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MAN



SAVE THE DATE
5TH NOVEMBER

2020

2nd Edition

meet the *Arab* ambassadors

Round Table Business Discussion

In continuation of the previous successful Roundtable discussion, the second edition of “Meet the Arab Ambassadors” will take place on **November 5th** and will be convened online.

This event will provide the opportunity to the participants to touch upon a variety of issues pertaining to their sectors of interest and interact with the Arab Embassies’ representatives.

This event is exclusive for our Chamber’s members.



Organised by



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



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CONTENTS

Foreword	3
9 th Arab-Hellenic Economic Forum	8

SPECIAL INSERTION

PPC Unveils its New Corporate Identity	10
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NEWS FROM THE ARAB EMBASSIES

All the Best, Mr. Ambassador!	12
Till we meet again, Mr. Ambassador!	13

OUR CHAMBER'S NEWS

Solidarity with the People of Beirut	14
Our Chamber as Strategic Partner at 5 th HAEE Energy Transition Symposium	15

SPECIAL INSERTIONS

H.E. Eleni Michalopoulou, new Ambassador of Greece to Qatar....	16
Mr. Orestis Kavalakis' new post.....	17
Mr. Ilias Savvakis' new post	18
Mr. Morsy gets a vote of confidence	19

NEWS FROM THE ARAB WORLD

15th Mediterranean Building Exhibition, Tunisia	20
---	----

NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

ABLCC's Roundtable with H.E.M. Al-Tuwajjri	21
GHORFA's 23 rd Arab-German Business Forum	22

NEW MEMBERS

1. STAYIA FARM.....	24
2. JOUD COMPANY	25
3. LAKIDIS	26
4. ANISANA MEPE	27
5. PIRAEUS REAL ESTATE	28
6. HELLENIC INSURANCE AGENCY.....	29
7. MEDHEALTH	30
8. PETROCHEM GENERAL MANAGEMENT	31
9. SGS GREECE	32

MEMBERS' NEWS.....

1. ATHENS CHAMBER OF TRADESMEN	34
2. GREEK BRANDS.....	35
3. IKTINOS HELLAS.....	36
4. INTRACOM – TELECOM	37
5. MICREL MEDICAL DEVICES.....	38
6. MIDEAST TRAVEL WORLDWIDE.....	39

ARABIC SECTION.....	40 - 48
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الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Join our Growing Business Community

-  Premium Rates in all our Events
-  Free Promotion and Exposure in our Publications
-  Invitations to Exclusive Business Events
-  Business Delegations to the Arab World


Why become a member of the Arab-Hellenic Chamber:

NETWORKING OPPORTUNITIES

-  Our members enjoy networking opportunities by participating in a wide range of events and activities:

- Forums, Conferences
- Workshops and Roundtables
- B2B Meetings (live and virtual)
- Business Delegations to the Arab world
- Exhibitions

INFORMATION

-  Our Chamber publishes:

- ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
- ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
- ~ Directories of its Members in Greece and the Arab world

-  Our Chamber also provides:

- ~ Information on Companies in the Arab World upon request of its members
- ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
- ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
- ~ Translation from/to Greek, Arabic and English and vice versa
- ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

-  Exposure

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

-  For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr

Excellence in Partnership



الغرفة العربية اليونانية للتجارة والتنمية

APABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

Arab-Hellenic Chamber is embarking on the fifth decade of its business journey, with a record of achievements and visibility, never losing sight of its objective in promoting Arab-Greek relations in all business domains, taking advantage of its strategic privilege of representing all Arab Federations and Chambers of Commerce in the Arab world. A glance at the trade balance figures and the flow of investments between the two sides is a clear indication of our Chamber's growing role.

Despite the current circumstances and extremely challenging times, our Chamber's presence among the business community stayed vivid, as we kept the momentum going and continued to organize events and provide all the required services to our members and non-members alike.

In the past five months, we have organized six webinars on **"Doing Business with the Arab World"** and a Web Panel Discussion that have presented 15 Arab countries, with the participation of 460 business representatives of various small and medium sized Greek enterprises.

Preparations are underway for another two major events, one of which is the **"Meet the Arab Ambassadors" Roundtable Discussion** in its second edition. This function is exclusively directed to our member-companies and will provide first-hand information on the business climate in the Arab world and other business information the Greek side should be equipped with. The other special business occurrence we are organizing is the convening of the **9th Arab-Hellenic Economic Forum**, which will take place under restrictions of these critical times, but nevertheless will become memorable, as we will ensure it will offer the participants video conferencing, extensive networking, online B2B meetings between the two sides and simultaneous interpretation from Greek to Arabic and vice versa.

We believe that this Forum will attract high-calibre Arab businessmen, with limited physical participation of some of them. Please see more details on the 9th Forum on the inside pages, and await further important information on this event to be announced in the coming days.

**We look forward to your participation in our upcoming two events.
Meanwhile, keep distance and stay safe.**



9^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ

المنتدى الاقتصادي العربي - اليوناني التاسع

9th ARAB-HELLENIC ECONOMIC FORUM

Athens, 1 & 2 December 2020



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

VIRTUAL B2B MEETINGS BETWEEN ARAB AND GREEK COMPANIES

A New Service by the Arab-Hellenic Chamber

In light of the reality of the post-Covid-19 era, the Arab-Hellenic Chamber is launching a new tailor-made service, the virtual B2B meetings, for Greek member companies to bring them into contact with their Arab counterparts in all areas of business.

The goal is to increase the trade balance and investment flows between Greece and the Arab world. The service aims at allocating importers / exporters from both sides. If necessary, our Chamber team can provide interpretations from and to Arabic, Greek and English.

Once the appropriate business is identified in the Arab world,
we will contact those interested in the virtual B2B meeting.

Please note that the service will be provided on the first come, first serve basis.

For more information, please contact us at
chamber@arabgreekchamber.gr



B2B



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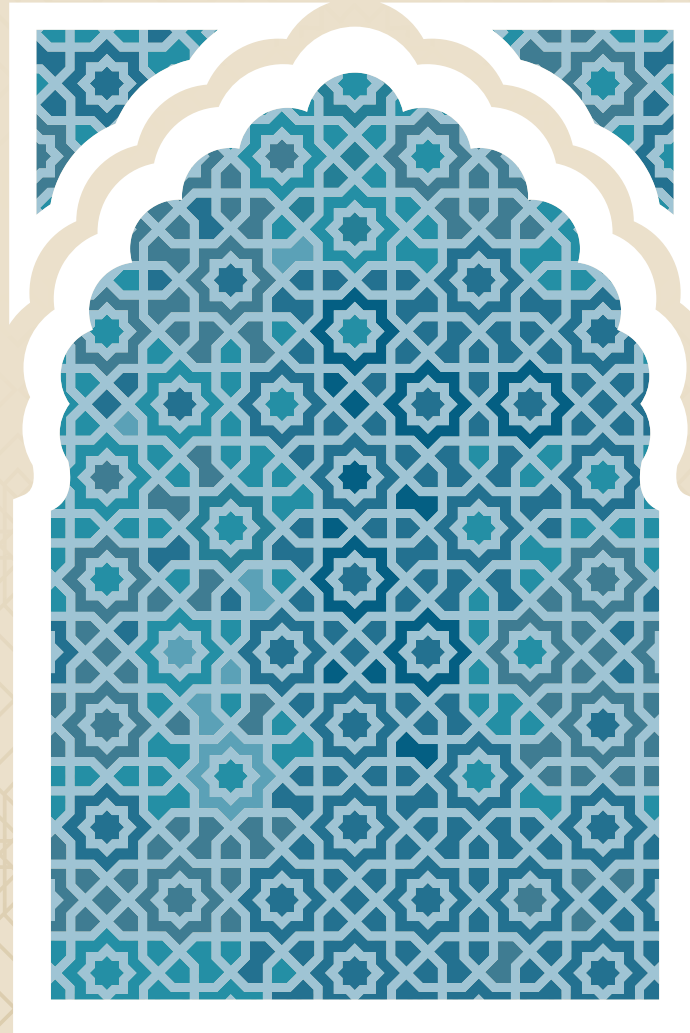
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Arab-Hellenic Chamber

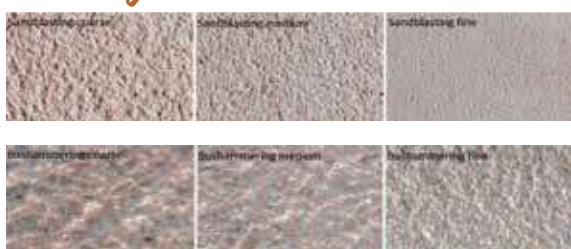
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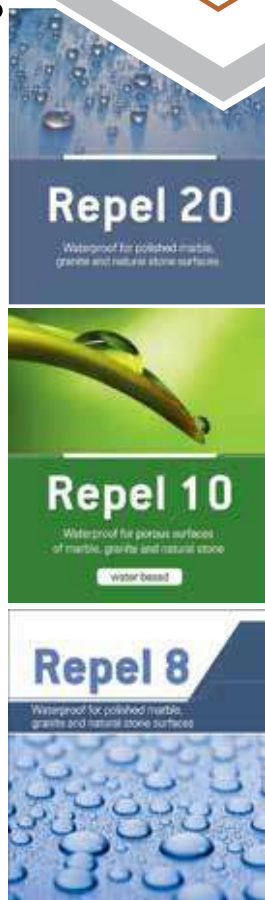


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Finally, the company is supplier of Pentelikon marble and Greek Honey Onyx. We pride ourselves on our experience, expertise and quality of work that makes us a leading force in the field of marble and natural stone floor polishing, cleaning and restoration. We are committed to utilizing the most suitable products and latest advances in technology boat at home and abroad to ensure that your natural stone is treated in the most effective and efficient way. **VERNOLIN** supplies products for the treatment of natural and artificial stones and cement such as sealers and waterproofing products, mastics, detergents, varnishes, diamond tools and machinery.

