

Excellence in Partnership



ISSUE 25
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MARCH 2018

MEMBERS' ACTIVITIES NEWSLETTER

Special Edition



Archirodon project - Shuqaiq Steam Power Plant



GEORGE ALEXANDER GROUP OF COMPANIES

George Alexander has been active in the field of wild animals and birds since 1985. Dr Alexander is quite successfully involved, both in Greece and abroad, mainly in trading activities as well as in the provision of consultancy services in the field of his expertise having created an extended network of associates and always aiming to new forms of cooperation always characterised by the prestige and consistency of the Alexander Group of Companies.



In 2005 the Group GEORGE ALEXANDER established KITHARON PLC.
It is a prototype enterprise involved in the slaughter, standard packing and marketing of animal and poultry meat.



G.A. was established in 2002 and registered in Portugal. Its scope of activities is the production and marketing of biologically produced veterinarian medicines.



The company was established in 2004 with the trading activity as its main objective.
The company markets a full range of cosmetics products made of natural ingredients and leather products of wild animals' skins (deer, roebuck, ostrich, crocodile, snake, boar)



Constraction company based in Alexandria, Egypt. The company was established in 2015.

Special Edition

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2nd WORKSHOP “DOING BUSINESS IN THE ARAB WORLD”



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FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Readers,

The Arab-Hellenic business cooperation has been so far limited to exports and imports with a very modest annual balance of trade. Equally unimpressive are the figures in the investment flow, which is mostly one-sided. In order to achieve improvement in this field and elevate this cooperation to new heights and other dimensions, both sides would have to rethink their strategies and embrace new *modus operandi*.

The strengths of the Arab side are as follows: a large annual domestic product which is approximately 3 trillion dollars, 55% of the world oil reserves and 1/3 of the world gas reserves, not to mention the huge demand for mega projects in the building of infrastructure in most of the countries across the Arab world.

The Greek side, on the other hand, enjoys a close geographical proximity to the Arab world and has made positive strides in many industries, such as building material, food processing, energy, ports constructions and maritime. It also has to its credit an excellent reputation in the Arab world in construction projects that were undertaken and executed successfully by several Greek construction companies since the 60's.

The ingredients for a viable business integration between the Greeks and the Arabs exist, if only the Greek businessmen and industrialists could take a more decisive approach and put on their agendas the limitless possibilities of transfer of technology and know-how. The approach of "wait and see" or venturing into business projects without taking any risk will simply take us nowhere as other, more courageous and daring businessmen from various countries will surpass us, while we remain stagnant and hostage to our inefficient business methods. As they say **"No Risk, No Gain"**.

We would like to remind our members that we have in our pipeline two major events, the **"3rd Iraqi-European Business and Investment Forum"** to be held in Athens on **11-12 July 2018** and the **"7th Arab-Hellenic Economic Forum"** to be held in Athens on **29-30 November 2018**. In both of these two events, we are determined to achieve positive results and, therefore, our focus is on the introduction of new topics and on securing a selected and high-level business attendance. Please see details on both events in following pages.

In conclusion, we would like to seize this opportunity to welcome the participants from the Arab countries and Greece to the **2nd Workshop "Doing business in the Arab world"** and wish them fruitful and successful sessions.

PROGRAM

2nd WORKSHOP “DOING BUSINESS IN THE ARAB WORLD”

Thursday, 22 March 2018

Athens, Divani Caravel Hotel

09:30-10:15: Registration & Coffee

10:15-10:45: Opening & Keynote Addresses

Rashad Mabger, Secretary General, AHCCD

Harris Geronikolas, Chairman of the Board of Directors, AHCCD

Mr. Tawfic Said Khoury, Executive Vice Chairman, Consolidated Contractors Company S.A., Greece

Mr. Ioannis Brachos, Secretary General for International Economic Relations, Ministry of Foreign Affairs, Greece

H.E. Mr. Marwan Emile Toubassi, Dean of the Council of Arab Ambassadors & Ambassador of the State of Palestine, Greece

10:45-12:15: Session 1 “Culture of Business in the Arab World”

Five Arab Ambassadors in Greece will address the audience in the culture of business in their countries of origin, touching upon business and investment opportunities and other related issues.

Moderator: **Dr. Saleh S. Jallad**, Financial Consultant, Consolidated Contractors Company (CCC), Publisher of Middle East Economic Survey (MEES) & Board Member of A.H.C.C.D.

Speakers:

- **H.E. Mr. Fawwaz Al Eitan**, Ambassador of the Hashemite Kingdom of Jordan, Greece
 - **H.E. Mr. Saud Faisal Saoud Aldaweesh**, Ambassador of the State of Kuwait, Greece
 - **H.E. Mr. Abdulaziz Al-Naama**, Ambassador of the State of Qatar, Greece
 - **H.E. Mr. Samir Addahre**, Ambassador of the Kingdom of Morocco, Greece
 - **H.E. Mr. Abdulla Ahmed Osman**, Ambassador of the Republic of the Sudan, Greece
-



الغرفة العربية اليونانية للتجارة والتنمية

ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

12:15-12:45: Coffee Break & Networking

12:45-13:15: Presentation of the Arab Delegations for the B2B meetings

Brief introductions by the Heads of Arab Delegations on the business sectors that will be covered during the B2B meetings.

13:15-14:45: Session 2 “Investment Opportunities and Business Practices in the Arab World”

Five Greek Economic & Commercial Counsellors accredited to the Arab Countries and an Egyptian Expert will communicate to the participants the wealth of their knowledge in business practices and related issues and explore the best Investment opportunities available.

Moderator: **Mr. Paul Smith**, Development Director, METKA | EPC Business Unit, Mytilineos S.A., Greece

Speakers:

- **Mr. Theodore Xypolias**, Head of Commercial Office, Embassy of Greece in the Kingdom of Saudi Arabia (also covers Oman & Yemen)
- **Mr. Georgios Sakoufakis**, Head of Commercial Office in Tunis, Embassy of Greece, Tunisia
- **Dr. Hany Barakat**, Board Member & Executive Director, EGESQuality S.A.E. and former First Undersecretary at the Ministry of Trade & Industry, Egypt
- **Mr. Ioannis Katsaras**, Head of Commercial Office, Embassy of Greece, Algeria
- **Mrs. Paraskevi Tasakou**, Head of Commercial Office, Embassy of Greece, Lebanon
- **Mr. Stavros Stavrakos**, Head of the Regional Section for Economic & Commercial Affairs in Erbil, Embassy of Greece, Iraq

14:45-15:30: Finger food & networking

15:30-18:30: Networking and business meetings (B2B) between the visiting Arab delegates and their Greek counterparts in all business sectors



الخرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

KEYNOTE SPEAKERS, SP



Rashad Mabger
Secretary General, AHCCD



Harris Geronikolas
Chairman of the Board of Directors,
AHCCD



Mr. Tawfic Said Khoury
Executive Vice Chairman
Consolidated Contractors Company (CCC),
Greece



H.E. Mr. Fawwaz Al Eitan
Ambassador of the Hashemite Kingdom
of Jordan, Greece



H.E. Mr. Saud Faisal Aldaweesh
Ambassador of the State of Kuwait,
Greece



H.E. Mr. Abdulaziz Al-Naama
Ambassador of the State of Qatar,
Greece



Mr. Theodore Xypolias
Head of Commercial Office, Embassy of
Greece in the Kingdom of Saudi Arabia
(covers Oman & Yemen)



Mr. Georgios Sakoufakis
Head of Commercial Office in Tunis,
Embassy of Greece, Tunisia



Dr. Hany Barakat
Board Member & Executive Director,
EGESQuality S.A.E. & former First
Undersecretary at the Ministry of Trade
& Industry, Egypt

Excellence in

2nd Workshop “Doing Business in the Arab World”

Athens, 22 March 2018

PEAKERS & MODERATORS



Mr. Ioannis Brachos

Secretary General for International
Economic Relations,
Ministry of Foreign Affairs, Greece



H.E. Mr. Marwan Emile Toubassi

Dean of the Council of Arab Ambassadors
& Ambassador of the State of Palestine,
Greece



Dr. Saleh S. Jallad

Financial Consultant, CCC,
Publisher, Middle East Economic Survey (MEES)
& Board Member, A.H.C.C.D.



