





8° APABO-EAAHNIKO OIKONOMIKO ФОРОУМ المنتدى الاقتصادي العربي اليونائي الثامن 8th ARAB-HELLENIC ECONOMIC FORUM Athens, 27-28 November, 2019 Πτήσεις 5 φορές την εβδομάδα από Αθήνα για Μπαχρέιν και όλο τον Αραβικό Κόλπο με τα νέα Α320neo





ours. Yours.

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# Special Edition

Chamber's Foreword2
8 <sup>th</sup> ARAB-HELLENIC ECONOMIC FORUM
General Outlook & Program4-7
Guests Speakers, Keynote Speakers,
Moderators & Sessions Speakers8-9
Special Contribution & Support:
Kuwait Chamber
of Commerce and Industry10-11
Qatar Chamber 12-13
Jordan Chamber of Commerce14-15
Aqaba Chamber of Commerce
Enterprise Greece18-19
Arab-Hellenic Chamber's Profile20
CHAMBER'S EVENTS & ACTIVITIES
Open plenary discussion
"Meet the Arab Ambassadors"22-23
Courtesy Visit to the Minister of Tourism,
Mr. Harris Theoharis24
Meeting of the Arab-Foreign Joint
Chambers in Berlin25
6th Athens International Tourism Expo 201926
7* EXPOTROF27
SPECIAL INSERTIONS
MYTILINEOS - Foundation of
the new CCGT34-35
Interview with Mr. Azim Weiss, President
of the Syrian House of Greece 36-37
Egypt Investment Map 40
NEWS FROM THE ARAB EMBASSIES
Egyptian Armed Forces Day41
UAE Week of Tolerance 44-45
Walcoma Mr. Ambarrador 46

Honoring the Greek Community
in The Sudan
Women of Resilience49
Athens Houses a Photo Exhibition
on Casablanca51
AHCCD 40-year Anniversary60
NEWS FROM THE ARAB-EUROPEAN
JOINT CHAMBERS
AACC: Two Reasons to Celebrate61
ABLCC Business Forum
"Kuwait Vision 2035"62-63
ABLCC: 10th Doing Business with
Arab Countries
NEWS FROM THE ARAB WORLD
IFEX: Iraq Finance Expo78
9th Iraq Defence Exhibition (IQDEX)82
Iraq Renewable Energy Exhibition
& Conference (IREX 2020)84
The Agricultural Week Exhibition in Iraq86
1st Dhi Qar Conference & Exhibition
for Energy, Construction and Investment 88
NEW MEMBERS90
MARBLE SACHANAS92
COFFEE ISLAND94
OIKONOMAKIS GLOBAL LAW OFFICE96
NIKOLAOS MARGETIS, M.S.C98
EMELKO99
MEMBERS' NEWS 100
DEVISE ENGINEERING S.A 102
HOTEL GRANDE BRETAGNE
SKAGIAS
NUTRIA 106
ZARIFOPOULOS S.A107
DRAKOULAKIS D 108

# 40 years of Excellence in Partnership

#### FOREWORD



Harris Geronikolas President



Rashad Mabger Secretary General

The culminating function of this highly productive year is the "8th Arab-Hellenic Economic Forum" and its side events marking the 40th anniversary of the establishment of the Arab-Hellenic Chamber, due to be held on 27-28 November 2019 at the Divani Caravel Hotel in Athens. The events will be well attended by both Greek and Arab participants who will benefit by this year's shift in areas of focus and by a special analysis of some of the aspects of contemporary economic trends which will attract interest of both sides.

In November 6<sup>th</sup>, 2019, our Chamber organized a successful pioneer event – a 'Round Table Business Discussion' between the Arab ambassadors accredited to Greece and our member companies. The function that was attended by Greek government officials, developed into constructive discussions followed by intensive networking.

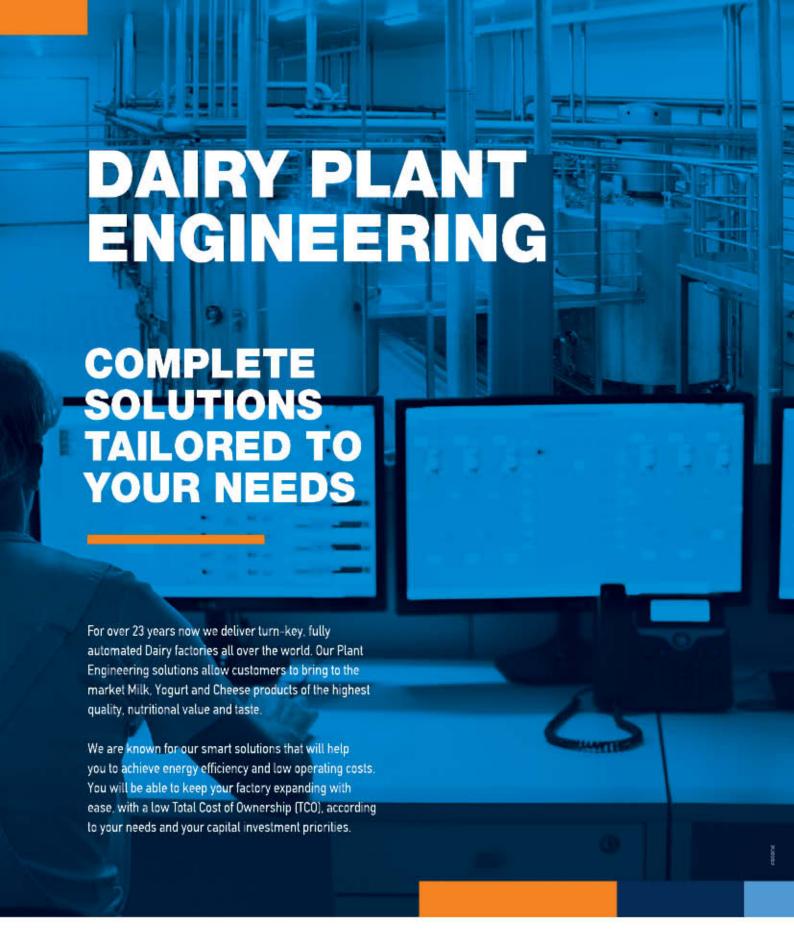
During the months of March and July 2019, our Chamber organized two other important and successful events, a Workshop "Doing Business in the Arab world" and the "4th Iraqi - European Business and Investment Forum" which opened for our members new horizons and ideas. The best success indicators for these events are probably the growing interest in our Chamber memberships and the impressions and testimonies from the participants from both sides which makes us proud.

Increasingly, the digital economy is becoming intertwined with the traditional economy and it is clear now that future economies will be based on digital computing technologies which will become more important for production processes worldwide. Human labor is increasingly replaced by computers and machines and the countries that still depend on it, lose their competitive advantage - which is cheap labor. Those who haven't made any steps in this direction will need to find ways to be able to finance the costs of digital transformation, to re-imagine how to create and distribute in this new environment and develop new digitally driven economic and business models. For all the above reasons, we are planning to reflect this issue in our future events, so we can stay compatible and become part of this new Economic era.

Last but not least, we would like to pay a tribute to the founders and pioneers of our Chamber who have paved the way for our Chamber's development, with their hard work and a lot of effort. We are deeply indebted to them for their perseverance and dedication and will always remember them with gratitude and respect.

In conclusion, we would like to thank the Greek authorities, the Arab league, the Union of Arab Chambers, the Council of the Arab Ambassadors in Greece, our member companies and the Board of Directors for their continuous support. Special thanks also go to the staff members of the Arab-Hellenic Chamber for their devotion and hard work.

We hope that our Chamber's 8th Economic Forum will be as useful and successful as the other events and that you will all enjoy being part of it.









# **Under the Auspices**











# With Special Contribution and Support











# General Outlook

The convening of the "8th Arab - Hellenic Economic Forum" on 27-28 November 2019 has a specific significance, as it coincides with the 40th anniversary of the establishment of the Arab-Hellenic Chamber, but also with the new wave of optimism and prospect for economic growth and development of Greece that has recently overcome the long financial crisis. The frequent visits between Arab and Greek businessmen, as well as the foreign direct investment and flow of tourism, along with the interest shown by the Arab investors in the real estate sector, are all encouraging indications of much anticipated economic growth. Last but not least, the increase in the trade balance between Greece and the Arab world is yet another sign of closer business relation.

We, at the Chamber, continuously strive to create new dynamics in our Forums, by carefully selecting topics of interest. This Forum falls in line with our objectives, as it will tackle plans for reconstruction and modernization of infrastructure in Syria, Iraq, Libya and Yemen. In addition, the focus will be given to sectors of maritime, port industries and real estate. These topics go along with the current affair of interest between the two sides.

Moreover, this Forum will add new dimensions by presenting successful entrepreneurs from Greece and the Arab world, as well as business women to support the increasing urgency to integrate female workforce in all business sectors, so the private sector can accelerate the work done by governments and communities. All these topics will be addressed and presented by key decision makers and relevant experts.

In view of the significance of this event, preparations are underway to ensure distinguished and diverse participations of businessmen from across the Arab world. As in all our events, we look forward to creating dynamics of active deliberation and networking, which will be enhanced by the arrangement of direct meetings between the two sides in all business domains.

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#### Level of Participation:

High-ranking Government Officials, Arab Ambassadors, Presidents of Arab Federations and Chambers of Commerce, CEO's & High-level Executives and Representatives of Business Companies in Greece and the Arab world.

#### Strategic Focal Points:

- Maritime Trends, Opportunities and Future Potential
- Port Development & Plans for investment in Greece & the Arab World
- Reconstruction Projects and Modernization of Infrastructure in countries affected by war: Iraq, Libya, Syria and Yemen
- Women Entrepreneurs & Start-Up Businesses: Success Stories & Future Trends
- Prospects & Opportunities in Tourism and in the Greek Real Estate Market

#### Venue:

Divani Caravel Hotel (5-star hotel) https://divanicaravelhotel.com/



#### Working Languages:

Greek and Arabic (with simultaneous interpreting)

#### Media Coverage:

Greek official TV, Arab media (Al-Ahram and Al-Sharq Al-Awsat) and reporters of satellite TV channels operating in Greece.

#### Forum's Publications (in English language):

- Special Edition of the Members' Activities Newsletter (MAN)
- AHCCD Business Directory 2019-2020





# Program

## Wednesday, 27 November, 2019

09:00-09:45	Registration & Coffee
09:45-10:30	Opening Ceremony
10:30-11:45	Session 1: "Maritime Development, Opportunities & Future Potential"
11:45-12:15	Coffee Break & Networking
12:15-13:15	Session 2: "Port Development & Plans for Investment in Greece and the Arab
	World"
13:15-14:15	Plenary Session and Open Discussion on water management, the initiative
	of Sharjah Chamber for the support of small and medium-sized projects,
	intelligent BIM technology, alternative decision-making methods for leaders
	and sustainable building models.

#### **Evening Program:**

Celebrating the "40th Anniversary of the Establishment of the Arab-Hellenic Chamber of Commerce & Development"

19:30	Arrival of Guests
20:00	Welcome address
20:10	Keynote Address by Representative of the President of the Hellenic Government,
	the Alternate Minister of Foreign Affairs, Mr. Miltiadis Varvitsiotis
20:30	Gala Dinner

## Thursday, 28 November, 2019

10:00-10:30	Registration & Coffee
10:30-10:35	Introduction of Sectors of the Arab delegates for the B2B meetings
10:35-11:45	Session 3: "Re-Construction Projects & Modernization of Infrastructure
	in Countries affected by war (Syria, Iraq, Libya & Yemen): Potential & opportunities"
11:45-12:45	Session 4: "Women Empowerment in the Workforce, Start-Up Businesses,
	Success Stories & Opportunities for Partnership between Greek & Arab
	Entrepreneurs"
12:45-13:15	Coffee Break & Networking
13:15-14:15	Session 5: "Future Prospects on Tourism & Investment Opportunities in the
	Greek Real Estate Market"
14:15-15:15	Light Lunch & Networking
15:15-17:30	B2B meetings between the Arab Businessmen with their Greek Counterparts
	in all business sectors

End of 8th Forum's Sessions and B2B meetings

17:30

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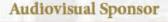






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Miltiadis Varvitsiotis Alternate Minister of Foreign Affairs, Representative of the President of the Hellenic Government



Rashad Mabger Secretary General, Arab-Hellenic Chamber of Commerce and Development, Greece



Ioannis Plakiotakis Minister of Shipping & Islands Policy, Greece



Harris Geronikolas

and Development, Greece

Chairman of the Board of Directors Arab-Hellenic Chamber of Commerce

Shipowners Association, Greece



Capt. Mohamed Dalabieh

Konstantinos Michanetzis Co-founder, Athens Maritime Innovation Center & CEO, Sylipsis Corporation, Greece



Taha Qirbi President, ARBERRA Corporation,

Dr. Sofana R. Dahlan

Attorney at Law & Founder SRD Legal Firm, Jeddah, Saudi Arabia



Secretary General,

Mouddar Khouja Secretary General, Austro-Arab Chamber of Commerce,



Dr. Nejia Ben Helal Founder of Manchester Academy and Oxford House College & President, Union of the Tunisian



Tawfic Said Khoury Executive Vice Chairman, Consolidated Contractors Company (CCC), Greece



George Venizelos er, Dry Chartering Department Eastern Mediterranean, Greece



Dr. Evangelos Kyriazopoulos Secretary General, Minister of Shipping & Islands Policy,



Moustafa Al-Hiti President, Rebuilding Fund for Areas Affected by Terroristic Operations (ReFAATO), Council of Ministers, Iraq



8° APABO-EANHNINO OIKONOMIKO ФОРОУМ المنتدى الاقتصادي العربي اليوناني الثامن

8th ARAB-HELLENIC ECONOMIC FORUM Athens, 27-28 November, 2019

Mohamed Abdo Saeed President, Union of Arab Chambers



Dr. Sara Algazzar Dean, College of International Transportation & Logistics, Arab Academy for Science, Technology and Maritime Transport (AASTMT), Egypt



Qaisar Hijazin Secretary General, Arab-Belgian-Luxembourg Chamber of Commerce, Belgium



Mohamed A. Raeid President, General Libyan Union of Chambers & President and CEO, Al-Naseem Co., Libya



George Eleftheriou CEO & Co-founder of Sentio Solutions, Greece



Fotis S. Kokotos Managing Director, Elounda Real Estate Development, Founder of SpaTech Ltd, B.D. member, Elounda SA hotels & Resorts, Greece

# Guest Speakers, Keynote Speakers, Moderators & Sessions Speakers





Dr. Kamal Hassan Ali Assistant Secretary General, Head of Economic Affairs, League of Arab States, Egypt



Marwan Emile Toubassi Dean of the Arab Ambassadors & Ambassador of the State of Palestine, Greece



Kostas Fragogiannis Deputy Minister for Economic Diplomacy and Openness, Ministry of Foreign Affairs, Greece



George K. Xiradakis Founder - Managing Director, XRTC Business Consultants, Greece



Nicholas G. Gerassimou Board Member of the Hellenic Association of Maritime Law, Board Member of the Hellenic Association of Maritime Lawyers, Greece



Dr. Nikolas Pyrgiotis Co-founder, Athens Maritime Innovation Center, Greece



Dr. Khaled Hanafy Secretary General, Union of Arab Chambers, Lebarron



Saleh Al-Hasni General Manager Investment (OSS), Special Economic Zone Authority of Duom. Oman



Dr. Ghassan Ejjeh Senior Vice-President, BESIX group & BESIX SANOTEC S.A. and international expert in water management issues, Belgium



Raghda Hamad Omran Taryam Board Member, Sharjah Chamber,



Anastasia Tsagka Senior BIM Engineer / Architectural Engineer MSC, Consolidated Contractors Company (CCC), Greece



Dr. Alkistis Agio Leadership Philosopher, Author of 'THE STOIC CEO',



Dr. Amer Kharboutly Director General, Damascus Chamber of Commerce, Syria



Yasser Al-Jabi Prof. of Urban Planning & Restoration, University of Damascus, Syria



Dr. Saleh S. Jallad Financial Consultant, Consolidated Contractors Company (CCC), Publisher of Middle East Economic Survey (MEES) & Board Member of AHCCD



Basima Abdulrahman Founder & CEO, KESK Co., Iraq



Harry Theocharis Minister of Tourism, Greece



Angela Gerekou President, Greek National Tourism Organization (GNTO), Greece



Georgios Filiopoulos Chairman & CEO, Enterprise Greece,



Ioanni s Revithis
Member of the Board of the Greek Real
Estate Federation Former President of the
Greek Real Estate Federation Realtor Economist - Real Estate Appraiser,
Greece



#### KUWAIT CHAMBER OF COMMERCE & INDUSTRY



Kuwait Chamber of Commerce and Industry (KCCI) is a non-profit, non-government organization, and self - financed, with over 81,000 registered active Members.

