# MAN



# surprising Creece







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**ARABIC SECTION** 



## Why become a member of the Arab-Hellenic Chamber:

#### **NETWORKING OPPORTUNITIES**

- Our members enjoy networking opportunities by participating in a wide range of events and activities:
  - Forums, Conferences
  - Workshops and Roundtables
  - B2B Meetings (live and virtual)
  - Business Delegations to the Arab world
  - Exhibitions

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#### **INFORMATION**

- Our Chamber publishes:
  - ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
  - Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
  - ~ Directories of its Members in Greece and the Arab world
- Our Chamber also provides:
  - Information on Companies in the Arab World upon request of its members
  - Statistical Information on Trade Balance between Greece and the Arab World in various sectors
  - Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
  - ~ Translation from/to Greek, Arabic and English and vice versa
  - Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries
- **Exposure**

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr

## Business in Times of Corona

### **FOREWORD**



Harris Geronikolas

President



Rashad Mabger Secretary General

For the past few months, our planet Earth has been under attack from an unwelcome guest, a virus which due to its characteristic spikes, derives its name from an ancient Greek word 'korona' meaning crown. It has arrived at a time when the global growth was slowing down and, therefore, its negative impact on the world economy has been immense, taking its major toll in Arabic countries, Greece, as well as in the rest of the world. It shut down industrial activity, disrupted the routines and habits in our social and professional lives, left millions unemployed - and as it seems, it is far from over.

On a positive note, there is a silver lining in everything, and in this case, it is the blessings it brought for the nature and the planet as a whole. Equally positive is the exemplary handling of the crisis by the Greek Government. The swift and effective implementation of measures to respond to Covid-19, made it easier for Greeks to adjust to a new reality and put the country in a more favorable situation compared to the most countries, making Greece a safe hub and an ideal touristic destination from which Greece will hopefully benefit.

The Arab-Hellenic Chamber, in its effort to keep pace with the new world parameters and to maintain its hard-earned status of an active and effective Chamber, has embarked on a series of online business events and teleconference meetings.

As per the feedback given by our members and non-members alike, the Greek business community is very appreciative of the Chamber's activities of the past few months, as they greatly benefitted from "Doing Business with the Arab World" webinars, during which we have so far presented the markets of 10 Arab countries. All the involved parties equally recognized and valued the participation of high-level officials from both sides, the feedback by the Greek Commercial Attaches accredited to the Arab world, as well as the expertise contribution of the speakers from the Arab private sector. The latest event that we have organized has been a web panel discussion on the Greek-Egyptian Prospects on Maritime, Port Industries and Shipyards, a "conversation" between interested parties on how to engage into more meaningful and constructive ways of cooperation in the maritime sector between the two countries.

Starting from September, and in line with the Government's measures and implemented policies for battling the Covid-19 pandemic, we will continue with our events, both online and (hopefully soon) in person, in order to enhance the Greek business community's efforts to initiate, develop or reshape their strategy for entering the Arab markets.

Looking forward to seeing you all again.

Keep a safe physical distance but stay close to us online.

Have a lovely summer.



## الغرفة العربية اليم نانية للتجارة م التنمية

APABO-EΛΑΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

## VIRTUAL **B2B** MEETINGS BETWEEN ARAB AND GREEK COMPANIES

A New Service by the Arab-Hellenic Chamber

In light of the reality of the post-Covid-19 era, the Arab-Hellenic Chamber is launching a new tailor-made service, the virtual B2B meetings, for Greek member companies to bring them into contact with their Arab counterparts in all areas of business.

The goal is to increase the trade balance and investment flows between Greece and the Arab world. The service aims at allocating importers / exporters from both sides. If necessary, our Chamber team can provide interpretations from and to Arabic, Greek and English.

Once the appropriate business is identified in the Arab world, we will contact those interested in the virtual B2B meeting.

Please note that the service will be provided on the first come, first serve basis.

For more information, please contact us at chamber@arabgreekchamber.gr

B2B

## LAKIDIS

FOOD PROCESSING MACHINERY



LM400L Mixer with Loader



GN400 Guillotine



PL180 Double Paddle Mixer



Hamburger forming machine - Chevapcici production





PLV300L PLV450L Double Paddle Vacuum Mixer



PLV900L Double Paddle Vacuum Mixer

























**Z-Arm Mixer** 







## INSPIRING STORIES



www.arabhellenicchamber.gr

## Donation of 50 high-tech respirators from Motor Oil





**Motor Oil Corinth Refineries SA,** responding to the dire conditions our country is going through due to the spread of coronavirus, has announced that it decided to donate 50 high-tech respirators. The respirators will be delivered to the

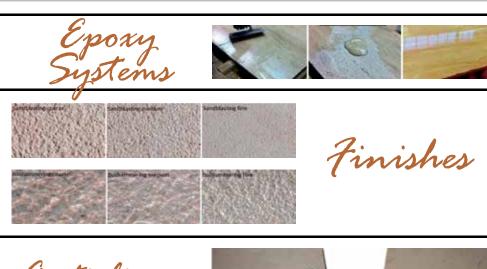
Ministry of Health, in order to immediately equip corresponding new beds in the Intensive Care Units of the hospitals.

The said respirators are suitable for the intensive care of adults, children and infants.

We hope that this donation will contribute to the enhancement of the National Health System, in order to cope with the great Public Health crisis that we are experiencing in our country.

www.moh.gr







Repel 20









**VERNOLIN** started its activity by Konstantinos Deftereos in marble, granite and decorative stones on the decade of 1960. He retired and his son, Charalampos started working for the company. **VERNOLIN** has grown continuously over the past 60 years to become what it is today and continues to active through Greece and out of Greece. **VERNOLIN** provides a complete restoration and maintenance services for all types of natural and manmade stone including limestone, marble, granite, ceramic and Victorian tiles, porcelain tiles and concrete.

Finally, the company is supplier of Pentelikon marble and Greek Honey Onyx. We pride ourselves on our experience, expertise and quality of work that makes us a leading force in the field of marble and natural stone floor polishing, cleaning and restoration. We are committed to utilizing the most suitable products and latest advances in technology boat at home and abroad to ensure that your natural stone is treated in the most effective and efficient way. **VERNOLIN** supplies products for the treatment of natural and artificial stones and cement such as sealers and waterproofing products, mastics, detergents, varnishes, diamond tools and machinery.

