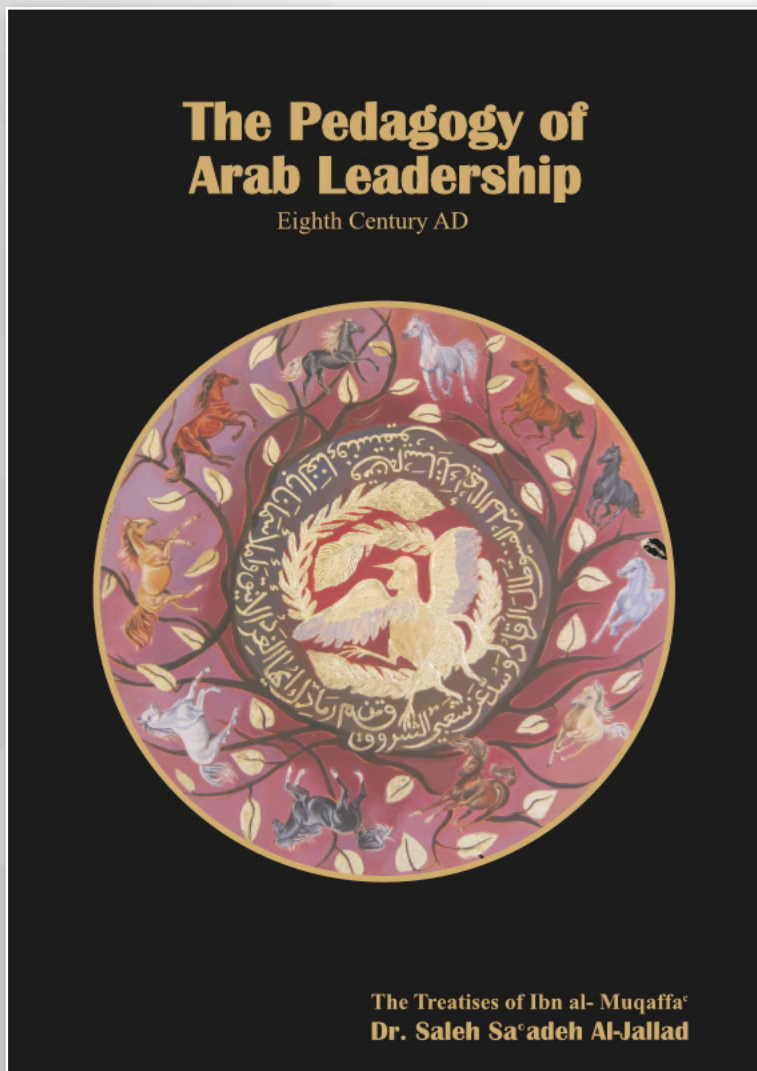
“The Pedagogy of Arab Leadership”

Dr. Jallad's writings may often be controversial, however, they are also extremely stimulating and challenging to curious readers and intellectual minds. With the launching of the two volumes of his most recent work titled **“The Pedagogy of Arab Leadership - 8th century AD: The Treatises of Ibn al-Muqaffa”** and **“The Pedagogy of Arab Governance: From Dilmun to Arab Spring”**, Dr. Jallad rekindles the interest in the recurring topic that engages the intellectuals and constitutes a cause of constant concern.

As the concepts of leadership and governance encompass strategic direction, development and implementation of plans, transparency, policies with accountability, regulations, motivation and

partnerships that integrate all building blocks to achieve success, Dr. Jallad could not have chosen a better time to address these issues.

We, at the Arab-Hellenic Chamber of Commerce, take pride in Dr. Jallad's work and in our association with him and would like to invite all AHCC members and readers of this Newsletter to support this valuable initiative and join us at the launching of the abovementioned books, which will take place at the **Benaki Museum of Islamic Art (138, Pireos Ave.)**, on November 23rd, 2017 at 19:00 hrs, followed by a reception.





Profile of Dr. Jallad

Dr. Saleh Sa'adeh Al-Jallad was born in the Holy Land. He had an impressive education at St. George School in Jerusalem, gained an undergraduate degree in Economics and Political Science from The American University in Cairo and Ph.D in Economics and Banking from The University of Notre Dame in Indiana, USA.

His long career has covered teaching, aviation, the hydrocarbon industry, banking and constructions. For 33 years he held the position of Group Vice President for Treasury, Insurance and Government Relations at Consolidated Contractors Group, and is now the group's Financial Consultant.

Dr. Jallad is also the Publisher and Chairman of MEES (Middle East Economic Survey), the renowned weekly newsletter specialized in the economic, social and geopolitical analysis of the oil producing countries of the Middle East, and an accomplished publisher of professional economic, social and geopolitical articles and other books. His translation and analysis of the Book of Kalilah wa Dimnah published in 2002, is considered the first ever directly from Arabic to English.

Dr. Jallad is a member of many civic, commercial and philanthropic boards of directors and trustees, and an honorary member of the Hellenic Literacy Society. He is married and has two children. He lives in Athens, Greece.

NEWS FROM THE ARAB EMBASSIES



Farewell



Upon completion of his assignment in Greece, the Ambassador of the Republic of The Sudan, H.E. Dr. Hamdi Hassabelrusol Osman Mohammed Taha, will be leaving Greece to assume yet another senior position at the Ministry of Foreign Affairs of The Sudan. During his mission in Greece, Ambassador Hamdi Taha served his country well by facilitating a relationship of mutual cooperation and respect between Greece and The Sudan. His hard work and commitment in his role will be remembered by his colleagues who came to know him as an astute diplomat and a friend.

Greece and The Sudan have a long history of excellent relations. The Greek community in The Sudan forms a significant part of their demographic fabric and contributes to the diversity of Sudanese communities. Acceptance and mutually beneficial business interests in The Sudan creates favourable conditions for investment in the country in diverse sectors. The Sudan, which spreads over a vast territory, has great opportunities for business development due to its richness in resources and geopolitical advantages, e.g. mining, petrochemical industry and agriculture, to mention but a few.

Top: From right- The Dean of the Arab Ambassadors, H.E. Mr. Marwan Toubassi presenting the gift to Ambassador Dr. Hamdi on behalf of the Arab Ambassadors



Bottom: From right- Mrs. Safa Mohammed Sekainy, Councillor, Chargée d' Affaires, H.E. Dr. Hamdi and Mr. Rashad Mabger, Secretary General, AHCC

Dear Ambassador



From left-Mr. Rashad Mabger, Secretary General, AHCC presenting the gift to H.E. Dr. Hamdi Hassabelrusol Osman Mohammed Taha

There is a great demand for a significant number of projects related to infrastructure, in addition to other business sectors. Greek businessmen should consider the stability, security, as well as a thriving business environment of The Sudan as a possibility for an investment with significant potential and opportunity for the expansion of their businesses to The Sudan. The Arab-Hellenic Chamber of Commerce remains available to facilitate the provision of information and communication about the Sudan between all parties concerned.