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الغرفة العربية اليونانية للتجارة والتنمية
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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



9^ο ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي - اليوناني التاسع
9th ARAB-HELLENIC ECONOMIC FORUM
Athens, 1 & 2 December 2020

9th Arab-Hellenic Economic Forum Athens, 1 & 2 December 2020

Under the Auspices:



General Outlook:

The “9th Arab - Hellenic Economic Forum” will be convened in Athens on **1st and 2nd December 2020**, under exceptional measures, as required by the current state of affairs. Consequently, this year, the Forum will be physically attended by a limited number of selected businessmen from both sides, while simultaneously, it will allow for an online participation in the Forum’s topics and deliberations covering all the business domains, as well as in the B2B meetings, arranged in advance between the Greek and the Arab sides.

The Arab-Hellenic Chamber has embarked on the fifth decade of its business journey, with a clear visibility of its track record and achievements. Our Chamber’s contribution to the increase of the trade balance between Greece and the Arab world is an indication of the growing importance of our role. The strategic dimension in our mandate to represent the Federations and Chambers of Commerce in all the Arab countries is a privilege which enables us to provide quality services and open constructive channels of communication between the two sides. Our events have been very successful in stimulating the verbal exchange between the Greek and the Arab businessmen, thus effectively influencing the increased flow of investments between them, in particular, the interest of the Arab investors in the Greek real estate market.

This crisis may differ from the previous ones, however, it offers the businessmen enormous investment and trade opportunities, among which is the current trend to give preference to the regional trade. Given their advantage of the geographical proximity, it’s a momentum to be grasped by Greece and the Arab world, in order to increase their trade and mutual investment flow.

The focus of the sessions of this Forum will be on sectors of interest to both Greeks and Arabs, with a special emphasis on maritime, port-related industries and services, construction, building material, IT and digitalization and last but not least, pharmaceutical and food-processing industries. Part of the Forum’s program will be devoted to the experience of entrepreneurs from both sides, as well as to a special workshop exploring the opportunities offered by the Greek real estate market.

Attendance and participation:

Physical attendance and participation will be reserved for business leaders from the Arab world, heads of Arab Federations and Chambers of Commerce, Arab ambassadors accredited to Greece, along with representatives of the Greek Government and a limited number of Greek businessmen. At the same time, remote participation in the Forum will be allowed for businessmen from the Arab and Greek sides.

Forum Themes and Sectors:

- Developments, investment opportunities and the future potential of the maritime and ports sectors
- Construction projects and modernization of infrastructure in the Arab world
- The Greek experience in the food and pharmaceutical industries and the possibility of transferring its know-how to the Arab world
- Cooperation and opportunities for both sides in the fields of digitalization and information technology
- Greek and Arab Start-Up businesses and Entrepreneurship experiences

Special Workshop:

Exploring the potential of the Greek real estate market in light of the Greek facilitations in this sector.

Forum's Languages:

Arabic and Greek (with simultaneous interpreting)

Media coverage of the Forum:

Under the auspices of the Greek state television, Arab newspapers, Greek newspapers, correspondents of Arab satellite channels, media broadcasters in Greece and the Chamber's website.

Forum publications (in English):

A special issue of the Chamber's MAN magazine, published for this occasion

Draft Program:

Tuesday 1st December 2020

- | | |
|-------|---|
| 12:00 | Registration & Tour of the Virtual Exhibition |
| 12:30 | Opening Ceremony |
| 13:00 | <u>Session 1:</u> "Developments in the Maritime and Ports sectors, investment Opportunities and future potential" |
| 14:00 | Networking Break and Tour of the Virtual Exhibition |
| 14:15 | <u>Session 2:</u> "Modernization of Infrastructure and Construction projects with emphasis on Reviving Small & Medium-sized Industries in the Arab world" |
| 15:15 | Networking Break and Tour of the Virtual Exhibition |
| 15:30 | Special Workshop: Greek real estate market: Potential, Opportunities and Incentives for foreign investors |
| 16:30 | End of Forum's works for the first day |

Wednesday 2nd December 2020

- | | |
|-------|--|
| 12:00 | Registration & Tour of the Virtual Exhibition |
| 12:30 | <u>Session 3:</u> "Food and pharmaceutical industries and the possibility of transferring of know-how to the Arab world" |
| 13:30 | Networking Break and Tour of the Virtual Exhibition |
| 13:45 | <u>Session 4:</u> "Exchange of experience and potential for cooperation in the field of Information Technology and Digitalization" |
| 14:45 | Networking Break and Tour of the Virtual Exhibition |
| 15:00 | <u>Session 5:</u> Joint Session on Greek and Arab Start-Up businesses and Entrepreneurship experiences |
| 15:45 | Online B2B Meetings |
| 19:00 | End of sessions and B2B meeting of 9th Forum |

SPECIAL INSERTION

PPC UNVEILS ITS NEW CORPORATE IDENTITY



- A modern image that respects its history
- New financial relief measures
- New FREE phone customer service
- Upgraded services in the stores

The Chairman and CEO of PPC (Public Power Corporation), Georgios Stassis, has unveiled the new corporate identity of PPC at a special event attended by Prime Minister Kyriakos Mitsotakis and Minister for the Environment and Energy Kostas Hatzidakis.

Showing due respect to its 70-year-old history, PPC enters a new age. Changing the logo showcases the renewal of the company's corporate identity and its focus on renewable energy, digital conversion, and investment in its networks and electromobility, but also the modernization of its business policy.

Reflecting its leading role, the new corporate identity of PPC has been brought up to date to respond to the new needs of the Greek energy market. It contains elements of the long history of PPC and its enduring visual identity, but, at the same time, it highlights the pursuit of constant modernization, renewal, and perpetual adaptation.

Prime Minister Kyriakos Mitsotakis said: "We have proven that there are many roads that lead to progress in an open economy. The corporate conversion of a public corporation can be achieved even in the most adverse conditions. You just need a plan, determination, and the correct procedures. But first, you need the people that will bring this plan to fruition. PPC is rapidly transforming into a dynamic, competitive corporation with highly qualified personnel. Thanks to its strategic importance, this public company increases the country's wealth along with its own. Congratulations are due to its leadership and its senior management, its Chairman and CEO Mr Stassis, all of the senior management of PPC and its subsidiary companies who are with us today, but also to each employee of the corporation [...] PPC is a quiet and exemplary 'success story', in the true meaning of the term. All this is imprinted symbolically in the new logo of PPC, which refers to the sun and perpetual motion. This logo represents a corporation in perpetual movement, in constant evolution. The future of PPC belongs to PPC. The future of PPC belongs to us! Congratulations to PPC and may its successes continue."



“PPC starts a new chapter in its long history. It does so in a way that is not just symbolic, by changing its logo, but also substantial: by reclaiming itself, modernizing itself, transforming itself into a company that looks ahead and supports the great effort that Greece is making for progress today. For that, I want to thank and congratulate all those who have taken part in this effort: the senior management of PPC and its thousands of employees,” said the Minister for the Environment and Energy, Kostis Hatzidakis.

“PPC is a corporation with a great past and a thrilling future. It is a guarantee of consistency but also a force of change. PPC starts a new chapter in its long history. It leaves behind an era of stagnation to transform into a contemporary energy company with international standards. Today’s event signals this change. This is the path we are going to follow: one aiming to benefit country, environment and consumer,” said the Chairman and CEO of PPC, Mr Georgios Stassis.

New products and services

- During the event, PPC has announced **FREE customer support available by phone at 800-900-1000**. It is free to call, whether from a landline or a cell phone.
- Further improving its customer service, PPC has **extended the opening hours until 20:00 for 24 stores**. At the same time, the online appointment booking service is available for 74 customer service points in Greece starting today.
- After the introduction of PPC’s first digital product, ΔΕΗ myHome Online, new products for the specific needs of customers are coming. Until the end of this year, the new line of ΔΕΗ myHome will be enriched with new value-added products.

Financial relief measures

PPC realizes that customers are facing difficulties due to the COVID-19 pandemic and is implementing a new series of financial relief measures. Specifically, from 1/10/2020 to 31/12/2020, it is offering:

- Free flat rate for all low voltage customers, households and professionals.
- 8% discount for households and low voltage companies with more than 2,000 KWh usage.
- 8% additional discount for vulnerable customers (over-70s and customers who need life-support medical equipment at home who do not have the Social Residential Tariff).
- €10 discount for all e-bill customers, new and existing, who receive their bills digitally.

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NEWS FROM THE ARAB EMBASSIES



All the Best, to H.E. Essam Ibrahim Bait Almal, the Ambassador of the Kingdom of Saudi Arabia



H.E. Ambassador Essam Bait Almal was accredited in 2015 as his country's Ambassador to the Hellenic Republic and as non-resident Ambassador designate to the Republic of Cyprus. After completing his assignment in September 2020, our dear friend, Ambassador Essam, was assigned as the Ambassador of the Kingdom of Saudi Arabia in the Federal Republic of Germany. We are confident that Ambassador Essam will continue to be an exemplary emissary of his country in his new post.

