

ISSUE 32  
APRIL - MAY 2019

# MAN

Members' Activities Newsletter





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Βρίσκεις πάντα αυτό που ψάχνεις

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# Arab-Hellenic Chamber of Commerce & Development:



## *40 years of Excellence in Partnership*

2019 marks a significant milestone in the operations of the Arab Hellenic Chamber– the 40th anniversary from its foundation. These passed years can be defined as a kaleidoscope of successes, failures, happy memories, strong relationships and warm friendships, while always maintaining our values and principles which are: ***Excellence in service, through innovation, by people who care.***

We have positively impacted on business relations between the Greek and Arab business communities by constant support and excellent service. We hope to continue to endure and add value for our communities on both sides, for our members and non-members alike and for the entrepreneurs who may seek our services and who we serve. Endurance, however, is not easy. Meaningful endurance is even harder. For an organization to endure 40 years and be relevant today is quite a feat. If we learned one thing from those years, it is that enduring requires remaining relevant and relevant requires meeting the needs of our members and our business communities. To be more relevant and more valuable today is an honor that goes to few.

We want to endorse innovation, but we also want to ensure that no one is left behind in the new developments and transitions. The way we live and work is rapidly changing and we are facing new challenges and are confronted with new demographic realities and fast technological developments. We are therefore aware, that further development will entail more commitment from our side - from the

staff and the Board. We want to focus on diversifying our concepts, on elevating the trade balance in our communities and on committing to international trade relations and its objectives which are – contributing to job creation and generally improving the living standard of our communities. We have taken huge steps in that direction and are moving forward by adopting advanced form of trading, the cornerstone of which is the transfer of technology and know-how from Greece to the Arab world.

This year's milestone is not only an occasion to look back, but also to look ahead, and what matters most now is what we do next. During the year of 2019, we plan to embark on a series of activities, reflecting on our previous success and taking advantage of our vast database and our unique business network across the Arab world which will help us move forward and will elevate us to new heights in our role and mandate to promote Greek-Arab relations.

Our Chamber has been loyal to its objectives and has earned a unique status and reputation for its integrity and quality services that it has been delivering to all its members and non-members in Greece and the Arab world. We have stories about overcoming challenges, that show the human face of our organization and our communities. We have also stories about significant milestones and successes of our organization that demonstrate its development and ethos. Our doors will always remain open for all businesses looking for new opportunities, innovation and

expansion. We pride ourselves on our good record of successful activities, events, business deals, as well as our association with many outstanding Greek and Arab companies, along with our active relation with the Union of Arab Chambers, the Arab Federations and Chambers of Commerce and our sister Arab-foreign Joint Chambers.

The real measure of our achievements and excellence in partnership, however, is the growing list of our members and their testimonials. The entrepreneurs and businesses on both, the Greek and Arab sides of our communities are the heart of our endeavors and claim to be empowered, optimistic and enthusiastic.

The history of our Chamber is not only about business. It is also about people and we cannot find words to express our thanks and gratitude to everyone who has supported our Chamber throughout the years. Its successful growth is a direct result of a combination of its valued and resourceful staff, its effective Board, its loyal members and generous sponsors, who all played a significant role in helping AHCCD achieve its goals. We are inspired to move forward so we can further build on the foundations created since its establishment.

Before we conclude, we want to say that the road ahead will be challenging, as unpredictability will continue to rule, but we will continue to stay motivated to strengthen our capabilities and to spread understanding and good relations among all parts of our region.

***Bon voyage to us all for our journey to future!***



## FOREWORD



**Harris Geronikolas**  
*President*



**Rashad Mabger**  
*Secretary General*

Dear Reader,

The most recently added activity to this year's event line up is the success of the **3<sup>rd</sup> Workshop "Doing Business in the Arab World"**. We were thrilled and overwhelmed to have such a response from the participants, members and non-members alike, showing their motivation and giving their positive and thoughtful feedback and comments. This event demonstrated that it was of added value to the Greek and Arab businesses and to all the business community. Our Chamber has also actively participated in two other major events in Greece, the **Conference of the Panhellenic Exporters Association** and the **7<sup>th</sup> Greek Exports Forum by Ethos Media**. Both events were directed towards serving the Greek business community and assisting in creating new market strategies and development options which could lead to expansion into new markets, new geographies and new countries.

Our Chamber received another vote of confidence from Baghdad Chamber of Commerce, which for the fourth time, opted to work in partnership with our team, to hold their **4<sup>th</sup> Iraqi-European Business and Investment Forum** in Athens, Greece. We are working with our Iraqi counterparts to ensure the participation of high-caliber Iraqi businessmen and the key decision-makers in the Government of Iraq, especially with regard to investment opportunities and the reconstruction of Iraq. This year, we are going to endeavor to present this Forum in a different format so that the Greek business community has truly something to look forward to. We aspire for Greece to have a share in the reconstruction of Iraq and in the transfer of its technology, especially, in the sectors that Greece has made remarkable progress in, such as, food processing, building materials, sustainable energy and IT. The B2B meetings will include all business domains and the list of Iraqi participants will be published early next month.

The flagship event of our Chamber is the **8<sup>th</sup> Arab-Hellenic Economic Forum**, scheduled for **28-29 November 2019**. The event marks the conclusion of our celebrations of our Chamber's 40th Anniversary. We will ensure that it will be a memorable event, especially as far as the substance and the participation are concerned. During the month of July, we will share with you more planning details of the 8th Forum.

Meanwhile, we look forward to seeing you on 10-11 July 2019 at the **4<sup>th</sup> Iraqi - European Business and Investment Forum** to be held at Divani Caravel Hotel of Athens.



الغرفة العربية اليونانية للتجارة والتنمية  
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



منتدى الأعمال والاستثمار العراقي-الاوروبي الرابع  
4<sup>th</sup> Iraqi-European Business & Investment Forum  
Athens, 10-11 July, 2019

# 4<sup>th</sup> Iraqi- European Business & Investment Forum Athens, 10-11 July, 2019

Under the auspices



HELLENIC REPUBLIC  
MINISTRY OF FOREIGN AFFAIRS



HELLENIC REPUBLIC  
MINISTRY OF  
ECONOMY & DEVELOPMENT



Partner and Main Sponsor



In coordination with Baghdad Chamber of Commerce, we are pleased to announce the convening of the “4<sup>th</sup> Iraqi-European Business & Investment Forum” on July 10-11, 2019, in Athens, Greece, at the Divani Caravel Hotel. This Forum is an ongoing tradition established as a result of the success of the three previous Forums.

The political and economic developments in Iraq indicate the beginning of a new era of stability and a direction focusing on the mobility of the country’s resources with the contribution of more than 85 countries, international financial institutions and major investment companies for the efforts of the re-construction of Iraq and the modernization of its infrastructure. The Iraqi private sector is playing a major role in this process and exerting enormous efforts towards the revitalization of many industries, namely in agri-food, building material, energy, related machinery and equipment are only a few of these industries.

Iraq is gaining momentum as a potential destination to conduct business in the whole of MENA region, thus providing unique opportunities for European and Greek businesses utilizing their advantage in Technology & Know-how to engage in a dialogue with their Iraqi counterparts and enter into constructive and beneficial business partnerships.

The focal points and topics of this Forum will reflect issues of interest with regard to the developments in Iraq and render itself as yet another platform for the Greek and European businesses to network and conduct (B2B) meetings with Iraqi representatives in all business domains.

40 years of Excellence in Partnership

### **Working Languages:**

Greek, Arabic and English (with simultaneous interpreting)

### **Level of Participation:**

Ministers and State Officials from Iraq and Greece, Iraqi Businessmen and similar participations from the Greek side, with representation of some European Companies

## **Preliminary Program**

### **Wednesday, 10th July 2019**

- 19:00 Registration
- 20:00 Opening Ceremony
- 20:30 Cocktail in honor of the Iraqi Delegation

### **Thursday, 11th July 2019**

- 09:30 Registration
- 10:00 Introduction by the Arab-Hellenic Chamber
  - 1st Panel:** “Iraqi private sector’s vision on the revitalization of the Iraqi industries”
- 11:00 **2nd Panel:** “Presentation on the re-construction projects and infrastructure”
- 12:00 Coffee break & Networking
- 12:15 Presentation of the Iraqi delegates and their activities for the B2B meetings
- 12:30 **3rd Panel:** “Case studies of Transfer of Technology and Know-How to Iraq in Agri-food”
- 13:30 **Workshop:** On project of renovation of the old city of Baghdad

#### **in parallel:**

- 13:30 B2B meeting in all business sectors
- 15:30 Networking Lunch
- 16:30 End of Forum’s works

### **B2B Meetings:**

The Forum’s program dedicates sufficient time for the B2B meetings in all business sectors such as Construction and Infrastructure, Building Materials, Petroleum Industry and Services, Electronic & Electrical Industry, Real Estate, Agri-Food, Pharmaceutical Products and Cosmetics, Tourism, Shipping and Logistics, Telecommunications, Information Technology, Security Products & Systems, Textile, Clothing, in addition to other sectors according to the participants’ nature of business.



