





40 years of Excellence in Partnership



# 2019

# meet the **Arab** ambassadors

**Round Table Business Discussion** 

Organised by

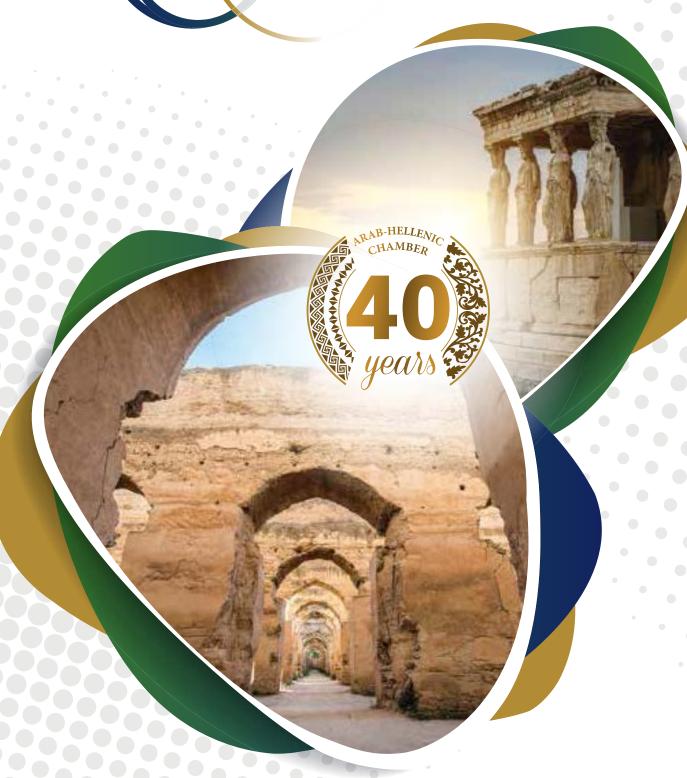


APABO-EAAHNIKO EΠΙΜΕΑΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ANAΠΤΥΞΕΩΣ ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

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### 8° ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ المنتدى الاقتصادي العربي اليوناني الثامن 8th ARAB-HELLENIC ECONOMIC FORUM

Athens, 27-28 November, 2019





ألغرفة العربية اليمنانية للتبرارة م التنمية Араво-еланніко епімеантнріо емпоріоу & анаптузеох

### 40 years of Excellence in Partnership

#### **FOREWORD**



Harris Geronikolas
President



Rashad Mabger Secretary General

Looking back over the Arab-Hellenic Chamber's 40 years of progress and achievements, we take pride in how remarkable our journey has been, positively impacting the Greek-Arab relations. The Chamber's establishment demonstrates the willingness of both sides to strengthen, enhance and elevate the mutual beneficial business and economic relationship. The gradual increase of the trade balance and the growing flow of investment in both directions, are a clear evidence of a successful cooperation which certainly has still a lot of room to grow with many more opportunities to grasp.

In the context of our work and with interest for the development of Greek-Arab relation in mind, it is reasonable to express some concerns and to acknowledge the complexity of the present situation compared to the one forty years ago. New strong economies are emerging and competing vigorously, along with local players that are also battling and demanding their share of the market, be it in exports or in winning the projects.

The Greeks and the Arabs have still some advantages in their favor and hold few strong cards, which, if played right, would help us obtain very satisfactory commercial results and further enhance our relations. This calls upon the Arabs and the Greeks to rethink their priorities and utilize their advantages. The Greeks and the Arabs have been the cradle of the Western and Eastern civilizations respectively and throughout history, both sides have shown exemplary traits in trade, inter-state relations and common understanding in many international issues. Both sides have favorable circumstances as far as their strategic geopolitical position is concerned and are in possession of know-how, resources and other factors. However, in order for small and medium size businesses to gain a margin of profitability and sustainability, these advantages will prove effective if new attitudes are adapted, new business partnerships are made and transfer of know-how technology is affected.

This being said, we now look forward to the two upcoming events, "meet the *Arab* ambassadors", a round table discussion, exclusively for our Chamber's member-companies, which will take place on November 6, 2019 and, the Chamber's flagship event "The 8th Arab-Hellenic Economic Forum" due on 27-28 November 2019, in Athens. This year's Forum will again deal with most relevant topics and enjoy diverse and high-level participation from the Arab world, which will render the Forum dynamic and constructive during the deliberations, discussions, networking and well-arranged business meetings in all the sectors.

As we reflect on those 40 years that have passed, we remember with gratitude, sincerity and appreciation the Chamber's Founders and Pioneers. We will keep their memory alive by holding to our commitments and devotion towards our Member-companies and the business community in Greece and the Arab world and maintaining our high standard services, by always being resourceful, creative and instrumental in enhancing and developing the Greek-Arab relations in all domains.







### **Under the Auspices**











### **General Outlook**

The convening of the "8th Arab - Hellenic Economic Forum" on 27-28 November 2019 has a specific significance, as it coincides with the 40th anniversary of the establishment of the Arab-Hellenic Chamber, but also with the new wave of optimism and prospect for economic growth and development of Greece that has recently overcome the long financial crisis. The frequent visits between Arab and Greek businessmen, as well as the foreign direct investment and flow of tourism, along with the interest shown by the Arab investors in the real estate sector, are all encouraging indications of much anticipated economic growth. Last but not least, the increase in the trade balance between Greece and the Arab world is yet another sign of closer business relation.

We, at the Chamber, continuously strive to create new dynamics in our Forums, by carefully selecting topics of interest. This Forum falls in line with our objectives, as it will tackle plans for reconstruction and modernization of infrastructure in Syria, Iraq, Libya and Yemen. In addition, the focus will be given to sectors of maritime, port industries and real estate. These topics go along with the current affair of interest between the two sides.

Moreover, this Forum will add new dimensions by presenting successful entrepreneurs from Greece and the Arab world, as well as business women to support the increasing urgency to integrate female workforce in all business sectors, so the private sector can accelerate the work done by governments and communities. All these topics will be addressed and presented by key decision makers and relevant experts.

In view of the significance of this event, preparations are underway to ensure distinguished and diverse participations of businessmen from across the Arab world. As in all our events, we look forward to creating dynamics of active deliberation and networking, which will be enhanced by the arrangement of direct meetings between the two sides in all business domains.







#### Level of Participation:

Ministers and high-ranking Government officials, Arab Ambassadors and Presidents of Federations and Chambers of Commerce in the Arab world, Members of the Arab-Hellenic Chamber. High-ranking professionals from the Maritime and Port industries, top executives in the reconstruction process and modernization of infrastructure in the Arab world, active participation of business women entrepreneurs from both sides.

#### Speakers:

CEO's and high-level Executives, young entrepreneurs from Greece and the Arab world.

#### **Strategic Focal Points:**

- 1. Maritime Development, Opportunities and Future Potential
- 2. Port Development & Plans for investment in Greece & the Arab World
- 3. Women Empowerment in the Workforce, Start-Up Businesses, Success Stories & Opportunities for Partnership between Greek and Arab Entrepreneurs
- 4. Open Session & Plenary Discussion
- 5. Reconstruction Projects and Modernization of Infrastructure in countries affected by war in Iraq, Libya, Syria and Yemen Potential & Opportunities
- 6. Future Prospects on Tourism and Investment opportunities in the Greek Real Estate Market

#### Venue:

Divani Caravel Hotel (5-star hotel) https://divanicaravelhotel.com/

#### **Working Languages:**

Greek and Arabic (with simultaneous interpreting)

#### Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

#### Forum's Publications (in English language):

- Forum's Main Brochure
- Special Edition of the Members' Activities Newsletter









### **Preliminary Program**

### Wednesday, 27 November, 2019

10:00-11:00	Registration & Coffee	
11:00-11:30	Opening Ceremony	
11:30-12:45	Session 1 "Maritime Development, Opportunities & Future Potential"	
12:45-14:00	Session 2: "Port Development & Plans for Investment in Greece and the Arab	
	World"	
14:00-14:45	Finger Food & Networking	
14:45-16:00	Session 3: "Women Empowerment in the Workforce, Start-Up Businesses, Success	
900	Stories & Opportunities for Partnership between Greek & Arab Entrepreneurs"	
16:00-17:30	Open Session & Plenary Discussion	

