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MAN



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الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT





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ARAB-HELLENIC CHAMBER

Harris Geronikolas
President

Rashad Mabger
Secretary General

EDITOR:

Katerina Michail
Research & Publications Officer

PROMOTION & SPECIAL INSERTIONS:

Maria A. Vestarkis
Head of Public Relations & Events Section

LEGAL ADVISOR:

Kothris & Associates

DESIGN & PRINTING:

GRAFIMA S.A.

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180-182, Kifisias Avenue,
154 51 N. Psychico, Athens-Greece
Tel.: +30 210 6711 210,
+30 210 67 26 882, +30 210 67 73 428
Fax.: +30 210 67 46 577
E-mail: chamber@arabgreekchamber.gr
Website: www.arabhellenicchamber.gr

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ARABIC SECTION



الغرفة اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
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- B2B Meetings (live and virtual)
- Business Delegations to the Arab world
- Exhibitions

INFORMATION

 **Our Chamber publishes:**


- ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
- ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
- ~ Directories of its Members in Greece and the Arab world

 **Our Chamber also provides:**

- ~ Information on Companies in the Arab World upon request of its members
- ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
- ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
- ~ Translation from/to Greek, Arabic and English and vice versa
- ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

 **Exposure**

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

 **For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr**

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FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

By now, it is fair to say that the whole world was caught by surprise by the force of the COVID-19 and the speed of its spread. We are pleased to say that Greece is often mentioned among the few countries that have implemented swift, careful and so far, effective measures and its approach to combating this aggressive virus is embraced locally and praised internationally.

There is a worldwide race to control the spread of coronavirus infections as 'flattening the curve' may be the world's best bet to slow it down and eventually stop it. When this time comes, we will be awakening to a different world which is day by day being created in front of our eyes. This new reality, however, shouldn't be looked upon as an adversity, but as an opportunity to revisit, rethink and address our attitudes towards conflicts and problems in some parts of the Arab world and hopefully, adapt new and fair approaches to poverty, refugees and migration, climate change and globalization.

At the times of difficulties, people come together, show solidarity and support each other in the societies they live. This is probably the best time that businesses can demonstrate Social Cooperate Responsibility (CSR) within the means available to them. In this connection, it is very comforting and praiseworthy to see some companies, members of our Chamber, coming forward in fulfilling their role in these challenging times. This issue of MAN includes the inspiring stories by Uni-Pharma and Mytilineos that in an exemplary way, donated medical supplies to the Greek Government. While this issue was ready for publication, other companies like e.g. the Public Power Corporation and Motor Oil have come forward with their own contributions, which we will proudly publish in a series of 'Inspiring Stories' in our next issues.

We have also, for the first time, introduced the Arabic section in this issue, which, as you can see, starts from the right side of the magazine. Our intention is basically, promoting our Greek member companies to the Arab world. We, therefore, call upon our Greek member-companies who would like projection of their businesses to contact us for a special placement/insertion of their company's data in our Arabic language section.

During this world crisis, we have witnessed how wonderfully people came together and demonstrated their best qualities and values and stood in support of those in need. The heroic work and sacrifices of the health workers - nurses and doctors, police and workers in the food sectors will be remembered with appreciation and love. We cannot thank them, enough.

For now, stay safe and time will come when we will all together rethink and find new ways of ensuring the business continuity and sustainability!

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Publications of the ARAB-HELLENIC CHAMBER





4th Workshop "Doing Business in the Arab World"
ورشة العمل الرابعة "ثقافة العمل والاعمال في العالم العربي"



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

In light of the international concern regarding the spread of the coronavirus (Covid-19) and the measures imposed by the Greek Government, the Arab-Hellenic Chamber announces the postponement of the 4th Workshop on "Doing Business in the Arab World", initially scheduled for March 19. The new date will be announced in due course.

General Outlook:

The continuity of a tradition is a result of perception, responses and interaction. The three previous Workshops met these criteria to be established as a platform that provides an opportunity for Arab and Greek businessmen to meet and explore potential for enhancing their cooperation in all business sectors.

In this Workshop, the highlight will be on three focal topics: (a) Transferring of Greek technology and know-how to the Arab world in sectors and areas that Greece has made remarkable advancement in, especially in establishing small and medium-sized industries, (b) exploring the potential of Free Zones in the Arab world, what they offer in terms of incentives and tax exemptions and their geographical advantage in order to encourage Greek companies to establish their industries there and (c) optimal sectors for Greek companies to promote their products and services and enhance their presence in the Arab markets. The above three focal points will be tackled by some of the Commercial Attaches of the Arab Embassies in Greece and the Greek Economic and Commercial Attaches accredited to the Arab world.

This Workshop will offer the opportunity to both sides to network, interact and meet in direct business meetings (B2B) in all the domains. It will also provide Greek participants the chance to meet and discuss with Arab Commercial Attaches accredited to Greece and Greek Economic and Commercial Attaches participating in this Workshop.

Date and Venue: To be announced



Celebration of the National Days of Kuwait in Greece



Mr. Rashad Mabger, SG of the Arab-Hellenic Chamber, H.E. Ismail Khairat, Ambassador of Egypt, Mr. Tawfic Khoury, Executive Vice Chairman, CCC, H.E. Saud Faisal Al-Daweesh, Ambassador of Kuwait, Mr. George Khallaq, businessman and H.E. Ahed Sweidat, Ambassador of Jordan.



H.E. the Ambassador of Kuwait commemorating the celebration of the national days of Kuwait.

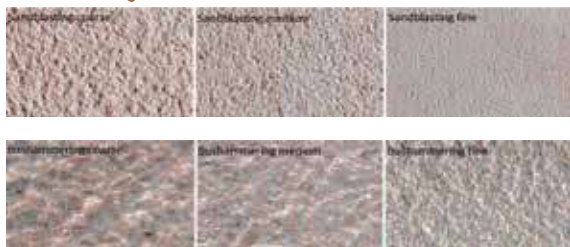
On Wednesday 19 February, 2020, **H.E. Mr. Saud Faisal Al-Duwaish**, the Ambassador of the State of Kuwait in Greece, held a reception party at the Grande Bretagne Hotel of Athens, celebrating the **59th Anniversary of Independence**, the **29th Anniversary of Liberation of the State of Kuwait** and the **14th Anniversary for the inauguration of His Highness the Emir of Kuwait, Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah**, to the reins of the state.

This reception was attended by **H.E. Mr. Adonis Georgiadis**, Minister of Development and Investments as a representative of the Greek Government, **H.E. Mr. Kostas Fragogiannis**, the Deputy Minister of Foreign Affairs, the Representative of the speaker of the Greek Parliament, and other senior Greek officials, Greek Muslim & Christian religious figures, distinguished businessmen, in addition to heads of diplomatic missions accredited to Greece.

The people of Kuwait, while honouring this important and milestone events in their history, pride themselves with many achievements that have been successfully implemented under the leadership of His Highness the Emir of Kuwait **Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah**.

Kuwait-Greek relations represent an exemplary bond between two states, based on mutual respect and cooperation in many domains. We, at the Arab Hellenic Chamber seize this opportunity to extend our congratulations to **H.E. Ambassador Aldaweesh** for his country's celebrations of these events, and to convey our sincere wishes to the Kuwaiti people for advancement and prosperity under the leadership of His Highness, **Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah**.

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Bidding Farewell to H.E. the Algerian Ambassador, Dr. Noureddine Bardad Daidj



The honoured Ambassador of Algeria, H.E. Dr. Noureddine Bardad Daidj, at the head of the table, among the Arab Ambassadors and the Secretary General of our Chamber

On 27th February, the Dean of the Arab Ambassadors and the Ambassador of the State of Palestine to Greece, H.E. Mr. Marwan Toubassi, hosted a farewell dinner, attended by Arab Ambassadors and the Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, in honor of our dear friend, Ambassador of the People's Democratic Republic of Algeria, Dr. Noureddine Bardad Daidj.

During the dinner party, the Dean, on behalf of all the Ambassadors, expressed his appreciation for the time they had shared with the Ambassador Daidj, and conveyed their best wishes to Dr. Noureddine in his future endeavors in his homeland, Algeria.

In his response, Dr. Noureddine expressed his deep gratitude for the friendships and memories he enjoyed during his stay in Greece and said that he wishes, as diplomats, their paths would meet again. He also praised the support he enjoyed from the Greek officials and expressed appreciation for the bonds he has developed with Greece. Then the Secretary General of the Arab-Hellenic Chamber, in his short speech, conveyed the



The Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, having just delivered a farewell present to the H.E. Dr. Noureddine Bardad Daidj, with the Dean of the Arab Ambassadors, H.E. Marwan Emile Toubassi

Chamber's thankfulness for Dr. Noureddine's support and wished him best of luck in future.

Dr. Bardad is a diplomat with a highly professional background and during his stay in Greece he managed to make extensive contacts and attended various official events and activities that took place in this country. During his stay here, the Greek-Algerian relations greatly improved and we saw an increase in exchange of official visits between the two countries, as well as the increased travel to both countries by businessmen of the private sector. We take solace in the fact that our friend, Dr. Noureddine, is leaving us for a better post in his homeland, as he well deserves.

