

# SEIZE INVESTMENT OPPORTUNITIES IN MAURITANIA





# AGENDA

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1. Elements of the Economic System
2. Business climate
3. Investment Code: Advantages
4. Nouadhibou Free Zone ZFN
5. Reforms

# Economic situation

Thanks to a cautious fiscal policy and the gradual rise in world mineral prices, Mauritania has emerged from the slowdown caused by the fall in commodity prices. Real GDP growth accelerated to 3.5% in 2017, from 2% in the previous year, mainly reflecting improvements in the fisheries, livestock, manufacturing and trade sectors.

Growth projection for 2018 is 4%.

# Main indicators

**Table 1: Main economic indicators, 2015-18**

<b>Population: 4.3 million (is 2018.)</b>	<b>Poverty rate: 31% (2014)</b>			
<b>GDP per capita: \$1,335 (2017)</b>	<b>Unemployment rate: 11.8% (2017)</b>			
	2015	2016	2017	2018
			Proj.	
<b>(annual percentage change)</b>				
<b>real GDP</b>	0,9	1,7	3,5	4
<b>Excluding mining and quarrying</b>	2,1	2,2	2,9	4
<b>GDP deflator</b>	-4,4	4,1	4,2	2,6
<b>Consumer prices (average of the period)</b>	0,5	1,5	2,1	3,7
<b>International reserves</b>	Nearly 1 billion USD		7 months	



# Gas and hydrocarbon potential

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The "Greater Turtle-Ahmeyim" gas field, updated in January 2016, is considered to be "the largest field" in West Africa, with reserves estimated at 450 billion cubic meters.

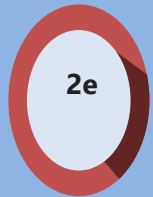
- The operating phase can now begin. The agreements were finalized on December 21, 2018 and British Petroleum (BP) can start operating the huge gas field called GTA, for Grand Tortue Ahmeyim.
- The British oil company BP announced on Friday that it has made the final investment decision for the first phase of development of the liquefied natural gas (LNG) project at the "Grand Tortue-Ahmeyim" (GTA) field
- Senegal and Mauritania will share the fruits and will therefore become gas powers on the African scale. Production will start to come out of the pipes in 2022
- Overall investment of up to \$10 billion, including a portion to create a gas liquefaction unit.



# Mining potential

Rich and diversified resources, the main source of national revenue

Mauritania's ranking by the International Council of Mining and Metals:



On a global list of countries established in terms of the relative potential contribution of the mining sector to the national economy (second only to the Democratic Republic of Congo).

- Mauritania enjoys abundant and diversified mining wealth, with an estimated **100 years of iron ore and gold production** based on current capacities.
- The total **copper pressources** amount to nearly **1000 times the 2014 production**. **Major gas discoveries** have the potential to redefine access to energy across the country, increasing direct and indirect employment and government revenues.

Source: Extract from the CSD World Bank



Photo credit: WFP / Justin Smith



# Fishing potential

Considerable economic potential and employment opportunities

The accounts of the fisheries sector represent (average for 2005-2015):

**18%** of the total value of exports

**15%** of government revenue

**25%\*** income in foreign currencies

**40 000\*** Jobs, of which 80% in the handicraft segment



\*Figures for foreign currency earnings and D



# Potential of livestock farming

## The basis for supporting rural livelihoods

Agro-pastoralism is a key livelihood for:



It is **dominated by cattle breeding**, which represents:



*\*The contribution may be underestimated due to the largely informal nature of livestock sector activities*

- Livestock farming plays an important role in **food security and resilience**: it is estimated that local production covers 30% and 100% of national consumption for milk and red meat respectively.
- Livestock is not only a source of income and food, but also a **form of capital accumulation and insurance**, especially for the poorest, in the context of low-productivity and highly volatile agriculture.



# Potential Agriculture

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**Agriculture is a vital sector for the economy:  
More than 500,000 ha of arable land**

140,000 ha of irrigated crops, of which 55,000 ha are developed annually in two seasons, and about 9,000 ha in market gardening

Approximately 350,000 ha in rainfed agriculture

16,000 ha in phoeniculture



# 1. Doing Business :

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- Legal framework
- Infrastructure (Ports, airports, energy, agricultural works)
- Human Resources
- Continuous improvement of Doing Business indicators
- Effective support for investors
- Opening to the West African market (>300 million)

## 2. Doing Business

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2014	2015	2016	2017	2018
<b>DB 2015 Report</b>	DB 2016 Report	DB 2017 Report	DB 2018 Report	DB 2019 Report
<b>176</b>	168	160	150	148



## 2. Roadmap DB 2019

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### *Strategic Objectives*

1. Simplifying, dematerializing and enhancing the transparency of administrative procedures
2. Modernizing commercial justice and improving the resolution of commercial disputes
3. Simplifying taxation and promoting access to credit
4. Enhancing cooperation process and communication relating to reforms (PLR).

### 3. Investment Code guarantees

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- Guarantee of capitals transfer
- Guarantee of payments transfer
- Guarantee of access to raw materials
- Equal treatment
- Rights and freedom of the company
- Employment of the company's expatriate staff

### 3. IC Preferred Plans

Sector of activity	Investment	Direct jobs	Indirect Jobs
Agriculture	15 M\$	100	1000
Processing of livestock products	3 M\$	50	200
Processing of fishery products Without fishmeal	15M\$	500	2000
Industrial and manufacturing units	6 M\$	50	200
Artisanal and coastal fishing	6 M\$	100	500
Renewable energy production	6 M\$	50	100
Hotels and Tourism outside Nouakchott	1,5 M\$	20	50

# 5. Nouadhibou Free Zone

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- **Objective:** The major strategic objective pursued through the Free Zone is to make Mauritania, and Nouadhibou in particular, a privileged destination for both international investors and national operators.
- **Advantages:**
- **Main projects:**
  - - Deep water port
  - - Fishing centre
  - - Tourist centre





# 7. Reforms

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- **Country National Strategy for Accelerated Growth and Shared Prosperity « SCAPP 2016-2030 »**
- **Fishing Strategy « 2016-2020 »**
- **Rural Sector Development Strategy**
- **Investment Code**
- **Mining Code**
- **Real Rights Code**
- **Free Zone**
- **IMF joint programme**

# Tourism



# Natural Environment



- \* More than 720 km from the sea
- \* Exclusive economic zone of 234,000 km<sup>2</sup>
- \* maritime climate: (Upwelling System)
- \* Pollution free Zone









شكرًا على حسن إصغائكم

*THANK YOU*