### Thursday, 28 November, 2019

09:00	Registration & Coffee
09:30	Introduction of Sectors for the B2B meetings by the Arab delegates
09:45-11:15	Session 4: "Re-Construction Projects & Modernization of Infrastructure in
	Countries affected by war in Iraq, Libya, Syria & Yemen – Potential & opportunities"
11:15-11:45	Coffee Break & Networking
11:45-13:00	Session 5: "Future Prospects on Tourism & Investment Opportunities in the
	Greek Real Estate Market"
13:00-14:00	Enhanced Coffee Break & Networking
14:00-16:00	Celebrating the "40th Anniversary of the Establishment of the Arab-Hellenic
	Chamber of Commerce & Development"
16:00	End of Forum's Works

Evening Program: Celebrating the "40th Anniversary of the Establishment of the Arab-Hellenic Chamber of Commerce & Development"

19:30	Arrival of Guests, welcome drinks
20:00	Welcome address – Arab Hellenic Chamber

20:10 Speech by the Guest of Honour, the Prime Minister of the Hellenic Republic

H.E. Mr. Kyriakos Mitsotakis\*

20:30 Gala Dinner





### الغرفة العربية اليمنانية للتجارة والتنهية

APABO-ΕΛΛΗΝΙΚΌ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΎ & ANAΠΤΎΞΕΩΣ ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

# 1 Oyears

Excellence
in Service
through
innovation
by people
who care





### منتدى الاعمال والاستثمار العراقي-الاوروبي الرابع 4th Iraqi-European Business & Investment Forum

Athens, 10-11 July, 2019



H.E. Eng. Sharwan Kamel Alwaeli Advisor to the President of the Republic of Iraq

I would like to express my appreciation to the Arab-Hellenic Chamber and to Baghdad Chamber of Commerce for their efforts during the last four years. The convening of these Forums, has created its significant result in the development and enhancement of the economic relations between Iraq and Greece, and between the Business Community in the two countries. Closing, our thanks go to the those who attended and contributed actively in this Forum.



Saeb Nahas Consul of Kazakhstan & CEO Nahas Group, Lebanon

It was my pleasure that I have attended the 4th Iraqi-European Business & Investment Forum as a Speaker about the re-construction of Iraq, our second country, a subject that is of utmost importance to our Group.

I was impressed of the enormous success of this Forum whether to the topics addressed and deliberations and discussion that followed or to the details of the excellent organization.



Shorsh Said Ambassador of the Republic of Iraq to Greece

I would like to express my sincere gratitude to everyone who contributed in organising the 4th Iragi-European Business and investment Forum, with special thanks to the Arab-Hellenic Chamber, which played a great part in the success of this Forum and in establishing a worthy event in terms of organisation, receiving delegations and hospitality as well as attracting a high number of quality Greek, Iraqi and European companies. We hope that such Forums will further contribute in enhancing the Economic and Trade Relations between Iraq and the European Union, given that there is a solid ground and significant potentials for the development of these relations. We wish every success and progress and we hope that such events will be further promoted in the future receiving broader media coverage.



Prof. Dr. Lebanon Hatif Al-Shami Dean - Baghdad College of Economic Sciences University Iraq

This Forum is a proper platform for exchanging of experience and creating business partnership. I would like to express my gratitude for being one of the participants of this Forum. Our thanks go to the Organizers for a job well done.



Tawfic Said Khoury Executive Vice Chairman Consolidated Contractors Company (CCC)

Consolidated Contractors Co. CCC, along with other Arab operating companies in Greece are perusing an effective role in enhancing the Arab-Greek relation in all domains, this is part of our Corporate Social Responsibility... It should be indicated, that in spite of the limited resources of the Arab-Hellenic Chamber, it is, however, playing an instrumental role in the development of the Arab-Greek relations.

Congratulations to our Chamber on its 40th Anniversary.



H.E. Mr. Herbert
Scheibner
Former Minister of Defence
of the Republic of Austria
- Member of the Board of
Directors of the AustroArab Chamber of Commerce
(AACC) - CEO Scheibner
Business Development GmbH

It's the 3<sup>rd</sup> time that I participate in this Forum and I would like to see the fulfillment of our objectives in enhancing European-Arab business relations. Would like to thank the Arab-Hellenic Chamber for the professional organization of such events.



Theodore Xypolias Economic and Trade Affairs Counselor, Greek Ministry of Foreign Affairs

Please accept my sincere congratulation for the impeccable 4th Iraqi- European business @ Investment Forum. I kindly thank you also for the presentation of H.E. Dr. Mustafa Al-Hitti'.

## **Quotes on the 4<sup>th</sup> Iraqi - European Business & Investment Forum**





Souha Katerina Mousbeh Managing Director of Mideast

The number of attendees and the high level of participants and guests was beyond our expectations. You have been doing so far, a great job and it seems that the good efforts that you have been exerting constantly to promote and improve the Arab – European relations have started to get rewarded.



Mohamed Haykal Chairman - Haykal Group UAE

This is my first time I participate in this Forum and I should say that I am very pleased to be here and impressed of the level of participation and organization. Our thanks go to the Arab-Hellenic Chamber for their efforts in this regard.



events.

Apostolos
K. Kampouris
Founding Director,
IMANTOSIS
Architect Engineer U.TH.
MSc in Architecture U.TH.
MSc in Restoration and
Conservation N.T.U.A.

We would like to congratulate you on the excellent organization of the 4th Iraqi – European Business & Investment Forum, and thank you for the opportunity to get in touch with prominent figures and companies in the Iraqi business world.

We wish you good luck in your project

and we are looking forward to your next



Dr. Dimitrios Em. Alexakis, M.Sc., Ph.D Associate Professor University of West Attica Founder & Director of the Laboratory of

Geo-environmental Science & Environmental Quality Assurance (LA.R.GE.)

Firstly, I would like to thank you for the invitation and congratulate you on the excellent organization of the 4th Iraqi-European Business & Investment Forum.

It will be my pleasure and honour to collaborate with Iraqi Scientific and Educational Bodies on environmental issues, environmental educational issues, environmental monitoring, environmental geochemistry, soil remediation, contaminant transport and issues to the assessment of water and soil quality.



Mr. Konstantinos
Zaimis
Business Development
STEELMET S.A.

I hope that the Forum, in addition to fostering a sense of friendship and solidarity between the two countries, will also be able to bring about the desired result by enhancing Greeklraqi business cooperation and investment I would like to thank and congratulate you on the Forum's successful event.



Marios Patsalides Chief Business Development Officer (CBDO), AVAX S.A

I would like to thank the Arab- Hellenic Chamber for an excellent Forum that has been well organized.



George Petrakis Managing Director Dipl. Mechanical Engineer, MSc (Eng)

In continuation to my presence in Athens speaking about our company's experience in Iraq, I would like to thank you for the opportunity you gave us to present our company. The Forum was extremely interesting and according to my opinion very successful.



Laila El Orfi Communications Coordinator ENERGOPIISI S.A.

Congratulations on another successful forum and the amazing speakers presented.

Looking forward to another event by the Arab

Hellenic Chamber of Commerce.



These quotes have been done on a free translation basis

### **NEWS FROM THE ARAB EMBASSIES**



### Goodbye Mr. Ambassador!

On 11<sup>th</sup> September 2019, the Arab Ambassadors, paid tribute at a farewell dinner to a dear friend H.E. The Ambassador of the Arab Republic of Egypt, Farid Monib. The dinner was also attended by Mr. Rashad Mabger, the Secretary General of the Arab-Hellenic Chamber.

During the dinner, the Dean of the Council of Arab Ambassadors & Ambassador of Palestine Mr. Marwan Toubassi delivered a speech expressing the pleasure the Ambassadors have had in knowing and working with H.E. the Ambassador Farid Monib, an outspoken and outstanding professional diplomat, full of wonderful qualities and warmth. H.E. Dr. Noureddine, the Ambassador of the People's Democratic Republic of Algeria, followed with another speech pointing out Farid's qualities as a unique diplomat and expressing his admiration for the friendship that has developed between the Ambassador Farid, himself and the other Ambassadors. Mr. Rashad Mabger, on behalf of the Arab-Hellenic Chamber, expressed his gratitude and appreciation for the Ambassador's constant support to the Chamber's events and activities.