#### **VERNOLIN - DEFTEREOS**

3, Miaouli str., 12131 Peristeri - Greece tel. +30 210 5724786 | fax: +30 210 5721195 e-mail: hdeft@tee.gr | www.deftereos.com

## **OUR CHAMBER'S NEWS**

## Teleconference meeting with Deputy Minister for Economic Diplomacy and Openness



The Secretary General and the Chairman of the Board of the Chamber participating in the teleconference

On May 18th, upon the initiative taken by H.E. Konstantinos Fragogiannis, Deputy Minister for Economic Diplomacy and Openness of the Greek Ministry of Foreign Affairs, a teleconference took place between His Excellency and Mr. Harris Geronikolas, the President of the Arab-Hellenic Chamber, along with Mr. Suheil H. Sabbagh, Vice President of our Chamber, Chairman of HASSIB J. SABBAGH FOUNDATION (HSF) & President Group Human Resources of Consolidated Contractors Company (CCC), Mr. Abdul Azim Weiss, Vice President of our Chamber, Owner and C.E.O. of WEISS HELLAS-INTERNA S.A. Mr. Joseph Samaan, Managing Director of TANWEER ALLIANCES S.A., and Dr. Saleh Jallad, Financial Consultant at CCC and Publisher of MEES Middle East Economic Survey for Oil and Gas. Mr. Rashad Mabger, the AHCC Secretary General and Mr. Ilias Savvakis, Treasurer at the AHCC and Senior Manager at Deloitte also participated in this group discussion.

During the teleconference, Mr. Fragogiannis outlined the importance of the Commercial Chambers in general and our Chamber in particular, along with other relevant entities, in intensifying the efforts to minimize any economic and trade impact for Greek and Arab businesses in the post-Covid19 world. He also stressed the necessity of working together towards elevating the trade balance between Greece and the Arab world. The Deputy Minister placed an equal emphasis on the maintenance and continuity of the Greek - Arab

commercial relations, with particular focus on the virtual roundtable meetings per business sector during this period.

Mr. Sabbagh assured His Excellency of the CCC's and other Arab companies' commitment to reinforce the Greek-Arab relations, while Mr. Samaan referred to the audio-visual industry and TANWEER's contribution towards promoting the investments in Greece in this particular sector. Mr. Azim talked about his company's experience and his success story. On another note, Dr. Jallad, based on his know-how and information in this regard, indicated the need for the establishment of a joint Arab-Hellenic bank.

We would like to seize this opportunity to reiterate that the Chamber will remain always committed to its objective to promote Greek-Arab relations in all directions and business domains.



## **OUR CHAMBER'S NEWS**



www.arabhellenicchamber.gr

## Teleconference with Alternate Minister of Foreign Affairs of Greece



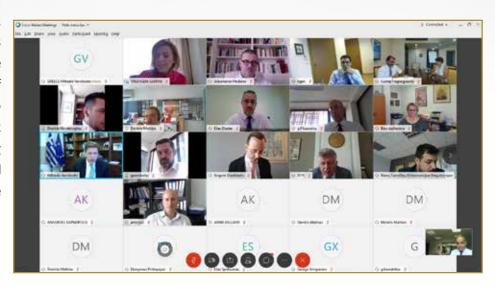
Following the initiative taken by the Greek Ministry of Foreign Affairs on the issuance of a new business visa for foreign business travelers to Greece from the Middle East, Asia, Africa and other non-European states, H.E. Mr. **Miltiadis Varvitsiotis**, Alternate Minister of Foreign Affairs, called for a teleconference meeting, on June 23<sup>rd</sup>, with ours and other Chambers as well as professional associations in Greece, to outline this important initiative.

Mr. Trisevgeni Gaitani, Expert Advisor A' at C4 Directorate for Justice, Home Affairs and Schengen at the Ministry of Foreign Affairs, elaborated on her presentation, detailing the various procedures, regulations and requirements for this visa.

During this video teleconference, the President of the Arab-

Hellenic Chamber, Mr. Harris Geronikolas, explained the role of the Chamber in hosting business delegations from the Arab countries in substantial numbers. He thus called on the Ministry to consider the Arab-Hellenic Chamber as a reliable source and a point of reference for the eligibility of incoming businessmen from the Arab world. The presentation was followed by discussion, feedback and questions and answers.

We, at the Arab-Hellenic Chamber, while welcoming His Excellency's initiative, we would like to assure the Ministry of Foreign Affairs of our unwavering commitment to our cooperation with the Greek Government in its pursuit of elevating the mutual flow of investments and the trade balance between Greece and the Arab world.



## VIDEO OF EVENTS & ACTIVITIES 2019 TESTIMONIALS

Following the release of our video of 2019 events and activities, highlighting the 40th anniversary, and honoring the founders and pioneers of the Chamber, we have been pleased with the feedback we received from our friends in Greece and the Arab world. Some of them are quoted here:



**Mohamed Abdo Saeed** President – Union of Arab Chambers

Over the years, your role has evolved to be quite instrumental in enhancing Arab-Greek relations in every business domain. Your presence has been well noticed among Arab-foreign joint chambers. That is due to

the excellent organization of your events and to the positive response from the participants. Congratulations to the Arab-Hellenic Chamber on its 40th anniversary. Keep up the good work.



Mohamed Al-Thani Murshid AL-Rumaithi President - Federation of UAE Chambers of Commerce & Industry

I am pleased to felicitate the Arab-Hellenic Chamber for the success achieved in developing trade relations between Greece and the Arab world

since its establishment. A special emphasis should be placed on your role in enhancing the communication between the Greek and Emirati Businessmen and in this connection, I would like to assure you of our Federation's continuous support of your Chamber and its future goals.



**Dr. Hamed Sidi Mohamed** Ambassador of Mauritania to Greece

I would like to express my appreciation for the efforts continuously exerted in promoting trade and cultural relations between Greece and the Arab World. I have participated in some of your events and I

should say that they were very well organized, and I thank you for the hospitality exerted to us. Our Embassy will always cooperate with the Chamber in future events.



**Majed B. Jamaluddin**The Advisor- Kuwait Chamber of
Commerce & Industry

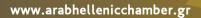
Congratulations on the 40th Anniversary of your Chamber. I am wishing you continuous success and may God the Almighty bless the souls of the Chamber's Pioneers, may their souls rest

in eternal peace. I have truly enjoyed the commemorating video clip that reminded me of the years of my youth.



**Dr. Nayef Abdullatif**Vice President – Consultative State Council – Republic of Iraq

Congratulations to the Management and the staff of the Chamber on the 40th Anniversary of its establishment. I have been privileged to take part in most of your events which have always been successful. Wish you the best in your future endeavors.







**Tamer Mansour** Secretary General - Arab-Brazilian Chamber of Commerce

We would like to extend our warmest congratulations on the 40th Anniversary of the establishment of the Arab-Hellenic Chamber and commend the successful role it is playing while enhancing economic

trade and cultural ties between Greece and the Arab World.



**Dr. Amer Kharboutly**Prof. of Economy- Director General Damascus Chamber of Commerce

I was privileged to take part in the last year's events of the Chamber and watched, with great regard, the video clip commemorating the 40th Anniversary of the Chamber and honouring its Founders.

I strongly believe that Greece will be and should be among the pioneers in its trade relation with Syria, as the two countries have geographical and economic ties and its peoples have been historically very cordial with each other.