During his five-year stay in Greece, His Excellency has contributed greatly towards enhancing the bilateral relations between Greece and Saudi Arabia and managed to leave a lasting impression on everyone who met him. We, at the Arab-Hellenic Chamber, take pride in our association with Ambassador Essam Bait Almal, as he has been our staunch supporter, engaging in all our activities and events.

Our dear friend Essam has extensive experience in the realm of the Ministry of Foreign Affairs of the Kingdom of Saudi Arabia. His career stretches over 3 decades as he has worked his way up from a Diplomat at the Saudi General Consulate in Egypt and the Saudi Embassy in Morocco to Deputy Chief of Mission in Greece. He held an important post as the Director of the Research Department at the Ministry of Foreign Affairs of his country and served as an Ambassador to Ethiopia. He also represented his country at several international platforms.

While we will miss our dear friend, we would like to extend our warmest congratulations to Ambassador Essam for his new assignment and wish him the best of success for a fruitful and pleasant stay in Germany.



Ambassador Essam Bait El Mal speaking at the Chamber's "Meet the Arab Ambassadors" Roundtable on November 2019



Till we meet again, Mr. Ambassador!



H.E. Mohamed Abdalla Alraeesi has returned to his home country, after completing his assignment as Ambassador of the United Arab Emirates to the Hellenic Republic in September 2020. We had the pleasure of having Mr. Alraeesi as a guest at several of our events and we gladly took part, on several occasions, in functions organized by his Embassy.

During his tenure, we have followed his active engagements at all levels, the most important of which being his notable contribution to enhancing the cooperation between Greece and the United Arab Emirates.

H.E. Mohamed Alraeesi has had long-standing military and diplomatic careers which stretched over a period of three decades. He started his career as the Chief of the Technical Supply Division of the Air

Force in 1991 and went on to become, in 2001, the Military Attaché at the UAE Embassy in France. In 2006, he took up his assignment as Deputy Commander of Military Works in UAE.

His diplomatic career started in June 2008 when he was designated as the UAE Ambassador in Belarus. In 2010, he continued as a UAE Ambassador in France and in 2014, the Ambassador Alraeesi was appointed as Undersecretary of the Ministry of Foreign Affairs and International Cooperation in his country.

Over the years, His Excellency has participated in many international conferences and meetings in various capacities. He holds a Master's degree in Military Strategy and apart from his native Arabic, he is fluent in English and French.

We, at the Arab Hellenic Chamber, would like to extend our gratitude for his support of our Chamber and we seize this opportunity to express our best and warmest wishes for his future endeavours, both, in his professional and personal life.

Mr Ambassador, we will stay in touch.



Ambassador Alraeesi and our Secretary General, Mr. Rashad Mabger, during our 4th Workshop "Doing Business with the Arab World", March 2019

OUR CHAMBER'S NEWS



Solidarity with the People of Beirut



On August 4th 2020, Beirut port was shocked with an unprecedented and horrific explosion that left hundreds of Lebanese dead, thousands injured, while causing billions of US\$ in damages to infrastructure. This crime was condemned by the global community and many countries and organizations came to the aid of the people.

Few weeks ago, our Chamber called upon our members and non-members alike, to unite efforts in easing the pain and the ordeal of the people of Beirut, by coming forward in providing medical or other form of assistance. With this letter, we would like to express our profound gratitude to all those companies and individuals who responded to our call for action and sent medical supplies and financial support to the Greek delegation of **Doctors of the World** (Médecins du Monde) who work feverishly on the grounds in Beirut.

Our medical and financial assistance will be channelled via **MdM** to the Rafiq Hariri University Hospital, Sacred Heart Hospital and many other hospitals in Beirut that are currently bearing the brunt of the crisis – the treatment, care and pain relief of the injured Lebanese.

As the deadly explosion wreaked havoc in the capital and destroyed or heavily damaged the perimeter of the port of Beirut, we call upon all organizations and companies in Greece to join the Beirut campaign and continue to provide assistance (medical, building material or otherwise) to **MdM** or other organizations in the field to ensure that the aid will reach those in need. Our hearts go to the Lebanese people and to the City of Lights – Beirut.

Lebanon will persevere!

Donating Companies and Individual:



NIKOLAOS MARGETIS



Our Chamber as Strategic Partner at the 5th HAEE ENERGY TRANSITION SYMPOSIUM “Global and Local Perspectives”

The 5th Energy Transition Symposium “Global and Local Perspectives” of the Hellenic Association for Energy Economics was successfully organised as a hybrid event from 30 September until 2 October 2020.

The Symposium focused on energy transition related features, such as decarbonization in Europe and Greece, the target model, hydrocarbons research in Eastern Mediterranean, natural gas infrastructures and market in SE Europe, ecomobility, hydrogen’s role and the impact of coronavirus pandemic in the energy sector. For yet another year, the Symposium constituted an international platform for promoting substantial dialogue around all pertinent energy issues.



20 dedicated sessions, more than 120 speakers, 20 academic paper presenters and over 8.000 viewers, composed the international, academic and specialized character of the Symposium, offering an in-depth analysis of the energy sector for physical and digital attendees.

Experts, senior executives, state officials and academics from institutions, organisations and enterprises from Greece and abroad had the chance to express their views and discuss all crucial issues of the energy sector, presenting a holistic overview of new developments, opportunities and challenges, both at local and international level.

HAEE’s President, Spiros Papaefthimiou, opened the Symposium highlighting that the coronavirus crisis, combined with the EU’s new initiatives for a green energy transition, could reach the sustainable development goals even faster. This development certainly consists of a challenge, but at the same time, it opens a window of opportunity for all energy related players, especially since new technologies and the boost of research are now in the game.

For more information about the speakers, the agenda and the on-demand sessions of the 3-day Symposium, you may visit the HAEE’s website.



H.E. Eleni Michalopoulou, the new Ambassador of Greece to Qatar



Ambassador Mrs. Michalopoulou, a familiar name and face at our Chamber, has been a frequent participant and speaker at our events, for which we are appreciative and honored. On this occasion, we would like to extend our warmest congratulations for her appointment as Greece's Ambassador to Qatar.

Mrs. Ambassador's long and outstanding diplomatic career at the Hellenic Ministry of Foreign Affairs stretches over three decades, with posting at several international locations, such as Austria (covering UN Organizations), Cyprus, Belgium and Brussels, in the capacity of a Counsellor, to mention but a few. She served as a Consul General in Moscow,

during the period 2013-2016, and continued with her appointment as Head A5 Directorate for Political Relations with Russia, Ukraine, Belarus, Caucasus, Black Sea countries and Central Asia at Ministry of Hellenic Republic's. From 2017 and up to her departure for Qatar in September 2020, she served as the Head of B3 Directorate for Economic Relations with North Africa countries, Middle East and countries of the Gulf.

Mrs. Michalopoulou, a lawyer by profession, has also to her credit, a degree in Public Administration and a Master's in International Relations from The Fletcher School of Tufts University, Massachusetts. Mrs. Michalopoulou is married with four children and is fluent in English, French and Italian.





**HELLENIC REPUBLIC
MINISTRY OF
DEVELOPMENT AND INVESTMENTS**

Congratulations, Mr. Kavalakis!



Our Board Member, Mr. Orestis Kavalakis, is the newly-appointed Secretary General of Private Investments & P.P.Ps. at the Greek Ministry of Development & Investments.

Mr. Kavalakis holds a Bachelor's degree in Laws from the National Kapodistrian University of Athens and the Law School of Queen Mary and Westfield College, University of London. From July 2019 until August 2020, he was an Advisor to the Deputy Minister of Development and Investment, responsible for Industry and Trade, and current Alternate Minister of Development and Investment, Mr. Nikos Papathanasis.

Mr. Kavalakis has been the responsible coordinator in working groups that processed significant investments in our country, such as Hellinikon project, Elefsina Shipyards, etc.

Mr. Kavalakis, from 2013 onwards, has been the Managing Partner of "Kavalakis and Partners Law Firm", which specializes in Commercial Law and company restructuring, as well as offering advisory services to legal departments of companies and international investment schemes.

We, at the Arab-Hellenic Chamber, would like to extend our warmest congratulations to Mr. Kavalakis and assure him and the Ministry of Development & Investments of our unwavering support in enhancing Greek – Arab relations in all business domains.



New assignment for the Treasurer and Board Member of our Chamber, Mr. Ilias Savvakis

Ilias Savvakis has been offering consulting services for more than 18 years, having professional experience in various business positions in Greece and abroad.

He has managed extremely demanding projects related to both the governance and the development of internal control systems as well as projects for the implementation of sustainable development strategies.

He has specialized in business analysis, and gained knowledge in corporate governance and sustainable development, providing services to a wide range of private, public and local government agencies.

He combines knowledge and experience as well as extensive project management experience in various operational areas such as:

- Corporate governance
- Internal Audit
- Risk Management
- Process Analysis
- Sustainable Development, Bio-economy and Circular Economy
- Environmental protection and energy saving

He is an associate scientific lecturer of Bio-economy and Sustainable Development Laboratory at the University of Piraeus.

For the last few months, he has been working with

Deloitte in the fields of Risk advisory and sustainable development. Having an important position in the company, he provides consulting services on its behalf in the fields of his expertise.

Deloitte is an international firm which provides consulting, financial advisory, risk advisory, tax & legal, audit & assurance services to public and private clients spanning across multiple industries.

Deloitte today enjoys one of the highest positions in the Greek market with a blue-chip portfolio of clients. Deloitte works with our clients to address their individual organizational challenges and opportunities, drawing on our extensive strategy, people, processes and technology capabilities to deliver targeted and integrated business improvement programs.





Congratulations, Mr. Morsy for the vote of confidence!



