

HELLER

CHAMBER

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RUARY 2019

SSUE30

40 years of Excellence in Partnership



## Congzatulations, Mz. Pzesident!





On Sunday 27th January, the Board of Directors of Jordan Chamber of Commerce elected Senator Na'el Raja Al-Kabariti as President for a new term.

This vote of confidence to Senator Kabariti is a recognition of his continuous role in the realization and enhancing of the status of Jordan's private sector and its significant contribution to the economy of the Kingdom. Senator Kabariti is a well-known figure among the private sector in the Arab world, as he was in the realm of the Union of Arab Chambers from 2016 to 2018. Throughout which period, he exhibited devotion for enhancing the role of the Arab private sector and advocating for closer cooperation among different Federations and Chambers of Commerce.

We, at the Arab-Hellenic Chamber, remember with gratitude and deeply appreciate the role of Senator Kabariti for supporting our events and activities over the years. Senator Kabariti's stand has always been unwavering in enhancing the status of all Arab-foreign Joint Chambers of Commerce. Congratulations, Mr. President, for your success, we wish you the best in your endeavors and we look forward to working closely with the Jordan Chamber of Commerce under your leadership.

# CONTENTS

FOREWORD	2
7 <sup>th</sup> Arab-Hellenic Economic Forum	
Testimonials	4-5

## 

SITIC Africa Exhibition in Tunisia	
15th MEDIBAT Exhibition in Tunisia	11
Announcement of 3rd Workshop	
"Doing Business in the Arab World"	

### SPECIAL INSERTION

Dr. Awn Al Khashlok attends prestigious	
event at Westminster Abbey13	

### CHAMBER'S NEWS

Our SG attends the Arab Private Sector	
Forum in Beirut	14

### NEWS FROM THE ARAB EMBASSIES

Lebanon Celebrates National Day15
National Day Celebration for the United
Arab Emirates 16-17
Welcoming the new non-resident
Ambassador of Yemen to Greece
Presentation of Credentials of H.E.
the non-resident Ambassador
of the Kingdom of Bahrain to Greece20
Presentation of Credentials of H.E.
the non-resident Ambassador of Mauritania
to Greece21
to Greece

.25
.26
.27

## NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

Congratulations to the Arab-Belgium-Luxembourg
Chamber of Commerce

## NEWS FROM THE ARAB CHAMBERS

Mr.	Husse	ein S	Shraim,	Pres	ident	of	Zar	qa		
Cha	mber	•••••				• • • • • •			••••	 29

#### 

1. GENERAL SHIPPING	31
2. BARRACUDA	32
3. GP METALBOX	33
4. POWERSALES	34
5. SIRAKIAN	35
6. MILKPLAN	36
7. RM INTERNATIONAL	37
8. KOZAT	38

MEMBERS NEWS	)
1. ATHENS INTERNATIONAL AIRPORT40	)
2. MIDEAST TRAVELWORLDWIDE 41	
3. SKAG42	)
4. ALUMINCO43	5
5-6. FYE - FOR YOUR EVENT 44-45	,

AO years of Excellence in Partnership

## FOREWORD



Harris Geronikolas President



Rashad Mabger Secretary General

Dear Reader,

This is the first issue of MAN in 2019, which marks the beginning of the 40th Anniversary since the establishment of the Arab Hellenic Chamber. Throughout four decades journey, the Chamber remained loyal and focused on its principles and objectives, and we can say with certainty, that we have positively impacted on all aspects of business relations between Greece & the Arab World. We will continue to provide our quality service and we hope to be able to endure and add value for our business communities on both sides, for our members and nonmembers alike and for the entrepreneurs who may seek our services.

In the recent three years, our focus has been shifted to the issue of transferring technology and know-how from Greece to the Arab world. By adapting such a plan, we aim to reflect on the concept of International foreign trade and its impact on our countries' economic growth, living standards and most importantly creating jobs for youth in the Arab World. We will continue our attempts in this respect, and we hope to make a difference. Bringing together Arab & Greek businesses is certainly worth the effort, which we believe will lead to sustainable business relations and win-win situation out of any joint partnership.

On 21st March 2019 we will be convening the 3rd Workshop on "Doing Business in the Arab World". This event provides an interesting business platform, mainly for Greek businessmen to acquaint themselves on ways and means on conducting business and on procedures for establishing companies in the Arab World. The topics that will be tackled in this workshop shall cover wide range of business aspects related to what the Arab world can offer in terms of easy regulations, low taxations, skilled workforce with relatively low wages are among few incentives, let alone the abundance of natural resources and the geopolitical position of the Arab world.

Among the speakers in this workshop are some of the Arab Ambassadors accredited to Greece, some Experts in Arab culture & business traditions and Greek Commercial & Economic Attachés in the Greek embassies accredited to the Arab Countries. In addition to this, we will have wide range of representation from over 14 Arab countries. We are looking for an interesting deliberation, networking and direct business meetings between Greek participants and their Arab counterparts in all business domain.

We are looking forward to seeing you all taking an active part in this Workshop.



# **AREXPO 2019**

## THE FIRST **REAL ESTATE EXHIBITION** IN GREECE WEBSITE: WWW.arexpo.gr LOCATION: HELEXPO MAROUSSI

# **MAY 31 - JUNE 2**

With the support of













7° APABO-EAAHNIKO OIKONOMIKO ФОРОУМ المنتدى الاقتصادي العربي اليوناني السابع 7<sup>th</sup> ARAB-HELLENIC ECONOMIC FORUM Athens, 27-28 November, 2018



## **7th Arab-Hellenic Economic Forum Testimonials**



Marwan Emile Toubassi Dean of Arab Ambassadors Ambassador of Palestine

The convening of this Forum has established itself as an annual tradition and a platform to enhance Greek – Arab relations in all domains. On behalf of my colleagues, the Arab Ambassadors, we extend to you our support and congratulations for a job well done.



Mohamed Abdo Saeed President Union of Arab Chambers

We, at the Union of Arab Chambers, pride ourselves in the vital role this Chamber has undertaken, and the role of all Arab-Foreign Joint Chambers in enhancing our foreign trade with the host countries. Our appreciation to the Authorities in these countries and our gratitude is extended to Arab Ambassadors for their sincere support to these Chambers and their continuity.



Tawfic Said Khoury Executive Vice Chairman Consolidated Contractors Company (CCC)

Your gathering here, today, is a step in the right direction and a clear manifestation of your intentions to see a closer and enhanced cooperation between the Greek and the Arab side. We have been always appreciative of the Arab-Hellenic Chamber's events and we will continue to support them.



Senator Na'el Raja Al-Kabariti Chairman Jordan Chamber of Commerce

We would like to commend on the efforts of the staff-members of the Arab-Hellenic Chamber on the level of work, preparation and organization that contributed to the success of this Forum. We count on such events to enhance Arab-Greek relations on one hand and Greek-Jordanian relations on the other hand.



Yannis Triphyllis Executive Committee Hellenic Chamber of Shipping

It was great pleasure to attend the 7th Arab-Hellenic Economic Forum again this year. The quality of fellow panelists and participants was again of the highest standard while this year's focus on logistics was "state of the art" in terms of information and presentation.

The Eastern Mediterranean is now firmly at the centre of East-West trade in energy flows and increasingly goods with the advent of China's OBOR but also for regional investments in infrastructure, real estate, tourism, and shipping.



Ioannis Alexopoulos Secretary General, Greece Marinas Association & Manager, - Astir Marina Vouliagmenis S.A., Greece

I am very grateful that I was given the chance to be a speaker at the 7th Arab- Hellenic Economic Forum representing the Greek Marinas Association and talking about the modern trends in marinas and the key figures that determine a successful investment in this sector. The forum was an absolute success. The topics discussed, the net-working and the B2B section synthesized a very interesting business environment which allowed participants to communicate new investment opportunities and close deals. I trust the Arab-Hellenic Chamber of Commerce and Development will continue to bridge the Arab-Hellenic business worlds and create value for all of us in the future.

## Greece and the Arab World: A New Agenda for Growth



Nabil R. Kuzbari President, Vimpex HandelsgmbH & Arab President of Austro-Arab Chamber of Commerce, Austria

Congratulations on the success of the 7th Arab-Hellenic Economic Forum and the signing of agreements between Greek and Arab companies. We pride ourselves on such an event which adds significant role in the development of Greek – Arab relations. The Arab-Hellenic Chamber has become a beacon for Arab-Foreign Joint Chambers.