Antonia Dimou

International Relations Advisor, Hellenic Parliament and Director of Middle East Unit, Institute for Security and Defense Analyses (ISDA)

On the occasion of the 40th Anniversary of the Arab-Hellenic Chamber, please convey to the Secretary General & President, on behalf of the Minister of Tourism, our

thanks and vast support to the Chamber's future actions and events



Aidrous Abu Bakr Bazara
Managing Director - AUTOMOTIVE &
MACHINERY TRADING CENTER - Yemen

I have been watching with great interest the story of 40 years of the Arab-Hellenic Chamber and the role it played in the Arab-Greek relations. Your Chamber has a very distinctive character and continues to be

one of the few active Chambers that I am familiar with.



Rashid Ennimer Lead Internal Auditor Consolidated Contractors Co. (CCC)

I would like to congratulate you on a welldone video clip. You have managed, in a brief and interesting way, to highlight the interesting events that took place during 2019 and at the same time, honor the

people who were historically involved in sustaining the growth of the Chamber.

Hopefully, the Chamber will continue to grow in the years to come.



Alkistis Agio MA, PhD
TEDx Speaker, Trainer, Philosopher,
WellnessTV host
Author of "FEAR TO FREEDOM"

Thank you so much for sharing the video clip. May the next 40 years be just as productive!

## MEMBER-TO-MEMBER BENEFITS

This new category of MAN magazine will be including offers provided by our Chamber's members only to the rest of our business family. McArthrur Glen Designer Outlet Athens inaugurates the new service, which will also be announced on our website. Looking forward to receiving more such offers and benefits in order to enhance the connections among our members.



McArthurGlen Designer Outlet Athens will offer the Fashion Passport card to all Arab-Hellenic Chamber of Commerce members', granting them an extra discount up to -20% on outlet prices.





This discount card will be provided upon showcasing the Arab-Hellenic Chamber of Commerce member card or the relevant email.

In order to collect the Fashion Passport card, members are kindly requested to visit our Guest Service desk. The Fashion Passport card is valid only in affiliated outlets and can be used exclusively during issue date.

#### **About:**

McArthurGlen Group welcomes over 90 million visitors a year to our 25 designer outlets in 10 countries – Austria, Belgium, Canada, France, Italy, Germany, Greece, the Netherlands, Spain and the UK.

Our centres are home to more than 3,000 stores from the world's most exciting luxury, premium and lifestyle brands, with new names opening every week.

Athens Designer Outlet is McArthurGlen's first development in Greece open since 2011, home to more 100 brands and catering units offering a unique shopping experience.

Located 25 km east of Athens city center and 15 minutes away from Athens international airport, McArthurGlen Designer Outlet Athens is visited by more than 4 million people annually.

For more information, please contact: McArthurGlen Designer Outlet, Building Block E71, 19004 Spata, Athens – Greece T: +30 210 6630840 - infoathens@mcarthurglen.com - www.mcarthurglenathens.gr



- 1. KONSTANTOPOULOS SA
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- 3. EA GROUP
- 4. MELVOR
- 5. SOFTEX
- 6. SYNERGIA
- 7. MCARTHUR GLEN



www.arabhellenicchamber.gr



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**KONSTANTOPOULOS S.A. "OLYMP"** is one of the leading Greek export companies in the table olive and extra virgin olive oil industry, exporting to more than 60 countries worldwide.

The company is cooperating with more than 5.000 producers and is a big supporter of the Greek agricultural economy. Konstantopoulos S.A. "Olymp" main facility is in Katerini, on a privately-owned area of 70.000 square meters, with the production facility and offices occupying 15.000 square meters in addition to 1.200 fermentation and maintenance tanks.

The latest expansion of the company was in 2014, with the opening of a new processing and packaging facility solely for extra virgin olive oil in the area of Kalamata, with the capacity to store more than 1.000 tons of oil, with modern filtering technologies and bottling procedures along with a state of the art quality control lab.

The location of this new facility allows also the company to produce and package the exclusive P.D.O. Kalamata table olives and P.D.O. extra virgin olive oil.





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#### **CONTACT DETAILS**

#### **LAKIDIS FOOD PROCESSING MACHINERY**

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W: www.lakidis.gr/en

Facebook Page: Lakidis Food Processing Machinery

Instagram: Lakidis Food Machinery LinkedIn: Lakidis Food Machinery

Youtube: LAKIDIS SA

**LAKIDIS SA** is the leading representative of the food processing machinery manufacturing industry in Greece.

Founded in 1965, the company has been a continuously growing construction unit of integrated solutions in the field of food machinery, following a course that has led to the development of more than 20 active product codes and to its dominant presence both in the Greek industrial market and in more than 22 countries around the world.

The construction of the company's codes starts with the exclusive raw materials runs through each stage and is always completed in the company's facilities, essentially following a vertical production line. Focusing on the precision and consistency of the result and service, the fully trained personnel of the company develops food processing raw materials to fully cover the production and processing lines of our partners, ensuring top quality and specialized functionality.







www.arabhellenicchamber.gr



#### **CONTACT DETAILS**

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**EA GROUP,** experts in the field of Acoustic, Noise, and Vibration (ANV) control. The group is Athens based, yet dominant in Greece, Cyprus, the Middle East, and Eastern Europe.

#### The experience

30 consecutive years of experience, have put the group in a prime position to hold the exclusive representation of over 25 European brands & producers of sound and vibration proofing products and material.

The extensive experience in the Acoustic, Noise & Vibration (ANV) Control field guarantees delivery of the best practices available, by offering progressive and innovative sound-stop & vibration turnkey solutions.

#### Scope of work

Our scope of works is to execute acoustic noise control, proposing solutions and materials based on measurable analysis, thus, we guarantee measurable results.

Our services are also available to lead Engineering Consultancies and Authorities, where our services in ANV issues assure that the related project objectives are always met on time and in high quality.

#### **Success stories**

EA Group is behind many success stories of constructions ranging from:

- Highways
- Railways
- Metro stations
- Music-halls
- Museums
- Luxury touristic resorts & hotels
- Private homes and villas
- Amphitheaters
- Restaurants & Bars
- Congress/Conference halls
- Private & Public buildings
- Airports & Seaports
- Sound recording studios



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#### **CONTACT DETAILS**

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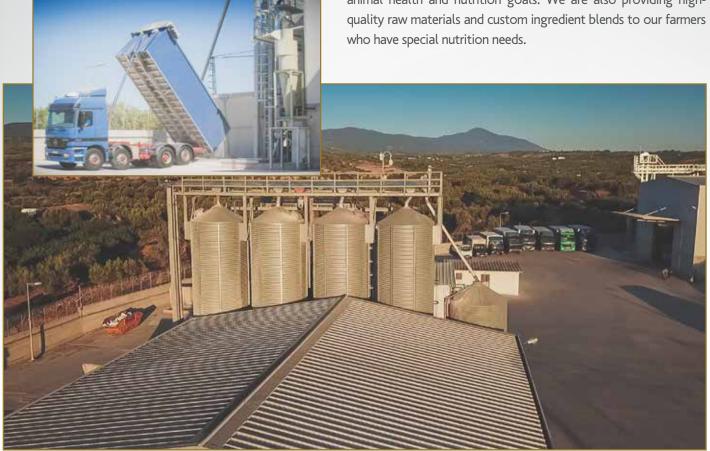
E: mvordos@yahoo.gr

W: www.melvor.com

In 1960 our founder Constatine Vordos started to produce his own animal feed for the entire family livestock and poultry by cultivating family's grain yards to get high-quality ingredients.