## With the support of the Arab-European Joint Chambers



**AACC**

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Arab-Belgian-Luxembourg  
Chamber of Commerce



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البلجيكية اللوكسمبورجية



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غرفة التجارة والصناعة العربية الألمانية  
**Ghorfa**  
Arab-German Chamber of  
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JOINT ITALIAN ARAB CHAMBER OF COMMERCE  
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الغرفة العربية المالطية للتجارة والصناعة والزراعة  
MALTESE-ARAB CHAMBER OF COMMERCE INDUSTRY AND AGRICULTURE



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**CÂMARA DE COMÉRCIO E INDÚSTRIA ÁRABE-PORTUGUESA**  
Entidade de Utilidade Pública  
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الغرفة العربية السويسرية للتجارة والصناعة

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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

*40 years*

Excellence  
in service  
through  
innovation  
by people  
who care



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

## 3<sup>rd</sup> WORKSHOP

# “Doing Business in the Arab World”

21 March 2019

The “3<sup>rd</sup> Workshop – Doing Business in the Arab World” was successfully completed on 21st March at Divani Caravel Hotel of Athens. It was attended by many distinguished guests, but mainly, by 75 businessmen from 9 Arab countries and 88 businessmen representing 62 Greek companies.

We received an overwhelming positive response and important feedback from members and non-members alike and therefore, we took on a new exciting challenge to provide, for future events, even better customer services that would be of a real added value to businessmen in Greece and the Arab world. The guest of honor, **H.E. Mr. Markos Bolaris**, Deputy Minister of Foreign Affairs, Greece, delivered the main speech, elaborating on the potential of Arab-Greek relations and praising the work and the results of the Arab-Hellenic Chamber, as one of the most active Chambers in Greece.



H.E. Mr. Markos Bolaris, Deputy Minister of Foreign Affairs, Greece



**Mr. Tawfic Khoury**, Executive Vice Chairman, CCC and the keynote speaker of the event, grasped the opportunity to call upon the participants to embark on close business cooperation and to take advantage of the rising opportunities in the Arab countries and to explore various business areas, especially with regard to the transfer of technology and know-how to the Arab world, which would have a positive impact on the multilateral relations of Greece.

The first session, chaired by **Dr. Saleh Jallad**, Financial Consultant, CCC, presented six Arab Ambassadors accredited to Greece, namely, **H.E. Mr. Marwan Emile Toubassi**, Palestine, **H.E. Dr. Lassaad M'hirsi**, Tunisia, **H.E. Mr. Mohamed Alraesi**, United Arab Emirates, **H.E. Dr. Hamed Sidi Mohamed**, Mauritania, **H.E. Mr. Shorsh Khalid Said**, Iraq and **H.E. Dr. Mohamed Younis Menfi**, Libya. Their Excellencies intrigued the audience with information on their countries and on incentives for investing, including other vital data necessary for conducting business in their respective countries.



The speakers of the 1st session

The floor was then given to the Tunisian delegation which for the first time presented the potential business opportunities in the region of Monastir, Tunisia. **Mr. Moustafa Ben Tekaya**, President of the Regional Union of Monastir, Tunisian Union for Industry, Trade & Handicraft, **Mr. Riadh Ben Aziz**, IT Director, Monastir, Tunisia and **Dr. Nejia Ben Helal**, Founder of Manchester Academy and Oxford House College & President, Union of the Tunisian Businesswomen, were the main representatives and speakers of the delegation.

The second session was presided by **Mr. Spyros Xanthis**, General Manager, Eurosol P&M, who presented Greek Economic and Commercial Counselors, namely **Mr. Athanasios Makrandreou**, Egypt, **Mr. Ioannis Katsaras**, Algeria, **Mr. Evangelos Dairetzis**, Erbil, Iraq, **Mr. Iakovos Rafael Kollaros**, Lebanon, **Mr. Nikolaos Thomopoulos**, Saudi Arabia and **Mr. Georgios Sakoufakis**, Tunisia. In this session, the audience received valuable, first-hand information on the business environment in each of the above-mentioned countries, on the optimal sectors for investments, the formation of companies, the transfer of technology and know-how and other practical information on different ways of approaching these markets.



The speakers of the 2nd session

During this Workshop, our member, **Webster University, Athens Campus**, and **Oxford House College** in Tunisia, has reached an agreement with the Greek side and signed a Memorandum of Understanding which signals a move forward and a positive development. The program continued with intensive B2B meetings in all the business sectors, between the Arab visiting delegations and their Greek counterparts.



From the signing of MoU between Webster University, Athens Campus, and Oxford House College in Tunisia



Part of the attendees



View from the B2B meetings

The Workshop “Doing Business in the Arab World” has become one of our flagship events, and we are already committed to finding new ways of improving its effectiveness and presenting the 4th Workshop in a more interactive way in order to make it more appealing to the participants, especially in terms of material, hand-outs, topics and level of participation.





الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ  
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Call For  
Participation

## AHCCD BUSINESS DIRECTORY 2019-2020

The Arab-Hellenic Chamber of Commerce & Development, in continuation of its offering quality services to its members, is going to publish the Business Directory 2019-2020 in the English language, during the first semester of 2019.

This publication provides a unique opportunity for the promotion of our members' products and services to the Arab world and aims at raising the trade balance between Greece and the Arab world. It will be **distributed for free** to the Arab Federations and Chamber of Commerce, the local Arab Chambers of Commerce, the Greek Diplomat Authorities accredited to the Arab world and of course to the business communities in Greece and the Arab countries in hard copy and electronic form.

**This Directory is exclusively for the members of the Arab-Hellenic Chamber.** For those who wish to take advantage of this service but they are not members, they can register with our Chamber.

*For more information,  
please contact us.*

40 years of Excellence in Partnership

# NEWS FROM THE ARAB EMBASSIES



## *Tunisia Celebrates its Independence Day*

On **29 March 2019**, the Embassy of the Republic of Tunisia celebrated the **63<sup>rd</sup> anniversary of its Independence Day**. On this occasion, the Ambassador of the Republic of Tunisia in Greece, **Dr. Lassaad M'hirsi**, held a reception attended by **Mr. Terence Quick**, Deputy Minister of Foreign Affairs of Greece, responsible for the Greeks abroad, as well as members of the diplomatic corps, political officials, businessmen, culture and important Greek personalities.



*The hosts of the event, Mrs. and Mr. Lassaad M'hirsi, with Ambassador Mrs. Eleni Michalopoulou, Director of B3 Directorate of the Greek Ministry of Foreign Affairs*



*Mrs. Mhirsi, Mr. Terence Quick, Deputy Minister of Foreign Affairs of Greece, and the Ambassador of Tunisia in Greece, Dr. Lassaad M'hirsi*



*Source: Esteemed Embassy of Tunisia in Athens*





## *"Saudi Archeological*

After the huge success attained by the "Saudi Archeological Masterpieces through Ages" exhibition also known as **"Roads of Arabia"** during its fifteen previous stops in Europe, USA and Asia, the Kingdom's most important mobile exhibition finally came to Athens and is being displayed at the Benaki Museum from **20<sup>th</sup> March till 26<sup>th</sup> May, 2019** under the auspices of the President of the Hellenic Republic, Mr. Prokopis Pavlopoulos.

The exhibition is highlighting the cultural heritage of the Kingdom of Saudi Arabia from the Paleolithic era (1 million BC) until the time of Saudi Renaissance. This long period includes Stone Ages, Ubaid period (5<sup>th</sup> Millennium BC), the Dilmun period and Early, Middle and Late Arab kingdoms. Then follows the prophetic era, the Umayyad, Abbasid, Middle and Late Islamic periods. Finally, the unification of Saudi Arabia.