## ROLE:

In addition to running regular operations and rendering member services, a major role of KCCI is to build up and reinforce bridges of communication between the Private Sector and the Kuwaiti economic administration by offering consultations, submitting proposals, voicing concerns of businesses, identifying their areas of interest and conveying their legitimate demands. Another role, as important, is to build

up and reinforce bridges of cooperation between Kuwaiti businesses and their counterpart business partners worldwide, with a view to establish and promote mutual business relations, attract direct foreign investments, as well as marketing the Kuwaiti economy and Kuwaiti products both regionally and internationally.

In its capacity as representative of the Private sector, KCCI plays supportive role for the business community at large both locally and internationally.

In the domestic area, it advocates for and promotes a bigger role of the more dynamic private sector through the much-needed economic diversification away from the dominant government-controlled oil sector. In its consultative capacity, it plays an active role by championing and endorsing laws that encourage and create market-friendly environment.

On the international front, KCCI leads and/ or participates in Kuwaiti commercial/economic delegations to foreign countries, and receives foreign delegations visiting Kuwait as well. It organizes, sponsors/co-sponsors and takes part in various conferences, forums, seminars and other functions outside as well as inside Kuwait.

## BOARD OF DIRECTORS:

KCCI Board of Directors is constituted of 24 Members elected by the General Assembly for 4 years to serve on the Board and its committees as (unpaid) volunteers. Board Members represent various segments of the business community in the Private Sector. In addition to their participation in the full Board meetings, their skills and experiences are also utilized through their participation in the various Committees, with membership based on their respective business fields, professional backgrounds and education.

### BOARD COMMITTEES:

- 1- Chamber's Bureau which acts as a "Steering Committee"
- 2- Membership & Registration
- 3- Industry & Labor
- 4- Trade & Transport
- 5- Finance & Investment
- 6- Public Projects & Housing

### CENTERS:

- 1- Abdulaziz Hamad AlSagar Development Center.
- 2- Kuwait Commercial Arbitration Center
- 3- Business Center

## INTERNATIONAL / REGIONAL MEMBERSHIP

- International Chamber of Commerce (ICC)
- World Chambers Federation (WCF)
- Union of Arab Chambers (UAC)
- Islamic Chamber of Commerce, Industry & Agriculture (ICCIA)
- Federation of GCC Chambers (FGCCC)
- Many Joint Arab-Foreign Chambers in various parts of the world.



#### KUWAIT CHAMBER OF COMMERCE & INDUSTRY

Tel.: (965)180 55 80 E-mail: kcci@kcci.org.kw

Website: www.kuwaitchamber.org.kw



## **Qatar Chamber**

Established in 1963 by virtue of the Law No (4), Qatar Chamber of Commerce & Industry (QCCI) is one of the oldest chambers in the GCC countries. Its main role is to organize business interests and represent the Qatari private sector locally and globally as well as support the country's economic actors and productivity. His Highness the Emir Sheikh Tamim bin Hamad Al-Thani on 29th Nov 2017 issued law no 23 of 2017 which amends some provisions of the Law No 11 of 1990 on the establishment of the Qatar Chamber of Commerce and Industry.

#### Vision

- To achieve an international leadership among the world chambers of commerce in the frame of Qatar National Vision 2030.
- To be the focal point for all world institutions and bodies for any information and data about Qatar's business community and how to do business in one of the most dynamic economies in the world.

### Message

To better represent, support and protect the business community in Qatar by providing high quality services to its members and highlighting the business opportunities available in all sectors and industries in Qatar.

## **Objectives**

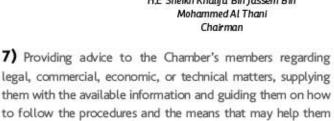
- Regulate, represent, defend and promote the commercial, industrial and agricultural interests.
- Support and develop Qatar's economy and productivity for the advantage of the country in general and the interests of its member companies.
- Support and develop a sustainable business environment for local and foreign businesses.
- Develop an international trade system and enhance its cooperation relations with other chambers around the world.
- Enhance Qatar's economy diversification strategy and attract foreign investments.
- Exert all possible efforts to enhance Qatar's position as an international business center and an attractive investment destination.

### The Chamber's competences:

- 1) Expressing opinions—in an advisory capacity—on establishing and developing stock exchanges; ports, markets and fairs, as well as granting franchises related to public facilities and providing opinions on laws and decrees of an economic and financial nature.
- 2) Issuing various types of certificates of origin for exported and re-exported goods and products.
- 3) Attesting data and documents of individuals and companies, as well as signatures, stamps, certificates and contracts and other documents related to the commercial transactions that may be needed by the members of the chamber in order to accomplish their transactions inside and outside the country.
- 4) Coordinating with members and concerned authorities to enhance and promote Qatar's economic relations, particularly by:
- a) Hosting visiting trade delegations and sending business trips abroad.
- b) Holding local and international trade fairs and exhibitions and participating therein.
- c) Holding, contributing to and participating in conferences, symposia, and research and training programs inside and outside the country.
- d) Publishing magazines, newsletters, periodicals and any other commercial and scientific publications that help in preparing trade, economic and agricultural reports and studies.
- e) Concluding cooperation agreements with similar unions, chambers, or bodies to enhance the cooperation and the commercial ties.
- f) Preparing economic researches, studies and reports on the evaluation of the various economic sectors' performance, their orientation and development, as well as addressing the problems and difficulties they are facing.
- **5)** Compiling, classifying and publishing information and data for those who are interested in trade, industry and agriculture, as well as providing the government with all required data, information and views related to trade, industrial and agricultural issues in coordination with the competent authorities.
- **6)** Determining the commercial and industrial usages and terminology



H.E Sheikh Khalifa Bin Jassem Bin Mohammed Al Thani Chairman



8) Contributing to the development the administrative and technical cadres in the economy and business administration. Looking for the necessary potentials and means to fulfill this objective, as well as contributing to the establishment of institutions, or centers for commercial and technical training and providing support and assistance for those who are sent abroad for scholarships.

protect their rights and develop their businesses.



Mr. Rashed Bin Nasser Al Kaabi, Board Member of Qatar Chamber ⊕ 1 st Vice President of Arab-Hellenic Chamber

- 9) Providing mechanisms of reconciliation, conciliation and arbitration to settle disputes presented by stakeholders, and mediating to settle disputes that might arise between the Chamber's members, or between them and other parties in order to reach amicable settlements.
- 10) Participating in local, regional and international events which are related to the Chamber's competences, as well as participating in committees formed by the governmental and non-governmental bodies with the aim of studying issues that are within the Chamber's objectives and competences, and all other issues affecting its members' interests.

#### Services:

#### Membership

- Commercial invoices Attestation & Issuance of Certificate of Origin
- · Signature (Ratification Cancelation -

#### **Business Sector Services**

- Hosting Foreign Companies & Delegations
- · Organizing external visits to business owners
- Exhibitions

- Monitor private sector obstacles & propose appropriate solutions
- Hosting Seminars & Meetings with Officials

#### Company Services

- Hall Reservation for privet sector events.
- Issuance of ATA Carnet

#### Legal and Arbitration Services

- Legal Consultations
- Amicable Settlement of Members Disputes

Settlement of Commercial Disputes

#### Information & Directories

- · Economic Reports
- · Providing companies and investors with relevant data and information
- Circulars
- Commercial Directory
- Al Moltaga Economic magazine

#### Training & Development

- Training Consultancy
- Training Courses

#### Qatar Chamber - P.O Box 402 Doha - Qatar

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Youtube: gatarchamber Instagram: qatarchamber Snapchat: Qatar\_chamber





# غرفة تجارة الأردن

# Jordan Chamber of Commerce

is a nonprofit institution that serves its members in all economic, commercial and service sectors. The main task of the Chamber is summarized in providing an umbrella for the activities of sixteen national chambers of commerce and ten major commercial sectors across the cities of the Hashemite Kingdom of Jordan.

Jordan Chamber of Commerce sought aspiration from the royal directions of the homeland leader HM King Abdullah II, who is utterly keen to promote the drive of the economic growth, invigorate all economic activities and sectors, raise the level of citizen livelihood, attain renaissance in all fields for Jordan to become an example to follow, and to position the Kingdom of the world investment map and integrate the national economy into the world economy.

Major activities of the Jordan Chamber of Commerce include achieving the interests of the business community, providing of information and consultancy to the members, building up the economic development, providing of economic and market condition statistics, encouraging foreign investments and facilitating international trade.

Main objectives of the Jordan Chamber of Commerce include:

- · Participating with the public bodies in drawing up policies related to trade and service sectors, including information technology and communications, and participating in developing strategies and plans necessary for implementation thereof;
- · Participating in the efforts of development and promotion of trade and service, including small and medium sized enterprises;
- · Promoting cooperation between the Jordanian Chambers of Commerce on the one hand, and the Arab and foreign Chambers and associations of Commerce, on the other hand;
- · Supporting and Consolidating the capabilities of the national Chambers of Commerce and coordinating their efforts;
- · Participating, along with relevant authorities, in organizing economic and commercial conferences at local, Arabic and international levels;
- · Conducting, publishing, and updating economic studies and research in relation to trade and services.

The Chamber carries on its activities at a fast- pace with a view to promote the commercial sector activity at local and external levels through the join ministerial and higher committee. It has also participated in many local, Arab and international economic and commercial forums, conferences and symposia. It further continued to assume its role in supporting the organization of economic gatherings and forums within Jordan and abroad which it deems to be in the interest of the Jordanian economic and a potential to attract foreign investments.

The Chamber has also received many of Arab and international economic and commercial delegations; played a major role in holding symposia, workshops, training session and bilateral meetings for those visiting delegations, all of which created opportunities to introduce the members of the delegations to the atmospheres of investments and available potentials in the Kingdom, as well as to familiarize them with the laws, legislations, regulations and instructions regulating the investment, and the economic and commercial activity within the Kingdom.

The Chamber has also contributed to holding bilateral meetings between the members of the Arab and foreign visiting delegations and Jordanian businessmen, entrepreneurs, investors and company owner's counterparts. At the same time, the Jordan Chamber of Commerce had signed several protocols and agreements on cooperation with the Arab and foreign chambers of commerce and industry; it had also signed several agreements on creation of joint business councils with those states, and held several meetings for such councils within Jordan and abroad.

#### Contact Details:

#### Jordan Chamber of Commerce

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www.jocc.org.jo

P.O.Box: 7029 Amman 11118 Jordan





ألفي ألفي المقارة المقارة Aqaba Chamber of Commerce

# Aqaba Chamber of Commerce (AqCC)

The Aqaba Chamber of Commerce (AqCC) is a non-governmental organization with public benefits was established in 1965. The main task of the AqCC is to regulate and represent business sectors through its significant role in activating, improving and promoting trade and economic activities in Aqaba Special Economic Zone.

The AqCC is considered the third biggest Chamber of Commerce in the Hashemite Kingdom of Jordan in terms of the number of members which is more than six thousand companies and institutions representing all business sectors in Aqaba Governorate, furthermore AqCC is the chamber of the economic capital of Jordan.

The AqCC has succeeded in building strong bridges of communication with all its members, and being able to strengthen its positions one of the most important organizations by supporting the economic well-being by taking responsibility and coordinating with all business sectors to address their needs, concerns and issues to convey it to the competent authority to reach the appropriate solutions.

The major activities of the AqCC include achieving the interests of the business community, providing information and consultancy to the members, encouraging foreign and local investment, and promoting local and national businesses.

The main objectives of the AqCC include:

- Contributing to the amendments of the laws and regulations that relate to the commercial and economic sectors, and helping them to understand these amendments and work accordingly.
- Providing economic and market condition statistics in Agaba Governorate.
- Attracting national and foreign investment into Agaba Governorate.
- · Promoting national and international trade.
- Providing the Jordanian Government with suggestions and solutions to all problems and constraints that may affect the business climate and investment in the Hashemite Kingdom of Jordan.
- · Resolving commercial disputes.



#### Contact Details:

#### Aqaba Chamber of Commerce

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+96232012229

Fax: +96232013070

P.O Box: 12 Aqaba, 77110 Jordan

E-mail: info@aqabacc.org Website: www.aqabacc.org



ENTERPRISE GREECE
INVEST & TRADE

Attracting investments, promoting exports

Enterprise Greece is the official agency of the Greek State, under the auspices of the Ministry of Foreign Affairs, to promote investment in Greece, exports from Greece, and make

Greece more attractive as an international business partner.

Enterprise Greece promotes Greece as an investment destination, especially in the key sectors in which the country offers a highly compelling advantage: tourism, energy, food and agriculture, logistics, ICT, environmental management, and life sciences. At the same time, the agency showcases the vast natural and human resources of the country and optimises the efforts of Greek enterprises to reach global markets.

# **IN**VEST TRADE

# ENTERPRISE GREECE:

Attracts, welcomes, promotes, supports and retains investment in Greece

Promotes Greece internationally as an attractive investment destination through marketing, events, and strategic outreach

Accepts applications, evaluates and supports Greece's Strategic Investment (Fast Track) projects

> Provides investors with the Investor Ombudsman service

Informs investors of Greece's institutional, tax, legal, and financial framework

Supports investors in accessing funds

Partners with relevant organisations, domestic and international, to promote Greece as an investment destination

## ENTERPRISE GREECE:

Promotes the export of Greek products and services internationally through marketing, events, and trade centres

Supports Greek producers and service providers with guidance, assistance, information and resources to better reach international markets

Connects Greek exporters and entrepreneurs with potential partners around the world

Organises the presence of Greek companies at conferences, fora, exhibitions and trade shows in global markets

Hosts foreign delegations and visitors to Greece

Briefs foreign buyers on the Greek market and Greece's export potential

Partners with relevant organisations, domestic and international, to promote Greece's export market







# الغرفة العربية اليونانية للتخارة والتنمية

APABO-EAAHNIKO ETIIMEAHTHPIO EMTIOPIOY & ANATTYZEGE ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

#### The Chamber

The Arab-Hellenic Chamber of Commerce & Development is a non-profit organization established by Greek Law No. 990, on December 1st, 1979, followed by Presidential Decree No. 421 of April 1981, and operates under the umbrella of the Ministry of Economy, Development and Tourism, in coordination with the Union of Arab Chambers, in cooperation with the Council of Arab Ambassadors accredited to Greece and with all the Arab Federations and Chambers of Commerce. Its Head Office is located in Athens, Greece. The scope of its business activities covers Greece and the whole of the Arab world.

## **Objective**

The objective of the Chamber is to develop and promote economic and trade relations between Greeks and Arabs in all business sectors, mainly Construction, Industry, Agriculture, Energy, Technology, Tourism and Education.