In 1992, his son, Meletios Vordos took over the management of the family business and later, 2003, migrated the production on new installations by adding also innovative products on the list. Today, we operate behind a new brand name, MELVOR®, by offering a wide range of products for the animal nutrition market and being proud of running a healthy family business who's a valuable partner for hundreds of farmers that they have seen their animals achieving their full potential and they've enjoyed greater efficiency, profitability and sustainability.

Our high-quality feed products targeting livestock, poultry, horse and pet market and enabling our customers to meet and optimize animal health and nutrition goals. We are also providing high-quality raw materials and custom ingredient blends to our farmers who have special nutrition needs.





www.arabhellenicchamber.gr



#### **CONTACT DETAILS**

SOFTEX S.M.P.C.

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**SOFTEX'S** history goes back to 1936. By 1974 Softex paper was a leader in the Greek tissue market. In 2016, the historic brand name Softex was bought by INTERTRADE HELLAS S.A. the biggest tissue paper converter in Greece.

A new company was established called SOFTEX under the umbrella of mother company, reinvigorating the historic brand and redefining its leading position in the Greek market. The company operates in the toilet paper, kitchen towel, napkin, facial and handkerchief with high quality products that meet customers' needs.

In 2019 two new product categories, with the high quality of Softex, were introduced in the market: Baby Diapers and Incontinence Products.

SOFTEX with its great quality, its leading and stablished brand and its strong image has managed to become again fist ranked tissue brand in large retail chains.





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#### **CONTACT DETAILS**

#### **SYNERGIA**

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W: www.synergia-tc.gr

Established in 2012 in Athens, Greece, Energopiisi SA is a pioneer consultancy in channelling foreign investments into the Greek market.

Recently merged with its affiliate Synergia SA to offer comprehensive investment planning services and technical/ engineering expertise to institutional and private investors across the globe, with specialisation in the Greek Golden Visa programme.

Composed of devoted professionals from spheres of legal, tax, real estate, financial planning and engineering, we value the importance of having options in formulating sustainable and rewarding investment strategies.

Our unbiased approach in everything we do has earned us the trust from international clientele, from whom we handled a plethora of investment projects worth over €190 million.



Sotiris Apostolopoulos





Mary Tsiganou



www.arabhellenicchamber.gr



#### **CONTACT DETAILS**

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W: www.mcarthurglenathens.gr

**MCARTHURGLEN GROUP** welcomes over 90 million visitors a year to our 25 designer outlets in 10 countries – Austria, Belgium, Canada, France, Italy, Germany, Greece, the Netherlands, Spain and the UK.

Our centres are home to more than 3,000 stores from the world's most exciting luxury, premium and lifestyle brands, with new names opening every week.

Athens Designer Outlet is McArthurGlen's first development in Greece open since 2011, home to more 100 brands and catering units offering a unique shopping experience.

Located 25 km east of Athens city center and 15 minutes away from Athens international airport, McArthurGlen Designer Outlet Athens is visited by more than 4 million people annually.











- 1. EUROFAST GLOBAL LTD
- 2. D. DRAKOULAKIS
- 3. INTRACOM TELECOM
- 4. SALFO
- 5. ZARIFOPOULOS
- 6. IKTINOS HELLAS



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### **EUROFAST CSR POLICIES AMIDST COVID-19 OUTBREAK**

At Eurofast we have long believed that solid and consistent corporate social responsibility (CSR) policies constitute a cornerstone to our identity and brand both towards our customers as well as towards the people we depend on the most: our employees. From the simplest of measures to reduce our carbon footprint (i.e. recycling bins in our premises; limited number of travels) to strongly promoting the development and undertaking of managerial roles by women – we invite you to take a look at our corporate structure -, we take pride in our commitment to provide services whilst at the same time acknowledging the importance of contributing to the well-being of our immediate community.

Needless to mention that during these unprecedented times of the Covid-19 outbreak, our CSR policies have been put into an even greater focus. During the enforcement of restrictive measures against the spread of Covid-19, we have been called in to take initiatives and become creative in ways that we are now considering keeping in place since such new efficiencies have been proven to be especially popular among staff and customers.

Since the start of the covid-19 outbreak, Eurofast has implemented a work-from-home **policy** in an effort to control the spread of the virus among colleagues and clients. We succeeded in creating a safe workspace for our people who enjoyed – and still do – as much flexibility as possible to carry out their everyday tasks from the safety of their own homes.

Moreover, the Eurofast team has become very active and creative by providing highly informative <u>webinars</u> on Covid-19 measures as well as business and investment opportunities within region operated by the Eurofast offices. Embracing the global call for action and protective measures, we decided to tackle the challenge by offering webinars in numerous languages in order connect more people around the globe.

CSR policies constitute an ongoing effort for Eurofast since catering for the common and social wellbeing of all has become just as important a goal as delivering exceptional services.



#### **CONTACT DETAILS**

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W: www.eurofast.eu



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## D. DRAKOULAKIS HEADQUARTERS & NEW PRODUCTION INDUSTRY START TO OPERATE IN APRIL 2020

The operation of D. DRAKOULAKIS S.A. industry has started since the production, administrative staff, technical support and all the departments of the factory are ready to serve our customers.

Our aim is to maintain the enterprise at the top level in designing and manufacturing catering equipment for large scale projects.

For these reasons in April 2020, we expand our operations and relocate our business to privately owned facilities at the junction of 25th km National Road Athens-Corinth and exit 1 of Attiki Odos, constructing the largest and most contemporary factory in Europe.

We own more than 25.000 m2 of production, covered storage warehouse that is adequate for each temperature zone, 2.000 m2 showroom of integrated solutions and 2.000 m2 management offices. In our creative department, experienced designers create innovative concepts emphasizing on the use of prefabricated materials; in close cooperation with the research and development department staffed by skilled architects, mechanical engineers, decorators, that is the guarantee for the production of contemporary and ergonomic solutions. Moreover, in a specially designed spatial area, customers have the opportunity to enjoy complete projects that can be applied in their own place. The production area is equipped with highly advanced machineries and facilities to carry out the daily projects.

We are very proud that our industry with the credibility of its employees and projects, has become a model of efficiency and consistency, ensuring comparative advantages to its customers.



#### **CONTACT DETAILS**

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## ITALIAN WISPS EMBRACE INTRACOM TELECOM'S TDD E-BAND RADIO FOR GIGABIT ACCESS

The Company claims to be the first to deploy TDD E-Band radios in Italy

Intracom Telecom, a global telecommunication systems and solutions vendor, announced the supply of its cutting-edge E-Band TDD radio, UltraLink<sup>TM</sup>-BX70, to a number of Internet providers in Italy, at the anniversary of a key decision by the local authorities to allow such use of the spectrum.