On March 20<sup>th</sup> 2019, the Greek Minister of Culture, **Mrs. Myrsini Zorba**, inaugurated the Exhibition, in the presence of **H.E. Mr. Ahmad Aqeel Al-Khatib**, Chairman of the Saudi Commission for Tourism and

National Heritage. A number of high-caliber Greek personalities attended the event, received by the Ambassador of the Kingdom of Saudi Arabia, **H.E. Mr. Essam Baitalmal**.

On Friday April 5<sup>th</sup>, the President of the Hellenic Republic, **H.E. Prokopis Pavlopoulos**, paid a private visit to the exhibition and said "I am impressed by the exhibition which portrays the greatness of a whole civilization. However, what I want to emphasize more, is that it reminds me of my most important visit to Saudi Arabia and tour of the Riyadh Museum; a museum, which shows not just the great history and importance of the Arab culture, but also how civilizations can coexist, because there are memoirs and findings that relate to several cultures".

For more information, you can visit the site:

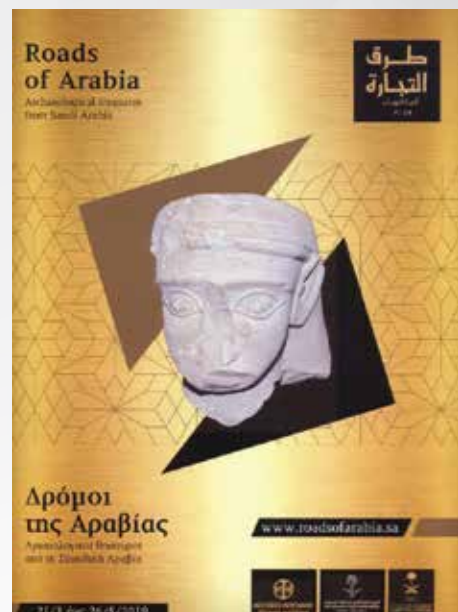
**[www.roadsofarabia.sa](http://www.roadsofarabia.sa)**





# *Masterpieces through the Ages"*

*Exhibition at the Benaki Museum*



Sources: Esteemed Embassy of the Kingdom of Saudi Arabia in Athens and Greek Diplomatic Life magazine

# NEWS FROM THE ARAB EMBASSIES



## 46<sup>th</sup> Baghdad International Fair

The **46<sup>th</sup> Baghdad International Fair** is taking place on **1-10 November 2019** in Baghdad, Iraq, under the title “The cradle of civilizations - progress and challenges to attract the world”.

The successful event is taking place for one more year, inviting international businesses to participate in this annual exhibition of the Iraqi capital.

For more information, interested parties can contact the organizers at:

Tel: 009647800728276

E-mail: [iraqifairs@gmail.com](mailto:iraqifairs@gmail.com)

E-mail no 2: [interior.fairs@yahoo.com](mailto:interior.fairs@yahoo.com)

Website: [www.fairs.iq](http://www.fairs.iq)



Source: Esteemed Embassy of the Republic of Iraq in Athens



## 3<sup>rd</sup> Jordan Build Expo

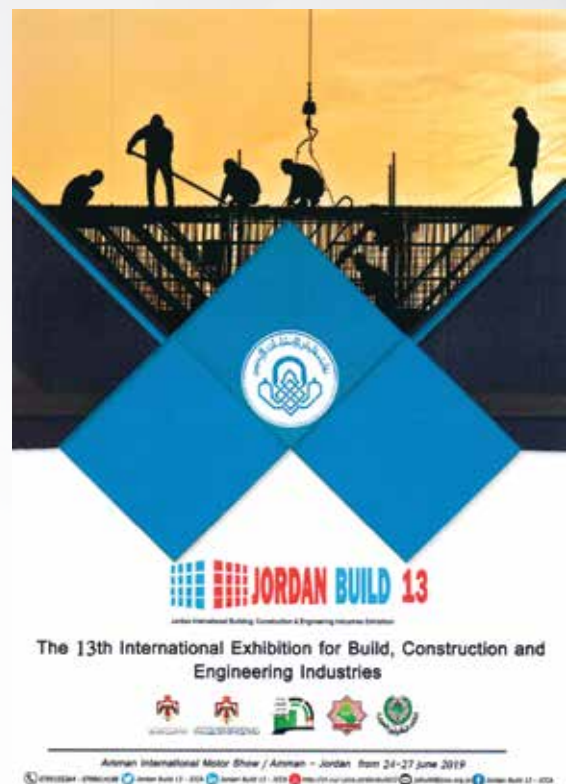
The **13<sup>th</sup> edition of JORDAN BUILD** is set to be convened in Amman International Motor Show, Amman - Jordan, from **24-27 June 2019**.

For more than 13 years, the International Building, Construction and Engineering Industries Exhibition, organized by Jordan Construction Contractors Association, has been the largest construction exhibition in the Hashemite Kingdom of Jordan that majored in building and construction sector.

The organizers are interested in attracting thousands of manufacturers and suppliers in various fields from Jordan and around the world, to meet and communicate with thousands of contractors, engineers, traders, specialists and businessmen inside and outside the Kingdom so as to become aware of the latest developments in the construction sector globally.

For more information, please contact the organizers at:  
Tel: +962 795155264 & 799614188  
E-mail: [jobuild@jcca.org.jo](mailto:jobuild@jcca.org.jo)  
Facebook: Jordan Build 13 - JCCA  
Website: [jordanbuild13.com](http://jordanbuild13.com)

Sources: Esteemed Embassy of the Hashemite Kingdom of Jordan, Athens and Greek Ministry of Foreign Affairs







### *A working dinner brings together the Iraqi Prime Minister and representatives of German companies*

The Arab-German Chamber of Commerce and Industry (GHORFA) hosted a working dinner with the Prime Minister of the Republic of Iraq, **H.E. Mr. Adil Abd Al-Mahdi**, along with Iraqi Minister of Electricity, **H.E. Mr. Luay Al-Khateeb**, Minister of Trade, **H.E. Mr. Mohammed Abdulmaged**, Minister of Foreign Affairs, **H.E. Mr. Mohammad Ali Al-Hakim**, Minister of Construction and Housing, **H.E. Mr. Bangen Rekani** and their accompanying delegation, some of the most important representatives of German companies from various sectors, as well as the Secretary of State of the German Ministry of Economy and Technology, **Mr. Thomas Bareiß** and **Mr. Joe Kaeser**, President of Siemens.

During the dinner, the Secretary General of GHORFA, **Mr. Abdulaziz Al-Mikhlaifi**, delivered a speech welcoming the Prime Minister and the attendees, noting the development of the economic partnership between Iraq and Germany and the fruitful cooperation between them in various economic sectors, especially in the energy and infrastructure sectors, and the GHORFA's role in supporting and developing these relations. The Secretary-General also referred to the 5th Iraqi-German Investment Forum held on 25-26 March 2019 and witnessed the presence of about 300 decision-makers, economists and businessmen from both sides. He also noted that the German-Iraqi cooperation has positive implications for the future, adding that the Prime Minister's visit will



add important and strong dimensions to the relations between the two sides. The Secretary General said that the Chamber will promote and introduce existing and future opportunities for cooperation and serve the common interests of the two countries and Iraqi and German businessmen.

For his part, the Iraqi Prime Minister thanked the GHORFA for its efforts in supporting and strengthening the economic relations between Iraq and Germany. He also talked about the challenges Iraq is facing in the political, security, economic and development aspects and the importance of strengthening Iraq's relations with various





countries including Germany. To face these challenges, His Excellency called on German companies to work and invest in Iraq, noting that the country is living a stage of stability and partnership and economic construction.

The working dinner was part of the visit by the Iraqi Prime Minister, **H.E. Mr. Adil Abd Al-Mahdi**, to Germany, during which he met with **Chancellor Angela Merkel**, who stressed the desire for deeper cooperation between the two countries. “The visit of the Iraqi Prime Minister will place the cooperation between Iraq and Germany at a higher and more intensive level, especially in the light of the signing of the memorandum of understanding on a road map to expand and develop the energy sector in Iraq,” the Chancellor said during a joint news conference. Merkel also stressed that Germany would like to continue the economic cooperation in the future, and in this context referred in particular to the reconstruction efforts and the development of infrastructure and industry.