H.E. Mr. Samir Addahre

Ambassador of the Kingdom of Morocco,
Greece



H.E. Mr. Abdulla Ahmed Osman

Ambassador of the Republic of the Sudan,
Greece



Mr. Paul Smith

Development Director, METKA | EPC
Business Unit, Mytilineos S.A., Greece



Mr. Ioannis Katsaras

Head of Commercial Office, Embassy of
Greece, Algeria



Mrs. Paraskevi Tasakou

Head of Commercial Office Embassy of
Greece, Lebanon



Mr. Stavros Stavrakos

Head of the Regional Section for
Economic & Commercial Affairs in Erbil,
Embassy of Greece, Iraq

Partnership

Photos placement according
to program





Consolidated Contractors Company (CCC), founded in 1952 is one of the leading construction companies in the world today with a workforce consisting of 180,000 qualified men and women.

With over 60 years of success, growth and experience on every continent, in every climate and condition, CCC can plan, design, build, operate and maintain:

- High Quality Buildings, Industrial Buildings, Infrastructures and Networks.
- Heavy Civil Construction of Power and Desalination Plants, Renewable Energy, Water Treatment Plants and Distribution Systems, Sewage Treatment Plants and Collection Networks, Dams and Reservoirs, Harbors and Docks, Airports, Roads and Highways, Bridges & Interchanges and Mass Transport.
- Petrochemical Plants & Refineries, Oil Loading & Offloading Terminals and Storage Facilities, Heavy & Light Industrial Plants.
- Upstream Oil & Gas, Water and Oil & Gas Pipelines.
- Construction and Subsea Services to the Oil & Gas Industry.



Consolidated Contractors Company
www.ccc.me

company profile

Consolidated Contractors Group, better known as CCC, is a contracting company formed in 1952 and incorporated under the laws of Lebanon. In over six decades of operation, CCC has grown to become one of the leading contractors in the international construction field, with over 180,000 employees composed of more than 80 nationalities.

Markets

CCC operates principally in the Middle East, the Gulf region, Africa, Europe, the Caribbean, Central America, USA, CIS, Australia, Papua New Guinea and South East Asia.

Scope of Services

CCC provides Engineering, Project Management, Procurement and complete Construction services for Oil, Gas, Petrochemical and Industrial Plants, and for Civil, Municipal works, Housing and High Quality Buildings.

- Industrial Plant construction including all Mechanical, Civil, Electrical and Instrumentation works.
- Heavy Civil construction for Power and Desalination Plants, Renewable Energy, Water and Sewage Treatment Plants, Airports, Bridges and Highway Interchanges, Mass Transport, and EPC Harbours and Docks.
- EPC for Oil, Gas, and Water Pipelines.
- EPC for High Quality Buildings, Industrial Buildings, and Infrastructure works and Networks.
- Construction of Highways and Roads.

All the above services are conducted in conformity with the highest Safety and Quality requirements (CCC is certified by Bureau Veritas to ISO 9001, ISO 14001 & OHSAS 18001).



Consolidated Contractors Company



Subsidiaries & Associate Companies

- CCC (Underwater Engineering), UAE, providing offshore construction and subsea services to the Oil & Gas industry with a wide range of operations in the Middle East and India regions.
- ACWA Services, UK, a process, mechanical, electrical, instrumentation, control and automation engineering company providing a design and build service for air, water and wastewater treatment systems.
- Sicon Oil & Gas, Italy, a leading international engineering contracting company specialized in the Oil & Gas and Petrochemical sectors.
- The Morganti Group, a U.S. based company providing construction management, design/build and general contracting services for commercial, industrial, and government projects, nationally and internationally.
- Management agreement with National Petroleum Construction Company, UAE. NPCC provides Clients total engineering, procurement and construction services in the development of offshore and onshore Oil & Gas fields for the Arabian Gulf and the regional markets.

Mission

- CCC is a leading diversified company carrying out construction, engineering, project management, procurement, development and investment activities internationally with emphasis on the Middle East region.
- CCC is committed to providing reliable, amicable, and professional service to its clients, to being supportive to local business and communities and protective of the environment within which it operates.
- Appreciation of CCC's clients' interest, evidenced by meeting their requirements and ensuring high quality work, is the prime directive of its management.
- CCC's growth and profitability are maintained through innovation, technical enhancement, and adaptability to all its markets. Its profitability is directed towards sustaining growth and to providing satisfactory returns to shareholders.
- CCC's commitment to growth is firmly linked to its employees' continuous development and rewarding careers.
- CCC is also devoted to its employees' safety and health, job security, and welfare. Its strength emanates from its distinct culture, from strong and close relationships with its clients, from its employees' competence and loyalty, from its entrepreneurial and flexible management, and from its focus on quality, safety and commercial acumen.

Core Values

Management and employees are guided by CCC's "Core Values, Guiding Principles and Code of Practice". CCC's core values include:

- Safety, health and environmental protection.
- Quality of work.
- Responsibility and accountability of management and staff.
- Recognition of others in the achievement of corporate goals.
- Respect for local cultural issues on all its projects.
- Ethical behavior, integrity, honesty and fairness.
- Sustainability and planning for the long-term good of the company, employees and the local communities where projects are located.

Social Responsibility

CCC is a member of the United Nations "Global Compact Initiative". This initiative brings member companies together with UN agencies, labor and civil groups to support the ten universal principles of Corporate Social Responsibility in the areas of human rights, labor and the environment. Corporate social responsibility is always a project in progress, like the rest of CCC's business, every CCC activity and practice is meant to make a lasting impact, economically, socially, and environmentally.





Consolidated Contractors Company

P.O. Box 61092 • Amaroussion 151 10, Athens
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Consolidated Contractors Company (CCC) is an international construction company operating principally in the Middle East, Africa, Central Asia, North America and the Caribbean, Australia and Papua New Guinea.

CCC currently employs over 180,000 employees in more than 40 countries across 5 continents, building some of the most challenging and complex facilities.

In more than six decades of operation, CCC provides total EPC solutions from Project Development, through detailed Engineering, Procurement and Construction, to Start-Up, Operation and Maintenance.

Fields covered:

- Complete Plant Construction including all Mechanical, Civil, Electrical & Instrumentation Works for Petrochemical, Refineries, Oil & Gas related projects, Industrial Plants, Loading and Offloading Terminals, Offshore Fabrication, Installations, Pipelaying and Maintenance.
- Heavy Civil Construction for Power and Desalination Plants, Sustainable Energy, Water and Sewage Treatment Plants, Airports, Bridges and Highway Interchanges, Mass Transport, Harbours and Docks, and total service for Air, Water and Effluent Treatment Systems including Reverse Osmosis Desalination Plants.
- Oil, Gas, and Water Pipelines.
- High Quality Buildings, Industrial Buildings and Infrastructure Works and Networks.
- Specialist diving services to the offshore and marine engineering companies throughout the Arabian Gulf.

CCC was awarded Quality & Safety Certification by BV to ISO 9001, ISO 14001, OHSAS 18001.

Furthermore, CCC consists of member and associate companies which all make up the **Consolidated Contractors Group**. All member companies receive the backing of the Group in terms of financing, plant & equipment and manpower. This arrangement has enabled CCC to become a more versatile company.

Principal Operating Group Members

- ▶ Consolidated Contractors Group SAL (Offshore) (CCC)
- ▶ Consolidated Contractors Company WLL, Saudi Arabia
- ▶ Consolidated Contractors Company Oman LLC
- ▶ Consolidated Contracting Engineering & Procurement SAL - Offshore
- ▶ Consolidated Contractors Company (Underwater Engineering) SAL
- ▶ Sicon Oil & Gas SpA

Associate Companies

- ▶ Chiyoda - CCC Engineering (PTE) Ltd
- ▶ Consolidated Contractors Company (Kuwait) WLL
- ▶ CC Energy Development
- ▶ National Petroleum Construction Company Ltd.
- ▶ Morganti Group Inc.
- ▶ Teyseer Contracting Company WLL
- ▶ ACWA Services Ltd.