On 30th September 2020, the Board of Directors of the Federation of Egyptian Chambers of Commerce, headed by the President, Eng. Ibrahim El Araby, have unanimously selected our Board Member and Member of the Executive Committee, Mr Fathy Morsy, as its 2nd Vice President.

This is the third time in a row that Mr Fathy has been unanimously selected for this post, a testimony by his colleagues of his integrity, character and business wit. Mr. Morsy is the President of Behira Chamber of Commerce and one of our most active Board Members, attending frequently our Chamber's activities and events.

Congratulations, Abu Mohamed!



NEWS FROM THE ARAB WORLD



15th Mediterranean Building Exhibition - MEDIBAT 3 - 6 March 2021

After 14 successful editions, the Sfax Chamber of Commerce and Industry (Tunisia) will organize the **15th edition** of the **Mediterranean Building Exhibition- MEDIBAT** from **3rd to 6th of March 2021**.

As a center of attraction for professional builders and innovators in the field, MEDIBAT has always been a real federative Business Village for the most prestigious building corporations and international organizations of the construction industry.

It is a privileged meeting place for important foreign delegations, contractors, architects and initiators of major projects. further details regarding this event is available on the website <https://salon-medibat.com/en/>

www.salon-medibat.com

MEDIBAT
الصالون المتوسطي للبناء
SALON MEDITERRANEEN DU BATIMENT

03 - 06 Mars 2021
Sfax - Tunisie

**30 ans au service
du secteur du BTP**

30th ANNIVERSARY

Source: Esteemed Embassy of Tunisia in Athens, Greece

Arab-Belgian-Luxembourg
Chamber of Commerce



الغرفة التجارية العربية
البلجيكية اللوكسمبورجية

ABLCC's ROUNDTABLE with H.E.M. AL-TUWAIJRI, NOMINEE OF THE KINGDOM OF SAUDI ARABIA FOR THE POST OF WTO DIRECTOR GENERAL 2020



On Tuesday, 25 August 2020 and on the occasion of the visit of H.E. Mr. Mohammad Al-Tuwaijri, Minister-ranked Advisor to the Royal Court of Saudi Arabia and Nominee for the position of WTO Director General, the Arab-Belgian-Luxembourg Chamber of Commerce was entrusted with the organization of a roundtable meeting with a selected group of attendees.

H.E. Al-Tuwaijri made a presentation on his forward-looking vision for the World Trade Organization (WTO), followed by a question and answer session.

This roundtable was a great opportunity for our attendees to reflect on the future of the WTO and to exchange ideas with each other.

H.E. Mr. Al-Tuwaijri is Former Minister of Economy and Planning responsible of the Economic development agenda of the Kingdom of Saudi Arabia, and the interaction with international organizations and multilateral agencies and has a Long career in banking with the Saudi British Bank, J.P. Morgan and HSBC, eventually becoming the Group Managing Director, Deputy Chairman and CEO for Middle East, North Africa and Turkey. He has been a strong advocate of Saudi Vision 2030, worked tirelessly to bring it to life through the support of the Ministry of Economy, as well through the position occupied as a Board member of key organizations, institutions and companies in Saudi Arabia. Mr. Al-Tuwaijri, a former Saudi Air Force pilot, holds a master's in Business Administration (MBA) in Finance Honors from King Saud University (1997).

The WTO is the leading international organization dealing with the rules of trade between nations. The goal is to ensure that trade flows as smoothly, predictably and freely as possible.



Source: Arab-Belgian-Luxembourg Chamber of Commerce

NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS



23rd Arab-German Business Forum

Berlin, October 26th to 28th, 2020

Our sister-chamber, the Ghorfa Arab-German Chamber of Commerce and Industry is organizing its 23rd Arab-German Business Forum in Berlin, from October 26th to 28th with the aim of exchanging information, discussing perspectives, and strengthening Arab-German cooperation.

The event is held under the patronage of the German Federal Minister for Economic Affairs and Energy, H.E. Peter Altmaier, and will provide a unique stage to initiate promising business perspectives and intensify existing economic ties between Germany and the Arab world.

There is a growing understanding that only collaboration and joint growth will create a secure and stable framework which is much needed by the economies of the Arab world and Germany.

In recent years, numerous examples of true partnership between Germany and the Arab world have emerged. While there may be tendencies of a much more inward-looking economic policy in certain countries, leading international institutions and economists agree that open economies must be the way forward. High-ranking panelists will address the challenges the pandemic has brought about and discuss how economic cooperation can overcome them.

The forum will take place physically with an additional digital live stream for those who will not be able to travel.

For more information, please visit:
<https://business.ghorfa.de/>





Excellence in Partnership

NEW MEMBERS

1. STAYIA FARM
2. JOUD CO STEEL
3. LAKIDIS
4. ANISANA MEPE
5. PIRAEUS REAL ESTATE
6. HELLENIC INSURANCE AGENCY
7. MEDHEALTH
8. PETROCHEM GENERAL MANAGEMENT
9. SGS GREECE

NEW MEMBERS



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STAYIA FARM is a fast growing exporting company that operates in the honey market and other supplementary products with honey. Stayia Farm established in 2012 and ever since it produces selected, wholesome products that have been exposed to no herbicides, insecticides, or fungicides.

In 2012, two entrepreneurs, who are as driven as they are decisive, Yannis Karypidis & Stevi Theodorou, established Stayia Farm in Greece, motivated by the rising global demand for quality honey. However, family tradition in apiculture is dating back to their grandparents; more than six decades of shared knowledge, connection and a deep respect for the bee have shaped the Stayia Farm business model.

Company's mission is to preserve the premium quality of Greek honey as it grows its business through innovation and sustainable apiculture with respect to the Greek eco-system biodiversity.

Absolute focus on quality and continuous investment in R&D ensure Stayia Farm the ability to develop modern products that are ahead of their time. Such products are The Bee Bros Spreads and Snacks, the flagship of the company, a superior alternative to chocolate spreads and unhealthy snacks. The Bee Bros are made without adding any sugar, contains no palm oil and hydrogenated fats, no preservatives and colorants. This is what makes them the ideal snack product.





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The **Joud's** name in term of business dates back to 1933 where Mr. M.D. Joud the father and grandfather of the present partners established his small wholesale foodstuffs activity.

Throughout years and as a result of conformity and specialization of all Joud partners the Joud trade has spread greatly in Syria and also decided to widen its industrial activity by setting up many plants, all of them has Iso 9002.

The company has branches in all over Syrian cities with almost 4.000 employees and multi activities in various fields.

Our Companies

- Soft drink plants, Lattakia – Damascus . (Pepsi Cola)
- Fruit Juice plants, Lattakia.
- Home appliances plants, Lattakia.
- Steel Hot Rolling Mill, Lattakia.
- Wood Lamination Plant, Lattakia.
- Melt shop & Rolling Mill, Adra Industrial zone.

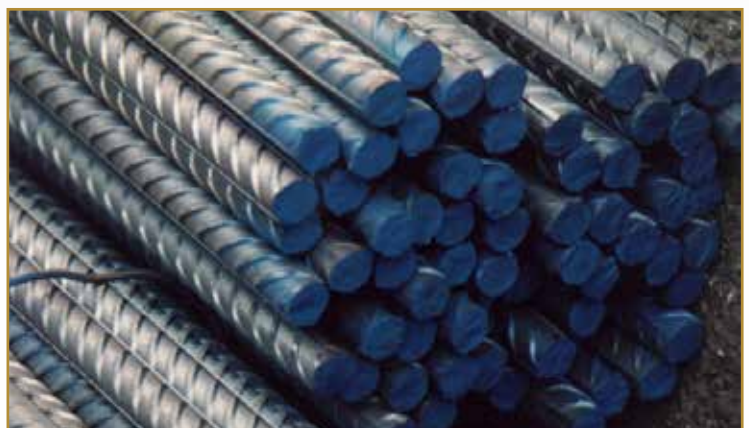
Damascus

- Joud Flour Mills LLC, Lattakia.

COMPANIES INDUSTRIAL PRODUCTS

Refrigerators, Freezers, Washing Machine, Gas & Electric cookers, Vacuum Cleaner, Dishwashers, Water dispenser, Seles, Yomi, Mandarin Pepsi, Melamine faced MDF, kitchens, wooden floors, Deformed steel bars, Billets.

Trade activities: Steel & Iron, Barley, Yellow corn, Animal feeds.





CONTACT DETAILS

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Facebook Page: Lakidis Food Processing Machinery

Instagram: Lakidis Food Machinery

LinkedIn : Lakidis Food Machinery

Youtube : LAKIDIS SA

LAKIDIS SA is the leading representative of the food processing machinery manufacturing industry in Greece.

Founded in 1965, the company has been a continuously growing construction unit of integrated solutions in the field of food machinery, following a course that has led to the development of more than 20 active product codes and to its dominant presence both in the Greek industrial market and in more than 22 countries around the world.

The construction of the company's codes starts with the exclusive raw materials runs through each stage and is always completed in the company's facilities, essentially following a vertical production line. Focusing on the precision and consistency of the result and service, the fully trained personnel of the company develops food processing raw materials to fully cover the production and processing lines of our partners, ensuring top quality and specialized functionality.





CONTACT DETAILS

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**RENTAL & MANAGEMENT SERVICES-REAL ESTATE
TRADE OF CLOTHING – MANUFACTURE OF
DECORATIVE ITEMS**

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art & fashion www.amarisartstories.com



ANISANA M.EPE, is engaged in the fields of HOSPITALITY and FASHION

HOSPITALITY – AMARIS MYKONIAN RESIDENCE.