Lastly, allow me to join the Dean of the Arab

Ambassadors, H.E. Mr. Marwan Toubassi, who during a dinner held in honor of Dr. Hamdi honour, wished him the best success in his upcoming assignment at the Ministry of Foreign Affairs of The Sudan.

On behalf of the Arab-Hellenic Chamber of Commerce, I would like to express our appreciation for the support Dr. Hamdi has rendered to the Chamber during his stay in Greece and would like to seize this opportunity to wish him all the success in his personal and professional life.



Official opening of the Hellenic-Arab Maritime Academy October 16th, 2017 The 1st Private Maritime Academy in Greece



Training Vessel: "AIDA IV"

*Guests & Cadets aboard
the Training Ship "AIDA
IV", Reception & Dinner, May
25, 2017, Piraeus Port.*



The first private Maritime Academy in Greece opens its doors on Monday, October 16th, 2017. A highly intensive educational investment, which brings the Arab world to the Academic environment of Greece and more specifically in the field of maritime where Greece has a long tradition in maritime training.

The newly introduced academic co-operation in the form of Academy is the first Hellenic - Arab academic venture on tertiary education, preparing Merchant Shipping graduates to serve as Officers in the maritime industry.

The establishment of the Hellenic-Arab Maritime Academy surfaced from the academic co-operation of City Unity College, The Arab-Hellenic Chamber of Commerce & Development and the Arab Academy for Science, Technology and Maritime Transport (A.A.S.T.M.T).

The A.A.S.T.M.T is ranked 2nd Academy in the world of Maritime Education.

The newly established Hellenic-Arab Maritime Academy will be operated and managed by City Unity College and A.A.S.T.M.T offering academic programs for Master Mariners, Engineers and Electro-Technical Officers.

State of the Art simulators and equipment of high technology are available to serve the needs for efficient and holistic training securing quality education to students and future graduates.

The Hellenic-Arab Maritime Academy offers a four-year BSc in Marine Transport Technology, BSc in Marine Engineering Technology and BSc in Marine Electrical Technology where students will be acquired the Certificate of Competency (COC) as a 2nd Mate, 3rd Engineer and Electro-Technical Officer (ETO).



الأكاديمية العربية للعلوم والتكنولوجيا والنقل البحري
Arab Academy for Science, Technology & Maritime Transport



B2B Meetings, 5th Arab-Hellenic Economic Forum.

The entire program is accompanied by hands on experience, variety of drills, practiced on training trips, in participating on board merchant foreign ships or on board the first privately - owned training ship in Europe "AIDA IV".

The aim of the Hellenic Arab Maritime Academy is to attract students from all over the world.



The Signing Agreement of the establishment of the Hellenic-Arab Maritime Academy, 5th Arab-Hellenic Economic Forum, November, 29-30 2016.

EVENTS



UNDER THE AUSPICES OF H.E. THE PRESIDENT OF THE HELLENIC REPUBLIC MR. PROKOPIOS PAVLOPOULOS



EU Arab World Summit: Towards a Solid Alliance

UNDER THE HIGH PATRONAGE
OF THE EUROPEAN PARLIAMENT

IN COOPERATION WITH
THE ARAB LEAGUE



in cooperation with
The Union of Arab Chambers



November 9-10, 2017
MEGARON - The Athens Concert Hall
Greece

ORGANIZERS



STRATEGIC SPONSOR



GOLD SPONSOR



SILVER SPONSOR



The second "EU Arab World Summit - Towards a solid alliance" is designed to insist on the necessity of future prospects of both the European and the Arab world.

Acknowledging the past but also looking towards the future, we all are well aware that dialogue, collaborations and alliances between the two worlds compose the one-way road to the next day.

Greece always had the significant role being a communication bridge between these two worlds, a role that can be carried on in the future. Therefore we insist so the second "EU Arab World Summit", once more takes place in Athens, featuring the historical role of Greece. An initiative being gladly welcome and supported by the Greek government, under the Auspices of the Presidency of the Hellenic Republic.

Following the first year's success it aims to raise the level of ambition in Europe's relations with the Arab World and grow economic partnership between the two regions.

The 2 day-long high-level summit will build on the progress made by both parties and contribute to the stability, prosperity and sustainable development of the two regions.

On the initiative of the Greek government, the EU-Arab World Summit will be held on 9-10, November 2017 in Athens, Greece, with view of providing the most representative and dynamic platform for debating strategies of Euro-Arab cooperation and partnership between the two major economic and political blocs.

- Political and Security dimensions of Euro-Arab world relations
- The role of the Council of the European Union in political and economic level
- Strengthening the EU'S Partnership with the Arab World
- Integration of the Arab World region in the global economy (Energy/Oil prices etc.)
- Economic and energy alliance, looking for the full potential
 - Energy
 - Infrastructure & Construction
 - Real Estate
 - Shipping
 - Trade
 - Transportation
 - Tourism
- Exchange of technology knowledge
- Finance & Investments
- Attracting funds – The role of banks and capital markets
- Intercultural communication
- Greece: a multi-level crossroad
 - Investment opportunities in Greece



SUPPORTER



COMMUNICATION PARTNER



EVENTS



The 7th International Exhibition of Fishing & Aquaculture



Oran, one of the most touristic cities in Algeria, will host the 7th International Exhibition of Fishing & Aquaculture (SIPA 2017), on November 9th-12th, 2017 under the theme “For sustainable & diversified growth of the fisheries & aquaculture economy”. The Exhibition will be under the auspices of the President of the People’s Democratic Republic of Algeria, H.E. Mr. Abdelaziz Bouteflika and the Algerian Chamber of Fisheries and Aquaculture (CAPA) in partnership with the Mohamed Ben Ahmed Convention Centre in Oran. The International Exhibition of Fishing & Aquaculture was first organized in 2003 in Algeria so as to achieve the cooperation, coordination and investment opportunities of all sector players (professionals, investors, banks, researches centres, national & international agencies). SIPA 2017, highlighting the strategic dimension of this sector in the Mediterranean area, provides an important step towards to the economic development of the fishery and aquaculture in the region.

SIPA 2017 aspire to contribute decisively to the new growth model and to attain the following objectives:

- The development of a large-scale aquaculture.
- Promoting mechanisms for the optimal exploitation of marine resources & ensure their sustainability.
- Accompany a productive investment in the fishery and aquaculture sectors.
- Encourage cooperation & partnership operations to develop & diversify the sector’s activities.
- The consolidation of a participatory management with the various players in the sector.



For more information:

Website: www.sipaalgeria.com **E-mail:** contact@sipaalgeria.com **Tel.:** +213 (0)696 638 265, +213(0)21 433 942



الجمهورية الجزائرية الديمقراطية الشعبية
RÉPUBLIQUE ALGÉRIENNE DÉMOCRATIQUE ET POPULAIRE
وزارة الأشغال العمومية والنقل
Ministère des Travaux Publics et des Transports



The Algerian Ministry of Public Works and SAFEX organize the 15th International Exhibition of Public Works on November 22-26 November, 2017 at the Exposition Palace (Palais des Expositions).