Ambassador Farid, in his warm speech, added how overwhelmed he was with the sincere feelings expressed by his friends the Ambassadors and wholeheartedly reciprocated by mentioning how he enjoyed the close friendships which will live with him for years to come.



From left: Ambassadors Dr. Noureddine, Monib & Toubassi



From left: Ambassadors Toubassi, Dona Barakat – Lebanon & Abdullah Ahmed Osman – The Sudan

Before closing, he wished that all our paths meet, continuously reviving the memories and relationships we have enjoyed in this beautiful country, Greece.

Mr. Ambassador, dear Farid, All the best!





### Farewell Dinner to Ambassador Fawwaz

The Dean of the Council of Arab Ambassadors, the Ambassador of Palestine Mr. Marwan Toubassi hosted a farewell dinner on July 15th 2019, in honour of H.E. the Ambassador of the Hashemite Kingdom of Jordan in Athens, Mr. Fawwaz Al Eitan, which was attended by Arab Ambassadors accredited to Greece, HE. Mrs. Eleni Michalopoulou, Ambassador / Director B3 Directorate for Economic Relations with N. African, Middle Eastern and Gulf countries and Mr. Rashad Mabger, Secretary General of the Arab-Hellenic Chamber.

During the dinner, the Dean, on behalf of the Arab Ambassadors, delivered a speech expressing his appreciation for the time spent with H.E. Mr. Fawwaz Al Eitan, for the friendship and the strong bonds that have been built between him and his peers, the Arab Ambassadors, pointing out our friend's superb qualities and organized activities by which he proved to be a true Ambassador, reflecting the best of his country, the Hashemite Kingdom of Jordan.

Mrs. Eleni Michalopoulou, in her short speech, expressed her gratitude and appreciation for knowing and working with Fawaz along with her best wishes for his future endeavors in his country Jordan.

We at the Arab-Hellenic Chamber, seize this opportunity to wish Ambassador Fawwaz the best of luck and





From left: Mrs Michalopoulou, Mr. Al Eitan & Mr. Toubassi

success in his life and thank him for all the support he extended to the Chamber during his tenure in Greece.

Good luck and all the best dear friend Fawwaz!

### **NEWS FROM THE ARAB EMBASSIES**



## Moroccan Embassy celebrates Enthronement Day in Athens

The Chargé d'affaires of the Embassy of the Kingdom of Morocco to Greece and Cyprus, Mr. Khaled Al-Sabti, held a reception in Athens on the 30th July, to mark the occasion of the 20th anniversary of His Majesty King Mohammed VI's accession to the throne of his ancestors.

The ceremony was attended by more than four hundred government dignitaries, businessmen and Moroccans residing in Greece and Cyprus. Among the attendees, representatives from the office of H.E. the President of the Hellenic Republic, high-ranking officials from the Ministry of Foreign Affairs and other Ministries.

The Chargé d'affaires seized this occasion to stress the strength of the existing traditional friendship between Greece and Morocco and pointed out that the two countries can further explore the potential for yet closer cooperation. He also elaborated in his speech, on his Majesty's vision, wisdom and leadership towards modernisation and development of Morocco and his policy in asserting Morocco's status regionally and internationally. He further pointed out his Majesty's achievement in Morocco's economic growth, justice and elevating the living standards.

The Arab - Hellenic Chamber seizes this opportunity to congratulate the Moroccan people on this precious







occasion and assure the Moroccan Embassy of our full cooperation towards the enhancement of Moroccan -Greek lasting friendship.





# Qatar's traditional sailboat "Al Mubaraki" docked at Marina Zeas on 7<sup>th</sup> August 2019

The 40-meter traditional wooden vessel from Qatar 'Al Mubaraki' arrived to Greece on 24th July 2019 at Thessaloniki City anchoring for two days. Then it went to Mykonos on 3rd of August, to arrive at Piraeus' Marina Zeas on Wednesday, 7th August 2019.

The ship remained at Marina Zeas until Monday 12th August is on a tour to promote the FIFA 2022 World Cup that will be held in Qatar.

The vessel, a traditional wooden sailboat with a 16-member crew, sailed for the island of Corfu before it continues its fourth-month journey that includes stops in a total of 11 ports.

The Embassy of Qatar to Greece organized an event for the arrival of Al Mubaraki at Marina Zeas. During its visit to Piraeus, the ship was open to public.

We, at the Arab Hellenic Chamber, would like to seize this opportunity to congratulate the Qatari Embassy in Athens for this successful event and wish Qatar every success, in making FIFA 2022 World Cup a memorable event!







Source: Embassy of the State of Qatar in Athens

### **NEWS FROM THE ARAB EMBASSIES**



# 19th International Exhibition for Agriculture, Farming and Agricultural Machinery

The Algerian company EXPOSIA, will organise under the patronage of the Algerian Ministry of Agriculture, Rural Development and Fisheries, the 19th International Exhibition for Agriculture, Farming and Agricultural Machinery (SIPSA- FILAHA 2019), in Algiers (Algeria), from the 7th to 10th of October 2019.

This exhibition which will be held on the theme: "For a smart Agriculture, facing the challenge of sustainable food and health security", is aiming to gather several leader companies in the sustainable development of agriculture, to share their knowledge and expertise in the agri-food sector and to set up partnerships with Algerian economic actors in this field.

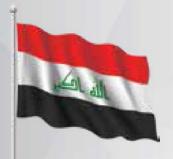
Information & Source: Embassy of Algeria in Athens https://en.sima-sipsa.com.



07>10 OCTOBRE 2019 ALGER - ALGÉRIE







### Iraq GTX-I General Technology Exhibition GTX-9-12 December 2019



The Ministry of Communications in the Republic of Iraq holds the 4th Edition of the General International Annual Exhibition and Conference GTX-I for Technology and Communication, organised by Business Ground Group of Companies for International Exhibitions and Conferences. The Exhibition will take place at Baghdad International Fair and aims at discovering various investment and partnership opportunities for those interested in the technological sector and attract professionals, experts and relevant technological companies.

For further information and inquiries in order to participate in this event, please contact the organisers at:

moc-gtxi@gtx-i.com

moc\_gtxi@moc.gov.iq

009647721685986 / 009647830694198





Source: Greek Ministry of Foreign Affairs & Embassy of the Republic of Iraq in Athens, Greece.

### **NEWS FROM THE ARAB EMBASSIES**



## ME-BEAUTY & FASHION EXPO, 7-10 November 2019, Erbil, Iraq

ME-BF 2019 is the largest professional gathering of Beauty Care, Fashion, Hair Care, Nail Care, Skin Care, Style, Accessories, Jewellery, Women Care, Child Care, Men Care, Saloons, Manicure, Body Contouring, Perfumes and Fragrance, Beauty Centres, and so much more. The Congress exhibition is an event composing of a wide array of health and beauty items, hair care, body care products, bath products, etc. managed by the leading exhibition organizer in Iraq — Era Arbo. Gathering Iraqi and global products, the event gathers buyers across the country and the world. It is the perfect place for buyers, retailers, wholesalers, and importers from across the globe to place orders as well as looking business partners.



Information & Source: Embassy of the Republic of Iraq. www.erbilfair.com



MIDDLE EAST BEAUTY & FASHION
7th to 10th of November 2019
BEAUTY. MAKE UP. BODY CARE
WEDDING. COSMETICS. FASHION.
TEXTILE. STYLE. SHOES. AMBER.
JEWELLERY & ACCESSORIES.



### **OUR CHAMBER'S NEWS**



www.arabhellenicchamber.gr



## A meeting with Mr. Kostas Fragogiannis

On 19th September 2019, Mr. Harris Geronikolas the President of the Arab-Hellenic Chamber, accompanied by the Secretary General Mr. Rashad Mabger paid a curtesy call on the newly appointed Deputy Foreign Minister in charge of Economic Diplomacy and Openness, H.E Kostas Fragogiannis. During this very productive meeting, also attended by Director Kostellenos Fragiskos - Minister Plenipotentiary B - Ambassador, Mr. Geronikolas mentioned the preparations for the "8th Arab-Hellenic Economic Forum" (27-28 November 2019), which coincides with the 40th anniversary since the establishment of the Arab-Hellenic Chamber and briefly outlined the Chamber's journey, achievements and contribution in enhancing both business and friendly relations between Greece and the Arab world throughout these four decades.

