Morocco An Environment Pro-Business & Sustainable

st competitive country in North Africa

most attractive investment destination in Africa



The Embassy of the Kingdom of Morocco in Athens

Strategic location for invesment & trade

Morocco is strategically located at only 14Km from Europe, allowing delivery in 1 to 2 days. As the closest African country to the USA and Europe, Morocco is at the crossroads of the main international exchange routes.





Morocco is competitive

- ✓ Best cost offer based on competitive production and export costs:
 - 278 \$/month minimum wage
 156 \$/container cost to export, the most competitive in the region
- ✓ Privileged access to an international market of more than 1.5 billion consumers thanks to several FTAs
- \checkmark 43rd in the world competitiveness ranking
- ✓ Gateway to be part of Africa's fast growth potential

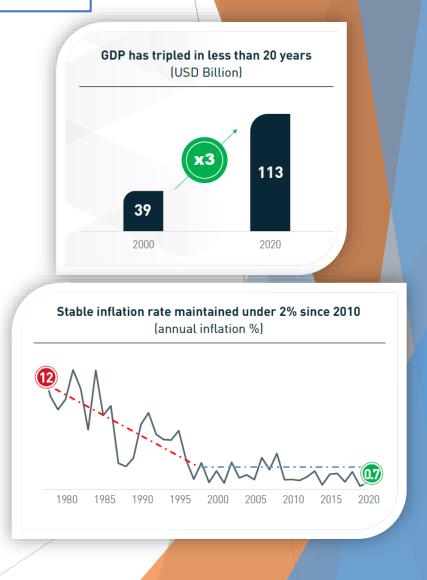




A stable country with a strong economy

Morocco is considered as a stable country both politically & economically thanks to a Royal vision of King Mohammed VI. Under his leadership:

- ✓ Morocco's GDP tripled in less than 20 years and it has achieved an average annual growth rate of 4% over the last decade.
- ✓ The household consumption witnessed an annual growth rate of 6% between 2014 and 2018 to reach 63.6 billion euros, while public investment increased by an average of 2% annually during the same period to reach 19.5 billion euros.
- ✓ Inflation in Morocco is kept under control at less than 1,3% despite fluctuations in oil and commodity prices.





World-class infrastructures

1ST IN NORTH AFRICA IN TERMS OF INFRASTRUCTURE & DIGITAL CONNECTIVITY



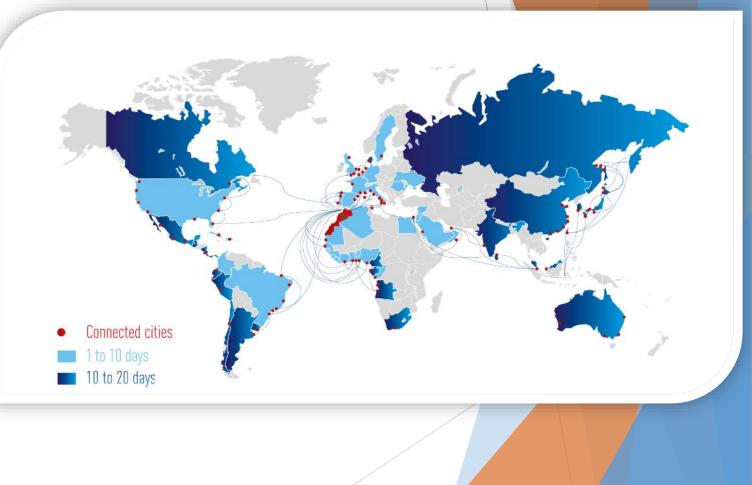
internet user (kbit/s) 80,7 64,4

2020 Global ICT Regulatory Outlook benchmark across 193 countries worldwide



Tanger-Med Port

- ✓ The port of Tanger Med is located on the Strait of Gibraltar and represents a logistics pole connected to more than 186 international ports, with a capacity to accommodate 9 million containers, 7 million passengers, 700.000 trucks and 1 million cars.
- ✓ Tanger-Med represents an industrial hub for more than 900 international companies active in various fields, including the automobile, aircraft, textile, logistics and services industries, with a turnover of more than 7.300 million euros.





