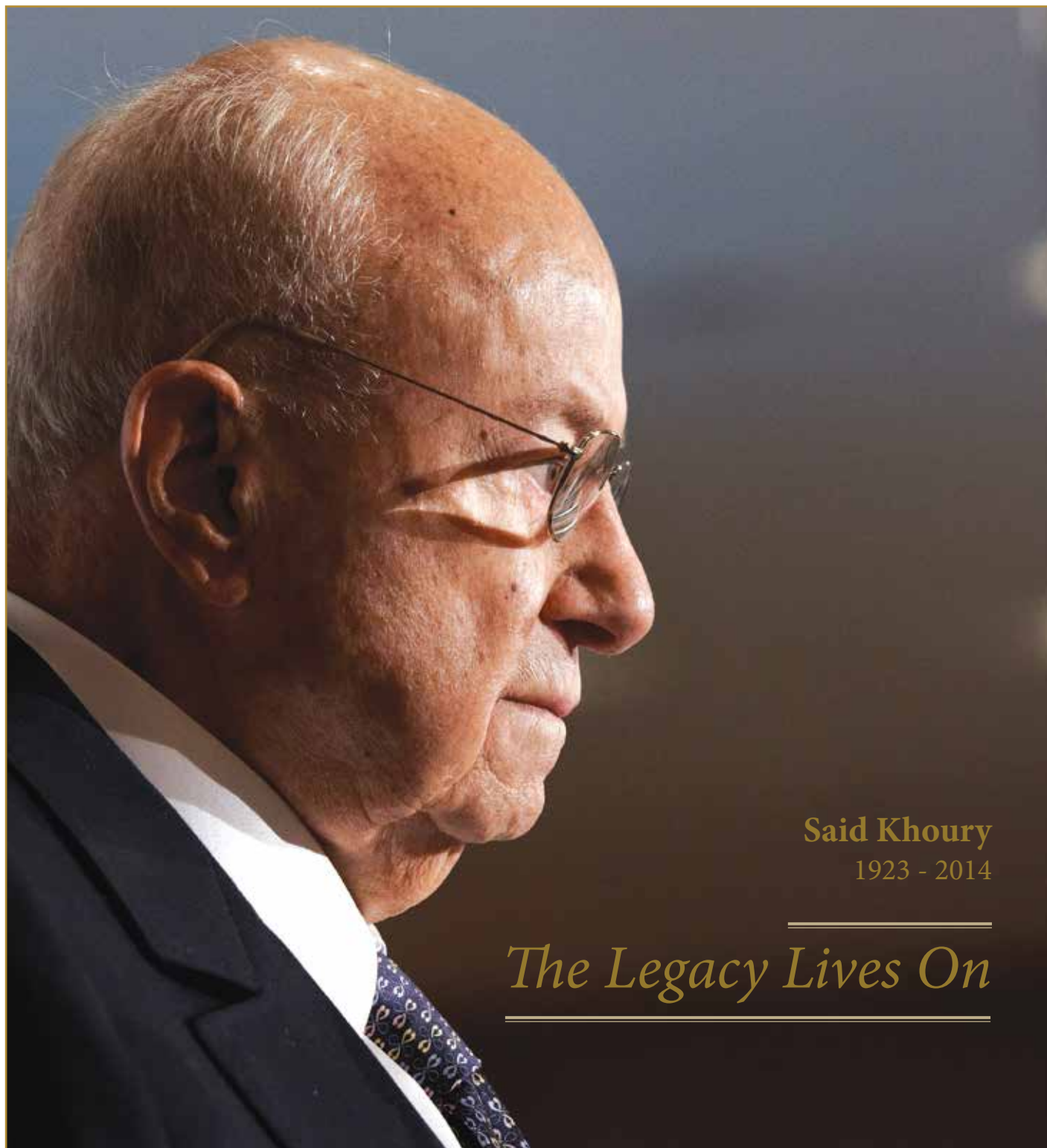


Excellence in Partnership



ISSUE 28
OCTOBER
2018

MEMBERS' ACTIVITIES
NEWSLETTER



Said Khoury
1923 - 2014

The Legacy Lives On



شركة إتحاد المقاولين
Consolidated Contractors Company



Wadi Dayqah Dam - **OMAN**

CONTENTS

Renowned Artist JAMAL exhibits in China.....	2
--	---

FOREWORD	3
-----------------------	---

7 th Arab-Hellenic Economic Forum	4-7
--	-----

PREMIUM FILE

A Legacy of Commitment – A Tribute to Late Said Khoury	8-9
Honouring the Chairman of Hassib Sabbagh Foundation.....	10-11
Strength In Diversity	12-13

SPECIAL INSERTION

Feta cheese from Lesvos	16
2 nd Exports, Services & Investment Opportunities Directory 2019-2020	17
3 rd EU-Arab World Summit	19

NEWS FROM THE ARAB EMBASSIES

Sudanese Community Members assist Mati Area	20
The Saudi Embassy Celebrates the Kingdom's National Day.....	21
H.E. the Tunisian Ambassador visits our Chamber.....	22
Qatari Deputy Prime Minister and Minister of Foreign Affairs visits Athens.....	23
16 th International Exhibition of Public Works (SITP 2018), Algiers.....	24
3 rd Int'l Exhibition of Transport and Logistics "LOGISTICAL", Algiers	25
Casablanca among the best Financial Centres in Africa and the World	26
Casablanca in "Africa Wealth Report 2018"	27

NEWS FROM THE ARAB JOINT CHAMBERS

Our SG attends 10 th Arab-Austrian Economic Forum & Exhibition	28-29
---	-------

SPECIAL INSERTION

HAMA at 1 st Maritime Educational Forum.....	30-31
---	-------

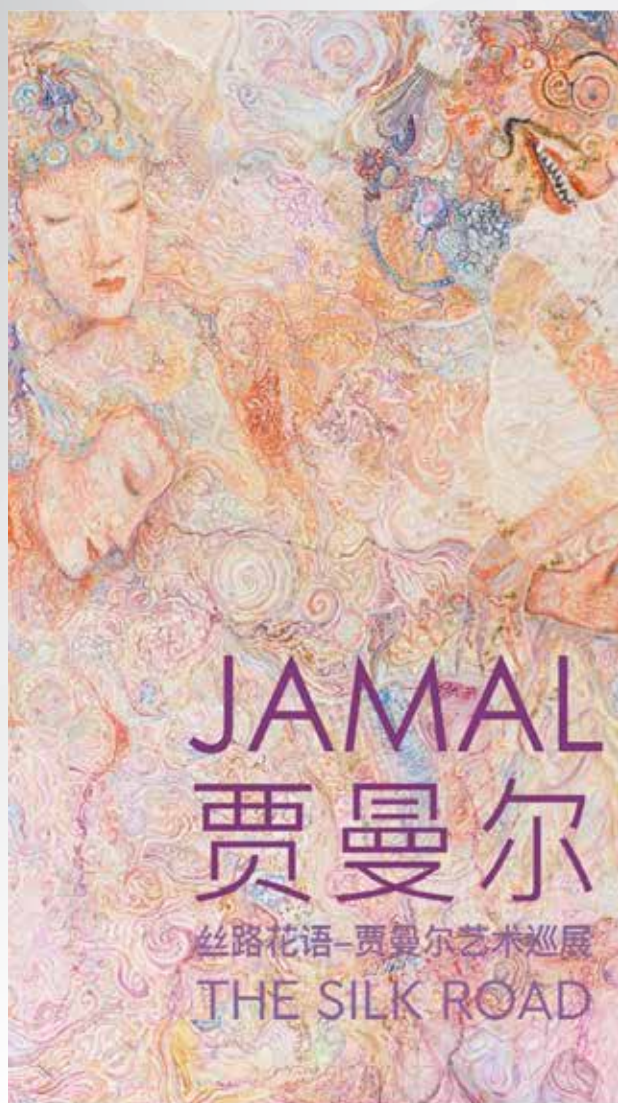
CHAMBER'S NEWS

HAMA Graduation Reception on board AIDA IV Vessel.....	32-33
--	-------

NEW MEMBERS	34
--------------------------	----

MEMBERS NEWS	45
---------------------------	----

Renowned Artist JAMAL exhibits in China



CO-ORGANIZER / 承办单位
Dalian Modern Museum - Benaki Museum, Athens
大连现代博物馆 - 雅典贝纳基博物馆

SPONSOR / 主办单位
Dalian public cultural service center
大连市公共文化服务中心

The by now famous exhibition of renowned Syrian artist Jamal "The Silk Road" travels to the Dalian Modern Museum of China from 18/10/2018 – 18/11/2018. Jamal's works of art, the ethereal horses and aesthetic figures, already presented in the Benaki Museum of Islamic Art and the Museum of Asian Art of Corfu, is going to meet its Chinese audience next month in an exhibition that will seem like "returning to its place of origin".



For more information, please visit:

<http://www.jamaljorlati.gallery/2018/10/05/jamal-the-silk-road-dalian-modern-museum-2018-china/>

For those who want to reminiscence of the time of exhibition in Benaki Museum, which was supported by the Arab-Hellenic Chamber, please click on the following link:

<https://www.youtube.com/watch?v=ltzxQREo3yQ>

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

Due to the limited space allocated for the Foreword, we are only going to highlight the flagship event of the Chamber, the **“7th Arab-Hellenic Economic Forum”**, due to be convened on 27-28 November at the Divani Caravel Hotel in Athens and touch upon few other major events that took place during the year.