Since the Italian authorities decided to allocate TDD channels at the E-Band spectrum, Italian Wireless Internet Service Providers (WISPs) and operators were looking for new technologies and solutions that would augment the delivery of Gigabit connectivity to corporate subscribers across Italy. With a significantly

lower TCO the WISPs can enjoy the benefits of larger capacities that can be delivered with innovative E-Band technology.

Intracom Telecom's E-Band Point-to-Point alloutdoor radio system complemented ideally their need for comparable performance to optical fiber, but at a price point that better supports the market segment's business models. UltraLink<sup>TM</sup>-BX70 is perfectly designed to fully address the demand of the market for a Gigabit Society where fiber is not available, while its cost optimized nature suits costsensitive applications.





#### **CONTACT DETAILS**

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## SALFO UNDERTAKES THE UPDATE OF THE NATIONAL SPATIAL STRATEGY (NSS) AND DELIVERY OF A NATIONAL SPATIAL PLANNING ACT (SPA) FOR THE KINGDOM OF SAUDI ARABIA

## Spatial Planning Act- Stage 2: Drafting the Law, Saudi Arabia

We are pleased to announce that SALFO & Associates Saudi Arabia has been awarded by the Ministry of Municipalities and Rural Affairs (MoMRA) the contract of Project Management and Spatial Planning Services for the update of the National Spatial Strategy (NSS) and delivery of a National Spatial Planning Act (SPA) for the Kingdom of Saudi Arabia. The National Spatial Planning Act initiative is divided into three stages. Stage 1 was delivered in May 2019 and provided a policy framework informing, guiding, and putting a framework for the initiative's Stage 2 entitled 'Drafting the Law'. Stage 2 is an ambitious and important project aiming to unify, streamline, and enhance the spatial planning system and legislation of the Kingdom in order to bring about a sustainable urban future and socio-economic development. The project consists of a thorough review of the Kingdom's existing planning legal framework and governance structure, critically analyzes the White Paper and the 22 policies for spatial planning concluded in Stage 1, and finally, it provides a review of international case studies and best practice in spatial planning legal frameworks and systems. The main outcomes of the next phases of the project are the new Spatial Planning Act, the supporting regulations of the Act, and a new spatial planning system that will transform the public administration to carry through the National Spatial Strategy 2030. In parallel to Drafting the new Law and developing the planning system, a stakeholder consultation process aims to guarantee the dissemination and the acceptance of a Law tailored to the social, economic, administrative and legislative context of KSA.

### **National Center for Road Safety**

SALFO & Associates Saudi Arabia has been assigned by the Ministry of Transport to provide supporting services in the establishment of the National Center for Road Safety (NCRS) in the Kingdom of Saudi Arabia as well as in the Trial Operation of the NCRS. In the Kingdom of Saudi-Arabia (KSA), the large amount of Road Traffic Accidents (RTA) is a major health hazard, thus suitable and targeted action is needed urgently to reduce the number of accidents. The project shall describe, design and prepare the operational concept and the facilities of a Road Safety Center covering the entire Kingdom. The aim of the operation of the National Road Center for Road Safety is to establish a surveillance system for road traffic accidents in KSA as well as coordination between the relevant Authorities involved in Road Safety issues. International experience of similar centers is examined meticulously, and the most successful models are identified in order to select the most suitable model for the management and operation of the NCRS to be adopted. Detailed action plans for the operation of the Center are developed and all documentation will be managed by an electronic archiving system. The financial impact of the accidents to the Kingdom's economy is also being estimated and models for Road Accident investigation, awareness, traffic education, and community outreach are described in detail. To support all the abovementioned actions, the current status of Road Safety in the Kingdom is investigated thoroughly and detailed implementation plan for the systems of the Ministry is developed in order to improve data collection, analysis and reporting.



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## A HOLISTIC APPROACH TO THE CENTRAL MANAGEMENT AND SUPERVISION OF THE TOLL STATIONS OF THE AEGEAN MOTORWAY

Aegean Motorway SA was established in 2007 with the sole purpose to design, construct, finance, operate, maintain and utilize the Motorway and all the ancillary works and related activities.

ZARIFOPOULOS S.A., well-known for its vast experience in the design, construction and technical support of BEMS, Fire detection, Safety, etc. systems as well as in the integration of all systems, was selected for the implementation of the above application (Unified Integrated Management System).

The installation of the system has resulted in the creation of a Central Control Station with the ability to manage and supervise all the installations from a single point, thus minimizing the maintenance and operational costs of the stations. The results are tangible and visible in many operational aspects of the motorway and include substantial resource savings through the rational use of energy and human resources, the more rational use of equipment that leads to an increase in the lifetime of the materials, the optimal satisfaction of the needs of the employees, the guarantee of high quality services, the more efficient organization and operation and finally the further strengthening of the ecological footprint.





#### **CONTACT DETAILS**

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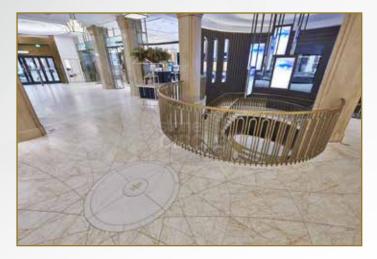
## HARRODS BEAUTY HALL, RENOVATION WITH GOLDEN SPIDER MARBLE

Harrods, the world's leading luxury department store, has completed the renovation of Harrods Beauty Hall. G.A. Group, a collection of design companies with a global team with top-class designers, who have been creating award-winning experiences for over 30 years, trusted our company's unique and exclusive material, Golden Spider from Kavala, North Greece. Golden Spider is a natural stone, well-known of its classy and elegant beauty. Its superior physical characteristics with a white background covered with golden yellow streaks, retained the heritage from the building, where the timeless glamour meets new.

"The intention for the new Harrods Beauty Hall was to create a modern distillation of a Great House, from a bygone era where service was personal and every need was catered for; to provide a sanctuary to escape from the stresses and pace of city life, a haven for pleasure and relaxation." says G.A. Group\* and we are very satisfied of the outstanding results.

Iktinos Hellas S.A. has always been committed to the quality and wishes to explore new business collaborations for new challenging projects.

\*more photos and info at: https://thega-group.com/portfolio/harrods-beauty-hall/
Golden Spider is available for many applications (i.e. flooring, facades etc.) and in many finishes (i.e. polished, honed, etc.)







#### **CONTACT DETAILS**

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المعرفة يستطيعون اخبارك ان هناك كثيرا من مناطق التزلج في الجبال يرتادها الناس كثيرا من مختلف انحاء البلاد وتمتاز جميعها بفنادقها الرائعة والفخمة. أما شمال اليونان يعد قطبا لهواة مراقبة الطيور ولمحبي الهندسة المعمارية التقليدية ولعاشقي ماضي اليونان البيزنطي والقديم ، كما ان شواطئ شمال اليونان تعد من أجمل الشواطيء ، ولذا ، يقصدها الكثير من الزوار.