His Excellency was respected for his integrity, professionalism, and pleasant personality. He made a lot of friends and acquaintances and we pride ourselves in a strong friendship relationship we have built with Dr. Barad.

All the best, Mr. Ambassador.



The first UAE Greece Comprehensive Strategic Partnership Working Forum

The first UAE - Greece "Comprehensive Strategic Partnership Working Forum" was held in Athens on February 19, 2020 headed by Dr. Sultan bin Ahmed Sultan Al Jaber, Minister of State, during his official visit to Athens with a delegation that includes representatives of a number of governmental, semi-governmental and private sectors in the UAE (About 33 officials).

During the meeting of government delegations of the two countries, issues of common concern were discussed widely, in the context of the expanded strategic partnership between Greece and the United Arab Emirates, as well as the strengthening of economic ties between the two countries, and lastly regional developments.

The meeting was also attended by the Minister of Development and Investment, the Minister of Immigration and Refugees, the Deputy Foreign Minister for Economic Diplomacy, the Head of the Economic Affairs Office of the Prime Minister, the Secretary General of International Economic Relations, the Ambassador of UAE to Greece, the Ambassador of Greece to the UAE, the Director of the Prime Minister's Diplomatic Office and the Director of the Prime Minister's Press Office.

The visit of the UAE delegation came in the wake of the recent visit of the Greek Prime Minister to the UAE, in line with the directives of the UAE leadership to enhance bilateral cooperation, and to explore various opportunities that can further expand the scope of relations between the two countries.

In this context, the governments of the United Arab Emirates and Greece expressed their desire to formulate new ways to enhance relations between the two countries within the framework of a comprehensive strategic partnership.



Dr. Al Jaber stressed that this current visit provides an opportunity for government representatives and private bodies representing the two countries to analyse past accomplishments and present future collaboration opportunities that pave the way for broader, multi-sector coordination between the UAE and Greece.

The Greek Prime Minister noted that a comprehensive strategic agreement between the two countries would lay the foundations for a mutually beneficial economic relationship, which will mainly focus on attracting trade and investment, as well as enhancing bilateral cooperation across various sectors.

After the meeting with the Greek Prime Minister, Dr. Sultan bin Ahmed Al-Jaber held a number of bilateral meetings with ministers in the Greek government where ways of enhancing bilateral cooperation between the two countries were discussed.

The visit included working groups sessions for representatives of the two countries to enhance joint cooperation in several sectors, and discussed a number of regional and international issues of common concern.

Source: Esteemed Embassy of the United Arab Emirates in Athens



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The Business Workshop Dubai 2020 took place on 19 February 2020 with great success

Arab-Belgian-Luxembourg
Chamber of Commerce



الغرفة التجارية العربية
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The workshop, co-organized with BESIX GROUP, was held in the presence of H.E. Mohamed Abushahab - Ambassador of the UAE to Belgium, Luxembourg and the European Union, as a guest of honor.

After an introduction by Mr. Qaisar Hijazin (Secretary General of the ABLCC) and Mr. Rik Vandenberghe (CEO of BESIX Group), H.E. Mr. Abushahab expressed Emirati enthusiasm for hosting the Expo 2020 in Dubai, and underlined it was the first to be held in an Arab country.

H.E. Mr. Patrick Vercauteren Drubbel - Commissioner General for International Exhibitions - BELEXPO then took the floor and delivered a comprehensive presentation on the Belgian Pavilion in Dubai, the involved Consortium, and the subsequent business opportunities for the Belgians.

The regional trade agencies - FIT, AWEX and hub. brussels, respectively represented by Ms. Evelien Staelens, Mr. Dominique Delattre and Mr. Ghislain Breydel - presented in front of the Belgian business community what they were organizing in Dubai for the companies of their respective regions.

Mr. Jean-Pierre Martin - Emirates Country Manager BeLux, finally informed the public of Emirates involvement in the organization of the Expo, the special measures taken in this context and the advantages ABLCC members enjoyed.

Participants came in numbers and were particularly reactive. The networking reception following the workshop allowed all parties the opportunity to mingle and discuss the issues at greater length.

Source: Arab-Belgian-Luxembourg Chamber of Commerce

NEWS FROM THE ARAB EUROPEAN JOINT CHAMBERS



H.E. Mr Ali Mohammed Thunayan Al Ghanim Appointed First Honorary President of the Arab British Chamber of Commerce



The Arab British Chamber of Commerce is proud to announce that His Excellency Mr Ali Mohammed Thunayan Al-Ghanim, the Chairman of the Kuwait Chamber of Commerce and Industry, has become its First Honorary President. The appointment was bestowed at a special luncheon held in honour of Mr Al Ghanim in recognition of his long and distinguished career, and for his tireless efforts to develop Arab-British trade relations – with the Gulf States and Kuwait in particular. The honour

was, furthermore, a fitting acknowledgement of Mr Al Ghanim's major contribution to the development of the Chamber over the many years that he has served as a member of its board of directors and in the office as ABCC Vice Chairman.

An inauguration ceremony took place on Monday 10th February 2020 at The Biltmore Hotel, in Grosvenor Square, in London's Mayfair, in the presence of the Rt Hon Baroness Symons of Vernham Dean, Chairman, ABCC and Mr Bandar Reda, Secretary General & CEO, ABCC. Invited guests included ambassadors, other leading diplomats, dignitaries, senior business executives and members of the Chamber's Board of Directors among other distinguished participants. In paying tribute, Baroness Symons stated that Mr Al Ghanim had made a major contribution to ensuring that the Chamber had

been able to successfully navigate an often challenging economic environment and rapidly changing times.

"We are fortunate to have served alongside him and benefitted tremendously from his wisdom and sound judgement", the ABCC Chairman said. In response, Mr Al Ghanim expressed his pride at being chosen by the ABCC as its first honorary president. He declared that the honour should be shared with the State of Kuwait, its leadership and people. He pointed out that Kuwait's relations with Britain were special and Kuwait was always working to strengthen these relations at all levels. Speaking at the event, H E Khaled Abdulaziz Al-Duwaisan GCVO, Kuwait Ambassador to the UK and Dean of the Diplomatic Corps, welcomed the honour describing H E Mr Al Ghanim as a most distinguished person known throughout Kuwait and abroad.

For his part, Mr Reda, ABCC CEO & Secretary General, warmly thanked Mr Al Ghanim for his steadfast support for the work of the Chamber and applauded his exceptional role in developing Arab British trade. His Highness the Amir of Kuwait Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah later sent his sincere congratulations to Mr Al Ghanim on the news of the appointment. Details of the Amir's message can be found at the link here.

In addressing the gathering during the ceremony, ABCC Chairman Rt Hon Baroness Symons stated, "We are delighted to be holding this special celebratory lunch to say thank you and pay our warm tribute to one of the most remarkable figures in Arab and British public life; a man who is admired around the world and greatly respected by all those who are fortunate to have known and worked with him.

“His Excellency Mr Ali Mohammed Thunayan Al Ghanim is a distinguished business leader who has served his country with distinction and tirelessly promoted the cause of Arab British relations in various capacities throughout his long career.

“As a Vice Chairman and Board member of the Arab British Chamber of Commerce, Mr Al Ghanim has made a major contribution towards the management of the Chamber over the years and helped ensure its successful navigation of an often challenging economic environment and rapidly changing times.

“We are fortunate to have served alongside him and benefitted tremendously from his wisdom and sound judgement.

“He has always been an extremely supportive advocate of the Chamber and its role in strengthening Arab-British trade and commercial relations.

“The Chamber was honoured to host him as one of the key speakers at the Arab British Economic summit which we held in July last year.

“Mr Al Ghanim is a man of many attributes who has served on the board of directors of several companies and associations in Kuwait, the United Kingdom, Germany, Switzerland and elsewhere.

“He is person of genuinely international stature who is fluent in Arabic, English and German.

“He is known to many as Chairman of Kuwait Chamber of Commerce & Industry since 2004 and as a past President of the Federation of Chambers of Commerce of the Gulf Cooperation Council.

“His record of public serve and illustrious business career clearly speaks for itself.

“Since 1961, Mr Al Ghanim has been Chairman of the Fouad Alghanim & Sons Group of Companies, which, as many of you will be aware, is one of the leading conglomerates in Kuwait with an excellent reputation around the world.

“Alghanim & Sons is today one of the largest and most successful Arab corporations with an impressive range of interests and activities extending to almost every sector of the economy, from engineering, construction, power, oil and gas, automotive, investment, shipping, aviation, telecoms, healthcare, hospitality and real estate.

“We are privileged that Mr Al Ghanim has graciously consented to become to First Honorary President of the Arab British Chamber of Commerce.



H.E. Mr. Ali Mohammed Thunayan Al Ghanim, Dr. Khaled Hanafy, Secretary General of the Union of Arab Chambers, Mr. Bandar Reda, Secretary General & CEO of Arab-British Chamber and Rt Hon Baroness Symons of Vernham Dean, Chairman, ABCC

“Everyone at the Arab British Chamber of Commerce looks forward to continuing our long and productive working relationship.”