Nicholas G. Gerassimou Board Member of the Hellenic Association of Maritime Law Board Member of the Hellenic Association of Maritime Lawyers, Greece

The Forum was an excellent opportunity to enhance and exchange views and experiences between all members and participants in economics, investment, finance and generally promoting the Arab-Greek business relationships. Again, the Forum was another evidence of the special role of the Chamber in the establishment and the contribution to a profitable cooperation between the Greek and Arab businessmen.



Dr. Sara Algazzar Dean, International Transportation Faculty Logistics Arab Academy for Science, Technology and Maritime (AASTMT) Egypt

I am honored to have been invited to participate in the 7th Arab-Hellenic Economic Forum - 2018. The forum was enriched by diversified participants in maritime field, gathering participants and attendees from different sectors: governmental, educational, private sector from all over the world. Different concepts, topics, ideas raised during sessions extracting many of opportunities, in addition to the B2B meeting which utilized all main points raised in the forum.



Capt. Mohamed Dalabieh Secretary General Jordan Shipping Association Jordan

I would like to thank you for the level of organization that contributed to the success of the 7th Arab-Greek Economic Forum. This success is due to your overall supervision and follow-up to the details and I am always honoured to have participated.



Athanasios Ntintis Managing Director Rotoras Ltd. Greece

Thank you [...] for the opportunity that you have given me to showcase the potential of my company in the recent forum that your Chamber organized. At the same time, I would like to praise the unparalleled and excellent organization in every respect and congratulate your amazing staff for that.



Rufai M. Shirwa Senior Advisor & Shareholder Craal Group Limited, Somalia

I would like to take this opportunity to thank you all along on behalf of the East Africa delegates, for giving us the opportunity to talk about East Africa, especially Somalia, and Djibouti. It was a great opportunity to showcase the potential of Investing in East Africa.



Adel Ali Ahmed Al-Hadha General Manager, AL-Hadha GROUP (HADFUR), Yemen

Thank you very much for your kind hospitalty. I was honoured to participate in this Forum. I was impressed by the level of organization, topics and the cooperation of your good team. Congratulations.



Mohamed Khaled Aljawhari CEO of ALJAWHARI Co., Syria

We were honored to attend the 7th Arab-Hellenic Economic Forum, as a member of the Syrian delegation. It was a successful and rich experience for us networking with so many companies, and you had a great and active role in making this Forum a success.

These quotes have been done on a free translation basis

# **COUNTRY FILE: TUNISIA**



Dear Greek and Arab Friends,

I seize this opportunity to thank the Arab-Hellenic Chamber of Commerce and Development for its endeavors to put closer Greece and the Arab World and for dedicating "Country File" for Tunisia, a rich country that has a lot to offer to tourists as well as to investors seeking amazing potentials and valuable opportunities.

Today, Tunisia has achieved notable milestones in democracy building and is on the right truck for more positive growth and economic development.

Tunisia's strategic position, as a point of access to African Market and at the heart of the Euro-Mediterranean logistics chain, along with a new investment law offering several incentives and a highly qualified skills, makes it THE smart choice.

Lassaad MHIRSI Ambassador of Tunisia

## TUNISIA, A PLEASANT LIVING ENVIRONMENT AND A RICH CULTURE

A rich cultural, artistic, historical and archaeological heritage, diversified and developed tourism, leisure and sports facilities

## **TUNISIA IS LEADER**

**1.** In Continental Africa in terms of the well-being of its population. (Social Progress Index, 2016)

**2.** On the democratic level, thanks to an improved ranking for 5 consecutive years, Tunisia is leader in North Africa and among Arab countries. (Democracy Index, 2016)

**3.** In North Africa in terms of the quality of the health care system. (Health Care Index, 2016)



The 2015 Nobel Prize is awarded to the Quartet of the Tunisian National Dialogue for its decisive contribution to building a pluralist democracy in Tunisia.

### **TUNISIA, A STRATEGIC POSITION**

> At the north tip of the African continent and only 140 km from Europe

> At the heart of Euro-Mediterranean logistics chain

## **ADVANCED PARTNERSHIP WITH EUROPE**

> The first country in the Southern Mediterranean to have signed an Association and Free Trade Agreement with EU

> A status of Advanced Partner with the EU

> Ongoing Negotiations for the signature of a Deep and Comprehensive Free Trade Agreement (DCFTA)

## AN ACCESS POINT TO THE AFRICAN MARKET

> OPERATING IN TUNISIA OFFERS THE OPPORTUNITY to access the African market which will reach 1.1 billion consumers by 2020. (Source: Boston Consulting Group, 2016).

> Tunisia will be officially the 20th member of the COMESA «Common Market of East and Southern Africa» in April 2018.

TUNISIA is a signatory to 52 DOUBLE TAXATION AGREEMENTS & 54 BILATERAL AGREEMENTS for the promotion and protection of investments.



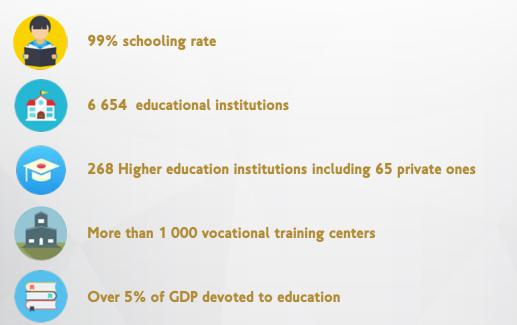
**INVEST IN TUNISIA** 



www.arabhellenicchamber.gr

## **TUNISIA, A WEALTH OF SKILLS**

The accessibility and quality of the Education System in Tunisia resulted in the following:



Tunisia ranks 3<sup>rd</sup> on a global level in terms of postgraduate degree rates in science, engineering, industry and construction. (*Source: The Global Innovation Index, 2016*)

## **TUNISIA, THE SMART CHOICE**

FDI DISTRIBUTION BY SECTOR (EXCLUDING ENERGY)



**Tunis is the African leader among emerging large cities in terms of cost efficiency.** (Global Cities of the Future 2016 - 2017, FDI Magazine)



## A NEW LEGAL FRAMEWORK since the 1st of April 2017 offering a range of advantages and financial incentives such as:

•Total freedom of foreign participation in the capital of offshore companies

- Few authorizations and revision of specifications
- Free access to land ownership
- Guarantees in accordance with international standards on fair and equitable treatment and industrial and intellectual property
- Freedom to transfer funds (profits, dividends and assets) abroad
- State subsidy of employer's contribution to the statutory social security schemes during the first 3 years
- Investment allowances reaching up to 30% of investment coasts for companies located in regional development areas



## **INVESTMENT OPPORTUNITIES IN:**

Electronics, Textiles and clothing, Agrifood, Aerospace industries, Renewable Energies, Call Centers, ICT, Car components...



# **INVEST IN TUNISIA**



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## A DEVELOPING INFRASTRUCTURE

- **> 9 INTERNATIONAL AIRPORTS**
- > 7 COMMERCIAL PORTS and one OIL TERMINAL

 > RAIL NETWORK serving the country's main cities.
 > A ROAD NETWORK of about 20 000 km of roads and more than 500 km of motorways.

> A High-quality DIGITAL INFRASTRUCTURE and international communication networks.

> THE LARGEST DATA CENTER OF AFRICA DATAXION IS LOCATED IN TUNISIA.

- > TECHNOLOGICAL INFRASTRUCTURE
- 10 sector specific techno parks
- 15 cyber parks dedicated to communication technologies
- 2 business parks
- A park dedicated to the aeronautics industry
- 152 industrial zones spread throughout the country



## DO YOU KNOW THAT TUNISIA IS:



1st world exporter of dates



1st world exporter of olive oil for the 2015-2016 harvest season





2nd exporter of organic produce in Africa

2nd African producer of car components



# **COUNTRY FILE: TUNISIA**



## "SITIC Africa", Tunis 18-20 June 2019



The 4th edition of **SITIC AFRICA** will take place in Tunis from 18 to 20 June 2019. This event brings together more than 200 African public and private decision-makers from Francophone Africa. But the novelty for this 4th edition is the openness to Anglophone Africa and the strong presence of developed countries. Important Delegations from Algeria, Belgium, Canada, Germany, France, and Italy have been already announced.

### SITIC AFRICA 2019 includes 3 main components:

### 1st PART: THE CORE OF THE EXHIBITION WILL BE THE PRESENTATION OF A COMPLETE IT OFFER IN TUNISIA.

In this regard, more than 200 Tunisian, African, Arab and Foreign IT Exhibitors take part.