This International Exhibition pays special attention to the economic and professional factors involved in the field of public works, something that explains the ever-greater participation rate from one Exhibition to another. It has become one of the main exchange hubs for manufacturers, distributors, national and international subcontractors, looking for new products, services or partners.

The Exhibition offers on the one hand economic opportunities for participants in order to create a strong cooperation with foreign companies and international consulting firms for major projects, by building successful contracts, establishing important partnerships or commercial contracts, developing a distribution network, discovering the different investment potentialities of the public works market and on the other hand offers the chance to meet with professionals for the implementation, prescription and distribution such as entrepreneurs, business managers, installers, civil engineers, economists, engineering firms, local authorities, etc.

The Exhibition will focus on the following sectors:

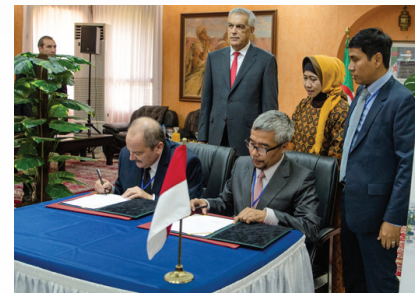
- Major infrastructure works;
- Maintenance of basic infrastructure;
- Basic infrastructure equipment, road signs, motorway, airport and maritime;
- Materials for preparation and processing of building materials for basic infrastructure;
- Handling and lifting equipment;
- Means and equipment of worksites;
- Topography, measurement and quality control of materials;
- Engineering, research and development, prevention and control;
- Information systems, Telecommunications and new technologies;
- Institutions, training organizations and professional organizations.

For more information,
visit the website of the
Algerian Fairs & Exportation

Company: **www.safex.dz**
Tel.: **+213 021.21.96.00**
/ **021.21.01.42**

During the last Exhibition the following figures were recorded:

400 exhibitors including: 213 national exhibitors / 187 foreign exhibitors / 18 558 m2 of exhibition area / 18 participating countries: France, Indonesia, Italy, China, Germany, Portugal, Belgium, Turkey, Spain, Hungary, Vietnam, Morocco, Sweden, Denmark, India, England and the Netherlands / visit of 3 delegations: Kuwaiti / Mauritanian / Congolese



EVENTS



5TH EXPOTROF
26-29 JANUARY 2018
OLYMPIC FENCING CENTER
HELLENIKON, GREECE

More than 300 Greek Producers
Many side events
More than 50.000 visitors

[READ MORE](#)

Food and Beverage **Our Chamber at the 5th EXPOTROF Exhibition**



The 5th EXPOTROF opens its doors from January 26th-29th, 2018 at the Olympic Fencing Centre in Hellenikon, offering a unique culinary experience to its guests and it is organized by RM International, a leading company regarding exhibitions and events industry. In its 26-year presence in Greece, RM International has organized over of 50 leading exhibitions that have won the preference of over 1,000,000 visitors. The opening ceremony will be held on January 26, 2018 with political entities and market agents.

More than 300 Greek small producers with know-how, great products and vision, as well as Greek companies with a strong position both in the domestic and international markets join EXPOTROF, recognizing that this leading exhibition is a pole of attraction for all professionals in the Food and Beverage industry.

The 5th EXPOTROF raises the bar even higher, investing in extroversion and vital business meetings. During the 5th Food and Drink Exhibition, EXPOTROF CONNECT will be held, where individual business meetings will take place, enabling Greek producers to get in touch with representatives of major companies in the country as well as in the international markets.



5TH EXPOTROF 2018

JANUARY 26TH – JANUARY 29TH

OLYMPIC FENCING CENTER, HELLENIKON, ATHENS, GREECE

www.expotrof.gr #expotrof18



“Doing Business in the Arab World”

The Arab-Hellenic Chamber is organizing in Athens, for the second consecutive year, the Workshop on **“Doing Business in the Arab World”**.

Last year’s successful event has been productive and memorable. It proved to be a valuable experience for everyone and has, therefore, created the base for yet another function with wider businessmen participation from

Algeria, Jordan, Kuwait, Lebanon Libya, Oman, and other Arab countries.

The sessions will be followed by extensive B2B meetings between the participating Arab businessmen and the representatives of Greek companies from all the business sectors.



Do not miss this opportunity!



Excellence in Partnership

NEW MEMBERS

1. TZAFETTAS S.A.
2. BOLERO CONFECTIONERY OF THRACE S.A.
3. THE CHIOS GUM MASTIC GROWERS
ASSOCIATION
4. EURICOM HELLAS
5. RESILUX PACKAGING S.A.
6. PRAXIS ENGINEERING
7. MP PHARMA S.A.
8. EGNATIA AVIATION
9. SINGULAR LOGIC



CONTACT DETAILS

TZAFETTAS S.A.

A: 1st km Tyrnavos - Ampelon
40100 Tyrnavos, Greece

T: +30 24920 23277

F: +30 24920 25279

E: info@tzafettas.gr

W: www.tzafettas.gr

Our company “TZAFETTAS SA”, after two generations, continues to succeed in the field of dairy products.

Nowadays, it is considered to be a major company in this field. The company is based in Tyrnavos, a region in Thessaly with a long tradition in animal husbandry.

Respecting the tradition and our founder's principles, we produce authentic Greek cheeses of premium quality and high nutritional value. We use strictly selected raw materials, 100% Greek sheep's and goat's milk and recyclable packaging. In addition, we continuously invest in new technologies and human resources, in order to provide our customers with quality and safe products.

Today, we, the third generation of producers, reliably and with consistency, continue to produce, and meet the needs of our customers, regarding quality and price. True to our family recipes, we produce the TZAFETTAS dairy products with devotion and guarantee their authentic taste.

OUR PRODUCTS

FETA CHEESE P.D.O.

GOAT CHEESE

LIGHT CHEESE

MANOURI CHEESE P.D.O.

DRY MIZITHRA

ANTHOTYRO

TRADITIONAL GREEK CHEESE SINCE 1936



Bolero Confectioners

CONTACT DETAILS

BOLERO CONFECTIONERY OF THRACE S.A.

A: 26, Ag. Dimitriou Str., Ag. Dimitrios
17341 Athens, Greece

Contact Person

Mrs Patricia Ebeoglou,

Export Supervisor

T: +30 210 97 66 708

E: boleroath@bolero.com.gr

Established in 1987 in Athens, Bolero produces mainly Wafers, Chocolate products, Sesame & Nut Bars, Cocoa hazelnut spread, Loukoumi (Turkish delights) etc. Bolero is mainly an export-based company. 80 to 90% of its production is exported to more than 50 countries all over the world. Today the company has 52000 m2 in land of which 21700 m2 are enclosed plant and warehouse facilities. The fully equipped quality control lab assures the production of consistent and high standard quality levels which meet the demanding international standards in the food industry set by the EU's International Food Standards (IFS higher level) and U.S. FDA.