## **Primary Goals**

- The Arab-Hellenic Chamber works towards developing new Joint Ventures and partnerships between the two sides and encouraging the flow of investments between Greece and the Arab World.
- It also works alongside Federations and Chambers of Commerce towards elevating the trade balance between Greeks and Arabs.
- Based on its contacts, information database and networking expertise, the Chamber works towards assisting in bringing the Greek and Arab business communities together, through exchange of information, experience and know-how.

#### Activities

- Organizing well-planned B2B meetings between Greek and Arab businessmen, activities which are complimented with the publication of informative brochures for each delegation involved.
- Holding and co-organizing business events, Forums, Conferences, Fairs, Exhibitions and Workshops in Greece and in the Arab world.

Publishing trade bulletins, reports, statistical data and related economic and trade activities between Greece and the Arab world.

- Providing update information to Greek and Arab businesses on the existing business opportunities from both sides through the publication of regular bulletins.
- Hosting and participating in related cultural activities and cross-cultural workshops.

#### Services

- Publishing periodical reports and bulletins in English, Greek and Arabic on the latest business opportunities and news
  - Attending to the members' requests for updated data, contacts and information about conducting business in Greece and the Arab world.
    - Checking and reviewing trade certificates, export documentation to the Arab world as well as undertaking the translation of related trade documents.

The Arab-Hellenic Chamber of Commerce and Development is proud of its long-standing relationship with its member-companies and it shall continue to present activities, events and services of the highest standards and to be supportive of the business communities in the Arab world and Greece.

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# **CHAMBER'S EVENTS & ACTIVITIES**



# Open Plenary Discussion "Meet the Arab Ambassadors"

The Arab-Hellenic Chamber, in its commitment to series of new initiatives, organized a first-time event under the title "Meet the Arab Ambassadors", an open plenary discussion with the Chamber's member companies. The event was held on the 6th of November 2019, at the Athenaeum Intercontinental Hotel.

The plenary discussion was attended by the Deputy Minister of the Ministry of Development and Investment, Mr. Papathanasis, nine Arab Ambassadors, two Embassy representatives and ninety representatives of our Chamber's member companies.

In this open plenary discussion, the participants have touched upon a variety of issues of interests and explored potential for various sectors of Greek businesses in the Arab world. The Ambassadors, each in their turn, have answered a series of questions related to business regulations, opportunities and future potential for business development in their countries.

During this event, the Arab-Hellenic Chamber launched its Business Directory for 2019-2020, which was tailored exclusively for our member companies, in an attempt to assist them in expanding in all business domains in the Arab markets. In this Business Directory we have allocated two premium sections - one related to information on tourism in Greece and another, a special insertion on Greek legislation and requirements for Golden Visa.





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#### Quotes:



Great event of the Arab-Hellenic Chamber of Commerce and Development in Athens. In the changing world of today, such initiatives are more than ever welcome for enhancing the dialogue and the understanding between business communities of Greece and those belonging to the Arab World in its multiple dimensions and all its diversity and richness.

#### **Dr. Noureddine Bardad-Daidj** Ambassador of Algeria in Greece



I would like to highlight the importance of this Conference and your overall contribution & valuable support in the context of offering networking opportunities with the Arab world. You are acting as rolemodel to foster social progress & entrepreneurship.

#### Konstantinos Sourvinos Commercial Manager Kalpouzos Marbles



I would like to thank you for the opportunity we had to meet and discuss our problems, with many Arab Ambassadors. I believe that such beautiful events must continue to take place in the future.

#### Thomas Tzikas

President & Member of Board of Directors "NORTH AEGEAN SEA CANNERIES S.A."

# **CHAMBER'S EVENTS & ACTIVITIES**

# Courtesy Visit to the Office of the Minister of Tourism, Mr. Harris Theoharis

On October 11, 2019, the President of the Arab Hellenic Chamber, Mr. Harris Geronikolas paid a courtesy visit to Greece's new Minister of Tourism, H.E. Mr. Harry Theohari. The visit was an important precursor to our major annual event, the "8th Arab-Hellenic Economic Forum" (27-28 November 2019) and the celebration of the 40th anniversary of our Chamber.

The Minister, Mr. Theoharis and our President, Mr. Geronikolas, exchanged views on topics related to the promotion of Greek tourism in the Arab countries and to the role that our Chamber can play in it. During the visit,

Mr. Geronikolas presented H.E. Mr. Theohari with a hard copy of the Chamber's Business Directory 2019-2020, which is our latest initiative aiming at the promotion of Greek businesses in the Arab world. On this occasion, His Excellency renewed his commitment to attend the Forum and address its audience, elaborating on the issues related to tourism and its huge potential.

We seize this opportunity to assure His Excellency, Mr. Theohari of our support in all his endeavors to elevate Greece further as a world destination and our full commitment in this regard.





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غرفة التجارة والصناعة العربية الألمانية Ghorfa Arab-German Chamber of Commerce and Industry e.V.

# Meeting of the Arab Foreign Joint Chambers in Berlin - Germany

Our Secretary General Mr. Rashad Mabger took part in the regular meeting of the Arab Foreign Joint Chambers, held on October 23<sup>rd</sup> 2019 in Berlin. The meeting was hosted by the Coordinator of Arab Joint Chambers, the Secretary General of Ghorfa, Mr. Abdulaziz al-Mikhlafi and it was presided by H.E. Dr. Khaled Hanafy Secretary General of the Union of Arab Chambers. It tackled a variety of issues related to the performance of the Arab Foreign Joint Chambers. The attendees from various Joint Chambers have presented their views on issues related to their Chambers, discussed their future potential and touched upon ways and methods of improving their performance. The meeting ended with a series of recommendations which will be implemented in due course.

On October 24th, the Secretaries General of the Arab Foreign Joint Chambers, met in a joint session with the Secretaries General and representatives of Federations and Arab Chambers from several Arab countries. During the meeting, the participants exchanged views and tackled issues of common interest. In conclusion, they made recommendations to improve and accelerate the coordination between the Chambers, especially, as far as the dates of the events of Joint Chambers is concerned. These two meetings were of a great significance, as they demonstrate the effort the Chambers are exerting in order to ameliorate the cooperation among them and promote the Arab countries to the host countries of the Arab Joint Chambers.

In parallel to these meetings, the Chorfa held the 12th Arab-German Health Forum, which was another successful event in a long list of achievements of our sister Chamber, the Arab-German Chamber.

Thank you Abdulaziz for your hospitality and congratulations for a successful Forum.



# **CHAMBER'S EVENTS & ACTIVITIES**



# 6<sup>th</sup> Athens International Tourism Expo 2019

The 6<sup>th</sup> Athens International Tourism Expo 2019, will be held on 6-8 December at Metropolitan Expo and will be, as every year, the official tourism exhibition of Athens for Incoming tourism from other countries to Greece.

The exhibition will focus on three major tourism sectors: The Leisure, MICE and the Luxury Travel.

The exhibition grows with new tourism sectors and dynamically will present:

 300+ Exhibitors from Greece and Abroad (In this year's edition exhibitors from abroad will participate to create combined packages (multi-country) for long haul travelers. In this year edition the exhibition hosts official participations from the following countries: CYPRUS, INDIA, SERBIA, BULGARIA & EGYPT which will promote incoming tourism to their destinations.

- 150 Hosted Buyers from 50 countries will be there for B2B meetings with the exhibitors and
- Trade Visitors of Tourism and other sectors will seek new business partnerships.

The Arab-Hellenic Chamber is one of the supporters of this event as has been the case in the last years. We look forward to see you in our kiosk.





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# 7th EXPOTROF

# 24th to the 26th of January 2020

From the 24<sup>th</sup> to the 26<sup>th</sup> of January 2020, the heart of Greek gastronomy beats in the 7<sup>th</sup> EXPOTROF—The Greek Fine Food Exhibition which will take place in the Helexpo exhibition Centre, Maroussi.

This exhibition which is by now an institution, is renewing its appointment with both the professionals of the premium sector of foods and beverages in Greece, as well as the aficionados of fine food and Greek gastronomy.

The organizers are committed to putting the quality Greek products in the spotlight. The completely renewed and enriched 7th EXPOTROF is eager to introduce the Greek products through innovative suggestions, lucrative business meetings and an impressive variety of culinary events.

The 7th EXPOTROF aims to turn the "treasures" of the Greek land – those that can be set apart for their quality, innovation or raw material - into strong attractions for local and foreign visitors alike.

Among the thousands of Greek products to be presented at the exhibition by more than 350 producers, some stand out as those that have been awarded prizes of excellence both in Greece and abroad; for the second consecutive year, the certified Bio products will have a designated section in the "Bio Corner".

A programme of culinary events and demonstrations has been put together for all who love gastronomic explorations, particular flavours and a festive atmosphere. Famous chefs select products among the exhibitors and using their creative flair, prepare unique culinary creations. Interactive experiences, tastings, masterclasses and many more events are coming to the 7th EXPOTROF to impress even the most demanding palets.

The Arab-Hellenic Chamber is one of the supporters of this event as has been the case in the last years. We look forward to see you in our kiosk.



24-26 JAN 2020









Consolidated Contractors Company (CCC), founded in 1952 is one of the leading construction companies in the world today with a workforce consisting of 130,000 qualified men and women.

With over 60 years of success, growth and experience on every continent, in every climate and condition, CCC can plan, design, build, operate and maintain:

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- Heavy Civil Construction of Power and Desalination Plants, Renewable Energy, Water Treatment Plants and Distribution Systems, Sewage Treatment Plants and Collection Networks, Dams and Reservoirs, Harbors and Docks, Airports, Roads and Highways, Bridges & Interchanges and Mass Transport.
- Petrochemical Plants & Refineries, Oil Loading & Offloading Terminals and Storage Facilities, Heavy & Light Industrial Plants.
- Upstream Oil & Gas, Water and Oil & Gas Pipelines.
- Construction and Subsea Services to the Oil & Gas Industry.



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# CCC Capabilities Across the Globe



















# HSE, Quality and Social Responsibility

Consolidated Contractors Company (CCC) is an international contracting company formed in 1952 and incorporated under the laws of Lebanon.

CCC is by far the largest Engineering, Procurement and Construction Company in the Middle East and is rated by the ENR magazine as #17 among The Top 250 International Contractors and #1 in the Middle East for 2019. CCC currently employs over 130,000 employees in 40 countries across 5 continents, building some of the most challenging and complex facilities.

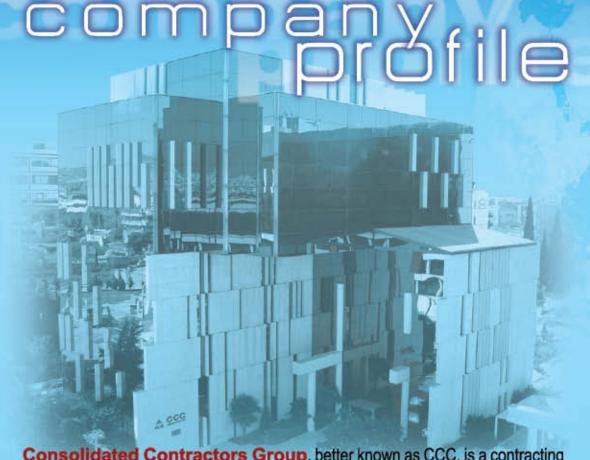
Drawing on its long and successful experience, and in line with the highest international HSE and Quality standards, and Corporate Social Responsibility awareness and commitment, CCC can provide a full range of projects services, from Project Development, through detailed Engineering, Procurement and Construction, to Start-Up, Operation and Maintenance pertaining to Heavy Civil, Marine, Buildings, Pipelines, Oil & Gas Installations and Petrochemicals.





# The family company that cares





Consolidated Contractors Group, better known as CCC, is a contracting company formed in 1952 and incorporated under the laws of Lebanon. In over six decades of operation, CCC has grown to become one of the leading contractors in the international construction field, with over 130,000 employees composed of more than 80 nationalities.

#### Markets

CCC operates principally in the Middle East, the Gulf region, Africa, Europe, the Caribbean, Central America, USA, CIS, Australia, Papua New Guinea and South East Asia.

#### Scope of Services

CCC provides Engineering, Project Management, Procurement and complete Construction services for Oil, Gas, Petrochemical and Industrial Plants, and for Civil, Municipal works, Housing and High Quality Buildings.

- Industrial Plant construction including all Mechanical, Civil, Electrical and Instrumentation works.
- Heavy Civil construction for Power and Desalination Plants, Renewable Energy, Water and Sewage Treatment Plants, Airports, Bridges and Highway Interchanges, Mass Transport, and EPC Harbours and Docks.
- EPC for Oil, Gas, and Water Pipelines.
- EPC for High Quality Buildings, Industrial Buildings, and Infrastructure works and Networks.
- · Construction of Highways and Roads.

All the above services are conducted in conformity with the highest Safety and Quality requirements (CCC is certified by Bureau Veritas to ISO 9001, ISO 14001 & OHSAS 18001).









#### **Subsidiaries & Associate Companies**

- CCC (Underwater Engineering), UAE, providing offshore construction and subsea services to the Oil & Gas industry with a wide range of operations in the Middle East and India regions.
- ACWA Services, UK, a process, mechanical, electrical, instrumentation, control and automation engineering company providing a design and build service for air, water and wastewater treatment systems.
- Sicon Oil & Gas, Italy, a leading international engineering contracting company specialized in the Oil & Gas and Petrochemical sectors.
- The Morganti Group, a U.S. based company providing construction management, design/build and general contracting services for commercial, industrial, and government projects, nationally and internationally.
- Management agreement with National Petroleum Construction Company, UAE. NPCC provides Clients total engineering, procurement and construction services in the development of offshore and onshore Oil & Gas fields for the Arabian Gulf and the regional markets.

#### Mission

- CCC is a leading diversified company carrying out construction, engineering, project management, procurement, development and investment activities internationally with emphasis on the Middle East region.
- CCC is committed to providing reliable, amicable, and professional service to its clients, to being supportive to local business and communities and protective of the environment within which it operates.
- Appreciation of CCC's clients' interest, evidenced by meeting their requirements and ensuring high quality work, is the prime directive of its management.
- CCC's growth and profitability are maintained through innovation, technical enhancement, and adaptability to all its markets. Its profitability is directed towards sustaining growth and to providing satisfactory returns to shareholders.
- CCC's commitment to growth is firmly linked to its employees' continuous development and rewarding careers.
- CCC is also devoted to its employees' safety and health, job security, and welfare. Its strength emanates from its distinct culture, from strong and close relationships with its clients, from its employees' competence and loyalty, from its entrepreneurial and flexible management, and from its focus on quality, safety and commercial acumen.

#### **Core Values**

Management and employees are guided by CCC's "Core Values, Guiding Principles and Code of Practice". CCC's core values include:

- Safety, health and environmental protection.
- Quality of work.
- Responsibility and accountability of management and staff.
- Recognition of others in the achievement of corporate goals.
- Respect for local cultural issues on all its projects.
- Ethical behavior, integrity, honesty and fairness.
- Sustainability and planning for the long-term good of the company, employees and the local communities where projects are located.

#### Social Responsibility

CCC is a member of the United Nations "Global Compact Initiative". This initiative brings member companies together with UN agencies, labor and civil groups to support the ten universal principles of Corporate Social Responsibility in the areas of human rights, labor and the environment. Corporate social responsibility is always a project in progress, like the rest of CCC's business, every CCC activity and practice is meant to make a lasting impact, economically, socially, and environmentally.













# SPECIAL INSERTION



# Foundation of the new CCGT

- PM Kyriakos Mitsotakis and President and CEO of MYTILINEOS Ev. Mytilineos set the foundation stone in a special ceremony in Aghios Nikolaos Energy Center
- The new CCGT will be ready by the end of 2021
- With a thermal efficiency of more than 63%, it will be the most efficient across Europe

On October 3rd 2019, in a special ceremony that took place in MYTILINEOS' Energy Center, in Aghios Nikolaos, in the Voiotia region of Central Greece, the foundation stone of the new natural gas fired powered combined cycle (Combined Cycle Gas Turbine – CCGT) power station has been laid.