The space dedicated to International Exhibitors is yet another asset promoting triangular cooperation between Tunisia-Western Countries- Africa. National pavilions from Belgium Canada, Germany and Italy have been already announced.

#### 2nd PART: THE ORGANIZATION OF B2B MEETINGS

SITIC AFRICA 2019 Business to Business meetings make it possible for participants to have targeted business appointments with their vis-à-vis and to select the appropriate suppliers to suit their projects. These B2B meetings are set up for Tunisians as well as for foreign participants.

# **3rd PART: THE ORGANIZATION OF FORUMS AND WORKSHOPS ON TOPICS RELATED TO IT BUSINESS IN AFRICA and Western Countries**

Beside to the Exhibition and B2B meetings, Forums and Workshops are organized on topics relevant to IT business. These Forums and Workshops are centered on the following issues:

• The 3rd edition of the International Forum on the New Digital Financial Solutions in partnership with The Tunisian Professional Association of Banks and Financial Institutions with the involvement of the African and European financial sector.



- The 2nd edition of the International Forum on E-Health in Africa in partnership with the Ministry of Health and the Health National Federation within the Employers Body, UTICA.
- Workshops organized on topics related to IT business.

SITIC AFRICA 2019 is an International platform for business in Digital that serves to raise awareness on the Tunisian, African and Western IT offer.

For more information, please visit: http://www.siticafrica. com/en/home/ or contact the Embassy of Tunisia in Athens.

Source: Esteemed Embassy of the Republic of Tunisia in Athens

# **INVEST IN TUNISIA**

## 15th session of the Mediterranean Building Exhibition MEDIBAT Tunisia, March 2019

الصالور المتوسطي للبناء SALON MEDITERBANCEN DU BATIMENT

The Chamber of Commerce and Industry of Sfax will organize the 15th session of the Mediterranean Building Exhibition MEDIBAT from 6th to 9th of March 2019 in Sfax -Tunisia. This biennial event is aiming at meeting all important groups and participants from African and Mediterranean countries.

MEDIBAT was a success with more than 47.000 visitors coming from 35 countries. The number of exhibitors reached 350 companies.

As a center of attraction for professional builders and innovators in the field, MEDIBAT has always been a real federative Business Village for the most prestigious building corporations and international organizations of the construction industry. It is a privileged meeting place for important foreign delegations, contractors, architects and initiators of major projects.

Main Exhibitors:

- Building companies
- Materials construction firms
- Cladding
- Sanitation and Plumbing Companies
- Electricity
- Air-tightness and
- decontamination
- Telephony and security
- Real estate agencies
- Services
- Materials and engines of practical works
- Painting and wall paper paste
- Heating and cooling systems
- Carpentry
- Furnishing and decoration
- Hardware
- Glass industry
- Enterprise realization
- Research and engineering offices



For more information, please visit: https://www.salon-medibat.com/medibat/

Sources: Greek Ministry of Foreign Affairs & Esteemed Embassy of Tunisia in Athens

Organized by:



الغرفة العربية اليونانية التجرارة والتنمية APABO-EAAHNIKO EIIIMEAHTHPIO EMIOPIOY & ANAITTYEED ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

## 3<sup>nd</sup> WORKSHOP "Doing Business in the Arab World" 21<sup>st</sup> March 2019 - Athens, Greece

Building on the success of the two previous Workshops in March 2017 and 2018 respectively, and based on the overwhelming attendance and positive response from member-companies and the Greek business community and their Arab counterparts, we are pleased to convene the **3rd Workshop on "Doing Business in the Arab World"**. This workshop will explore the business environment and opportunities in the Arab world, relevant laws and procedures for establishing companies and joint ventures, as well as present the abundant investment opportunities in the region.

The Arab-Hellenic Chamber emphasizes on its role and objectives on the issue of transfer of Greek technology and know-how to the Arab world, which we consider one of our priorities for its significance and opportunities it provides for sustainable business relations between the two sides.

Among the speakers in this Workshop will be some of the Arab Ambassadors accredited to Greece, experts on the tradition and conducting business in the Arab world, along with Greek Commercial Attaches accredited to all Greek Embassies in the Arab world. This year's Workshop will witness a wider participation from Arab countries, which will constitute an opportunity for Greek businessmen to come into networking and direct business meetings with their Arab counterparts and the Greek Commercial Attaches. These direct meetings will cover all business sectors.

Date and Venue: Thursday, 21 March 2019 at Divani Caravel Hotel, Athens

### Arab and Greek participation:

In this event, participants will include Arab Ambassadors accredited to Greece, H.E. Mr. George Katrougalos, Alternate Minister of Foreign Affairs of Greece (TBC), Greek Commercial Attaches accredited to the Arab world, our member-companies and other Greek companies, and Arab business delegations from most Arab countries.

### **Focal Points:**

- 1. Arab traditions and business culture
- 2. Investment laws, regulations and opportunities
- 3. Procedures for formation of companies in the Arab world
- 4. Recommendation of optimal sectors for transferring of Greek technology and know-how to the Arab world

#### Workshop Publication:

Special issue of Members' Activities Newsletter (MAN)

#### Draft Program: Thursday, 21st March 2019

08:30 - 09:30 Registration and Coffee

09:30 - 10:00 Opening and Welcoming Addresses

**10:00** – **11:15** First Session: Introduction by Arab Ambassadors on the tradition and culture of doing business, and presentation of investment opportunities in the Arab world

11:15 – 12:30 Second Session: Presentation by Greek Commercial Attaches of optimal sectors for investment, joint ventures and relevant procedures and laws for the formation of companies

12:30 – 13:00 Coffee break and networking

**13:00** – **13:15** Introduction of Arab delegations for the sectors to be covered in the B2B meetings

13:15 - 15:15 Direct B2B meetings

15:15 – 16:00 Light lunch and networking

16:00 End of 3rd Workshop's works

# SPECIAL INSERTION

# Dr. Awn Al Khashlok, one of our distinguished members, attends prestigious event at Westminster Abbey on Christmas

Dr. Awn Hussein Al Khashlok participated in a ceremony organized by Westminster Abbey in the United Kingdom, which is held annually on Christmas and attended by Queen Elizabeth II and Prince Charles of Wales.

This ceremony was attended by more than 1,000 guests. It is worth mentioning that Prince Charles indicated in his speech, that the Middle East has always been an incubator for Jews, Christians and Muslims co-existing peacefully side by side, adding that many Muslims believe in the existence of others and respect other religions and minorities and their right to co-existence. The official guide to the ceremony displayed an image of Prince Charles alongside Dr. Awn Al Khashlok.

The ceremony was followed by dinner with Prince Charles, where Dr. Al Khashlok was one of the 30 personalities invited. During this dinner, Dr. Al Khashlok met with several bishops from Iraq present as well as the Archbishop of the United Kingdom.

The focus of this event was to shed light on the suffering of the Iraqi Christians during the years of turmoil that witnessed the destruction of their homes and places of worship, forcing many of them to leave Iraq.

## AL KHASHLOK GROUP



Dr. Awn Al-Khashlok with Prince Charles



In the center, the Very Reverend Dr. John Hall, the Dean of Westminster



## **CHAMBER'S NEWS**



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# Our SG attends the Arab Private Sector Forum in Beirut

On January 16th and 17th, our Secretary General, Mr. Rashad Mabger, attended the Arab Private Sector Forum in Beirut. This Forum was organized by the League of Arab States, the Union of Arab Chambers, the Federation of Lebanese Chambers, and Al-Iktissad Wal-Aamal. The participants comprised of Government and Private sectors representatives from Arab Countries.

It was an event arranged alongside the 4th Arab Economic and Social Development Summit, (16th-20th January 2019) in Beirut, which brought together personalities from most of Arab countries, under the Patronage of H.E. President of the Council of Ministers Saad Hariri, at the Union of Arab Chambers' headquarters in Beirut.

The program included high-profile speakers and attendees, among whom were H.E. President Saad Al Hariri, President of the Council of Ministers Designate, H.E. Ahmed Aboul Gheit, Secretary General of the League of Arab States, H.E. Riad Salame, Governor, Central Bank of Lebanon, H.E. Raed Khoury, Minister of Economy and Trade in Lebanon, and other high-level dignitaries.