It is worth mentioning that we received a lot of positive feedback by the participants of the 2nd Workshop “Doing Business in the Arab World” convened in March 2018 who praised the diversity of Arab participation and the presentations by Greek Commercial Attaches on the business environment in the Arab world.

In appreciation of our organizing two successful ‘Iraqi-European Business and Investment Forums’ for the past consecutive years, we have been again selected by the Baghdad Chamber of Commerce to be responsible for the “3rd Iraqi-European Business and Investment Forum” held in July 2018, which became, by all criteria and especially in terms of practical results, another note-worthy event.

With regard to the upcoming “7th Arab-Hellenic Economic Forum”, in addition to the usual Arab business delegations, we are aiming to include, for the first time, countries such as Djibouti, Somalia, the Sultanate of Oman and Yemen, with the aim to open new markets for the Greek businessmen and to increase their opportunities to interact and conduct meetings in new business sectors.

We are also continuing in our tradition of picking up the business sectors in which Greece has made quite positive strides by allocating a large part of the program to maritime, container handling and port industries, which will be addressed by Greek and Arab specialists and will be followed by the traditional sessions on construction and energy. A great deal of the second day will be dedicated to B2B meetings in all business sectors. In view of the above, we look forward to seeing you all at our event.

Next year, our activities will be dominated by the Chamber’s **40th anniversary**. Founded in 1979, the Chamber has built a reputation of the highest quality members’ service, which benefited both, the Greek and Arab business communities. We are proud of our long-standing history and would like to mark this special occasion and the momentous achievement of our organization by paying a tribute to its Greek and Arab founders, who have been a source of inspiration during our long path. Rest assured we will have selective events and activities with diversity, with our main aim of elevating the trade balance and reciprocal flow of investments between Greece and the Arab world.

See you all at the 7th Forum and Happy Anniversary to our Chamber.



“Greece and the Arab World: A New Agenda for Growth”

Under the Auspices:



HELLENIC REPUBLIC
MINISTRY OF MARITIME AFFAIRS & INSULAR POLICY



With Special Contribution and Support:



General Outlook:

The “7th Arab-Hellenic Economic Forum” will be convened in Athens, Greece, on **27-28 November 2018**, under the title “Greece and the Arab World: A New Agenda for Growth”.

This Forum comes at a time of positive changes in Greece and the Arab world. Greece is successfully managing its exit from the economic crisis, anticipating a period of economic growth, while some Arab countries start emerging from a long period of instability and turmoil, moving towards reconstruction and modernization of their infrastructure. At the same time, other Arab countries are pursuing a strategy for diversification of resources in order to cope with the new economic trends. All these positive indications suggest a new agenda for the future cooperation between Arabs and Greeks, based on the transfer of technology and know-how from Greece to the Arab world.

This Forum will give priority to sectors of importance for both sides, in maritime, port industries, energy and construction, with the association of professional organizations in these sectors.

We are also aiming at enlarging the Arab participation to include, this time, the Sultanate of Oman, Yemen, Somalia and Djibouti, with other Arab states in order to enrich the deliberations and networking in this Forum. The program will also include direct business meetings between the Arab visiting delegates and their Greek counterparts in all sectors of interest.



“Greece and the Arab World: A New Agenda for Growth”

Level of Participation:

Ministers and high-ranking Government officials, Arab Ambassadors, Presidents of Federations and Chambers of Commerce in the Arab world, top decision-makers and CEO's. There will be also professional high-ranking participation from the Maritime and Port industries and top executives in the construction and energy industries from both sides.

Speakers:

Ministers, CEO's and high-level Executives from Greece and the Arab world and young entrepreneurs from both sides.

Strategic Focal Points:

1. Maritime, Logistics and Container Handling
2. Port Industries and Services
3. Construction and Infrastructure projects
4. Petrochemical and Renewable Energy Resources

Venue:

Divani Caravel Hotel (5-star hotel) <https://divanicaravelhotel.com/>



Working Languages:

Greek and Arabic (with simultaneous interpreting)

Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

Forum's Publications (in English language):

- Forum's Main Brochure
- Special Edition of the Members' Activities Newsletter



Organized by: Arab-Hellenic Chamber of Commerce and Development

Tel.: +30-210-6711210, +30-210-6726882, +30-210-6773428 • Fax.: +30-210-6746577

E-mail: chamber@arabgreekchamber.gr • www.arabhellenicchamber.gr



Supporting Professional Organizations:



Strategic Sponsor:



Gold Sponsors:



Silver Sponsors:





Bronze Sponsors:



Supporters:



Hospitality Desk:



Communication Sponsors:



Online Communication Sponsor:



A Legacy of Commitment

The Arab Hellenic Chamber of Commerce has been blessed since its inception in 1979 by many great entrepreneurs. They have left their imprints on the sustainable *modus operandi* of the chamber.

Today marks the memory of the departure of Mr. Said Tawfic Khoury, as a leading exemplar and a model for entrepreneurial success. With his cousin, the late Hassib Sabbagh, they founded Consolidated Contractors Company (CCC) in Lebanon (1952), and led it to become one of the prime engineering and construction companies in the world.

Despite the enormous financial, technical, political, and economic challenges that overwhelmed the Greater Middle East and the World, including but not limited to loss of homeland and all their property in the aftermath of the Palestine catastrophe in 1948, they were determined to overcome all obstacles come what they may. Because of their education and knowledge, perseverance, and unique method of management in recruiting and training the most efficient available staff and workforce, they were able to successfully compete and work with the top engineering companies worldwide. Their resolve implied that the greater the challenge, the greater the success.

Said Khoury's belief in institutional responsibility and useful philanthropic actions rivaled his entrepreneurial acumen. He foresaw what can enhance the business sectors as well as the community at large. The ethical foundation from which his personality evolved sprang from the moral ideals he absorbed from his family and the environment which he instilled in his children and the culture of his employees. He implanted the idea that both social and technical prowess are interdependent for sustainable progress. That is why all his



employees and his associates call him “Al Mua’allem (The Master/ The Exemplar)”.

Al Mua’allem’s personal as well as company’s philanthropic activities cover almost all the fields and sectors of the economies where CCC is present. The most recent important contribution that he cherished was the establishment of Bethlehem Development Foundation, for the purpose of making Bethlehem and the Church of Nativity worthy of their international and spiritual status. In the list of Said Khoury’s recipients were orphans, refugees, broken families,





hospitals, schools and universities, students, public and NGO's, they are only a few examples of his activities towards humanity regardless of ethnic or geographic differences. His motto was: Building bridges amongst people, is as important as constructing steel and mortar.

During the difficult times the Arab world is witnessing nowadays, we are, more than ever, in need of entrepreneurs, thinkers and impactful leaders like **Abu Tawfic** - a wise visionary who could turn the adversity into an opportunity and success.

We, at the Arab-Hellenic Chamber, pride ourselves on the association with the current leadership of CCC who maintains the legacy and continues on the path of the great Founding Fathers.

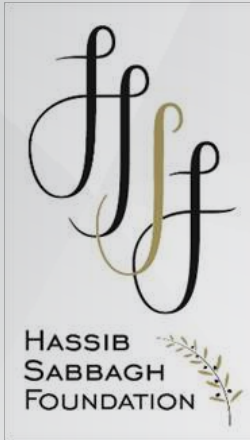


Said Khoury and Hassib Sabbagh



Late Said Khoury delivering his speech at the 1st Greek – Palestinian Economic Conference in Athens, November 2012





Honouring Mr. Suheil Sabbagh, *Chairman of Hassib J. Sabbagh Foundation*

Mr. Suheil Sabbagh, one of the three children of his Late father 'Al Mouallem' Hassib Sabbagh and Diana Tamari Sabbagh, is a determined and persistent entrepreneur who, after the passing of his father, found himself in front of a demanding task – to fill his father's enormous shoes. Suheil went on establishing the Hassib J. Sabbagh Foundation, in memory of his Late father, and became its respected and effective Chairman.

His father, Late Hassib Sabbagh, was a man with humble beginnings who lost his parents at an early age and who liked to describe himself as a 'Palestinian refugee turned businessman of the world'. He rose to industrial fame and fortune and gained worldwide recognition for his humanitarian, social and national roles. He was a devoted family man who also supported educational and medical institutions across the world. He was an excellent economist, engineer, real estate enthusiast, art collector, highly influential businessman and philanthropist, an activist for peace, intermediary and mediator, scholar and policymaker who could always easily provide an insightful analysis on current developments throughout the Middle East and who left his unfading mark on his enormous life's work which lives on until today.

Like Father, Like Son - Suheil is firmly continuing on the noble path of his Late father, in a steady effort to support the causes and institutions that his father selected, one of them being the status of the Arab-Hellenic Chamber as the



Late Hassib Sabbagh between his sons, Samir and Suheil

representative of Arab Federations and Chambers of Commerce. It is, therefore, with gratitude that we recall the presence and contribution of Late Hassib Sabbagh and Said Khoury to the Chamber's events and activities.

We would like to express our highest appreciation for Suheil's consistent and very instrumental role in our Chamber and its activities.

Thank you, Abu Hassib.



Suheil Sabbagh during the 1st Greek – Palestinian Conference organized by the Arab-Hellenic Chamber in November 2012



Mr. Mabger delivering the gift dedicated to Mr. Suheil, on the occasion of the 3rd Iraqi – European Business and Investment Forum



During the Appreciation Dinner held on the occasion of the Chamber's 35th Anniversary, June 2014



Strength in Diversity

We, at the Arab-Hellenic Chamber, pride ourselves on having among our members companies, CEOs and owners, with charitable activities and high sense of corporate responsibility. We are, therefore, bringing to light, within our capacity, such noble cases that throughout the years, have been outspoken and forward and through their practices eased the ordeal of suppressed minorities and refugees. Their acts substantially contributed to the well-being of their immediate community or society in general. These acts stem from their humane commitments towards their countries and their peoples. One of such members is the CEO of Al Khashlok International, Dr. Awn Al Khashlok.