Secretary General & CEO Mr Bandar Reda told the gathering:

“Today we celebrate His Excellency Mr Ali Mohammed Thunayan Al Ghanim’s long and distinguished career in business and public life.

“His Excellency Mr Al Ghanim has excelled in all his roles as Chairman of the Kuwait Chamber of Commerce and Industry and as President of the Federation of Chambers of the Gulf Cooperation Council.

“He is the distinguished Chairman of the Ali Alghanim & Sons Group of Companies, one of the exemplary Arab corporations renowned for its excellent record in multiple trading activities.

“Mr Al Ghanim has served as the Vice Chairman of the Board of Directors of the Arab-British Chamber of Commerce.

“In recognition of his steadfast support for the work of the Chamber and for his exceptional achievements in developing Arab British trade, we are privileged to celebrate the inauguration of Mr Ali Mohammed Thunayan Al Ghanim as the First Honorary President of the Arab British Chamber of Commerce.

“We are proud to count him as a colleague and friend.”

Source: Arab-British Chamber of Commerce



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Signing of MoU with Baghdad Chamber of Commerce



Over the course of the past years we have witnessed increased cooperation between the Arab-Hellenic Chamber and Baghdad Chamber of Commerce, the biggest attestation of which is the convening of the 'Iraqi-European Business and Investment Forum' for four consecutive years. We, at the Arab-Hellenic Chamber, have been honored and privileged to have been selected for organization of these undertakings and consequently proud of their positive conclusions which contribute to enhancing the Greek-Iraqi business and investment relations in every domain.

On 16 February 2020, as initiated by Baghdad Chamber, a business delegation headed by its Vice President, Eng.

Raad Al-Braich and its Board member, Mr. Maytham Al-Yasiri, visited our Chamber and held extensive discussions on our future multifaceted cooperation. During the visit, a Memorandum of Understanding was signed at our premises between the two sides, in presence of H.E. Shorsh Said, Ambassador of Iraq, and H.E. Hindereen Mustafa, Minister Plenipotentiary at the Embassy of Iraq in Greece. After the signing ceremony, H.E. Ambassador Shorsh delivered a short speech stating that as a result of the previous four Forums, the Greek-Iraqi business relations have witnessed a significant increase in business activity which is a very positive and gratifying information that encourages all concerned parties in continuation of the efforts and in welcoming this Memorandum which is yet another step in the right direction.

Both parties, in this Memorandum, agreed on the convening the 5th Iraqi-European Forum on July 9th 2020 in Athens, Greece. We look forward to stepping up the preparations for this event, coming up with interesting topics and ensuring high level of participation that will again contribute to further development of the relations between the two countries. It is worth mentioning that the four previous Forums have greatly contributed to the increase of Iraqi investments in the real estate sector in Greece, as Iraqis are now considered among the top ten nationalities in property acquisitions in Greece. With the convening of the 5th Iraqi – European Forum, we hope to elevate this cooperation further.



(From left) The Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, the Board Member of Baghdad Chamber of Commerce, Mr. Maytham Al-Yasiri, the President of the Arab-Hellenic Chamber, Mr. Harris Geronikolas, the Ambassador of the Republic of Iraq, H.E. Shorsh Said, the Vice President of Baghdad Chamber, Eng. Raad Braich, the Minister Plenipotentiary at the Embassy of the Republic of Iraq, H.E. Hindereen Mustafa, and Mrs. Maria Mousbeh, General Manager of Mideast International Tours





Jordanian Ambassador paying a Courtesy Visit to our Chamber



Our Secretary General, Mr. Rashad Mabger, with H.E. Ahed Sweidat, Ambassador of the Hashemite Kingdom of Jordan to Greece

On February 12th, we were delighted to receive H.E. Ahed Sweidat, the newly-appointed Ambassador of the Hashemite Kingdom of Jordan, in our offices. During this visit, His Excellency and the Secretary General, Mr. Rashad Mabger, discussed a variety of issues of mutual interest and touched upon the Greek – Jordanian relations and the impeccable cooperation between the two sides in all domains.

It is worth mentioning that we enjoy very close relation and coordination with the Jordanian Embassy in every aspect. Our Chamber has been privileged to receive and host various Jordanian business delegations in our events. Furthermore, we pride ourselves with our association with Jordan Chamber of Commerce and the level of cooperation we enjoy all these years. Jordan Chamber of Commerce has been one of the most active Chambers in participation in our events and activities.

We would like to seize this opportunity to express our honor for this visit and assure His Excellency of our unwavering intention to work closely with him in our common goals and interest in serving the Greek – Jordanian relations and elevate it to higher levels.

Our Secretary General's lecture at Webster University Athens



Mr. Rashad Mabger, third from left, with Prof. Dumont and Mr. Botopoulos, Rector of Webster University Athens, among the MBA students

On February 17, the Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, visited the MBA Managerial Leadership class at Webster University Athens, to deliver a lecture in the class of Prof. John Dumont. The lecture, entitled "Leadership Across Countries and Cultures," was delivered in front of an MBA class of students of diverse background, including students from US, Greece, Iraq, Lebanon, Egypt and Afghanistan.

During his speech, Mr. Mabger made several references to his belief in that "Ethnic diversity is vital to a successful society", which was also one of the reasons why he has succeeded in navigating himself and his multicultural family through different countries and societies, being aware of cultural differences and similarities that enrich and do not divide humanity.

The now Secretary General of the Arab-Hellenic Chamber briefly narrated his life's journey from being raised in Yemen to studying in Cairo and then Czechoslovakia, working in Kuwait for multinational petroleum companies and finally arriving to Greece with his multicultural family, struggling in a country with a strange language and no

network connections. He referred to the milestones, the serious setbacks he experienced as well as the bold comebacks, advising the students of what he considers to be of paramount importance to someone's life: reading from various sources, working hard even out of someone's direct domain of studies and training, having a good disposition towards people and life in general, never losing sight of your target while not tramping on your values, will finally lead to a so-called "successful life". In other words, "adversity carries with it the seed of success", as Mr. Mabger likes to paraphrase a famous author.

As Prof. Dumont explained later, Mr. Mabger's "presentation was particularly appropriate as the students are nearing the completion of their studies and are beginning to experience new challenges in a variety of areas including in the oil and gas sector."

The Arab-Hellenic Chamber would like to extend its appreciation to our member, Webster University Athens, for their kind invitation, especially to the Rector, Mr. Vasilis Botopoulos, to Prof. John Dumont for his kind hospitality and to Mrs. Anthi Kalomiri and the rest of the team who supported Mr. Mabger's visit.



Mr. Mabger during his lecture among Prof. Dumont and his students

OUR CHAMBER'S NEWS



Meeting with CRES for the MAIA - TAQA Project

On February 13th, Mr. Markos Damasiotis, Director of the Development Programmes Division of the Greek Center for Renewable Energy Sources & Saving (CRES) and Dr. Christoforos Perakis, coordinator of the MAIA - TAQA project, visited the Arab-Hellenic Chamber of Commerce & Development and they met with Mr. Rashad Mabger, Secretary General and with Mr. Ilias Savvakis, member of the Board of Directors and Treasurer of our Chamber.

During their visit, CRES representatives presented the MAIA-TAQA project and discussed with our Chamber's side possibilities for cooperation and collaboration.

A few words about the project:

MAIA – TAQA (Mobilizing new Areas of Investments And Together Aiming to increase Quality of life for All), which is also the transliteration of the words WATER (MAIA) and ENERGY (TAQA) in Arabic, is a European project funded by the ENI CBC MED program, with the objective of transferring know-how for the development of innovative energy services and technologies from Europe to the countries of the Middle East and North Africa, by raising “awareness among SMEs and policy-makers of innovation practices and policy instruments in the area of resource efficiency services.” The expected achievements are 6 innovative resource efficiency services

piloted in Lebanon, Jordan and Egypt, 3 Innovation One-stop-shops established and Innovation Voucher Services for SMEs tested, 3 B2B events and 9 company missions to promote technological cooperation among Mediterranean SMEs, 6 agreements and protocols signed between partners and local business associations/R&D centres and 12 training events to enhance the technical and management capacities of local SMEs.

For more information, please visit: <http://www.enicbcmmed.eu/projects/maia-taqa>





Donation of 65 specialized respirators for the country's ICUs

Our country, along with the entire planet, is fighting an invisible enemy. While we know we will come out victorious, the collective target is to do so with as few human casualties as possible.

Over the years, MYTILINEOS has been there to provide its full support, providing important resources in times of need. In this current situation, ongoing close cooperation with the relevant authorities has been a top priority, in order to properly assess the real needs so that assistance will be targeted and effective. For this reason, from the very first moment, our Company has been in close contact with the Ministry of Health and, in line with their needs, has proceeded with the purchase of 65 specialized respirators for use in intensive care facilities, to support patients in need of critical care.

But, our support does not end here. We remain in close contact with the relevant health authorities and are committed to provide our support wherever possible to contain this emergency. Together, we will overcome.