Mr. Rashad Mabger with H.E. Adnan Kassar, Honorary President of the Union of Arab Chambers



Group photo from the event



From left: Mr. Rashad Mabger with Mr. Mohamed Abdo Saeed, President of the Union of Arab Chambers, Mr. Abdul Gabbar Hayel Saeed, Chairman of Hayel Saeed Group and Mr. Qaisar Hijazin, Secretary General of the Arab-Belgium-Luxembourg Chamber of Commerce



At the office of H.E. Mr. Adnan Kassar, at the headquarters of the Union of Arab Chambers, Adnan Kassar Edifice for Arab Economy



# Lebanon Celebzates National Day

Her Excellency the Ambassador of Lebanon, Mrs. Dona Barakat, and her spouse Mr. Kamal Turk, hosted a reception party at the Grande Bretagne Hotel of Athens on 21st November 2018, on the occasion of Lebanon's National Day.

The reception was attended by H.E. the Alternate Minister of Foreign Affairs, Mr. George Katrougalos, and H.E. Minister of Tourism, Mrs. Elena Kountoura, Greek Government representatives, Arab Ambassadors accredited to Greece and other dignitaries.

It was a pleasant evening in a warm atmosphere, coupled



H.E. the Ambassador Mrs. Dona Barakat, with her spouse, Mr. Kamal Turk

with the display of Lebanese food products and artifacts.

Lebanon and Greece share an impressive trade balance which has witnessed an increase over the years. This is due to the growing ties and close cooperation between the two countries.

We, at the Arab-Hellenic Chamber, would like to extend our warmest congratulations to H.E. the Ambassador and assure her of our best intentions to work closely towards enhancing the existing friendly relations between Greece and Lebanon in all business domains. Many happy returns to Lebanon.



From left: H.E. the Greek Minister of Tourism, Mrs. Elena Kountoura, H.E. the Greek Alternate Minister of Foreign Affairs, Mr. George Katrougalos, and H.E. the Lebanese Ambassador, Mrs. Dona Barakat



# National Day Celebzation foz the United Azab Emizates

On the occasion of the 47th Anniversary of the National Day of the United Arab Emirates, the Ambassador of the UAE, H.E. Mohammed Meer Al Raeesi, held an official reception commemorating this occasion on 28th November 2018 at the Intercontinental Hotel of Athens.

This reception was attended by high-level government officials, among whom were H.E. Mr. George

Katrougalos, the Alternate Minister of Foreign Affairs, H.E. Mr. Dimitris Vitsas, the Minister of Immigration Policy, Arab ambassadors accredited to Greece, high-level dignitaries, Businessmen and friends of the United Arab Emirates.

The United Arab Emirates is considered one of the most favorable destinations for tourism and business hub in the Middle East, supported by well-established



H.E. Mr. Mohammed Meer Al Raeesi, Ambassador of the United Arab Emirates, with H.E. Mr. George Katrougalos, Greek Alternate Minister of Foreign Affairs, Mr. Khaled Al Qaydi, First Secretary of the Embassy of the UAE, and Staff brigadier General, Mr. Nabet Alzahmi, Military Attache of the UAE



H.E. Mr. Essam Bait Almal, Ambassador of the Kingdom of Saudi Arabia, with H.E. Mr. Mohammed Meer Al Raeesi, Ambassador of the United Arab Emirates, Staff brigadier General, Mr. Nabet Alzahmi, Military Attache of the UAE and Mr. Khaled Al Qaydi, First Secretary of the Embassy of the UAE

state of the art infrastructure with access to all over the world. The UAE tops the list in the Middle East in Foreign Direct Investment "FDI" and it is a base for enormous foreign companies and expatriates. The United Arab Emirates & Greece enjoy amicable friendly relations and their cooperation is witnessing growing ties in trade and investment.



H.E. Mr. Mohammed Meer Al Raeesi, Ambassador of the UAE, with H.E. Mr. Dimitris Vitsas, Minister of Immigration Policy of the Hellenic Republic

We, at the Arab-Hellenic Chamber, would like to seize this opportunity to wish the Leadership and the People of the United Arab Emirates prosperity and advancement in all aspects. We would like to assure H.E. Ambassador Al Raeesi, of our level best of intentions to cooperate with the Embassy in enhancing the existing friendly relations between Greece and the UAE in all business domains.



Group photo from the event



ألغرفة العربية اليونانية التجارة والتنمية араво-еллнико епімелнтнріо емпоріоу & анаптузео акав-неценіс снамвег оf commerce & development

## AHCCD BUSINESS DIRECTORY 2019-2020

Participation

The **Arab-Hellenic Chamber of Commerce & Development**, in continuation of its offering quality services to its members, is going to publish the Business Directory 2019-2020 in the English language, during the first semester of 2019.

This publication provides a unique opportunity for the promotion of our members' products and services to the Arab world and aims at raising the trade balance between Greece and the Arab world. It will be **distributed for free** to the Arab Federations and Chamber of Commerce, the local Arab Chambers of Commerce, the Greek Diplomat Authorities accredited to the Arab world and of course to the business communities in Greece and the Arab countries in hard copy and electronic form.

This Directory is exclusively for the members of the Arab-Hellenic Chamber. For those who wish to take advantage of this service but they are not members, they can register with our Chamber.

For more information, please contact us.



# Welcoming the new non-zesident Ambassadoz of Yemen to Gzeece

H.E. Asmahan Abdulhameed Al-Toqi, Ambassador Extraordinary and Plenipotentiary of the Republic of Yemen to the Republic of Italy and Permanent Representative to the UN Organizations based in Rome, arrived to Greece on December 10th, to present her credentials as non-resident Ambassador of the Republic of Yemen to the Hellenic Republic. She was received by H.E. Prokopis Pavlopoulos, on December 11th 2018.

Her Excellency joined the ranks at the Ministry of Foreign Affairs in 2001 and served in various posts and capacities. She was one of the outstanding employees of the Ministry. Among the posts she held was as Chief of Mission, Yemen Embassy in Paris from January 2015 to October 2016. Later that year she was appointed as the Ambassador Extraordinary and Plenipotentiary of



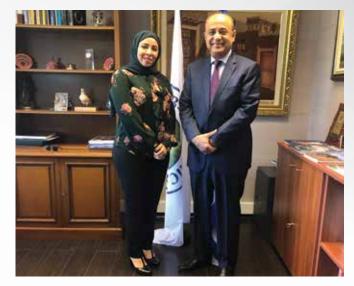
Her Excellency Al-Toqi with H.E. the President of the Hellenic Republic

the Republic of Yemen to the Republic of Italy and the Permanent Representative to the United Nations Rome based Agencies.

H.E. Al-Toqi speaks fluently English and good French and holds a Master degree in International Politics from Belgium 2009.

We, at the Arab-Hellenic Chamber, were honoured by her visit to our premises and the pleasant exchange of views and opinions in ways and means to enhance the Yemeni-Greek relations in all business levels.

We would like to assure Her Excellency, Ambassador Asmahan, of our utmost level of support to her mission and look forward to close cooperation with the Embassy of Yemen in Rome.



From Ambassador Al-Toqi's visit to our Chamber

The National Day of the

The Embassy of the State of Qatar in Athens held a magnificent reception on the occasion of the National Day on December 18th showcasing all the very best that the country has to offer. On this day, the State of Qatar celebrates its foundation by His Highness Sheikh Jasem bin Mohammed Al-Thani on 18th December 1878 and its National Independence on September 3rd 1971.

The State of Qatar supports a foreign policy based upon the principles of peace, security stability, cooperation and friendship between the peoples of the world. Hence the State of Qatar is always in favour of a peaceful settlement of disputes, through dialogue. The State of



H.E. Mr. Abdulaziz Ali Al-Naama, Ambassador of Qatar with H.E. Mr. Saud Faisal Aldaweesh, Ambassador of Kuwait



State of Qataz

H.E. Mr. Abdulaziz Ali Al-Naama, Ambassador of the State of Qatar in Athens

Qatar maintains excellent relations with Greece and works for the strengthening of bilateral relations with the signing of agreements in various sectors (commercial, investments, military).

The Embassy of the State of Qatar in Athens celebrated this National Day in 2018 under the slogan "Qatar will remain free". This small Country has proved to be ample, surpassing the problems in all fields of Education, Health, Economy, Investments and others, under the guidance and leadership of His Highness Sheikh Tamim bin Hamad Al-Thani.