THE CHIOS GUM MASTIC GROWERS ASSOCIATION



CONTACT DETAILS

THE CHIOS GUM MASTIC GROWERS ASSOCIATION

Contact Persons

Miltiadis Sarantinidis

Commercial Manager

E: msarantinidis@gummastic.gr

A: 1, K. Monomachou Str.

82100-Chios, Greece

T: +30 227 10 21001-3, Ext. 207

F: +30 211 26 86 966

W: www.gummastic.gr

CHIOS MASTIHA GROWERS ASSOCIATION was founded in 1938 as a compulsory agricultural cooperative according to Law 1390 and represents an entity that has undertaken the exclusive management of natural Chios Mastiha (gum mastic) in Greece and abroad.

No doubt that Chios mastiha's uniqueness is due to the exclusiveness of its birthplace, to its exquisite therapeutic properties and to its exceptional aroma, for which it has been famous ever since antiquity, winning a reputation of a remarkable health ally.

Its uniqueness is emphasized by its multi-usefulness and by the fact that it was prized by and therefore integrated in the culture of different people and civilizations, especially in the East Mediterranean.

Chios mastiha, "a tear that pleases, perfumes, relieves and heals", has a variety of applications and uses, being a main ingredient in food and drink industry, in pharmaceutical and chemical industry, in cosmetics and perfume industry. Exported from Chios to all over the world, is the basis for the production of a great variety of mastiha

products, such as: bakery products, sweets, jams, ice-creams, chocolates, chewing gums, candies, beverages, tea, coffee, dairy products, pasta, sauces, liquors, ouzo and wine.

It is also used as an ingredient for ointments against burns and skin troubles.



NEW MEMBERS



www.arabhellenicchamber.gr



CONTACT DETAILS

EURICOM HELLAS

A: Chalastra, P.O 57300,
Thessaloniki, Greece

T: +30 2311 990600-99

F: +30 2310 794933

E: info@euricom.gr

W: www.euricom.gr

EURICOM HELLAS was established in February 1998 in Halastra and their facilities are among the largest in Europe, with an annual capacity which exceeds the Greek domestic production.

Specifically, EURICOM HELLAS is specialized in whitening processing and packaging-packaging of rice. The industrial unit is fully automated with the most modern machinery processing and quality control. Its production capacity is 500 tons per day.

The company started its commercial operations in March 1999 making significant exports starting from the first year of operation and running successfully for national and Community food aid. Consequently, EURICOM Hellas specialized in production of high quality of many rice varieties. Today EURICOM HELLAS distributes rice to wholesalers, manufacturers, packers, retailers, special traditional food and also expands to the market for baby food.

From 2006/2007 focused on the export market at 80% and at 20% to domestic.

Following significant investment from 2009 and concluding in 2012, the company decided to diversify its business strategy and automating packaging lines started to pack smaller packs (500g, 1000g, 2000gr etc) and became more competitive in the following areas:

Retail | Food Services | Ho.Re.Ca





CONTACT DETAILS

RESILUX PACKAGING S. EUROPE S.A.

HEAD OFFICE

A: B2 & A5, Industrial Zone, Patra – Greece, 25018

T: +30 2610 242030

F: +30 2610 647398

BRANCH/ SALES

A: Kolokotroni 5 st, 154 51 N. Psychico – Athens

T: +30 210 26 93 700

F: +30 210 26 93 704

E: sales.athens@resilux.com

W: www.resilux.com

RESILUX PACKAGING SOUTH EUROPE S.A is member of the multinational group of Resilux. Since its foundation, the production of PET (polyethylene terephthalate) preforms and bottles has been the core business of RESILUX. The preforms are blown into bottles by RESILUX or by the customer and then filled with water, soft drinks, edible oils, ketchup, detergents, milk, beer, fruit juices, etc. The distinctive characteristic of the company is the high quality of the products and reliability of supply.

RESILUX is one of the most outstanding companies in the PET packaging market. This is mainly due to the:

Strategic focus of the company

Technological leadership

Patents and registered designs

RESILUX supplies a complete range of PET preforms with a wide variety of weights, colours and sizes for the most diverse applications. Alongside the standard dimensions, RESILUX also designs and produces tailor-made models.

RESILUX PET bottles are used worldwide on a large scale as packaging for a variety of liquid products. With PET bottles, there is an unlimited variety of shapes, weights, colours and sizes, and there are also 'specials' for hot-fill liquids.





CONTACT DETAILS

Praxis Engineering_Silo Systems

Contact Person

Andreas Alexandridis

E: sales@praxis-engineering.com

Emmanouil Katsamanis

E: katsamanis@praxis-engineering.com

A: Thucydides 1 & Arkadias str.
19300 Aspropyrgos Greece

T: +30 210 41 39 998

F: +30 210 41 32 209

W: www.praxis-engineering.com



PRAXIS ENGINEERING is one of the leading engineering - manufacture companies in Greece, involved in the field of storage and automated handling of bulk products, offering complete solutions to the industries of bakery, food and general industries.

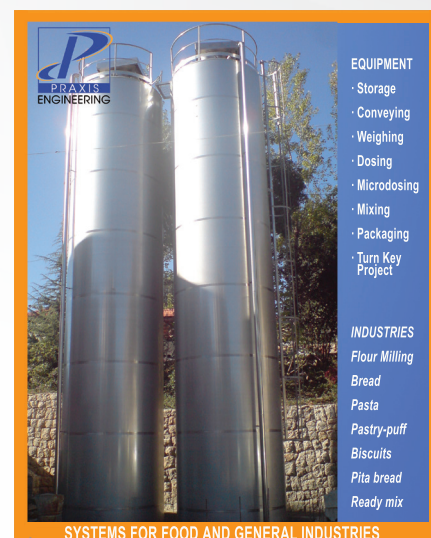
PRAXIS ENGINEERING was founded in 2003 by people with considerable experience in the field of "bulk handling" and specializes in the design and construction of raw materials handling systems. We provide services like installation and commissioning of single machines and components or integrated projects (turn key projects).

Guided by our long experience in the field of bulk handling, we serve our customers with speed, consistency and quality. The constructions are accomplished within our 1000 square meters facilities featuring industrial design departments, automation, software, quality control and development.

The company is certified with ISO 9001:2008 for the design, manufacture and installation of raw materials handling systems for industry and automation of production.