اما منطقة جنوب اليونان "البيلوبونيز" وهي موطن الاساطير اليونانية حيث تمتد فيها خمسة سلاسل جبلية ضخمة وتحيطها شواطئ رائعة وفيها تجد ملاعب الغولف، وهي تشكل وجهة جذابة لكثير من السواح ولطالما كانت بيلوس مصدر جذب منذ العصور المسيسنية ولا تزال حتى الآن. كما انه يجب التذكير بمنطقة "ماني" وهي شبه جزيرة واقعة الى وسط جنوب البيلويونيز وتعتبر مقصدا لهواة التاريخ والمتجولين كما تمتاز بطراز فريد لمنازلها التي هي على شكل ابراج والتي لا يزال الكثير منها مأهولا حتى الآن. كما ان على عاشقي الارث الكلاسيكي ان يزوروا " آرغوليذا ونافبليو" الجميلتين للإطلاع على مواقعهما الاثرية الكثيرة والسباحة في شواطئهما الخلابة التي لا تعد ولا تحصى.

اما أفضل ما في الامر ان اليونان يمكن الوصول اليها بسهولة كما ان الخدمات السياحية فيها متطورة وهناك ما يرضي جميع اصحاب المداخيل بدءا من الطالب المكافح الذي يحمل حقيبته على ظهره ووصولا الى العائلة الثرية التي تبحث عن الرفاهية. كما تكثر المكتبات وهذا امر جيد لانه في مرحلة ما قد ترغب في معرفة المزيد عن المنطقة التي ستقيم بها والاهم من هذا وذاك ان الشعب اليوناني يظل مضيافا ووديا للغاية ومندفعا لمساعدة السواح. ان المطاعم اليونانية سواء كانت حانات صغيرة او مطاعم فخمة يعد طعامها اشهر الطهاة وهي بطبيعتها تميل الى تقديم مأكولات مطبخ البحر الابيض المتوسط التقليدية وهي فعلا لذيذة. فاليونانيين انفسهم يحبون الطعام اللذيذ والطازج، لذلك يبقى المعيار مرتفعا حتى في الاماكن البعيدة.

لقد اصبح الحصول على المعلومات اسهل من أي وقت مضى وتحظى تقريبا كل جزيرة ومقاطعة ومدينة بموقع الكتروني .



## اليونان المدهشة

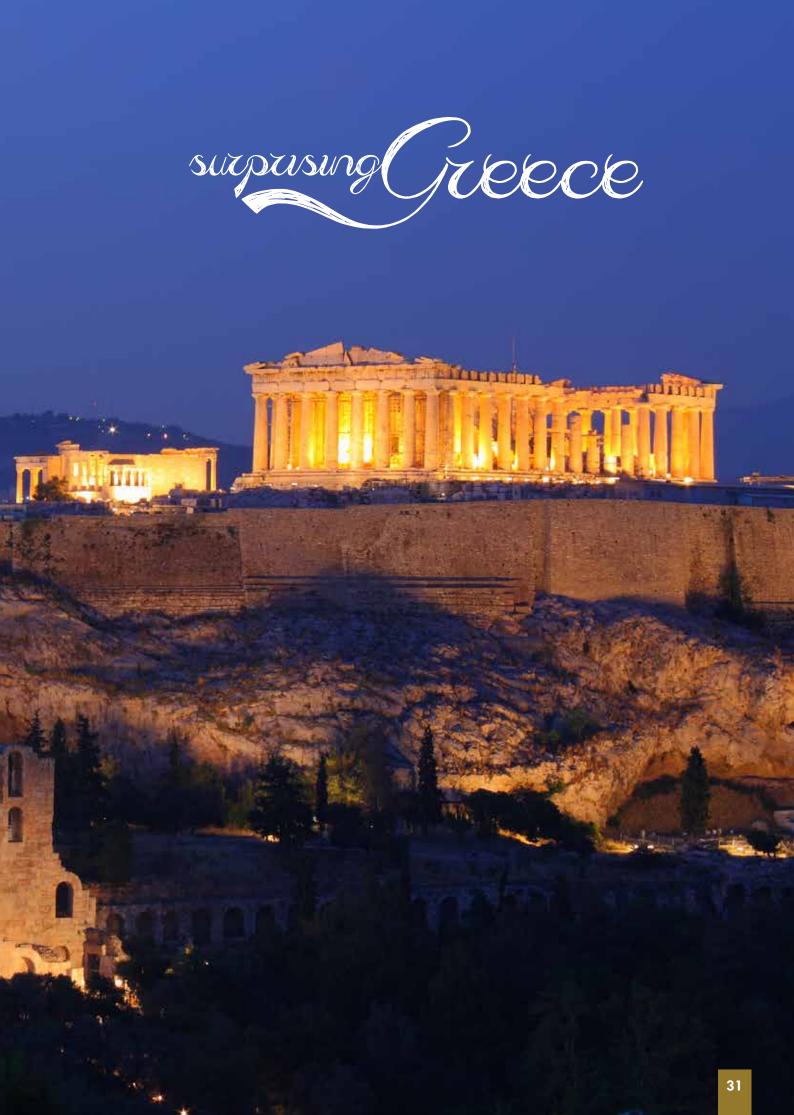
تقدم اليونان للجميع شيئا اكان للمتجولين ام ، لهواة التاريخ ، ام لمتسلقي الجبال ، ام لعاشقي الزهور، للمتشمسين ، للسباحين ، للغطاسين وهواة الملاحة واليخوت وحتى للاعبى الغولف. ان التنوع الجغرافي فى هذه البقعة الصغيرة مدهش للغاية ولتنوع اليونان لا يكتفي زائريها بزيارة واحدة لذا تراهم يعيدون الكرة مرة تلو الاخرى.

في بلاد تضم حوالي اكثر من مئتى جزيرة مأهولة توجد جزيرة لكل ذوق ، ففي جزر بعيدة مثل كوفونيسيا وفوليغاندرس وآنافي حيث يبدو ان الزمن قد توقف فيها ، اما الجزر الاكثر شهرة عالميا مثل ميكونوس وروذوس وسانتوريني فهي متطورة جدا ولطالما جذبت الاغنياء والمشاهير. وقد احتفظت جزيرة خيوس بهندستها المعمارية الفريدة ، اما الجزر الاخرى مثل سيروس وليزفوس فان تاريخها ما زال منقوشا على الحجار ابنيتها الكلاسيكية . ومن ثم تليها جزيرة كريت وهي اكبر تلك الجزر بشواطئها الرائعة وبإرثها الثقافي الغني الذي يعود الى العصر المينيوسي ، تدهش متاحفها وكنائسها الزوار وتزرع البهجة في قلوبهم ، وأفضل ما في الامر ان خدمة المواصلات البحرية مؤمنة بصورة منتظمة على مدار السنة وأكثر تواترا في فصل الصيف ، وللأثرياء من السواح الذين يفضلون الابحار بيخوت خاصة فان الامر سهل في هذا الاطار حيث انه هناك كثيرا من الشركات المؤهلة لتأجير المراكب واليخوت لمحبي الابحار مع طواقمها اذا ارادوا ذلك.