From left: 1st Secretary, Mr. Ali Albinali, 1st Secretary Mr. Hamed Al Mirwani, Ambassador Mr. Theodoros Theodorou, Head of A6 Directorate for Arab Countries and the Middle East at the Ministry of Foreign Affairs and H.E. the Qatari Ambassador



Alongside the reception, the Embassy of the State of Qatar organized a series of events (exhibitions dedicated to the Human Rights Committee, the Sea, the Football World Cup 2022, Modern Qatar and a music performance).

Honouring all these events with his presence was the President of the National Human Rights Committee Dr. Ali bin Samikh Al Marri, who inaugurated the Arabic Calligraphy Exhibition on Islamic Culture alongside with H.E. Mr. Abdulaziz Ali Al-Naama, Ambassador of the State of Qatar in Athens, H.E. Mr. Stergios Pitsiorlas, Alternate Minister of Economy and Development and Mr. Panagiotis Mihalos, Chairman of the Business Councils GCC Countries.

Text and photo provided by the Esteemed Embassy of Qatar in Athens



Photo of the esteemed guests and attendees of the event



Oud solo performance by Ahmed Abdulrahim



Inaugurating the Arabic Calligraphy Exhibition on Islamic Culture

Presentation of Credentials of 91.E. the non-resident Ambassador of the Kingdom of Bahrain to Greece

It is with great pleasure that we introduce H.E. Shaikh Rashid bin Abdulrahman Al Khalifa, the Ambassador of the Kingdom of Bahrain to the Arab Republic of Egypt and Permanent Representative to the League of Arab States.

H.E. Shaikh Rashid presented his credentials to H.E. the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, as non-resident Ambassador of the Kingdom of Bahrain to the Hellenic Republic, on 11 December 2018.

Ambassador Al Khalifa is serving his country as nonresident Ambassador of his country to the Republic of Sudan and the Republic of Cyprus since May 2016 and June 2015 respectively. He is also Ambassador of his country to the African Union (as an observer) since October 2012.

Prior to that, he held various post, namely as Chief Executive of Bahrain Radio and Television Corporation (2008 - 2011), Assistant Undersecretary for Culture and National Heritage at the Ministry of Information and Director of Press, Acting Director of Media are only a few among other posts he has held during his career.

His Excellency Shaikh Rashid holds a Bachelor in Management (University of Bahrain – May 2001) and Marketing and a Master's Degree in Business Management from New York Institute of Technology (April 2005). He is fluent in Arabic and English with a very strong base in the field of communications, media strategies and public information in the Gulf and the Middle East.

Shaikh Rashid was born in 1979 in Bahrain. He is married and has two children.

We, at the Arab-Hellenic Chamber, seize this opportunity to express our congratulations to His Excellency and assure him of our full and unwavering cooperation towards the enhancement of the existing friendly relations between the Kingdom of Bahrain and the Hellenic Republic.

Welcome, Mr. Ambassador.



From the presentation of credentials of His Excellency to the President of the Hellenic Republic

# Presentation of Credentials of H.E. the non-resident Ambassador of Mauritania to Greece

H.E. Dr. Hamed Sidi Mohamed presented his credentials to the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, on 11th December 2018, as non-resident Ambassador of his country, the Islamic Republic of Mauritania, to Greece.

Ambassador Mohamed has worked through various posts and ranks at this country's Ministry of Foreign Affairs since 2006, and he has held various posts in his Ministry and its Missions abroad, among which as Charge d' Affaires at the Federal Republic of Germany, the Kingdom of Denmark, Finland, the Kingdom of Norway, the Kingdom of Sweden, the Republic of Austria and the Republic of Poland, with residence in Berlin. He served as Head of Mission, Charge d'Affaires at the Embassy of the Islamic Republic of Mauritania in Morocco. In December 2017, he was appointed his country's Ambassador to the Italian Republic and a Permanent Representative at the International Organizations of the United Nations based in Rome.

H.E. Ambassador Hamed holds a PhD in Public Law, with honours, from the University of Algiers, in 2013. He has published books in his domain in Arabic. He was born on 31st December 1976 in Oualata, Mauritania.

We, at the Arab-Hellenic Chamber, would like to express our wishes for the best of success to Ambassador Hamed in his assignment in Italy and Greece, we seize this opportunity to render our services and assure him of our intentions to work towards enhancing the relations between the Hellenic Republic and the Islamic Republic of Mauritania.



All the best, Mr. Ambassador.



The events organization company Majd AL-AMAAL, in cooperation with the General Company for Exhibitions and Commercial Services, is organizing the 6th Iraq Energy Exhibition and Conference (IEE), in Baghdad, from 22 to 24 April 2019.

Interested companies can request more information from the organizers at: Eng.shahal2016@gmail.com info@bg-ig.net marketing@bg-ig.net exb.1997@yahoo.com and at the following numbers: +964-7708885609, +9647905984770 and 00964-7712782919 or contact the embassy of Iraq in Greece at iraqath@ otenet.gr or +30 210-6778797). Greek companies with interest to participate, are also requested to

According to the organizers, the 6th Iraq Energy Exhibition & Conference IEE is focusing on the breakthroughs in the generation, distribution, storage and use of power to meet domestic needs and international requirements. The 6-year-old event brings together the world's leading manufacturers, global experts, governments, procurement, project managers and contractors to drive cost-effectiveness and efficiency and move projects forward. Discover the thousands of power products and innovative

inform the Ministry of Foreign Affairs at b08@mfa.gr



technologies that are energizing the industry in the 6th Iraq Energy Exhibition & Conference IEE.

For more information, please visit the website: http:// www.elec-fair.com/index.html

Sources: Greek Ministry of Foreign Affairs & Esteemed Embassy of Iraq in Athens



# The Izaqi Ambassadoz to Gzeece pzesents his czedentials

H.E. Shorsh Khalid Said, Ambassador of the Republic of Iraq to the Hellenic Republic, was received by the President of the Hellenic Republic to present his credentials on 18 December 2018.

Prior to his arrival to Greece, he held the post of Deputy Foreign Minister for Financial, Administrative, Protocol and Human Rights and from 2010 to 2016 he was the Iraqi Ambassador to Ukraine. Among other positions he has held, is as Head of the European Department at the Ministry of Foreign Affairs in Iraq.



H.E. Ambassador Said presenting his credentials to the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos

Mr. Ambassador holds a Master's degree in topography surveying from Gorny University, St. Petersburg, Russia. He is married and has two children.

The Arab-Hellenic Chamber would like to seize this opportunity to avail itself of its utmost intentions to cooperate fully with H.E. the Ambassador in the enhancing of the Iraqi-Greek relations on every business level.

We wish His Excellency Mr. Said all the best in his endeavors in Greece in serving his country, Iraq. Your Excellency, have a pleasant stay.







# <sup>nd</sup> International Exhibition "Libya for Jood", 4–7 March 2019

The 2nd International Exhibition "Libya for Food", will take place in Tripoli, Libya, from 4 to 7 March 2019 at Tripoli International Fair. The exhibition is organized under the auspices of the Ministries of Economy and Industry, the Union of the Libyan Industries, the General Union of Commerce, Industry and Agriculture Chambers of and the General Board of Fairs.

The Greek companies are encouraged to participate, for its positive effect on developing and strengthening the relations between the two countries.

As per the organizers, the exhibition will Target Product Sectors in Foods and Beverages, such as Dairy & meat products / Meat & meat products / Fish & Seafood products / Vegetable, fruits and dried fruits / Groceries: Pasta, rice, oils, fats, sugar, tea, coffee / Frozen food / Canned food / Bakery products, confectionery, biscuits, cookies and fine breads / Sweets and chocolates / Snacks and ice cream / Convenience food / Health /organic food / Beverages and drinks / Food and drink ingredients. It will also target Product Sectors in Food Technologies, such as Dairy & meat products / Beverage technology / Fish & Seafood products / Noodle technology / Dairy technology / Fish processing technology / Vegetable and fruit technology / Bakery technology / Ice cream technology / Delicatessen and convenience food technology / Aroma, essences and spice technology.

For more information, interested parties are welcome to visit the related website: http://libyafood.ly



Source: Greek Ministry of Foreign Affairs



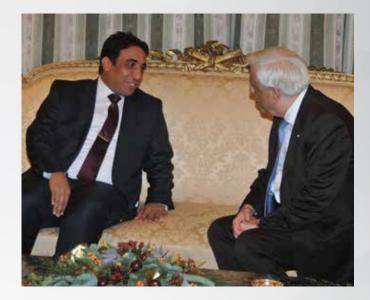
Welcome, Mz. Ambassadoz!