An agreement was signed for the development of the Iraqi energy sector between the Iraqi government and

the German company Siemens for 700 million euros to build a power plant with a capacity of 500 MW gas in Zubaidiyah, in addition to contracts awarded for the modernization of 40 gas turbines with cooling systems and the installation of 13 substations with a capacity of 132 kVolts with 34 transformers. In addition, Siemens had previously committed to equip a clinic with modern medical technology and universities with software. In a statement, Joe Kaeser confirmed his company’s commitment to create a reliable power supply and jobs in the country. The Iraqi Foreign Minister, **Mr. Mohammad Ali Al-Hakim**, praised the commitment of Siemens Management, according to which every euro of profit generated by the roadmap is also reinvested in Iraq.

Germany is one of the largest donors to Iraq, providing loans, grants and loans of up to 1.7 billion euros for reconstruction. Trade balance between the two countries also increased from 1.2 billion euros in 2016 to 1.7 billion euros in 2018.

*Source: Arab-German Chamber of Commerce and Industry*

# NEWS FROM THE AUSTRO-ARAB CHAMBER OF COMMERCE



**AACC**

جُورَسِي التِّجَارَةِ (الْعَرَبِيَّةِ) (النَّمْطَاوِيَّةِ)  
austro-arab chamber of commerce  
österreichisch-arabische handelskammer

## *Expert's Round Table on the Reconstruction of the City of Mosul 27 Febzuary 2019 – Vienna, Austria*

On Wednesday, 27 February 2019, the **Austro-Arab Chamber of Commerce**, in cooperation with the **Embassy of the Republic of Iraq** in Austria and the **Austrian Society of Engineers and Architects** invited to an exclusive “**Expert’s Round Table on the Reconstruction of the City of Mosul**” in Austria’s capital Vienna.

More than 70 high-ranking participants from the public and private sector from Iraq, Austria, and the international context followed the invitation to Vienna to discuss the reconstruction of areas and regions in Iraq and to find solutions in the form of presentations and an open dialogue.

Among the high-level guests were the Iraqi Vice-Minister for Environment, the head of the Iraqi reconstruction program REFAATO (in the ministerial rank), representatives of the EU Parliament, the Iraqi Parliament and the Austrian Ministry of Foreign



Affairs, experts and representatives of relevant UN organizations, architects, experts, companies and journalists.



## *AACC Secretary General visits Baghdad, Iraq*

From 15<sup>th</sup> until 17<sup>th</sup> April 2019, the **Secretary General** of the **Austro-Arab Chamber of Commerce (AACC)** **Eng. Mouddar Khouja** went on a short trip to Baghdad, the capital of the Republic of Iraq, where he was invited as a guest of honour by Her Excellency **Dr. Zekra Alwach**, the Mayor of Baghdad, to attend a programme of cultural activities organised under the patronage of the Mayoralty of Baghdad.

During his stay in Baghdad, the Secretary General had additional high-level meetings with official representatives, decision makers and institutions. At the Iraqi **ministry of electricity**, he was informed about the energy strategy of Iraq; he also met with the **governor of the national bank**; the **Union of Private Banks**; and with the **Federation of Iraqi Chambers of Commerce**,



where the cooperation for the upcoming 11th Arab-Austrian Economic Forum & Exhibition October 23, 2019 in Vienna was discussed.

## *AACC Secretary General chairs Round Table on Renewable Energy Opportunities in Tunisia*

On Wednesday, **24 April 2019**, the **Secretary General** of the **Austro-Arab Chamber of Commerce (AACC)** **Eng. Mouddar Khouja** was invited as both, chair and speaker in a Round Table on Renewable Energy Opportunities in Tunisia, organised by the **Embassy of the Republic of Tunisia in Austria** together with the **Austrian Federal Economic Chamber's Regional Office for Africa & Middle East**.

The Round Table gathered around 25 representatives from Austrian companies specialized and interested in the renewable energy sector, to discuss business opportunities and projects in the field of renewable energy in Tunisia. Among the participants were representatives from different business areas, such as health care, legal consultancy, architecture, marketing, IT consultancy, tourism, and many others.

His Excellency **Mr. Mohamed Mezghani**, Ambassador of



the Republic of Tunisia in Austria, opened the Round Table session with his words of welcome and a presentation of Tunisia's economy, trade, and business opportunities. As the chair of the Round Table, the Secretary General of the AACC **Eng. Khouja** coordinated the speakers' inputs and the discussion. In his own presentation, he gave a concise overview on Austrian-Tunisian trade activities and delivered recent data on the bilateral trade volume.

*Source: Austro-Arab Chamber of Commerce*



# *Tunisian Business Delegation to Belgium*

## *April 24th, 2019*

The **Arab-Belgium-Luxembourg Chamber of Commerce**, on the 24<sup>th</sup> April 2019, in collaboration with hub.brussels, FIT, AWEX, Tunisian Agency for the Promotion of Foreign Investment (FIPA), and with the support of the Embassy of Tunisia in Brussels, had the pleasure to welcomed a Tunisian business delegation carrying out an economic mission in Belgium and Luxembourg.

### **Our guest speakers were:**

- **SE. Mr. Mohamed Ridha BEN MOSBAH,**  
**Ambassador of Tunisia in Brussels**
- **Mr. Abdellatif MOKHTAR, Membre et Président de**  
**la Commission des Marchés de la CCIT**
- **Mrs. Isabelle GRIPPA, CEO of Hub Brussels**
- **Mr. Mokhtar CHOUARI, CEO of FIPA**

Mr. Qaisar HIJAZIN, Secretary-General of the Arab Belgian Luxembourg Chamber of Commerce (ABLCC), was proud to welcome numerous big and small companies from very different economic sectors, He was glad to see that Belgian companies are really motivated to take part to this event.



Through this gathering, attended by 90 participants **HE. Mr. Mohamed Ridha BEN MOSBAH** aims at shedding light on the importance of Belgian Tunisian relations whilst contributing accurate and up-to-date information on the various developments in Tunisia thanks to his expertise and unique insight, **Mr. Mokhtar CHOUARI**, gave an overview of the multiple economic opportunities of Investments in Tunisia.

Three Belgian Companies (SBI-BMI, EURA NOVA, ALLOCLOUD) testified their experience in Tunisia and highlighted that Tunisia is a competitive country, with a dynamic growth, simplified procedures, and a pleasant living condition.





After the morning seminar, our participants also had the occasion to participate to a pre-arranged B2B meeting and meet the delegation of Tunisian women and businessmen, representing more than a dozen companies in growth sectors for the Belgian economy (ICT, Environment, Renewable Energies, Materials from Construction, Building, Textile, Training and Consulting, Health, Tourism, Services and Agribusiness).

On the 25th, a Seminar and B2B meeting and sites visits has been organized by the Chamber of Commerce of Luxembourg.



*Source: Arab-Belgium Luxembourg Chamber of Commerce*

## Child & Creation

The "Child and Creation" is an Artist Pan-hellenic Association non-profit for children with haematological disease (leukemia, lymphoma, Multiple myeloma) and Down Syndrome, the approval number from District Court is 619/2015, which was founded in 2015. The Association's work is very important, as it has its own BLOOD BANK at the "UNIVERSITY GENERAL HOSPITAL ATTIKON". The Association organizes blood donations to support the blood bank, helping substantially many children but also adults who suffer from Hematologic diseases. It also supports 86 families, which are in Economic and social difficulty, while offering counseling services to the parents from the psychologist of the Association.

Also supports two special schools in Aigaleo, the E.E.E.K students with visual impairments and multiple disabilities, the ENEEGYL Egaleo and 6th GEL Aigaleo.

It also provides children with the opportunity to engage with the visual arts at the Center of Creative Activity, because the needs of the Association are big and the space is a small the next goal of the Association is the configuration of a new Template Center of Creative Activity so that they can engage more children with the visual arts. The space that has been found consists of 4 large rooms total 120 sqm. and the budget is high so we need all of you here to help us with our work.

