



الغرفة العربية اليونانية للتجارة والتنمية  
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

## PROGRAM

### **2<sup>nd</sup> WORKSHOP “DOING BUSINESS IN THE ARAB WORLD”**

**Thursday, 22 March 2018**

**Athens, Divani Caravel Hotel**

**09:30-10:15: Registration & Coffee**

**10:15-10:45: Opening & Keynote Addresses**

**Rashad Mabger**, Secretary General, AHCCD

**Harris Geronikolas**, Chairman of the Board of Directors, AHCCD

**Mr. Tawfic Said Khoury**, Executive Vice Chairman, Consolidated Contractors Company S.A., Greece

**Mr. Ioannis Brachos**, Secretary General for International Economic Relations, Ministry of Foreign Affairs, Greece

**H.E. Mr. Marwan Emile Toubassi**, Dean of the Council of Arab Ambassadors & Ambassador of the State of Palestine, Greece

**10:45-12:15: Session 1 “Culture of Business in the Arab World”**

*Five Arab Ambassadors in Greece will address the audience in the culture of business in their countries of origin, touching upon business and investment opportunities and other related issues.*

**Moderator:** **Dr. Saleh S. Jallad**, Financial Consultant, Consolidated Contractors Company (CCC), Publisher of Middle East Economic Survey (MEES) & Board Member of A.H.C.C.D.

**Speakers:**

- **H.E. Mr. Fawwaz Al Eitan**, Ambassador of the Hashemite Kingdom of Jordan, Greece
- **H.E. Mr. Saud Faisal Saoud Aldaweesh**, Ambassador of the State of Kuwait, Greece
- **H.E. Mr. Abdulaziz Al-Naama**, Ambassador of the State of Qatar, Greece
- **H.E. Mr. Samir Addahre**, Ambassador of the Kingdom of Morocco, Greece
- **H.E. Mr. Abdulla Ahmed Osman**, Ambassador of the Republic of the Sudan, Greece

**12:15-12:45: Coffee Break & Networking**

Program Workshop 22 May 2018 EN

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**12:45-13:15: Presentation of the Arab Delegations for the B2B meetings**

*Brief introductions by the Heads of Arab Delegations on the business sectors that will be covered during the B2B meetings.*

**13:15-14:45: Session 2 “Investment Opportunities and Business Practices in the Arab World”**

*Five Greek Economic & Commercial Counsellors accredited to the Arab Countries and an Egyptian Expert will communicate to the participants the wealth of their knowledge in business practices and related issues and explore the best Investment opportunities available.*

Moderator: **Mr. Paul Smith**, Development Director, METKA | EPC Business Unit, Mytilineos S.A., Greece

Speakers:

- **Mr. Theodore Xypolias**, Head of Commercial Office, Embassy of Greece in the Kingdom of Saudi Arabia (also covers Oman & Yemen)
- **Mr. Georgios Sakoufakis**, Head of Commercial Office in Tunis, Embassy of Greece, Tunisia
- **Dr. Hany Barakat**, Board Member & Executive Director, EGESQuality S.A.E. and former First Undersecretary at the Ministry of Trade & Industry, Egypt
- **Mr. Ioannis Katsaras**, Head of Commercial Office, Embassy of Greece, Algeria
- **Mrs. Paraskevi Tasakou**, Head of Commercial Office, Embassy of Greece, Lebanon
- **Mr. Stavros Stavrakos**, Head of the Regional Section for Economic & Commercial Affairs in Erbil, Embassy of Greece, Iraq

**14:45-15:30:** Finger food & networking

**15:30-18:30:** Networking and business meetings (B2B) between the visiting Arab delegates and their Greek counterparts **in all business sectors**