



HELLENIC ASSOCIATION OF PHOTOVOLTAIC COMPANIES



The prospects of the Greek PV Market

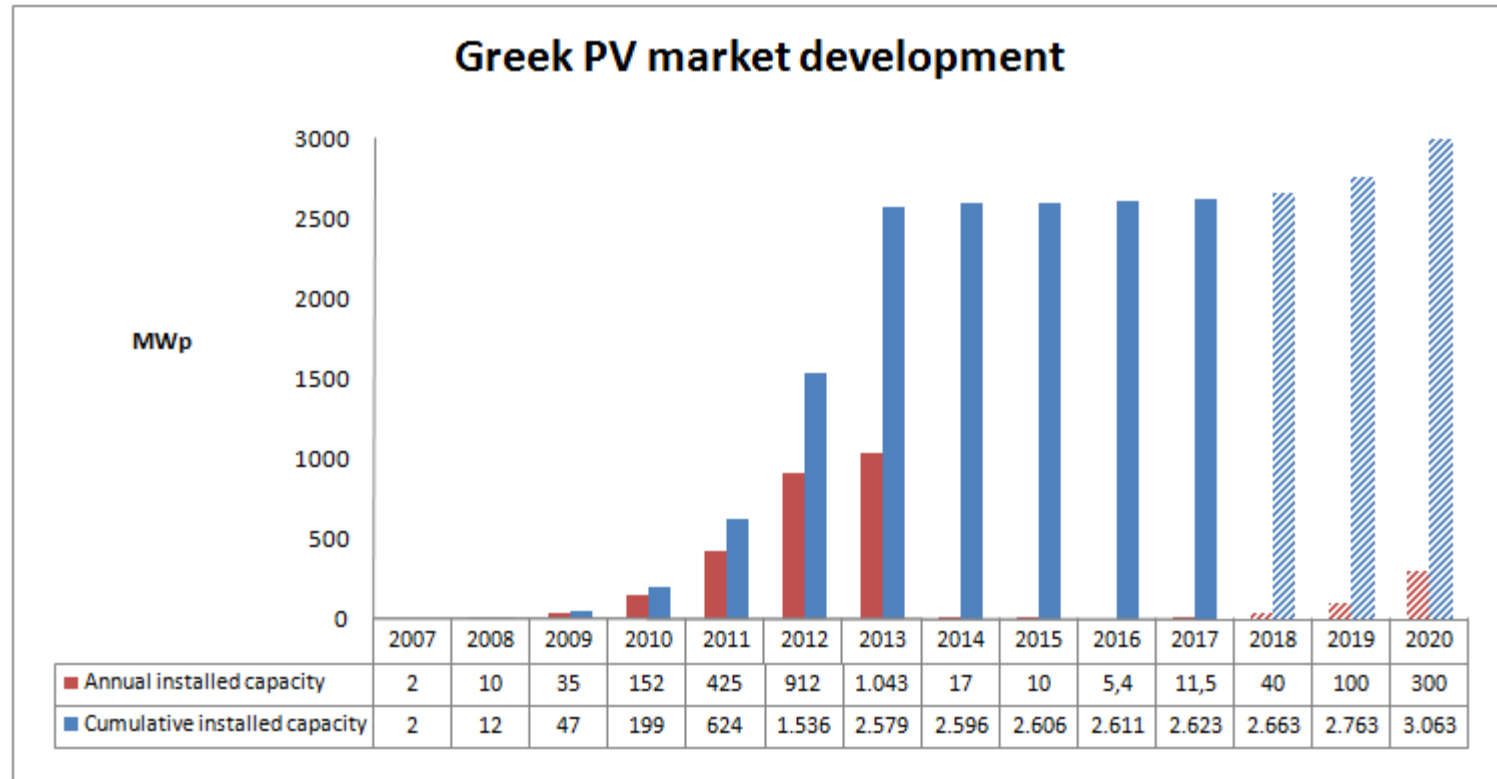
Athanasios Sakkas

Vice President

July 2018



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Policy update

A **new support scheme** for renewable energy, consistent with the Guidelines on State aid for environmental protection and energy 2014-2020 (and based on competitive tenders and feed-in-premiums) was introduced in 2016. A pilot auction for 40 MWp took place in December 2016, and another one on July 2nd 2018.