He further expressed his gratitude to the Ministry of Foreign Affairs and the Arab Ambassadors accredited to Greece for their continued and substantial support for the Chamber's work and assured His Excellency of the Chamber's full commitment in enhancing and developing the friendly relations between Greece and the Arab world.

H.E. Fragogiannis, in his turn, expressed his appreciation for the Chamber's work and assured



From left: Ambassador Kostellenos, H.E. Fragogiannis, Mr. Geronikolas & Mr. Mabger

Messrs. Geronikolas and Mabger, of the Ministry's support for the Chamber's goals and its pursue in serving the Arab-Greek relations and in achieving its long-term and ambitious objectives.

Mr. Fragogiannis graduated from the British Institute of Marketing (HND) and holds a BSc in Business Administration and an MBA in International Management & Computer Systems (University of San Francisco). The list of his career achievements is long and impressive and we, at the Arab-Hellenic Chamber wish him the best of luck in his new assignment and hope that he may continue to enjoy great achievements.

### **OUR CHAMBER'S NEWS**



### The Libyan Ambassador paid a visit to our Chamber

H.E Mohammed Menfi, the Ambassador of Libya, honoured our Chamber by his visit on the 17th September 2019, and was welcomed by our Secretary General Mr. Rashad Mabger.

Ambassador Menfi, prior to the meeting that was held between the two, was introduced to the Chamber's staff Members and was briefed about the Chamber's various works.

Ambassador Menfi and Mr. Mabger held thereafter a meeting in which they discussed and tackled various issues, starting with the preparation of the "8th Arab-Hellenic Economic Forum" on the 27-28 November 2019, and the ongoing arrangements to celebrate the 40th anniversary since the establishment of the Arab-Hellenic Chamber.

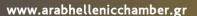
Among the other issues that both Gentlemen discussed, were the participation of the Libyan delegation to this event and the expectation of high-level speakers from Libya, to address the audience on Libya's state plans on reconstruction and modernisation of infrastructure. The Embassy will assist in these efforts as has always been the case and H.E. will honour us with his attendance in this Forum.

We, at the Arab-Hellenic Chamber, are pleased with



Ambassador Menfi & Mr. Mabger

the level of coordination and cooperation we have with the Libyan Embassy in Athens and we seize this opportunity to express our gratitude for H.E. 's support.





# The President and the Secretary General pay a visit to the Secretary General of the Ministry of Foreign Affairs

On 4th September 2019, the President and the Secretary General of the Arab-Hellenic Chamber of Commerce & Development, Mr. Harris Geronikolas and Mr. Rashad Mabger, respectively, met with Mr. Gregory Dimitriadis, the newly appointed Secretary General for International Economic Affairs of the Ministry for Foreign Affairs.

Mr. Dimitriadis has a remarkable career record and we would like to mention just a few of the senior posts he has held during his life. Prior to joining the Ministry of Foreign Affairs, he served as the Executive Vice President of HVA International, a Dutch consulting Firm. From 2016 until 2018 he was the Managing Director of Iskra Zascite and from 2013 to 2015, he served as the Chairman of the Board and CEO of Athens Urban Transport Organization OASA. He has studied in UK and USA and holds a Bachelor Degree in Engineering and two Master Degrees in Telecommunication (UCL) and International Business Relations and International Negotiations (The Fletcher School, Tufts University).

During the meeting, which was also attended by Mr. Doukas Marinopoulos, Counsellor of Economic and Commercial Affairs, Mr. Geronikolas has touched upon the Chamber's activities and the complexities associated with the responsibilities of representing the Federations and the Arab Chambers of Commerce in 22 Arab countries. He further outlined the Chamber's journey, success and achievements and its role in



From left: Mr. Geronikolas, Mr. Dimitriadis, Mr. Mabger & Mr. Marinopoulos

promoting small and medium size businesses in Greece and the Arab World.

Mr. Dimitriadis, took note of the Chamber's work and praised it for making strides towards serving the Greek business community. He also expressed the Ministry's full support of the Chamber and its endeavors to enhance and develop the Arab-Greek business relations in all aspects.

We, would like to wish the Secretary General the best of success at his new assignment and assure the Ministry of Foreign Affairs of our determined and steadfast efforts to develop the Greek-Arab relations in all domains.

### **OUR CHAMBER'S NEWS**



# Constructive and Productive Meeting with Ambassador Nikolaos Argyros

On 16 July 2019, H.E. Nicolaos Argyros, the newly assigned Ambassador to the Kingdom of Morocco, has honored our Chamber with a visit, during which H.E and the Secretary General Mr. Rashad Mabger exchanged views and discussed a variety of business issues, along with the existing friendly relations and strong ties between Greece and Morocco. They both touched upon the promising future and the potential of this relations, in terms of motivation and engagement of the business communities on both sides.

Ambassador Argyros is a professional Diplomat whose career spans over 30 years, at various levels at the Foreign Ministry of the Hellenic Republic. He held the posts of the Counsellor in the General Consulate in Berlin, the Counsellor at the Greek Embassy in Yugoslavia and various posts at the Political Directorates at Ministry of Foreign Affairs, to mention but a few.

He has also served as a Counsellor at the Greek Permanent Representation to the EU and Counsellor at the Ministry of Foreign Affairs. His last position at the Ministry was the Director in C1 Directorate for EU External Relations. He is embarking in his new assignment as the Ambassador of Greece to the Kingdom of Morocco and is concurrently accredited to the Gambia, Guinea-Bissau, Mauritania and Senegal.



Secretary General Mr. Mabger & Ambassador Argyros

H.E. Ambassador Argyros, speaks fluent English, French and German and has a good spoken knowledge of Spanish. He is married to Xanthi Gousta and they have two children.

He was decorated with the Grand Cross of the Order of the Phoenix (Hellenic Republic).

We seize this opportunity to congratulate H.E. in his new assignment and wish him the best of success.

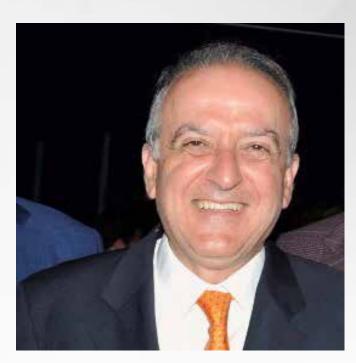




# Konstantinos Piperigos the new Ambassador of Greece to Kuwait

On July 16th H.E. Mr. Konstantinos Piperigos, the new Ambassador designated to Kuwait, paid a curtesy visit to our Chamber. He was received and welcomed by our Secretary General Mr. Rashad Mabger. During their cordial meeting Mr. Mabger and Mr. Piperigos shared their views on the existing friendly, bilateral relations between Greece and Kuwait and its future potential for further development in all business domains, provided that Greek companies strengthen their presence in the Kuwaiti market and engage actively in the mega projects that will be executed in Kuwait, in view of Kuwait's Vision 2035, with regard to the Silk City and the modernization of infrastructure of Kuwaiti islands. Kuwait is one of the healthiest economies in the Middle East, with easiness in market regulations and a welcoming business hub.

Ambassador Piperigos, is a professional diplomat with over 30 years of experience in various administrative, diplomatic and political positions at the ranks of the Ministry of Foreign Affairs of the Hellenic Republic. He has joined the Ministry in 1992 and excelled in all his posts in Greece and abroad. Prior to his assignment as Ambassador of his country to Kuwait, he held the post of Deputy Director for South and Southeastern Asia, Japan and Oceania.



Ambassador Piperigos

Mr. Piperigos is fluent in French, English, German and Russian. He is married to Elpida Tzanis, and has two daughters.

Mr. Ambassador, we, at the Arab-Hellenic Chamber would like to thank you for your visit and assure you of our full cooperation during your stay in the beautiful country, Kuwait.

Congratulations and all the best Mr. Ambassador!

### **OUR CHAMBER'S NEWS**

### Our President attends the Sports Business Summit for South-East Europe

Mr. Harris Geronikolas, the President of the Arab-Hellenic Chamber attended The Sports Business Summit for South-East Europe (19-20 September 2019, Divani Apollon Palace & Thalasso, Vouliagmeni) - a very special event organized by The Economist, an Englishlanguage weekly magazine.