Prime Minister Kyriakos Mitsotakis laid the first stone, accompanied by MYTILINEOS' President and CEO, Ev. Mytilineos.

Hundreds of esteemed guests attended the ceremony. Amongst them, members of the cabinet and the Parliament, Embassadors of numerous countries in which MYTILINEOS operates, Greek and International entrepreneurs, local and foreign media.

Mr. Mitsotakis congratulated MYTILINEOS and commented that "with its multifaceted presence in the industry the company trusts again in the country and especially in its people. Because it creates jobs for Greeks. And for the fact that the new plant will use natural gas as the gentle "bridge of transition" in the era of "green energy"."

During his welcoming speech, Mr. Mytilineos congratulated the PM for his determination in updating the rate target of "green" energy production, from 20% to 35% by 2030 and undertook the commitment for MYTILINEOS to support the





national strategy: "I take this opportunity to declare before you that MYTILINEOS is in support of this national effort. And in its share, it commits that its industrial activity will also become "green". By the end of 2030, the company's Metallurgy Business Unit, the historic Aluminium of Greece and other industrial units of the company abroad, will be powered exclusively by RES, nullifying the environmental footprint."

As stated before, the projected investment cost will be over €300m and it will be operated by GE 's cutting edge technology.



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Michael Rechsteiner, VP of CE Power Services Europe stated during his speech, that "GE is honored to work with MYTILINEOS to bring the first HA gas turbine to Greece and to mark an incredible milestone of GE's 100 HA gas turbine orders. Aghios Nikolaos' Energy Center will join the first-class of the H-class. When operational, it will deliver 826 MWs to the grid, with 63% thermal efficiency, making it the most powerful and efficient power plant in the country and one of the largest power stations in Europe. At GE, we're extremely proud to take part in powering Greece forward."

The commissioning of the new plant is estimated toward the 4th quarter of 2021.

Dinos Benroubi, General Manager of the Electric Power business unit — Protergia stated that "the long-standing presence of the Energy Center has shown that respect for the environmental terms set by the State and the EU is a conviction for us, not just a conventional commitment."

MYTILINEOS supports the effort to reduce greenhouse emissions and the country's aim toward "clean" energy through the use of natural gas. Natural gas emits less greenhouse gases than any other conventional fuel, while a CCGT station is estimated to emit less than 25% of that of a thermal lignite-powered unit.

You can watch the ceremony through the following link: https://www.youtube.com/watch?v=kiP8stZs2v8 (starts at 20.58)

also you can download photographic material through this link: https://wetransfer.com/downloads/99b85a937d210ab 38d30455d257881d020191003073929/cc593b5c4eb08



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#### About MYTILINEOS:

MYTILINEOS S.A. is a leading Greek industrial company active in Metallurgy, Power & Gas and EPC & Infrastructure Projects. Established in Greece in 1990, the Company is listed on the Athens Exchange, has a consolidated turnover in excess of €1.5 billion and employs directly and indirectly more than 3,380 people in Greece and abroad.

For more information please visit: www.mytilineos.gr | Facebook | Twitter | YouTube | LinkedIn

#### **About GE Power:**

GE Power is a world energy leader providing equipment, solutions and services across the energy value chain from generation to consumption. Operating in more than 180 countries, our technology produces a third of the world's electricity, equips 90 percent of power transmission utilities worldwide, and our software manages more than forty percent of the world's energy. Through relentless innovation and continuous partnership with our customers, we are developing the energy technologies of the future and improving the power networks we depend on today. For more information please visit www.ge.com/power and follow GE Power on Twitter and on LinkedIn.

In case you do not want to receive Press Releases and Updates from MYTILINEOS, please click here



# Interview with Mr. Azim Weiss, President of the 'Syrian House' of Greece

Europe is experiencing the biggest refugee crisis since World War II and Greece, specifically, shoulders a huge share of the related problems. The efforts of the 'Syrian House' in such times, are, therefore, particularly appreciated. 'The Syrian House' is a Charity organization operating in Greece for the past five years, providing assistance and easing the ordeal of many Syrian refugees in Greece.

Its founder and President, Mr. Azim Weiss is a self-made businessman and CEO of Weiss Hellas Interna SA - a pioneering company, specializing among other, in manufacturing of Special metal structures, Metal false ceilings and high-quality lighting fixtures for marine interiors and buildings. The company is displaying consistently success in executing exclusive projects in Greece and abroad. Mr. Weiss, in his effort to assist the Syrian refugees, works closely with other charities and relevant government authorities and therefore, the Syrian House, in spite of its short history, is very effective and successful in its role.

1. Mr. Azim, you, along with other long-term Syrian residents in Greece, have founded the charity organization 'The Syrian House' and we are therefore pleased to host you in MAN, so you can shed some light on its journey, its role and its development.

Indeed, we, the Syrians residing in Greece long before the refugee crisis, got overwhelmed by the sudden flow of refugees to Greece. It did not take us long before we decided that it is our duty to share some burden of the Greek Government and we immediately embarked on implementation of the newly created strategic and operational plan that would ensure an effective support and assistance of those who mostly needed it. Our efforts and actions were coordinated with the Greek authorities and other charities to guarantee the most efficiency. I believe that we have succeeded in our goals, but we plan to further develop and hope to achieve a lot more.

 We would like to know what is your take on the assistance rendered by your Group as far as the refugees located on the islands or other remote areas of Greece is concerned.

We have so far received only positive responses from the Greeks and Syrians residing in Greece, as well as from the Syrian



doctors and businessmen who have been very generous with their availability and readiness to assist whenever needed. In our operations, we follow a well-designed program when visiting and attending to many refugees in Athens and on the Greek islands, like Lesvos and Kos. We identify their medical needs and accordingly, we provide them with needed medical assistance, hospitalization and medication, but also, with food, clothing and basic hygiene items. On some occasions, according to availability and need, we have provided some refugees with housing and educational assistance or even hosted some of them at the Syrian House Headquarters, in an attempt to ease their traumas.

3. It became clear that the flow of refugees and migrants is showing no signs of slowing, on the contrary, we have been witnessing a substantial increase, even though we believe that the new wave does not include as many Syrians as the one before. Could you please tell us what is the level of coordination you have with other charity organisations in this regard?

It is true that we are witnessing an increased flow of refugees to Greece and that the Syrians are not coming in big numbers as they used to, which is due to a more stable situation in Syria. I believe that we should all cherish this state of affairs and work towards peace, not only for Syria but for all the countries in our region.



As I mentioned above, we are very happy that we have been able to establish from the beginning close coordination and cooperation with many active charities in Greece, especially when we see how helpful we have become and how well we serve the refugees in need. In this regard, I would like to stress the importance of the precious assistance and support of the Greek businesses that have always been supportive and for which we would like to express our gratitude and appreciation.

4. It is evident, that many of your volunteers are Greek, especially Greek doctors who consistently support your organization and rise to the challenges whenever the need arises. Could you please elaborate on the Greeks that are forthcoming and helpful in this regard?

Words cannot express our appreciation for the assistance rendered by the Greeks and the Greek doctors who have come forward offering their support and assistance, readily sharing their knowledge and time and working side by side with the Syrian doctors and other volunteers, in a declaration of solidarity which we have never experienced before. Many Greek doctors continue to stand by our side, ready to act any time the need arises. We, the Syrians, feel extremely touched by this display of empathy from our Greek friends. The Greek spirit has been an honourable one and we have been grateful for it.

5. How is your organisation assisting the refugees who want to settle here, in terms of housing, schooling and other support?

Our focus in this regard is on families that lost their main provider and live in Athens. We have on many occasions assisted such families in acquiring accommodation, guided them through the formalities of enrolling their children in schools or given them other material support that was needed. We often organise, at the Syrian House headquarters, social gatherings for Greeks and Syrians and weekly, we conduct Arabic lessons which we consider an essential part of our activities. Our tasks and challenges are growing but we try to cope and stay firmly on our path of support of refugees. Having said that, we are also grateful to other organisations that work hard and provide support to Syrian refugees.

6. Finally, could you please, tell us if you are in need of any particular specialization as far as the volunteers for your organization is concerned? Also, what are the most needed items by the refugees that your organization collects for distribution?

We welcome volunteers from all the fields, as there is a lot to be done. At the same time, in the past, we have been very effective in providing all types of medical assistance to hundreds of ailing refugees and we would like to continue and even intensify our assistance in this field. Help from volunteers specialized in nursing and medical field in general would be very much appreciated.

The essential items that we are collecting are the following: sorted and clean clothing, basic hygiene items, dry food, powder milk and children's toys, books and other educational tools. Most importantly, however, there is a need for Greeks and Syrians to interact and engage with each other, as this is this kind of assistance will help them ease the traumas they bear and make it easier to adapt to new environment, culture, society and eventually, lead a normal life.

We, as humans need social connections and therefore, it is very important that we stand by each other, especially in times of difficulties.





### **Public Power Corporation**

PPC Group is the leading Greek electric utility, with activities ranging across mining, electricity generation, distribution network operation and supply of electricity to end consumers.

It is the largest power generator with a total installed capacity of 12.2 GW including thermal, hydro and RES power plants in the mainland and in the islands. It is also the owner of the electricity distribution network with a Regulated Asset Base of c. € 3 bln, which is being operated by its subsidiary HEDNO S.A., and the largest electricity supplier, servicing approx. 6.9 million customers across the country.

Going forward, PPC's strategic priority is the decarbonization of its business through accelerated lignite decommissioning and boosting Renewables investments, claiming a leading role in new Renewables development. In addition, PPC targets at the digitalization across all business segments. PPC was founded in 1950 and is listed on the Athens Stock Exchange since 2001.

In 2018, PPC Group total revenues amounted to € 4.7 bln and total assets to € 14.1 bln, having approximately 16,750 employees.

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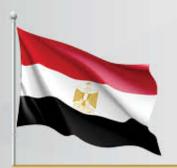
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### SPECIAL INSERTION



## Egypt Investment Map



### Egypt Vision 2030

Egypt's 2030 vision plans to develop a competitive, balanced and diversified economy. Supporting innovation and knowledge, social justice, economic development and the environment. The sustainable development strategy is achieved through a collaboration system investing in human capital and diversified locations in Egypt to improve Egyptians' quality of life that is built on transparency and social equality.

The main sectors of investment opportunities in Egypt are the following:

Agriculture and Land Reclamation, Animal Production, Automotive, Building material industries, Chemical industries, Communications and information technology, Construction, Convention Center and Fairs, Education, Electricity and renewable energy, Engineering and electronic industries, Entertainment, Food processing healthcare hotels infrastructure, Leather industries, Metals sector, Mining industries, Oil and gas, Other agriculture, Other industrial, Other services, Petrochemicals, Pharmaceutical and medical industries, Poultry, Real Estate, Recycling, Restaurant, Retail, Textile, Tourism, Touristic villages and resorts, Transportation and logistics, Wood and furniture

For more information, please visit: https://www.investinegypt.gov.eg/





Source: Embassy of the Arab Republic of Egypt in Athens

## NEWS FROM THE ARAB EMBASSIES



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## Egyptian Armed Forces Day

The Defense Attaché of the Egyptian Embassy Colonel Mohamed Marei has hosted a reception on the occasion of the 46th anniversary of the Egyptian's Armed Forces on the 6th of October, attended by the Chief of the Hellenic Army General staff Lt. General Georgios Kambas, dignitaries and Defense Attaches from various Embassies accredited to the Hellenic Republic.

During this reception, Colonel Marei delivered a speech on the role that the Egyptian Armed Forces plays in the defense of Egypt and its contribution towards the development in the country.

We seize this opportunity to congratulate Colonel Marei on this occasion.











## GP METALBOX EUROPE is a Greek industry which manufactures stainless-steel containers.

The company was founded in 1985.

**GP METALBOX EUROPE**, is one of the largest industries of its kind in Greece, which has been supplying the market with high-quality products. We have established ourselves through a long and successful presence in the field of manufacturing stainless-steel liquid food containers for:

- Oil
- Honey

The company has been identified as one of the few in the field with such a deep knowledge of the products, the excellent quality and the perfect result.

**GP METALBOX EUROPE** has grown into a full-fledged and dynamic manufacturing environment for stainless steel containers, with unlimited manufacture potential, capable to meet all modern market requirements.

The company seeks the continuous development and progress of the services provided, having as a main focus the creation of quality upgraded products with respect and sensitivity to the natural environment.

Today's production capacity is over 50,000 containers per year, which makes it possible to cover both the Greek and foreign markets demand. GP METALBOX EUROPE already exports to seven countries. USA included.





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## STAINLESS STEEL LIQUID FOOD CONTAINERS





### **NEWS FROM THE ARAB EMBASSIES**



## **UAE** Week of Tolerance

The Week of Tolerance, which was organized by the Embassy of the United Arab Emirates in the Hellenic Republic from 14-20 October 2019, concluded on Sunday 20 October 2019.

The week's activities included a conference on tolerance, a symposium on Special Olympics, asymposium on Dubai Expo 2020, an art exhibition on tolerance, the implementation of the 'Adopt a Library' initiative, and the launch of the Children's Marathon for Tolerance.

The event is part of the UAE's important role in promoting tolerance and acceptance of the other. All events and initiatives designed for the Tolerance Week have contributed to the 'tolerance model' that the UAE can offer to other countries, especially in conjunction with the Dubai Expo 2020.

The week's activities included a conference on tolerance held on the first day and the dialogue focused on the concept of tolerance between Islam and Christianity. The conference highlighted the principles contained in the "Document on Human Fraternity for World Peace and Coexistence", which was recently signed in Abu Dhabi by Sheikh Ahmed al-Tayeb, the Grand Imam of Al - Azhar, and His Holiness Pope Francis, Bishop of Rome and head of the Roman Catholic Church.

In his speech, H.E. Mohamed Meer AlRaeesi, UAE Ambassador to Greece, welcomed the attendees. He pointed out that "the concept of tolerance in some countries is a tool to promote the image of the country. But in the UAE, it is an approach instilled and entrenched by the late Sheikh Zayed bin Sultan Al Nahyan (may God have mercy upon him) and founding fathers, based on commitment to the inherent morals and customs of the people of the UAE, and it was followed by the wise leadership of the UAE headed by His Highness Sheikh Khalifa bin Zayed Al Nahyan, President of the UAE. "

The first session of the conference was full of interventions regarding the concept of tolerance in the Islamic and Christian



(From left) Secretary General Mr. Rashad Mabger, H.E. Mrs Eleni Michalopoulou, Mr. George Filiopoulos, Chairman & CEO, Enterprise Greece, H.E. Mohamed Meer Al Raeesi, Mr. Ioannis Foteinos, CEO of Salfo & Associates S.A., Mr. Konstantinos Dimitros, Area Manager Middle East, Salfo & Associates S.A.

religion. Dr. Mohammed Al-Daqqaq, Legal Advisor at the Ministry of Foreign Affairs and International Cooperation in the UAE, explained some of the UAE's national legislation to combat racial discrimination reject hate speech and fight extremism

At the third session, Dr. Sotiris Roussos, Associate Professor, Department of Political Science and International Relations, University of Peloponnese, referred to conferences organized by Greece in promoting interfaith tolerance and its strategic role in the region as a factor of security, peace and stability. The conference concluded its work with the "Best Tolerance Painting" competition, which was an art exhibition featuring paintings by students at the American University in Athens, whose paintings carry a special message on tolerance. The best painting was selected at the end of the week.

The second day focused on the people of determination, where a symposium entitled "Empowering tolerance in society" was organized during which the Greek Special Olympics team talked about their trip to Abu Dhabi and their



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unique experience during the Special Olympics World Games in Abu Dhabi from 12 to 14 March 2019 and highlighted the challenges faced by motivated athletes.