Auctions for PV		
2018	PV	300 MW
	Common PV/Wind	400 MW
	PV/Wind (regional auction in Southern Evia)	Not defined yet
2019	PV	300 MW
	Common PV/Wind	400 MW
2020	PV	300 MW



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Results of latest auction (July 2nd 2018)

Category I (<1 MWp)

83 projects approved (total capacity 53.5 MWp)

Min price: 75.87 €/MWh

Max price: 80 €/MWh

Avg. price: 78.4 €/MWh

Category II (>1 MWp)

8 projects approved (total capacity 52.9 MWp)

Min price: 62.97 €/MWh

Max price: 71 €/MWh

Avg. price: 63.8 €/MWh

Next auction: Q4-2018





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A **self-consumption scheme** is also in place since 2015. However, this scheme has only delivered 15 MWp of total capacity so far.

Virtual self-consumption for certain consumers' categories was introduced recently. A new scheme for **Energy Communities** was also introduced in 2018.

Need for simpler authorisation procedures

The Greek Market has been frozen for almost five years now. Therefore there are not many mature projects to sustain a fast come-back. The current authorisation scheme is not flexible enough to cope with the new support scheme.

Long-term energy planning is under way (2020-2030). HELAPCO foresees a **minimum of 6 GWp of PV by 2030**.



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Storage and EVs are coming fast. Regulations for PV plus storage are expected in 2018-2019.

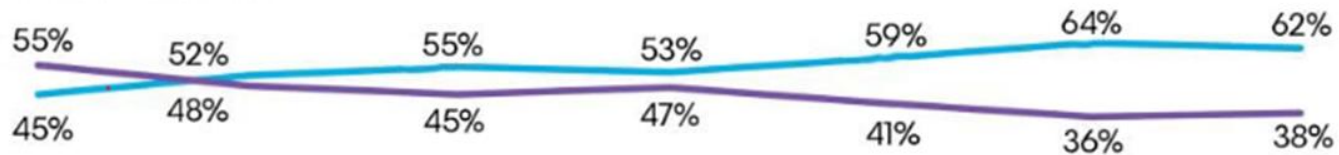




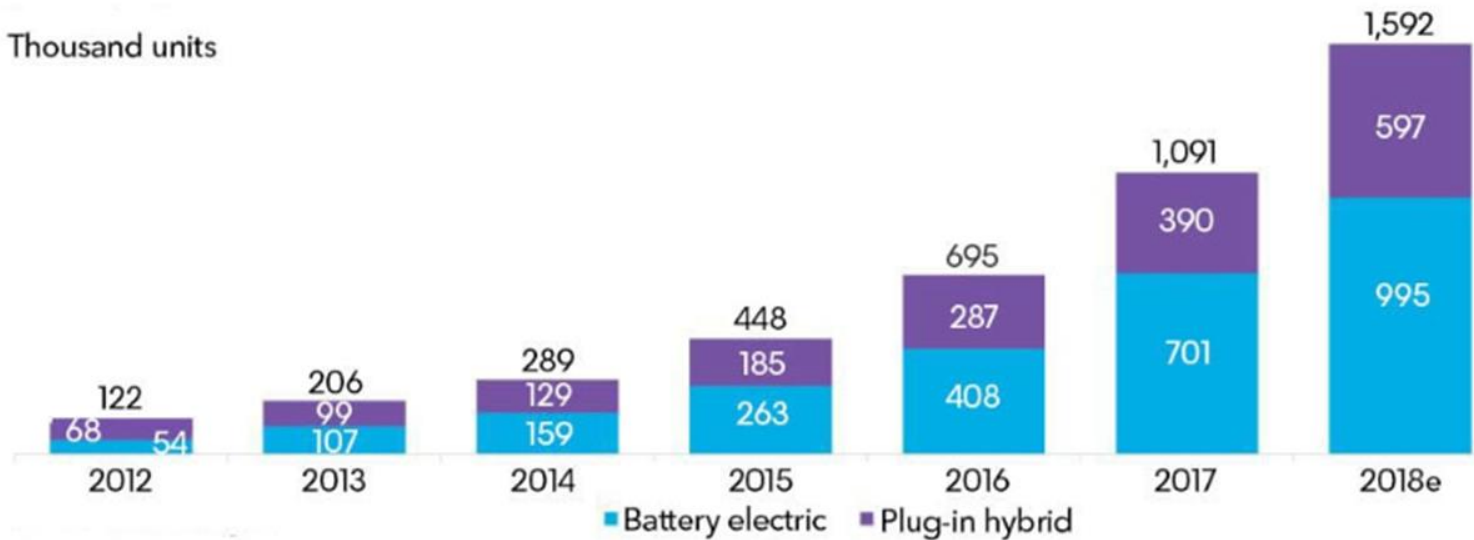
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Global passenger EV sales by type

Share of total new EV sales



Thousand units



Source: Bloomberg New Energy Finance



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