



الغرفة العربية اليونانية للتجارة والتنمية  
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

### 3<sup>rd</sup> WORKSHOP

## “Doing Business in the Arab World”

21<sup>st</sup> March 2019 – Athens, Greece

### 3rd WORKSHOP “DOING BUSINESS IN THE ARAB WORLD”

Thursday, 21 March 2019, at Divani Caravel Hotel, Ilissos Hall

- 08:30** Registration & Coffee
- 09:30** Introduction by **Rashad Mabger**, Secretary General, AHCCD
- 09:35** Welcome Address by **Harris Geronikolas**, Chairman of the BD, AHCCD
- 09:40** Keynote Addresses:
- **Mr. Tawfic Said Khoury**, Executive Vice Chairman, Consolidated Contractors Company S.A., Greece
  - **H.E. Mr. Markos Bolaris**, Deputy Minister of Foreign Affairs, Greece

#### **10:00-11:30 Session 1 - Presentation about the Arab Countries**

Some of the Arab Ambassadors in Greece will address the audience in this session on the tradition and culture of business and investment opportunities with preference to sectors of interest for partnership with the Greek side.

Moderator: **Dr. Saleh S. Jallad**, Financial Consultant, Consolidated Contractors Company (CCC), Publisher of Middle East Economic Survey (MEES) & Board Member of AHCCD\*

#### Speakers:

- **H.E. Mr. Marwan Emile Toubassi**, Ambassador the State of Palestine, Greece
- **H.E. Dr. Lassaad M'hirsi**, Ambassador of the Republic of Tunisia, Greece
- **H.E. Mr. Mohamed Alraeesi**, Ambassador of the United Arab Emirates, Greece
- **H.E. Dr. Hamed Sidi Mohamed**, Ambassador of the Islamic Republic of Mauritania to Italy, with parallel accreditation to Greece
- **H.E. Mr. Shorsh Khalid Said**, Ambassador of the Republic of Iraq, Greece
- **H.E. Mr. Mohamed Younis Menfi**, Ambassador of the State of Libya, Greece

Program 3<sup>rd</sup> WS 21 March 2019 EN

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**11:30** Coffee Break & Networking

**11:45 Presentation of the Arab Delegations for the B2B meetings**

Brief introductions by the Heads of Arab Delegations on the business sectors that will be covered during the B2B meetings.

**12:00-12:15**

Special presentation on the city of MONASTIR in Tunisia with regard to its diverse traditional and light industries and tourism.

- **Mr. Moustafa Ben Tekaya**, President of the Regional Union of Monastir, Tunisian Union for Industry, Trade & Handicraft
- **Dr. Nejia Ben Helal**, Founder of Manchester Academy and Oxford House College & President, Union of the Tunisian Businesswomen

**12:15-13:30**

**Session 2 - "Investment Opportunities and Business Practices in the Arab World"**

Six Greek Economic & Commercial Counsellors accredited to the Arab Countries will communicate to the participants the wealth of their knowledge in business practices and related issues and they will explore the best Investment opportunities available with a special emphasis on sectors of interest for Joint Ventures, as well as the means and ways to increase the balance of trade.

Moderator: **Mr. Spyros Xanthis**, General Manager, Eurosol P&M GmbH (MENA region) & Board Member, AHCCD

Speakers:

- **Mr. Athanasios Makrandreou**, Head of the Office, Plenipotentiary Minister Economic & Commercial Affairs, Embassy of Greece, Egypt
- **Mr. Ioannis Katsaras**, Head of Commercial Office, Embassy of Greece, Algeria
- **Mr. Evangelos Dairetzis**, Head of the Regional Section for Economic & Commercial Affairs, Embassy of Greece, Erbil, Iraq
- **Mr. Iakovos Rafael Kollaros**, Head of Commercial Office, Embassy of Greece, Lebanon
- **Mr. Nikolaos Thomopoulos**, Head of Commercial Office, Embassy of Greece in the Kingdom of Saudi Arabia (also covers Oman & Yemen)
- **Mr. Georgios Sakoufakis**, Head of Commercial Office, Embassy of Greece, Tunisia

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**13:30** Coffee Break & Networking

**14:00-16:00**

**B2B meetings in all business sectors between the visiting Arab delegates and their Greek counterparts**

In these meetings the Greek Economic & Commercial Counsellors as well as the Arab Commercial Counsellors will participate to provide information and answer any inquires.

**16:00** Finger food & Networking

**16:30** End of 3<sup>rd</sup> Workshop's works

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