All speakers from the Greek Special Olympics team praised the leading role and constructive efforts led by the UAE in the context of empowering this category and promoting tolerance in society. They noted that this year's Special Olympics were different and distinct from its predecessors, which served as a bridge for communication between all categories in the society.

The third day included a seminar titled "Greek Trip to Expo Dubai 2020", coinciding with the countdown to the start of the Expo 2020, which will start from 20 October 2020 to 10 April 2021, during which the Embassy presented the State preparations for hosting Expo 2020 And the definition of attendance at the exhibition and its objectives and events. The Greek side also talked about its preparations for the Dubai Expo 2020, where Mr. Konstadinos Dimitros, Regional Director in the Middle East of SALFO SA Engineering and Management Consulting, spoke about the "spiral" architectural design of the Greek pavilion inspired by Greek mythology. He also pointed out that Greece will present seven dynamic pillars of the Greek economy: human resources, shipping and logistics, energy, tourism and culture, agri-food sector, pharmaceutical and technology industry.

Mr. George Filippoulos, Executive Director, National Entrepreneurs CREECE, Acting Commissioner General of the Greek Pavilion at Expo Dubai 2020, also addressed the assumption of the National Expo Dubai 2020, which will focus on the key sectors of the economy and the unique characteristics of Greece, which will open the way for Greece to grow and become successful.

On the fourth day, the Embassy organized a special lecture on tolerance at the Panteion University in Athens, delivered by HE Dr. Mohamed Al-Olama, professor in the UAE University, where he expressed the definition of tolerance in the Islamic religion that means keeping the rights of others and prevent harm to them and respect people of all faiths.

The fifth day focused particularly on refugees, where there was a visit to two humanitarian NGOs, in addition to the launch of the "Adopt a Library" initiative in six humanitarian NGOs in Greece, in collaboration with Kalimat Foundation for the Empowerment of Children, to support the culture of Arab refugee and displaced children in the camps, by



H.E. Mohamed Meer Al Raeesi, UAE Ambassador to the Hellenic Republic



A view from the hall

providing them with Arabic books and knowledge materials to enable them to maintain their language.

The tolerance week concluded with the first edition of this year's Children's Charity Marathon, attended by H.E. Vasilis Zorbas, Mayor of Agia Paraskevi in Athens, H.E. Lucia Kifalogiannis, Deputy Mayor of Northern Athens and a large number of senior officials. Its revenues were donated to the Children's Hospital of Cancer Patients. The last day of the week also included a charity bazaar for women from refugee camps, a showcase of sewing workshop products organized by the country's embassy in Athens at Ritsona camp in September 2019.

The Week of Tolerance has been highly interactive by the Greek public, especially with events that have highlighted the values of tolerance in the UAE.

Source: Embassy of the United Arab Emirates in Athens, Greece

### **NEWS FROM THE ARAB EMBASSIES**



## Welcome Mr. Ambassador!



We would like to welcome the new Ambassador of the Hashemite Kingdom of Jordan to Greece, H.E. Ahed Sweidat, who is at the same time non-resident Ambassador of his country to Albania, Serbia and Montenegro.

Ambassador Sweidat is a career diplomat with 24 years of service in various ranks at the Ministry of Foreign Affairs and at the Jordanian Embassies and diplomatic representation outside his country. His Excellency has served in various capacities, which will be of added value in his assignment in Greece. He speaks fluent English and holds a degree of Political Science from the University of Delhi in India (1990) and a Master's diploma in Political Science and International Affairs from Millia Islamic University in India (1992).

He is married and has seven children.

We, at the Arab-Hellenic Chamber, while welcoming Ambassador Sweidat would like to seize this opportunity to assure His Excellency of our unwavering commitment to coordinate and work closely with the Embassy of the Hashemite Kingdom of Jordan in Athens, in furthering and enhancing the Jordanian-Greek relations in all business domains.



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### **NEWS FROM THE ARAB EMBASSIES**



## Honoring the Greek community in The Sudan

The Sudanese Embassy in Athens hosted a unique event on October 15th at the Hilton Hotel in Athens.

The event was meant to honor the Greek community in Sudan since the early 19th century. This event, was attended by many dignitaries, representatives of the Ministry of Foreign Affairs, Deputy of Maritime Forces and the Mayor of Psychiko, as well as representatives of the Attica region, Arab and African diplomats, Sudanese association in Greece and the families and representatives of Greek community in Sudan.

The Ambassador of the Republic of The Sudan, H.E. Mr. Abdullah Ahmed Osman, in his speech has narrated the history of Greeks in Sudan and their contribution in all walks of life for Sudanese, since they settled there, two centuries ago. He went on adding that the Greek contribution has left a mark on the life of the Sudanese and has been active in every aspect.

The impact felt by many Sudanese at that time was enormous and some of those have made a quite positive contribution in the development of Sudan.

Therefore this gathering to honor the history of those immigrants is in fact a recognition of the role that those immigrants have played and it reflects how Sudan and Sudanese have felt about the impact of those immigrants. It has been an initiative that was highly received and appreciated by those attended. Events as such, will definitely enhance the way the two nations feel towards each other and get them closer to further cooperation and expansion in all domains.

We, at the Arab-Hellenic Chamber, would like to extend our congratulations for such a wonderful gathering and assure H.E. of our full cooperation towards enhancing the existing relations between Greece and Sudan.



Source: Embassy of the Republic of The Sudan in Athens, Greece



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### Women of Resilience

H.E. Dona Barakat inaugurated a painting exhibition under the theme "Women of resilience" on October 17, at the Tsichritzis Visual Arts Foundation.

Ambassador Barakat, at her opening speech at the exhibition, thanked the Greek authorities for the support during the last fire in Lebanon, by sending two fire trucks and thirty trained professionals. She continued by saluting Mrs. Gebara, President and founder of the F.A.M.E. association, for her determination & passion to highlight one of the faces of Lebanon, women painters. The work of art exhibited in this event worth the effort of gathering, sorting and transporting the work from U.S., Cairo and Lebanon and displaying it in such a beautiful

setup and surrounding, which brought up the Lebanese arts as a form of expression of a pluralistic society and showcased the Lebanese women and their impact on the history of art in Lebanon. What makes Lebanon unique is that it has never operated in a vacuum, its relationship with the western society and the neighbouring world, the Middle Eastern countries is a key to its particular personality.

In H.E.'s closing remarks, she thanked the F.A.M.E association, all the Lebanese galleries that contributed by sending their paintings and the private collectors who also contributed towards the success of this exhibition "Women of resilience".













Source: Embassy of Lebanon in Athens, Greece



### Publications of the ARAB-HELLENIC CHAMBER



## NEWS FROM THE ARAB EMBASSIES



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## Athens Houses a Photo Exhibition on Casablanca

Until the 1st of March 2020, Casablanca is the subject of a photo exhibition in the Benaki Museum of Islamic Art in Athens. This event intended to present to the Greek public the different aspects of the economic capital of Morocco. Organized in collaboration with the Embassy of the Kingdom of Morocco in Athens under the sign "Casablanca", the exhibition presents about sixty photos that immortalize the modern architectural heritage of this cosmopolitan city, life inhabitants in modern neighborhoods as well as in the medina where people are very attached to local traditions.

Produced by the Greek artist Melita Vangelatou, these photos highlight, for example, the meticulous architectural aspect of the Hassan II Mosque, which is an unmissable monument that impresses with its proportions and finesse, but also with the genius of Moroccan craftsmen.

They also present to the public the modern aspect of

the economic capital of the Kingdom of Morocco as the United Nations Square known for its large avenues that cross the city, the Park of the Arab League located in the center of Casablanca, which is a good example of the modern architecture, as well as other prestigious administrative buildings, all blending the Arab-Andalusian and Art Deco styles.

The shipyards, the port of Casablanca, the second of the country after that of Tangier-Med, are also presented to highlight the great economic potentialities of which abounds the most populated city of the Kingdom.

The artist, of Greek origin and settled in Morocco, also aims through these photos to give an idea on the way of life and the traditions of the populations by zooming on some objects used as "the wood oven" for the cooking of the traditional bread, or the rooms of "Hammam" (Moorish bath) that reflect the richness of this precious heritage.



Source: Embassy of the Kingdom of Morocco in Athens, Greece



### **Profile**

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Established in 1975, Al Sraiya Holding Group has built its core business on the idea of "innovation", earning its rank as one of the top in Qatar. Offering a range of integrated services that cater to the infrastructural development of Qatar, the group diversified itself through individual groups of companies each operating independently and specializing in its field of expertise.

Al Sraiya Holding group has acquired a strong position in the hospitality field through its hotels in Qatar (Millennium Hotel, Staybridge Hotel, Copthorne Hotel, Kingsgate Hotel, The Town Hotel) UK (Mowbray Hotel, Presidential Serviced Apartments, The Edward Hotel), Germany (Marriot Munich), Poland (The Weştin Warsaw), USA (Club Quarters Washington DC) and F&B sector through it's restaurants in Qatar.

Furthermore, Al-Sraiya Holding Group introduced The Scholar, the Educational Group that invests in private schools.

With motivated and highly ambitious management, 9 countries, 56 companies and 25,000 employees, Al Sraiya Holding Group is poised to fully participate in the development of the visionary policies adopted and pursued by Qatar.





### THIS IS WHAT WE DO

BB Energy (BBE) is among the world's leading independent energy trading companies, with consolidated experience in trading, operations, chartering, logistics, storage, refining and financing.

With approximately 19 million metric tonnes (MT) of physical crude oil and petroleum products traded in 2017, BBE is one of the most active gasoil, gasoline, fuel oil and bitumen traders in the Mediterranean, Middle East and North Africa.

We continue to benefit from strong knowledge of the markets where we operate. This, combined with our logistics expertise and commitment to Middle Eastern values, allows us to meet our clients' needs with reliable and innovative solutions.

We are now capitalising on our hardearned expertise and long-standing commercial relationships by entering new markets and expanding certain business lines. Our portfolio of global trading flows continues to expand.

#### Our history

We began our commodities business in Lebanon in 1937, starting out as a grain and asphalt trading company.

In 1963 we started commercialising oil in Lebanon. At first, we were primarily involved in the local marketing of oil products and the importation of bitumen. Six years later however, during 1969, we began trading oil in the Mediterranean, Red Sea and Arabian Gulf.

Since the 1980s, we have built strong links with the Middle East and

cemented our position as an industry pioneer in the Mediterranean. We subsequently entered the Black Sea, Asian and US markets.

Today our trading activities span across the five continents and we have offices in thirteen strategically positioned locations.

#### Trading activities

After decades of trading, we have cemented our position as an industry pioneer in the Mediterranean, the Red Sea and Black Sea regions. We have also built exceptionally strong ties with producers and end receivers worldwide.

Our physical trading activities cover key strategic geographical areas, serving as a network for national oil organisations, major oil corporations and independent trading companies and refineries.

We primarily trade crude oil and its full array of related products. However, we are also flexible enough to deal in more specialised offerings when the opportunity arises.

BBE has become more active in trading LNG and base oil worldwide and continues to supply LPG through term contracts.

We have spot and term purchase contracts with all our key trading partners.

#### Personnel

BBE trading business employs over 250 professionals worldwide. The Group has been able to achieve a particularly high retention rate of its personnel through the years.

Having worked in the Group for more than 20 years, quite a few members of BBE's trading and operations teams have gained extensive experience. Their knowledge and commitment play a vital role in the day-to-day support of our trading activities. It is this long-term commitment to BBE that has prompted the strong sense of trust and respect within the Group.

This is mirrored on the outside and has made BBE one of the most respected independent oil trading companies today.

#### Strategy

In order to capitalise on our established setup and trading network and infrastructure, we are now pursuing a growth strategy through geographical expansion, product diversification and acquisitions.





#### Lebanon Operations



Antellas terminal - Lebanon

In Lebanon, our Group shareholders are the major importers of gasoline and diesel to private sector, and also own and operate two storage facilities with a combined capacity of 80,000m<sup>3</sup>.

Hypco began trading in the early 70s and has been expanding ever since. With approximately 132 full service stations – located throughout Lebanon – Hypco currently has the second largest market share of the local retail market.

In 2014, Hypco opened the first, fully operational, eco-friendly 'green' station in Lebanon; the first in the Middle East.

The company is also the exclusive distributor of Shell Lubricants in Lebanon. With the technical assistance of Q8, Hypco has a licence to market Jet at Beirut International Airport

#### Australia Operations



Pioneer Energy terminal - Australia

In March 2017, BB Energy completed the acquisition of Pioneer Energy Terminal in Mackay, Queensland from Morgan Stanley. Commissioned in 2015, Pioneer Energy is the largest diesel terminal in Mackay with storage capacity of 75,000 m<sup>3</sup> (3x25,000 m<sup>3</sup> storage tanks).

It is a state - of - the - art asset that incorporates the latest design and technology. For example, it is the only terminal in Mackay that has marine loading arms for safe, efficient and fast vessel discharge (3,600 m<sup>3</sup> per hour).

Since we acquired Pioneer, we have hired a

local commercial team and are now pursuing a sales strategy and building our track record in supplying Diesel to the Australian market. We have started supplying the wholesale market and have plans to supply the Coal mines in Queensland which are based on longer term tenders.

#### **Bangladesh Operations**



Omera terminal - Bangladesh

In 2013, BBE invested in Omera Petroleum Ltd, an LPG terminal and bottling facility in Bangladesh along with local partner, MJL Bangladesh Ltd and FMO, a Dutch development finance institution. BBE is the exclusive supplier of LPG to the facility with throughput capacity of up to 150,000 MT per annum. The main storage site is at the port of Mongla and includes a jetty, receiving terminal, two storage spheres with capacity of 3,600 MT, bottling/filling plant and distribution centre.

The facility also includes three satellite stations with 450 MT storage capacity, bottling/filling, and distribution capabilities in Chittagong, Bogra and Gorashal/Dhaka. The company started commercial operations during April, 2015 and plans to double its storage capacity over the next three years.

#### **Turkey Operations**



Maris terminal - Turkey

In Turkey, our Group shareholders own and operate a 12,500m<sup>3</sup>, state-of-the-art, storage facility in the port of Mersin which was specifically designed for the inland supply of hot bitumen to road contractors. This fully integrated facility is equipped

with its own dedicated berth as well as shorelines to the terminal. It also has a self-heating system which utilises fuel oil and/or LNG and offers loading directly into trucks. The facility predominantly serves the local market, with a throughput rate in excess of 50,000 MT of bitumen a year. However, we also use it to export to neighbouring Mediterranean markets.

In September 2016, the Group acquired 51% of Citypet (now rebranded Hypco), a retail and distribution business in Turkey with a fast-growing retail network.

Since then, we have expanded the retail and distribution network of Hypco Turkey, which currently counts 78 stations in Turkey and has plans to reach 100 stations by end of 2018.

#### East Africa Operations



SP terminal - Rwanda

In April 2018 BB Energy entered into a strategic partnership with Grands Lacs HoldingsLtd.whichis a group of oil marketing companies incorporated in Rwanda, Kenya and Tanzania. Amongst other, the group owns SP, the largest Oil Marketing Company in Rwanda with sourcing subsidiaries in Kenya and Tanzania.

SP's business is divided into several lines of business including:

- In excess of 40 SP branded retail stations (of which 30 are owned)
- the largest B to B business in Rwanda supply major commercial and industrial customers in the country
- HFO supply contract to all the power plants in the country
- the largest commercial storage facility
- the operation of the government

strategic stock of oil products in Rwanda The SP terminal, which has a storage capacity of 32,000m³, with 30,000m³ under construction, was commissioned in Oct 2015 and is a state of the art storage facility incorporating latest design and technology. SP is in the process of expanding its storage capacity by an additional 40,000m³.





## Arab-Hellenic Chamber of Commerce & Development:



## MO) years of Excellence in Partnership

2019 marks a significant milestone in the operations of the Arab Hellenic Chamber– the 40th anniversary from its foundation. These passed years can be defined as a kaleidoscope of successes, failures, happy memories, strong relationships and warm friendships, while always maintaining our values and principles which are: Excellence in service, through innovation, by people who care.

We have positively impacted on business relations between the Greek and Arab business communities by constant support and excellent service. We hope to continue to endure and add value for our communities on both sides. for our members and non-members alike and for the entrepreneurs who may seek our services and who we serve. Endurance, however, is not easy. Meaningful endurance is even harder. For an organization to endure 40 years and be relevant today is quite a feat. If we learned one thing from those years, it is that enduring requires remaining relevant and relevant requires meeting the needs of our members and our business communities. To be more relevant and more valuable today is an honor that goes to few.

We want to endorse innovation, but we also want to ensure that no one is left behind in the new developments and transitions. The way we live and work is rapidly changing and we are facing new challenges and are confronted with new demographic realities and fast technological developments. We are therefore aware, that further development will entail more commitment from our side - from the

staff and the Board. We want to focus on diversifying our concepts, on elevating the trade balance in our communities and on committing to international trade relations and its objectives which are — contributing to job creation and generally improving the living standard of our communities. We have taken huge steps in that direction and are moving forward by adopting advanced form of trading, the comerstone of which is the transfer of technology and know-how from Greece to the Arab world.

This year's milestone is not only an occasion to look back, but also to look ahead, and what matters most now is what we do next. During the year of 2019, we plan to embark on a series of activities, reflecting on our previous success and taking advantage of our vast database and our unique business network across the Arab world which will help us move forward and will elevate us to new heights in our role and mandate to promote Greek-Arab relations.

Our Chamber has been loyal to its objectives and has earned a unique status and reputation for its integrity and quality services that it has been delivering to all its members and non-members in Greece and the Arab world. We have stories about overcoming challenges, that show the human face of our organization and our communities. We have also stories about significant milestones and successes of our organization that demonstrate its development and ethos. Our doors will always remain open for all businesses looking for new opportunities, innovation and

expansion. We pride ourselves on our good record of successful activities, events, business deals, as well as our association with many outstanding Greek and Arab companies, along with our active relation with the Union of Arab Chambers, the Arab Federations and Chambers of Commerce and our sister Arab-foreign Joint Chambers.

The real measure of our achievements and excellence in partnership, however, is the growing list of our members and their testimonials. The entrepreneurs and businesses on both, the Greek and Arab sides of our communities are the heart of our endeavors and claim to be empowered, optimistic and enthusiastic.

The history of our Chamber is not only about business. It is also about people and we cannot find words to express our thanks and gratitude to everyone who has supported our Chamber throughout the years. Its successful growth is a direct result of a combination of its valued and resourceful staff, its effective Board, its loyal members and generous sponsors, who all played a significant role in helping AHCCD achieve its goals. We are inspired to move forward so we can further build on the foundations created since its establishment.

Before we conclude, we want to say that the road ahead will be challenging, as unpredictability will continue to rule, but we will continue to stay motivated to strengthen our capabilities and to spread understanding and good relations among all parts of our region.

Bon voyage to us all, for our journey to the future!

## NEWS FROM THE ARAB-EUROPEAN JOINT CHAMBERS



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### Two Reasons to Celebrate

On 23 October 2019, the Austro-Arab Chamber of Commerce has marked the 30th anniversary of its successful journey since its establishment by its founder Kommerzialrat, Nabil R. Kuzbari. This occasion coincides with the 11<sup>th</sup> Arab-Austrian Economic Forum held at the prestigious City Hall of Rathaus in Vienna and apart from festive activities, it tackled mainly topics related to energy and other sectors.

The event was attended by the representative from the Office of the Chancellor of Austria, several high-level government officials, Arab Ambassadors, Presidents of Arab Federations and Chambers of Commerce, as well as the Secretary Generals of Arab Joint Chambers and businessmen from both sides.

We would like to seize this opportunity to extend our warm congratulations on the successful journey of the Austro-Arab Chamber, to its founder Kommerzialrat, Nabil R. Kuzbari, and to the Secretary General Ing. Mouddar Khouja, for their relentless work and effort to elevate the image of the Chamber.

On another note, the Board of Directors of the Union of Arab Chambers of Commerce, during their meeting on October 10, 2019 in Bahrain, voted unanimously to renew the term of office for Mouddar Khouja for another 4 years.

Congratulations Mouddar.



(from left) Mr. Rashad Mabger, SG Khouja, Ms. Leila Kaplan Senior staff Member of the Austro-Arab Chamber of Commerce (AACC)



Mr. Mabger, Mr. Abdallah Sultan Al Owais and Kommerzialrat Nabil R. Kuzbari



SG Mouddar Khouja addressing the audience of his Forum



A view of the audience attending the event

### **NEWS FROM THE ARAB-EUROPEAN**

## \*\*ABLCC Business Forum "Kuwait Vision 2035" - Brussels (20/11/2019)

On the occasion of the first Belgium-Kuwait Joint Economic Committee meeting in Brussels, the ABLCC organised, in close collaboration with the Embassy of Kuwait, a business forum focused on Kuwait's diversification and the subsequent opportunities of partnership between Belgium, Luxembourg and Kuwait. The event offered particularly enriching and fruitful interactions between Belgian, Luxembourg and Arab participants from all sectors and levels.

#### Particularly fruitful interactions between Belux and Arab business communities

The seminar was moderated by Mr. Qaisar Hijazin (Secretary General of the ABLCC) and opened by H.E. Raoul Delcorde (Director Middle East & Africa at the Belgian Ministry of Foreign Affairs) and H.E. Ms. Amal Al-Hamad (Kuwait Deputy Foreign Minister for Economic Affairs) and held in the presence of the Arab ambassadors in Brussels. The conclusion and a presentation of the new international airport was given by H.E. Jasem Al-Budaiwi (Ambassador of Kuwait to Belgium, Luxembourg, UE and NATO). While the Delegation, per se, was comprised of senior representatives from major government institutions; ABLCC Board members from all over the Arab world attended the event too, as the BoD meeting took place the day before in Brussels. Over fifty percent of the speakers were women; a noteworthy fact that was praised by the participants



#### Towards new opportunities

Kuwait is reaffirming its position of business hub, multiplying opportunities and increasing GDP. Kuwait's Deputy Foreign Minister and the Ambassador presented the special efforts placed by the government in the framework of Kuwait 2035, to open and diversify economy, give more importance to the private sector, boost job creation and ensure a more stable and sustainable growth. Such reforms are facilitated by the good financial situation of Kuwait, its low debt and its strong banking sector made it easier to implement such measures, when with other major oil-producers in the world.

#### Relationship between Belgium and Luxembourg

H.E. Ms. Amal Al-Hamad remarked that Belgium and Kuwait have enjoyed a strong and historical relationship

### **JOINT CHAMBERS**



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Arab-Belgian-Luxembourg Chamber of Commerce

الفرفة التجارية المربية البلجيكية اللوكسميورجية

that goes back to 1964, when Belgium was one of the first states to open an embassy in Kuwait. She added that both sides have been engaged in extensive and fruitful discussions ever since, for enhancing economic and trade relations and stressed that, the trade balance between two countries has increased from 204M € in 2017 to 220M € in 2018. It was an occasion for SG Mr. Qaisar Hijazin to congratulate Q8's CEO Mr. Fadel Al-Faraj for representing the best example of a Kuwaiti business doing business in Belgium and Luxembourg with high success and thank him for his support to the Chamber.

#### Future perspective

H.E. Dr. Raoul Delcorde, on his part, expressed his optimism regarding the future of relations between Belgium and Kuwait, stressing that besides the increasing economic interactions between the two countries, there is still room for more opportunities. Indeed, H.E. Ms. Anick Van Calster (Director General for Bilateral Affairs at the Belgian Ministry of Foreign Affairs) and H.E. Ms. Amal Al-Hamad already announced that another meeting would be organised next year. Within the same framework, Ms. Wafa Al-Qatami (head of the Kuwait CCI) and the ABLCC agreed upon the organization of the visit of a business delegation from Kuwait, representing, this time, the private sector.







## NEWS FROM THE ARAB-EUROPEAN JOINT CHAMBERS

الغرفة التجارية العربية البلجيكية اللوكسمبورجية



## 10<sup>th</sup> Doing Business with Arab Countries: Digitalization & Innovation

The Arab-Belgian-Luxembourg Chamber of Commerce and SGS organised on 2 of October a 10th edition of "Doing Business with Arab Countries" focused on Digitalization & Innovation.

This yearly seminar has become a reference for those who wish to get key updates and concrete insights into the Arab business world.



For this 10th edition, we wanted to focus on a theme that particularly reflects the year 2019, which led us to the question of digitalization and innovation. Indeed, it has become evident that digital technologies are leaving no geographic region, business sector or civilization untouched. That is also the case for the Arab world.



We have seen that digital transformation does not only consist of the integration of digital technology into everyday life, but also in the transformation of the way we live, and in consequence, the way we produce, consume, trade and do business with each other. Digital transformation is challenging, but also offers a fertile ground for innovation, and the speakers did not fail to share the taste of it.

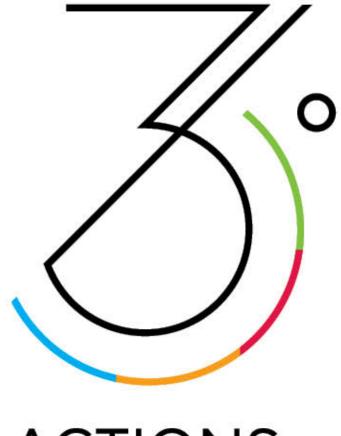
After Mr. Fadel Al Faraj, Managing Director of Q8 Northwest Europe presented the Q8's reaction to digitalization and its subsequent transformation, Mr. Nicolas Debray came with a more theoretical approach to digital transformation and addressed the issue of digitalization in the world of SME's. BESIX, too, delivered presented its approach to digital technologies with Mssrs. Ayman Chalak (Business Development International) and Juan Nolet (BIM).



Finally, three Belgian companies - Medicor, CJ-ICM and Settlemint - shared their experience in doing business with Arab countries and addressed the question of digital issues, in a panel, which was moderated by our partner Ms. Evelien Staelens, Area Manager at the Flanders Investment & Trade Agency.

During the networking buffet, participants exchanged and dicussed about questions of mutual interest with their counterparts and the economic attachés from numerous Arab embassies. Mr. Sam Servaes, economic attaché at the Embassy of Belgium in Kuwait, too, attended the event.

## 360° ACTIONS CORPORATE SOCIAL RESPONSIBILITY **PROGRAM**



## **ACTIONS**



































#### WE INVEST IN SUSTAINABLE DEVELOPMENT FOR FUTURE GENERATIONS

HELLENIC PETROLEUM Group has committed to implement UN's 17 Sustainable Development Goals (SDGs) through its Corporate Social Responsibility Program "360° ACTIONS". In this context, it carries out a series of targeted actions and initiatives that respond to current challenges and create value for future generations.





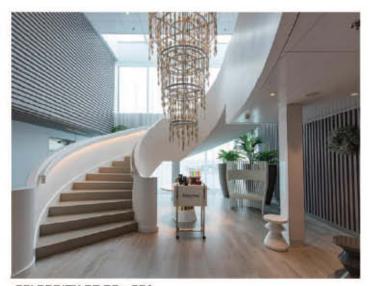






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HARMONY OF THE SEAS - THEATER



AIDA NOVA - ASIA BAR & LOUNGE



ANAX - LOUNGE





## Key Offerings



#### WIRELESS ACCESS & TRANSMISSION

Intracom Telecom is the benchmark in Fixed Wireless Access, successfully innovating in the SG/4G wireless backhaul and fronthaul field. It also offers a full range of microwave, millimeterwave, satellite and special-purpose antennas.



#### **ICT - SMART CITY & SURVEILLANCE SOLUTIONS**

Intracom Telecom focuses on the delivery and operation of top-notch services for converged networking and cloud computing solutions. Moreover, it offers a range of Smart City Apps and an integrated Security & Surveillance solution.



#### TELCO SOFTWARE SOLUTIONS

Intracom Telecom has been building and enriching a wide portfolio of advanced telco software solutions, enabling Operators to generate new revenues and boost their Customers' Experience.



#### **ENERGY SOLUTIONS**

Intracom Telecom designs, installs and commissions energy-related systems, providing Smart Grids and Energy Management solutions.

## **Key Markets**



TELECOM OPERATORS



COMPANIE



LARGE



HEALTHCARE



PUBLIC AUTHORITIES

## Committed to Innovation

Dedication to R&O and commitment to technology innovation is at the foundation of the company's business strategy. Intracom Telecom invests significantly in R&O programs developing cutting-edge products and competitive solutions on an international level. The company has a strong participation in the European Union's (EU) flagship initiative for 5G and a significant involvement in the EU Horizon 2020 research framework. Intracom Telecom maintains in-house state-of-the-art research laboratories that facilitate the rapid prototype development and validation of advanced telecommunication products. Its core laboratories include RF and microwave & millimeter-wave design lab (up to 80 GHz systems), microelectronics, EMC and safety test laboratories as well as sophisticated mechanical design laboratory. Intracom Telecom's research focus has been placed on the areas of SDN/NFV & cloud technologies, high-performance low-latency wireless transmission, smart broadband access, intelligent network management, operations & business support systems, information-centric networking, smart grid, big data analytics, eHealth and digital video processing & security.

## Code of Business Ethics

Integrity, honesty, fairness and full compliance with all applicable laws and regulations have been the pillars of Intracom Telecom's business conduct since its establishment. Since 2015, the company fully endorses United Nations Global Compact's guiding principles of human rights, labour rights, environment and anti-compution. The Code of Business Ethics defines Intracom Telecom's position on fundamental legal, ethical and social matters and the way it operates around the world. The Code establishes certain non-negotiable minimum standards of behaviour in key areas, which are to be observed when dealing with fellow employees, customers, suppliers, partners and shareholders, communities and governments. This Code is applicable to all companies within Intracom Telecom Group of Companies and all people at Intracom Telecom. The Code is also communicated to Company's suppliers and consultants.

### DEVELOPING THE FUTURE.

This is what we stand for in MYTILINEOS, one of Greece's leading industrial companies. And this is what we constantly strive for in all our areas of operation:

- In the Metallurgy sector, with the trading name Aluminium of Greece, the only vertically integrated bauxite, alumina and aluminium production plant in Europe.
- In the Engineering, Procurement and Construction sector, with the trading name of METKA, which undertakes and implements turn-key energy projects, ranking among the largest EPC contractors worldwide with projects in all 5 continents.
- In the Power and Gas Trading sector through Protergia, the largest independent producer and supplier in Greece.



As a responsible industrial company, we aim for constant business excellence, balancing economic growth with sustainable development.

MYTILINEOS is a driving force for the Greek and European economy, with strong presence in almost 30 countries, and exports accounting for more than 2% of total Greek exports.

With a consistent business strategy and a vision for continuous evolution, MYTILINEOS is taking solid steps for a future that is already here.





# **GEORGE ALEXANDER**GROUP OF COMPANIES

#### A group with dynamic presence

George Alexander has been active in the field of wild animals and birds since 1985. Dr Alexander is quite successfully involved, both in Greece and abroad, mainly in trading activities as well as in the provision of consultancy services in the field of his expertise having created an extended network of associates and always aiming to new forms of cooperation always characterised by the prestige and consistency of the Alexander Group of Companies.





In 2005 the Group GEORGE ALEXANDER
established KITHARON PLC.
It is a prototype enterprise involved in the slaughter,
standard packing and marketing of animal and
poultry meat.



G.A. was established in 2002 and registered in Portugal. Its scope of activities is the production and marketing of biologically produced veterinarian medicines.



The company was established in 2004 with the trading activity as its main objective.

The company markets a full range of cosmetics products made of natural ingredients and leather products of wild animals' skins (deer, roebuck, ostrich, crocodile, snake, boar)



Construction company based in Alexandria, Egypt.
The company was established in 2015.

# AL RAYYANGREECE

### subsidiary of AL RAYYAN GROUP, a state-owned investment firm of Qatar









#### **AL RAYYANGREECE**

Vas. Sofias 14 Ave., - 10675 Athens
Tel: +30 21060985892 - FAX: +30 2106090701 - Mail: info@alrayyan.gr

# AL RAYYANGREECE

### subsidiary of AL RAYYAN GROUP, a state-owned investment firm of Qatar

Al Rayyan Greece is the branch of Al Rayyan Project Management,
a state-owned investment firm based in Qatar which provides unrivaled Real Estate and
Touristic Project Management services world-wide.

Al Rayyan Greece, is engaged to operate mainly in Real Estate development and Tourim industry, has recognized the potentials that Greece can provide especially to this sector and has acquired properties in the Ionian Sea, such as Oxia island, Provati island complex and a big land In Zakinthos island and intends to implement various investments in Greece.

Our master investment plan provides hotel accommodations that will stand out for their aesthetic and provide high service levels, luxurious villas, modern sports facilities, yacht marinas, thalassotherapy center, spa, shop complexes, amusement parts etc., Also the architecture of the buildings will respect out the old architectural style of the buildings of the Ionian islands adapting also the requirements of the modern visitor.

The vision is to turn the properties into a tourist attraction, with the adoption of an architectural style which will highlight the history, the environment and the culture of the islands.

Our aim is enhancing the picture of the place and upgrading it into the tourism industry at international level.

Through the investment, is expected to create new jobs both during the construction but also after the execution of the project and during its operation, in order to increase the local and national economy.

It is known that the company employs staff from the local community in which the investment is carried out.



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\*Nespresso and machine names are registered trademarks of the Nestle S.A. Products Company. The trademark owner has no relationship with InterMed.

# NEWS FROM THE ARAB WORLD



www.arabhellenicchamber.gr



#### IFEX: Iraq Finance Expo

IraqFinancial Expowill be held in Baghdad International Fairground, on 25-27 January 2020. IFEX will shine a spotlight in Iraq's rapidly developing banking and financial services industries. With traditional banking methods now out-of-date, new technology is leading the charge in global growth trends. Iraq is poised to take advantage of these innovations. The

exhibition is a unique opportunity for attendees to gain valuate insights into the latest developments in Iraq's markets straight from the source, while promoting their company to government officials and project managers and at the same time connect with industry heavyweights and network with peers and government officials.



Source: Embassy of the Republic of Iraq in Athens





## GERASSIMOU & PARTNERS LAW OFFICE

Gerassimou & Partners is a "Boutique" Law Firm in Greece operating its offices under international standards, providing its Greek and foreign clientele with the highest quality legal services and expertise.

Gerassimou & Partners Law Offices is one of the leading business and commercial law firm in Greece, situated in the heart of shipping and business industry, Piraeus, Greece. We are dedicated to provide a professional, responsive, personalized, attentive and cost effective range of services to our clients in the ever changing business environment in Greece and abroad.

Close business long-term relationships have been developed with a large number of the world's leading international law firms, institutions and academics endeavoring to be always internationally updated, scientifically reliable and professionally effective.

#### Nicholas G. Gerassimou

- Piraeus Bar Association (Supreme Court)
- LLM Maritime & European Law (Soton)
- LLB University of Athens

Member in numerous Associations, such as the Arab-Hellenic Chamber of Commerce & Development

Board Member of the Hellenic Association of Maritime Lawyers and the Hellenic Association of Maritime Law, Greek Azerbaijan Chamber of Commerce, The Association of Traditional Boats, etc.

Legal Counsel of the Board of the Hellenic Maritime Environment Protection Association (HELMEPA), the Hellenic Shortsea Shipowners Association (HSSA) and in various shipping, management companies, as well as in numerous real estate organizations and renewable energy companies.

The expertise areas of the firm concern mainly shipping, transportation and aviation law, commercial and corporate matters, cargo claims, insurance and marine insurance matters (P&I, total, partial and constructive total loss). The partners of the offices are experienced lawyers in litigation, arbitration and dispute resolution in a vast area of legal matters such as mergers and acquisitions, administrative law, civil and tort law, real estate and tax aspects.

The law firm has been involved in the formation of numerous companies, both in Greece and abroad, and undertakes the resolution of daily matters of such companies. Gerassimou & Partners Law Offices specialize also in the registration of vessels and yachts in various jurisdictions, such as Liberia, Panama, Marshall Islands, Cyprus, Malta, in the reflagging of vessels as well as in the conclusion of ship sale and purchase contracts and ship finance agreements.

In the field of Energy and Environment, the Firm has grown rapidly in the last five years and provides a global range of activities and consultation advising on all aspects of the energy related projects with particular emphasis on the renewable energy field (solar, wind, hydro, biomass and geothermal) with great success to local and international investors.

In addition, the attorneys of the firm have been publishing numerous academic articles and interviews in national and international business and law journals. As regards to the current situation of the Greek and international maritime industry, the global maritime industry is expected to bring radical changes until 2030 as regards to the daily operation of the maritime companies. The improvement of technology and the automation of the contemporary systems have already affected the maritime industry throughout all its stages, from the shipbuilding to the manning of the vessel. 25 years ago a bulk carrier required approximately 28 seafarers onboard, whereas today 18 persons are adequate for the operation and navigation of the ship, due to the improvement of technology, robotics and automation". Furthermore, according to published statistics, the Greek shipowning fleet controls globally 30% of the tankers, 22% of the bulk carriers, 15% of LNG/ LPG ships, 9% of the container ships. It is noteworthy that the Greek fleet represents more than 50% of the dwt of the total European fleet. Moreover, the age of the Greek shipowned vessels has been reduced to 11,54 years, whereas the age of the ships with Greek flag has been also reduced to 13, 74 years, bearing in mind that the global average age of each ship is 14,81 years according to statistics of the EU. Currently, the system for establishing representative offices in Greece for maritime companies registered in Marshall Islands, Panama, Liberia and other flags of convenience is attractive to investments due to the flexibility and ease of implementation, in accordance with the provision of the Laws 27/75, 814/78, 2234/94 and 3752/2009.

#### GERASSIMOU & PARTNERS LAW OFFICES

14, Mavrokordatou Str., 185 38, Piraeus, Greece Tel. No.: +30 210 428 57 22 Fax No.: +30 210 428 56 59

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MOTOR OIL (HELLAS) CORINTH REFINERIES S.A (MOH) was founded in 1970 and started operating its refinery in 1972.

MOTOR OIL is the largest private industrial complex in Greece and among the top refineries in Europe in terms of complexity (11.5 according to Nelson Complexity Index). It can process crude oil of various characteristics and produce a full range of petroleum products, serving major petroleum marketing companies in Greece and abroad. Additionally, the refinery of Motor Oil is the only one that produces base oils in Greece.

Following the installation of the new 60,000 bbl/day processing capacity Crude Distillation Unit (New CDU) the production capacity of the refinery has reached 185,000 barrels of crude oil per stream day (BSD). It has a storage capacity is 2.6 million cubic meters, modern port facilities for tanker docking suitable for tankers up to 450,000 tons DWT and state of the art truck loading terminal which can serve up to 220 road tankers per day.

MOTOR OIL has been quoted on the Athens Stock Exchange since 2001. It is listed on the general index (ATHEX Composite Index), the high cap index (FTSE/ATHEX LARGE CAP) and the international market index (FTSE/ATHEX International). Additionally, it is included in the MSCI GREECE index and the FTSE4Good Index Series.

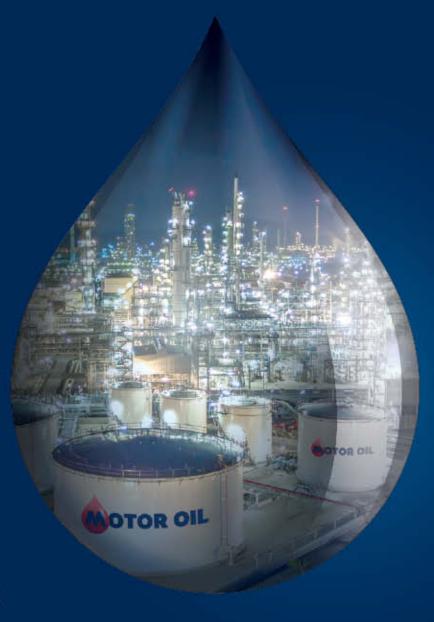
The company has ISO 9001:2015 certification for Quality, ISO

14001:2015 and EMAS III ER 1221/2009 certification for the Environment, OHSAS 18001:2007 certification for Health and Safety, ISO 17025:2005 certification for its Chemical Labs and CE Marking certification for its asphalt products, in accordance with Regulation (EU) No 305/2011 and the requirements of European standard EN 12591:2009. This is a combination of standards found in very few European refineries. Also, MOTOR OIL applies the EI/JIG1530 standard in relation to the production, storage and distribution of Jet Fuel. In the context of reducing greenhouse gas emissions and the sustainability criteria laid down by the EU, our company applies a control system for biofuels and the blending of fossil fuels with biofuels, having been certified with the 2BSvs Certificate since October 2016. This certification meets the requirements of the biofuel mass balance and expires in 2021. The refinery has earned two new certificates, the ISO 50001:2011 for energy management, and the ISO 18788:2015 for its security system.

MOTOR OIL has consistently been successful in adjusting the product mix to the needs of the market thus achieving the best selling prices for its products and as a result outperforms other complex Mediterranean refineries in terms of refining margin.

#### Contact:

Irodou Attikou 12 A str., 151 24 Maroussi, Athens Tel.: + 30 210 8094000, Fax: + 30 210 8094444, Internet: www.moh.gr, E-mail: info@moh.gr



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#### **NEWS FROM THE ARAB WORLD**



### 9th Iraq Defence Exhibition (IQDEX)

IQDEX is one of the leading defence exhibition in the MENA region demonstrating the latest technology across land, sea and air sectors of defence. It is a unique platform to establish and strengthen relationships with government departments, businesses and armed forces throughout the region.

Under the patronage of the Prime Minister of Iraq and General Commander of Iraq Armed Forces, and the full support of Iraq Defence, Interior and Trade Ministries, the United Company for Fairs and Conferences is organizing the Ninth Edition of the International Defence Exhibition in Iraq (IQDEX) that will be held from 7 - 10 March 2020, at Baghdad International Fairground in Baghdad, Iraq.

#### DOMAIN-FOCUSED ZONES

IQDEX 2020 will have five key domain-focused Zones: Aerospace, Land, Naval, Security & Joint, all showcasing the latest equipment and systems.

For more information please visit: www.unitedevents.iq / www.iqdex.iq

Email: info@unitedevents.iq

Tel: 009647702580895 / 009647806666661







Source: Embassy of the Republic of Iraq in Athens





# UPHOLDING QUALITY, ENSURING COMPLIANCE

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#### **NEWS FROM THE ARAB WORLD**



# Iraq Renewable Energy Exhibition and Conference IREX2020

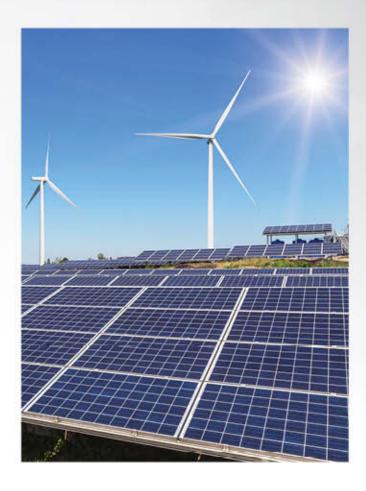
The exhibition and conference of Iraqi renewable energy (IREX 2020) in cooperation with the Baghdad Centre for Renewable Energy and Sustainability and in coordination with the Ministry of Electricity on the land of the Baghdad International Fair is being organized from 24 to 26/03/2020.

#### The Program includes:

- · Current State of Renewable Energy in Iraq
- Economic prospects
- · Diversified power market
- Investment opportunities and PPP
- Technology transfer
- Environmental issues, clean water, efficiency and energy saving
- Batteries and storage
- · Future energy consumption and needs
- Residential and industry

For more information please contact the organizer: Emirates Creative Channels company E-mail: mohammed@creative-channel.com, dhulfiqer\_ali@creative-channel.com Website: www.creative-channel.com





Source: Embassy of the Republic of Iraq in Athens

# WIDE



the Greek Islands

#### **NEWS FROM THE ARAB WORLD**



# The Agricultural Week Exhibition in Iraq

The 11<sup>th</sup> Agricultural exhibition for Equipment and mechanization of agricultural and animal production - food will take place in Baghdad International Fair, from 14-21 March 2020.

For more information please visit the link or contact the e-mail address below:

www.bg-iq.net

eng.shahal@bq-iq.net / info@bg-iq.net

Tel: 009647905984770 / 009647712782919





"let's make Iraq a green oasis"

Source: Embassy of the Republic of Iraq in Athens

## JOUD COMPANY



In business field the name JOUD dates back to 1933

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#### **NEWS FROM THE ARAB WORLD**



#### 1st Dhi Qar International Conference and Exhibition for Energy, Reconstruction and Investment

The first Dhi Qar International Conference and Exhibition for Energy, Reconstruction and Investment is organized in Dhi Qar governorate, in Iraq for the period from 6 to 9 April 2020.

For more information, interested parties can contact: Golden Falcon Company E-mail: info@goldenfalconfairs.net azhar21hadi@yahoo.com Tel: 009647702829999 - 009647901755296



Source: Embassy of the Republic of Iraq in Athens



## Your wings for success



# **NEW**MEMBERS

- MARBLE SACHANAS
- 2. COFFEE ISLAND
- 3. OIKONOMAKIS GLOBAL LAW OFFICE
- 4. NIKOLAOS MARGETIS, M.S.c.
- 5. EMELKO

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In 2006, inspired by the market trends and motivated by our customers' particular needs, we produced super durable powder coatings with excellent resistance to adverse outdoor conditions.

**Today,** our business continues to grow along with our goals and expectations. We are a leading international Powder Coating manufacturer with products that are globally recognised and distributed in over 25 countries through our network of subsidiaries and sales partners.



For more info about our sales network you may visit our website

#### Cooperation and support

We continuously support the quality of our products at a commercial and technical level. NEOKEM's highly trained staff provides reliable solutions and responds with utter professionalism to your needs and provide support regarding the design, information and service of NEOKEM coatings.



#### HEADQUARTERS:

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Fax: +30210 6625305 e-mail: info@neokem.gr







#### NEW MEMBERS



www.arabhellenicchamber.gr



#### CONTACT DETAILS

#### MARBLE SACHANAS SA

A: 3km Lagadas - Kavalari Agrotemachio 530 Lagadas, 5700, P.O. BOX 32, Thessaloniki, Greece

T: +30 2394052541

F: +30 2394052541

E: info@marblesachanas.gr

W: www.marblesachanas.gr

MARBLE SACHANAS (MS) is a Greek supplier of premium quality white & color marble based in Thessaloniki. The company has been born out of a strong background with more than 30 years of experience and knowledge in global marble business. The result of this heritage today is a company with high quality standards, innovative production and functional entrepreneurial structure with expertise staff.

MS has already invested an amount of 10 million euros in its new factory plant including the most advanced Italian machinery (to achieve perfectly processed end –products), ERP system "MS Customized" and the latest technologies & services.

MS is constantly searching for new exclusive materials responding to design and building construction trends. The company owns "Artic" quarry with a capacity up to 30.000 tons /year of luxurious "Artic white", "Artic Grey" and "Selas" marble, offers premium quality of all range of white "Thassos" and "Volakas" and is the exclusive distributor of "Zebra Grey" marble. MS marble collection incorporates the highest quality materials with the most fashionable colors and textures in a wide variety of sizes and finishes including large format tiles and book-match slabs.





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COFFEE ISLAND

coffee roasters

#### CONTACT DETAILS

COFFEE ISLAND
PATRAS HEADQUARTERS

A: 30, Parodos Vrisakion, Greece

T: +30 26 10 643 679 E: info@coffeeisland.gr COFFEE ISLAND opened its doors in 1999, in Patras (Greece), with a coffee shop as its sole asset. With the empowerment of Coffee Island's team, something completely fresh, innovative and original was envisioned; creating a new experience of quality coffee takeaway. Today, Coffee Island has a large network of coffee shops in four countries with Dubai as the next stop.

Coffee Island has already established its own coffee production and processing units in Patras providing all its coffee shops with a wide variety of the best coffee beans the world has to offer. Additionally, Coffee Island puts sustainable production methods at the core of its growth plans and has been also certified for its quality assurance production techniques (ISO 22000 certification), a testament to the quality of its coffee and production capacities. Coffee Island has been awarded the Best Coffee Chain in Southern Europe at the Allegra European Coffee Awards (2016, 2018 & 2019), the most prestigious award in the European coffee and food-to-go sector.

Coffee island's promise is to initiate more and more consumers around the world into the magic of quality coffee!







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#### NEW MEMBERS



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#### CONTACT DETAILS

#### OIKONOMAKIS CHRISTOS GLOBAL LAW FIRM

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1st & 2nd floor

T: +30 2103600036 (GR) 80011500500 (toll free)

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E: office@oikonomakislaw.com global@oikonomakislaw.com

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Business Development, Communications and Marketing Department / Ms. Oikonomaki Pinelopi, Head of Business Development, Communications & Marketing

T: +30 2103600036

M: +30 6972263770

E: pr@oikonomakislaw.com

#### OIKONOMAKIS CHRISTOS GLOBAL LAW FIRM is

a leading Law Firm, involved in more than 100 legal fields, with expertise in Business, Corporate, M&A, Commercial, Real-Estate, Citizenship & Golden Visa, Tax, Finance & Banking, Mediation, Authorizations, Immigration, IP, Emerging Markets and more and which currently operates eight (8) offices in five (5) countries: Germany (Dusseldorf), Romania (Bucharest), Greece (Athens-Piraeus-Thessaloniki-Ierapetra/Crete), Bulgaria (Sofia), Cyprus (Nicosia).

Our Firm undertakes each year more than 2.000 new legal cases, engaging in litigation in almost 1.500 court cases before Courts of all standings.

We keep a network of Advocates & Lawyers — structured into practice groups - committed to provide top quality legal advice and representation to our principals and totally face all their issues, in all areas of the Law and Industry. Moreover our work is backed by prominent Professionals and Experts who work with us on a regular basis be it Notaries, Bailiffs, Graphologists, Criminologists, Accountants, Auditors, Tax Consultants, Financial Advisors, Engineers, Real Estate Agents, Real Estate Appraisers, Insurance Brokers etc.

Our teams of Lawyers and Professionals are multilingual and speak English, Arabic, Bulgarian, French, German, Georgian, Greek, Japanese, Jewish, Spanish, Italian, Chinese, Hungarian, Turkish, Ukrainian, Romanian, Russian and Serbian.

Our client base is well diversified and we represent our Corporate clients, Individuals, Financial institutions, local and international, worldwide.

#### OIKONOMAKIS CHRISTOS GLOBAL LAW FIRM is a

full-service law firm that exhibits a global mind-set by celebrating its geographic diversity and working seamlessly across borders.



water.gr 🌢



Vikos Water Vikos Official

#### NEW MEMBERS



www.arabhellenicchamber.gr



CONTACT DETAILS
NIKOLAOS MARGETIS, M.Sc.

M: +30 6977324238

E: nikl\_margetis@yahoo.com

I live in Kifisia and I work as a Food Supplement Sales Supervisor at the Kambolis Pharmacy, Maroussi, in which big amounts of drug, food supplements and cosmetics are handled every day.

I have studied Chemistry in the National and Kapodistrian University of Athens, with a Master of Science in Bio-physical Chemistry, specifically concerning structure and bioreactivity of biomolecules, such as oxygen, amino acids and nucleotides.

Furthermore, I have clinical experience in the medical field, having been the scientific director of the "Intercell Health" Athens Medical Center, having handled a significantly big number of patients of all kinds of pathology (heart disease, diabetes, cancer, neurological problems, infections etc).

Having this experience, currently I am consultant in the Spinal Surgery (in cooperation with Dr. Skevos Poulas, MD), the Blood Vessels Surgery (in cooperation with Dr. Charalambos Elias, MD) and Dermatology (in cooperation with Dr. Korina Tzima, MD) Moreover, I have worked as TV co-presenter on biochemistry and nutrition issues on the live TV broadcast "Improve your Health" on Extra Channel 3.

Apart from my mother language (Greek), I speak English, German and Arabic, as well.



#### NEW MEMBERS

www.arabhellenicchamber.gr



### CONTACT DETAILS EMELKO CONTACT PERSON

#### SOCRATES GIANNAKIS

Export Sales Manager

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**EMELKO SA** was founded in 2002 and is based in the Nikos Kazantzakis region of Alagni, Heraklion, Crete. We specialize in the production, bottling and marketing of high quality olive oil products.

Our production capacity is based on three production lines. One line covers the standardization requirement for glass bottles with a production capacity of 2500-3000 bottles / hour, and two additional lines cover the standardization requirements for PET and metal containers with a production rate of 5000 units / day. With a production capacity and tank farms of 3500 tons, we are able to meet the needs of our largest customers through fast deliveries Our main product range includes the CRETAN GOLD Extra Virgin Olive Oil range and the CRETAN GOLD-PDO Extra Virgin Olive Oil range.

The company also has the potential to produce a wide range of PL products according to specific requirements.









- 1. DEVISE ENGINEERING S.A.
- 2. HOTEL GRANDE BRETAGNE
- 3. SKAGIAS, TH.C., S.A.
- 4. NUTRIA S.A
- 5. ZARIFOPOULOS S.A.
- 6. DRAKOULAKIS D. S.A.



Mideast Travel Worldwide is an award-winning group of companies operating in the travel and tourism industry for more than 36 years.

It all started back in 1983 in Athens, when the Mousbeh family decided to create a travel agency to cater for the special and exclusive needs of travelers in Greece and the world.

Starting with passion as a 4-member family business, year after year the company achieved to evolve dynamically, expand its activities worldwide, optimize the quality of services offered, increase its customer base and grow powerfully with a strong 70-member team.

Today, Mideast Travel Worldwide is <u>listed</u> among the top travel providers in Greece. The company offers a variety of travel services, from vacation and individual packages to luxury tourism, planning of Meetings, Incentives, Congress & Events (M.I.C.E.), business travel and destination management.

The group of companies is awarded as "Europe's & Greece's Leading Destination Management Company 2019" and as "World's & Europe's Leading Destination Management Company 2018" by the World Travel Awards. Moreover, for four consecutive years, from 2014 to 2017, the group was crowned as "Greece's Leading Destination Management Company".

Mideast Travel Worldwide offers its services from its Head Office in Athens as well as from its branch in Istanbul.

What is more, since 2016 the company is the Official Partner of BCD Meetings & Events in Greece.



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# DEVISE ENGINEERING Treatment of HOSPITAL Wastewater with Packaged Plants - New Contracts in IRAQ

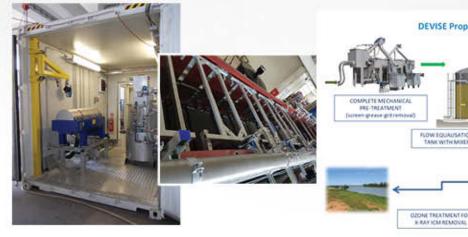
DEVISE ENGINEERING is an experienced Water & Wastewater Treatment Plant Manufacturer, providing effective solutions formunicipal and industrial applications.

DEVISE proudly announces that it has recently been awarded a new Contract in the demanding sector of decentralized HOSPITAL Wastewater Treatment.

The project concerns the Design, Construction & Supply of Two (2) Package and Modular Wastewater Treatment Plants for Hospital effluent in Iraq (rebuilding areas). The design capacity of each treatment plant is 150 m3/d, uses MBR technology and UV disinfection, and includes also a Containerized Sludge Dewatering Plant.

DEVISE has already supplied another WWTP in Iraq to Morgan Hospital in Babylon area in Iraq. The scope of the works of DEVISE included the Design, Construction & Supply of a Package and Modular Wastewater Treatment Plant of a total capacity of 300 m3/d using Physical-Chemical separation and MBR technology. In this case, DEVISE ULTRA-CLEARTM Bio-Plant was offered including a Containerized Sludge Dewatering Plant CSDP.

The effluent wastewater quality from hospitals can vary depending on its size and its specialization. The challenge of treating the variety of contaminants found in the hospital wastewater is very high and the Techniques and Solutions used are different and more specialized, thus making DEVISE the ideal partner for such applications.







#### CONTACT DETAILS

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# Hotel Grande Bretagne, A Luxury Collection Hotel, Athens The Finest Culinary Experience in the Heart of Athens

#### WEEKENDS AT WINTER GARDEN

The renowned Chefs of the historic hotel create an elegant brunch menu experience and invite you to savor it at the Winter Garden City Lounge.

Every Saturday and Sunday from 11.00 until 14.00, the Executive Chef Asterios Koustoudis and his talented team, curate a menu filled with sweet and savory delicacies and, under the elegant sounds of soft music, create the most ideal atmosphere for an experience not to be missed; the "Weekends at Winter Garden" experience.

#### AFTERNOON TEA AT WINTER GARDEN

The renowned Afternoon Tea of the Winter Garden holds its own part of history in the hotel's journey through time.

Since its inception, the Winter Garden tea serving and its ritual became a landmark among tea consumers and connoisseurs. The famous five o' clock tea, traditionally served with a fine choice of cakes, scones and sandwiches, has turned into an integral part of everyday life for the valued guests of the Grande Dame of Athens.

The Afternoon Tea awaits you daily at the Winter Garden, from 12.00 to 20.00





ATHENS

#### CONTACT DETAILS

HOTEL GRANDE BRETAGNE, A LUXURY COLLECTION HOTEL, ATHENS

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www.arabhellenicchamber.gr

#### SKAG @ INSIGHTS X, October 2019, Nuremberg, Germany

SKAG attended for the 4th year in a row "Insights-X" the International stationery exhibition which takes place in Nuremberg, Germany.

Deals were made for co-operation with companies from various countries, including the Middle East and N. Africa.

SKAG has firmly established itself as a leader in the global stationery market with innovations, and despite the crisis in Europe, shows how a company which invests in such times and thinks positively, can come out a winner!





#### CONTACT DETAILS

TH.C.SKAGIAS SA

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Plasis Real Estate and Development was founded over twelve years ago by Mr. Minas Dimos, and after a twenty-year experience in the Real Estate market, cooperates with 70 associates all over Greece and deals with 17.800 properties with loyalty, complete seriousness and honesty.

Our leading position in the market allow us to manage every request of purchasing or renting a property in Greece and provide all necessary connections in order to give accurate information about every aspect involved, such as municipalities, ministries, public services and advocative as well as tax directions.

With excellent know-how and compiled experience on executing every project, Mr. Dimos created a company that truly offers the widest range of services from renting an apartment to purchasing

special buildings, with the aim of creating added value and act as a qualified expert in order to offer a beneficial deal.

#### Services & Products.

- Urban Development (Purchase-Sales-Rentals)
- Residential, Commercial & Touristic development plots
- Development of building projects with compensation system
- Development and management of construction projects
- Development of investment projects
- Viability studies, Financial studies and acquisition of funds
- Golden Visa Services





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# NUTRIA SA proudly presents 2 new premium products:

#### Limited Edition Extra Virgin Olive Oils - IONIS EARLY HARVEST / IONIS SINGLE ESTATE

"agourelaio": the olive oil that we get from the first, green, unripe, olives of the harvesting season. It has a bright green color due to the chlorophylls of unripe olives which give the olive oil more antioxidant properties. It is rich in polyphenols and therefore differs in taste from the classic Extra Virgin Olive Oil as it is quite peppery, bitter and somewhat spicy, with a strong fruity aroma of freshly harvested olive oil.

IONIS Single Estate: This is Nutria's pride as it is produced exclusively from our privately-owned, linear-growing olive groves in Agios Konstantinos Estate in Lokrida. "Single Estate" expressly states the exclusivity of the olive tree originating from this particular site so we have the sole responsibility for quality control from the beginning to the end of production. The Nutria estate is certified for organic olive oil production, thus the olive oil produced, in addition to its top quality, is free of pesticides, insecticides and herbicides. The result is a high nutritional value olive oil with balanced taste, bright color and strong aromatic character.

We invite you to enjoy these gifts Mother Nature has created exclusively for you!







#### CONTACT DETAILS

#### **NUTRIA SA**

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www.arabhellenicchamber.gr

# Thessaloniki METRO A new project for ZARIFOPOULOS Group

ZARIFOPOULOS S.A., has proudly undertaken to supply and commission the Fire Detection and Integrated Security and Access Control Systems for the new METRO in Thessaloniki, the second largest city in Greece.

With more than 45 years of experience and leading position, in the Fire Protection, Security and Energy Management Systems sectors, ZARIFOPOULOS was chosen by the Contractor, AKTOR S.A., to fulfil the challenging task of protecting this valuable and sensitive infrastructure, including all 13 stations of the Central Line and the Main Control Center - Depot.

ZARIFOPOULOS' scope includes the procurement of equipment, the provision of technical instructions and the programming, commissioning, final testing and delivery of the systems in full working order, as well as the maintenance and support of the systems' operation for the initial period of their life cycle.

ZARIFOPOULOS S.A. solutions, based on the leading edge equipment provided by manufacturers SCHRACK SECONET AG (fire detection), DDS (access control) και Honeywell (security), fully conform to the strict project specifications.

This project demonstrates the high level of training and expertise of the engineering and technical personnel of ZARIFOPOULOS, as well as the special experience that has been attained through a variety of similar projects in various countries which have been successfully completed in the recent years.



EXCAVATING THE CITY'S FUTURE



#### CONTACT DETAILS

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www.arabhellenicchamber.gr

# D. Drakoulakis S.A. participation at Saudi Horeca 2019 in Riyadh

Our industry as a leader in catering equipment, participates with its own exhibition booth in the 26th annual SAUDI HORECA 2019 International Hospitality Exhibition, which will take place on November 26-28 in Riyadh. The annual trade fair is the most important Food, Beverage & Hospitality Exhibition in Saudi Arabia and has become an important business meeting place for international

enterprises. Visitors will have the opportunity to discover new trends in the market, attend live cooking sessions by leading chefs, participate in workshops and enjoy a global barista competition.

Come to visit us at Hall 02 - Booth F58 to suggest you custom made solutions that upgrade your space according to your needs.





CONTACT DETAILS

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#### SUSTAINABLE DEVELOPMENT AT THE CORE OF OUR OPERATION





The HELLENIC PETROLEUM Group continues to invest in best technologies to reduce air emissions, contributing to the improvement of air quality. The Group efficiently uses natural resources towards a circular economy and invests in energy efficiency and Renewable Energy Sources (RES).









#### الغرفة العربية اليمِنانية للتجارِة مِ التنمية

APABO-EAAHNIKO EПІМЕЛНТНРІО ЕМПОРІОУ & ANAПТУ $\Xi$ E $\Omega$ E ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

MO) years of Excellence in Partnership

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