He was very impressed by the selection of topics, the calibre of the attendees, the professional speakers for all the sessions, and the discussion and networking that followed. All that, have greatly contributed to the success of this event which, in his opinion, presented an array of opportunities for those in the sport business in Greece and in Southeast Europe.

Mr. Geronikolas added that the expansion of team sports and the booming of professional athleticism started having a great economic significance. The social impact of sports industry is rising and technological development along with new marketing tools, are creating new opportunities and challenges for all interested parties.

Congratulations to The Economist for this successful event!





### 4th EU-Arab World Summit

A Strategic Partnership

### OCTOBER 29-30, 2019

Megaron, The Athens Concert Hall

Under the patronage of the European Parliament



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Tel.: +30 210 72 89 000 E-mail: m.tsatsi@tsomokos.gr

www.euroarabsummit.com

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Tel.: +961 1780200 E-mail: info@iktissad.com

### **EVENTS & EXHIBITIONS**



## 3<sup>rd</sup> Annual Congress and Exhibition of Food

The Saudi Food and Drug Administration is organizing the 3rd Annual Congress and Exhibition of Food, Drug and Medical Machinery in Riyadh International Convention & Exhibition Center, Riyadh - Kingdom of Saudi Arabia, from September 30 - October 2, 2019. SFDA Annual Conference & EXHIBITION (SFDACE) is the leading event in the region for Food, Drug, and Medical Device. This annual gathering connects SFDA with other stakeholders from private and public sectors demonstrating updates in regulatory sciences and related tools.

For further information, interested parties can contact:

E-mail: aoqahtani@sfda.gov.sa Tel: +966-11-2038222 ext.2065



Source & information: Greek Ministry of Foreign Affairs https://sfdaconf.com







### UNDER THE AUSPICES OF OUR CHAMBER





the date NOV 22 2019 DIVANI APOLLON PALACE

& THALASSO



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### **EVENTS & EXHIBITIONS**



# Our Chamber at the 6<sup>th</sup> Athens International Tourism Expo 2019

The 6th Athens International Tourism Expo 2019, will be held on 6-8 December at Metropolitan Expo and will be, as every year, the official tourism exhibition of Athens for Incoming tourism from other countries to Greece.

The exhibition will focus on three major tourism sectors: The Leisure, MICE and the Luxury Travel. The exhibition grows with new tourism sectors and dynamically will present:

- 300+ Exhibitors from Greece and Abroad (In this year's edition exhibitors from abroad will participate to create combined packages (multi-country) for long haul travelers. In this year edition the exhibition hosts official participations from the following countries: CYPRUS, INDIA, SERBIA, BULGARIA & EGYPT which will promote incoming tourism to their destinations.
- 150 Hosted Buyers from 50 countries will be there for B2B meetings with the exhibitors and
- Trade Visitors of Tourism and other sectors will seek new business partnerships.

#### SUCCESS FACTORS OF AIT Expo 2019:

- The 150+ International Hosted Buyers from over 50 countries which will cover all tourism sectors.
- The B2B meetings between exhibitors and Tour Operators, Travel Agencies, MICE and DMC's specialists.
- Parallel Events by Experts Speakers from Greece and abroad that will focus on the international trends and developments of the travel industry.

Athens: The new Tourism Hub: The exhibition will gradually evolve into a major



International Tourism Exhibition in Greece that will bring together exhibitors and visitors from many countries, giving Athens the position it deserves as a Tourism Hub in the Mediterranean and Southern Europe area.

- Mediterranean / South Europe is one of the biggest receptive tourism destination in the world. Long haul outgoing tourism markets, especially from Asia and the Americas, will provide many millions of tourists in the coming years these travelers usually want to visit more than one country per trip.
- Therefore, professionals from all Mediterranean / South Europe countries should work close together to offer combined packages to these travelers.

The Athens International Tourism Expo 2019 provides the ground for such co-operations among these tourism professionals in order to network and create these combined packages.

For more information, please visit www.aite.gr, Call center +30-2106141164, e-mail: info@leaderexpo.gr





### 3<sup>rd</sup> Edition of the Kuwait Roads, **Bridges and Highways Summit**

The 3rd edition of the Kuwait Roads, Bridges and Highways Summit, will take place in Kuwait, from 21-22 October 2019. The Summit is officially supported by Kuwait's Public Authority for Roads & Land Transport (PART) and the Ministry of Electricity and Water (MEW).

The 3<sup>rd</sup> edition of the Kuwait Roads, Bridges and Highways Summit, focuses on highlighting construction projects in the country, presenting innovations in the area of infrastructure, as well as strengthening networking between public and private organizations.









SUPPORTING ORGANISATIONS







Source & information: Greek Ministry of Foreign Affairs www.roadsinfrastructurekuwait.com

### **EVENTS & EXHIBITIONS**



## Kuwait Travel and Tourism Expo

**Kuwait Travel and Tourism Expo** (KTTE) is taking place on **18-23 December 2019**, in Kuwait International Fair Hall, Kuwait.

The organising companies Leaders Group and Kuwait International Fair aim to attract exhibitors from around the world, as well as Public Organizations and distinguished companies in the Travel and Tourism industry, by creating the conditions for cooperation and promotion of tourism products and services. The program also includes a variety of cultural events.

For more information please contact the organisers at:

Tel.: +96522253803/4

Email: leaders.group.q8@gmail.com

Source: Greek Ministry of Foreign Affairs









## 17<sup>th</sup> International Exhibition on Public Works

The 17<sup>th</sup> International Exhibition of Public Works (17e édition du Salon International des Travaux Publics - SITP) will be held in Algiers, Algeria from 19-23 November 2019. The exhibition is co-organized by the Algerian Ministry of Public Works and the SAFEX exhibition (Algerian Association for Fairs and Exhibitions) which is overseen by the Algerian Ministry of Trade.

Source & information: Greek Ministry of Foreign Affairs www.safex.dz























### **NEWS FROM THE ARAB EUROPEAN JOINT CHAMBERS**



www.arabhellenicchamber.gr

### Arab-Belgium-Luxembourg **Business Forum**

Arab-Belgian-Luxembourg Commerce, in its pursue to enhance the Arab-Belgian-Luxembourg relations, hosted a delegation from the Sultanate of Oman, headed by HE. Minister Yahia Al Jabri, President of Economic special Zone in Duqm and quarries of Duqm and organised a one-day workshop under the title "Oman, a Country of Promising Opportunities".

The workshop was attended by dignitaries from the Ministers of Foreign Affairs in Belgium, Arab Ambassadors and representatives from the department for Foreign Trade of Belgium and the Chamber's Business Members.

The Omani delegates during their presentation, have elaborated on the potentials of the free Zones and the quarries of Duqm and its opportunities. Duqm



Free Zone, is known to be one of the biggest in the area and has close cooperation for nine years now, with Antwerp port of Belgium.

This workshop was followed by lunch and networking among participants. The delegates itinerary included a visit to Antwerp port and presented the advantages of investing in SEZAD Free Zone and exchanging views with the CEO of Antwerp port for wider cooperation between the two entities.

The Mayor of Antwerp hosted a dinner party for the delegates attended by high ranking officials.



Attendees are following visual presentations



H.E. Yahya al-Jabri during his speech

### NEWS FROM THE ARAB EUROPEAN JOINT CHAMBERS

## Arab-British Economic Summit 2019, A shared Vision

The Arab-British Economic Summit 2019: A Shared Vision took place on 3rd July attracting hundreds of senior business executives, diplomats, government officials and investors with an interest in building stronger economic and commercial relations between the UK and the Arab World.

The Summit, which consisted of a day-long conference, accompanying exhibition and gala dinner, succeeded in uniting business representatives from all over the Arab World and from across the regions of the UK to discuss a shared vision of working closer together to achieve common goals of prosperity. There was a clear determination to seize on the enormous opportunities that are opening up in key sectors and new industries based on the advanced technologies such as Al, renewables and FinTech.

The event was judged to be one of the largest and most successful business events ever organised by the ABCC in its more than 40 year history of promoting Arab-British trade and commercial collaboration.

The Rt Hon Baroness Symons, Chairman of the Arab British Chamber of Commerce, formally welcomed all delegates and thanked the event's sponsors and partners who had contributed to making the Summit happen.