For more details, please contact:

Ms. Antigoni Fakou: MYTILINEOS Press Office
Tel. +30 210-6877346 | Fax +30 210-6877400
| E-mail Antigoni.Fakou@mytilineos.gr



About MYTILINEOS: MYTILINEOS S.A. is a leading Greek industrial company active in Metallurgy, Power & Gas and EPC & Infrastructure Projects. Established in Greece in 1990, the Company is listed on the Athens Exchange, has a consolidated turnover in excess of €2.3 billion and employs directly and indirectly more than 3,380 people in Greece and abroad.

INSPIRING STORIES



Pharmaceutical Laboratories S.A.

Generous donation of the drug Unikinon (chloroquine) for the treatment of COVID -19 in Greece and Cyprus, by Uni-Pharma SA

The pharmaceutical company Uni-Pharma SA has made a generous donation of the drug Unikinon (the active substance chloroquine), to Greece and Cyprus, for the treatment of coronavirus (SARS COVID -19).

As Uni-Pharma SA announced, from Friday, April 3, 2020, the drug Unikinon (chloroquine) is available for administration to all reference hospitals of the NHS for the treatment of coronavirus (SARS COVID-19), after the relevant approval by EOF.

The Greek pharmaceutical industry Uni-Pharma SA, as committed will provide 24 million Unikinon installments for FREE to the Greek State. At the same time, the management of the pharmaceutical industry Uni-Pharma SA decided to provide 60,000 doses of Unikinon for free in the Republic of Cyprus.

Uni-Pharma SA would like to clarify to every part that it has never received financial support from the state while the purchase of 5 tons of active substance has been a corporate initiative, decision and cost cover. The purchase of the raw material took place on Saturday, March 21, 2020.

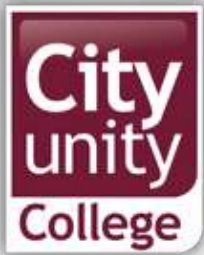
Uni-pharma SA was first licensed to produce chloroquine in Greece in 1984.

With a high sense of corporate responsibility and social contribution, Uni-Pharma SA declares to be always close to the Greek patient and his needs, supporting public health, as it has been doing for the last 57 years.

Above all, our goal must be the equal access of all patients to their treatments, especially in case of great need!

For more information, please visit: <http://www.uni-pharma.gr>





CITY UNITY COLLEGE Athens Graduation Ceremony 2020



On Sunday, February 16th, in a very joyful atmosphere, City Unity College and the Faculty of Physical Education and Sports of the University of Bourgogne celebrated the graduation of 87 students of physical education, Class 2020. The graduation ceremony was attended by a big crowd, families and friends of the graduates.

In Physical Education, City Unity College offers a bachelor degree, MSc in Sports Psychology and a PhD program in Physical Education, Sports and Kinesiotherapy. Other domains in which the College offers degrees are: Business, Finance, Computer Science, International Hospitality and Tourism Management, Merchant Maritime Academy, Law, Psychology, Orthodox Theology and Human Studies and Implant Dentistry.



The Secretary General of the Arab-Hellenic Chamber, Mr. Rashad Mabger, Lionel Crognier, Dean of Sports Faculty, Dijon University, the Director of the City Unity Research Center, Mr. Harris Papaxanthis, and the President of our Chamber, Mr. Harris Geronikolas

We wish the graduates a bright future and congratulations for a job well done. We, at the Arab-Hellenic Chamber, seize this opportunity to extend our congratulations to our President, Mr. Harris Geronikolas, President and CEO of City Unity College and CEO of Hellenic-Arab Maritime Academy, for his dedication and tireless work in the field of education and his role in enhancing the Arab-Greek relations in every aspect.



New President of the Council of Saudi Chambers



The Council of Saudi Chambers in its session 103 on February 19, 2020, for the 14th elections for the term of 2020-2023, has unanimously elected **Mr. Al-Ajlan Bin Abdel Aziz Al-Ajlan as the President of the Council and Messrs. Hisham Bin Mohamed Kaki and Eng Tarek Bin Mohamed Al-Haidari as Vice Presidents.**

The Council of Saudi Chambers is the umbrella for the private sector in the Kingdom and throughout its history it has always served the interest of all the Chambers' members and worked according to the guidance of the Kingdom's Leadership in their pursuit for the welfare of the Saudi people. The Council's new Board under president Al-Ajlan will continue the path towards the implementation of the Kingdom's future vision 2030, and its program. This vision represents valuable initiative towards the diversification of the Saudi Economy and improve its competitiveness and call upon reforms on all levels and in every business sector.

President Al-Ajlan is a familiar face in the business circle of Saudi Arabia with international exposure. In addition to his current post, he is the Chairman of Riyadh Chamber and he presides over Al-Ajlan Group in Saudi Arabia, Maryland Group, Florida Group, Texas Group in the USA. Mr. Al-Ajlan's extensive professional profile extends his chairmanship and/or membership to a numerous professional associations throughout the Kingdom of Saudi Arabia.

We, at the Arab-Hellenic Chamber, avail ourselves of this opportunity to express our pride in association with the Council of Saudi Chambers and seize this occasion to wish President Al-Ajlan and his Deputies a successful term in serving the interests of Saudi private sector and in contributing towards the goals and objectives of the Kingdom's future vision of 2030.

Congratulations and all the best Mr. President.





New Secretary General of the FCGCC

On January 1st, 2020, The Board of Directors of the Federation of Chambers of the Gulf Cooperation Council issued a decision appointing **Dr. Saud Abdul Aziz Al-Mashari**, as the new Secretary General of the Federation. Dr. Al-Mashari thanked the Board for the trust bestowed upon him and expressed his commitment to work under the guidance of the Board to tackle the internal/external issues and to contribute towards the Federation's role and objective to achieve a common Gulf market and custom's unification.

Dr. Al-Mashari has till recently held the post of the Secretary General of the Council of Saudi Chambers and previously was a Legal Advisor at ExxonMobil, USA, an American multinational oil and gas corporation. He also worked as a Professor of Law at the institute of Public Administration in Riyadh and as a Legal Advisor at the Ministry of Energy in Riyadh, Saudi Arabia.

Dr. Al-Mashari practiced law at the Law firm of Salah Al-Hejailan, one of the oldest and most prominent law firms in the Kingdom. He is a judge at the international Court Arbitration in Paris, France, and the former Chairman of the Standing Committee for Arbitration Centers in Saudi Arabia.

Dr. Saud holds a Doctorate of Juridical Science (JSD) from Washington University, St. Louis, Missouri, USA, a Master's degree in Law (LLM) from American University, Washington DC, USA, as well as a Bachelor's degree in



Law (LLB) from King Saud University, Saudi Arabia. He is a graduate of the Strategic Leadership Program from Harvard University, Cambridge, Massachusetts, USA, as well as a graduate of the Government Contract Management Program from George Washington University, Washington DC, USA.

Dr. Saud's impressive educational qualifications, international exposure and expertise is a great added value towards the realization of the Federation's mission and objectives.

We, at the Arab-Hellenic Chamber, seize this opportunity to congratulate our dear colleague **Dr. Saud** and wish him all the best in his new assignment.

NEWS FROM THE ARAB WORLD



SITIC AFRICA 2020



The **5th International Exhibition on Information and Communication Technology (SITIC 2020)** will take place from **9 to 11 June at Kram Exhibition Park** in Tunis.

The said exhibition is organized under the auspices of the Tunisian Ministry of Communication Technologies and Digital Economy, with the support of the Tunisian Professional Association of Banks, with the participation of western enterprises.

The Exhibition, which covers the sectors of information technology and communications, is made up of three parts, the exhibition, the organization of B2B meetings and the thematic workshops, in order to promote the possibility of tri-partite cooperation among western countries, Tunisia and Africa.

It is noted that in the Exhibition there will be plenty of European and Arab countries participating with national pavilions, given the fact that Tunisia is a member of the Common Market for Eastern and Southern Africa (COMESA) and, through it, it participates in the triangular free trade zone of Africa (COMESA, EAC, SADC).

Interested parties can find more information from the organizers on the web:

<http://www.siticafrica.com/en/home/> and <http://tunisie-afrique-export.com>,

by calling: +216 71975 352, +216 71975 054 or **by e-mail:** contact@siticafrica.com

Contact person: Mrs. Maha Benhassine (tel: +216 24761213, email: mahabenhassinetae@gmail.com)

Source: B08 Directorate, Greek Ministry of Foreign Affairs



5th Jordan International Food Exhibition 2020



The **5th Jordan International Food Exhibition 2020** is scheduled to take place from **10 to 14 June** at **Amman International Convention and Exhibition Center**.

This year's Exhibition, which is being organized for the fifth consecutive year, is under the auspices of H.H. the King of Jordan and it is considered one of the most important in the food sector, with large number of exhibitors and visitors every year.