Khazzan Gas Project, Central Processing Facilities - Oman



Opera House - Dubai, UAE

MAJOR PROJECTS EXECUTED OR IN PROGRESS

▶ ALGERIA

- Forum El-Djazair, Zone 1 - 4 Residential & Retail Buildings

▶ AUSTRALIA

- APLNG Pipelines, Queensland

▶ BOTSWANA

- North South Carrier 2 Water Transfer

▶ EGYPT

- City Center Almaza, Main Works
- Nile Corniche Towers (St. Regis Hotel)
- South Helwan 3 x 650 MW Super Critical Thermal Power Plant

▶ IRAQ

- First Commercial Production Gas Plant - Slug Catcher

▶ JORDAN

- King Hussein Cancer Center Outpatient Tower & East Tower

▶ KAZAKHSTAN

- Abu Dhabi Plaza, Package 4 - Main Works, Astana

▶ KUWAIT

- Mina Abdullah EPC Package 1, Clean Fuels Project
- Lower Fars Heavy Oil Development Phase 1

▶ MAURITANIA

- 16.6 MW Solar Photovoltaic (PV) Power Plant

▶ MOROCCO

- Design & Build of School, Sales Center for Artisanal, Social Cultural & Sports Center, Motels & Mosque

▶ NIGERIA

- Dualization of Ughelli - Asaba Road (Sectors A & B)

▶ OMAN

- Batinah Expressway, Package 3
- Muscat International Airport, Main Contract 1 Runways, Roads & Utilities
- Khazzan Gas Project, Central Processing Facilities
- Dualization of Nizwa - Thamarit - Adam Road, Part 2

▶ PAPUA NEW GUINEA

- PNG LNG Project - EPC5B Komo Airport & Infrastructure

▶ QATAR

- Sidra Medical & Research Center
- Laffan Refinery 2 - General Construction Work
- Barzan Central Contract, Package 1 - Process Area & Building Works, Ras Laffan
- New Port Project - Container Terminal Infrastructure and Utility Buildings
- Multipurpose Hall at Lusail Ports Club
- Dukhan Highway - Central Contract
- Mega Reservoirs at Primary Reservoir Pumping Station

▶ SAUDI ARABIA

- Riyadh Metro, Package 1, Lines 1 & 2
- Jazan Refinery, Tank Farms & Loading Facilities
- Ras Al-Khair Power & Desalination Plant, Phase 1 - Package P, 2400 MW Combined Cycle Power Plant - Civil Works
- King Abdul Aziz International Airport, Service Corridor
- Jazan Soot Ash Removal Unit
- Jazan Sulfur Recovery Unit

▶ SENEGAL

- VDN 3rd Section Road, Golf Club - Tivaouane Peulh Intersection

▶ THAILAND

- Fourth Transmission Pipeline EPC2

▶ TURKMENISTAN

- South Yoloten Gas Field Development, Package 1 - Gas Process Area & Sulphur Recovery Units

▶ UAE

- Emirates Hills Development
- Nasr Full Field Development, Package 3
- Opera House, Main Building Works
- Abu Dhabi International Airport - Midfield Terminal Building
- Presidential Palace - Construction and Maintenance of 5 Buildings, Infrastructure, Landscaping & Interior Design
- Shah Sulphur Station & Pipelines



the family company...
...that cares



Consolidated Contractors Company
www.ccc.me



Archirodon is a large international contracting group with 59 years of experience in more than 30 countries around the globe, mainly in the Middle East, North Africa & Caspian regions.

Archirodon construction activities focus mainly on EPC Energy, Marine & Offshore, Infrastructure and Defense & Security projects, including among others

Power & Desalination plants, Terminals for Oil & Gas and Petrochemical Facilities, Port and Container Terminals, Offshore Structures, Roads, Bridges, Railroads and Diplomatic & Defense Facilities.



Having earned its reputation for more than half century as a reliable and respected international contractor in the areas of engineering, procurement and construction, Archirodon aims at executing EPC projects worldwide, creating high added value to all of its project stakeholders.

Archirodon was established in 1959 and started its professional life by building the ports of Benghazi in Libya (1961) and subsequently the port of Beirut in Lebanon (1962). At that time, the company found out that significant business opportunities were available in the Arab world. Hence, Archirodon entered into the construction market in Saudi Arabia and the United Arab Emirates and among its early projects had been the construction of the multi- million dollar seaports of Jeddah and Dammam, other major ports in Saudi Arabia, main ports in the United Arab Emirates, and numerous other important infrastructure works.

ALGERIA | BAHRAIN | CYPRUS | EGYPT | GREECE | IRAQ | KAZAKHSTAN | KUWAIT | LIBYA | MAURITIUS

In the 1980s Archirodon, while still upholding its reputation as one of the top marine contractors internationally, further developed into a general contracting group, diversifying into other fields including roads, bridges, railroads and industrial facilities. Since the mid-90's, Archirodon has started giving emphasis to the market sectors of Oil & Gas, as well as, Power & Desalination, completing a number of large-scale projects such as the different stages of the Shoaiba Combined Cycle Power Plant (14x370MW) Project and the Ras Al Khair Desalination Plant (1mil m3 daily output), which is the largest in the world. During the last years Archirodon has expanded its operations into Iraq, Kazakhstan, Mauritius and Morocco and is ready to further expand into other countries as well, providing turnkey solutions in the Oil & Gas and Power & Water sectors.



Today Archirodon is an EPC player with capabilities in many geographies across 4 continents. The company is present, through various branch offices and/or project sites, in Algeria, Bahrain, Cyprus, Egypt, Greece, Iraq, Kazakhstan, Kuwait, Libya, Mauritius, Morocco, Oman, Qatar, Saudi Arabia, Switzerland, The Netherlands, U.A.E. and U.S.A.

save
the date!



7^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي اليوناني السابع
7th ARAB-HELLENIC ECONOMIC FORUM

Athens, 29-30 November, 2018

“Greece in the Arab World: A New Agenda for Growth”

The convening of the “7th Arab Hellenic Economic Forum” on **November 29-30, 2018** in Athens, comes at a time of big changes in Greece and the Arab world. Greece is successfully managing its exit from the economic crisis and has finally a potential for achieving economic growth. Some Arab countries start emerging from a long period of instability and turmoil and head towards reconstruction and modernization of all its infrastructure, while other Arab countries are pursuing a strategy for diversification of resources and successfully cope with the new economic trends in correlation with 4th Industrial ‘Digital’ Revolution. All this suggests a new agenda for the future cooperation between the Arabs and the Greeks, with a focus on the transfer of technology and know-how and on the increase of investment flow between the two sides.

The central topics of the 7th Forum will explore the investment opportunities in sectors of interest to both sides and look into the potential of transfer of technology to the Arab world with the aim of achieving practical business partnerships.

Presentations and deliberations at this Forum will tackle the traditional sectors with the emphasis on points of strength of the Arabs and the Greeks in order to enhance the business relations between them.

The Arab Hellenic Chamber ensure high-calibre businessmen representation from across the Arab world and from every business sector, in order to enrich the networking, the deliberations and B2B meetings in general.

*Stay tuned for further
information*

Excellence in Partnership



Success lies in every drop

For the past 45 years, every oil drop has been instilled with our vision for growth and development. Every drop concentrates innovative technology, efficient human capital and modern infrastructure. Every drop brings us closer to our goals. Every drop adds value to our stakeholders and to the entire Greek economy.

MYTILINEOS

A major business organisation operating in Greece and internationally, MYTILINEOS is active in the EPC and construction sectors through METKA, in the Metallurgy and Mining sector through Aluminium of Greece, and in the Energy sector through Protergia.

The Company's strong international presence in 30 countries establishes it as a global leader, as its exports to markets abroad account for more than 2% of total Greek exports, benefiting significantly the national economy and conveying a strong message to international investors for its commitment to continuous growth.