The tremendous response to the Summit would add impetus to the building of stronger UK-Arab relations, Baroness Symons said.

The number of delegates exceeded expectations with approximately 700 attending the conference and 600 at the Gala Dinner.



Among the delegates, speakers and keynote speakers were, HE Mr. Ahmed Aboul Gheit, the Secretary General of the League of Arab States, HEDr Abdulatif Bin Rashid Al Zayani, Secretary General of the GCC, HE Mr Al Alghanim, Chairman, Kuwait Chamber of Commerce, Alderman Peter Estlin, Rt Hon the Lord Mayor of the City of London, Mr George Holingbery MP, Minister of State for Trade Policy (UK Department for International Trade) and HE Mohamed Abdo Saeed, President, the Union of Arab Chambers.

Delegates also heard speeches from Mr Simon Penney, HM Trade Commissioner for the Middle East, H E Dr Abdulaziz Aluwaisheg, Assistant Secretary General for Political and Negotiation Affairs, the GCC, H E Dr Khaled Hanafy, Secretary General, Union of Arab Chambers, and H E Dr Sami Alabidi, Chairman, Council of Saudi Chambers.

The Summit was covered by Ms Carina Kamel, Senior Correspondent with Al Arabiya TV.





## ARABBRITISH CHAMBER OF COMMERCE





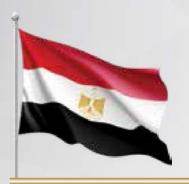








### NEWS FROM THE ARAB CHAMBERS



## Congratulations Mr. Chairman!



Engineer Ibrahim El Araby, has been elected as the new Chairman of the Federation of Egyptian Chambers in August 2019.

Chairman Ibrahim, is a familiar face with enormous presence among businessmen in Egypt and internationally. An engineer by education, an industrial and trader by profession, Ibrahim El Araby is the Vice Chairman of El Araby Group, that manufactures and distributes throughout Africa and the Middle East its own brands, as well as leading Japanese, British, German and Italian brands such as Toshiba, Sharp, Seiko, Alba, Tiger, NEC, Hitachi, Sony, La Germania, Pomethean, and Benq.

Chairman's El Araby profession associations include other major organisations. He is the Chairman of the Union of African Chambers, Vice Chairman of the Islamic Chamber, Treasurer of The Union of Arabic Chambers and co-sharing the African Chinese, Turkish, Japanese, Korean and Mediterranean Chambers.

We, at the Arab-Hellenic Chamber, pride ourselves with our long association and impeccable relations with the Federation of Egyptian Chambers and would like to seize this opportunity to express our sincere



Engineer El Araby, Chairman of the Federation of Egyptian Chambers of Commerce

and utmost intention, to continue on the path of this exemplary relation and to convey our best wishes to Engineer El Araby for his new role at the realm of the Federation of Egyptian Chambers of Commerce.

Source: Federation of Egyptian Chambers of Commerce

## NEWS FROM THE ARAB CHAMBERS



www.arabhellenicchamber.gr



# 1st Edition of the Textile & Clothing Forum

The 1st edition of the Textile & Clothing Forum will be held on 07 and 08 November 2019 in Sousse-Tunisia.

This event is an excellent opportunity for Tunisian and foreign companies operating in the Textile & Clothing sector to build partnership and meet potential new prospects and partners either for production, outsourcing or trade. The Forum consists of Conferences on the Textile & Clothing sector in Tunisia as well as the Environment, B2B Meetings, Site Visits and Networking Meetings.

The Textile - Clothing sector is positioned as a pillar of the Tunisian industry and occupies a place of choice in the national economy. The multiple assets make this sector highly competitive in terms of geographical proximity to Europe, the quality of products compatible with European requirements and standards, short and respected delivery times, a high reactivity compared to small series, low production costs and a highly qualified workforce.

As the most important aspect of this forum is the International B2B Meetings, all efforts are deployed to mobilize the manufacturers, suppliers and distributors to participate to this event

For further information please contact: http://www.ccicentre.org.tn/webtextile/







Source: Chamber of Commerce & Industry of the Centre, Tunis

## NEWS FROM THE ARAB CHAMBERS



# 2<sup>nd</sup> Forum on the Role of Industrial and Free Zones







غرفة التجارة و الصناعة و الخدمات لجهة طنجة - تطوان - الحسيمة Chambre de Commerce d'Industrie et de Services RÉGION TANGER - TÉTOUAN - AL HOCEIMA











Industrial and free zones are viewed as the most vital means of economic and social development intended for attracting foreign and domestic investments, boosting industrial exports and encouraging technology transfer.

On 4-6 December 2019, the 2<sup>nd</sup> Forum on the Role of Industrial and Free Zones will be held in Movenpick Hotel – Tangier, Kingdom of Morocco, under the slogan "Industrial and Free Zones as a System to Stimulate Investment and Facilitate Trade".

The event is organised by the Arab Industrial Development and Mining Organization (AIDMO), the Ministry of Industry, Investment, Trade and Digital Economy (Kingdom of Morocco), the Chamber of Commerce, Industry and Services of the Tangier-Tetouan Al Hoceima Region (Kingdom of Morocco), the Islamic Centre for Development of Trade (Islamic Cooperation Organization), the Moroccan Agency for Investment Development (Kingdom of Morocco) and Tanger Med Special Agency (TMSA).

Parties that are invited to take part in this event are: Ministries of Industry, Trade, Economy, Investment and Finance.

Arab and Foreign Trade Unions and Chambers.

Regional Organizations concerned with trade, industry,



agriculture and investment.

Arab qualitative unions.

Arab Finance Institutions and Bodies of investment development and promotion

General Bodies of Industrial and Free zones and ports. Arab and foreign industrial Businessmen and investors.

For further information, please contact:

Mr. Aladine Ladeed

E-mail: id@aidmo.org

Mobile: +212 676 737725

For registration please visit the link below: aidmo.org/fzi2019



- 1. CHASIOTIS S.A
- 2. BENOSTAN
- 3. K.E.C. DESIGN GIANNOPOULOS
- 4. CAYO CRETA S.A
- 5. TERRA SPATIUM S.A
- 6. CELSIUS SOLAR
- 7. VOULIS GEDEON S.A



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#### **CONTACT DETAILS**

## **CHASIOTIS SA**

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T: +30 210 48 29 636

E: chasiotis@chasiotis.gr

W: www.chasiotis.gr

**CHASIOTIS SA** company, is one of the oldest production and standardization units of Greek handmade pita bread.

It was established in 1980 by Chasiotis family, starting out as a small pita bread production shop to become a high standard unit of  $2.000 \, \text{m}^2$  with a production capacity of  $30.000 \, \text{pita}$  breads per hour.

Today, pioneer in its area, gives extra attention to the quality of its products. From the selection of the ingredients, to the creation of the final product, always maintaining the taste and traditional character of the Greek pita bread.

The company network covers every part of Greece. From 2004 till today, Chasiotis company exports its products to Italy, Belgium, Germany, Denmark, Switzerland, Sweden, United Kingdom, Romania, Bulgaria, Serbia, Armenia, Georgia, Australia, America, Saudi Arabia, United Arab Emirates and Cyprus.

Our company implements certified Food Safety Management System against BRC FOOD international standard.











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#### **CONTACT DETAILS**

#### **BENOSTAN HEALTH PRODUCTS S.A.**

A: 11, Paridos str., 152 35, VRILISSIA-ATHENS, Greece

T: +30 210 613 4952

T: +30 210 804 7590

F: +30 210 8031839

E: info@benostan.gr

W: www.benostan.eu

**BENOSTAN HEALTH PRODUCTS S.A.** is a European R&D company based in Athens, Greece with a primary focus on Women's Health. Benostan started in 1985 by a group of Gynecologists to study the skin alterations during pregnancy.

The company has dedicated over 25 years to clinical research on the beneficial action of plants and especially of the olive oil on the skin.

Our company researches and develops Cosmetic, OTC and Medical Device (MD class I) topical skin formulas in the following areas:

- Conditions originating in the perinatal period
- Pregnancy
- Childbirth and the puerperium
- Skin and subcutaneous tissue
- Genitourinary system

They cover a wide range of therapeutic categories in: Gynecology, Feminine Hygiene, Dermatology, Hyperpigmentation, Radiation Skin Care, Decubitus Ulcer, Hair Loss. Our products are designed to act both as an alternative and as a complimentary option to any pharmaceutical prescription form.