Amaris Mykonian Residence is a luxurious property, recently renovated impeccably and decorated with relaxing modern furnishings, private swimming pools and verandas with breathtaking views over the Aegean Sea and the famous night lights of Mykonos town.

The amazing sunset view from the pool veranda is a perfect “laze and gaze” opportunity. Kanalia is a residential area very close to Ornos village and the exciting nightlife of Mykonos Town! Beautiful beaches are within a few minutes’ drive, all naturally protected from the well-known “meltemia” winds of Mykonos.

This top ranking jet set residential complex, operating under covid 19 protocols, is a fun yet a safe place for vacations.

ART & FASHION – AMARIS MYKONIAN ART STORIES.

Is an art concept that covers women’s resort fashion apparel / accessories and interior design areas - all derived by fine art paintings.

The idea generator behind the brand is the company’s owner, a Greek conceptual artist and her unique designs. Her art is being characterized by the vibrant color compositions, abstract drawings and evocative palettes with kaleidoscopic patterns which are transferred digitally and printed in Greece and Como/Italy, on a variety of fabrics such as cotton, silk, linen, Tencel and polyamide blends.

Amaris is counting 3 years in the market and almost 50 points of sales, in Greece, Italy, Spain, Kuwait while it recently joined the market of UAE in Dubai.

PIRAEUS REAL ESTATE



CONTACT DETAILS

PIRAEUS REAL ESTATE

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George I. Kormas

ΠΕΙΡΑΙΩΣ REAL ESTATE 360 REAL ESTATE SERVICES

Group Real Estate of Piraeus Bank Group, offers the complete spectrum of real estate services through Piraeus Real Estate a 100% subsidiary of the Bank, since 1999.

Piraeus Real Estate, provides a full range of services in real estate planning, development, monitoring and asset management. Its activities include selecting and selling property from the largest real estate portfolio in Greece, property development, project management and monitoring, property and facilities management, property valuation, intermediation, real estate consulting and fund management.

A synopsis of our offered services is the following:

- Extensive property market analysis combined with demand and supply trend mapping.
- Multi-factor data analysis per property.
- Business plan and feasibility study preparing.
- Segmenting portfolios for efficient asset management.
- Measuring property marketability scoring, using algorithms to calculate the strategic sale price.
- Direct sales.
- Managing and conducting tenders.
- Advertise properties and execute e-auctions, via our innovative platform properties4sale.gr.
- Selling and leasing property through the network of collaborating real estate agencies.
- Exclusive property brokerage services for selling property using our expanding customer network and available channels.
- Project management and monitoring in real estate development.
- Property and facilities management.
- Real Estate Consulting and Fund Management.





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HELLENIC INSURANCE AGENCY, was established in 2005, based on the 15 years of experience of its founders Anna and Angelos Kanakis in the insurance sector. Our philosophy is to be next to you at any time.

We provide a comprehensive range of solutions, in cooperation with accredited and reliable insurance companies and specialized brokers in Greece and abroad, covering all private insurance areas for business, marine and individuals. Our company acts as a partner, providing professional advice and guidance regarding the most efficient cover, as well as advise in handling damage and settlement of claims.

“Good luck strikes once, but bad luck is more persistent.”

As the world is changing constantly, we provide flexible insurance products and services covering a full variety of modern needs such as Cyber Risks, Environment, Kidnap Ransom, Fine Arts, Travel Insurance (COVID era).

We have cooperation with international insurers to cover every need in the shipping industry including:

Hull & Machinery • War & Strikes • Protection & Indemnity • Freight, Demurrage & Defence • Crew Personnel Accident Cover • Kidnap & Ransom • Loss of Hire • Pleasure Crafts • Mega Yacht Insurance • Charterers Cover for GA Salvage Costs • Shipyards • Professional Indemnity • Port Authorities

regulated by the Bank of Greece

member of the Hellenic Union of Insurance Intermediaries

NEW MEMBERS



www.arabhellenicchamber.gr



MEDHEALTH
FOOD EXPORTS

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MEDHEALTH was formed to come along side existing to develop turn-key solutions to improve supply utilization, scheduling, marketing, food cost controls and training. Our unique approach is to prove that we are able to reduce cost while providing a better product.

The founders Cptn P.Tsakos, Mr. Aggelos Kritikos and Mr. Manolis Kafouros first partnered together to start a food supply company and prove, that everything that imagine to all as complicated, could be very simple and easy for every businessman who is involved in the industry of food supply.

At Medhealth, we maintain stringent systems and processes that assure the quality of our branded and private label products.

Our aim is to spread worldwide the Greek natural and healthy products. Our vision is to make known the benefits of the famous Greek healthy lifestyle.

The Greek products with unrivaled quality, great taste and nutritional value are the healthiest and most balanced products. Also they are the basis of the much lauded Mediterranean diet, followed by millions across the world.

Fresh and canned vegetables & fruits, local traditional legumes, feta cheese and dairy products, grains, extra virgin olive oil and olives, spoon sweets, marmalades, mastic and some others valuable products, consist the gold of the Greek Food legacy.

Medhealths' expanding policy is to establish strategic trusted partners throughout the world, in order to provide excellent service in global manners.

Meet the team today and experience our vision.





NEW MEMBERS

www.arabhellenicchamber.gr



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PETROCHEM GENERAL MANAGEMENT S.A. is a growth oriented commercial and technical operator, with in-house chartering, operation activities, crewing, technical & ISM Management specialized in the chemical/oil tanker sector.

Petrochem General Management S.A. operates a modern fleet of high spec oil/chemical tankers designed in compliance with all current international safety rules and regulations and highest shipping industry standards. Our fleet is currently employed worldwide in line with the growing market requirements.

Carrying an excessive experience in the maritime industry, offers a high quality range of distribution solutions for oil products and specialized chemical cargoes, including lubricating oils and petroleum products such as edible oils, and other specialized products.

Being committed on continuously developing efficient transportation and effective cargo handling, for all trading patterns, our valuable customers, some of world's oil major companies and first class trading companies, are confident that Petrochem General Management S.A., always provide reliable services.

We manage risk by continuously seeking the optimum balance between long term contracts and the spot market. Our shipping professionals utilize their expertise and skills to provide added value for all our customers. A consistent quality management together with our highly qualified, experienced, reliable and responsible shore staff and crew onboard, ensures safe and efficient operation of the fleet.





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SGS is the world's leading inspection, verification, testing and certification company. We are recognized as the global benchmark for quality and integrity. With more than 94,000 employees, we operate a network of over 2,600 offices and laboratories around the world.

SGS has been active since 1933, following the evolution of the Greek industry, adapting to the ever-rising demands and expectations of the market and transforming the unceasing developments into new and innovative services.

Today, SGS offers high quality of services to hundreds of Greek industries and companies, operating in the most significant sectors of the Greek economy, such as: Oil, Gas and Chemicals, Minerals, Agriculture, Food, Transportation, Consumer Goods and Retail, Shipping, Health and Hospitality.

Our core services can be divided into four categories:

Inspection: our comprehensive range of world-leading inspection and verification services, such as checking the condition and weight of traded goods at transshipment, help to control quantity and quality, and meet all relevant regulatory requirements across different regions and markets.

Testing: our global network of testing facilities, staffed by knowledgeable and experienced personnel, enable you to reduce risks, shorten time to market and test the quality, safety and performance of your products against relevant health, safety and regulatory standards.

Certification: we enable you to demonstrate that your products, processes, systems or services are compliant with either national or international standards and regulations or customer defined standards, through certification.

Verification: we ensure that products and services comply with global standards and local regulations. Combining global coverage with local knowledge, unrivalled experience and expertise in virtually every industry, SGS covers the entire supply chain from raw materials to final consumption.

With more than one hundred years of proven objectivity, reliability and integrity SGS is your trusted partner influencing change in opportunities, challenges and productivity.



Excellence in Partnership

MEMBERS' NEWS

1. ATHENS CHAMBER OF TRADESMEN
2. GREEK BRANDS
3. IKTINOS HELLAS
4. INTRACOM – TELECOM
5. MICREL MEDICAL DEVICES
6. MIDEAST

THE ATHENS CHAMBER OF TRADESMEN PROMOTES “ELECTRONIC COMMERCE FOR EVERYONE”

Another action by the largest chamber in the country, which remains at the forefront of actions for enhancing entrepreneurship. With eyes turned to the challenges of the new digital era, the Athens Chamber of Tradesmen opens up new avenues, giving its members the opportunity to create a **free e-shop**.

This is the launch of the “Electronic Commerce for Everyone” project, with the chamber supporting its members through the creation of one thousand (1000) e-shops. At the same time, it will also be offering its members the necessary training so that their e-shops have solid foundations. This will include training on the avoidance of common errors, on digital marketing, and on everything else needed so that they can successfully move on to e-commerce and its comparative advantages.

This is a decisive step towards the future and the Athens Chamber of Tradesmen is taking the lead by actively supporting entrepreneurship. The pandemic has highlighted the advantages of E-Commerce, with global online sales currently approaching \$35 trillion. The relevant study carried out by the Athens Chamber of Tradesmen also shows that businesses must prioritize their adaptation to new circumstances and their transition to the digital age, with the aim of enhancing their competitiveness.

On the new initiative of the Athens Chamber of Tradesmen, its President Mr. Ioannis Chatzitheodosiou pointed out: “Following our Chamber’s digital upgrade, allowing us to provide faster and better quality services to our members, we are now promoting E-Commerce, enabling interested members to create their own free e-shop. This is something required by modern business operations, as it facilitates commercial transactions amid a global pandemic and allows Greek SMEs to grow. We are moving forward by offering entrepreneurs and professionals the ability to develop and grow, with a view towards the economic recovery of Greece”.



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ATHENS CHAMBER OF TRADESMEN PROMOTES

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GREEK BRANDS REMAINS THE TRUSTWORTHY FINE FOOD PARTNER THAT YOU NEED, DUE TO THESE UNEXPECTED CORONAVIRUS CIRCUMSTANCES

The cancellation of international exhibitions, that used to act as a key growth tool for the promotion of Greek products, complicates Greek Exporters more than ever before.

We, at Greek Brands, continue our efforts for the to global expansion of Greek products and **we welcome you to trust us to cover your needs for Greek fine foods**. While the covid-19 pandemic affects international travels, it remains easy and safe for us to move inland and meet our producers to satisfy your requirements.

Given the fact that, due to coronavirus, no one can predict at the time when and how the exhibitions with physical presence will reopen, **we remain the same reliable supplier - partner based in Greece**. Until we will return to "normality", and we all can flight and meet personally, just give us a call or send us an e-mail to provide you any extra info for our services.



IKTINOS HELLAS S.A. DONATION TO LEBANESE COMMUNITY

Our company, Iktinos Hellas S.A., in collaboration with the Ministry of Foreign Affairs in Greece, the embassy of Lebanon in Greece and the Greek Lebanon Culture Union, will supply through the Lebanese Army 20 wooden crates (403m²) of Kalliston-Pirghon white marble for the immediate reconstruction of high urgent buildings. The devastating explosion in Beirut on the 4th of August, left behind dead and thousands of injured people, a significant number of homeless, as well as a serious damage on the Beirut's infrastructure. We express our solidarity with the Lebanese Community and a fast recovery in this unprecedented period.



CONTACT DETAILS

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INTRACOM TELECOM'S 5TH GENERATION POINT-TO-MULTIPOINT RADIOS FOR USA'S RDOF GIGABIT TIER SERVICE

Athens, Greece - 13 July 2020 - Intracom Telecom, a global telecommunication systems and solutions vendor, employs its advanced 5th generation Point-to-Multipoint (PtMP) radio family, the WIBAS™ G5, that operates in TDD and FDD area licensed microwave spectrum, to contribute to FCC's goal in bridging the digital divide in rural and sub-urban areas in USA. Intracom Telecom's ability to fulfill the need for high quality broadband FWA and its successful track record in implementing FWA networks across the globe constitute the perfect combination in helping operators and ISPs to claim compliance up to the Gigabit Tier of the Rural Digital Opportunity Funding (RDOF).

The WIBAS™ G5, is operating at the frequency bands 24.25-29.5 GHz and achieving throughput that exceeds 550 Mbps per subscriber with channels of 100 MHz width. With the use of 2x100 MHz channels each subscriber shall be served with Gigabit Tier throughput, and 500 Mbps in the uplink.

Intracom Telecom's WIBAS™ PtMP technology has become the preferred alternative to fiber and copper access solutions in Europe, Southeast Asia, Middle East and Africa. The company's recent and successful FWA network deployments are with leading operators and ISPs in Italy, Spain, Indonesia, and South Africa.



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MICREL MEDICAL DEVICES SA DONATES MP THALAPUMPS TO THALASSAEMIA INTERNATIONAL FEDERATION (TIF)

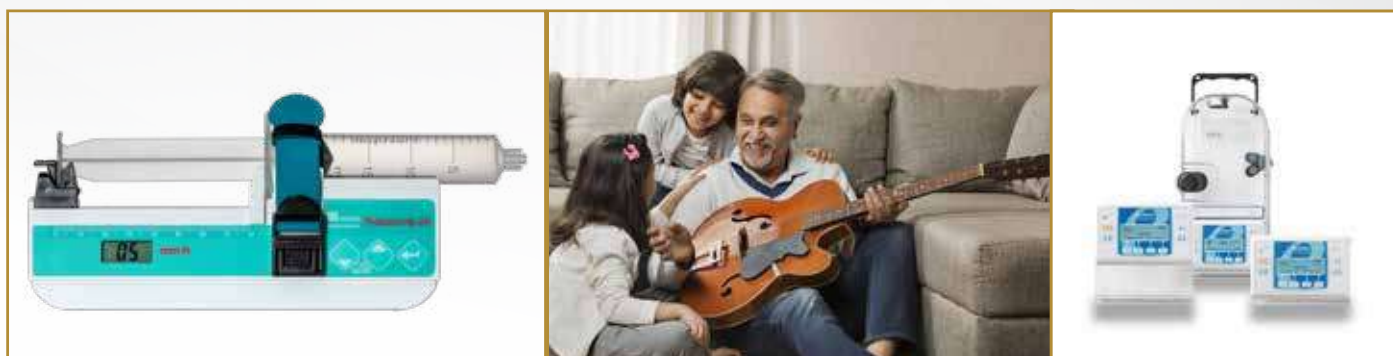


FOR LEBANON

Following the devastating explosions in the city of Beirut on August 4, Micrel Medical Devices SA expresses its full solidarity and support for the families of the victims, the Lebanese people and all those involved with the recovery.

We are pleased to support the work of the Thalassaemia International Federation (TIF) (www.thalassaemia.org.cy) in Lebanon with the donation of ambulatory syringe drivers - MP Thalapumps to enable patients suffering with this condition to receive their treatment which has been challenging due to the loss of equipment and facilities.

Micrel Medical Devices SA (www.micrelmed.com) is a medical technology company based in Athens which for more than 40 years has been developing and manufacturing devices used to deliver infusion therapy. Our focus and specialism is ambulatory infusion pumps and remote monitoring technology which enable patient freedom during their treatment without compromise. Our technology is used in a number of therapeutic areas and conditions, including Thalassaemia, in both hospital and home and in many countries around the world.



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MIDEAST TRAVEL WORLDWIDE REACHES NEW HEIGHTS IN BUSINESS TRAVEL

For the first time in its history, Mideast Travel Worldwide has the honour to receive a **Platinum Award** in the category of **Travel Management at the Tourism Awards**. The news of the award in the midst of this unprecedented period we are all going through is definitely a new challenge to place the bar higher for its team members in serving its clients.

In its **37 years of successful operation**, and after many prestigious awards at local and international level in the field of tourism, this distinction came as proof and as a recognition of Mideast's growing expertise in the field of business travel which is one of the main pillars of the company.

The announcement occurred online on **Wednesday, June 3**, a first in the history of Tourism Awards that took place in Greece for the seventh consecutive year, rewarding the excellence of Greek tourism companies, even in these turbulent times of the tourism industry. This award is one of the most significant if not the most significant award that the company has received on a nationwide level since it managed to stand out among the most predominant travel agencies in the country that specialize in business trips.

When asked about the positive elements that will define the next day of Greek tourism, **General Manager** of Mideast Travel Worldwide, **Maria Mousbeh**, stated: "Greece's delightful climate and the positive image promoted abroad in regards to dealing with Covid-19 will certainly have a catalytic role in the course of tourism in the country. Along with the locals who are gifted with a lot of passion rooted in a profound sense of hospitality, these factors will certainly be the driving forces in strengthening the economy in the near future."



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الغرفة العربية اليونانية للتجارة والتنمية
ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظراتهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تتنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحبة وفي أكثر من مجال، ويتركز القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قرأها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

للمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

www.arabhellenicchamber.gr

e-mail: chamber@arabgreekchamber.gr



فرص للدراسة الجامعية والملاحية في اليونان

بالتنسيق مع إدارة **City Unity College** والأكاديمية اليونانية العربية للملاحة **Hellenic-Arab Maritime Academy** تحصلنا على عرض خاص في حال تقديم واستيفاء ستة طلاب عرب لشروط القبول في أي من المؤسستين المذكورتين، مقابل ذلك ستمنح كل مؤسسة على حدى منحة مجانية معقّية من الرسوم الدراسية.

هذا العرض يسري فقط على أبناء الأعضاء المسجلين لدى الاتحادات والغرف التجارية العربية وسيعامل كل اتحاد أو غرفة تجارية على حدى عند تقديمهم ما يدلّ على تسجيلهم لستة طلاب في أي من المؤسستين من قبلهم، مقابل ذلك ستمنح المنحة المجانية بناء على توصية الاتحاد أو الغرفة المعنية.

هذا وسنعمل على موافاتكم بتعميم خاص مفصّل مع استمارات التسجيل والبيانات الضرورية المطلوب تقديمها علما بان الـ **City Unity College** والأكاديمية اليونانية العربية للملاحة سيعملان على تسهيل استخراج تأشيرات الدخول الى اليونان استنادا على ما تطلبه السفارات والقنصليات اليونانية العاملة في بلادنا العربية من بيانات ومعلومات بهذا الخصوص.



الغرفة العربية اليونانية للتجارة والتنمية

ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

اللقاءات الثنائية الافتراضية - Virtual B2B Meeting

ضمن سلسلة فعاليات الغرفة العربية اليونانية ونظرا لما ترتب عليه من تغيير في أساليب العمل والتواصل بسبب جائحة كوفيد-19، اتخذت غرفتنا مبادرة الأول من نوعها في تنظيم "اللقاءات الثنائية الافتراضية" **Virtual B2B** بين رجال الاعمال اليونانيين ونظرائهم العرب وذلك لاستكشاف سبل التعاون والعمل معا على زيادة التبادل التجاري بين اليونان وبلادنا العربية، وتغطي هذه اللقاءات الثنائية كافة القطاعات. وعلى ضوء ما وردنا من تفاعل من قبل بعض الشركات اليونانية والعربية، بدأنا في تنظيم هذه اللقاءات بين تلك الشركات الأعضاء المهمة بهذه المبادرة الأعضاء في غرفتنا والشركات العربية التي تواصلت معنا لترتيب هذه اللقاءات لهم، وستكون هذه اللقاءات قائمة ومستمرة وحتى الآن جمعت هذه اللقاءات الثنائية الافتراضية رجال اعمال من مصر واليمن وجاري الترتيب الفترة القادمة لجمع رجال الاعمال من البحرين وتونس وليبيا مع الجانب اليوناني.

وعليه، فإن الدعوة مفتوحة لرجال الاعمال الأعضاء في الاتحادات والغرف التجارية العربية المهتمين بهذه الخدمة المميزة للتواصل معنا او زيارة موقع الغرفة الالكتروني www.arabhellenicchamber.gr باللغة العربية وتعبئة استمارة المشاركة في هذه اللقاءات الثنائية الافتراضية وارسالها اليها بالبريد الالكتروني. وعلى ضوئه سيقوم فريق الغرفة المختص عند استلامه استمارة المشاركة بترتيب اللقاءات الافتراضية المطلوبة وان تطلب الامر، يمكن إعانتكم في الترجمة من العربية الى اليونانية وبالعكس.

نتطلع الى تفاعلكم ونأمل ان تسهم هذه الخدمة الجديدة من الغرفة العربية اليونانية في استمرار التواصل وتوطيد العلاقات بين اليونان وبلادنا العربية.

B2B



سلاماً من قلوبنا لبيروت

اهتزت بيروت المدينة الجميلة وثمر البحر الأبيض المتوسط بانفجار كبير ومروّع لم نشهد له مثيلاً من قبل يوم 04 آب/أغسطس 2020، خلف دماراً كبيراً في ميناء بيروت والمحيط الجغرافي له على مدى مسافات طويلة. هذه الجريمة الشنعاء تسببت في خسائر كبيرة في أرواح اللبنانيين الأبرياء وتركت ورائها الآلاف من الجرحى والمشرّدين ودمار شامل امتد الى البنية التحتية ومباني سكان بيروت، وحتى اللحظة لم تُحصى الخسائر البشرية والمادية ولكنها تحت أي مقياس تُعدّ مأساة فظيعة.

وقد قامت على أثر ذلك، العديد من دول العالم والمؤسسات في تقديم الدعم للبنان للتخفيف من وقع هذه المعاناة وآلام اللبنانيين ومساعدتهم في بناء ما تهدّم. وغرفتنا بالتنسيق مع منظمة "أطباء العالم - فرع اليونان" دعت كافة أعضائها وغير أعضائها للوقوف وتقديم العون في هذا الظرف العصيب الذي يمرّ به لبنان.

نشعر بامتنان كبير وتقدير عميق للشركات أدناه التي بادرت بإرسال المساعدات الطبية والمادية الى منظمة "أطباء العالم - فرع اليونان" هذه المواد سوف تُرسل الى مستشفى رفيق الحريري والقلب المقدّس وغيرها من المستشفيات التي تتولى علاج هؤلاء الجرحى وتخفيف ألامهم.

ان الخسائر البشرية والاضرار التي أصابت المباني والبنية التحتية كبيرة، ولهذا تظل دعوتنا قائمة الى الجهات القادرة وكافة الشركات للمبادرة في تقديم دعمهم سواء في الدواء والمعدات الطبية ومواد البناء عبر الوسائل التي تضمن وصول هذه المساعدات لمن يحتاجها.

سيظل لبنان شامخاً بأبنائه وبناته وسيبقى نوره مشعاً في عالمنا العربي.

فليحي لبنان.

الشركات المانحة :



NIKOLAOS MARGETIS





شكرا سعادة الرئيس

انتهت الرئاسة الدورية لليمن لاتحاد الغرف العربية من 26 سبتمبر/أيلول 2018 والى 26 سبتمبر/أيلول 2020، ممثلة برئيس الاتحاد العام للغرف التجارية الصناعية اليمنية سعادة الأستاذ محمد عبده سعيد أنعم، عضو مجلس إدارة مجموعة هائل سعيد أنعم وشركاه. وانتقلت هذه الرئاسة إلى اتحاد غرف التجارة والصناعة في دولة الامارات العربية المتحدة ممثلة برئيس الاتحاد محمد ثاني مرشد الرميثي، وننتهز هذه المناسبة لنعبر عن تهانئنا للأستاذ الرميثي متمنيا لسعادته التوفيق والنجاح في قيادته للاتحاد في دورته الجديدة.

ونود هنا أن نشيد بالدور البناء في فترة رئاسة الأستاذ محمد عبده سعيد للاتحاد معبرين امتنانا وتقديرنا لحضوره ومشاركته واهتمامه بفعاليات غرفتنا والغرف العربية الأجنبية المشتركة الشقيقة وغيرها من الفعاليات في دول كثيرة.

اننا في الغرفة العربية اليونانية نشعر بامتنان عميق للأستاذ محمد عبده سعيد لدعمه ومشاركته لنا فعاليتنا ونتمنى له استمرار دوره الفعال في الاتحاد العام للغرف التجارية الصناعية اليمنية والتوفيق في عمله في مجموعة هائل سعيد أنعم وشركاه، هذا البيت اليمني التجاري العريق الذي على مدى أكثر من ثمانية عقود ساهم ويسهم في اقتصاد اليمن ونهضتها ويشهد له القاصي والداني بما يقوم به من مسؤولية اجتماعية مؤسسية متميزة بروح صادقة تجاه رعاية المحتاجين والفقراء في اليمن والتي تُعد محل تقدير لدى اليمنيين. ان مجموعة هائل سعيد أنعم تمثل قصة نجاح فريدة يمنية عربية وعالمية وهذا يُضيف الى سجل قصص نجاح اليمنيين منذ قرون عديدة في شرق وجنوب آسيا وفي عالمنا العربي وفي كثير من دول العالم.

نتمنى للأستاذ محمد موفور الصحة والسعادة، ونتطلع ان نراه دوما حاضراً ومشاركاً في فعاليتنا في الغرف العربية الأجنبية المشتركة.

سعادة الرئيس، شكرا لدوركم القيم، والله يوفقكم ويسدّد خطاكم.



رشاد مبجر
الأمين العام

الازمة واقتناص الفرص

تختلف هذه الازمة في ضراوتها وأضرارها عما سبقها من أزمات، فخسائرها لم تقتصر على الجانب المالي وإنما امتدت الى الجانب البشري لتُضيف بعد جديد لها. وبالرغم من اننا لم نحصي بعد هذه الاضرار، الا انها تحت أي مقياس ستكون كبيرة في الأرواح والمال، ومع ذلك، فهي أزمة كغيرها من الازمات تأتي معها بفرص لأولئك المستثمرين ورجال الاعمال الذين يستشفون ويقتنصون مثل هذه الفرص في كثير من المجالات، خاصة في القطاعات التي تضررت من هذه الازمة، وقاعدة "مصائب قوم عند قوم فوائد" ما زال مفعولها مستمرًا وللأسف. الا ان فنَّ اقتناص الفرص أثناء الازمات لا يخلو من المخاطرة وهناك علاقة في درجة المخاطرة ومقدار العائد، والمجالات التي يمكن ان نُشير اليها في هذه الازمة والتي تهمنا كجانب عربي قد تكون متوفرة في موضوع نقل التكنولوجيا وإحياء الصناعات الصغيرة والمتوسطة وتحديث البنية التحتية وغيرها من القطاعات المتضررة في هذه الازمة، وفي حال نجاحنا في نقلها الى بلادنا سوف تُسهم في رفع مستويات الدخل وخلق فرص عمل لكثير من الشباب العربي، وهذا دور مُناط بالقطاع الخاص العربي قبل الحكومات.

يُحسب للحكومة اليونانية معالجتها الحكيمة تجاه جائحة الكوفيد-19، مما حدَّ من انتشار هذا الوباء وتقليل الإصابات والوفيات، كما يُحسب لها سلسلة من إجراءات اقتصادية ومالية حدّت من الاضرار التي كان من الممكن ان تُردي جرّاء هذه الازمة من انتشار البطالة وإفلاس الشركات، كما ان جهودها قبل وأثناء الازمة مصحوبا بإجراءات مالية حكيمة استطاعت ان تجعل اليونان احد الدول الجاذبة للاستثمارات الخارجية اليها، واختيار شركة مايكروسوفت لليونان هذا الشهر للاستثمار بمليار يورو في خلق قاعدة بيانات في اليونان، يضع اليونان ليس فقط في خارطة الدول التي تُولي اهتماما خاصا للتكنولوجيا الرقمية وإنما يضعها على قائمة الدول التي تشكّل مراكز جذب للاستثمارات الخارجية ويؤهلها لنمو متوقّع العام القادم.

يُسجّل لغرفتنا نشاطها البارز في فترة الستة أشهر الماضية والتي شملت عقد سبع لقاءات بالتواصل عن بعد للتعريف بمناخ العمل والاعمال في العالم العربي شملت 15 دولة عربية وأشترك بها من الجانب اليوناني أكثر من 400 شركة. والتحضيرات جارية لعقد الندوة السنوية الثانية "لقاء السفراء العرب" مع رؤساء وممثلو الشركات الأعضاء في الغرفة وذلك في 05 نوفمبر/تشرين الثاني 2020. في الوقت الذي نعدّ العدة لفعالية الغرفة الرئيسية السنوية "المنتدى الاقتصادي العربي-اليوناني التاسع" في 01-02 ديسمبر/ كانون الأول 2020، ونسعى إن سمحت الظروف بالترتيب لمشاركة محدودة من العالم العربي واليونان، والعمل قائم الآن على تنظيم هذه الفعالية بالتواصل عن بعد في الوقت الذي جاري التنظيم أيضا لعقد لقاءات العمل الثنائية تشمل مئات المشاركين من الجانبين العربي واليوناني وتغطي قطاعات العمل كافة. هذا وسوف تصلكم في القريب تفاصيل المنتدى هذا ولقاءاته الثنائية المتميزة.