The history of MYTILINEOS goes back to the early 20th century. MYTILINEOS Group was founded in Greece in 1990, having evolved from an old family-run metallurgy business operating already since 1908. In 1995, MYTILINEOS was listed in the Athens Exchange and its share is today a constituent of the FTSE/ATHEX Large Cap Index tracking the top 25 companies ranked by market capitalisation. The corporate transformation of MYTILINEOS Group and the integration of its other subsidiaries (Aluminium of Greece, METKA, Protergia) into the new corporate entity, enhanced operational flexibility and further strengthened its market position and financing capabilities.

The new corporate structure marks for MYTILINEOS the successful completion of a crucial strategic step forward towards the company's transition into a new era, as it has shielded itself effectively against the constantly changing conditions and has affirmed its prospects for further growth, in the face of increasing competition in the global markets.

Faithful to the business strategy and to its vision for continuous evolution and development followed for more than three decades, MYTILINEOS today stands out for its unique and modern employment model, its active social profile, the innovative mechanisms it adopts for business growth, its strategic investments in state of the art solutions for the upgrading of its operations, and the successful consolidation of its presence in global markets.

At the same time, as a responsible corporate citizen, it constantly pursues continuous business excellence and the adoption of best practices, balancing business growth with social responsibility and the protection of the environment.

BUSINESS UNITS

MYTILINEOS is a globally competitive player in the EPC (Engineering-Procurement-Construction) projects sector. With the trading name of METKA, the MYTILINEOS EPC & Infrastructure Business Unit undertakes and implements turn-key energy projects, providing a complete range of engineering, procurement and construction services and successfully penetrating developing markets abroad, with projects under way simultaneously in the markets of Europe, Turkey, the Middle East, Asia and North Africa, as one of Greece's major exporters. From the time of its establishment to this day, METKA has been constantly developing its know-how, its human resources and its production capacity. As a result, the company today ranks among the top global contractors for energy projects and is internationally recognised for its reliability, flexibility and ability to successfully carry out highly demanding projects in the energy sector. At the same time, the company is adapting its model for further growth, addressing its clients' and society's new needs, becoming actively involved in the shaping, financing and final form of the projects it undertakes, offering the high level of specialisation and the multifaceted expertise which have established it as one of the most competitive contractors globally.

MYTILINEOS is also a leader in the Metallurgy sector, with the trading name Aluminium of Greece – the largest vertically integrated alumina and aluminium producer in the European Union and one of Greece's healthiest growing industrial companies. The company's international business activity, in cooperation with DELPHI-DISTOMON, is a driving force for the national economy as well as for the development of the Greek periphery. Aluminium of Greece has completed 50 years in operation and 10 years of successful growth in Greece, with over €600 million of investments in the technological upgrade of its plant's facilities and the improvement of output and productivity. This was one of the largest private investments to be carried out in Greece recently.

MYTILINEOS is also firmly established in the Electric Power market. The Power & Gas Business Unit, where the Company is active through Protergia, brings under the same roof the management of all MYTILINEOS energy assets and activities. The Company today is among the leaders of the private-sector initiative in the electric power market and is the largest independent electricity producer in Greece, with a portfolio of energy assets totalling more than 1,200 MWh of installed capacity, which accounts for over 13.5% of the licensed thermal plant production capacity operation in the country. As a private producer of electricity with investments in high-tech power plants, PROTERGIA has an in-depth knowledge of the electricity market and is constantly engaged in carrying out environment-friendly investments, thus contributing to the Greek economy and to employment. PROTERGIA is also active in the supply of electric power, providing electricity to businesses, professionals and households and aiming to meet the customers' requirements for competitive prices and modern, reliable services.

The company's activity in the Energy sector is strengthened by the Natural Gas activity, which secures its supply with natural gas on competitive terms, thus enabling it to enhance the Company's energy profile and, at the same time, achieve remarkable organic growth. M&M Gas, a private joint business venture of MYTILINEOS and MOTOR OIL active in the supply and trading of natural gas, is the company that effectively launched the liberalised Greek natural gas market, delivering the very first private liquefied natural gas (LNG) cargo in Greece.

Today (2016 data), MYTILINEOS has 2,817 direct and indirect employees, €637.9 million of exports, €28.9 million of environmental expenditures, 5,002 suppliers, 25 industrial production units & RES-based power plants, €91.7 million of investments, and €1.45 million of social expenditures.

The Company's dynamic business growth is inextricably linked to the principles of Corporate Responsibility and Sustainable Development. For MYTILINEOS, Sustainable Development is synonymous to seeking business excellence with dedication to its vision and with respect for society, the environment, its people and its shareholders. The Company's sustainability policy is founded on the harmonious coexistence of its business activities with the needs of the local communities where its operations are based. In this framework, MYTILINEOS is actively supporting major initiatives based on the global sustainability goals established by the United Nations.

For more details,
please visit the Company's website:
www.mytilineos.gr



11-12 July
2018

save
the date!



منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي الثالث
3rd Annual Iraqi-European Business & Investment Forum
Athens, 11-12 July, 2018

“Iraq and Europe: Towards a New Era”

Building on the success of the two previous events, the Arab-Hellenic Chamber is pleased to announce the convening of the "3rd annual Iraqi-European Business and Investment Forum" which will take place on 11-12 July 2018 in Athens, Greece. The two main Partners and Sponsors of this venture will be Baghdad Chamber of Commerce along with the Erbil Chamber of Commerce, with the Joint Arab-European Chambers as the Forum's supporting organizations.

It comes as no surprise that, after the recent positive political and security developments in Iraq, the country is bustling with commercial activity and many international companies and organizations stand in line for "a piece of the Iraqi market pie". This Forum comes as a seal of a partnership between Iraq, Greece and Europe, geared towards progress and economic development.

Apart from the established sessions on business sectors such as construction, building material, energy, and food processing industry, Baghdad Chamber will explore the potential of Iraq start-up businesses, the boost of entrepreneurs and empowerment of women on the business market, with the aim to smoothen the road to the construction of Iraq.

The Forum will also include a working group, which will provide the participants with ample of opportunities to liaise and engage in productive meetings in their particular lines of business.

Partners and Main Sponsors:



Baghdad Chamber of Commerce



Erbil Chamber of Commerce and Industry

Supporting Organizations: Arab-European Joint Chambers

Stay tuned for more information!



www.arabhellenicchamber.gr



منتدى الأعمال والاستثمار العراقي - الأوروبي السنوي الثالث
3rd Annual Iraqi-European Business & Investment Forum
Athens, 11-12 July, 2018

A Call for Expression of Interest

On the occasion of convening the **3rd Annual Iraqi-European Business & Investment Forum** due to take place on **July 11-12** in Athens, the Arab Hellenic Chamber, in its continuous efforts to enhance the business relations between Greece and Iraq on all levels, is calling upon the Greek businesses interested in taking advantage of the process of the reconstruction of Iraq, to express their interest in transfer of their technology and know-how, and in joining in partnerships with their Iraqi counterparts.

This initiative represents an excellent opportunity for the Greek and European businesses that are interested in the Iraqi market at times when the reconstruction of Iraq is gaining momentum worldwide, as modernization and building of the infrastructure of the country will demand the expertise of all the business sectors.

It is worth mentioning that the new Iraqi investment laws provide all the necessary prerequisites for foreign companies to successfully and freely operate in this country, thus making it one of the attractive business hub in the Middle East.

Upon receiving your company's details, the Arab Hellenic Chamber, in coordination with its two main partners, Baghdad Chamber of Commerce and Erbil Chamber of Commerce, will ensure that your company's data are received by the members of all Iraqi Chambers, so that the negotiation process can be initiated and, hopefully, positive conclusions could be reached prior to the convening of the above Forum in July 2018.

Kindly note that the deadline for submission of your company's information is April 20th, 2018

For further information, please contact the Arab Hellenic Chamber.