Our goal is to provide solutions to specific skin need naturally, as well as to solve skin problems on all aspects of women's life cycle.

Our approach is based on ethnic, hereditary, and age characteristics in the skin and that allows us provide targeted, market specific and safer solutions to our partners worldwide.



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#### **CONTACT DETAILS**

K.E.C. Design

A: 20, Metamorfoseos St. - Alimos 174 55

T: +30 211 770 7227

E: info@kec.gr
W: www.kec.gr



**K.E.C. DESIGN** is a company specializes in the Foodservice & Laundry Consultancy. We have a cooperation with Electrolux-Professional, the largest foodservice and laundry equipment company in the world, and we are authorized to market its products. Our company is experienced in the design, supply, installation, and maintenance of all professional catering and laundry equipment required for the efficient, accurate, and smooth operation of your business.

We provide the best technologically advanced products regarding professional kitchen and laundry equipment and are catering to the needs of its customers by ensuring high-level design and configuration of equipment, as well as the necessary functionality of the products and the efficiency of your business. The experienced, expert staff is capable of answering all your questions, and proposing the ideal layout and the most appropriate products for every kind of business.

The studies are carried out by a Mechanical Engineer with extensive experience in Foodservice & Laundry Consultancy, and all electromechanical project designs for the integrated and proper installation of the proposed equipment are provided.

By choosing Electrolux Professional for the needs of a kitchen and laundry, one ensures access to the largest global network and high quality, which is continuously supported technically by expert associates.





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Plaka | Elounda

#### **CONTACT DETAILS**

### **CAYO EXCLUSIVE RESORT & SPA**

**T:** +30 2810 370440 **E:** info@cayoresort.com











**CAYO**, situated on a hillside in Northeast Crete next to the picturesque village of Plaka, Elounda offers breathtaking views of the Spinalonga Island and the gulf of Elounda. Cayo's guestrooms and villas capture the charm and the mystery of the Spinalonga Island with the minimalism of the interiors and the setting of the pools that seem to flow into the sea beyond.

Cayo consists of superior pool rooms, special suites with private pools, 1 grant pool Villa, 3 restaurants, 2 main pools, Spa, Fitness Centre, Boutiques, Conference room for conferences, cinema and special events.

#### Location

- Panoramic view of the Spinalonga Island & the Gulf of Elounda
- 5 minutes' walk from traditional fishing village of Plaka
- A short boat ride from the Spinalonga Island
- 60 minutes' drive from the Palace of Knossos the ceremonial and political center of the Minoan Civilization and culture
- 15 minutes' drive from the seaside town Agios Nikolaos, with its unique lake connected to the sea by a narrow inlet

### **Getting There**

- 1 hour's drive from Heraklion International Airport
- Direct flights to Heraklion International Airport available from many major European and selected international cities







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#### **CONTACT DETAILS**

Terra Spatium SA

A: 90 I. Metaxa str., Karellas Koropi GR-19400 P.O.BOX 049, GR-19002 PAIANIA

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Administration & Public Affairs

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**TERRA SPATIUM SA** is a Greek SME with almost 30 years of focused experience and a wide range of capabilities in the fields of Remote Sensing and Geo-information. Taking advantage of the resources, skills and experience built since 1989 when the company was established, TERRA SPATIUM creates added value for its customers through application specific processing, production and dissemination of all-source geospatial data and Geo-information.

TERRA SPATIUM is able to design, implement, organize and support rigorous geospatial systems and customized applications. From system architecture & operational concept to software & hardware integration, including Geo-Data Base, Image Server, GIS projects and their respective Web application. Taking advantage of the resources and the highly experienced personnel TS is able to exploit big earth observation data offering cutting edge geospatial services with the use of various technologies (free and open source software, proprietary/commercial software), horizontal Spatial Data Infrastructures according to the INSPIRE Directive. TERRA SPATIUM carries the industrial support of the Greek centre of HELIOS-II ground user segment.

TERRA SPATIUM is Co-Founder of EUGENIUS Association (European Group of Enterprises for a Network of Information using Space). The ambition is to jointly deploy services to public and private customers, regional and local, which need cost effective and sustainable applications.



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## °celsius

## **CONTACT DETAILS**

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COMPANY PRODUCING SOLAR AND ELECTRIC

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T: +30 210 408 2391
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E: info@celsius-solar.gr

W: www.celsius-solar.gr

CONTACT PERSON:

Kalogirou Athina

Pr Manager

**HEATERS** 

M: +30 6934668634

E: atkalogirou@gmail.com

**CELSIUS SOLAR** company was founded in 1978 and specializes in the production of solar and electric water heaters. Our experience in producing highly efficient economical products make us justifiably proud of our contribution to society. Always faith to our principle for excellence in design and continuous advancements. All our products follow the European standard and specification offering guaranteed results. Ready to provide solutions our company targets both domestically and international markets. Solar water heaters, electric heaters, electric water heaters with solar integration vertical storage tanks, buffers complete forced circulation (split systems) for the production of hot water and / or space heating with the use of solar energy and a large variety of pump stations. Our company is known for providing the best customer service with workers willing to aid you whenever the moment calls for it.







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### **CONTACT DETAILS**

## **VOULIS**

A: 2nd klm. Naoussa-Railway Station, 592 00, NAOUSSA IMATHIAS, Greece

T: +30 2332 440 500 - 519

F: +30 2332 28249 E: info@voulis.com

W: www.voulis.com

Our company specializes in the chemicals production market for car care and protection as well as other industrial purposes since 1983.

We claim to be one of the largest companies of this market all over Greece.

We design, produce and provide our products giving special importance to the quality and the high service for our clients.

In our laboratories we are able to study and execute the producing procedure for any kind of product concerning the market we specialize at, and it may be of your interest.

We apply to: Car and truck wash shops – car workshops - gas stations – retail market – ships – industry

Compartments: Marketing, research and development, quality proof, packing, deposit, transportation, sales, exports.









- 1. ATHENS CHAMBER OF SMALL & MEDIUM SIZED INDUSTRIES
- 2. ATHENS' CHAMBER OF TRADESMEN
- 3. DEVISE ENGINEERING S.A.
- 4. ENERGY FINANCIAL GROUP LTD.
- 5. GREEK BRANDS S.M.P.C
- 6. INTRACOM TELECOM S.A.
- 7. WEBSTER UNIVERSITY, ATHENS CAMPUS
- 8. ZARIFOPOULOS S.A.



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## Athens Chamber of Small & Medium Sized Industries

The Athens Chamber of handicrafts was founded in 1940 and expresses the interests of small and medium-sized enterprises, approximately eight hundred occupations.

It has significant intervention in broader and topical social issues, e.g. environment and recycling, unemployment and its impact on the socio-economic fabric, corporate social responsibility, etc.

**The Athens Chamber** provides compensatory services for its members on issues that concern and are related to the operation and growth of their businesses.

Specifically:

- e-learning (Long distance) education
- Consulting on issues of openness

Through the network **Enterprise Europe Network** 

• Business consulting-business Mentor

Advisory and information entrepreneur, on market issues



The President Mr. Pavlos Ravanis

and business practices.

- Finding sources of funding Electronic platform of "Find Service investment projects", http://investmenttools.uhc.gr/
- Advisory on licensing spatial
   Specialized information on licensing issues and development of small and medium-sized enterprises
- One-stop service (electronic services)
- Legal support in commercial matters companies

Counseling and guidance in matters of commercial company law.

- Civil Mediation services trade disputes
- «Mediation Center of the Crafts Chamber of Athens '-Advisory
- Training services for security technician Education of members with tutorials.
- Advisory to insurance pension issues
- Online pre-registration and download your certificate
- Granting of a digital signature to entrepreneurs –
   Members



#### **CONTACT DETAILS**

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E: info@acsmi.gr
W: www.acsmi.gr



www.arabhellenicchamber.gr

## Athens' Chamber of Tradesmen

Founded in 1925, the Athens Chamber of Tradesmen (EEA) has been actively supporting Greek economy and entrepreneurship for almost a century. It is the largest Chamber in the country, managed by an elected Board of 51 Directors and it constitutes the main liaison between its members and State Bodies. The Board aims at turning the E.E.A. into a model chamber that decisively contributes to the support of entrepreneurship. The main objective is to increase contributory services and, combined with the already big offer in information, training, protection and development of its members within the business environment, to further contribute to the recovery of the national economy. It realizes European programs, supports cooperation networks, enhances extroversion and performs bilateral contacts.