نتطلع الى تفاعلكم ومشاركتكم، ونأمل ان يسجّل هذا الحدث منعطف جديد في عملنا يعزّز من التعاون العربي-اليوناني في كل المجالات.

والله من وراء القصد.

الحضور والمشاركة:

إن سمحت الظروف سيشارك في هذا الحدث كبار رجال الاعمال من العالم العربي بما فيهم رؤساء الاتحادات والغرف التجارية العربية، إلا ان الفعالية ستكون بالتواصل عن بعد بمشاركة رجال الاعمال من الجانبين العربي واليوناني ومن خلال هذا التواصل وضمن برنامج المنتدى التركيز على عقد لقاءات العمل الثنائية الافتراضية B2B لكل من يرغب من المشاركين من الطرفين.

لغتي المنتدى:

العربية واليونانية (ترجمة فورية)

البرنامج المبدئي:

الثلاثاء 01 ديسمبر/كانون الاول 2020

التسجيل وزيارة الاجنحة الافتراضية.	12:00
حفل الافتتاح.	12:30
<u>الجلسة الأولى:</u> التطورات في قطاع الملاحة والموانئ، الفرص الاستثمارية والإمكانات المستقبلية (تجربتي مصر واليونان).	13:00
تواصل بين المشاركين وزيارة الاجنحة الافتراضية.	14:00
<u>الجلسة الثانية:</u> تحديث البنية التحتية ومشاريع الاعداد مع التركيز على مشاريع إحياء الصناعات المتوسطة والصغيرة في العالم العربي.	14:15
تواصل بين المشاركين وزيارة الاجنحة الافتراضية.	15:15
<u>ورشة عمل خاصة:</u> الفرص الاستثمارية في سوق العقار اليوناني، التسهيلات والحوافز التي تقدمها الحكومة اليونانية للمستثمرين الأجانب في هذا القطاع.	15:30
انتهاء أعمال اليوم الأول للمنتدى.	16:30

الأربعاء 02 ديسمبر/كانون الاول 2020

التسجيل وزيارة الاجنحة الافتراضية.	12:00
<u>الجلسة الثالثة:</u> التجربة اليونانية في الصناعات الغذائية والدوائية وإمكانات نقل معرفتها وتقنياتها الى العالم العربي.	12:30
تواصل بين المشاركين وزيارة الاجنحة الافتراضية.	13:30
<u>الجلسة الرابعة:</u> تبادل الخبرات وآفاق التعاون في مجالات التكنولوجيا الرقمية وتقنية المعلومات.	13:45
تواصل بين المشاركين وزيارة الاجنحة الافتراضية.	14:45
<u>الجلسة الخامسة:</u> عرض لتجارب رواد الاعمال من الجانبين وتبادل الأفكار والخبرات.	15:00
التواصل بين المشاركين وعقد اللقاءات الثنائية الافتراضية B2B بين رجال الاعمال العرب ونظرائهم اليونانيين في جميع القطاعات.	16:00
انتهاء اعمال المنتدى التاسع.	19:00



9th ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي - اليوناني التاسع
9th ARAB-HELLENIC ECONOMIC FORUM
Athens, 1 & 2 December 2020



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

المنتدى الاقتصادي العربي اليوناني التاسع 01 و 02 ديسمبر/كانون الأول، 2020

تحت رعاية:



التصوّر العام:

ينعقد "المنتدى الاقتصادي العربي اليوناني التاسع" في أثينا، اليونان بتاريخ 01 و 02 ديسمبر/كانون الأول، 2020، في ظروف استثنائية نتيجة جائحة الكورونا Covid-19 والتي نتج عنها خسائر وأضرار على كثير من اقتصاديات وقطاعات العمل في معظم دول العالم. في ظل هذه الأوضاع نتطلع لعقد هذا الحدث، إن سمحت الظروف، بمشاركة محدودة من رجال الاعمال من الجانبين، وستكون هناك متابعة لجلساته ومداولاته عن بعد، وضمن برنامج المنتدى عقد لقاءات العمل الثنائية الافتراضية المكثفة بين المشاركين من اليونان والدول العربية تُعطي كافة قطاعات العمل.

تدخل الغرفة العربية اليونانية عقدها الخامس بسجلٍ تعتزّ به في مسيرتها وإنجازاتها وحضورها، ولعل إسهامات غرفتنا في زيادة التبادل التجاري بين اليونان والعالم العربي يدلّ على دورها المتنامي. كما ان فعالياتنا التي عقدناها أسهمت في التواصل بين الشركات المتوسطة والصغيرة من الجانبين، وأدت الى زيادة التدفقات الاستثمارية المتبادلة، خاصة اهتمام المستثمرين العرب في قطاع العقار باليونان. ان امتيازنا في تمثيل الاتحادات والغرف التجارية في كافة الدول العربية ذو بُعد استراتيجي يُسهم بشكل مباشر في جودة ما نقدمه من خدمات ومعلومات لفتح قنوات تواصل عمل مستمرة بين رجال الاعمال من الجانبين.

قد تختلف هذه الازمة عن الازمات السابقة، وبدرجة هذا الاختلاف فإنها تُتيح للمستثمرين ورجال الاعمال مزايا كثيرة في اقتناص الفرص الاستثمارية والتجارية، ولعل إحدى هذه المزايا التوجه في إعطاء أولوية في التجارة الإقليمية بين الدول، واليونان العالم العربي بتقاربهما الجغرافي عليهما ان يستفيدا من هذا التوجه في زيادة التبادل التجاري والاستثماري.

يتناول هذا المنتدى في جلساته ومداولاته قطاعات العمل التي تهتم الجانبين في مجالات الملاحة والموانئ وما يتفرع عن ذلك من صناعات وخدمات متعددة، كما يتطرق في تداوله الى قطاع الانشاءات ومواد البناء، التكنولوجيا الرقمية وتقنية المعلومات، الصناعات الدوائية والغذائية، كما يختص المنتدى جزءاً من برنامجه للتطرق الى تجارب رواد الاعمال من الجانبين اليوناني والعربي، وستعقد ورشة عمل خاصة لاستكشاف الفرص المتاحة في سوق العقار باليونان.

Excellence in Partnership



تقدم ENP خدمات ذات قيمة مضافة عالية من خلال الدعم القانوني البناء في المعاملات المعقدة، نظرًا للخبرة الطويلة والتدريب الممتاز والمهني لمحامينا.

لدينا خبرة طويلة في التمثيل القضائي وأمام المحاكم لعملائنا أمام جميع المحاكم المدنية المختصة في جميع الحالات والولايات القضائية. نقدم أيضا مجموعة واسعة من الخدمات الاستشارية فيما يتعلق بإبرام العقود التجارية.

نقدم الخدمات القانونية لعمليات الاندماج والاستحواذ على الشركات الخاصة، وإعادة هيكلة وتنظيم الشركات من أجل اندماجها وكذلك إجراءات الإعسار والتصفية.

نتعهد بتمثيل المستثمرين والشركات من جميع أنحاء العالم والعديد من الفروع الصناعية والتجارية، لتنظيم أنشطتهم في اليونان. تشمل خدماتنا:

- تأسيس الشركات (شركة عمومية محدودة، شركة ذات مسؤولية محدودة، الشراكات العامة، شركات رأس المال الخاص)
- دعم خدمات السكرتارية للشركات - كتابة وحفظ محاضر الاجتماعات العامة ومجالس الإدارة
- زيادة وتقليل وإعادة توزيع رأس المال.
- اتفاقيات حامل الأسهم خارج الشركات
- التمثيل القضائي وغير القضائي للشركات
- قضايا حوكمة الشركات ومسؤولية الشركات
- حل وتصفية الشركات
- حقوق ومسؤوليات الإدارة
- الامتثال للإطار القانوني والتنظيمي الحالي

بيانات المتصل

مكتب إيليني بابانيكولاو للمحاماة

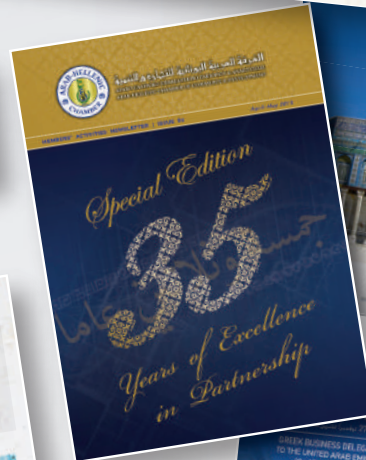
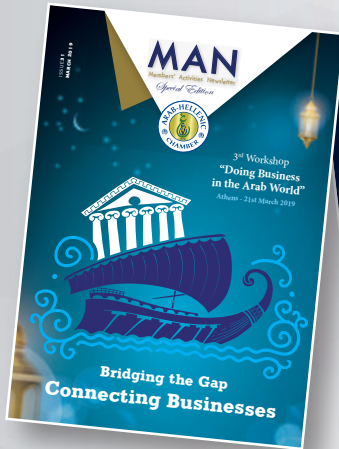
محامي

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