The Arab-Hellenic Chamber would like to welcome H.E. Mr. Mohamed Younis Menfi, the newlyappointed Ambassador of the State of Libya to the Hellenic Republic. His Excellency Ambassador Menfi presented his credentials to the H.E. President of the Hellenic Republic, Mr. Prokopis Pavlopoulos, on December 18th, 2018.

Ambassador Menfi worked in the construction field supervising numerous projects of building banks and schools in Libya. He has participated actively in scientific work related to his engineering background at the University of Le Havre, France. He has, as well, participated in many conferences of scientific nature throughout the years 2007 to 2010.

Among the political tasks he has held are as Vice-President of the committee of the crisis management to tackle the crisis of oil fields (2013) and in 2014 he was the President of the fact-finding committee regarding the obstruction of building the army and police assigned by the presidency of the general national congress (parliament) in Libya.

His Excellency holds an impressive qualifications' record, including a Bachelor's in Mechanical Engineering, Benghazi University, Libya (2000), a High Diploma in Engineering of Solid Materials, University of Poitiers, France (2005), a Master's degree in Mechanical Engineering in Porous Media,



Le Havre University, France (2007) and finally a PhD in Civil Engineering form the same university (2011).

Ambassador Menfi is fluent in French and English. He is 41 years old and he is married.

We, at the Arab-Hellenic Chamber, would like to seize this opportunity to welcome H.E. Ambassador Menfi to Greece and assure him of our full support and dedication to work towards enhancing the Greek-Libyan relations and wish him every success in his assignment.

Mr. Menfi, welcome to Greece and have a wonderful and fruitful stay.

# NEWS FROM THE ARAB FOREIGN JOINT CHAMBERS

# Congratulations to the Arab-Belgium-Luxembourg Chamber of Commerce

On the occasion of the 40th anniversary of the Arab-Belgium-Luxembourg Chamber of Commerce, in Brussels, a Gala Dinner was held on December 7th 2018 to honor this occasion and to celebrate the outstanding and positive role of the Arab-Belgium-Luxembourg Chamber of Commerce over the years among business communities in Belgium and the Arab world.

The event was honored by the presence of HRH Princess Astrid of Belgium, Archduchess of Austria-Este. Other high-level attendees included:

HE Didier Reynders, Federal Deputy Prime Minister and Minister of Foreign and European Affairs, HE Cécile Jodogne, Secretary of State for Foreign Trade & Investment for the Brussels-Capital Region and Minister of the French Community Commission in charge of Civil Service and Health Policy, Arab Ambassadors accredited to Belgium, HE Mohammed Abdo Saeed, President of the Union of Arab Chambers, HE Dr. Khaled Hanafy, Secretary General of the Union of Arab Chambers and the Secretary Generals of the Arab Foreign Joint Chambers, Mr. Abdulaziz Al-Mikhlafi, Germany, Mr. Mouddar Khouja, Austria and Mr. Rashad Mabger, Greece.

During this Gala Dinner a tribute was paid to the founders and pioneers of the Chamber for their role in the establishment and the continues support over the years. The atmosphere was warm and pleasant, with a tastefully selected delicacies.

Congratulations to our sister Chamber and many positive returns!





Mr. Mabger with Mr. Mohamed Abdo Saeed, President of the Union of Arab Chambers, H.E. Mohamed Taha Mustafa, Ambassador of Yemen to the Kingdom of Belgium and the European Union, and Mr. Abdulaziz Al-Mikhlafi, Secretary General of the Arab-German Chamber (GHORFA)



Mr. Mabger with HRH Princess Astrid of Belgium

# NEWS FROM THE ARAB CHAMBERS



# Congratulations, Mr. Shraim!

In a vote of confidence, the Members of the Board of Zarqa Chamber of Commerce have re-elected Mr. Hussein Shraim as President for a new term.

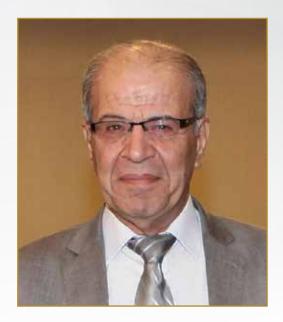
We, at the Arab-Hellenic Chamber pride ourselves of the association with Mr. Shraim as a representative of Jordan Chamber of Commerce in our Board of Directors. He has always played an important role in the board's deliberations and discussions and has always been forward in his support to our chamber's events and activities.

We are indebted to Mr. Shraim for playing a positive role in having business representation from Jordan in all our events.

Congratulations, our dear friends, Hussein, our best wishes for a successful term in serving the members of Zarqa Chamber and the private sector in Jordan at large.



Mr. Hamad Al Nuaimi, Vice President of Ajman Chamber and Representative of the Federation of UAE Chambers of Commerce and Industry at the Board of Directors of the Arab-Hellenic Chamber, Mr. Hussein Shraim, Chairman of the Board of Zarqa Chamber and Member of the Board of AHCCD, H.E. Mr. Fawwaz Al-Eitan, Ambassador of the Hashemite Kingdom of Jordan in Greece and Dr. Haytham Alomla





Zarqa Chamber Board Members





1.	GENERAL SHIPPING
2.	BARRACUDA
3.	GP METALBOX EUROPE
4.	POWERSALES
5.	SIRAKIAN
6.	MILKPLAN
7.	RM INTERNATIONAL
8.	KOZAT



www.arabhellenicchamber.gr



### CONTACT DETAILS GENERAL SHIPPING S.A.

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F: +30 210 46 29 355
E: head@generalshipping.gr
W: www.generalshipping.gr





Since its established in 1971 and for over 45 years, **GENERAL SHIPPING S.A.** has built a solid reputation on Protection of metallic Surfaces & Tankcoating Application Services. The depth knowledge, in combination with the challenging demand in the field of Tankcoating services of the Product & Chemical's carriers, is the key for General Shipping's success.

General Shipping S.A. can undertake a broad range of maintenance projects such as Gritblasting, Painting, Hydroblasting, Gas-Free cleaning and Scaffolding. Maintenance projects have been carried out in all vessel's parts, as well as, in Industry and Refineries regions, according to the International Standards.

A highlight in General Shipping's recent development is the upgrading and the new project that has implemented for the Hellenic Navy. General Shipping S.A. was the exclusive contractor for blasting/painting works regarding the new Submarines series (Class Type 214).

The latest technology is incorporated with General Shipping's philosophy, by using its own, update modern and highly suitable equipment and in combination with the skilled personnel, gives to GENERAL SHIPPING S.A. the ability, to perform internal Gritblasting/Painting works (TANKCOATING), under optimal and controlled climatically condition. Atmospheric conditions in enclosed-confined spaces are controlled/regulated with our own Dust Collectors Unit's, which eliminate the Air Pollution (environmental friendly operation) and ensures good working conditions for our staff.

The company's experience, well-skilled certified employees and General Shipping Quality Control department, help us to achieve High Quality results in Protection of Metallic Surfaces & Tankcoating Application Services. For many years GENERAL SHIPPING S.A., has been serviced and carried out repairs in ships for both Greek and international companies. Many Reference letters submitted from these companies are self speaking for our organization and our workforce.

Protection of Metallic Surfaces & Tankcoating Application Services of **GENERAL SHIPPING S.A.** have been recently certified from **ABS QE** with **ISO 9001:2015, 14001:2015 & OHSAS 18001:2007** updated standards.



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# Barracuda

## CONTACT DETAILS BARRACUDA

A: 22, Irinis Ave., 17778 Tavros, Attica T: +30 210 34 10 986-7 E: boats@barracuda.gr W: www.barracuda.gr **BARRACUDA**, is a rib boat manufacturing company established in France in 1985 and moved in Athens, Greece in 1992 in its own premises.

During the years our Company created new standards in the **construction of inflatable boats** and various other inflatable and polyester products with high standards.

Our boats are mostly used for **defense and security purposes** (military) and also for **recreational purposes** (private clients).

Although each boat is made from high quality materials, every Barracuda rib boat is also built by hand from beginning to end.

The hulls and air tubes are built to the highest specifications using only top quality materials and finished to exacting standards

Quality: focusing tirelessly on customer satisfaction

**Stability:** for over a decade we are successfully serving thousands of satisfied clients

Expertise: we are a team with vast experience

**Reliability:** our clients can rely on our full support by giving them the required solutions

**Sea performance:** tested in the roughest sea conditions, dry long trips even with 7 Beaufort

**Construction:** deck layout for a safe, soft, fast ride weight distribution in a boat is critical

Servicing: all our boats have a 5 year extended warranty.