Mrs. Nadia Murad received by H.E. the President of the Hellenic Republic, with Dr. Awn Khashlok

Dr. Al Khashlok has pursued for many years and in multiple ways, noble causes such as the support of the Christian and Yazidi minorities' rights in Iraq and elsewhere. Yazidi minority, for instance, is believed to have a strong genetic continuity with the original Mesopotamian people and yet, are one of the most persecuted minorities there. Along with few of his countrymen, he assisted and rescued people in distress, one such case being Yazidi girl, Ms. Nadia Murad who was abducted alongside thousands of other women and girls from the Yazidi minority, when the so-called Islamic State overran her homeland in northern Iraq in 2014. She was held captive for years and after her liberation from her abductors, she expressed an interest in coming to Greece to thank Dr. Al Khashlok in person for his help. Upon her arrival, she was received by Dr. Al Khashlok who hosted her in his residence. H.E. the President of the Hellenic Republic,

Mr. Prokopis Pavlopoulos expressed interest in Ms. Murad's case and invited Dr. Awn and Nadia Murad, as a survivor of the Islamic State's captivity, to the presidential palace.

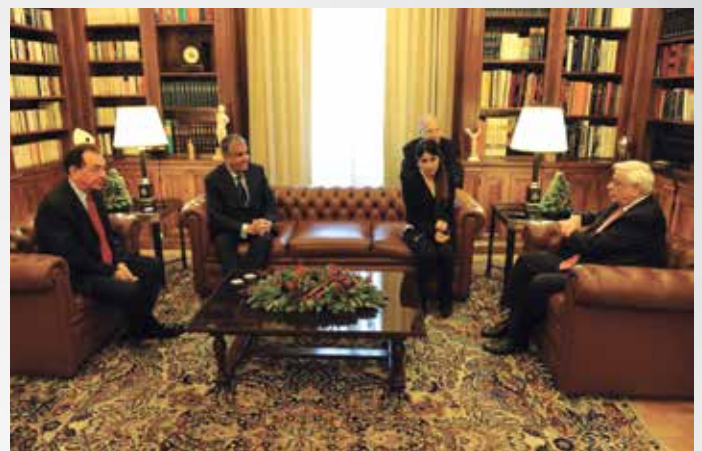
Dr. Al Khashlok discussed with Ms. Murad the situation in their country and the horrific events taking place. He stated that she is a beacon of hope and honour for all the suffering women. He then reminded her that she is a proffer witness in the history of conflict between evil and goodness of the land of Iraq and wanting to raise awareness, he encouraged Nadia to speak about her experience to the European Union, which she eventually did and thus her case became known worldwide. Three years later, Ms. Murad shared the Nobel peace prize 2018 with Dr. Denis Mukwege, a Congolese gynecologist who saved the lives of tens of thousands of raped women and girls in war-torn eastern DRC, while risking his life. Both

recipients of the Nobel Peace Prize were awarded for their activism in raising awareness of violence against women during times of conflict.

Dr. Awn Al Khashlok, a prominent media mogul with world-wide business, has offices in Greece and other countries in the world and is a renowned businessman in the world of communications, real estate, manufacturing, hotel construction, technology, private equities and international investment, among others.

During our discussion with Dr. Al Khashlok, it became evident that he wants to stress the fact that Iraq has historically always accepted and maintained ethnic, religious and cultural minorities and considered them a source strength, power and pride. Iraq encouraged diversity and the minorities were protected and coexisted peacefully. He strongly believes that we should all strive, within our individual capacity, to ensure that the minorities' rights all over the world are safeguarded.

The Arab – Hellenic Chamber is proud to have an association with Dr. Awn, who, apart from being a noble humanitarian, is



H.E. the President of the Hellenic Republic on the right, during his meeting with Dr. Awn Khashlok and Mrs. Nadia Murad

also a steady contributor and supporter of Chamber's events and activities. We would like to express our utmost appreciation for his continued efforts to elevate the standard of living and well-being of his fellow human beings.



Dr. Awn hosting Mrs. Murad in his residence, during her visit to Athens



Papal audience: Dr. Awn meeting Pope Francis at the Vatican



GOLDEN VISA GREECE
GREEK RESIDENCY BY INVESTMENT

Energopiisi S.A.
42 Amalias Avenue, 1st floor
105 58, Athens - Greece
Tel: +302118000026, +302104514892
Email: info@goldenvisa-greece.com
Website: www.goldenvisa-greece.com

Energopiisi S.A.
شارع أمالياس، الدور الأول 42
أثينا - اليونان، 105 58
الهاتف: +302104514892, +302118000026
البريد الإلكتروني: info@goldenvisa-greece.com
الموقع: www.goldenvisa-greece.com

We believe in having options

Benefit from the lowest investment amount, become
a European resident, freely travel in the Schengen Area.

Invest on the right time, in the right place, with the right partner.

We are a team of investment consultants with a mission to facilitate international investments in Greece by simplifying the complicated processes that go with it and help the investors obtain the Greek Golden Visa. We believe in having options and have shaped our company around this mentality.

Established in 2012, we have worked with private investors & companies, helping them expand their business in Greece by guiding them towards sustainable and profitable investment opportunities. Having handled a plethora of international investments of over 190 million € we have issued a remarkable number of residence permits for our clients.

نحن فريق من الاستشاريين في مجال الاستثمار مهمتنا تسهيل الاستثمارات الدولية في اليونان من خلال تبسيط الإجراءات المعقدة التي ترافقها و مساعدة المستثمرين في الحصول على الإقامة الدائمة باليونان. نؤمن بوجود الخيارات، فقمنا بتكوين شركتنا حول هذا المنطق

منذ عام 2012 ونحن نعمل على مساعدة مستثمرين من الأفراد والشركات في توسع أعمالهم باليونان من خلال توجيههم نحو فرص استثمارية مربحة ومستدامة. بعد التعامل مع العديد من الاستثمارات الدولية وإدارتها، التي تجاوزت 190 مليون يورو، قمنا بأصدار عددًا كبيرًا من تصاريح الإقامة لعملائنا



-  Quick process to get a European residence permit
-  Family members included
-  No requirement to live in Greece
-  No nationality restrictions
-  Unlimited renewal of residence permit
-  Citizenship option
-  Access to high level education & health services


GOLDEN VISA GREECE
GREEK RESIDENCY BY INVESTMENT



SPECIAL INSERTION



In this series of special insertions, we are opening a window for members and non-members, Greeks and Arabs who wish to introduce an exquisite and internationally recognized product of their country

Feta cheese from Lesbos

This is 100% sheep's milk feta from a traditional artisanal creamery (cheese makers) on the island of Lesbos.

The creamery is now on its third generation of producing Feta and other traditional Greek cheeses. It is located in the village of Agras where the small population lives from the production of milk. The animals free range graze and depending on the time of year they graze on hillsides, mountain tops and near the sea. The special herbs and greens give the milk of Agras a superb taste. Buyers of milk come from all over Greece, Turkey and Southern Europe to Agras.

This feta is PDO certified and exported to the US to the prestigious Essex Street Cheese Company as well as to England to the Borough Cheese Company. It meets All the European and the US FDA stringent health and food safety requirements. It took a year's long research and traveling throughout Greece to find the artisanal feta meeting the taste profile and hygienic profile Essex required.

Recently, the feta from Agras was included in the prestigious Spectator magazine, where it was praised for the excellent quality and exquisite taste.

*This article was contributed by Nikki Tsekoura
greekuniqueness@gmail.com
eurodesign.greece@gmail.com*





الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Call For
Participation

2nd EXPORTS, SERVICES AND INVESTMENT OPPORTUNITIES DIRECTORY 2019-2020

On the occasion of the 40th Anniversary of its establishment, the Arab-Hellenic Chamber is pleased to announce the launching of its 2nd Exports, Services & Investment Opportunities Directory, exclusively for the Chamber's member-companies.

The objective of this Directory is to promote all our members' businesses in Greece to the Arab World and our Arab member-companies to the Greek market.

We have opted, as a premium file, to devote the main section to Greek real estate and property opportunities in Greece, as this sector is picking momentum in the interest shown by Arabs, especially with regard to the Golden Visa legislation. Companies in these sectors are encouraged to contact the Chamber for further details.

Information on insertions and other details will be announced during the 7th Arab-Hellenic Economic Forum.

The Directory will be published during the first quarter of 2019.

*More information
will follow soon!*





GOLDEN HALL



THE HELLINKON



FLISVOS MARINA

Targeting Perfection



www.lamdadev.com



3rd EU Arab World Summit Shared Horizons

OCTOBER 29-30, 2018
MEGARON, The Athens Concert Hall, Athens, Greece

REGISTER NOW

UNDER THE HIGH PATRONAGE OF THE EUROPEAN PARLIAMENT



**EUROPEAN
ELECTIONS**
23-26 May 2019
#EUElections2019

with the cooperation of



with the support of



Under the auspices of H.E. the President of the Hellenic Republic Mr. Prokopios Pavlopoulos and the Patronage of the European Parliament the EU-Arab World Summit will be hosted for the third consecutive year in Athens, on October 29 & 30, 2018.

Fully supported by the Prime Minister of the Hellenic Republic and the Hellenic Government, the 3rd EU-Arab World Summit will provide the necessary platform and tools for enhanced cooperation, the key to our prosperity and security.