NEWS FROM THE ARAB EMBASSIES



*Welcome,
Mr. Ambassador!*



Sudan's new Ambassador to Greece, H.E. Mr. Abdulla Ahmed Osman presenting his credentials to H.E. Mr. Prokopis Pavlopoulos, the President of the Hellenic Republic

The Arab-Hellenic Chamber is pleased to welcome Sudan's new Ambassador to Greece, H.E. Mr. Abdulla Ahmed Osman, who presented his credentials to H.E. Mr. Prokopis Pavlopoulos, the President of the Hellenic Republic, on February 12th.

Ambassador Osman has accumulated a wealth of experience at the Ministry of Foreign Affairs of the Sudan and at the Federal Parliament of the Sudan. He has served at the Ministry of Foreign Affairs of the Sudan in various capacities and in different Arab countries, from Amman, Jordan to Baghdad, Iraq, and as an Ambassador of his country at the Kingdom of Bahrain. At one point in his career, he was the Office Director of H.E. the Speaker of the Sudan Federal Parliament.

NEWS FROM THE ARAB EMBASSIES



Mr. Osman is a Member of several governmental committees and associate member of NGO's; to mention but a few, he is the Advisor to the Sudanese Committee of kidney Transplanters, a Member of the Sudanese Committee for supporting orphans and Chairman of the social fund at the Ministry of Foreign Affairs, Khartoum, Sudan.

Mr. Osman holds a B.Sc. from the University of Cairo (1984) and he is married.

The Arab-Hellenic Chamber seizes this opportunity to re-iterate its full commitment to working closely with H.E. the Ambassador Osman towards expanding and enhancing the existing friendly relations between Greece and the Sudan. We wish His Excellency a fruitful and pleasant stay in Greece.



Mr. Osman with the President of the Hellenic Republic

COUNTRY FILE: TUNISIA



Dear Greek and Arab Friends,

I seize this opportunity to thank the Arab-Hellenic Chamber of Commerce and Development for its endeavors to put closer Greece and the Arab World and for dedicating “Country File” for Tunisia, a rich country that has a lot to offer to tourists as well as to investors seeking amazing potentials and valuable opportunities.

Today, Tunisia has achieved notable milestones in democracy building and is on the right track for more positive growth and economic development.

Tunisia’s strategic position, as a point of access to African Market and at the heart of the Euro-Mediterranean logistics chain, along with a new investment law offering several incentives and a highly qualified skills, makes it THE smart choice.

Lassaad MHIRSI
Ambassador of Tunisia

TUNISIA, A PLEASANT LIVING ENVIRONMENT AND A RICH CULTURE

A rich cultural, artistic, historical and archaeological heritage, diversified and developed tourism, leisure and sports facilities

TUNISIA IS LEADER

1. In Continental Africa in terms of the well-being of its population. (Social Progress Index, 2016)
2. On the democratic level, thanks to an improved ranking for 5 consecutive years, Tunisia is leader in North Africa and among Arab countries. (Democracy Index, 2016)
3. In North Africa in terms of the quality of the health care system. (Health Care Index, 2016)



The 2015 Nobel Prize is awarded to the Quartet of the Tunisian National Dialogue for its decisive contribution to building a pluralist democracy in Tunisia.

TUNISIA, A STRATEGIC POSITION

- › At the north tip of the African continent and only 140 km from Europe
- › At the heart of Euro-Mediterranean logistics chain

ADVANCED PARTNERSHIP WITH EUROPE

- › The first country in the Southern Mediterranean to have signed an Association and Free Trade Agreement with EU
- › A status of Advanced Partner with the EU
- › Ongoing Negotiations for the signature of a Deep and Comprehensive Free Trade Agreement (DCFTA)

AN ACCESS POINT TO THE AFRICAN MARKET

- › OPERATING IN TUNISIA OFFERS THE OPPORTUNITY to access the African market which will reach 1.1 billion consumers by 2020. (Source: Boston Consulting Group, 2016).
- › Tunisia will be officially the 20th member of the COMESA «Common Market of East and Southern Africa» in April 2018.

TUNISIA is a signatory to 52 DOUBLE TAXATION AGREEMENTS & 54 BILATERAL AGREEMENTS for the promotion and protection of investments.



TUNISIA, A WEALTH OF SKILLS

The accessibility and quality of the Education System in Tunisia resulted in the following:



99% schooling rate



6 654 educational institutions



268 Higher education institutions including 65 private ones



More than 1 000 vocational training centers



Over 5% of GDP devoted to education

Tunisia ranks 3rd on a global level in terms of postgraduate degree rates in science, engineering, industry and construction. (Source: *The Global Innovation Index*, 2016)

TUNISIA, THE SMART CHOICE

FDI DISTRIBUTION BY SECTOR (EXCLUDING ENERGY)



Industry
52.70 %



Service
46.38 %

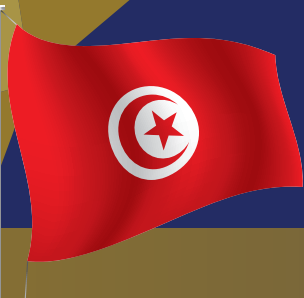


Agriculture
0.92 %

(Source: *FIPA-Tunisia*. 2016)

Tunis is the African leader among emerging large cities in terms of cost efficiency.

(*Global Cities of the Future 2016 - 2017*, FDI Magazine)



COUNTRY FILE: TUNISIA

A NEW LEGAL FRAMEWORK since the 1st of April 2017 offering a range of advantages and financial incentives such as:

- Total freedom of foreign participation in the capital of offshore companies
- Freedom to transfer funds (profits, dividends and assets) abroad
- Few authorizations and revision of specifications
- State subsidy of employer's contribution to the statutory social security schemes during the first 3 years
- Free access to land ownership
- Investment allowances reaching up to 30% of investment costs for companies located in regional development areas
- Guarantees in accordance with international standards on fair and equitable treatment and industrial and intellectual property



INVESTMENT OPPORTUNITIES IN:

Electronics, Textiles and clothing, Agrifood, Aerospace industries, Renewable Energies, Call Centers, ICT, Car components...

Among world renowned companies operating in Tunisia:



A DEVELOPING INFRASTRUCTURE

- › **9 INTERNATIONAL AIRPORTS**
- › **7 COMMERCIAL PORTS** and one **OIL TERMINAL**
- › **RAIL NETWORK** serving the country's main cities.
- › **A ROAD NETWORK** of about 20 000 km of roads and more than 500 km of motorways.
- › **A High-quality DIGITAL INFRASTRUCTURE** and international communication networks.
- › **THE LARGEST DATA CENTER OF AFRICA** DATAION IS LOCATED IN TUNISIA.
- › **TECHNOLOGICAL INFRASTRUCTURE**
 - 10 sector specific techno parks
 - 15 cyber parks dedicated to communication technologies
 - 2 business parks
 - A park dedicated to the aeronautics industry
 - 152 industrial zones spread throughout the country



DO YOU KNOW THAT TUNISIA IS:



1st world exporter of dates



1st world exporter of olive oil for the 2015-2016 harvest season



2nd exporter of organic produce in Africa



2nd African producer of car components



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Mideast Travel Worldwide operates successfully in the Greek tourism market since 1983. Starting from an agency specialized in organizing trips from and to the countries of Middle East, the company has evolved to one of the greatest and most popular in the Greek tourism market, holding certifications from international organizations and a strong clientele comprising both corporate and individual clients. Today, Mideast offers its services worldwide from its Head Office in Athens as well as from its branch in Istanbul, operating since July 2014, while since 2016 the company is the Official Partner of BCD Meetings & Events in Greece.