Competitive Labour Force

- \checkmark A young and competitive workforce
- ✓ 39% of the population between 15 and 35 years old
- ✓ Ad hoc training centers jointly developed with investors
- ✓ 152.000 graduates per year
- ✓ A growing number of partnerships with leading international universities

COMPETITIVE LABOR FORCE MINIMUM WAGE (\$/ month) 1175 784 586 491 278 PORTUGAL SPAIN POLAND ROMANIA MOROCCO Source : Global Wage Report 2021/2020 / World Bank



The Industry a competitive asset

RICH AND DIVERSIFIED INDUSTRIES



AUTOMOTIVE 1ST EXPORTING SECTOR 60% LOCAL INTEGRATION RATE



AERONAUTICS +20% ANNUAL GROWTH + 140 AERONAUTICAL OPERATORS



TEXTILE





- ELECTRONICS
- MECHANICAL AND METALWORKING INDUSTRIES
- CHEMICAL INDUSTRY
- HEAVY TRUCKS
- PLASTIC PROCESSING
- LEATHER



AGRO-INDUSTRY



2100 COMPANIES 3.5 BN \$ EXPORT TURNOVER



OUTSOURCING

MOROCCO, A COMPETITIVE OUTSOURCING PLATFORM



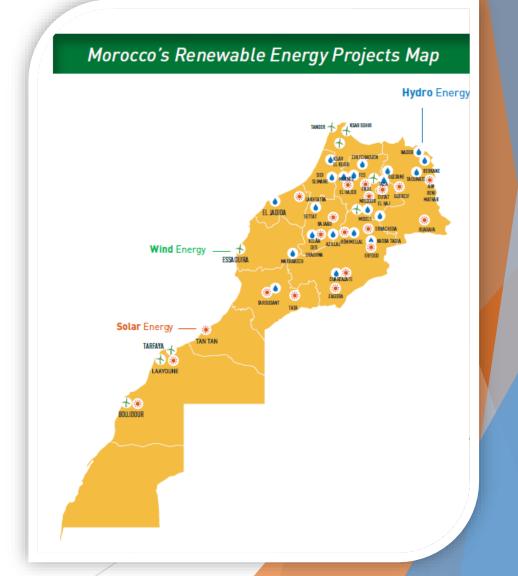
PHARMACEUTICAL

MOROCCO, AN AFRICAN PHARMACEUTICAL LABORATORY

1st most attractive country in North Africa by Renewable Energy

- ✓ Morocco has an important potential for renewable energies, namely solar, hydro, and wind power. The northwest African powerhouse aims to reach 52% renewables in its national energy matrix by 2030.
- The Kingdom aims to create an economic and industrial sector around green molecules, particularly hydrogen, ammonia, and methanol. The government envisages that green hydrogen production will add value to renewable electricity production, in particular its transformation into products with higher energy density. The demand potential in large economies and markets like Europe represents an opportunity to export green energy.





Availibility of Industrial Land

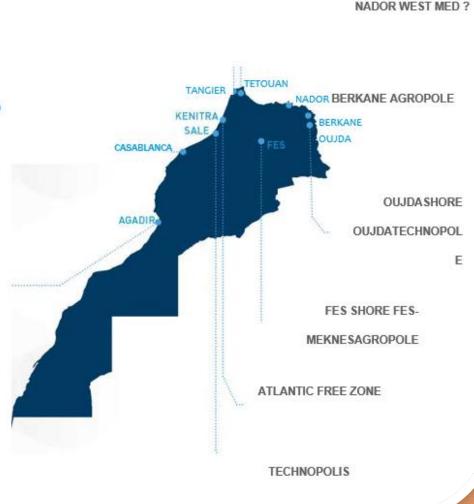
Modern Industrial Zones have been especially designed to host business. Several zones are directed to specefic industries, facilitating local integration.

9 TETOUAN SHORE

TANGIER FREE ZONE TANGIER AUTOMOTIVE CITY O TANGIER TECH

MIDPARC NOUACEURTECHNOPOL

AGADIR O HALIOPOLE CLUSTER





Interesting Incentives

Morocco is ranked 53rd in "Doing business" and has one of the highest investment rates in the world, representing 30% of the country's GDP while the world average is 20% thanks to many incentives:

- ✓ The total taxes paid by companies represents only 49.8% of their profits, this is the opposite of some countries where the total tax costs exceed 53% or more.
- ✓ More than 50 non double taxation and investment protection agreements.
- \checkmark No restriction on capital.
- ✓ Free repatriation of profits.
- ✓ A new investment charter (2022) offering
 - fiscal incentives
 - simplification of procedures (processing of requests relating to the investment project will not exceed 30 days)



direct subsidies of up to 30% of the total amount of the investment





MOROCCO

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