ORGANIZERS



SYMEON G. TSOMOKOS S.A.

IN ASSOCIATION



STRATEGIC SPONSOR



PLATINUM SPONSOR



GOLD SPONSORS



SILVER SPONSORS



SUPPORTERS



PROGRAMMING PARTNER



LOGISTICS PARTNER



MEDIA PARTNER



COMMUNICATION SUPPORTERS



**FOR MORE INFORMATION,
PLEASE CONTACT**

Ms. Mary Tsatsi
E: m.tsatsi@tsomokos.gr - T: +30 210 728 9000
EU Arab World Summit: 9 Karneadou St., 106 75, Athens, Greece
www.euroarabsummit.com

NEWS FROM THE ARAB EMBASSIES



Sudanese Community Members provide assistance to fire-stricken area of Mati

Under the patronage and participation of Ambassador Abdullah Ahmed Osman, Sudan's Ambassador to Greece, dozens of Sudanese community members of all ages provided aid and support to the victims of the fire in Mati. They took part in assisting those who completely lost their homes and now live in a shelter camp in northern Athens. They also participated in cleaning and opening the streets in the stricken city. The initiative was well received and welcomed by the Government and various sections of the Greek society. The news was published in the publication of Greek satellite news broadcasts. The Ambassador was also honored by the Governor of the region. The initiative will play an important role in enhancing the existing and long-lasting friendly relations between the people of Sudan and Greece.



NEWS FROM THE ARAB EMBASSIES



The Saudi Embassy Celebrates the Kingdom's National Day

On September 25th, the Embassy of the Kingdom of Saudi Arabia celebrated, in an elegant hall of the Hilton Hotel of Athens, the Kingdom's National Day. The reception was attended by several Government officials, foreign and Arab Ambassadors and businessmen from Greece and the Arab community. Among some of the attendees were the Honorable Vassilis Peppas, President of the Supreme Court, the Deputy Minister of Rural Development Mr. Vassilios Kokkalis, the Secretary General of the Ministry of Economy and Development Mr. Ilias Xanthakos, the Director of the Economic Office of the Prime Minister Mr. George Tsipras, the Secretary General for International Economic Relations, Mr. Ioannis Brachos and other high ranking officers from the Ministry of Foreign Affairs and the Hellenic Armed Forces. His Excellency, the Ambassador Essam Baitalmaal, along with the staff members of the Embassy, welcomed all the guests.

We, at the Arab-Hellenic Chamber, extend our heartfelt wishes for prosperity to the people of Saudi Arabia and its Leadership.

Congratulations Mr. Ambassador!



H.E. the Ambassador, Mr. Baitalmaal, with the Executive Vice Chairman of CCC, Mr. Tawfic S. Khoury



Seen from left: The Secretary General of AHCCD, Mr. Rashad Mabger, H.E. the Ambassador of the Kingdom of Saudi Arabia Mr. Essam Baitalmaal, H.E. the Ambassador of the State of Kuwait, Mr. Saud Faisal Aldaweesh, CCC's Executive Vice Chairman, Mr. Tawfic S. Khoury, and H.E. the Ambassador of the Sudan, Mr. Abdulla Ahmed Osman



H.E. the Ambassador of the Kingdom of Saudi Arabia, Mr. Baitalmaal, among high-level dignitaries, in the traditional cutting of the pie

NEWS FROM THE ARAB EMBASSIES



H.E. the Tunisian Ambassador visits our Chamber

On 28th September, H.E. the Ambassador of Tunisia, Mr. Lassaad M'hirsi paid a courtesy visit to our Chamber and was received by our Secretary General, Mr. Rashad Mabger.

During the visit, the two gentlemen discussed issues of mutual interest, events to be organized with the Embassy of Tunisia and the ways of further strengthening Greek-Tunisian commercial and business relations, specifically with regard to the upcoming 7th Arab-Hellenic Economic Forum.



H.E. the Ambassador, Mr. Lassaad M'hirsi, with our Secretary General, Mr. Rashad Mabger

Another item on the agenda was the possibility of convening of a one-day Tunisia-Greece Forum as part of the events marking the 40th Anniversary of the Arab-Hellenic Chamber.

We, at the Chamber, welcome any ideas and suggestions which will enhance our efforts towards enhancing Tunisian – Greek relations in every business domain and we would like to thank H.E. the Ambassador for honouring with the visit to our premises.



Qatari Deputy Prime Minister and Minister of Foreign Affairs visits Athens



HE Sheikh Mohamed bin Abdulrahman al-Thani during his visit with the President of the Hellenic Republic, Mr. Prokopios Pavlopoulos

Tamim bin Hamad al-Thani to the Greek president and his wishes of progress and prosperity to the people of Greece and Mr. Pavlopoulos reciprocated with wishes of happiness and prosperity to His Highness and the Qatari people in general.

During the meeting, the two sides discussed bilateral relations and means to promote them. The Deputy Prime Minister and Minister of Foreign Affairs underlined the depth of the relations between the two countries and Qatar's desire to strengthen and promote these relations as well as its keenness to cement political and economic co-operation with Greece.

His Excellency was also received by the Greek Prime Minister, Mr. Alexis Tsipras, with whom he discussed bilateral relations and means of supporting and promoting them.

HE Sheikh Mohamed bin Abdulrahman al-Thani also met with the Greek Minister of Foreign Affairs Nikos Kotzias.

Sources:

The Embassy of Qatar in Greece and the Greek Press

In a visit that aimed at strengthening Greek – Qatari ties in energy, security and investment, HE Sheikh Mohamed bin Abdulrahman al-Thani met on September 19 with the Greek President Prokopios Pavlopoulos and the Greek Prime Minister Alexis Tsipras and discussed issues of mutual interest.

HE the Deputy Prime Minister and Minister of Foreign Affairs Sheikh Mohamed bin Abdulrahman al-Thani conveyed greetings of His Highness the Amir Sheikh



H.E. the Greek Prime Minister, Mr. Alexis Tsipras, receiving HE Sheikh Mohamed bin Abdulrahman al-Thani



Greek Foreign Minister, Mr. Nikos Kotzias, with HE Sheikh Mohamed bin Abdulrahman al-Thani



Algeria: A Land of Enormous Investment Opportunities

The Embassy of the People's Democratic Republic of Algeria in Athens has informed us on the organisation of the 16th International Exhibition of Public Works (SITP 2018) in Algiers, Algeria, from 21st to 25th November 2018.

The Exhibition, which is organized by the Algerian Ministry of Public Works and Transport with the Algerian Fairs and Exportation Company, aims at

consolidating the economic relations between Algeria and its partners as well as offering the occasion to promote investment and partnership opportunities in the public works sector.

*For more information, the interested parties can visit: www.safex.dz
www.salonptp.com/en/*



21 - 25 November 2018

Palais des Expositions,
Pins Maritimes

Algiers, Algeria

International Trade Fair for Public Works and Construction Machinery



NEWS FROM THE ARAB EMBASSIES



The Embassy of the People's Democratic Republic of Algeria in Athens has informed us that the Algerian Chamber of Commerce and Industry is organizing the 3rd International Exhibition of Transport and Logistics "LOGISTICAL" from 26th to 29th November 2018, at the Palais des Expositions Pins Maritimes in Algiers.

"LOGISTICAL" highlights a need to update the rules of competitiveness and optimization of using accurate tools to control the impact of logistic costs on the transport chain by economic operators both for import and export of goods.

LOGISTICAL exhibition sets as main objective to:

- Allow the various actors involved in the supply chain and the transport of goods to exhibit their service offerings,
- Provide the opportunity for economic operators to improve their mastery as logistics and transport actors, to create synergies with other professionals and to meet new customers,
- Enable public and private companies to consolidate their existing networks by expanding their control of logistics management costs in a competition area and offer services resulting from recent changes to existing transport modes and techniques set by international leaders,
- Create an environment and opportunities for meetings and investment to undertake differently the challenges of Algerian economic operators facing globalization and cost management of the supply chain to study ways and means to improve and develop the supply chain of the Algerian companies in their international and local operations and to help reduce the cost of shipping goods.

الغرفة الجزائرية للتجارة والصناعة



Organizer:

Algerian Chamber of
Commerce and Industry

UNDER THE PATRONAGE OF THE MINISTER
OF PUBLIC WORKS AND TRANSPORT
ALGERIAN CHAMBER OF COMMERCE AND INDUSTRY

INTERNATIONAL EXHIBITION OF TRANSPORT AND LOGISTICS

LOGISTICAL 3

26-29 NOVEMBER 2018
PALAIS DES EXPOSITIONS, PINS MARITIMES ALGER

**LOGISTICS COST MANAGEMENT :
COMPETITIVITY AND PERFORMANCE**

www.logistical.dz
info@logistical.dz

in Partnership

SAFEX MLCS RELEX CCI ALGÉRO-FRANÇAISE
غرفة التجارة والصناعة الجزائرية - الفرنسية



For more information, the interested parties can visit:
https://logistical.dz/en/home_en/



Casablanca ranked among the best Financial Centres in Africa and the World

“Casablanca Finance City” (CFC) has won four positions in the latest Global Financial Centres Index. Casablanca ranks 28th, with 684 points, ahead of Seoul, Taipei and Doha. In the Middle East and Africa, the financial capital of the Kingdom of Morocco ranks fourth behind Dubai and Abu Dhabi.

“Casablanca Finance City” was created by Law No. 44-10 for the establishment of the CFC Status, as amended and completed by Law 68-12. This status, which is awarded under specific circumstances offers an attractive benefits package, such as tax incentives, foreign exchange control facilities and other benefits for doing business facilitation.

As per the review of the seven years since its establishment in 2010, “Casablanca Finance City” has managed to attract 144 companies that are active all over Africa, covering 46 countries. CFC members, which include financial services companies, regional offices of multinational businesses, service providing companies and portfolio management companies, have invested approximately 30 billion dirhams in the African continent. According to the General Manager of the Casablanca Finance City Authority, Mr. Saïd Ibrahimi, 74% of Moroccan investments in Africa have taken place under the CFC status, a trend that keeps rising, as confirmed by the Moroccan Exchange Bureau.

In order to retain its position as the top African financial centre (ranked in GFCI), “Casablanca Finance City” is



planning to expand its status to offshore banks and portfolio management companies, as well as commercial businesses. These new entities will have the opportunity to chose to establish their offices in Casablanca or Tangiers Offshore Zone.

For more information on the institution, interested parties can visit: www.casablancafinancecity.com





Casablanca in “Africa Wealth Report 2018”

According to “Africa Wealth Report 2018” regarding wealth in Africa, which was published by the New World Wealth research team of S. Africa and AfrAsia Bank, Casablanca, the financial capital of Morocco, ranks among the 10 wealthiest cities of Africa, with a total wealth of 42 billion dollars (almost 400 billion dirhams).

Casablanca ranks 9th on the list, after Johannesburg (\$276 billion), Cape Town (\$155 billion), Cairo (\$140 billion), Lagos (\$108 billion), Durban (\$55 billion), Nairobi (\$54 billion), Luanda (\$49 billion), Pretoria (\$48 billion), while Accra, Ghana (\$38 billion) ranks 10th, at the bottom of the list.

The report indicates that Casablanca’s main economic sectors are basic materials, manufacturing and financial services. In the same report, two other Moroccan cities, Marrakesh and Tangiers, are among the 20 richest cities in Africa, ranking 18th and 19th respectively, each of which holds total wealth estimated to 11 billion dollars.

The afore-mentioned three Moroccan cities are also included among the ten African cities with the highest property prices, given that the price per square meter is \$1,800 for Marrakesh and Tangiers and \$1,500 for Casablanca (average price for an apartment or villa of 200sq.m. to 400sq.m. in the best neighbourhoods of each city).

Also, according to the report, Morocco is one of the richest countries in Africa. In terms of wealth per capita, the Kingdom ranks in 7th place (with \$3,700) after Mauritius (\$32,700), South Africa (\$12,900), Namibia (\$12,600), Botswana (\$7,900), Angola (\$3,900), Egypt (\$3,900) and before Ghana (\$2,500), Kenya (\$2,400) and the Ivory Coast (\$1,900).

As for the total wealth of the country, that is the private wealth held by all individuals residing in the country, including their tangible assets (property, cash, stocks and commercial holdings) minus their obligations, Morocco ranks fourth with a total amount of \$122 billion, after S. Africa (with \$722 billion), Egypt (\$330 billion) and Nigeria (\$253 billion).

According to “Africa Wealth 2018”, Morocco has witnessed an increase in its wealth by 14% in ten years (2007 – 2017) and by 6% within a year (from 2016 to 2017). The projections are also positive for Morocco, which is expected to increase the total private wealth by 10%-30% in the next 10 years.

Source of both texts: Office of Economic and Commercial Affairs in Casablanca, Embassy of Greece in Rabat, Morocco.

**Free translation by Arab-Hellenic Chamber*



NEWS FROM THE ARAB JOINT CHAMBERS



AACC

جوفس التجارة العربيه النمساوية

austro-arab chamber of commerce
österreichisch-arabische handelskammer

Our SG at the 10th Arab-Austrian Economic Forum & Exhibition



Second from left, Mr. Nabil R. Kuzbari, the Arab President of the Austro-Arab Chamber and President and CEO of VIMPEX Group, among other high-level attendees

The Austro-Arab Chamber, with 30 years of operation in Austria, has made a name and reputation among the business community in Austria and its association with various important and high-level entities, including key decision-makers in Austria, has been remarkable. All this is due to the vision and efforts of the founding father of the Austro-Arab Chamber, Kommerzialrat Nabil R. Kuzbari, the Arab Chairman of the Austro-Arab Chamber and President and CEO of VIMPEX Group, a company with presence in several countries around the world.

Our colleague, the Secretary General, Ing. Mouddar Khouja, has been very instrumental in developing these relations and enhancing the presence of his Chamber in Austria and across the Arab world. The

10th Arab – Austrian Economic Forum was convened at the prestigious city hall of Vienna and was attended by businessmen from Austria and the Arab world. The sessions and topics were of a great interest to the participating parties and the intense networking created a business atmosphere, adding to the success of this forum.

We, at the Arab-Hellenic Chamber would like to extend our congratulations to dear colleague Mr. Khouja for his tireless efforts and the staff of the Austro-Arab Chamber for a job well done.

Website: <http://aacc.at/events/3/10th-Arab-Austrian-Economic-Forum/>



View of the attendees in the spectacular Vienna City Hall



AACC

جوفسة التجارة العربية النمساوية

austro-arab chamber of commerce

österreichisch-arabische handelskammer



Seen from left: Mr. Abdulaziz Mikhlaqi, SG of GHORFA - Arab-German Chamber of Commerce and Industry, H.E. Dr. Khaled Hanafy, SG of the Union of Arab Chambers, Mr. Nabil Kuzbari and Mr. Rashad Mabger, SG of AHCCD



Next day's private lunch hosted by Mr. Nabil Kuzbari

HAMA at the 1st Maritime Educational Forum: A strong academic presence and dynamic participation as platinum sponsor

The enormous importance of maritime education in Greek and World economy and the job opportunities presented to a young generation through a top-quality educational institution were discussed at the **1st Maritime Educational Forum**, organized by the Institute of Maritime and Economic Studies (IMES) on Thursday, September 13, at the War Museum in Athens, with its subject "Shipping, a Sea of Opportunities for the Young".

The presence of the Shipping minister, **Mr. Fotis Kouvelis**, along with dozens of well-known ship owners and ship managers, plus hundreds of influential personalities from the maritime educational sector, and distinguished professionals in various fields of shipping was evidence of the significance maritime education has for the Greek shipping community.

The Shipping minister summed up this sentiment, saying "Shipping is one of the most important comparative advantages of our country and we have to pay particular attention to this and to the prospects opened in this sector. Prerequisites for achieving this goal is the constant updating and training of our crews, as shipping technologies and maritime safety are constantly evolving. One more, is providing up-to-date knowledge in all sectors of the shipping industry."

"Is shipping an outlet for young people during the crisis?" The subject of the first session is also the burning question of thousands of young people who, through their studies at maritime academies, seek the open new horizons in their professional career.

City Unity College, which through the Hellenic-Arab Maritime Academy (**HAMA**) offers the opportunity to young people to study a wide range of maritime subjects, couldn't be missing from such a great gathering of minds as it participated in the forum as a **platinum sponsor**.

The President of City Unity College and the Arab-Hellenic Chamber for Co-operation & Development, **Mr. Haris Geronikolas**, immediately after the first session made a presentation of HAMA's educational achievements and the bright prospects of the maritime academy in Greece, and then introduced the Arab Academy for Science Technology & Maritime Transport (**AASTMT**)'s vice president **Dr. Mohamed Dawood**, who spoke on the academic achievements, the top-notch facilities and staff, as well about the professional recognition and accreditations of AASTMT during its 45 years of operation, followed by the keynote speaker of the event, **Dr. Captain Ahmed Youssef**, Director of International Forum for Maritime Transport, Arab Academy for



A view of the Forum's delegates



The Shipping Minister, Mr. Fotis Kouvelis



The speakers' panel – Platinum Sponsors



Mr. Haris Geronikolas, President of the Arab-Hellenic Chamber of Commerce & Development, and President of the City Unity Educational Group

Science Technology & Maritime Transport, who presented his speech on the "Maritime Human Element". AASTMT, the world's second ranked maritime academy, maintains a continuous and consistent academic cooperation with HAMA.

Another topic, "Career in international shipping" was presented by shipping company representatives, while special training was an important part of discussion on the future of shipping and the specialized knowledge that students and professionals need in the maritime sector.

At the end of the Forum, the Hellenic-Arab Maritime Academy offered a cocktail party at the Athenian Riviera Hotel, in Vouliagmeni, to all attendees and sponsors of the event.



Dr. Mohamed Dawood, Vice President of the Arab Academy for Science, Technology and Maritime Transport (AASTMT)



Dr. Captain Ahmed Youssef, Director of International Forum for Maritime Transport - AASTMT



AASTMT's honorary guests with representatives of HAMA and the honors students for the academic year 2017-2018



The organizers of the 1st Maritime Educational Forum – IMES and Career Stream – during the cocktail party



Hellenic-Arab Maritime Academy: Graduation Reception on board AIDA IV Vessel



The Hellenic Arab Maritime Academy (HAMA) celebrated the 1st anniversary of its establishment by holding a reception on Monday August 6, onboard the training ship AIDA IV, at the port of Piraeus.

Dr. Captain Abdelhamid Al Kady, Dean of the Sea Training Institute, **Dr. Captain Ahmed Youssef**, Director of International Forum for Maritime Transport of AASTMT and **Mr. Harris Geronikolas**, President of the Arab Hellenic Chamber of Commerce & Development, greeted invitees with welcome speeches.

The speakers underlined the importance of the establishment and highly successful operation of the HAMA, which for a second consecutive year offers quality, academic studies at its Maritime Academy facilities to Greeks and foreign students.

During the event, Dr. Captain Abdelhamid Al Kady, presented awards to the honorable guests and Mrs. Argyro Manoli, HAMA's Director of Academic Programs, presented awards to the Academy's outstanding first-year students Konstantinos Skordalis -from the Navigation Department and Nikolaos Koutsoumpas -from the Marine Engineering Department.

The list of the honorable guests included Rear Admiral of the Hellenic Coast Guard, Nikolaos Arbouniotis, Captain Agisilaos Anastasakos, Director for Shipping Hellenic Coast Guard Headquarters Ministry of Maritime Affairs & Insular Policy,

Mr. Mohamed El-Ghazawy, Charge d' Affaires, Embassy of the Arab Republic of Egypt, Mr. Hindreen Mustafa, Charge d' Affaires Embassy of the Republic of Iraq, Mr. Jacob Musa, Consul of Embassy of Nigeria, the General Secretary and the Vice President of the Arab-Hellenic Chamber Mr. Rashad Mabger and Mr. Magdi Halawani respectively and Mr. Vassilios Terzis, 1st Vice President of the Hellenic Shortsea Shipowners Association.

Dozen more guests from the maritime and shipping sector attended the reception including shipowners and representatives of shipping companies, shipping agencies, classification societies, shipping registries, maritime lawyers and insurance agencies.

All guests toured on AIDA IV, the first private training vessel in Europe, funded by the Egyptian Government and the Arab Academy for Science, Technology and Maritime Transport (AASTMT). Onboard AIDA IV students from AASTMT and HAMA receive a comprehensive training acquiring theoretical and practical knowledge in a wide-ranging educational spectrum such as



maritime technology, marine engineering, electrical engineering, navigation, safety and security, cargo operations, leadership and management.

The Hellenic Arab Maritime Academy thanks each and every one of its guests as well the visitors of AIDA IV on Saturday 04th and on Sunday 05th of August who had the opportunity to experience a tour on board the vessel and discuss the high-standard onboard studies of HAMA's students and invites them to receive more information by conducting the **Admission Department of the Hellenic Arab Maritime Academy, 1 Karitsi Street, Athens phn: +30. 210 32 43 222**





Excellence in Partnership

NEW MEMBERS

1. LAMDA DEVELOPMENT
2. ARAMEX
3. FOUTSIS & PARTNERS LAW FIRM
4. TSALLOU LAW OFFICE
5. HEALTH FOR ALL
6. CANDIA NUTS
7. LAGADAS FARM
8. FANARI - VASTARDELIS ALEXANDROS
9. CAPTAIN NEMO
10. DOMOTEL KASTRI



NEW MEMBERS

www.arabhellenicchamber.gr



Targeting Perfection

CONTACT DETAILS

LAMDA DEVELOPMENT S.A.

A: 37A Kifissias Ave. (Golden Hall)

151 23 Maroussi, Greece

T: +30 210 7450600

F: +30 210 7450645

E: lamda@lamdadev.com

https://twitter.com/lamda_dev?lang=en

<https://www.linkedin.com/company/lamda-development>

<https://www.youtube.com/user/LAMDADevelopment/>

LAMDA Development S.A., listed on the main market of the Athens Exchange, is a holding company specializing in the development, investment and management of real estate.

The company is the leader in the Retail Real Estate sector in Greece with successful diversification in the office and residential sectors.

The company's development portfolio includes: three commercial and leisure centers, The Mall Athens and Golden Hall in Athens and Mediterranean Cosmos in Thessaloniki (total GLA 147.000 sq.m.), office buildings, innovative residential complexes and Flisvos Marina in Faliro.

In November 2014, LAMDA Development group signed the contract with HRADF for the acquisition of the shares of the "Hellinikon SA". The Investment will transform the plot of the former Hellinikon Airport into the largest privately funded investment ever in Greece.

The company has a top reputation as member of the Latsis Group and maintains strategic alliances with international players, such as Värde, Blackstone Group, Dogus, HSBC, Fosun, Eagle Hills.



CONTACT DETAILS ARAMEX - GREECE

Contact Person:

SAVAS ASLANIDIS

Country Manager

My Time Zone is: GMT+2

T: +30 2111 052540

M: +30 6985 170 400

F: +30 2111052549

W: aramex.com

Aramex, the global logistics solutions provider, announced the opening of its new offices in Greece, through its franchisee ARAMEX GREECE, further expanding the company's presence in South Europe and providing wholesale express and freight services to its customers.

ARAMEX has appointed Savas Aslanidis as the Greek company's ARAMEX GREECE new Country manager. Savas, who has 30 years of experience in cargo handling, freight forwarding and logistics, joins from SKYSERV A.E., one of the privatized state owned Olympic group of companies where he last served as Commercial Cargo Manager and Aviation Security Manager.

Aramex is a provider of comprehensive logistics and transportation solutions. Established in 1982 as an express operator, the company rapidly transformed itself into a global brand recognized for its customized services and innovative multi-product offering.

The range of services offered by the company includes international and domestic express delivery, freight forwarding, integrated logistics solutions, information and document management solutions, consumer retail services and e-commerce solutions.

Aramex has rapidly grown into a global brand, recognized for its customized services and innovative products. Listed on the Dubai Financial Market (DFM) and based in the UAE, Aramex is centrally located at the crossroads between East and West, which allows us to provide customized logistics solutions anywhere in the world effectively and reach more businesses and consumers regionally and globally.

As part of the company's business expansion strategy, Aramex, through its franchisee ARAMEX GREECE has started operations in Athens new offices located in Koropi, close to Athens International Airport, serving as the country head office.

"Greece is an important European market for Aramex and we believe there is still huge potential to expand our services in the country, especially for business from Greece to the Middle East and Africa" said Savas Aslanidis, Country Manager, Aramex Greece.





NEW MEMBERS

www.arabhellenicchamber.gr



FOUTSIS & PARTNERS
LAW FIRM

CONTACT DETAILS

FOUTSIS & PARTNERS LAW FIRM

ATHENS OFFICE:

A: 27-29 P. Ioakeim Str.
10675 Athens, Greece
T: +30 210 3837459
F: +30 210 3829844

NICOSIA BRANCH:

A: Kyriakou Matsi 18
CY 2408 Nicosia, Cyprus
T: +357 22283431
F: +357 22283432

RHODES AFFILIATED OFFICE:

A: 22, L. Fanouraki Str.
85100, Rhodes
T: +22410 39804
F: +22410 23994

FP is one of the leading law firms in Greece, with more than 70 years of experience and commitment to client service since its establishment in 1946 by the founder Dimitrios E. Foutsis (1913-1987). FP has been operating continuously since then with a well-respected Greek and international clientele.

The firm's team of talented lawyers, all of whom are specialists in different fields of practice, provides quality legal solutions of the highest standards. In addition to numerous national legal entities and private individuals, the firm counts multinational corporations among its extensive list of clients.

Through its long-standing interaction with international clients and the firm's international networking, FP has evolved over the years, embracing the growing and ever-developing business needs of each of its clients.

The firm prides itself in its ability to provide comprehensive and expert legal advice, combining its knowledge of the Greek legal system with an in-depth understanding of international and European Union law.



TSALLOU LAW OFFICE

CONTACT DETAILS

TSALLOU LAW OFFICE

IFIGENIA S. TSALLOU, LLM

ATTORNEY AT LAW

A: 6, Kapsali str. (Kolonaki square)
106 74 Athens

Contact Person:

MISS ELENA KOUROUNIOTI

T: +30 210 7233359
+30 210 3847971

M: +30 6932 48 12 33

F: +30 210 7247971

E: itsallou@otenet.gr

E: ekourouniotis@yahoo.com

TSALLOU LAW OFFICE has a 25 years' experience in the demanding fields of investments, real estate, banking, company and commercial law and provides tailor-made legal services adapted to the needs of each and every client worldwide. We are expertise in the **GOLDEN VISA** investment procedure, through which our clients obtain the permanent residency in Greece, whether they will settle here or just invest. The composition of our office guarantees full scale consulting and litigation services as well as efficient service from the beginning of the property choice, to the purchase through the contract and the registration of the property in the archives of the state and finally to the **GREEK VISA** acquirement for the investor and his family. Our philosophy is based on direct communication, high efficiency, loyalty to our international clientele and strict adherence to professional ethics.





CONTACT DETAILS

HEALTH FOR ALL

A: 55, Megalou Alexandrou,
Argyroupoli Athens, Greece

T: +30 210 2241314

E: info@healthforall.tech

W: www.healthforall.tech

HEALTH FOR ALL, is a Greek company created out of the need of its founders to create and provide cosmetic products of superior quality with specially innovative and effective formulas, delightful textures and pleasant feeling on the skin.

Research & Development department is updated with every scientific development in the field of cosmetology as well as the latest consumer trends and applies any newest, innovative, clinically studied ingredients of natural and biotechnological origin in order to create products that address multiple skin needs.

However, the real unique European and Global innovation lies in the use of the “King” of essential oils, *Boswellia sacra* which thanks to its outstanding composition reinforces the antiwrinkle and antiangieng action of each product.

Being loyal and respectful to nature and the benefits offered, we avoid the use of raw materials potent to affect the environment and we choose those that are produced with eco-friendly methods and are not tested on animals.

All products are dermatologically tested and comply with the recent European Legislation 1223/2009 while production methods meet the guidelines of Good Manufacturing Practices (GMP ISO 22716:2007). Each batch is controlled at all stages of production with physical, chemical and microbiological tests in order to ensure the stability of the final product and consumer safety.

Enjoy the unique beneficial blend of pure *Boswellia Sacra* and Science of **HEALTH FOR ALL** products on your skin!





CONTACT DETAILS

CANDIANUTS S.A.

A: Malades, Heraklion,
71500, Crete, Greece

T: +30 2810 881787-8

F: +30 2810 881696

E: info@candianuts.gr

E: me-export@candianuts.gr

W: www.candianuts.gr

Candianuts S.A., a family owned business established in 1992 since its foundation it has been one of the key players in the Greek food sector. The company owns state-of-the-art, fully certified production facilities, based in the area of Malades, Heraklion-Crete, Greece. Our original specialty was to standardize and pack fine quality honey and dried nuts. However, as the company was growing, series of new products were added to the assortment, such as nut bars with high quality honey, soft nougat bars, caramelized nuts and other traditional sweets from Greece and the Mediterranean. The vision of Candia nuts family is to design and create beautiful, delicious and innovative products. Committed to the promise to provide consumers with high quality products, the company is certified to apply the following quality management and assurance standards. ISO 9001:2008, ISO 22000:2005 and IFS (International Food Safety Standard) at Higher Level. Candianuts, over the years has managed to expand in several markets serving both high end as well as mainstream grocery retailers. The company's products are available under its own brand as well as under private label projects.

Soft NOUGAT



MINGO'S NUT BARS





NEW MEMBERS

www.arabhellenicchamber.gr



CONTACT DETAILS

LAGADAS FARM

A: 2nd km Lagadas - Kolchikou

57200 Lagadas Thessaloniki

T: +30 23943 00361

E: info@lagadasfarm.gr

W: www.lagadasfarm.gr

Lagadas Farm is a concept

With the outmost respect to our culinary heritage and tradition, to the earth and its fruits, to the food and its recipients, we make Stuffed Pickled Vegetables, Pickled Vegetables, & Antipasti.

Lagadas Farm has grown to meet increasing demand from the popularity of this all-natural pickled vegetables and antipasti. Over the years Lagadas Farm has continued to meet consumers' needs for retail and food service customers alike.

Our products is now available in 3 different pack sizes, suitable for retail and HO.RE.CA. Our motto «The Best Pickled that money can buy» is an affirmation of our belief that we make the best Stuffed Pickled Vegetables, Pickled Vegetables & Antipasti on the market today.

Other companies over the years have tried to duplicate our secret recipe/process, this is a testament to our superior products and we take every attempt as a compliment to our quality!

Others may try, but Stuffed Pickled Vegetables, Pickled Vegetables, & Antipasti are the best, we are that all others are now compared to. As this company continues to grow into the Greek provinces it has formed alliances with the best distributors and retailers.

Our current future markets for our products include, USA, Mexico, Europe and Asia. If you are interested in brokering or distribution for these new markets please contact us.





FANARI

CONTACT DETAILS

FANARI

Vastardelis Alexandros

Fish and Seafood Processing Industry

A: Fanari, Rodopi, Greece

T: +30 2535031200

E: info@fanarifish.com

W: www.fanarifish.com

Vastardelis family has been dedicated to fishing at the fisherman village of Fanari, located at the North of the Thracian Sea, since the 1950's. Since then, it has been a great tradition to the family to do the smoking of fishes. Smoking, at that time, was taking place in special room inside the family house. This experience was incorporated by the head of the family, Petros Vastardelis and he gradually developed an integrated modern plant, creating a wide range of high quality exceptional smoked fish using only traditional methods with no preservatives. All secrets of the recipes and also the art of preparing the fishes were passed on to his son Alexandros Vastardelis. He furtherly developed the facilities of the company into a modern plant, combining traditionally built ovens with the modern technologies in order to enlarge his smoked fish sales range. He serves to his clients not only the great products of the past generations of the family, but also brand new unique products in smoked fish market in Greece and around the Globe.





CONTACT DETAILS

CAPTAIN NEMO

A: 7 Vasiladiou str., 18540,

Piraeus, Greece

T: +30 210 4517064

+30 210 4516084

F: +30 210 4521834

E: info@captainnemo.gr

W: www.captainnemo.gr

We are a Greek manufacturing company established in 1994 offering a large range of certified products: Pilot & Embarkation Ladders (MED approved, certified by Lloyd's Register), magnetic clamps for Pilot Ladders (Certified by DNV-GL), Nets, Tarpaulins, any kind of covers and belts for Lifeboats. We manufacture and distribute them to a great number of companies in Greece and abroad operating within the shipping, industrial and tourist sectors. Our company is a member of the Hellenic Marine Equipment Manufacturers & Exporters (HEMEXPO), the Hellenic Ship Suppliers & Exporters Association and holds Certifications from recognized IACS Member Classification Societies such as Lloyd's Register, Bureau Veritas and DNV-GL.

Our steady growth has placed Captain Nemo to the leading position in the local market, mainly due to the professional efforts of our well qualified staff, our expertise and our production capacity.

We strongly seek excellence resulting to the best value ratio between product and price.

We assess and evaluate the specific needs for every customer and propose customized services and integrated solutions.

We promptly respond with reliability and flexibility to all of our customers' needs placing the maximum value to trust and reliability.

Corporate and Social Responsibility

We have implemented the most recent technological developments our production, while we continuously try to provide our customers with the best innovating products. Based on our excellent infrastructure we are in the position to deliver outstanding after-sales services and to support mutually beneficial co-operations in Greece and abroad. Among the most critical issues for Captain Nemo are the Ecological awareness and the responsible environmental management.

Certifications

We apply quality tests on a continuous basis, based on demanding standards and the strict implementation of ISO 9001:2008 procedures, aiming to deliver the best products and services. In this respect, we ensure products compliance taking into account the most recent legal and regulatory requirements applied in the shipping industry. As a result, all of our products are accompanied by either the Class Certificates from IACS Classification Societies, or Manufacturers Certificates together with the corresponding certificates of raw materials if necessary.



NEW MEMBERS



www.arabhellenicchamber.gr



CONTACT DETAILS

DOMOTEL KASTRI ATHENS

A: 154, El. Venizelou Ave & Romylias
14 671 Athens

T: + 30 210 3507100

F: + 30 210 3507121

Sales Dep: +30 2130106108

E: Kastri@domotel.gr

W: www.domotel.gr

Domotel Kastri Athens a Contemporary Boutique Hotel & a Conference Center, member of Domotel Hotels & Resorts. The hotel is located in Kifissia area, the elite district of Athens in a 20 minutes' distance from Athens International Airport and just 30 minutes from the city Centre. few steps away from the premium roadway and the public transportations connecting you directly to the major points of interest of the city of Athens.

Domotel Kastri and its Conference & Training center except the convenience of the location offers an ingenious concept, from event space to technology and extraordinary food and beverage concepts

Built in a vast area of 15000 sqm that will include lush green gardens, functional public areas and 4 acres of pinewood ideal for all types of outdoor events, product launches and team building activities

Unique Selling Points

- An ultramodern auditorium amphitheater with built-in simultaneous translation cabins with a seating capacity of 196 persons
- A natural-lighting multi-functional conference hall posing high-tech audiovisual equipment hosting up to 550 people
- 84 ultra-spacious sleek designed rooms
- Indoor - Outdoor Venues and Recreational areas ideal for all types events, product launches and team building activities
- Executive Board room
- Flexibility in meeting space due to 16 multipurpose rooms hosting up to 50 persons
- 8 rooms equipped with PCs & a seating capacity of 30
- Branding possibilities in meeting & public areas
- Business center





Excellence in Partnership

MEMBERS' NEWS

1. ALUMINCO
2. BQC
3. INTRACOM TELECOM
4. MIDEAST TRAVEL WORLDWIDE
5. WEBSTER UNIVERSITY
6. KIBO CABINS

Aluminco receives new certifications for its products' unrivaled performances by International Certification Bodies

Quality is not an accident! Aluminco focuses in assuring the quality and suitability for use of its products.

In 2017, the company achieved a record of 14 new certifications entitled to its architectural systems and railing systems.

Aluminco keeps certifying its products' performance and since the beginning of 2018, the company received new certifications from internationally recognized Laboratories such as the notable UK Laboratory Intertek, the US UL CLEB Test Laboratory, and the accredited German IFT ROSENHEIM Institute.

Targeting the international community of architects, designers, engineers, constructors and fabricators, Aluminco offers a complete range of architectural aluminium solutions that are innovative, energy efficient and sustainable, whereas internationalization and extroversion constitute a top priority for the company.

The certifications can be found in the company's official website.



ALUMINCO[®]
ALUMINIUM BUILDING SYSTEMS

CONTACT DETAILS

ALUMINCO S.A

A: Inofita, Viotia, Greece 32011

Marketing & Communications

T: +30 22620 47000

F: +30 22620 47035

E: marketing@aluminco.com

W: <http://www.aluminco.com>

BQC issues accredited certificates based on the ISO 37001:2016 standard

In its continuous pursuit to provide quality and modern certification services and taking into consideration the challenges of our time, BQC is the 2nd Certification Body in Greece and one of the first in the world that successfully completed its accreditation by ESYD - National Accreditation System for the certification of Anti-Bribery Management Systems according to the requirements of ISO 37001 standard.

This new Standard was published by the International Organization for Standardization – (ISO) in October 2016 and provides requirements' specifications and guidance for establishing, implementing, maintaining, reviewing and improving an Anti-Bribery Management System in compliance with anti-bribery laws for an organization.