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NEWS FROM THE ARAB CHAMBERS



The President of Chamber of Commerce of Zarqa in Jordan receives the Greek Ambassador in Jordan



From left: Mr. Mohammad Munir Arslan, Board Member of Zarqa Chamber, Mr. Hussein Shraim, President of Zarqa Chamber and H.E. Mr. Vasileios Bornovas, the Greek Ambassador

H.E. Mr. Vasileios Bornovas, the Greek Ambassador to Jordan, paid a courtesy visit to the Chamber of Commerce in the city of Zarqa. He was received by Mr. Hussein Shraim, President of Zarqa Chamber of Commerce, Board Member of Jordan Chamber of Commerce and Board Member of the Arab-Hellenic Chamber. During their meeting, the Greek Ambassador praised Jordan as an international partner, spoke of existing historical, political, diplomatic, cultural and economic relations between the two countries and their long history of friendship and strategic relationship. He also expressed his country's desire to further enhance the two countries' close ties and increase the level of cooperation in economic activity.

From his side, Mr. Shraim also spoke of the similarities and amicable relations between the two countries and their role in the regional and international field. He further expressed the importance of enhancing the



View from the meeting with the Board Members of Zarqa Chamber

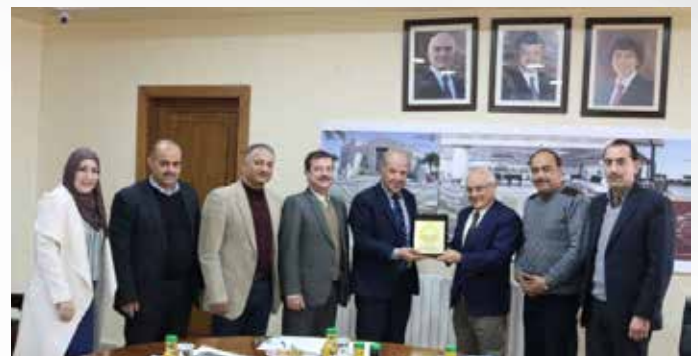
existing economic relations of his country with both, Greece and the European Union, particularly in the sectors of tourism, food-processing industry, energy, maritime affairs and building material which could greatly contribute to the reconstruction of Iraq and Syria.

Mr. Shraim further referred to the geopolitical position of the Hashemite Kingdom and its proximity to the international markets which qualifies his country to become a commercial link for Greek and European products with the Far East and the United States. With this in mind and in order to further promote and enhance the investments and trade of his country, he proposed to convene a Greek-Jordanian Investment Forum.

From the Zarqa side, the meeting was attended by the Vice-President of Zarqa Chamber, Mr. Ayman Abu Al-Bandoura, the Board Members Messrs. Faiz Skaka, Khaled Abdulbarid, Mohammad Munir Arslan and the Manager of Zarqa Chamber, Mr. Hassan Al-Wuery.



Mr. Shraim with His Excellency Mr. Bornovas



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of the Athens Olympic Sports Complex, Olympic Sailing Center, Elliniko Olympic Complex, Olympic Weightlifting Hall. Our website is <http://www.xalkis-sa.com/index.php/en/>

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SPECIAL INSERTION



Maritime Education & Training
Arab Academy for Science, Technology and Maritime Transport

Hellenic-Arab Maritime Academy at the 88th Batch Graduation Ceremony of Arab Academy for Science Technology and Maritime Transport (AASTMT)

Students from the **Hellenic-Arab Maritime Academy (HAMA)** participated in the **Graduation Ceremony** of the 88th Batch of the **College of Maritime Transport and Technology's departments** of Navigation and Marine Engineering Technology, of the **Arab Academy for Science Technology and Maritime Transport (AASTMT)**, which was held in the Alexandria Campus, on *January 26, 2018*.

The **Academy's President, Dr. Ismail Abdel Ghafar** warmly welcomed the Guest of Honor, his Excellency, the **Secretary-General of the International Maritime Organization (IMO), Mr. Kitack Lim**, and the esteemed IMO delegates, distinguished members of diplomatic corps and distinguished guests from various countries and last but not least the students, their families, the faculty and the staff of the AASTMT.

During the graduation ceremony, students of the AASTMT proudly raised the flags of the 22 Arab countries, while students of the HAMA raised the Greek and the European flags.

The 88th Batch graduates represented four nationalities -Egypt, Saudi Arabia, Sudan and Libya- and the graduation parade, along with the students' basic elementary show and the physical education show were superbly organized and presented spectacles.

Representing HAMA and attending the ceremony were the **President of the Arab-Hellenic Chamber of Commerce & Development Mr. Harris Geronikolas**, the **Managing Director of the Academic Program Mrs. Argyro Manoli**, and the **Vice President of the Arab-Hellenic Chamber of Commerce & Development Mr. Magdi El Halawani**, while also present was Mr. Minas Tsamopoulos, Maritime Journalist.

We, at the Arab-Hellenic Chamber, seize this opportunity to congratulate the students on their graduation and wish them a bright future. We pride ourselves on being part of the establishment of the 1st Hellenic-Arab Maritime Academy, which opens new dimensions of cooperation between Greece and the Arab world.



HAMA Students marching with AASTMT's 88th Graduation Batch



HAMA Students marching with AASTMT's 88th Graduation Batch



[From left to right] IMO's Secretary-General Mr. Kitack Lim, AASTMT's President Dr. Ismail Abdel Ghafar, President of the Arab-Hellenic Chamber of Commerce & Development Mr. Harris Geronikolas, the Managing Director of HAMA's Academic Program Mrs. Argyro Manoli, the Vice President of the Arab-Hellenic Chamber of Commerce & Development Mr. Magdi El Halawani, AASTMT's Director of international Forum for Maritime Transport Captain Ahmed Youssef with HAMA's Students



IMO's Secretary-General Mr. Kitack Lim, AASTMT's President Dr. Ismail Abdel Ghafar, President of the Arab-Hellenic Chamber of Commerce & Development Mr. Harris Geronikolas at AASTMT's Integrated Simulators Complex

CHAMBER'S PROFILE



www.arabhellenicchamber.gr

The Chamber

The Arab-Hellenic Chamber of Commerce & Development is a non-profit organization established by Greek Law No. 990, on December 1st, 1979, followed by Presidential Decree No. 421 of April 1981, and operates under the umbrella of the Ministry of Economy, and Development, in coordination with the General Union of Arab Chambers of Commerce, Industry and Agriculture for Arab countries, in cooperation with the Council of Arab Ambassadors accredited to Greece and with all the Arab Federations and Chambers of Commerce. Its Head Office is located in Athens, Greece. The scope of its business activities covers Greece and the whole of the Arab world.

Objective

The objective of the Chamber is to develop and promote economic and trade relations between Greeks and Arabs in all business sectors, mainly Construction, Industry, Agriculture, Energy, Technology, Tourism and Education.

Primary Goals

The Arab-Hellenic Chamber works towards developing new Joint Ventures and partnerships between the two sides and encouraging the flow of investments between Greece and the Arab World.

It also works alongside Federations and Chambers of Commerce towards elevating the trade balance between Greeks and Arabs.

Based on its contacts, information database and networking expertise, the Chamber works towards assisting in bringing the Greek and Arab business communities together, through exchange of information, experience and know-how.

Activities

Organizing well-planned B2B meetings between Greek and Arab businessmen, activities which are complimented with the publication of informative brochures for each delegation involved.

Holding and co-organizing business events, Forums, Conferences, Fairs, Exhibitions and Workshops in Greece and in the Arab world.

Publishing trade bulletins, reports, statistical data and related economic and trade activities between Greece and the Arab world.

Providing update information to Greek and Arab businesses on the existing business opportunities from both sides through the publication of regular bulletins.

Hosting and participating in related cultural activities and cross-cultural workshops.

Services

Publishing periodical reports and bulletins in English, Greek and Arabic on the latest business opportunities and news.

Attending to the members' requests for updated data, contacts and information about conducting business in Greece and the Arab world.

Checking and reviewing trade certificates, export documentation to the Arab world as well as undertaking the translation of related trade documents.

The Arab-Hellenic Chamber of Commerce and Development is proud of its long-standing relationship with its member-companies and it shall continue to present activities, events and services of the highest standards and to be supportive of the business communities in the Arab world and Greece.

www.arabhellenicchamber.gr



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ABOUT US

Olivellas SA is a family company located in Gerakini - Halkidiki Greece. Founded in 1993, has been growing up ever since. Olivellas is specialized in processing, packaging and exporting Top Quality Greek olives. Certified by IFS v6, BRC v7, ISO 22000:2005, ISO 9001:2008, KOSHER, HALAL and applies ISO 14001:2004. The company exports high quality olives to more than 48 countries in all over the world. The total olive capacity is more than 8.000 - 9.000 tons annually. Currently Olivellas occupies about 55-65 employees.