We offer:

- Raw materials storage systems (silos, tanks, insulated or not)
- Conveying system (pneumatic conveying, screw conveyors, etc)
- Dosing systems of raw materials (flour, sugar, oil, etc)
- Microdosing systems (enchancers, milk powder, salt, etc)
- Mixing
- Packaging
- Automation and Industrial Software
- Turn Key Project





CONTACT DETAILS

MP PHARMA S.A PHARMACEUTICALS, LOGISTICS & MEDICAL TECHNOLOGIES

Contact Persons

Michael Panou

E: m.panou@mp-pharma.gr

Alexia Soultari-Panou

E: alexiasoultari0206@gmail.com

Stefania Sidiropoulou

E: s.sidiropoulou@mp-pharma.gr

A: Industrial Park of Thermi, P.O. Box 60383
57001 Thessaloniki, Greece

T: +30 2310 460360

F: +30 2310 483441

MP PHARMA SA is one of the fastest-developing export and logistics companies for medicine, in Greece. Certified by the Greek National Organization for Medicines, and with ISO 9001:2008, was founded in 2011 by Mr. Michael Panou, who is also the main shareholder.

Although operating in Greece of economic depression, MP PHARMA SA is continuously expanding by investing in human resources, new facilities and hardware. The company's mission is to develop services and sales related to pharmaceutical and medical products in Greece and abroad, and to represent foreign firms that wish to place their products in Greece, consistently and reliably.

Its vision is to become one of the leading export companies of medicine offering integrated solutions, thus developing into a major regional Exporter and Logistics Provider of pharmaceutical products.

Placing the customer's need first at all times, valuing teamwork as a means to attain our objectives, creating an environment of trust and mutual respect and relentlessly pursuing results are few of our values.

The Business Objectives of the company are to establish MP-PHARMA as

the market leader in all areas, to keep up with technology at all times, to improve quality of administration, delivery and profitability and reduce costs through increased efficiency.



NEW MEMBERS



www.arabhellenicchamber.gr



CONTACT DETAILS EGNATIA AVIATION

A: Kavala International Airport
“Megas Alexandros”
642 00 Chrysoupolis, Kavala, Greece
T: +30 259 10 53390
E: info@egnatia-aviation.com
W: www.egnatia-aviation.aero

EGNATIA AVIATION TRAINING ACADEMY is the largest Flight Training Organization in Greece and one of the largest in Europe, providing pilots to many airlines around the world. It is approved by the European Aviation Safety Agency (EASA) to provide airline pilot training at all levels, according to the International Aviation Standards and meets the Airline recruitment needs. The Academy is in close cooperation with the Airline Industry as well as the Authorities on the training and selection of new pilots. This is reflected by the fact that the courses provided are regularly amended according to the Aviation needs. The Academy mirrors as much as possible the Airline procedures, methodology and environment (e.g. airline call-outs, iPads rather than paper etc.).

The excellent weather of Kavala, the low-cost environment of Greece, the unrestricted operation and the excellent location enables the Academy to deliver consistent training all year round. The Academy operates at international airports, with modern navigation facilities, rather than small General Aviation airports without the instruments required to provide airline training.

The Academy's goal is that every graduate finds work. 91% of its graduates find airline employment within a year, in one of the leading domestic and global airlines, such as Qatar Airways, Emirates, Air Arabia, Kuwait Airways, Iraqi Airways, Oman Air, Aegean Airlines, Olympic Air, Ryanair, EasyJet and others. The total number of graduates already exceeds 1.500, coming from a total of 57 different countries.



SingularLogic

CONTACT DETAILS

SINGULARLOGIC S.A.

A: Achaïas & Trizinias str, N. Kifisia

Attica, 145 64, Greece

T: +30 210 62 66 500

F: +30 210 62 66 099

E: company@singularlogic.eu

W: www.singularlogic.eu

SINGULARLOGIC is the No 1 Greek Software Vendor and one of the largest Integrated IT Solutions Group in Greece.

Its activities include the development and distribution of business software products, cloud and mobile applications, the study, design and implementation of integrated IT solutions and services for both the private and the public sector, outsourcing services, as well as the distribution and support of well-established international IT products

SingularLogic is member of the Marfin Investment Group and has highly skilled personnel, specialized know-how, a broad product portfolio, a large customer installed base with 40.000 SME clients and 700 large enterprises, a dynamic national distribution network and more than 400 successfully implemented IT projects in the public and private sector.

In addition, SingularLogic operates through direct subsidiaries in Bulgaria, Romania and Cyprus, having set the foundations for substantial development in the region.





الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



6^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ

المنتدى الاقتصادي العربي اليوناني السادس

6th ARAB-HELLENIC ECONOMIC FORUM

Athens, 29-30 November, 2017

اليونان والعالم العربي رؤية لمستقبل مشترك

Excellence in Partnership

www.arabhellenicchamber.gr



Excellence in Partnership

MEMBERS' NEWS

1. ETIHAD AIRWAYS
2. GLOBAL AVIATION S.A.
3. INTRACOM-TELECOM
4. WEBSTER UNIVERSITY
5. TH. C. SKAGIAS S.A.
6. GREKA ICONS S.A.
7. HELP S.A.
8. REMAX EPENDISI AKINITON
9. SALFO & ASSOCIATES S.A.
10. ELMON S.A.
11. ENCO LTD.
12. MISTRAS GROUP HELLAS A.B.E.E.
13. BQC
14. ALUMINCO S.A.

NEW MEMBERS



www.arabhellenicchamber.gr

ETIHAD BUSINESS CONNECT PROGRAM



BusinessConnect, Etihad's loyalty program for businesses, rewards both businesses and travelers.

Joining BusinessConnect is free and enables both your company's travellers and your business to benefit. To start earning miles for you and your business, sign-up online today. Your nominated administrator can manage your BusinessConnect account online. When you sign up to BusinessConnect, your company can earn 5,000 miles as a welcome to the program.

Etihad BusinessConnect membership allows a minimum of 2 and a maximum of 50 employees of a business to be registered under the business' Etihad BusinessConnect Membership.

Your business earns Etihad Guest miles depending on what cabin your employees fly in. So if your employees fly in Business Class they earn miles for your business at 60% of the Etihad Guest mileage earning rate for that route.

All travellers must be a member of Etihad Guest and will therefore earn miles accordingly. This means miles are awarded easily - to both the individual and the business.

Your travellers' miles are added together and you'll quickly start earning miles that you can redeem for flights, upgrades and a choice of thousands of items from our Reward Shop.

Cabin	Percentage
First	60%
Business	60%
Economy	30%

الإتihad
ETIHAD
AIRWAYS
ABU DHABI

CONTACT DETAILS

ETIHAD AIRWAYS

A: 3-5 Kolokotroni & Voulas St.
5th Floor, GR 105 62, Athens, Greece

T: +30 210 32 41 010

F: +30 210 32 25 606

W: www.etihad.com

GLOBAL AVIATION AT ATHENS FLYING WEEK SHOW IN TANAGRA

Global Aviation SA had the pleasure to participate at the Athens Flying Week Air show in Tanagra on 16th and 17th of September, 2017. The biggest air show which takes place every year in Greece, has offered us the opportunity to promote our Pilot and Cabin Crew Training Academy.