### CONTACT DETAILS GP METALBOX EUROPE

A: 97 Adrianou Str, Koropi, Attica
Postal Code: 19441
P.O. box: 181
T: +30 210 60 21 401
F: +30 210 60 21 409
E: info@gpmetalboxeurope.gr
W: www.gpmetalboxeurope.gr

**GP METALBOX EUROPE** is a Greek industry which manufactures stainless-steel containers.

The company was founded in 1985.

GP METALBOX EUROPE, is one of the largest industries of its kind in Greece, which has been supplying the market with highquality products. We have established ourselves through a long and successful presence in the field of manufacturing stainlesssteel liquid food containers for:

- Oil
- Wine
- Alcoholic beverage (such as raki, tsipouro etc.)
- Honey

The company has been identified as one of the few in the field with such a deep knowledge of the products, the excellent quality and the perfect result.

GP METALBOX EUROPE has grown into a full-fledged and dynamic manufacturing environment for stainless steel containers, with unlimited manufacture potential, capable to meet all modern market requirements.

The company seeks the continuous development and progress of the services provided, having as a main focus the creation of quality upgraded products with respect and sensitivity to the natural environment.

Today's production capacity is over 50,000 containers per year, which makes it possible to cover both the Greek and foreign markets demand. GP METALBOX EUROPE already exports to seven countries, USA included.







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## CONTACT DETAILS POWERSALES

T: +30 210 28 41 084 F: +30 210 28 48 676 E: info@powerservices.gr W: www.powersales.gr

General Management: Demosthenes Stampas E: DStampas@powerservices.gr

Sales: Petros Seretis E: PSeretis@powerservices.gr

**Technical Support: Yiannis Steletaris** 

E: YSteletaris@powerservices.gr

Logistic: Giannis Papathanasiou E: GPapathanasiou@powerservices.gr

Accounting: Christos Prassas E: CPrassas@powerservices.gr **POWERSALES** Company supports Greek and the nearest countries market of power supply and energy storage equipment with a different approach and totally new ideas. The company's personnel originates from the field of sales and the technical support of conversion systems and energy storage, which gives them significant experience on the field. The company operates since late 1997 as a specialized associate, providing and supporting power supplied systems. Its professionalism, the absence of a similar approach in the market, the excellent relations with its Customers, its organization, as well as the stability in the selection of its suppliers all these years, has establish PowerSales company in the choices of its Customers and the Suppliers.

We have the technical infrastructure and knowledge in order to support the following fields:

- Study, dimensioning, selection, proposal and procurement of Power Supply Systems for particular specifications of application and usage.
- Technical Support Contracts.
- Repairing of Power Supply Systems.
- Disposal of specialized equipment and technicians to perform tests in the field, (Certified measuring instruments and testers).
- Visits for inspection, diagnosis, repair on-site, and deliveries for repairs in our facilities.









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#### CONTACT DETAILS SIRAKIAN ANDRONIKOS MON. I.K.E.

A: Industrial Area Of Sindos, P.O. Box 57022, Block 19,

Building 46, Thessaloniki, Greece

T: +30 2310 795677 F: +30 2310 795690 E: andronikos@sirakian.gr W: www.sirakian.gr **SIRAKIAN COMPANY** deals with manufacturing of solar collectors and started its operation in 1985 offering high quality SOLAR COLLECTORS products tested and approved by the Greek Authorities and delivered to you with perfection in mind.

We are in the field of Solar Collectors for over 30 years.

Through our experienced staff, we were able to secure the production of quality & durable products. Our experience in the field of Solar Collectors places us as a major player in the Greek & International markets. Aware of the great responsibility we have, our goal is to offer the best products at the best price.

We produce Solar Collectors, Bases for Solar Collectors & Connection Boxes and we use up to date testing techniques for our products with one goal, to satisfy your Needs, Wants & Expectations. Quality, Consistency & Continuity are traits that we have adopted for over 25 years and our products range more than meets todays ever increasing market demands.

Our company is currently exporting to Bulgaria, Albania, Romania, Cyprus, Slovenia & FYROM and intends to broaden its business by expanding to more foreign markets.

Having an extended list of clients and a broad range of business associates, our specialized staff is ready to assist you on acquiring the right product so as to help avoid mistakes that can cost time and money!





www.arabhellenicchamber.gr

# **Milkplan**<sup>®</sup>

#### CONTACT DETAILS MILKPLAN

A: 3rd km. Lagkadas - Kolchiko, 572 00 / P.O. Box 212, Thessaloniki, Greece

**T:** +30 23940 20400

F: +30 23940 20400

E: sales@milkplan.com

W: www.milkplan.com



**MILKPLAN** is a 100% Greek company operating in the field of manufacturing and marketing of livestock equipment, milk transportation and cooling tanks, cooling systems and technological applications for livestock units.

It holds a leading position in Greece and ranks among the biggest companies in the international market of livestock equipment, with its export network expanding to 81 countries worldwide and its export rate reaching 85% of its turnover.

The industry's preference in Milkplan is inextricably linked to the quality of the products, the company's reliability, the customerdriven approach, as well as the particular importance it attaches to innovation and development.

With continued investment in infrastructure and human capital, Milkplan develops new technologically advanced products and carries out specific projects to suit the requirements of each project that calls for personalization and customization.

With advanced industrial know-how and fully certified production process, Milkplan offers integrated solutions for the construction and smooth operation of a modern livestock unit, supporting the livestock farmer / dairy farmer / cheese-maker in every effort, from facilitating the daily work to enhancing the unit's growth rate.





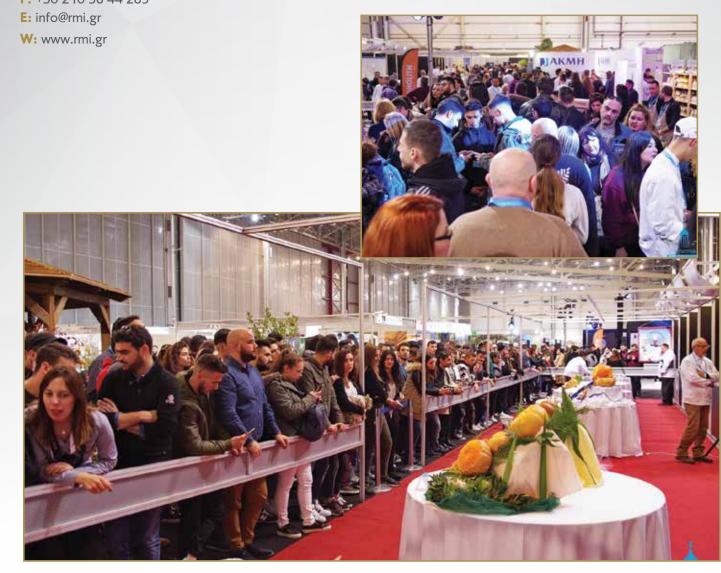
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#### CONTACT DETAILS RM INTERNATIONAL

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#### **RM INTERNATIONAL** is an expo organizing company that has to its credit more than 65 exhibitions in the most important and demanding market sectors. Exhibitions like FURNITURE EXPO, EXPOTROF (small Greek F&B producers), AREXPO (Athens Real Estate Expo) belong to our portfolio. More importantly, the exhibitors who have trusted RM INTERNATIONAL, thanks to extensive advertising actions, have seen their stands flooded by more than one million Greek and foreign visitors until today and the reputation of their products to expand within Greece and beyond its borders.



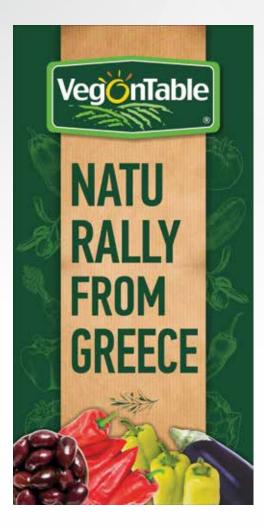


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#### CONTACT DETAILS

KOZAT S.A. FINE FOODS A: 27057, Tragano Ilias, Greece T: +30 2623062430 F: +30 2623061116 E: kozat-sa@kozat.gr W: www.kozat.gr



**KOZAT S.A.** Fine Foods is a family-owned food company located in Tragano, Greece, an agricultural region in the West Peloponnese. For almost 90 years the Company's goal has been to nourish strong, long-lasting partnerships with its customers through superior product quality, close-knit relations with its growers and employees, and a continuous investment in technology.