CERTIFICATIONS



Olivellas SA will participate in the following international trade shows within 2018:

SIAL PARIS, 21-25/10/2018, The world's largest food innovation exhibition, Paris, France



Olivellas S.A.

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Financial Indicators & Data from the Hellenic Statistical Authority

ARAB-HELLENIC CHAMBER OF COMMERCE AND DEVELOPMENT							
GREEK FOREIGN TRADE WITH ARAB COUNTRIES							
IN EURO (€)							
A/A	COUNTRY	IMPORTS	IMPORTS	PERCENTAGE CHANGE	EXPORTS	EXPORTS	PERCENTAGE CHANGE
		1/1-30/6/17	1/1-30/6/16	2016/2017	1/1-30/6/17	1/1-30/6/16	2016/2017
1	ALGERIA	245.030.642,00	45.051.006,00	443,90%	73.182.050,00	80.461.315,00	-9,05%
2	BAHRAIN	23.530,00	28.920,00	-18,64%	3.998.060,00	5.416.312,00	-26,18%
3	COMOROS	70.140,00	169.472,00	-58,61%	540.852,00	147.869,00	265,76%
4	DIJIBOUTI	0,00	31.840,00	-100,00%	1.192.072,00	303.952,00	292,19%
5	EGYPT	284.220.564,00	272.397.422,00	4,34%	376.477.324,00	337.337.275,00	11,60%
6	IRAQ	1.366.003,00	956.544.012,00	-99,86%	26.518.933,00	11.406.389,00	132,49%
7	JORDAN	5.316.910,00	3.336.156,00	59,37%	17.973.202,00	17.328.666,00	3,72%
8	KUWAIT	952.865,00	1.038.771,00	-8,27%	14.094.668,00	11.210.135,00	25,73%
9	LEBANON	20.084.098,00	11.854.785,00	69,42%	625.118.885,00	420.142.939,00	48,79%
10	LIBYA	231.001.319,00	68.763.935,00	235,93%	122.630.082,00	118.853.574,00	3,18%
11	MAURITANIA	5.117.987,00	4.549.554,00	12,49%	3.246.018,00	5.000.922,00	-35,09%
12	MOROCCO	72.994.025,00	26.202.229,00	178,58%	71.705.965,00	64.967.607,00	10,37%
13	OMAN	379.414,00	1.179.750,00	-67,84%	6.020.921,00	11.712.432,00	-48,59%
14	PALESTINE	30.296,00	190.707,00	-84,11%	509.378,00	462.627,00	10,11%
15	QATAR	20.634.838,00	24.854.952,00	-16,98%	29.882.697,00	25.654.652,00	16,48%
16	SAUDI ARABIA	501.004.669,00	352.446.495,00	42,15%	326.827.800,00	227.728.327,00	43,52%
17	SOMALIA	0,00	109.044,00	-100,00%	46.438,00	171.328,00	-72,90%
18	SUDAN	9.831.507,00	5.816.521,00	69,03%	2.711.046,00	2.609.490,00	3,89%
19	SYRIA	887.922,00	864.553,00	2,70%	1.650.817,00	5.889.478,00	-71,97%
20	TUNIS	15.253.780,00	12.150.298,00	25,54%	99.281.435,00	42.273.471,00	134,86%
21	U.A.E	22.762.272,00	19.824.021,00	14,82%	113.193.141,00	98.527.588,00	14,88%
22	YEMEN	843.548,00	952.879,00	-11,47%	967.411,00	1.307.664,00	-26,02%
	TOTAL	1.437.806.329,00	1.808.357.322,00	-20,49%	1.917.769.195,00	1.488.914.012,00	28,80%
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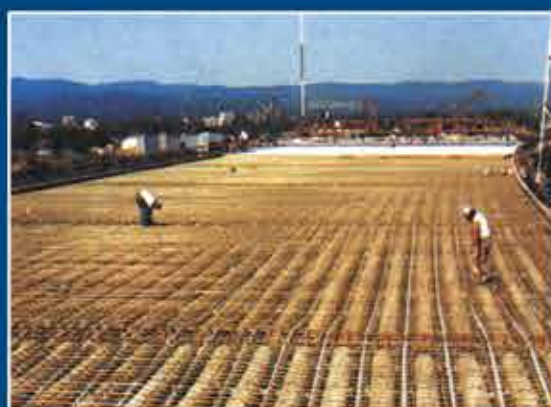
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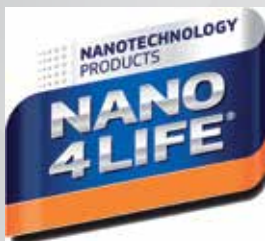
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7. GEORGE KRANIOTAKIS - CRETAN BITES

Special Edition NEW MEMBERS



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NANO4LIFE EUROPE L.P.®

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About NANOTECHNOLOGY PRODUCTS by NANO4LIFE EUROPE L.P.®

NANO4LIFE EUROPE L.P.® was founded in 2008 in cooperation with leading Nanotechnology Institutes based in Germany to design and create our Nanotechnology products that are applied to all surfaces:

NANO4LIFE EUROPE L.P.® coatings have been created with SiO₂ (Silicone Dioxide Pure Quartz) utilizing the Sol-Gel process manufacturing to produce highly durable coatings that are completely safe, quick, renowned for ease of application and completely human and environmentally friendly.

NANO4LIFE EUROPE L.P.® in cooperation with **A.I.A.** is proud to present the new generation of nanotechnology most impressive range of products, the **NANODIAMOND** series.

The brand new **NANODIAMOND** just entered in our already vast range of innovative products from the best scientific laboratories in the world. This **NANODIAMOND** product series incorporate an ultra-high technology coating that protects with full coverage your vehicle paintwork from environment threatening and polluting factors.

In **NANO4LIFE EUROPE L.P.®** We have the largest range of Nanotechnology Products, offering up to 80 different products in up to 400 different packages from 50 ml to 1000 liters.

Surfaces treated with **NANO4LIFE EUROPE L.P.®** magically become Easy to Cleaning, super hydrophobic, durable and powerfully stain resistant without altering the breath- ability properties of the surfaces.

NANO4LIFE EUROPE L.P.® is an ISO9001:2008 certified company in the production of Nanotechnology products.

NANO4LIFE EUROPE L.P.® is the only company worldwide which has received from the HOHENSTEIN Textile Testing Institute GmbH & Co, the certificate ECO PASSPORT which confirms that our products meet the very strict specification Oeko-Tex Standart 100 product classes I-IV and can be used even in clothes that appeal to babies.

Also **NANO4LIFE EUROPE L.P.®** has received and has the most certificates of quality products from international Institutes in Germany, Spain, and also are certified from the Government organizations in Singapore N.E.A. (National Environmental Agency), and in New Zealand E.P.A. (Environmental Protection Agency) that our products it is not hazardous for the environment.



Nanodiamond4-carpaint

Invisible and extremely strong non-stick surface protection, Scratch Resistance up to 12H, Anti-Graffiti protection, Self-Cleaning surface - Fire and Acid high protection

NANO4LIFE EUROPE L.P. is proud to present for the first time in the worldwide market its new and highly innovative range of nanotechnology products made by Nano particles extracted from diamond: **The NANODIAMOND Series.**

For making this dream comes true, 2 whole years of thorough research and consistent hard work in combination of our close cooperation with A.I.A (Aerospace Industry Association) led us to invent and construct the absolute one and only product of such unique qualities and so far ahead technologically advanced.

Our **NANODIAMOND** product range succeed under latest technology extraction techniques to incorporate an invisible layer of diamond Nano-particles on the car's surface for protecting it effectively the car paint from scratches, acids, dirt of any kind and all the possible surface damages may occurred.