### "CHILD AND CREATION" ASSOCIATION

Manou Katraki 104, Athens Greece

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Email:

info@paidikaidimiourgia.com

paidikaidimiourgia@gmail.com

[www.paidikaidimiourgia.com](http://www.paidikaidimiourgia.com)



## Panhellenic Association For Solidarity Protection Of Children With Cancer "Agapi"

Dear Reader,

We would like to inform you on the association of AGAPI (LOVE), which is a non-profit organization in order to:

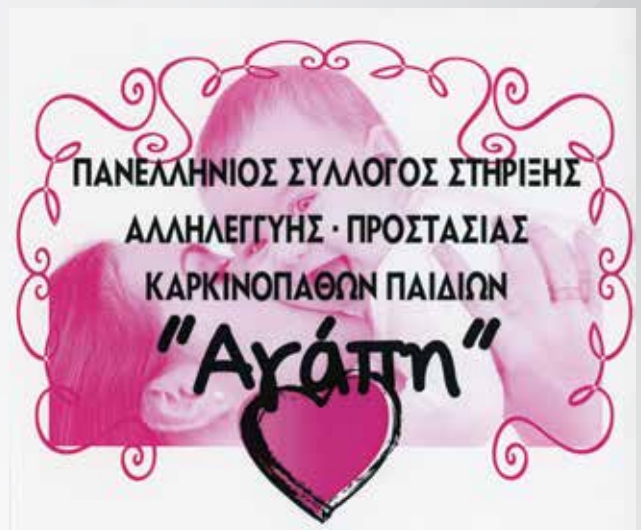
- Inform citizens about children with cancer and the problems which they face daily
- The moral and financial support of the families they have children with cancer
- Support indigent families and various institutions involved with the child.

Our efforts to achieve this difficult task, is shared by many people from every corner of Greece. One's participation in this big fight can be done with smiles in as many as possible children we can, this difficult time we are in. We would like kindly to ask for your awareness and if possible our support would be a big step in helping to achieve the goals of "AGAPI". We ask for financial support through your subscription, or product support. If you wish to participate, you can contact us. We will be able to inform our volunteers to attend your place.

Thank you in advance and we wish health and love.

Yours sincerely,

The President  
Chrysavgi Alexiou  
and members



**ΑΓΑΠΗ**

LOVE FOR CHILDREN WITH CANCER  
Sofokleous 5, Athens PC: 105 59  
T. 2103251550, M. 6983353829  
e-mail: [info@agapotopaidi.gr](mailto:info@agapotopaidi.gr)

[www.agapotopaidi.gr](http://www.agapotopaidi.gr)



## Our Chamber at the Panhellenic Exporters Association (PEA) Conference 3<sup>rd</sup> April, 2019



The Panhellenic Exporters Association held at Electra Metropolis Hotel on **3 April 2019**, their landmark event entitled **“Roadmap to the Future: Growth and Exports”**, a function that was attended by the Greek Government officials and many businessmen. The objective of this conference was to explore the Greek market, the potential of the Greek businesses and the ways to prioritize the increase of the volume of exports which in turn will further stimulate economic growth. At the conference, it has been acknowledged that Greece is at a pivotal point with high growth potential. The exemplary work of the resilient and innovative entrepreneurs across every sector in Greece has been highly commended, as, in spite of crisis, there have been many success stories with starting and growing businesses that reached the global markets, including the Arab world. The Greek businesses will soon reap the benefits of diversifying its investor pool and enhancing and strengthening the multilateral trades and investment ties between Greece and potential partners.

The Arab-Hellenic Chamber was represented by its Secretary General, Mr. Rashad Mabger who delivered a speech on the valuable contribution of our Chamber and other Greek-foreign chambers, along with active



*Mr. Mabger delivering his speech*

Presidents and Executives, towards the Greek exports. We seize this opportunity to congratulate **Mrs. Christina Sakellaridis**, President of the Panhellenic Exporters Association, for the excellent organization of this important event. We, at the Arab-Hellenic Chamber, pride ourselves on our contribution to increasing the Greek trade balance and creating other opportunities for Greek businesses.





*Mr. Mabger among esteemed attendees, with Mrs. Christina Sakellaridis in the centre*

*Mr. Mabger with Mrs. Marina Ofloudi – Giavroglou, President of SOYA MILLS INTERNATIONAL, a member-company of our Chamber, who presented her company's roadmap to success during the Conference*



## Our Chamber's Participation at the 27<sup>th</sup> Arab Business Forum, Beirut, Lebanon

Our Chamber was represented by the Secretary General, Mr. Rashad Mabger, at the **27<sup>th</sup> Arab Business Forum**, held in Lebanese capital **Beirut**, on **May 2<sup>nd</sup> 2019**.

This high-level Forum was attended by the Lebanese Prime Minister, **Mr. Saad Hariri** and the Prime Minister of Egypt, **Dr. Mostafa Madbouly**. Among the attendees are also high-ranking government officials, prominent personalities and business representatives from Lebanon and other Arab countries.

The rich program of the event tackled variety of issues and topics of interest, such as challenges of economic growth, reforms, digital economy, banking, capital markets, investment climate and opportunities in the Arab world, including the Lebanon's future economy and the opportunities it provides.

The Forum, in its 27<sup>th</sup> edition, is a continuation of a tradition established by Al-Iktissad Wal Aamal Group, back in 1993. We, at the Arab-Hellenic Chamber, would like to extend our sincere congratulations to the Management of Al-Iktissad Wal Aamal on such a successful event.



*Dr. Khaled Hanafy, SG of the Union of Arab Chambers, Mr. Naguib Sawiris, Egyptian businessman, H.E. Mr. Ahmed Aboul Gheit, SG of the League of Arab States, Mr. Qaisar Hijazin, SG of the ABLCC, Dr. Gehan Saleh, Advisor to the Prime Minister of Egypt for Economic Affairs, Mr. Rashad Mabger, Dr. Peter Ramsauer, President of Arab-German Chamber (GHORFA) and Mr. Abdulaziz Al-Mikhlaifi, SG of GHORFA*





*Our Secretary General with Mr. Tawfic Khoury, Executive Vice Chairman, CCC, with our dear friend, H.E. Mr. Ali Al-Sadiq Ali, Ambassador of the Sudan in Lebanon, former Ambassador of the Sudan in Greece*



*The Ambassador of Yemen in Lebanon, H.E. Mr. Abdullah Al-Duais, with Mr. Mohammad Abdo Said, President of the Union of Arab Chambers, Mr. Tawfic Khoury, and Mr. Ali, Ambassador of the Sudan in Lebanon*



## Our Secretary General addresses the audience of the 7<sup>th</sup> Greek Exports Forum 9<sup>th</sup> May 2019



For the sixth consecutive year, our Chamber has actively participated in the **7<sup>th</sup> Greek Exports Forum** organized by Ethos Media, which took place at the **Athenaeum Intercontinental Hotel** of Athens on **May 9<sup>th</sup>, 2019**.

By convening these Forums, Ethos Media has established a successful tradition which generates interest from all the Greek business community, as the topics it tackles facilitate the Greek export worldwide.

The Secretary General of the Arab-Hellenic Chamber delivered a well-received speech with an engaging topic **“Greece and the Arab World: Exploring the Full Potential of our Business Relations”**. His address elaborated on the potential of the transfer of the Greek know-how and technology in its successful sectors, especially food processing, building materials, energy and IT industries. He called upon Greek businesses to take initiative in that direction, in order to build a sustainable business relation with their Arab counterparts.

As usual, our Chamber's team, along with other Greek-foreign joint chambers, participated in the B2B meetings with interested Greek companies.

We would like to seize this opportunity to express our appreciation to Ethos Media for its invitation and express our congratulations to Mr. Konstantinos Ouzounis - C.E.O. - Ethos Media S.A., for a job well done.





*Excellence in Partnership*

# NEW MEMBERS

1. ADEL AL-HADHA
2. YEMENSOFT
3. ALFA NUT
4. COOPERATIVE DE SAFRAN - KROKOS
5. KOLIOS
6. GREEK BRANDS
7. MANA GI
8. VLACHOS BROS (NAVA SA)

# NEW MEMBERS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

### ADEL ALI AHMED AL-HADHA

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**E:** [adel@hadfur.com](mailto:adel@hadfur.com)



### ADEL ALI AHMED AL-HADHA

A Business man, Consultant and the Manager of Furniture and Construction Companies.

More than 30 years in Trading sector.

Our companies work in three sectors:

1) Construction and Real Estate: Our job is to buy landscapes and real estates to sell them to our consumers in the most proper costs that satisfy them, our job is also about building and constructing according to the most elegant engineering plans and the best worldwide characteristics .We contribute to investments that are included in this field.

2) Importing and Exporting: we buy, sell and export equipments and materials needed for building, constructing, and furnishing. We work on providing and delivering the needed products to wherever our consumer want.

3) Furniture and Home Accessories, Our company provides the most qualitative furniture for both apartments and offices with proper prices, high quality and delivered wherever they want.