Interested companies can request more information from the organizers' representatives:

Mr. Eyad Raja, Deputy General Manager (**email: eyad@ipco.jo, tel: +962 797 146 101**) and the Marketing Director, Mr. Ahmad Almasari (**email: ahmad@ipco.jo, tel: + 962 797 147244**), the website of the organizers (**www.ipco.jo**) or the website of the Exhibition: **www.jordanfoodexpo.com**

Source: B08 Directorate, Greek Ministry of Foreign Affairs

NEWS FROM THE ARAB WORLD



1st International Economic Exhibition (IJEX) 2020



The **1st International Economic Exhibition (IJEX)** is organized on **15-17 July** at the International Exhibition Center – Mecca Mall in **Amman, Jordan**. The Exhibition is organized by The Technical Consultancy Center – Jordan, and in partnership with Jamal Al – Assiri Organization for Exhibitions and Conferences – Saudi Arabia, Afaq International for Trading and business – Turkey, The Ukrainian-Arab Trade Council – Ukraine, Golden Atlas Events – Morocco and Forum of Jordanian community around the world.

Interested parties can find more information on the website: <https://ijexjo.com/>

Source: B08 Directorate, Greek Ministry of Foreign Affairs and the exhibition website



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2. ANIPSOTIKI
3. PITYS
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ATTORNEYS AT LAW للإستشارات القانونية والمحاماة



CONTACT DETAILS

AL SUWAIKET AND AL BUSAIES Attorneys at Law

Contact person: Dr. Bader Al Busaies
Attorney at Law & Managing Partner

M: +966 505945306

E: dr.bader@sb-lawyersweb.com

AL SUWAIKET AND AL BUSAIES Attorneys at Law

incorporated in Kingdom of Saudi Arabia since 2006, headquartered in Al-Khobar (Eastern Province) with a branch in Riyadh and an affiliate office in the Kingdom of Bahrain, aims to provide clients with highly professional legal services by qualified and experienced lawyers which collaborate to implement client business strategies.

Our specialist team of legal professionals are committed to provide you the accurate legal advices within the Laws and regulations of Saudi Arabia. We are good listeners of you, dedicated, punctual, updated with modern systems and aware of the legal landscapes of the country. We provide our services with transparency, and which is one of our core values comparing with other similar firms.

The areas of practice include but not limit to: Providing legal advises and consultations in the fields of companies formation, foreign investment, maritime law, banking and finance laws, drafting and reviewing contracts, Labor and employment laws, intellectual property protection, insurance laws, oil and energy laws, taxation laws, dispute settlement, liquidation, mediation, arbitration and litigation and to represent clients before all kinds and levels of Courts, Judicial Committees and Government authorities.

We assure you to provide highly professional legal services.



NEW MEMBERS

www.arabhellenicchamber.gr



CONTACT DETAILS

ANIPSOTIKI SINGLE-MEMBER S.A.

A: Dimokratias Ave. 33 & Iroon Politechniou 27,
19300 Aspropirgos, Greece

T: +30 2105580870, +30 2104411353,

F: +30 2104410973

E: info@anipsotiki.gr

W: www.anipsotiki.gr

We are the leading company in Greece offering heavy cranes and mechanical / electrical services to the principal wind turbine suppliers in the market.

Purpose of our foundation is to supply customers exclusively installation, maintenance, transport, port operation, crane, construction, project management and consultancy services. Our company's fields of expertise include lifting operations, heavy haulage, erection, electromechanical assembly and service of wind turbines, integrated solutions.

Focusing on our clients' goals, we contribute to the qualitative and safe construction and service of wind farms under sustainable and cost-efficient operations.

We are among the very few companies in Europe that can provide a turnkey solution. The mechanical and electrical installation services are rendered in accordance with relevant instructions. In parallel with industrial development and technological innovations, the most recent methods are processed during wind turbine assembly. High performance equipment is supplied; and as stated earlier, security has a high priority at our duty.





CONTACT DETAILS

PITYS CHIOS HERB CULTIVATION

Contact person:

Mrs Evgenia Papamorou

A: Pityos, 82300, Chios

M: +30 6944424718

E: evpapamorou@yahoo.gr

PITYS CHIOS is a small family cultivation of Greek herbs, located on Chios island, a pristine wilderness area in North Aegean Sea.

The founders are brother and sister, Mr. Bill Bandos ex-owner of a rock café and Mrs Evgenia Papamorou ex-manager in a shipping bank of English interests.

Pityos Chios is following the method of natural cultivation, inspired by M. Fukuoka a Japanese guru in cultivation.

Our mission is to raise native herbs that contain substantial proportion of healing ingredients and leave zero energy footprint through smart and sustainable usage of natural means.

We are now specializing in oregano, thyme, sage, lemon balm and mint, with a plan to enrich our herb list in a short time schedule.

The harvesting and packaging process are carried out in Chios, having in mind the support to the local society in the future.





CONTACT DETAILS

AGRICULTURAL POULTRY COOPERATIVE OF IOANNINA "PINDOS"

HEADQUARTERS

T: +30 265 10 57501-7

F: +30 265 10 575 10

E: info@pindos-apsi.gr

SALES & EXPORT DEPARTMENT

T: +30 265 10 57500

F: +30 265 10 57576

E: agrafiotis@pindos-apsi.gr

The Agricultural Poultry Cooperative of Ioannina "**PINDOS**" is the largest agricultural cooperative in the country with more than 60 years of continuous presence in the Greek market.

The driving force of PINDOS is the more than 500 farmers of the cooperative. Headquartered in Rodotopi, Ioannina, PINDOS has state-of-the-art infrastructure and fully integrated production, following the highest international standards of quality and safety at every stage of the production process. Today PINDOS holds the leading position in the poultry sector, with a market share of over 30%. By maintaining more than 1,000 jobs and indirectly supporting thousands of other positions in the supply chain, PINDOS in practice strengthens the national economy and is a pillar of development for the Greek region.

PINDOS, a state-of-the-art competing company, combines state-of-the-art know-how with pure Greek identity and tradition.





Excellence in Partnership

MEMBERS' NEWS

1. EUROFAST GLOBAL LTD
2. GLOBAL AVIATION
3. D. KORONAKIS S.A.
4. MISTRAS GROUP
5. ZARIFOPOULOS S.A.
5. IKTINOS HELLAS
6. WEBSTER UNIVERSITY

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GREEK GOLDEN VISA THROUGH INVESTMENTS IN SHARES AND BONDS

Pursuant to Greek Law 4605/2019 (Art. 42) and Art. 16 of the Greek Immigration Law (4251/2014) as in force, third-country nationals can acquire a permanent residence permit through investment in shares, corporate bonds as well as time deposit to national credit institutions, just to name a few. The available investment options are set forth in the Law 4605/2019, while the documentation and procedural steps for this type of residence permit are further detailed in the joint ministerial decision 46440/19 (Art. 3). The most important points are presented below:

1. Issuance of residence permit for “investment in shares or bank deposit”.

• Who can apply?

- Non-EU Citizens with valid entry visa.

- In the special occasions of investments by legal entities, the law provides for the following options: (i) one visa entry and residence permit for the shareholder that holds the total of shares in this national corporate entity, with a minimum investment of 400,000 euro; (ii) in case of a foreign legal entity, up to 3 third-country nationals, who are shareholders or executives of that legal entity, may enter and reside in Greece. The maximum number of permits for entry and residence in Greece depends on the amount of the investment made by the legal person (i.e. 2.4 million euro investment for 3 permits).

• How do I apply? By submitting an application along with the common documents set forth by the Greek Immigration Law. **IMPORTANT:** a recent certificate for the realization and retention of the investment, issued by the Foreign Funds Directorate, must accompany the application.

• Duration of the permit: The residency permit is granted for five (5) years and can be renewed every 5 years. For the renewal of the permit, the issuance of an updated certificate by the Foreign Funds Directorate must be issued and submitted.

Applications for residence permits shall be lodged with the General Secretariat of Immigration Policy of the Ministry

of Citizen Protection. EUROFAST Greece can undertake all the necessary steps, from the submission of the application to the collection of the permit, with a power of attorney.

2. Available forms of investment

(a) With the purchase of shares of a minimum value of 400,000 euro in a share capital increase or bonds issued on a bond loan for companies based or located in Greece, and listed on the Greek stock market;

(b) With a set contribution of at least 400,000 euro to a real estate investment company aiming to invest exclusively in Greece, to acquire shares in share capital increase;

(c) With a set contribution (min. 400,000 euro) to a private equity fund towards the acquisition of shares, or to a venture fund to acquire shares provided these are invested exclusively in companies with headquarters and or established in Greece;

(d) With the purchase of Greek government bonds, with a minimum acquisition cost of 400,000 euros and a residual maturity of at least three years from the time of purchase, through a credit institution based in Greece;

(e) With a minimum time deposit of 400,000 euros in a national credit institution for at least one year with a standing order for its renewal;

(f) With the purchase of shares, corporate bonds and/or of Greek government bonds traded or up for trade on regulated markets, or in multilateral trading facilities operating in Greece, valued at a minimum of 800,000 euros;

(g) With the purchase of stakes of a minimum value of 400,000 euro in a mutual fund established in Greece, or elsewhere, which intends to invest exclusively in shares, corporate bonds and/or in Greek government bonds;

(h) With the purchase of stakes or shares of a minimum amount of 400,000 euro in an alternative investment fund established in Greece, or in another EU country, and aims to invest exclusively in real estate in Greece.

CONTACT DETAILS

EUROFAST GLOBAL LTD.