KOZAT S.A. Fine Foods traces its roots to a company founded in 1929 by Nikolaos Kostopoulos to produce pickled vegetables. Through the years KOZAT S.A. Fine Foods expanded into one of the biggest producers of Greek vegetables such as Greek Pepperoncini, Roasted Red Peppers, Roasted Eggplant Puree, Giardiniera, and Sauces. More importantly, KOZAT S.A. Fine Foods evolved into one of the most important producers of olives, including Kalamata, Green, and Black Olives.

KOZAT S.A. Fine Foods is strongly committed in supporting local communities. Most of KOZAT S.A.'s products come from singleestate farmers, in the greater Peloponnese area, with whom the company enjoys longstanding relationships.

Nearly all of KOZAT S.A.'s products are exported to Europe, the United States, Australia, and the Middle East. KOZAT S.A. Fine Foods has been certified by BRC Global Standards, ISO 22000 and ISO 26000 as meeting international food safety management standards. It is also Kosher Certified.



# MEMBERS'

- 1. ATHENS INTERNATIONAL AIRPORT
- 2. MIDEAST
- 3. SKAG
- 4. ALUMINCO
- 5. FYE FOR YOUR EVENT
- 6. FYE FOR YOUR EVENT



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## ACES - Athens: 6th Airport Chief Executives' Symposium

For the sixth consecutive year, ACES – Athens, an Athens airport initiative well established by now, became a great platform for the development of new ideas for airports and destinations.

The Symposium took place at the Acropolis Museum, one of the landmarks of the city of Athens, under the title "Growing Sustainably - A new strategy for Airports & Destinations".

"ACES-Athens" consistently aims at fostering constructive dialogue, highlighting, on the one hand, the interdependence between airports and the destinations they serve, and on the other, the overall contribution of the aviation industry and airports to the economic development of the countries where they operate. In specific, the topics analyzed were the following:

• The contribution of Athens International Airport to the Greek economy: An update by the Foundation of Economic & Industrial Research (IOBE) of the socio-economic impact study of Athens International Airport, which was initially conducted by the Athens University of Economics and Business

• A holistic Business to Society Strategy: A new Sustainability Era for the Airports & the Destinations they serve

Growing Sustainably: Managing Inclusive Growth & Infrastructure Development

• The impact of new technologies on the way we understand, design and ultimately live in cities

More than 150 prominent executives, as well as distinguished speakers from the global aviation industry, tourism, and travel & trade services honoured this year's 6th ACES-Athens.





Panel: Mr Olivier Jankovec, Director General, ACI EUROPE – Moderator, Mr Armando Brunini, CEO, Naples International Airport - GESAC s.p.a., Dr Michael Kerkloh, CEO & President ADV, Flughafen München GmbH and President, ACI EUROPE, Dr Yiannis N. Paraschis, CEO, Athens International Airport S.A., and Mr Thomas Woldbye, CEO, Copenhagen Airport A/S



#### CONTACT DETAILS

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www.arabhellenicchamber.gr

### Mideast was awarded as "World Business Leader 2018" by the Bizz Awards

Athens, January 22nd, 2019: Mideast was awarded as "World Business Leader 2018", a very important international accolade given by THE BIZZ, one of the world's most acknowledged business awards. This great recognition marks an extremely successful year and, at the same time, a dynamic start for 2019. The award coincides with our company's 35th anniversary celebrations, as well as the historic title of "WORLD'S Leading Destination Management Company" by the World Travel Awards, the Oscars of the Tourism Industry.

With a collection of dozens of awards at national, European and international level, Mideast is prouder than ever to be recognized for its innovative, successful business practices that make it world-leading. Mrs. Katerina Mousbeh, Managing Director of Mideast Group of Companies, is acknowledged as "World Leader Businessperson", while Mrs Maria Mousbeh, General Manager, was recognized with "Excellence in Business Management". What is more, our company received the title of "Inspirational Company 2018".

As Mrs. Katerina Mousbeh, Managing Director of Mideast Group of Companies stated, "this international title gives us a great reason to celebrate our 35th birthday and is one more significant recognition of our positive impact on the global tourism industry. It is our honor to be at the top of the world, and a big challenge at the same time. Growth prospects, innovative practices and a strong, united team are the three key ingredients for an even more successful new year. It is our promise to continue inspiring confidence and security to our loyal clients and partners and to keep focusing on a bright future and on everything that makes us progress."

#### **Boilerplate:**

It all started back in 1983 when the Mousbeh family, of Greek-Syrian origin, decided to create Mideast Travel Worldwide, a travel agency to cater for the exclusive needs of the Arab tourists traveling to Greece. The initial targets were achieved so the family started adding more markets, attaining more partnerships, increasing the quality of services offered and thus expanding the company's customer base. Today, Mideast group of companies is listed among the top travel providers in Greece and awarded by the World Travel Awards as "World's Leading Destination Management Company". Mideast offers its services worldwide from its Head Office in Athens as well as from its branches in Istanbul and Mykonos. Since 2016, the company is the Official Partner of BCD Meetings & Events in Greece.





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## SKAG@ Insights X, October 2018, Nuremberg, Germany

SKAG attended for the 3rd year in a row "Insights-X" the International stationery exhibition which takes place in Nuremberg, Germany.

Deals were made for co-operation with companies from various countries, including the Middle East and N. Africa. SKAG has firmly established itself as a leader in the global stationery market with innovations, and despite the crisis in Europe, shows how a company which invests in such times and thinks positively, can come out a winner!

For more information, please contact us below.





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## MEMBERS' NEWS

## ALUMINCO: With a strong presence in the largest international exhibitions, participated at the World of Fenestration 2018, in Mumbai, India

The Facade & Fenestration industry in India is emerging rapidly and the need for sustainability, comfort and aesthetics continues to drive innovation in the Windows, Doors and Facade construction sector. World Of Fenestration, supported by the International Fenestration Forum is a niche conclave designed to unite the architects, fabricators, developers, policy makers, facade consultants, engineers, procurement managers and stakeholders from the Indian industry & beyond to drive discussions on how aesthetics and design trends can be harmonized with energy-efficient building technologies.

Following the successful launch of its products in the Indian market, Aluminco took part in this event as a special exhibitor. An extensive presentation on the company's history was held, its development and innovative activity with emphasis on Aluminco's high energy efficiency aluminum products and the EW50 curtain wall system ideal for facades of competitive performance buildings and excellent features. The company also received an honorary award while its Vice-President, Mr. Argyris Karras, participated in a panel on the latest trends in the aluminum industry.

It was an honor to participate as panelists and presenters at the World of Fenestration 2018 in Mumbai, India. It has been an exciting moment of pride steered by a shared passion for the building envelope. Sometimes, pushing your boundaries is all about looking ahead and being able to go the extra mile!









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## 2019 Chinese New Year - Night of Beijing

On the 5th of February as per the Chinese Calendar is the 2019 Chinese New Year. The year of Pork symbolizing the foundation of Family and Home. FYE – For Your Event undertook the production of 2 days celebrations in Technopolis Gazi.

The purpose of the celebrations was for the Greek audience to get familiarized with the Chinese Civilization and traditions. Several performances took place including, traditional music, acrobatic shows, dancing, Kung-Fu show and last but not least the famous Kunqu Opera. Visitors had the chance to interact with Chinese experts of calligraphy, kite design but also taste the unique flavour of Chinese food from the live stations in the venue.

FYE – For Your Event (member of the Arab Hellenic Chamber of Commerce and Development) is an event management agency based in Athens Greece, specialized on Destination Greece Event planning for Social and Corporate Events.





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### National Day Celebrations of the State of Qatar in Athens Greece

The Embassy of the State of Qatar celebrated their National Day in Athens with a remarkable sequence of events and exhibitions. FYE – For Your Event undertook the production of the celebrations as well as the design and implementation of the special constructions needed for the exhibits.

All guests and visitors had the chance to visit the exhibitions including Handcrafts, a compartment of Sea Theme, Traditional Coffee area, a compartment of World Cup 2022 and a compartment of Modern Qatar.

Last but not least, an Arabic calligraphy exhibition on Human Rights in Islam was set up open for the public for 3 days.

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# الغرفة العربية اليمنانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

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