#### **Administrative Committee**

President: Ioannis Chatzitheodosiou
First Vice President: Nikolaos Grentzelos
Second Vice President: Nikolaos Kogioumtsis

Third Vice President: Ilias Mandros General Secretary: Dimitrios Gavalakis Economic Supervisor: Panagiotis Pantelis

G.E.MI. (General Commercial Registry) and Business

Service Officer: Georgios Zikopoulos

**Business Support and Consulting Officer:** loannis

**Vafeiadakis** 

International Public Relations and Relations with Social

Partners Officer: Georgios Kavvathas



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# DEVISE ENGINEERING Treatment of HOSPITAL Wastewater with Packaged Plants - New Contracts in IRAQ

DEVISE ENGINEERING is an experienced Water & Wastewater Treatment Plant Manufacturer, providing effective solutions for municipal and industrial applications.

DEVISE proudly announces that it has recently been awarded a new Contract in the demanding sector of decentralized HOSPITAL Wastewater Treatment.

The project concerns the Design, Construction & Supply of Two (2) Package and Modular Wastewater Treatment Plants for Hospital effluent in Iraq (rebuilding areas). The design capacity of each treatment plant is 150 m3/d, uses MBR technology and UV disinfection, and includes also a Containerized Sludge Dewatering Plant.

DEVISE has already supplied another WWTP in Iraq to Morgan Hospital in Babylon area in Iraq. The scope of the works of DEVISE included the Design, Construction & Supply of a Package and Modular Wastewater Treatment Plant of a total capacity of 300 m3/d using Physical-Chemical separation and MBR technology. In this case, DEVISE ULTRA-CLEARTM Bio-Plant was offered including a Containerized Sludge Dewatering Plant CSDP.

The effluent wastewater quality from hospitals can vary depending on its size and its specialization. The challenge of treating the variety of contaminants found in the hospital wastewater is very high and the Techniques and Solutions used are different and more specialized, thus making DEVISE the ideal partner for such applications.





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# "Smart Business Home" Service Flexible Use Of Registered Address / Physical Offices In Greece

Energy Financial Group, in response to the need of companies to maintain a physical office and/or registered location, in a flexible and cost-effective way, while enjoying all the benefits available by professional office premises infrastructure, introduces "SMART BUSINESS HOME" service.

#### **Benefits**

- Use of registered address and physical office, conveniently situated at a central Athens location.
- Fixed cost, for the time horizon you choose.
- Plethora of additional services that can support any company's operation.

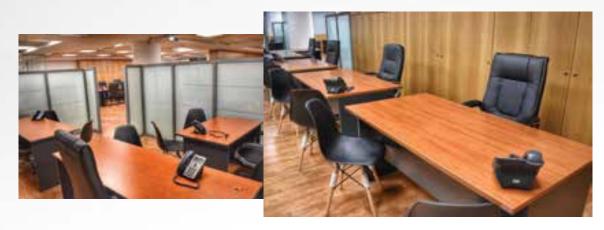
### Service Features

 Working place (desk, telephone device, chair, 2 guest seats)

- Wireless Internet Access
- Availability & use of dedicated storage cabinets
- Active reception desk, servicing all premises
- Management/storage of physical correspondence, upon request
- Use of shared kitchen /toilet and related consumables
- Use of presentation room up to 5 hours, once a month (subject to availability)
- Daily cleaning & regular maintenance
- Lease contract, for all lawful use

## **Additional Optional Services**

- Use of meeting rooms
- Shared use of printer/copier
- VoIP dedicated telephone number Full Secretarial support
- Additional adjacent working places





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Greek Brands Fine Foods in "ones to watch" list of European Business Awards 2019 and a nominee in "Growth Strategy Of The Year" category.

ONES TO WATCH

Greek Brands Fine Foods has been named as 'One to Watch' in Europe in a list of business excellence published by the European Business Awards, one of world's largest and longest running business competitions.

Thus, we are pleased to announce that our company was chosen beyond other stakeholders and companies from all over the Europe, as it demonstrates exceptional achievement, in "Growth strategy of the year" category, and reflects the whole program's core values of innovation, success and ethics.

Adrian Tripp, CEO of the European Business Awards, said: "The companies chosen as 'Ones to Watch' are the most inspirational, successful and dynamic in Europe".

The next step for us now, is to win the award of "Growth Strategy Of The Year".

Thus, we kindly asking for your vote. In EBA's official site we have published a video, explaining the reasons we have

to win. The video will be available to view online for 10 weeks at: www.businessawardseurope.com .

From Monday 16th of September till Tuesday 26th of November we will need your support, with your vote! Stay tuned to our social media accounts for more & new info!



Find us on Lin: https://www.linkedin.com/company/greek-brands/ on Fb: https://www.facebook.com/greekbrandsfoods/ & visit our YouTube channel: https://www.youtube.com/greekbrands



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## Intracom Telecom Undertakes a "Smart Policing" Project

Intracom Telecom, a global telecommunication systems and solutions vendor, signed a contract with the Hellenic Police Directorate of the Ministry of Citizen Protection of Greece for the "Smart Policing" project, which aims at rapidly and safely identifying and verifying citizens, vehicles and security documents.

Intracom Telecom will carry out the study, design and deployment of the integrated information system. The solution consists of core building blocks related to face recognition, automated fingerprint identification, security documents processing and verification of authentication, complex information searches to legacy and new databases, as well as correlation of information from the aforementioned records. The company will supply the system to Hellenic Police in order to be

implemented by various agencies "on the go" while being on the field, and by the Hellenic Police Directorate.

Nikolaos Velentzas, GM of Intracom Telecom, notes: "We are pleased to be trusted by the Hellenic Police Authority to develop and implement a smart solution that will minimize criminality indicators and facilitate the operations of the security authorities. Smart policing will help Hellenic Police to focus on the sources of crime allowing them to make strategic deployment decisions and respond to incidents faster."

### **Alexandros Tarnaris**

Director

Marketing & Communications Dept.





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## Webster Athens offers Corporate Scholarships to Arab & Greek businesses of AHCCD

The Athens Campus of Webster University USA is starting the new academic year 2019 - 2020, providing higher education scholarship opportunities and offering major scholarships - for Master, Bachelor and Graduate Certificate programs - to the Arab and Greek businesses, members of the Arab-Hellenic Chamber of Commerce and Development. The MBA program and certificates could be provided online via virtual class courses.

The "Webster University Walker School of Business & Technology" is offering, for the first time in Athens, the Project Management and the Oil & Gas Graduate Certificate to Arab & Greek businesses employees, and their families.

The Project Management graduate-level certificate is designed to equip executives with advanced knowledge and the practical skills needed for successfully completing projects on time within budget.

The Oil and Gas Graduate Certificate is only available in Athens Campus, and will offer a unique and advanced-level introduction to the managerial operation of the petroleum industry, along with a review of emerging energy issues. It will address major components of the upstream and downstream oil and gas operations.

Webster Athens now accepts applications for the Fall Semester of the academic year 2019-2020.







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## ZARIFOPOULOS: We raise the bar on critical facilities and infrastructure security

ZARIFOPOULOS S.A. holds the 1st place in the sector of Electronic Security and Fire Safety Systems and undertakes specialised projects demanding highly skilled scientific and technical personnel.

By the end of the year, for the first time in Greece, the Company will install and deliver in full operation a special Under-Vehicle Inspection System, to the Patras' Port Authority.

The certified scanner of US supplier GATEKEEPER, will be installed in a first level control area, through which all vehicles pass, before entering into ships at berth (subject

to Regulation 725/2004 – ISPS code).

Based on the records of operation of the Security system of the Patras' Port Authority, after extensive controls in trucks and private cars, it appears that 70% of the violations are identified in the outer parts of vehicles, mainly in the undercarriage. Examples include modifications in the fuel tank, the spare wheel area and elsewhere.

The above highlight the necessity for operating certified Vehicle Inspection Systems in Port areas and other high-security facilities e.g. airports, embassies, military bases etc.





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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT