

# Philippos Costopoulos

President  
“International Maritime Union”

&

Managing Director  
“Arkas Hellas S.A.”



## IMPORTANT DEVELOPMENTS IN PORTS

- 2001** 10 ports became Port Authorities , S.A companies
- 2003** Est. of General Secretariat of Port Policy & Investments
- 2003** Piraeus P.A & Thessaloniki P.A in Greek Stock Market
- 2008** 1<sup>st</sup> Tenders for P.P.O & THPO under port concession
- 2009** PCT port Concession agreement with P.P.A
- 2013** Stocks from P.As to Hel. Rep. Asset Development fund
- 2016** P.P.A'S 67% stocks sold to COSCO
- 2016** TH.P.A's 67% stocks to S.Europe Gateway Thessaloniki



## DEVELOPMENTS IN INFRASTRUCTURE & REGULATIONS

**2014** Est. of regulatory Authority for Ports

**2017** EU Port Regulation 352/2017 for investing in port services

**2019** EU Regulations to be followed by Greek Ports

**2016** Goldair Distribution center in Thriasio

**2017** Ferrovie Dello Stato Italiane Spa acquired TrainOse SA

**2016** 10 regional ports under port sub concession agreements

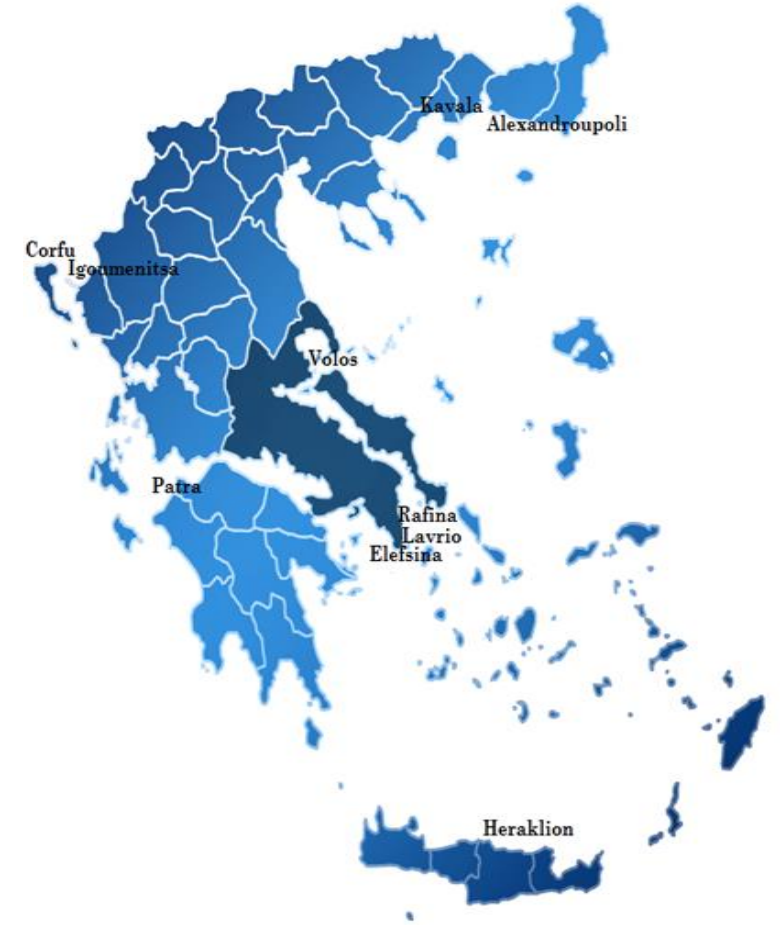


## REGIONAL PORT SERVICES

PERIPHERAL PORTS	LOCATION(GR)	PASSENGERS	YACHT	BULK	CNTRS	RO-RO	CRUISE	SEAPLANE	NETWORK CONNECTIONS
ALEXANDROUPOLIS	NORTH EAST	X	X	DRY/LNG					Egnatia Odos, , European Corridor,ALEX(GR)-BURGAS(BG)
VOLOS	CENTRAL	X	X	DRY	X				
ELEFSINA	ATTIKI	X		DRY		X			
IGOUMENITSA	NORTH WEST	X	X			X	X		Egnatia Odos,Ionia Odos, Core EU Network, IGM(GR)-Adriatic ports(Italy)
HERAKLION	ISLAND	X	X	DRY	X	X	X		
KAVALA	NORTH EAST	X	X	DRY/LNG		X	X	X	
CORFU	ISLAND	X					X	X	Home Port(Cruises)-Ionian & Adriatic cruises
LAVRION	ATTIKI		X	DRY	X	X	X		Home Port(Cruises)
PATRA	SOUTH GREECE	X	X	DRY/LNG		X	X	X	Core EU network,Patra-Adriatic ports(Italy)
RAFINA	ATTIKI	X						X	



# REGIONAL PORT SERVICES



# CONNECTIONS WITH EUROPEAN TRANSPORT NETWORK

## One Belt One Road

Greek ports key role for East–West connection

## Balkan Ring

North Greece Ports link Bulgarian ports and then via Romania to the River Danube.

## Orient–East Med Corridor

German ports–Slovakia–Hungary–Romania–Bulgaria– Greek ports

## Thessaloniki– Belgrade–Munich Vertical axis

## Thessaloniki–Skopje–Belgrade–Budapest–Romania

Egnatia Odos connects S.E and S.W Europe through the Balkans

Pan–European corridor IV :Thessaloniki–Sofia –Berlin

Pan–European corridor X : Thessaloniki–Belgrade–Vienna

Pan–European corridor IX : Alexandroupolis–Helsinki

Serbia–Romania–Danube countries train connection



# Thank You