اما شواطئ اليونان المتنوعة والخلابة فهى منتشرة على طول هذه الجزر وفى مدن اليونان بأكملها. كما ان المناطق الجبلية تمتاز بدفء ونقاوة هوائها. وفى اليونان تجد اسعار تناسب اصحاب المداخيل كافة. اما متاحف اليونان فهي منتشرة سواء فى الارياف وفى الجزر ويعد متحف آكروبوليس الجديد من احدث المتاحف العالمية بطرازه وبموقعه تحت تلة معبد الآكروبوليس – بارثينون وبما يحتويه من آثار قديمة قيمة. ومن الضروري على الزائر لعاصمة اليونان ان يقصده. كما ان المتاحف فى مدينة سالونيك لها شهرتها الخاصة بما تحتويه من آثار قيمة. وعلى الزائر ان يقصد منطقة البر الغربي " ايبيروس" المعروفة بفنادقها الجبلية الصغيرة وقراها التقليدية. هذا بالإضافة الى مضيق " فيكوس" وهو ثان اعمق مضيق فى العالم.

وتتواجد ايضا انهار حيث يمكن ممارسة رياضة الترميت في المياه البيضاء خلال فصل الربيع. وفي المجانب الشرقي لليونان تقع "ايفيا" وهي تقنيا جزيرة ولكن يربطها باليابسة جسر قصير. وتضمن الجبال الشديدة الانحدار فرصة للزائر للإقامة فيها والنزول الى البحر لممارسة السباحة. كما ان منطقة " بيليو" توفر المتعة لمحبي التزلج ، الامر الذي لا يعرفه الكثيرين عن اليونان. ذلك ان الذين يعرفون اليونان حق





### أهلا بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمر ارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء وغير الأعضاء واسعة والمعناء والمعتاد والمعتاد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

### امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
  - المشاركة في بعض لقاءات العمل الخاصة
  - المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
    - لقاءات العمل عبر الإنترنيت
    - تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

#### المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزايا ها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم.

إن فرص الاستثمار رحبة وفي أكثر من مجال، ويتفرد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر العلمات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الواجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قراها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

للمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

www.arabhellenicchamber.gr

e-mail: chamber@arabgreekchamber.gr

## "فرص العمل والاعمال في العالم العربي" فعاليات التواصل عن بعد Webinars

نظرا للأضرار الاقتصادية والاجتماعية التي نتجت عن جائحة كوفيد-19، وما فرضته من تغيير في أساليب العمل والتواصل الاجتماعي، قامت الغرفة العربية اليونانية بسلسلة من الندوات والفعاليات في "التواصل عن بعد"، وقد بدأت الفعالية الأولى في 26 مايو/آيار 2020، حول فرص العمل والاعمال في كل من مصر والعراق، ثم تلتها الفعالية الثانية والتي ضمت تونس والسعودية والامارات وذلك في 17 يونيو/حزيران 2020، ثم تلا ذلك فعالية ثالثة شملت الجزائر ولبنان وعُمان في 01 يوليو/تموز 2020.

قدم لهذه الفعاليات كمتحدثين المستشارون الاقتصاديون والتجاريون في سفارات اليونان في هذه الدول، وتحدث في الندوة الأولى من الجانب الرسمي اليوناني معالي قسطنطينوس فرانجويانيس، نائب وزير الخارجية اليونانية للابلوماسية الاقتصادية والانفتاح، وفي الثانية تحث فيها سعادة غريغوريوس ذيميتريانيس، وكيل وزارة الخارجية اليونانية للشؤون الاقتصادية ورئيس هيئة الاستثمار اليونانية والثالثة تحدث فيها معالي نيكولاس باباثاناسيس نائب وزير التنمية والاستثمار اليونانية.

والفعالية الرابعة كانت عن الأردن وقطر في 15 يوليو/تموز 2020، وتحدث فيها معالي قسطنطينوس فرانجوبانيس ومعالي المهندس مثنّى الغرابية، وزير الاقتصاد الرقمي والريادة الأردني، وسعادة عاهد سويدات، سفير الأردن باليونان، والسيدة ايليفثيريا غالاثياناكيس، سفير اليونان في الأردن وشارك فيها ممثلو عن السفارات العربية وبعض الهيئات الرسمية اليونانية

ومن المهم الذكر ان الاشتراك في هذه الفعاليات كان محدد له رسوم معينة للأعضاء وغير الأعضاء ونعتز ان نذكر هنا ان مشاركة جانب الشركات اليونانية قد فاقت 260 شركة يضيف الى اعتزازنا ما لمسناه من مشاركة فعّالة وما تلقيناه من انطباعات إيجابية من قبل معظم المشاركين.

ومن المقرر ان تُعقد الندوة الخامسة القادمة في 21 يوليو/تموز 2020، والتي خصصت عن مصر واليونان في مجالات الملاحة والموانئ وأحواض السفن وما يتصل بها من قطاعات وذلك لاستكشاف سبل التعاون والاستثمارات المشتركة في هذه القطاعات. وتضم هذه الندوة متحدثين ومحاورين من مصر واليونان على مستوى مهنى كبير.

اننا في الغرفة العربية اليونانية إذ يسعدنا مستوى التفاعل والتعاون مع المسؤولين في وزارتي الخارجية والتنمية والاستثمار اليونانيتين وأصحاب السعادة السفراء العرب والاتحادات والغرف التجارية العربية التي نمثلها ونعد امتدادا لها، فإننا نبدي استعداد للتعاون مع الجميع لتقديم ما تزخر به بلادنا العربية من فرص استثمارية كثيرة وما تتميز به من مناخ مناسب للعمل.

نتطلع وأياكم الى المستقبل القريب لعقد مثل هذه اللقاءات والمؤتمرات والندوات وذلك في سبيل توطيد وتعزيز التعاون العربي اليوناني في كافة قطاعات العمل.



### الغرفة العربية اليم نانية للتجارة و التنمية APABO-EAAHNIKO EПІМЕЛНТНІЮ ЕМПОРІОУ & ANAПТУΞΕΩΣ ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

### اللقاءات الثنائية الافتراضية - Virtual B2B Meeting

ضمن سلسلة فعاليات الغرفة العربية اليونانية ونظرا لما ترتب عبيه من تغيير في أساليب العمل والتواصل بسبب جائحة كوفيد-19، اتخذت غرفتنا مبادرة الأول من نوعها في تنظيم "اللقاءات الثنائية الافتراضية" بسبب جائحة كوفيد-19، اتخذت غرفتنا مبادرة الأول من نوعها في تنظيم "اللقاءات التنائية كافة القطاعات. وعلى على زيادة التبادل التجاري بين اليونان وبلادنا العربية، وتغطي هذه اللقاءات الثنائية كافة القطاعات. وعلى ضوء ما وردنا من تفاعل من قبل بعض الشركات اليونانية والعربية، بدأنا في تنظيم هذه اللقاءات بين تلك الشركات الأعضاء المهتمة بهذه المبادرة الأعضاء في غرفتنا والشركات العربية التي تواصلت معنا لترتيب هذه اللقاءات لهم، وستكون هذه اللقاءات قائمة ومستمرة وحتى الآن جمعت هذه اللقاءات الثنائية الافتراضية رجال اعمال من مصر واليمن وجاري الترتيب الفترة القادمة لجمع رجال الاعمال من البحرين وتونس وليبيا مع الجانب اليوناني.