A: 236, Andrea Syngrou Avenue,
Kallithea, Athens, Greece 176 72

T: +30 210 8257720-22

+30 216 1004201-08

E: athens@eurofast.eu

W: www.eurofast.eu

GLOBAL AVIATION SA - NEW VISUAL IDENTITY

Global Aviation SA, with a presence in the field of pilot training since 1997, continues to evolve and adapt to the conditions of the modern times while maintaining its core values.

In this context and with a 23-year journey, we felt it necessary to renew our visual identity by redesigning our logo and corporate applications in collaboration with the award-winning design company, “We Design”.

We Design consists of a graphic designer (Theano Petridou), an architect (Philippos Fotiadis) and a product designer (Sergios Fotiadis), a team that offers the most appropriate design solution and balances ideas and functionality.

By deconstructing the existing logo, we have retained what we deemed necessary as the basis of Global Aviation SA with our public image so far.

Based on this principle, we started the redesigning process by improving the typography and the balance between the letters while retaining the existing color palette, which is based on a retro version of the well-known Piper airplanes that we use for our flight training.

The rendering of the logo icon, which corresponds to the letter O of the word GLOBAL, was done in a more abstract way (airplane & movement) representing the upward career trajectory of our graduates as well as the development of our students through training.



CONTACT DETAILS

GLOBAL AVIATION SA

Contact Person:

Konstantinos Chryssanthopoulos

Marketing Manager

A: 98 Athinon Avenue, Athens, 10442, Greece

T: +30 210 4110609

E: kchryssanthopoulos@globalaviationsa.com

W: www.globalaviationsa.com

SAFETY FIRST BY D. KORONAKIS SA

D. Koronakis S.A. responding to market demands, in addition to its existing test bench of 500T has installed a new horizontal test bench of up to 600 T pulling capacity and 40 meters net length which is fully compliant with the new OCIMF MEG4 recommendations.

This new test bench not only upscales existing testing capacity but further to its conventional use has the potential to be simulated in extreme real-life working conditions due to its innovative construction and assembling. This feature makes this testing bench one a of kind and is in line with our consistent effort to support and fulfill our customers' needs in the best manner, offering them outstanding, high quality ropes.



CONTACT DETAILS

D. KORONAKIS SA

Contact Person: Olga Trifili

A: Gravias 56 str, 18545 Piraeus Greece

T: +30 2 10 4060600

E: koronakis@koronakis.gr

W: www.Koronakis.gr

LISTENING TO INDUSTRY'S NEEDS

Mistras Group is proud to present VPAC™II, the new generation of valve leak detection and quantification products

Mistras Group Hellas A.B.E.E., member and a wholly owned subsidiary of Mistras Group, combines industry-leading products and technologies, expertise in mechanical integrity (MI) and non-destructive testing (NDT) services and proprietary data warehousing & analysis software.

For decades, VPAC™, the Through-Valve Leak Quantification system from MISTRAS and a licensed British Petroleum (BP) joint venture, has been widely used in refineries, chemical plants, and offshore platforms to estimate through valve gas leakage.

The VPAC™ family of products realizes savings up to \$5 million per annum per site, as a result of rapidly identifying and estimating losses to the flare.

VPAC™ KEY FEATURES

- Cut sellable gas losses drastically
- Ensure plant integrity and safety
- Improve maintenance reduce costs emissions
- Reduce shutdown time
- Accurately replace the bad valves
- Move towards zero flaring
- Helps adherence with federal Greenhouse Gas (GHG) reporting and monitoring regulations



CONTACT DETAILS

MISTRAS GROUP HELLAS A.B.E.E.

A: El. Venizelou 7 & Delfon, 14452 Athens, GREECE

T: +30 210 2846801

E: sales@mistrasgroup.gr

W: www.mistrasgroup.com

DUBAI METRO - DUBAI EXPOLINK ROUTE 2020 ZARIFOPOULOS SA – SHELTER SA THE GREEK CONTRIBUTION TO A DEMANDING PROJECT

The Metro Project, carried out by the Expolink construction consortium (Alstom, ACCIONA and Gulemark), consists of a 15km-long line, of which 11.8km is above ground and 3.2km underground, and an interchange on the Red Line at Nakheel Harbour and Tower. The extension of the metro will have seven stations including the Nakheel Harbour interchange and the flagship metro station at the Expo exhibition site.

It is a project of great technical complexity, including 3.2km of tunnel drilled by a tunnel boring machine, a 1.2km open section and nearly 11.8km of elevated track. Out of respect for the environment, the train is equipped with a full electric braking system, LED lighting and other innovations to reduce energy consumption.

ZARIFOPOULOS S.A. in cooperation with SHELTER, participated in the Dubai Expolink Route 2020 project, installing and commissioning the Fire Detection and Extinguishing Systems in electromechanical (E/M) installations that support the expansion of the Metro. The System are of the latest technology designed to protect E/M equipment and human life, always operating with an environmental awareness.



ZARIFOPOULOS
SECURITY & CONTROL SERVICES

CONTACT DETAILS

ZARIFOPOULOS S.A.

A: 14 Dodekanisou, 14235 Nea Ionia, GREECE

T: +30 210 2713970

F: +30 210 2779542

E: sales@zarifopoulos.com

W: www.zarifopoulos.com

IKTINOS HELLAS S.A. ANNOUNCES THE EXPLOITATION OF A NEW MARBLE QUARRY OF ABOUT 46 ACRES IN THASSOS ISLAND

This quarry produces the famous snow-white crystalline marble of Thassos, which is well-known for many luxurious and prestigious projects worldwide.

This quarry will be added in the other 8 active quarries of our company. (Thassos, Thassos Linear, Volakas, Nestos Beige and Grey, Nestos White, Apia Grey Brown, Kalliston, Golden Spider).



CONTACT DETAILS

IKTINOS HELLAS S.A.

Contact Person:

Eng. KOSTAS PROTONOTARIOS

Area Sales Manager

E: kostasp@iktinos.gr, **M:** +30 694 8870467

T: +30 210 2826825 (ext:238), **F:** +30 210 2818574

E: info@iktinos.gr **W:** www.iktinos.gr



MEMBERS' NEWS

www.arabhellenicchamber.gr

WEBSTER ATHENS OFFERS SCHOLARSHIPS TO ARAB & GREEK BUSINESSES OF AHCCD

For the new Academic Year 2020 – 2021, The Athens Campus of Webster University USA is providing higher education scholarship opportunities and offering major scholarships - for Master, Bachelor and Graduate Certificate programs - to the Arab and Greek businesses, members of the Arab-Hellenic Chamber of Commerce and Development. Qualified employees will be offered 20-35% scholarships at Webster Athens Campus.

The Oil and Gas Graduate Certificate is only available in Athens Campus, and will offer a unique and advanced-level introduction to the managerial operation of the petroleum industry, along with a review of emerging energy issues. It will address major components of the upstream and downstream oil and gas operations.

The Project Management graduate-level certificate is designed to equip executives with advanced knowledge and the practical skills needed for successfully completing projects on time within budget.

These 4-month programs take students through 4 graduate level courses leading to an internationally recognized Graduate Certificate or to an "MBA" degree.

The Academic Programs Webster University offers in Athens are:

Graduate Courses: Doctor of Management, MA International Relations, Master of Business Administration (MBA), MA Teaching English as a Second Language (MA TESL), MA Psychology
Undergraduate Degree Programs: Accounting, Business Administration, Computer Science, Economics, English, Finance, International Relations, Management, Management Information Systems, Media Communication, Political Science, and Psychology (BA & BS)

The MBA program and certificates could be provided online via virtual class courses.

Webster Athens now accepts applications for the Fall Semester of the academic year 2020-2021.



CONTACT DETAILS

WEBSTER ATHENS

Contact Person: Dr. Peggy Manouka
Director of Admissions

E: AthensAdmissions@webster.edu

T: 211 990 5309/5329 **M:** 6942 444359

W: webster.edu.gr - www.webster.edu -

Webster InternationalViewBook



ZARIFOPOULOS SA PROJECT

Combined Cycle Power Plant of 192MW Amandi, Takoradi - Ghana

ZARIFOPOULOS S.A, a long lasting partner of MYTILINEOS S.A., has undertaken the task to supply, install and commission the Fire Safety systems (fire detection, gas detection, public alarm and voice evacuation, local fire-fighting systems with FM200), Security systems, as well as Management and control of Ventilation and HVAC (BMS) systems in the Combined Cycle Power Plant in the Amandi region, in Takoradi, Ghana. The plant is of a combined cycle and supplies the local electrical network of the region with a total power output of 192MW.

The implementation of the system had to fulfill all the safety requirements specified in an industrial project, and to be adapted to the specific climatic, weather and operational conditions of the region. Furthermore, an important factor for the successful completion of the project was the fast installation and commissioning of the system, due to the strong need for additional power supply in the area.

The remote location of the project - several hours away from the capital city Accra - in conjunction with the special climatic conditions in the region, but also the industrial character of the project, set the requirements for the supplied equipment, which had to be extremely strong and heavy duty, and of a high quality level, both in terms of design and operational features.