The Academy's booth has welcomed many potential students who wish to follow a career in aviation, as commercial pilots and cabin crew members. Moreover, the Academy had the pleasure to present the Pilot and Cabin Crew courses to schools which have visited the Air Show.

For further information regarding our Pilot and Cabin Crew Training course, you can contact us at +30 210 1410609 or at admissions@globalaviationsa.com



Intracom Telecom Delivers Public Safety Project in Netherlands

Athens, Greece - 13 September 2017 - **Intracom Telecom** announced that it has undertaken a project to supply its StreetNode™ 26GHz to ProRail, the national Netherlands Railway Infrastructure Operator with a network of approximately 3000km, as backhaul to CCTV and security/surveillance assets at the railway stations.

More specifically, Intracom Telecom has partnered with WiFi4ALL, a Netherlands-based broadband integrator and wireless ISP, to supply, for the first phase of the project, 21 hubs and 78 terminals. WiFi4ALL undertook all the engineering, placement and configuration while Intracom Telecom performed the RF planning and supplied the equipment, which, for the first stage, has been installed at 16 railway stations throughout the country, from Groningen to Maastricht.

Following an international tender process, the Dutch railway operator did get to their satisfaction Intracom Telecom's technology as the transmission infrastructure in and on the station's platforms and surrounding area as a complimentary means to fibre. An advanced CCTV solution has been installed incorporating Intracom Telecom's wireless transmission equipment, StreetNode™, that is used to connect hundreds of IP cameras. The units relay all the collected video, data and alarm signals from the CCTV cameras to each of the station control rooms preserving HD picture quality at all times.

Intracom Telecom's solution for ProRail's network includes Point-to-Point and Point-to-Multipoint software-defined radios that allow for quick installation, highly reliable, massive capacity for high quality HD video surveillance for smart cities, border and perimeter security, CCTV for railways, airport security and more.



CONTACT DETAILS

INTRACOM TELECOM

Information for news editors: Alexandros Tarnaris,
Marketing Communications Director

A: 19.7 km Markopoulou Ave., Peania, GR 19002

T: +30 210 66 77 027

F: +30 210 66 71 820

E: atarnar@intracom-telecom.com

W: www.intracom-telecom.com



MEMBERS' NEWS

www.arabhellenicchamber.gr

EMIRATI STUDENTS AT THE ATHENS CAMPUS OF WEBSTER UNIVERSITY

Another successful academic synergy between Webster Athens and the Arab world took place this summer. Through the "Study Abroad Program" a group of students from **Fujairah Women's Campus - Higher Colleges of Technology** participated in an extremely interesting **multi-cultural experience on campus**. Students' exciting educational journey consisted of classroom lectures, organizational presentations, and cultural visits.

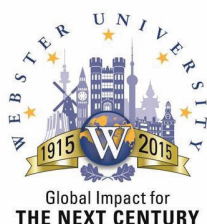
Through the course "**Business Entrepreneurship and Innovation in Greece**" the Emirati students attended informational presentations within major business settings in Greece. They also discovered the historical city of Athens through visiting the Acropolis, Benaki Museum, and Archaeological Museum and they explored Mediterranean beauty through a visit to Sounio and a three-island cruise.

Overall, by engaging in multiple interactive activities, the students utilized the opportunities provided by **Webster University** through its Global Educational Network in order to broaden their horizons, make friends around the globe and be exposed to different cultures and ideas.

Next period of classes begins on the 30th of October at the Webster Athens Campus, a Tier 1, private American institution with over 17.000 students globally and campuses in all continents. We encourage you to visit our campus to explore the Bachelor, Master, and Ph.D. Programs offered, get guided to the admission process, and learn more about the opportunities provided.



Webster
UNIVERSITY



CONTACT DETAILS

WEBSTER UNIVERSITY - ATHENS CAMPUS

A: 19 Ipitou Street, 10557 Syntagma, Athens
(Administration & Classrooms)
5 Markou Avriliou, Lysiou & Kyrristou Street,
10556, Plaka, Athens (Cultural Center)

T: +30 211 99 05 300

F: +30 211 99 05 309

E: peggymanouka91@webster.edu

W: www.webster.edu.gr, www.webster.edu

Royal Line by SKAG

SKAG has been manufacturing stationery products, like notebooks, pads and filing products for the last 62 years in its production plant in Athens Greece. It is with great pleasure that the new Royal Line was launched with products aimed mainly at the Arab world, to further extend our business relations in the Middle East, by using our latest technology to show how

easy it is for us to diversify, according to each country's specific needs. A small sample is shown below.

The elements that compose the designs of these products range from nature, tradition and elegance; something that the Arabic world is well known for. All products are made from the finest raw materials and are finished using the latest Digital Spot UV technology.



CONTACT DETAILS

TH. C. SKAGIAS S.A.

Contact Person: Mrs P. Pateraki

A: Kolokotroni 4-6 Krioneri – Attikis, 14568 Greece

T: +30 210 81 61 527

F: +30 210 81 61 607

E: exports@skag.gr

Top International Accolades for Navarino Icons

Navarino Icons has been distinguished for the exceptional quality of its products with more than 8 awards in 2017 from some of the most top acclaimed international competitions:

For our Extra Virgin Olive Oil:

- A **Grand Prestige Gold** Award at Olivinus Competition, Argentina.
- A **Prestige Gold** Award at TerraOlivo, Israel.
- A **Gold** Award at Athena IOOC, Greece.
- Two **Silver** Awards at Domina IOOC, Italy and London IOOC, UK.

A **Two Star Great Taste Award** – UK for our Organic Fig Marmalade and a **One Star Great Taste Award** – UK for our Pure Greek Honey with fresh honeycomb.

A **Bronze Medal** at the World's Original Marmalade Awards (Dalemain) – UK for our Mandarin Marmalade.

Navarino Icons series tell a unique story which showcases Greece's fertile land and celebrates the simple connection of people with nature, aiming to acquaint people with the heritage and culinary traditions of the region through authentic food products made from sustainably harvested and organic ingredients and by people who respect the land they came from.

Production method follows strict quality guidelines and is certified with ISO 22000: 2005, by TUV NORD. At the heart of the company's philosophy lies its strong commitment to environmental responsibility along with a genuine respect for local traditions and communities.



NAVARINO
ICONS
COSTA NAVARINO

CONTACT DETAILS

GREKA ICONS

A: 5 Pentelis Str. 175 64, P. Faliro, Greece

T: +30 210 94 90 221

F: +30 210 94 90 218

E: info@navarinoicons.gr

W: www.navarinoicons.com

Facebook, Twitter and Instagram: @navarinoicons

HELP S.A.

HELP S.A presents its innovative product, Abilar Resin Salve which is used in general and hospital practice for treatment of acute and chronic skin wounds, pressure ulcers, abrasions and burns.