وعليه، فان الدعوة مفتوحة لرجال الاعمال الأعضاء في الاتحادات والغرف التجارية العربية المهتمين بهذه الخدمة المميزة للتواصل معنا او زيارة موقع الغرفة الالكتروني www.arabhellenicchamber.gr باللغة العربية وتعبئة استمارة المشاركة في هذه اللقاءات الثنائية الافتراضية وارسالها الينا بالبريد الالكتروني. وعلى ضوئه سيقوم فريق الغرفة المختص عند استلامه استمارة المشاركة بترتيب اللقاءات الافتراضية المطلوبة وان تطلب الامر، يمكن إعانتكم في الترجمة من العربية الى اليونانية وبالعكس.

نتطلع الى تفاعلكم ونأمل ان تُسهم هذه الخدمة الجديدة من الغرفة العربية اليونانية في استمرار التواصل وتوطيد العلاقات بين اليونان وبلادنا العربية.







### خير خلف لخير سلف

الكويت كما أعرفها، وكما أراها عن بعد أو عن قرب بلد جمع بين التقاليد المتنورة والتناغم الاجتماعي والتطور المتدرّج ولئن اجتمعت كل هذه الصفات في بلد فان الله قد حباه بخيرة الرجال وبارك في أرضه الطبية.

هذه التقاليد وهذا التناغم وضمن هذا الامتداد الطبيعي تواصلت رئاسة غرفة تجارة وصناعة الكويت الى سعادة الاستاذ محمد جاسم الصقر خلفا لسعادة الاستاذ على ثنيان الغائية متعه الله بالعافية وطول العمر بعد ان تولى إدارة هذا الصرح خمسة عشر عاما تكرّست فيها إنجازاته الكبيرة وبرز دوره الكبير والمشرّف في العمل العربي المشترك وكان دوما داعما للغرف العربية الأجنبية المشتركة في فعالياتها وأنشطتها وفي تأكيد مكانتها في الدول المضيفة.

ولنا في الغرفة العربية اليونانية ما يدعونا للاعتزاز بالامتداد الذي نمثله لغرفة تجارة وصناعة الكويت وفي العلاقة الطيبة التي تميّزنا مع القائمين عليها مما يضيف الى رصيدنا ثقل كبير واعتبار نعتر به لموقف هذه الغرفة العربيقة.

تهانينا الصادقة لسعادة الاستاذ محمد جاسم الصقر على هذه الثقة الكبيرة متمنين له موفور الصحة والتوفيق ولغرفة الكويت مزيدا من الانجازات والتطور في عهده.



سعادة الاستاذ محمد جاسم الصقر



سعادة الاستاذ على ثنيان الغانسم



رشاد مبجر الأمين العام

### الضيف الثقيل وسلسلة التواصل عن بعد

عندما يحلّ ضيف ثقيل على مجلس او على مجموعة من الناس فانهم يبدؤون تباعا تحت أعذار واهية في مغادرة المجلس ويتوزعون شمالا وجنوبا شرقا وغربا، وضيفنا الثقيل هذا الفايروس رغم رومانسية اسمه Covid-19 حلّ دون دعوة ودون اعتبار لما لدينا من الهموم والمآسي التي تكفينا لسنوات قادمة، ولكننا نأمل ان تكون اقامته المفروضة علينا قصيرة ولا تترك أثرا في مجلسنا، ومن باب التفاؤل نأمل ان نخرج من هذه الجائحة بأقل الخسائر ونسخّر جهودنا ومواردنا لإعادة الامل الى الانسان العربي وإعادة البناء للدمار الذي سببته الحروب العبثية في بلادنا العربية في العشر السنوات الأخيرة. لقد حان الوقت لان نطوي صفحة الماضي وان ندرك مكامن القوة فينا كعرب وان نستفيد من الكفاءات العربية والموارد الكثيرة والموقع المتميّز لكل بلد عربي. ان مثل هذا الادراك سوف يعيد الينا دورنا الحضاري ومكانتنا التي نستحقها ونكون شركاء فاعلين في خلق علاقات مع الدول الأخرى تقوم على الاحترام والتعاون والصداقة.

غير فايروس الـ Covid-19 الكثير مما هو مألوف في حياتنا من أساليب العمل والتواصل الاجتماعي، وبالرغم من ان اضراره الكبيرة لم تقيم بشكل نهائي، إلا انه من ناحية أخرى هناك قطاعات عمل بدأت تزدهر نتيجة هذه الجائحة وأصبح الاقبال عليها كبيرا. لعل القطاع الصحي وما يتفرع عنه من خدمات وصناعات يشهد طلب كبير عليه. كذلك الامر في مجال تكنولوجيا المعلومات التي بدأت تأخذ دور ها الكبير في أساليب العمل التواصل الاجتماعي، وضمن هذا الدور قامت غرفتنا بسلسلة من فعاليات "التواصل عن بعد" حول "فرص العمل والاعمال في العالم العربي" غطّت في مجموعها 10 دول عربية وجمعت سلسلة التواصل هذه ما يفوق العمل والاعمال في العالم العربي" غطّت في غرفتنا. وقدم لها كبار المسؤولين اليونانيين والعرب والمتحدثين المختصين كل في قطاعه ومجاله. كما أقدمت غرفتنا في الفترة الأخيرة على مبادرة عقد اللقاءات الثنائية الافتراضية Virtual B2B Meetings وهي في طبيعتها مستمرة في جمع رجال الاعمال اليونانيين مع الخرائهم العرب والدعوة مفتوحة لمن يهمه الترويج لإنتاجه أو خدماته من أعضاء الاتحادات والغرف التجارية العربية زيارة موقع غرفتنا (القسم العربي) لملء استمارة المشاركة بالتفاصيل المطلوبة وسوف نهتم بما يردنا من طلبات كما هي العادة.

نتطلع ان نراكم في فعاليتنا القادمة اعتبارا من شهر سبتمبر /أيلول 2020، ونأمل ان نلتقي عن قرب في منتدانا السنوي الكبير " المنتدى الاقتصادي العربي اليوناني الثاني الذي سيعقد في 26 و27 نوفمبر /تشرين الثاني 2020. والمفاوضات جارية مع غرفة تجارة بغداد حول انعقاد "منتدى الاعمال والاستثمار السنوي العراقي- الأوروبي الخامس"، وحتى ذلك الحين حافظوا على مسافة البعد كما يوصي بها المختصون وأبقوا على مسافة القرب في التواصل معنا.

تهانينا الصادقة بعيد الاضحى المبارك وعساكم من عقراده، وكل عام وعالمنا العربي في خير وأمان.



### Publications of the ARAB-HELLENIC CHAMBER