The aim of developing an Anti-Bribery Management System is not only to cultivate a moral culture within the

Organization, but also to promote a new corporate culture and strategy that, based on the principles of morality and integrity, will further enhance the operational capacity of the Organization by providing another strong competitive advantage.

An Anti-bribery Management System can be integrated with other management systems that are already implemented in the Organization and through the transparency of its processes, can lead to a general improvement in Organization's workflow on many levels.

BQC distinguished by its strong corporate values and ethics will support with its expertise the Organizations that want to establish and implement this Anti-bribery Management System.

Read more <https://bqc.gr/en/certification-iso-37001>



Extensive field tests of Intracom Telecom's E-Band System in MTS Russia network prove system's superiority

Intracom Telecom, a global telecommunication systems and solutions vendor, announced the completion of a number of extensive field tests of its new high capacity E-Band radio system, UltraLink™-GX80, for MTS Russia, the country's largest mobile operator, for backhaul and for fronthaul deployment.

The first field test was conducted in St. Petersburg area during the first quarter of this year, with the system providing the highest stability in the maximum modulation scheme of 256-QAM, meaning that the data capacity of the link was 10 Gbps at a distance equal to 8.27 km long. The link was kept in operation for more than 45 days demonstrating excellent performance.

The second field test was carried out in the city of Novosibirsk supporting 3 CPRI interfaces for fronthaul application. UltraLink™-GX80 was connected successfully with the existing field infrastructure of MTS.

The third field test conducted in Western Siberia, where the link connected the two Northern cities of Salekhard and Labytnangi across the Ob River. The system achieved great performance supporting almost 9 Gbps data capacity at a

distance of 13.64 km. This is the longest distance recorded for such high capacity E-Band link.

About Intracom Telecom

Intracom Telecom is a global telecommunication systems and solutions vendor operating for over 40 years in the market. The company has become the benchmark in fixed wireless access and it successfully innovates in the 5G/4G wireless fronthaul, backhaul and small-cell SON backhaul international arena. Intracom Telecom offers a comprehensive portfolio of revenue-generating software solutions and a complete range of ICT services, focusing on IoT, SDN/NFV, Big Data analytics & data-driven intelligence, and Smart City solutions. The company also addresses the Energy & Utilities industry, emphasizing on smart metering and end-to-end IT solutions. Intracom Telecom maintains its own R&D and production facilities and invests significantly in developing cutting-edge products and integrated solutions. The company has extensive know-how and a proven track record in the market, serving more than 100 renowned customers in over 70 countries. Its subsidiaries span across Europe, Russia/CIS, the Middle East and Africa, Asia and North America. For more information please visit: www.intracom-telecom.com.



CONTACT DETAILS

INTRACOM TELECOM

Contact Person:

Alexandros Tarnaris, Marketing Communications
Director, Intracom Telecom

T: +30 210 6677027

E: atarnar@intracom-telecom.com

Mideast Travel Top Company in Europe

Mideast Travel was awarded as Europe's Leading Destination Management Company (DMC) by the World Travel Awards™!

After 4 consecutive years of being awarded as Greece's Leading DMC, Mideast has achieved an even greater goal: to be officially recognized as Europe's Leading DMC by the "Oscars of the Tourism Industry".

In the annual Gala of World Travel Awards™ that took place at the Zappeion Megaron of Athens, the company received the aforementioned award, as a result of its great specialization in the incoming tourism to Greece sector.



The World Travel Awards™ is the most prestigious, comprehensive and sought after awards programme in the global travel and tourism industry. To be voted a World Travel Award™ winner is an accolade which many strive for but few achieve.

As Mrs. Katerina Mousbeh, Managing Director of Mideast Group of Companies stated,

"Being awarded as Europe's Leading DMC constitutes the ultimate recognition of the quality of our services. What is even more exciting is that this award perfectly coincides with our company's 35th anniversary celebrations. But a company's excellence and genuine customer care cannot be measured in awards. Success is learning from each and every goal our Team achieves. And our new award symbolizes precisely this: the unity of our team towards a common goal: utmost care for the customer. Thank you all from the bottom of our heart."

Boilerplate:

It all started back in 1983 when the Mousbeh family, of Greek-Syrian origin, decided to create Mideast Travel Worldwide, a travel agency to cater for the exclusive needs of the Arab tourists traveling to Greece. The initial targets were achieved so the family started adding more markets, attaining more partnerships, increasing the quality of services offered and thus expanding the company's customer base. Today, Mideast group of companies is listed among the top travel providers in Greece and awarded by the World Travel Awards as "Europe's Leading Destination Management Company" and four times as "Greece's Leading Destination Management Company". Mideast offers its services worldwide from its Head Office in Athens as well as from its branches in Istanbul and in Mykonos. Since 2016 the company is the Official Partner of BCD Meetings & Events in Greece.

CONTACT DETAILS

MIDEAST TRAVEL WORLDWIDE

Contact Person: Elina Argyri

Marketing & Communication Department

A: 105-107 Vas. Sofias Ave. 115 21k, Athens – Greece

T: +30 211 211 8747

F: +30 210 642 6147

E: eargyri@mideast.gr

Reconstructing a Sustainable Future Based in Strong International Education & Intercultural Collaboration



our student body and keep Webster Athens loyal to the University's mission to encourage cross cultural awareness, interaction and understanding, and thereby our appreciation of each other, as well as a Campus culture that embraces and celebrates human diversity", says Vasilis Botopoulos, Webster Athens Chancellor & Managing Director.

Arab students currently enrolled at Webster University in the U.S. and its international campuses have reached the number of 118 as verifies the Office of Institutional Effectiveness.

"As a Vice Chancellor of Webster Athens, it is with great pleasure and a huge amount of pride that I welcome new Arab students to Webster University. Students will join a leading world- class institution that prides itself on being committed to ensuring high-quality learning experiences that transform students for global citizenship and individual excellence. We'll welcome newly registered students as full members and partners in our outstanding university community", states Dr. Susie Michailidis.

Webster Athens located in the heart of Athens, offers studies in Business Administration, Management, International Relations, MBA with certificates in Project Management, Oil Gas Management, Cybersecurity – Threat Detection, along with studies in Economic and Finance, Computer Science, Media Communication, topics that could advance the personal and professional development of the Middle East young generation, business executives and entrepreneurs.

Webster Athens now accepts applications for 2018-19 Academic Year. It will be our pleasure to assist in academic and professional plans and choices.

Webster University / Athens Campus, as a member of Arab Hellenic Chamber of Commerce participates at the "3rd Annual Iraqi-European Business and Investment Forum" on 11-12 July 2018 in Athens, Greece, aiming to develop business partnerships between the Iraqi public and private sector. This forum focuses on the reconstruction and modernization of Iraq that could be sustainable only with solid foundations and strong roots in educational & cultural ties, as well as professional bilateral collaboration.

Webster University, as a worldwide institution, adopts mission-focused strategies that help meet the future needs and the communities it serves, through a global mindset that welcomes cultural immersion. Webster, as a leader in global education, is committed to its local communities and builds connections to friends and colleagues around the world.

"The students who come to us from the Middle East enhance



CONTACT DETAILS

WEBSTER UNIVERSITY ATHENS

Contact Person: Dr. Peggy Manouka
Director of Admissions

A: 9 Ipitou Str. 10557 Athens

T: +30 211 9905302 **M:** 6942444359

E: peggymanouka91@webster.edu

W: www.webster.edu.gr

Kibo Projects all over the world!

The Kibo *focus* bullet proof and blast resistant buildings are to provide an aesthetically pleasing design and maximum protection following the National Institute of Justice standards.

Level IV+ is the highest ballistic protection offered which will stop 50 calibre machine gun ammunition. The materials used have been tested and certified by NATO approved laboratories and proven by regular live firing demonstrations.

Kibo undertakes notable projects worldwide, including the protection of Infrastructure in Iraq (BP-Oman), Malaysian Army, Parliament in Brussels and we keep on...



CONTACT DETAILS

KIBO CABINS

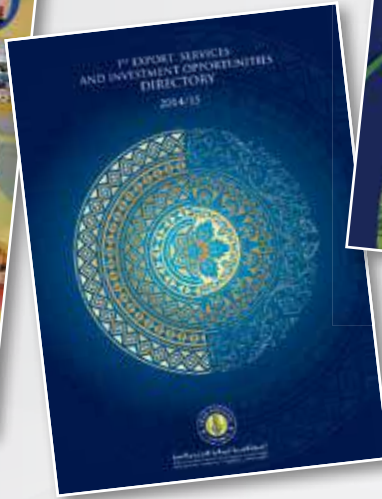
A: 9th km Thessaloniki – Katerini, 57 400 Sindos

T: +30 2310 796755

E: kibocabins@gmail.com

W: www.kibocabins.com / www.kibo.com.gr

Publications of the ARAB-HELLENIC CHAMBER





Excellence in Partnership

Your Gateway to the Arab World

www.arabhellenicchamber.gr



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Excellence in Partnership

180-182, Kifisias Avenue, 154 51 N. Psychico, Athens-Greece

- Tel.: +30 210 6711 210, +30 210 67 26 882, +30 210 67 73 428
- Fax.: +30 210 67 46 577
- E-mail: chamber@arabgreekchamber.gr
- Website: www.arabhellenicchamber.gr

DISCLAIMER: The "Members' Activities Newsletter" is a free and promotional service of the Arab-Hellenic Chamber of Commerce and Development to its members. The AHCCD is responsible neither for the content nor the pictures provided by the members. The order of appearance of the material, the design and the layout is solely decided by the Chamber and it does not seek any prior approval from any member.