Abilar is suitable for all inflamed wounds and scratches and it is in professional use in many health centres and hospitals: in burns units and on surgical wards Abilar is used variously, for the treatment of inflamed burns, operation wounds, pressure sores and leg ulcers (diabetic foot). In home use Abilar is very suitable for inflamed and irritated wounds and for smaller burns. The activity of Abilar results from components of spruce (*Picea abies*) resin which have powerful antimicrobial, wound healing and skin regeneration enhancing effects.

The effectiveness of Abilar in wound care has been studied and confirmed by in vitro and in vivo research methods required by modern medical science. The favorable effect of Abilar in wound healing is a consequence of the antimicrobial components of spruce (*Picea abies*) resin and probably those components which enhance the speed of wound regeneration. Abilar has antibacterial and antifungal activity against the gram positive and certain gram-negative bacteria which usually cause wound infections and against those dermatophytes causing e.g. mycelial fungal infections of the skin and nail (Research and development). Abilar is applied regularly until the wound has healed over. The treatment time varies from days to months. Acute superficial wounds, abrasions, lacerations and mild burns heal in a few days. For chronic difficult wounds like venous ulcers of the leg or pressure sores the treatment could continue for several months.



CONTACT DETAILS

HELP S.A.

A: Valaoritou str., 10, Metamorphosis, Attica, 14452, Greece

T: +30 210 28 15 353

E: m.mourelatou@help.com.gr or
d.maligiannis@help.com.gr

W: www.help.com.gr

REMAX EPENDISI AKINITON PEOPLE YOU CAN TRUST

For years you have been trusting us in order to buy or sell your real estate under the most favorable market conditions.

Our main concern is to be a quality choice in providing services to each one of you.

This is evidenced by the fact that 8 of the top 20 Re / max partners (40% of the best partners until 31/07/2017 to date) belong to our office.

In 2017 we had planned our further expansion. So, reassuring your confidence over the years, we are pleased to inform you that we have installed our new offices in the northern suburbs at Kifissias Avenue 206, in Halandri.

With our two offices in the north and south suburbs and with the essential help of our dozens of partners we cover every real estate need.

We are extra specialized and we operate with great efficiency in serving Arab buyers in order for them to acquire Golden VISA

by buying a property.

We are committed to maintain our high standards of service to our Greek and foreign clients who have established us as the best REMAX office in Greece.



CONTACT DETAILS

REMAX EPENDISI AKINITON

A: Kifissias Avenue 206 & Agamemnonos 2,
Post Code 15231

T: +30 210 68 96 940

F: +30 210 68 97 271

E: e-mail: remax_hi@otenet.gr

W: www.remax-ependisiakiniton.gr

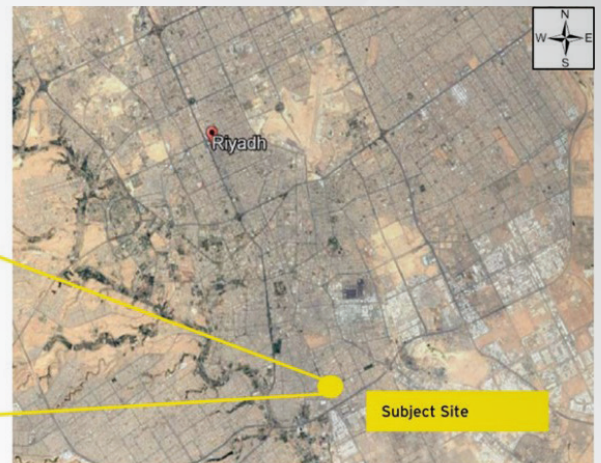


SALFO undertakes one of the first PPP Transaction Advisory projects in Saudi Arabia

We are pleased to announce that **SALFO & Associates Saudi Arabia** has been awarded by the Ministry of Health of Kingdom of Saudi Arabia the contract for the provision of transaction advisory services for the procurement of their first PPP (Public-Private Partnership) project regarding the "Rehabilitation and development of Al-Iman Hospital housing units". Salfo, as the technical advisor is the leader of the transaction advisers' team with EY, acting as the financial and Al-Tamimi Company, as the legal advisor. The Ministry's objective is to rehabilitate the existing and

develop new housing units in the land adjacent to Al-Iman hospital in Riyadh to cover the current and future housing needs of hospital staff through the involvement of private investors in the funding, construction, operation and maintenance of the project.

The services include surveys and condition assessment of the existing facilities, feasibility study and concept master plan, preparation of the tender documents and concession contract and support during the procurement process of the private investor.



SALFO AND ASSOCIATES SA
Engineering & Management Consultants

CONTACT DETAILS

SALFO & ASSOCIATES HEADQUARTERS

A: 11, Vouliagmenis Av., 11636 Athens, Greece

T: +30 210 92 10 080

E: info@salfo.gr **W:** www.salfo.gr

SALFO & ASSOCIATES SAUDI ARABIA

A: 1st Floor, Dar El Hamd Building, Olaya Main Road

P.O. BOX 92684, Riyadh 11663 KSA

T: +966 11 2254453

E: info@salfo.sa

Elmon S.A. achieves a great deal in Middle East

ELMON S.A. is pleased to announce a great **agreement in Middle East, to supply ballistic and rappelling materials.**

In the near future, ELMON is called to supply a large number of products, aimed at strengthening the armed forces of Middle East.

More specifically ELMON S.A. undertook the procurement

of bullet proof vests, bullet proof vest plates, gloves for ropes descending, ropes, D ring, 8 descender with wings ring, body harness, knee & elbow protection.

The project will be completed in the following months, while **ELMON S.A. once more proves that is able to conduct professional customized solutions according to client's needs.**



CONTACT DETAILS

ELMON S.A.

A: 1st Km Markopoulou – Kalyvion Avenue
GR 190-03, Markopoulo, Athens – Greece P.O. Box 33

T: +30 211 10 02 860

F: +30 22990 25131

E: info@elmon.com **W:** www.elmon.com

Introducing Second Sight®, the ultimate chemical gas cloud detector for Defense, Security and Industrial applications

Second Sight® from Bertin Instruments is the perfect solution for night & day critical area surveillance and protection against chemical threats. This gas imaging camera detects, identifies and visualizes in real time a cloud of gas from a distance.

Second Sight® provides early warning detection of chemical threats in battlefield, cities and public events, with the widest monitoring field of view. It detects any new or mixed gas cloud including Blister gases and nerve agents. With its unique gas X feature, it also detects gases that are not in the database, which is ideal when gases are impure, mixed or unknown. For pointing the Second Sight® in a specific orientation or automatic area scanning, Bertin offers a new pan & tilt

solution to enhance the detection performance with a 360° capability, allowing detections up to 5 kilometers away.

In its Safety & Industrial configuration, Second Sight® provides enhanced wide area surveillance at critical industrial plants like refineries, chemical and power plants, leading to efficient responses to hazardous events. Its detection capability includes a large number of hydrocarbons, such as methane, butane, LPG in addition to toxic industrial compound like Ammonia and Sulphur dioxide.