## يمن سوفت YEMENSOFT

### CONTACT DETAILS

**ALI ABDULHAFIDH ABDULLAH AL-YOUSEFI**

General Manager

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[alialayosofy@gmail.com](mailto:alialayosofy@gmail.com)

**YemenSoft** is one of the leading software providers in Middle East and North Africa, The early 90's the company started as the first local software development company. YemenSoft succeeded in providing the local markets with new solutions to fulfill their unique needs while keeping the international standards.

Over the last 26 years, YemenSoft has got excellent experience in the market and business need. They were able to offer intelligent software solutions that serve customers requirements and perfectly manage any type of business or project. YemenSoft was selected by the international bank to develop and implement Yemeni government Accountant and financial system which was a huge success for the company. Yemensoft systems and services were ranked the first in the local market and region which enabled the company to expand internationally.

The company focused in R&D on both, technology and market and for that we were able to gain the trust of both, the public and privet sectors all around the globe. Nowadays with more than 20,000 customers and 25 offices all around the world, we are proud to consider ourselves number one software providers in the market.



#### OTEL PREMIO:

A web based system designed for Hotel Applications to manage, process and control the booking and occupancy of the hotel guests, including the management of the internal resources and guest services, streamlining booking data and ensuring business quality and integrity. It allows to optimize the financial operations in the accounting system.



#### GOLD Core ERP:

A specialized professional solution to manage and administer gold wholesale and retail business. The solution includes inventory, stock transactions, weights, taxes, cash, pricing and control.



#### MOTAKAMEL Plus ERP:

A package of accounting and administration software developed on MS SQL Server database allowing all changes in all sectors and activities of business market. The integration of the system and the subsequent flow have made the version of Motakamel Plus ERP a pleasure to use and accurate in performance.



#### Mobile Applications:

Smart applications that the client's mobile can use to the financial and administrative systems of the companies and organizations. Provided to handle quick tasks by the clients from anywhere on the go.



#### Hospital Management System:

The system manages the administrative, medical, and financial transactions in the Hospital and Health Care Institutions. The system aims to enable the working staff to effectively organize all medical processes and achieve the patients' medical files (EMR) from any department across by using a smart mobile application.



#### ONYX Pro ERP:

ONYX Pro Enterprise Resource Planning (ERP) solution includes various software for data integrated processing for all financial, administrative and operational functions. It deals with all various sectors (commercial, industrial and service activities). Developed with ORACLE database and serves all the important functions of the enterprise.



#### ONYX IX:

The new infrastructure revolution in Enterprise Resource Planning (ERP) solution with Cloud Technology, as the user will have an access to the system from anywhere at any time easily and securely via the internet browser.



#### ALMOTAKAMEL Pro:

Integrated Accounting System consists of accounts, General Ledger, Investments, Sales, Purchases, and Plans of Sale. These are the most important needs of small businesses to serve them from creation to expansion, and last time for growth and expansion.



#### Restaurant Management System:

Provides advanced solutions to run the restaurant operations in all sectors, locations, and country of requests such as food, beverages, delivery, packaging, and reservation, issuing receipt and collect payments, managing orders, services, administrative, and financial operations and transfer the results to the accounting system.



#### Smart School Management System:

Provides advanced solutions to run the educational operations in all sectors, locations, and country of requests such as food, beverages, delivery, packaging, and reservation, issuing receipt and collect payments, managing orders, services, administrative, and financial operations and transfer the results to the accounting system.



# NEW MEMBERS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

**J. & G. PAPADOPOULOS & CO O.E.**

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GR-136 77, Attica, GREECE

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**E:** [alfanuts@ath.forthnet.gr](mailto:alfanuts@ath.forthnet.gr)

**W:** [www.alfanut.gr](http://www.alfanut.gr)

The company was founded in 1967, under the name of DIMITRIOS PAPADOPOULOS OE in Athens, at Aishylou street, where it remained till 1989.

In the beginning of next year, the company moved to Menidi area, 333 Tatoiou avenue, handling the trade, import and processing of nuts.

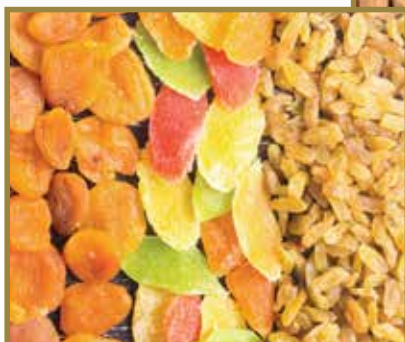
Since 1994, the company operates under the name of J. & G. PAPADOPOULOS & CO. OE, with the distinctive title **ALFA NUT** and it offers a great variety of nuts, dried fruits as well as different kinds of superfoods, osmotic fruits and snacks.

The operation of the company is in accordance with the Food Safety Management Systems, based upon the requirements of the international standards ISO 9001:2008, ISO 22000, EL0T and the current legislation.

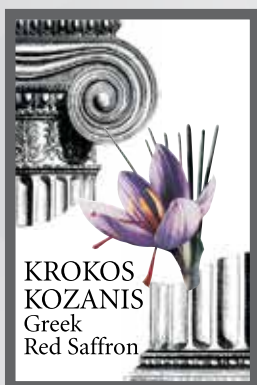
The main aim of this company is to constantly ameliorate the production procedures and its business activities, through the quality management system, in order to cover its customers' demands and needs, always offering the best possible price.

General Director

Ioannis Papadopoulos







## CONTACT DETAILS COOPERATIVE DE SAFRAN

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Earth's gold, nature's most precious plant, the saffron flower, else known as the **Krokos** flower. Growing in Kozani, North Greece, and giving its name to the land where it comes from, the Krokos village. A unique flower with a beautiful story to tell. Krokos blossoms only once a year, every October, for barely two weeks, creating a purple magic carpet as far as the eye can see. The flowers are harvested daily, right after the morning dew has evaporated, and saffron antioxidants are at their peak. After all the flowers have been collected, the fields look empty, but by dawn, the Krokos blooms once again, blanketing the fields in beautiful purple flowers.

Petals are separated by hand from the saffron stigmas and stamens, immediately after being picked, followed by stigmas' drying process, ensuring that the saffron is at its highest potency. A hundred and fifty thousand blooms hand-picked by the villagers during the harvest, yield only one kilo of Krokos stigmas. A painstaking process, making saffron more valuable than gold itself.

In 1971 the greek saffron (Krokos Kozanis) growers formed the Cooperative de Safran; since then, the cooperative has had the exclusive responsibility of harvesting, sorting, processing, packaging and trading the whole Krokos (saffron) production.

As of 1998, Greek Red Saffron (Krokos Kozanis) has entered the "Register of protected designations of origin" (PDO).







## CONTACT DETAILS

### KOLIOS S.A. GREEK DAIRY

#### CONTACT PERSON

**Theocharis Maria**

Account Manager - Export Department

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#### Our Heritage

KOLIOS S.A. Greek Dairy specialises in the production of excellent quality cheese & yogurt products since 1948.

#### Ultra-modern factory in the heart of Northern Greece

KOLIOS processes sheep's, goat's and cow's milk in the ultra-modern factory of the company, which covers 52.000m<sup>2</sup> of production facilities. It is located in Limnotopos of Polykastro Kilis, in an idyllic farming area, in the heart of the Northern Greek region of Makedonia, 60 km from Thessaloniki. The milk is collected daily from selected and controlled farms of Greece by the company's fleet of fully-automated and isolated tank-trucks.

#### Awards

The quality commitment of KOLIOS has been decorated by winning numerous prestigious quality awards.

#### Quality management

The Total Quality Assurance System of KOLIOS is certified according to the strictest international standards: ISO 22000, ISO 9001, BRC, IFS. Also: AGROCERT (for P.D.O. products), BIO HELLAS (for Organic products), V-LABEL (for Vegetarian products).

#### Exports

KOLIOS products are exported to 50 countries, to Europe, USA, Australia, Middle East, Africa, Asia and have gained a prominent position in the shelves of some of the biggest retail stores worldwide.

#### Our Vision

Our vision is to use the great tradition of KOLIOS and our knowledge in dairy products, in order to gain continuously more and more fans of FETA P.D.O., Greek quality cheeses and Authentic Greek Yogurt among consumers all over the world, spreading not only the Greek taste, but also the Mediterranean nutrition and the Greek culture.