For this demanding project, ZARIFOPOULOS S.A was awarded GOLD prize at the Security Excellence Awards 2019 ceremony, held on 19th

February 2020 in Athens, organized by Boussias Communications.

Zarifopoulos Group, was also awarded with 3 more GOLD prizes, for projects of exceptional complexity, as well as services, in the fields of Transportation Infrastructure, Civilization & Alarm Monitoring Stations.



With a background of almost 5 decades of reliability and innovation, ZARIFOPOULOS main goal and pursuit is to deliver state-of-the-art and certified systems in Greece and abroad, providing the end user with the necessary peace of mind, to perform other day-to-day tasks.



GOLD



ZARIFOPOULOS
SECURITY & CONTROL SERVICES

ARAB-HELLENIC CHAMBER'S EVENTS AND ACTIVITIES



2019 YEAR IN REVIEW

February 6 / Qatar lifts the Asian Cup Trophy



February 12 / Meetings of Iraqi visiting businessman, Mr. Maytham Al-Yasiri, with the Ambassador of Iraq in Greece, ICC Hellas, EUROTRADE and TEMAK companies



February 13 / Visiting Tunisian Delegation to our Chamber



2019 YEAR IN REVIEW



www.arabhellenicchamber.gr

February 18 / Our Secretary General attending the 40th Anniversary of the establishment of Oman Chamber of Commerce



March 16 - 18 / Participation in FOOD EXPO 2019 at Athens Metropolitan Expo



2019 YEAR IN REVIEW



www.arabhellenicchamber.gr

March 21 /

3rd Workshop “Doing Business in the Arab World”, Divani Caravel Hotel, Athens



April 3 / Participating at the Conference of Panhellenic Exporters Association



May 1-2 / Attending the 27th Arab Business Forum in Beirut



May 9 / Participation at the 7th Greek Exports Forum, Athenaeum Intercontinental Hotel



June 7-9 / Participation at AREXPO, HELEXPO Exhibition Center



June 13 / General Assembly and Chamber's Elections, Divani Caravel Hotel of Athens



June 19 / Participation at the Roundtable “Win the World Markets: North Africa”, Piraeus Bank Headquarters



2019 YEAR IN REVIEW



www.arabhellenicchamber.gr

July 10-11 / 4th Iraqi - European Business and Investment Forum, Divani Caravel Hotel of Athens



July 16 / Newly-appointed Greek Ambassador to Morocco, Mr. Nikolaos Argyros, visits our Chamber



September 4 / Meeting with the Secretary General for International Economic Affairs of the Greek MFA, Mr. Gregory Dimitriadis



2019 YEAR IN REVIEW



www.arabhellenicchamber.gr

September 17 /
H.E. Mr. Mohamed Menfi,
Ambassador of the State of Libya,
visits our Chamber



September 19 /
Meeting
Mr. Kostas Fragogiannis,
Deputy Minister for
Economic Diplomacy and
Openness, Greek Ministry
of Foreign Affairs



September 20 / The Chamber's President at the Sports Business
Summit for SE Europe at the Divani Apollon Palace & Thalasso Hotel



September 25-26 / Attending the Meeting of the Arab Foreign Joint Chambers and the Meeting of the Secretaries General of the Arab Foreign Joint Chambers with the Secretaries General and representatives of Federations and Arab Chambers from Arab countries



September 25 / Attending the 12th Arab – German Health Forum in Berlin, Germany



2019 YEAR IN REVIEW



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October 11 / The Chamber's President pays visit to the Greek Minister of Tourism, Mr. Harry Theoharis



October 23 / Participation at the 11th Arab-Austrian Forum, Vienna, Austria



October 29 - 30 / Participation at 4th EU-Arab World Summit “A Strategic Partnership”, in Athens



November 6 / Organizing the Roundtable Discussion “Meet the Arab Ambassadors” at Athenaeum Intercontinental Hotel in Athens



November 22 / Our President in Greek Exports Awards Ceremony at the Divani Apollon Palace & Thalasso Hotel



2019 YEAR IN REVIEW



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November 27-28 / Organization of “8th Arab - Hellenic Economic Forum” at the Divani Caravel Hotel of Athens



2019 YEAR IN REVIEW



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November 27 / Chamber's 40th Anniversary Gala Dinner



2019 YEAR IN REVIEW



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November 27 / Chamber's 40th Anniversary Gala Dinner



December 6-8 / 6th Athens International Tourism Expo, Athens Metropolitan Expo





أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية و مواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحبة وفي أكثر من مجال، ويقفد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قرأها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

لمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

المعرفة يستطيعون اخبارك ان هناك كثيرا من مناطق التزلج فى الجبال يرتادها الناس كثيرا من مختلف انحاء البلاد وتمتاز جميعها بفنادقها الرائعة والفخمة. أما شمال اليونان يعد قطبا لهواة مراقبة الطيور ولمحبي الهندسة المعمارية التقليدية ولعاشقي ماضي اليونان البيزنطي والقديم ، كما ان شواطئ شمال اليونان تعد من أجمل الشواطئ ، ولذا ، يقصدها الكثير من الزوار.

اما منطقة جنوب اليونان "البيلوبونيز" وهي موطن الاساطير اليونانية حيث تمتد فيها خمسة سلاسل جبلية ضخمة وتحيطها شواطئ رائعة وفيها تجد ملاعب الغولف، وهي تشكل وجهة جذابة لكثير من السواح ولطالما كانت بيلوس مصدر جذب منذ العصور المسيسية ولا تزال حتى الآن. كما انه يجب التذكير بمنطقة "ماني" وهي شبه جزيرة واقعة الى وسط جنوب البيلوبونيز وتعتبر مقصدا لهواة التاريخ والمتجولين كما تمتاز بطراز فريد لمنازلها التي هي على شكل ابراج والتي لا يزال الكثير منها مأهولا حتى الآن. كما ان على عاشقي الارث الكلاسيكي ان يزوروا " أرغوليدا وناقليو" الجميلتين للإطلاع على مواقعهما الاثرية الكثيرة والسباحة فى شواطئهما الخلابة التي لا تعد ولا تحصى.

اما أفضل ما فى الامر ان اليونان يمكن الوصول اليها بسهولة كما ان الخدمات السياحية فيها متطورة وهناك ما يرضي جميع اصحاب المداخل بدءا من الطالب المكافح الذى يحمل حقيبته على ظهره ووصولاً الى العائلة الثرية التي تبحث عن الرفاهية. كما تكثر المكتبات وهذا امر جيد لانه فى مرحلة ما قد ترغب فى معرفة المزيد عن المنطقة التي ستقيم بها والاهم من هذا وذلك ان الشعب اليوناني يظل مضيافا ووديا للغاية ومندفعا لمساعدة السواح. ان المطاعم اليونانية سواء كانت حانات صغيرة او مطاعم فخمة يعد طعامها اشهر الطهاة وهي بطبيعتها تميل الى تقديم مأكولات مطبخ البحر الابيض المتوسط التقليدية وهي فعلا لذيذة. فاليونانيين انفسهم يحبون الطعام اللذيذ والطازج ، لذلك يبقى المعيار مرتفعا حتى فى الاماكن البعيدة.

لقد اصبح الحصول على المعلومات اسهل من أي وقت مضى وتحظى تقريبا كل جزيرة ومقاطعة ومدينة بموقع الكتروني .

اليونان المدهشة

تقدم اليونان للجميع شيئا اكان للمتجولين ام ، لهواة التاريخ ، ام لمتسلقي الجبال ، ام لعاشقي الزهور، للمتشمسين ، للسباحين ، للغطاسين وهواة الملاحة واليخوت وحتى للاعبى الغولف. ان التنوع الجغرافي فى هذه البقعة الصغيرة مدهش للغاية ولتنوع اليونان لا يكتفى زائريها بزيارة واحدة لذا تراهم يعيدون الكرة مرة تلو الاخرى.

فى بلاد تضم حوالي اكثر من مئتى جزيرة مأهولة توجد جزيرة لكل ذوق ، فى جزر بعيدة مثل كوفونيسيا وفولياندرس وأنافي حيث يبدو ان الزمن قد توقف فيها ، اما الجزر الاكثر شهرة عالميا مثل ميكونوس وروذوس وسانتوريني فهى متطورة جدا ولطالما جذبت الاغنياء والمشاهير. وقد احتفظت جزيرة خيوس بهندستها المعمارية الفريدة ، اما الجزر الاخرى مثل سيروس وليزفوس فان تاريخها ما زال منقوشا على احجار ابنيها الكلاسيكية . ومن ثم تليها جزيرة كريت وهى اكبر تلك الجزر بشواطئها الرائعة وبارثها الثقافي الغني الذى يعود الى العصر المينوسي ، تدهش متاحفها وكنائسها الزوار وتزرع البهجة فى قلوبهم ، وأفضل ما فى الامر ان خدمة المواصلات البحرية مؤمنة بصورة منتظمة على مدار السنة وأكثر تواترا فى فصل الصيف ، وللأثرياء من السواح الذين يفضلون الابحار بيخوت خاصة فان الامر سهل فى هذا الاطار حيث انه هناك كثيرا من الشركات المؤهلة لتأجير المراكب واليخوت لمحبي الابحار مع طواقمها اذا ارادوا ذلك.