Second Sight® is the most field proven solution that has already excellent references worldwide, including major applications at refineries in the Middle East. Please contact ENCO for additional information.



CONTACT DETAILS

ENCO LTD
ENVIRONMENTAL & PROCESS MONITORING SYSTEMS

A: 32, Ach. Paraschou Str., GR-11473 Athens, Greece

T: +30 210 64 27 678

F: +30 210 64 53 326

E: info@enco.gr **W:** www.enco.gr

Mistras Group Hellas – Expanding Business in Egypt

MGH has recently concluded advanced nondestructive inspection (NDT) works in a major turnaround for Sidi Kerir petrochemicals, in Alexandria Egypt.

Totalling around seventy (70) crew-days in less than a calendar month, Mistras Group Hellas engineers fully inspected 7 steam vessels, 90 mm thick, using advanced Ultrasonic Testing techniques (ToFD & PA welds inspection, Automated UT corrosion mapping) and 32 heat exchangers using tube inspection techniques including mainly RFT and EC. In total, more than 1600 tubes were inspected and major corrosion and pitting was recorded in almost half of the heat exchangers.

The turnaround engineers were supported by dedicated analysts from the Athens office resulting in timely submission of the preliminary and final reports, which was acknowledged by the client.

MGH plans to pursue further business development in Egypt and has already several outstanding offers for various types of advanced NDT works.



MISTRAS
GROUP HELLAS A.B.E.E.

CONTACT DETAILS

MISTRAS GROUP HELLAS A.B.E.E.

A: El. Venizelou 7 & Delfon, 14452 Athens, GREECE

T: +30-210 28 46 801

E: Sales@mistrasgroup.gr

W: www.mistrasgroup.gr

KTEOHellas S.A. was certified by BQC against ISO 37001 Anti-bribery and Anti-corruption management system Standard

A major project was completed by BQC with the certification of KTEOHellas S.A., a leading company in the field of vehicle technical inspections, for its Anti-bribery Management System in the field of Vehicle Technical Inspection, against ISO 37001:2016 International Standard.

KTEOHellas S.A. is the first private vehicle technical inspections center (K.T.E.O.) in Greece, which is certified for the implementation of an Anti-Bribery and Anti-Corruption Management System in accordance with the requirements of ISO 37001:2016

ISO 37001 - Anti-bribery Management Systems is an international Standard applicable to bribery that sets the requirements for the establishment of an Anti-bribery Management System in compliance with anti-bribery laws for an organization. It covers bribery in the public, private and not-for-profit sectors. The purpose of developing an Anti-bribery Management System is to cultivate an anti-bribery culture within the organization that will enhance trust and transparency and will result in the general improvement on the workflow of an organization.

With KTEOHellas S.A. being one of the first 5 private companies in Greece to be certified against ISO 37001 Anti Bribery Management System Standard, we are very pleased to complete this important project that demonstrates the credibility established by BQC in the field of certification through its high expertise and quality services.



CONTACT DETAILS

BQC

A: 96, D. Gounari str. & Kifissias Av. GR15125,
Maroussi, Athens

T: +30 211 22 13 726

F: +30 211 22 13 726

E: info@bqc.gr

W: www.bqc.gr

The new W4900 is the first Greek Aluminium system to be certified with the highest energy efficiency to Passive House standard.

ALUMINCO's architectural aluminium system W4900 received a global certification for passive buildings (buildings of virtually zero energy consumption), with the acquisition of an excellent performance for a passive architectural opening aluminium system that meets the strict criteria set by the German Passive House Institute (PHI), and is now the first Greek company to achieve a remarkable score of U_w 0.78 and rank among top global leaders.

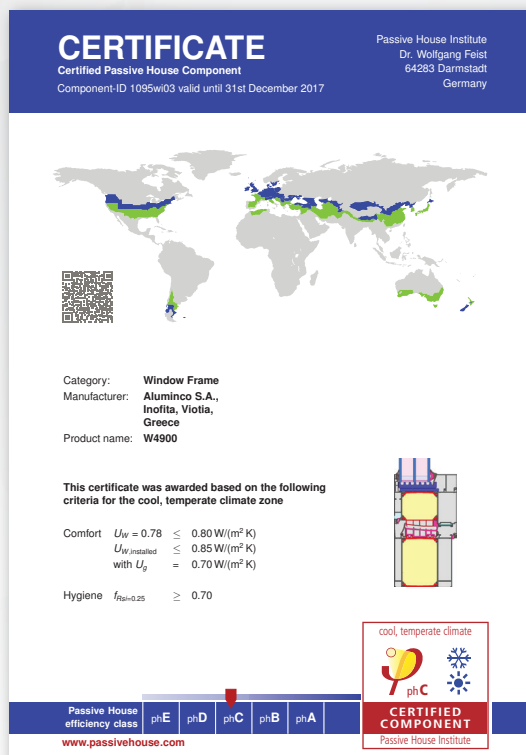
Through Passive House Certification one can be sure that the stringent quality requirements of the Passive House Standard have been achieved. By bringing another Passive House Component to the market, we help facilitate the superior quality for which the Passive House Standard is known, and add to the ever-expanding range of options for

clients looking to built better.

ALUMINCO's entry into the PHI pantheon is not only the highest recognition the company could get to know, but it is also a great honor.

Aluminco, from now on part of the greater Passive House community worldwide, keeps influencing the aluminium sector for more than three decades, incorporating the pioneering spirit of its founders along with the passion for innovation. We remain committed to constantly moving forward whilst our motto "Creativity in Progress" perfectly expresses our corporate philosophy.

Link to Passive House Institute's Certified Systems - Aluminco Page:
<https://database.passivehouse.com/en/components/details/window/1100>



ALUMINCO[®]
ALUMINIUM BUILDING SYSTEMS

CONTACT DETAILS

ALUMINCO S.A.

Aluminium Building Systems

Contact Person: Spiros Griveas

Marketing and Communications Manager

E: s.griveas@aluminco.com

A: Thessi Megali Rachi, 32011 Inofita Viotias, Viotia, Greece

T: +30 22620 47000 (100)

F: +30 22620 47090

+30 22620 47091

+30 22620 47092

E: info@aluminco.com

W: www.aluminco.com



الغرفة العربية اليونانية للتجارة والتنمية

APABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



Greece and the Arab World: Envisioning a Shared Future

180-182, Kifisias Avenue, 154 51 N. Psychico, Athens-Greece

- Tel.: +30 210 67 11 210, +30 210 67 26 882, +30 210 67 73 428
- Fax.: +30 210 67 46 577
- E-mail: chamber@arabgreekchamber.gr
- Website: www.arabhellenicchamber.gr

DISCLAIMER: The "Members' Activities Newsletter" is a free and promotional service of the Arab-Hellenic Chamber of Commerce and Development to its members. The AHCCD is responsible neither for the content nor the pictures provided by the members. The order of appearance of the material, the design and the layout is solely decided by the Chamber and it does not seek any prior approval from any member.