# NEW MEMBERS

[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

### GREEK BRANDS FINE FOODS

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Find us on Lin:

<https://www.linkedin.com/company/greek-brands/>

& on Fb:

<https://www.facebook.com/greekbrandsfoods/>

**GREEK BRANDS** is based in Athens, Greece and for over two decades is specialized in sourcing and exporting superior quality Greek fine foods, such as olive oil, Kalamata olives, feta, halloumi cheeses and more.

Our success is based on the high quality of our products and our commitment to outstanding customer service with full respect of our clients' needs and demands.

As a result of our hard working, highly experienced team, our firm has managed to turn local products to global brands and as a reference point, we serve all of your needs in Greece.

*We constantly strive to infuse innovation into traditional practices, and we are devoted to making the access to Greek products easier and faster than ever, as we are not just working on this field, but we are passionate about Greek foods and serving our clients!*



# NEW MEMBERS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



## CONTACT DETAILS

### MANA GI SMPC

**A:** Lagoumitzi 24, Office 303, 17671, Athens

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**W:** [www.managi.eu](http://www.managi.eu)

We would like to welcome you to the world of **ManaGi**.

We are always delighted to host people from all around the world in order for them to be able to taste and purchase the treasures of our blessed lands.

And this is our mission.

*"To bring together and give prominence to top quality Greek products whilst enabling each consumer to order it directly from the producer irrespective of end-to-end distance and borders or nations through a combination of modern and high quality automated services."*

Mana Gi PC is **the first** Greek company that will do **everything** for you **for free**:

- **Fills the communication gap** between the buyer and the producer
- **Verifies** the producers certifications and products features.
- **Translates** labels to the desired language and modifies them according to the needs of your domestic market.
- **Handles shipment** of the goods in your desired way and destination and provides thorough inspection of your order's good state (packaging, quality control).
- **Issues all the necessary certificates** for the export.
- **Handles custom clearance** (in Greece).
- **Immunizes money transactions.**
- **Provides you with free samples** of the desired products.

*With a minor annual cost of only 249 euros, we offer the "ManaGi Agent service", providing Greek market research and administrative tasks for additional desired products or services that are not included on our website.*





## NAVA®

making ideas happen  
since 1972

### CONTACT DETAILS

**VLACHOS BROS S.A. (NAVA SA)**

**EXPORT DEPARTMENT:** Ms. Katerina Koulina

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**W:** [www.navaideas.com](http://www.navaideas.com)

**NAVA** is one of the leading Greek companies in the sector of products for food preparation, cooking, baking, dining and home organizing, with significant presence on an international level. As one of the most trusted brands of cookware, bakeware, kitchen utensils and tableware, it has created the powerful momentum for continued growth with its 12.000 square meters headquarters in Thessaloniki, Greece.

Since its foundation in 1972, NAVA has come a long way by focusing on meeting high quality standards in its product and customer service and by supplying product collections that make the difference and this reflects its philosophy. For more than 40 years, NAVA is launching ranges of products with its own signature, determined to offer solutions of modern design and great functionality for every home.

NAVA retains its position in the Greek market by having established solid relationships in kitchenware and tableware sector. Moreover, its activities extend globally via strategic alliances and continuous investments in product development, marketing and advertisement. Today, NAVA's presence extends to over 35 countries through collaborations with some of the most respected distributors and chains of retail stores over the world, including Europe, former USSR states, Middle East, North Africa, Central and South America.





*Excellence in Partnership*

## MEMBERS' NEWS

1. DIVANI CARAVEL HOTEL
2. MIDEAST TRAVEL WORLDWIDE
3. EUROFAST
4. MYKONOS REAL ESTATE
5. CELEBRITY INTERNATIONAL MOVERS
6. BEGAS AGRO
7. LYC SAC
8. WEBSTER UNIVERSITY

## The Divani Caravel Hotel is radically revamped elevating Greek hospitality

Launching a series of radical renovations, creating new spaces and offering new propositions, the Divani Caravel Hotel hones in on its commitment to offer an authentic, world-class hospitality experience.

Following its dynamic redesign, the entire hotel has been transformed: from the reception and the conference spaces to the rooms and the suites, as well as the meeting and dining areas. The new Divani Caravel Hotel also features original proposals, such as the new Bar & Restaurant boasting a cinematic atmosphere and offering a chance to savor culinary dishes.

### Multi-star hospitality for rooms and suites

The rooms and suites have all been redesigned based on the concept of functional and ergonomic design, featuring all the technological infrastructure that meets the high requirements of contemporary guests.

They now offer a work space with unlimited city view and modern décor that make the stay even more relaxing and enjoyable.

### A gastronomic feast of flavors, colors & aromas

The cinematic concept of the brand new JuJu Bar & Restaurant, is inspired by Federico Fellini's "8 ½" film and it is hosted in a space that encourages its guests to try new dishes and experiment with new forms of entertainment. Black marble, dark wood lining, Art Deco furniture and imposing design create an atmosphere of enjoyment and relaxation, while the lighting enhances this cinematic aspect and the unobstructed view of the city allows its guests to immerse themselves in a unique experience.

The radically revamped **Constantinople Café** adds its own unique note in the new setting, combining contemporary décor with classical aesthetics. Athens' all-time favorite

hotspot takes off thanks to its renewed design, separating the Café area from the restaurant. The wooden decorative poles offer a new perspective of the space, which now appears to be even cozier and more welcoming.

### New age and excellence in conference and event rooms

The renovation works have been extended to also include the venues that host top international conferences and events. The conference rooms at the Divani Caravel Hotel were fully refurbished and modernized with state-of-the-art equipment, information management systems and Wi-Fi connectivity. The radically refurbished premises allude to a highly sophisticated metropolitan meeting and conference center that suits the high demands of modern business guests and enterprises that choose Athens as their host for business events.



»» DIVANI CARAVEL HOTEL

LEADING HOTELS®

### CONTACT DETAILS

#### DIVANI CARAVEL HOTEL

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## Mideast Travel celebrates 35 years and launches new campaign

Mideast Travel Worldwide celebrated its **35th anniversary** with a glorious ceremony that took place on the 21st of March 2019 at the **Grand Hyatt Athens**.

On the occasion of this significant milestone in the history of the company, Mideast Travel unveiled a new advertising campaign for the first time. The company was honored by the presence of the Jordanian, Saudi, Libyan, and Tunisian ambassadors, representatives of the tourist and business field and celebrities. The former Minister of Tourism, Elena Kountoura, as well as representatives of the Greek Tourism Organization, honored the company with their presence.

The new advertising campaign **"Meet the Heroes"** adopts a fresh and innovative approach and reflects Mideast Travel's pillars of activity through **seven different "heroes"-mascots**.

The names of the Mideast heroes-mascots are inspired by the ancient Greek history and mythology, giving emphasis on the services they represent. More specifically, Mascot **Iris**, the **Travel Advisor for Corporate and Leisure Tourism**, is inspired by the deity that represents the rainbow, the sea and the sky. **"Odysseus"**, a representative of Mideast's award-winning **Destination Management department**, is inspired by the legendary Greek hero known for his travels and leadership skills. Similarly, **"Nike"**, the deity of speed, power and victory, is the ideal representative of the **MICE department**. Inspired by the deity of harmony, **"Harmonia"** represents the **Concierge services of Mideast**, while **"Erato"**, borrowing its name

from the muse of the **poetry of love**, is the ideal hero to organize weddings and events. Finally, Mideast's best driver could only be represented by **"Hermes"**, who symbolizes the rapid transfer anywhere at any time, while **"Heracles"**, known as the strongest man on earth, represents **The Booking Expert**, the ultimate online B2B booking system.

It is noted that the gold sponsors of the event were **Grand Hyatt Athens** and **Proelectro Event Production**.



Mrs. Souha Katerina Mousbeh, Managing Director of Mideast and Mrs. Maria Mousbeh, General Manager of Mideast



Photos from the Event



### CONTACT DETAILS

#### MIDEAST TRAVEL WORLDWIDE

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## Greece: Corporate tax relief voted by the Greek Parliament

The Greek Parliament recently voted in favor of the reduction of the tax rate on income arising from dividends. As a result, the rate has been amended to 10%, from the previously valid 15%. The new decreased tax rate (10%) shall apply on income from dividends gained from 1.1.2019 onwards and received by individuals, legal persons as well as legal entities.