You will be impressed by the extraordinary shiny outcome of your car look, same as the one of a diamond, after implementation of the **Nanodiamond4-carpaint** The most astonishing fact is that your car will look exactly as blinking shiny as the day you bought it and for many years to come.



- ❖ Scratch Resistance (optimum scale 9H-12H), designed to be multi-layered
- ❖ Shiny glossy finish
- ❖ 10 years or more Permanent Protection Guarantee
- ❖ Self-cleaning
- ❖ Super hydrophobic
- ❖ Extreme weather conditions protection
- ❖ Advanced Chemical (Acid) Resistance
- ❖ Anti-corrosion protection
- ❖ Anti-oxidation protection
- ❖ Fire car-paint protection
- ❖ No reapplication needed
- ❖ Anti-graffiti
- ❖ Color protection from UV radiation
- ❖ 100% invisible sealing protection
- ❖ High protection against ice
- ❖ Extreme tolerance in high temperatures (up to 1200°C)
- ❖ Extreme resistance on chemical corrosion effect
- ❖ Shiny paint coverage
- ❖ The coating cannot be affected by machine wash
- ❖ Frost proofing and tolerance
- ❖ 100% Environmental friendly
- ❖ Money saving by reducing up to 90% the use of chemical detergents





HELLENIC SHADOW SYSTEMS LTD

CONTACT DETAILS

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SEVENSUN, is an awning manufacturer, based in Athens, Greece. Specializing in the production of awning and shadow systems, meeting the highest standards and fulfilling all local and European industry regulations, while keeping at heart the highest ethical business conducts.

Sevensun's modern production facilities and equipments and its know-how, enable its products lines to be distinctly recognized from its high aesthetics and the components' functionalities that are manufactured and used in our awning systems.

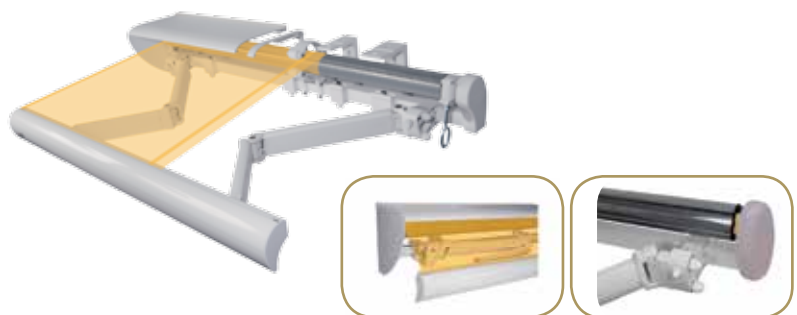
Our company offers a wide range of products, including; patio awnings, balcony awnings, vertical awnings, motorization and fabrics, all of which are designed and manufactured to meet the highest expectations and standards of our customers.

Sevensun thrives and continuously builds on its success stories, through; it's solid industry know-how, practice principles with its customers, highest quality products and ethical trading philosophies.

Dreambox Cassette Awning



Monoblock Cassette Awning



Vertisun Awning System



LOGGIA 1100 system





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OLYMPIOS

INNOVATION | WATER | TECHNOLOGY

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OLYMPIOS TRADING SA has been active since 1997, its founders however already had great previous experience in the field of designing, construction, operation, equipping and maintenance for water distribution and sewage networks. Within a few years, the company has managed to gain one of the leading market positions as an equipment supplier for hydraulic technologies and as a complete solutions provider for best practices regarding the management and operation of water distribution and sewage networks.

The company's name has come to signify consistency, quality and reliability. Using the gained experience in the field of measurements for every parameter of the water supply and sewage networks, OLYMPIOS TRADING SA continues to lead in the market, thanks to the constant flow of new innovative technologies supported by its highly trained staff. Our long experience in the water supply management field, the quality of the products and solutions that we provide combined with the company's continuous growth have placed OLYMPIOS among the top companies in the sensitive field of water resources management.

PRODUCTS & SERVICES

- › AMR – AMI – Smart Grids
- › Pressure Management
- › Data Logging
- › Energy Production & Saving Systems
- › Domestic & Industrial Metering
- › Pipe Inspection & Repair
- › Active Leakage Control

AREAS OF EXPERTISE

- › Mapping & Water Audit
- › Zoning & Modelling
- › SCADA Systems
- › Water Quality Characteristics Monitoring
- › Calculation & Optimization of Water Balance
- › G.I.S. Mapping
- › Decision Making Software



THEONI®

Natural Mineral Water

CONTACT DETAILS

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AHB GROUP S.A. was founded in 1996 and made an entry in the dynamic market of bottled water in 2013, through the construction of the most modern Greek bottling facility of **THEONI Natural Mineral Water** in Vatsounia, Mouzaki, in the Prefecture of Karditsa, Thessaly.

The vision of the company's founder Vassilios Tselios was an innovative facility using state-of-the-art technology in water bottling that operates in harmony with nature.

New investments are underway to expand the production capacity of the company to meet the increasing demand.

THEONI Natural Mineral Water is present in several major Greek supermarket chains and its exports reflect a steady uptrend in the international market (USA, Europe, Asia, UAE, Saudi Arabia).

THEONI is the only Greek mineral water that is forced up out by natural pressure, from a natural spring (Goura Spring), at 1100m. altitude on the Agrafa Mountain Range.

In this unspoiled, far off landscape, the water is bottled directly from the source, filtered only by Mother Nature, without any admixture or chemical process, preserving therefore its distinguishing characteristics.

The geological formations of the area constitute a natural filtering mechanism, 2000 years of age, that creates a unique water composition of premium quality and superior taste!

The only Greek Mineral Water with 14 International Quality Awards

26th Annual Competition Berkeley Springs International Water Tasting

THEONI Natural Mineral Water- Best Bottled Water 2016

ITQi Superior Taste Awards THEONI wins the three Golden Star Award every year since 2014

Monde Selection

Gold Quality Award 2015, 2016, 2017

International High-Quality Trophy 2017

DLG Organization

DLG Gold Award 2016, 2017, 2018



The affordable business advisory

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We are a Dubai based company, that offers high quality Strategy & Management consulting services at affordable prices.

We manage to do so, through “jargon free” methodologies for each of our offerings and a network of talented highly experienced management consulting freelance professionals located in U.A.E. and Greece.

We provide consulting and training services across the different needs a company or an aspiring entrepreneur may have throughout a company’s lifecycle stage:

• EVALUATE:

- Feasibility Assessment
- Market Research

• CONCEPTUALIZE:

- Business Model Definition
- Business Plan
- Marketing Plan
- Communication Strategy & Plan

• LAUNCH:

- Company Set Up in U.A.E.

• GROW:

- Processes Definition
- IT enabled automation
- Project Management
- Change Management

• MAINTAIN:

- Costs Optimization
- Customer Care
- Loyalty
- KPIs definition & monitoring



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ASTIR PALACE

ATHENS RIVIERA

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Astir Palace Vouliagmeni S.A. ("Astir Palace") is a hospitality market leader with a history of over 50 years during which it became a world-renowned luxury destination. The company is currently undergoing a major redevelopment of its portfolio, including the re-launch of the hotel as the Four Seasons Astir Palace Hotel Athens, the upgrade of Astir Marina and Astir Beach and the development of up to 13 high-end residences.

Astir Palace is committed to provide the highest standards of service whilst redefining the ultimate guest experience. The company's vision is driven by its fundamental principle to safeguard the destination's legacy and enhance its profile as an international destination of high-end tourism.





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W: www.cretanbites.gr

Cretan Bites was founded in the year 2014 by Kraniotakis family in Paleokastro of Crete, making traditional bakery products, such as rusks and biscuits with extra virgin olive oil.

Our passion for healthy food in the year 2016 created a series of cereal bars in three flavours: Tahini, Cranberries and Chocolate. And in this case we show off the energy and the taste of our Cretan Honey. The demand of the people made us better, continuing with the quality in our products.





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Athens, 22nd March 2018

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