اما شواطئ اليونان المتنوعة والخلابة فهى منتشرة على طول هذه الجزر وفى مدن اليونان بأكملها. كما ان المناطق الجبلية تمتاز بدفء وبقاوة هوائها. وفى اليونان تجد اسعار تناسب اصحاب المداخيل كافة. اما متاحف اليونان فهى منتشرة سواء فى الارياف وفى الجزر ويعد متحف أكروبوليس الجديد من احدث المتاحف العالمية بطرازه وبموقعه تحت تلة معبد الأكروبوليس – بارثينون وبما يحتويه من آثار قديمة قيمة. ومن الضروري على الزائر لعاصمة اليونان ان يقصده. كما ان المتاحف فى مدينة سالونيك لها شهرتها الخاصة بما تحتويه من آثار قيمة . وعلى الزائر ان يقصد منطقة البر الغربي " ايبيروس" المعروفة بفنادقها الجبلية الصغيرة وقراها التقليدية. هذا بالإضافة الى مضيق " فيكوس" وهو ثان اعرق مضيق فى العالم.

وتتواجد ايضا انهار حيث يمكن ممارسة رياضة الترميت فى المياه البيضاء خلال فصل الربيع. وفى الجانب الشرقي لليونان تقع "ايفيا" وهى تقنيا جزيرة ولكن يربطها باليابسة جسر قصير. وتضمن الجبال الشديدة الانحدار فرصة للزائر للإقامة فيها والنزول الى البحر لممارسة السباحة. كما ان منطقة " بيليو" توفر المتعة لمحبي التزلج ، الامر الذى لا يعرفه الكثيرين عن اليونان. ذلك ان الذين يعرفون اليونان حق

في
الجزر
المدهشة



surpassing Greece







ARAB BRITISH
CHAMBER OF COMMERCE



غرفة تجارة وصناعة الكويت
KUWAIT CHAMBER OF COMMERCE & INDUSTRY

الغانم رئيساً فخرياً لغرفة التجارة العربية البريطانية

اقامت غرفة التجارة العربية البريطانية في 10 فبراير - شباط 2020، حفل غداء خاص تكريماً لسعادة الأستاذ علي ثنيان الغانم لتتصيبه رئيساً فخرياً لغرفة التجارة العربية البريطانية، حضره سعادة السفراء العرب المعتمدين لدى المملكة المتحدة، وجمع متميز من الضيوف وأعضاء الغرفة. في هذه المناسبة ألقى البارونة إليزابيث سايمونز، رئيسة غرفة التجارة العربية البريطانية، كلمة معربة فيها عن سرورها بتتصيب سعادة الأستاذ الغانم رئيساً فخرياً، مستعرضةً في حديثها مسيرة إنجازاته الطويلة وسجله التاريخي المشرف، ودوره المتميز في تعزيز العلاقات العربية البريطانية، وعمله الدؤوب في تأكيد مكانة غرفة التجارة العربية البريطانية الذي شرفها بتولي منصب نائب الرئيس لها لسنوات طويلة.

في معرض رده أعرب الأستاذ علي ثنيان الغانم عن تقديره للحضور الكريم وثنائهم وعن تشريفه بالرئاسة الفخرية لغرفة التجارة العربية البريطانية.

تحدث في هذا الحفل سعادة الأستاذ خالد عبد العزيز الدويسان، سفير دولة الكويت، وعميد السلك الدبلوماسي العربي في المملكة المتحدة، مهناً الأستاذ الغانم بهذا التشريف قائلاً انه أحد أكثر الشخصيات المميزة في الكويت وخارجها.

ثم القى زميلنا بندر رضا، الأمين العام والرئيس التنفيذي لغرفة التجارة العربية البريطانية، كلمته بهذه المناسبة معرباً عن تقديره الكبير لدعم سعادة الغانم للغرفة ودوره الفاعل في تعزيز العلاقات التجارية بين بريطانيا والعالم العربي مضيفاً ان الغرفة تعزز بتتصيب الأستاذ الغانم رئيساً فخرياً لها وهذا يضيف شرفاً الى سجل الغرفة العريق.

ونحن في الغرفة العربية اليونانية نرفع خالص التهاني الى سعادة الأستاذ القدير علي ثنيان الغانم بهذا التتصيب الذي نعده شرفاً كبيراً لكافة الغرف العربية الأجنبية المشتركة. ونهنئ زميلنا بندر على رؤيته الصائبة وعلى ما يقوم به من عمل مميز في ابراز مكانة غرفة التجارة العربية البريطانية ودورها المشرف في العمل العربي المشترك وفي تعزيز العلاقات العربية البريطانية.

التقدير في التميز



التواصل في زمن الكورونا

تعد هذه اول بداية لنا في تخصيص جزء من هذه المجلة باللغة العربية موجهة لأعضاء الغرف التجارية في العالم العربي لإطلاعهم على أنشطة الغرفة العربية اليونانية وفعاليتها، وإبقاء التواصل قائماً بيننا، ونأمل في الفترة القادمة ان نتمكن من تطوير هذا القسم ليتضمن المعلومات والبيانات التجارية والاستثمارية بين اليونان والدول العربية، والسبل التي تدفع بهذه العلاقات الى مزيد من التبادل التجاري والاستثمارات المتبادلة.

احتفلنا في 27 نوفمبر – تشرين الثاني، 2019 بالسنة الأربعين من عمر الغرفة العربية اليونانية، ويجدر بنا ان نشير هنا ان تأسيس غرفتنا والغرف العربية الأجنبية المشتركة جاءت جميعها بمبادرات عربية في الدرجة الأولى، تحت مظلتها جامعة الدول العربية واتحاد الغرف العربية. وقد بادر في تأسيس الغرفة العربية اليونانية **المرحوم محمد عبد الحي السيد**، وتولى فيما بعد منصب اول امين عام لها، ودعمه في ذلك **سعادة علي المدني**، سفير سورية، وعميد السلك الدبلوماسي العربي حينذاك، ولهما يعود العرفان والتقدير. ومن الجانب اليوناني كان **المرحوم بافلوس فاردينوبانيس** دور رئيسي وفعال في التأسيس، ورأس اول مجلس إدارة للغرفة، وذلك في نهاية السبعينات. إن تاريخ الغرفة العربية اليونانية فيه من الإخفاقات ما يكفي ومن الانجازات الكثير، ويعود الفضل في الانجازات الى الدعم المستمر والمشرف من السلطات اليونانية ممثلة بوزارتي الاقتصاد والاستثمارات والخارجية، ومجلس السفراء العرب المعتمد في اليونان ومؤازرة الشركات الأعضاء العربية واليونانية. وفي السنوات الأخيرة استطاعت الغرفة العربية اليونانية بما قامت به من فعاليات وأنشطة من تأكيد مكانتها وتميزها كواحدة من أكثر الغرف الأجنبية المشتركة حضوراً ونشاطاً في اليونان.

تشهد العلاقات العربية اليونانية تفاعلاً ملحوظاً في الآونة الأخيرة، يدل عليه كثافة الزيارات المتبادلة وزيادة تدفق الاستثمارات العربية الى اليونان، وبالذات في قطاعي السياحة والعقار مع ارتفاع حجم التبادل التجاري بين الجانبين، ومع ذلك فإن آفاق التعاون العربي – اليوناني أمامها فرص لا حصر لها في الكثير من قطاعات العمل، اذا أحسنا الاستفادة من الموارد البشرية المؤهلة واستغلال الموارد الطبيعية للجانبين وسخرنا المسافة الجغرافية لصالحنا في دفع هذا التعاون حتى يأخذ ابعاده التي يستحقها ويعود بنفعه وفائدته على القطاع الخاص في اليونان والعالم العربي.

في عام 1985، كتب **غابرييل غارسيا ماركيز**، الكاتب الكولومبي الحائز على جائزة نوبل للآداب، روايته المشهورة "الحب في زمن الكوليرا"، وها نحن نكتب عن التواصل في زمن الكورونا، وهي ازمة تضاف الى ما هو قائم من أزمات إقليمية ودولية، اتخذت من أراضينا العربية مسرحها المباشر، واصابتنا بآثارها الكبيرة والمؤسفة والتي سنظل قائمة لفترة طويلة مقبلة، ومع ذلك يحدوننا الامل والتفاؤل بحدٍ مشرقٍ يُمكن امتنا العربية من القيام بدورها الحضاري الفعال ضمن بقية الأمم، ويعيش المواطن العربي في بلاده آمناً يومه وغده متنعماً بخير هذه الأرض.

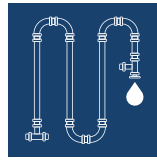
رشاد مبجر
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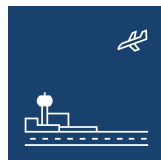
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MANAGEMENT



CULTURAL
HERITAGE



We are proud that we have reached a significant milestone in our company's history; the **celebration of 25 years** since its establishment.

What began as a small engineering firm with 20 employees, is now standing tall among the business leads of the world with more than 400 employees, making us an international company with offices in more than 11 countries globally.

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SALFO
web: www.salfo.gr
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