This reduction of the tax on dividends, in combination with the recently adopted gradual reduction of the Corporate Income Tax (from 29% in 2018 to 25% in 2022, a decrease of one percentage point each year) undisputedly creates a new momentum. We expect to see, as a result of the above changes, the creation of a more competitive corporate tax environment for investors choosing to invest in Greece.

For more information or to discuss your potential investment in Greece, please do not hesitate to contact our team in Athens.

### Profile

Eurofast is a regional business advisory organisation employing local advisors in over 22 cities in South East Europe & Middle East (SEEME). The Organisation is uniquely positioned as one stop shop for investors and companies looking professional services in South East Europe & Middle East.

We have over 40 years of history, working with many global brands and leading Institutions, operating in the manufacturing, retail, airlines and professional services sector. Our clients are the vivid evidence that Eurofast is your trusted business advisor in the Region.

Our success is attributed to our Eurofast “dream team” which consists of local advisors from various disciplines including and lawyers, accountants and tax consultants whose dedication, support towards our clients, loyalty, commitment to excellence, knowledge and experience represent our invaluable competitive advantage.



# Eurofast

### CONTACT DETAILS

#### EUROFAST

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## Residence Permit In Greece By Real Estate Acquisition (Golden Visa)

**Mykonos Real Estate** is a member of **Revithis & Partners Group of Companies** (established in 1989 by Ioannis Revithis, former President of the Greek Real Estate Federation) and it is a luxury villa specialist company with over 29 years of combined experience in the real estate business, luxury tourism and hospitality industry.

**Mykonos Real Estate** has expanded its expertise to the most exclusive concierge services and other unique tailor made offerings such as car, yacht and helicopter rentals, chauffeur and security, exclusive gastronomy (personal chef), dinning reservations and bookings, nightlife VIP arrangements and numerous lifestyle services while visiting Mykonos Island.

Our team is fluent in English, French, Arabic, Italian, Russian and Greek resulting in accommodating a large range of customers and requests from all over the world. As we praise ourselves for being highly motivated, devoted and skillfully qualified to help our clients, we are always ready to guide you and provide you with the best possible services.

**According to the Greek legislation, any foreign citizen has the possibility of acquiring "Residence Permit" (Golden Visa) while obtaining land or property in Greece over 250.000€ and our agency is specialized to provide the best possible services during the whole procedure.**



Alexandros - Ioannis - Akis Revithis

*Mykonos*  
real estate  
REVITHIS & PARTNERS

### CONTACT DETAILS

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**W:** [www.mykonos-realestate.com](http://www.mykonos-realestate.com)



## Moving with kids? Give the following a try:

- If you're moving across town, try to plan a visit to the new house and explore the new neighborhood.
- Encourage your children to identify 3 things they'd like to do in the new place and make plans to do at least one of them.
- Ask them to decorate their new bedrooms, pick out a paint color, draw up a floor plan to arrange the furniture, choose new bedding and rugs.
- When packing up your child's toys and clothes, make sure they understand that you aren't throwing the items away. You will find our Celebrity children's boxes Cinderella & Pirate a very handy way to include your children in the move.

- Ask them to help you choose which household items to keep and which to get rid of at a tag sale. Give each child a list of tasks to do!

*Celebrity's staff are well trained to create a pleasant atmosphere in your home and to make sure children are happily involved. We offer them colorful celebrity balloons, coloring books "color my move", cinderella or pirate boxes etc. to ease their moving tension. For more information contact us [contact@celebrity.gr](mailto:contact@celebrity.gr) or visit [www.celebrity.gr](http://www.celebrity.gr) to obtain our full "Celebrity Guide for Preparing Your Children for a Move".*



**Celebrity**  
INTERNATIONAL MOVERS S.A.

### CONTACT DETAILS

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## BEGAS AGRO SA is participating in every major event in the world

As a member of the Arab-Hellenic Chamber Of Commerce & Development couldn't miss the most recent Sial Middle East in Abu Dhabi and Gulfood in Dubai.

Team Begas Agro was there to provide information about our company and latest industry news and products, get to know our clientele better and find potential business opportunities.

Needless to say all the above happened!

We thank you for your support.

Visitors were really interested in our products all of which stand out for their premium quality.

**Ronaldo** and **Luna Medium Grain varieties** (both in **natural** and **camolino** process) are always in the spotlight but what really caught the eye of the visitors was the **Greek Aromatic Rice**, a basmati-like variety cultivated by Begas Agro SA with rich fragrant and exceptional taste.

Of course we couldn't leave out our Parboiled Rice which is always top of the line qualitywise and the **Brown Natural Rice**, both common choices for Fitness and Health enthusiasts!

Please let us know how we can be of assistance!!!!

For any information or inquiry don't hesitate, we are always at your disposal.



### CONTACT DETAILS

#### BEGAS AGRO SA

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## CITY backpacks New designs

Every day of life in the city is a journey down winding roads and criss-crossing streets. The vision on which CiTY's products were founded was not conceived in a day. Instead, it is the result of a gradual evolution of the company, built on long tradition and experience, springing from the place that has given us our name: the heart of the city of Athens. The CiTY brand may have been born in September 2012, but each backpack carries the technical know-how and dedication of our mother company -none other than LYCSAC. This company serves as the foundation, the inspiration, and also the "parent" of the project named CiTY. CiTY backpacks are the ultimate urban backpacks, whether for school, university, or for a simple stroll. These are not another run-of-the-mill brand of backpacks, but a constant companion on your adventures of discovery, a backpack designed to

hold memories, successes and precious personal props, all while expressing its owner's personal style.

CiTY - our backpacks were made for the city!

CiTY- because wherever we go, we always come back to the city!

CiTY- because every day is another journey!

CiTY - because our life is a journey and we're loving every second!

Use #MyCityBackpack in Facebook and Instagram and you will be seen.

**And as this year the fashion experts shout MIRROR , CiTY could only follow.**

[www.mycitybackpack.com](http://www.mycitybackpack.com)




### CONTACT DETAILS

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## Webster Athens is offering a New Master Program: “Psychology with an Emphasis in Counseling Psychology”

On August 27, 2019 starts the first cohort of the new master program offered at the Athens Campus of Webster University. The mission of the **MA Program in Psychology with an emphasis in Counseling Psychology** is to provide students with the knowledge and skills necessary to become competent in counseling psychology through academic and experiential learning. The program aims at educating future psychologists who have sound knowledge of the theory and practice of counseling psychology, who are competent consumers and creative producers of social science and psychological

research, who are competent in counseling practice, and who are ethical and sensitive to the cultures, values, and worlds of various clients. Viewing research and practice as interdependent and mutually supporting, the MA in Psychology with an emphasis in Counseling Psychology is based on the scientist-practitioner training model.

Registration has started for this and all other Bachelor and Master programs offered by Webster Athens. We will be happy to discuss your academic aspirations during the summer.



### CONTACT DETAILS

#### WEBSTER UNIVERSITY ATHENS

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#### CONTACT PERSON:

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# SPECIAL PROFILE



ΕΜΠΟΡΙΚΟ & ΒΙΟΜΗΧΑΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΠΕΙΡΑΙΩΣ  
PIRAEUS CHAMBER OF COMMERCE & INDUSTRY

## CONTACT DETAILS

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## PIRAEUS CHAMBER OF COMMERCE AND INDUSTRY, is

the oldest and one of the biggest, Chambers in the country. P.C.C.I.'s members are companies located within the wider region of Piraeus, ranked, according to their activity, in the departments of:

Commerce, Manufacturing, Services, Shipping & Shipbuilding Industry.

### PCCI:

- Declares responsibly, through crucial interventions to the decision-making centers, highlighting the positions of the enterprises at sectoral, local and national level
- Promotes extroversion of businesses by linking them to foreign markets.
- Develops modern tools and innovative services to its members, by contributing to the creation of a more friendly business environment for the productive forces
- Takes initiatives to reduce unemployment and invigorates employees through training and qualification programs
- Contributes to the economic, social and cultural development of the city through sponsorships to associations, organizations and unions
- Promotes research and the interconnection of the academic community with the market and employment
- Plans integrated actions and interventions to upgrade the role of Piraeus as an international shipping and export hub
- Contributes to the development of an integrated investment framework for the exploitation of the real potential of Piraeus and the wider region.



**8<sup>ο</sup> ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ**  
**المنتدى الاقتصادي العربي اليوناني الثامن**  
**8<sup>th</sup> ARAB-HELLENIC ECONOMIC FORUM**

**Athens, 28-29 November, 2019**

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**ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT**