

ISSUE 51
MARCH 2023

MAN

Special Edition



4th Workshop "Doing Business in the Arab World"
ورشة العمل الرابعة "ثقافة العمل والاعمال في العالم العربي"
ATHENS, 15TH MARCH 2023



الغرفة العربية اليونانية للتجارة والتنمية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
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DESIGN & PRINTING:
GRAFIMA S.A.

Disclaimer: The MAN is a free and promotional service of the Arab-Hellenic Chamber of Commerce and Development to its members. The AHCCD is responsible neither for the content nor the pictures provided by the members. The order of appearance of the material, the design and the layout are solely decided by the Chamber and it does not seek any prior approval from any member.

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FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

Following the previous eventful year, we are pleased to now present you the first issue of our magazine MAN which is the first one for 2023. The response, affirming comments, positive reactions and constructive criticism received by officials, member companies and participants for our events related to diversity of participant and topics and their organization were very encouraging and we would like to thank all those who took the effort to write to us and to welcome them again to participate in them.

Greece and the Arab world are witnessing an unprecedented level of cooperation in many business domains and quite a few megaprojects. It is important to seize this business momentum so it drives your company's growth and pushes your businesses to new heights. We need to be more competitive and embrace new trends, and innovations and apply them in our businesses, a practice that we will apply to our events, too.

Today's issue of MAN of 15 March 2023 coincides with convening the 4th Workshop 'Doing Business in the Arab World'. By definition, we are targeting small and medium size Greek businesses in order to open avenues for expanding their businesses across the Arab world by providing them with first-hand information related to their sectors. They will have the opportunity to be introduced to 15 Arab markets, explore their import and export potential and the possibilities of establishing their businesses there. At the Workshop, we will be hosting accomplished Arab businessmen which will give this event another interesting dimension as the Greek participants will have the opportunity for a B2B meetings with their Arab counterparts, as well as for private meetings with commercial attachés and Greek and Arab business representative.

The third event that will follow on June 8th, will be the convening of the '1st Arab – Hellenic Maritime Conference', in Athens, Greece. Selecting maritime and port sectors along with their relevant industries and services is based on its significant and strategic importance for Greece and the Arab world. It is a domain with positive development in port industries and the field in which Greece keeps consistently the leading role.

At the same time, the Arab side is viewing this domain with growing interest and has in fact managed to expand its investments in ports, and advanced the industries and services that relate to this field. For a clearer picture of what to expect, you may go through the details of the conference as listed in below pages, bearing in mind the possible adjustments and changes to the draft program in the weeks ahead.

We will stay, as always, faithful to our commitment to providing quality events and services. We would like to mention here that we attribute the continuity of our work to the support of the chamber's member companies, to whom we would like to express our deepest and profound gratitude. We will stay connected with our members and non-members alike and would like to assure you that the chamber's door will always stay open to receive you in relation to any business inquiries.

We hope to see you at our next events in 2023.



4th Workshop “Doing Business in the Arab World”
ورشة العمل الرابعة "ثقافة العمل والاعمال في العالم العربي"
ATHENS, 15TH MARCH 2023

Building on the success of the three previous editions in March 2017, 2018 and 2019 respectively, and after an intermission due to the pandemic, the “Doing Business in the Arab World” Workshop is returning in its refurbished version. A favourite to the Greek Small and Medium Enterprises, this event is an informative, must-attend workshop for getting to know the Arab markets, the business environment and investment opportunities in the Arab world. In one single day, it provides the unique opportunity for Greek businessmen to have almost all Arab countries represented by the Greek Commercial Counsellors accredited in the Arab countries as well as the Arab Commercial Attaches (wherever applicable) to Greece.

As always, the workshop will explore the business environment and opportunities in the Arab world, relevant laws and procedures for establishing companies and joint ventures, as well as present the abundant investment opportunities in the region.

For the first time, the event will also include a special session on the cultural characteristics of the Arab world that one should take into consideration when marketing his/her business in the region.

The program will include extensive networking between the visiting Arab delegates with their Greek Counterparts in all sectors, as well as B2B meetings with the commercial attaches for the individuals who would like some more in-depth information on a certain market.

We, at the Arab-Hellenic Chamber, are convinced of the importance and value of the Workshop in question and we believe in its effectiveness for Greek businesses in the short and long-term future.

Thank you for joining us.



4th Workshop "Doing Business in the Arab World"
ورشة العمل الرابعة "ثقافة العمل والاعمال في العالم العربي"
ATHENS, 15TH MARCH 2023



Rashad Mabger
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General Counsellor for Trade and
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Fmr. ECA Office in Jeddah, Saudi
Arabia
Ministry of Foreign Affairs, Greece



Abdulla Al Teraiki
Third Secretary
Embassy of Qatar in Greece



Dimitrios Thomopoulos
Head of Economic and
Commercial Section
Embassy of Greece in the United
Arab Emirates

Keynote Speakers, Speakers & Moderators



Elias Nikolakopoulos
Honorary Consul of Greece in
Oman



Prokopis K. Theodoridis
Associate Professor
of Marketing
School of Social Sciences,
Hellenic Open University
Greece



Nicholas Vlahakis
Managing Director,
NEOKEM S.A.
& Vice-President, AHCCD,
Greece



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to Greece



Damianos Efthymiadis
Business Development Director
ARCHIRODON
& BD Member, AHCCD



Nedja Rouissi
Charge d'Affaires
Embassy of Tunisia in Athens



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Deputy Head of Mission
Embassy of Kuwait in Greece



Said Ali Al-Yahmadi
Minister Plenipotentiary
Deputy Head of Mission, Embassy
of Oman to Italy
with parallel accreditation to
Greece

*photos placement according to
4th Workshop program



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ARABO-ELΛHINIKO EPITMEAHTHPIO EMPORIOY & ANATYΞEDΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



4th Workshop "Doing Business in the Arab World"
ورشة العمل الرابعة "ثقافة العمل والاعمال في العالم العربي"
ATHENS, 15th MARCH 2023

Under the Auspices



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4th WORKSHOP "DOING BUSINESS IN THE ARAB WORLD"

Wednesday, 15 March 2023, at Divani Caravel Hotel

09:00-09:30 Registration

09:30-10:00 Opening Ceremony

Introduction: **Rashad Mabger**, Secretary General, Arab-Hellenic Chamber of Commerce & Development (AHCCD)

Welcome Addresses:

- **Harris Geronikolas**, President, AHCCD & President, City Unity College, Greece
- **Suheil H. Sabbagh**, President, Group HR, CCC & Vice President, AHCCD, Greece

Guest Speakers:

Ahed Sweidat, Dean, Council of Arab Ambassadors & Ambassador of Jordan, Greece

10:00 - 10:30 Cultural Characteristics and Marketing your Business in the Arab World

- **Elias Nikolakopoulos**, Honorary Consul of Greece in Oman
- **Prokopis K. Theodoridis**, Associate Professor of Marketing, School of Social Sciences, Hellenic Open University

Q & A session

10:30-12:30 Session 1: Presentation of North African Arab Countries' Markets

Part A' Moderator: **Nicholas Vlahakis**, Managing Director, NEOKEM S.A. & Vice-President, AHCCD

Speakers:

- **Mohemd El Bechir El Hadj**, First Counsellor, Embassy of Mauritania to Italy, with parallel accreditation to Greece
- **Atika Karom**, Deputy Head of Mission, Embassy of Morocco in Greece
- **Clio Topouzi**, Head of Office for Economic and Commercial Affairs, Embassy of Greece in Morocco
- **Omari Hichem**, First Secretary, Embassy of Algeria in Greece
- **Afroditi Iconomou**, Minister Counselor for Economic & Commercial Affairs, Head of Office for Economic and Commercial Affairs, Embassy of Greece in Algeria

Part B' Moderator: **Damianos Efthymiadis**, Business Development Director, ARCHIRODON & BD Member, AHCCD

Speakers:

- **Nadia Rouissi**, Charge d'Affaires a.i., Embassy of Tunisia in Athens
- **Stamatios Zachariadis**, Head of Office for Economic and Commercial Affairs, Embassy of Greece in Tunisia
- **Tarek Ali Al-Mabrouk Ben Ibrahim**, Political Counsellor, Embassy of Libya in Greece
- **Noha Kamal Ahmed**, Head of Commercial Office, Embassy of Egypt in Greece
- **Periklis Davanelos**, Head of Economic and Commercial Section, Embassy of Greece in Cairo, Egypt

12:30 – 13:00 Coffee and Networking Break

13:00 – 13:45 2nd Session: Presentation of North Mashreq Countries' Markets

Moderator: **Raed Bassatne**, Business Development Manager, BB Energy Management S.A., & BD Member, AHCCD, Greece

Speakers:

- **Yussef Dorkhom**, Charge d' Affaires, Embassy of Palestine in Greece
- **Roua Shurbaji**, Deputy Head of Mission, Embassy of Syria in Greece
- **Issa Hijazin**, Deputy Head of Mission, Embassy of Jordan in Greece
- **Auday Asaad Al-Saoudi**, Deputy Head of Mission, Embassy of Iraq in Greece



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



4th Workshop "Doing Business in the Arab World"
ورشة العمل الرابعة "ثقافة العمل والأعمال في العالم العربي"
ATHENS, 15th MARCH 2023

13:45 - 15:15 3rd Session: Presentation of Gulf Countries' Markets

Moderator: **Rashad Mabger**, Secretary General, AHCCD

Speakers:

- **Refai Almutairi**, Deputy Head of Mission, Embassy of Kuwait in Greece
- **Abdulaziz Algaith**, Commercial Attache, Embassy of Saudi Arabia in Greece
- **Alex Ikonomou**, General Counsellor for Trade and Economic Affairs, Fmr. ECA Office in Jeddah, Saudi Arabia, Ministry of Foreign Affairs, Greece
- **Abdulla Al Teraiki**, Third Secretary, Embassy of Qatar in Greece
- **Dimitrios Thomopoulos**, Head, Economic & Commercial Affairs Office in Dubai, Embassy of Greece in the United Arab Emirates
- **Said bin Ali bin Mubarak Al-Yahmadi**, Minister Plenipotentiary, Deputy Chief of Mission, Embassy of Oman to Italy with parallel accreditation to Greece*
- **Elias Nikolakopoulos**, Honorary Consul of Greece in Oman

15:15 - 16:00 Light lunch & Networking

16:00 – 18:00 B2B Meetings & Networking with the Speakers and the visiting Arab businessmen

18:00 End of 4th Workshop

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- Forums, Conferences
- Workshops and Roundtables
- B2B Meetings (live and virtual)
- Business Delegations to the Arab world
- Exhibitions

INFORMATION

 Our Chamber publishes:


- ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
- ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
- ~ Directories of its Members in Greece and the Arab world

 Our Chamber also provides:

- ~ Information on Companies in the Arab World upon request of its members
- ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
- ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
- ~ Translation from/to Greek, Arabic and English and vice versa
- ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

 Exposure

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

 For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr

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COMING EVENTS



1^ο Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο
المؤتمر البحري العربي - اليوناني الأول
1st Arab – Hellenic Maritime Conference
Athens, 8 June 2023



General Outlook:

The Arab-Hellenic Chamber is convening the 1st Arab-Hellenic Maritime Conference on 8th June 2023 in Athens. This Conference aims at exploring partnerships between Greek businessmen and their Arab counterparts in maritime, port, and relevant industries and services. It will further allow the two sides to open channels of communication, exchange their expertise, and investment opportunities in industrial zones, port development, dry dock for maintenance and shipbuilding, adding to that activating passenger ships and yachting for the Arab world and Greece and, most importantly, enhancing regional trade as a result of the high cost of energy and consumer goods, due to geopolitical conflicts.

Maritime transport accounts for 80% of world trade by volume and Greece plays a leading role in this domain, which results in Greece's advanced fleet and modern port infrastructure. On the other hand, many Arab countries are asserting themselves in this strategic domain, especially in port development. This Conference will look into all the relevant issues and the challenges facing the Maritime Industry in general, high-energy prices, and environmental impact as a result of carbon uses and it will shed light on the recent technological developments in this industry.

Date: Thursday, 8th June 2023

Venue: 5-star Hotel of Athens

Languages: Greek and Arabic (simultaneous interpretation)

Participation:

All Arab-Hellenic Chamber's events enjoy a wide and diversified audience from Greece and the Arab world and we look forward in this event to the participation of maritime and port and related industries, CEO's and/or representatives from both sides, energy experts and specialists in recent maritime technological advancement, as well as those in charge of free and industrial zones and experts on the sector of logistics.

Sectors and Focal Points:

- Challenges facing the maritime industry, environmental impact, high energy prices, alternative green energy, and geopolitical crises
- Greece's leading role in the international maritime and port industries and exploration of means of cooperation
- Activation of passenger ships and facilitating the exchange of touristic flows
- Investment opportunities in shipyards, building, and maintenance of vessels
- Investment in free industrial zones



1^ο Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο
المؤتمر البحري العربي - اليوناني الأول
1st Arab – Hellenic Maritime Conference
Athens, 8 June 2023



Speakers:

CEO's, businessmen and specialists in the Maritime and Port Industries, experts in energy and technology relevant to these sectors and officials from both sides.

Tentative Program:

Thursday, 8 June 2023

- 09:00 – 09:30** Registration and Networking of participants
- 09:30 – 10:00** Opening Ceremony
- 10:00 – 11:00** First Session: Challenges facing the maritime and ports industry and related sectors, environmental pollution, reducing carbon footprint, finding clean and sustainable energy alternatives, and geopolitical crises.
- 11:00 – 12:00** Second Session: Greece's leading role in the maritime and port industries, exchanging of experiences, and exploration of potential business partnerships with the Arab side
- 12:00 – 12:30** Coffee and Networking Break
- 12:30 – 13:30** Third Session: Looking into the possibility of activating passenger ships' transportation to encourage tourism exchange
- 13:30 – 14:30** Fourth Session: Potential of cooperation and investment in the shipyards industry for shipbuilding and maintenance
- 14:30 – 15:00** Light Lunch and Networking
- 15:00 – 16:00** Fifth Session: Presentation of the positive strides in the port industry in some of the Arab countries and the facilitations, incentives, and investment opportunities in the Free and Industrial Zones
- 16:00 – 17:00** Sixth Session: The importance of regional trade as an alternative and a solution to the geopolitical crises we are facing with the increase in energy and food prices, while addressing the facilitation of logistics handling between various ports in Greece and the Arab world
- 17:00 – 19:00** B2B Meetings and closed-door networking sessions by sector
- 19:00** End of 1st Arab-Hellenic Maritime Conference

Pita-Cutting & Networking Event 2023

On 1 February 2023, the Arab-Hellenic Chamber celebrated with its members and friends, at the Divani Caravel hotel, the arrival of the New Year with the traditional annual ceremony of Pita-Cutting.

The event was an occasion for its members to get together, exchange views and touch upon some issues with regard to our Chamber's 2023 events. The Chamber's Secretary General, Mr. Rashad Mabger made the opening of the event which was followed by the welcome speech of its President, Mr. Harris Geronikolas.

One of the keynote speakers, H.E. Dr. Saad Alammar, Ambassador of the Kingdom of Saudi Arabia, praised in his speech the level of excellence that the relations between his country and Greece managed to reach, pointing out the unlimited business opportunities for both countries and inviting the Greek business community to further explore the opportunities opened up by the 2030 Vision Plan of his country that has so far, made a great stride forward in its objectives. The second keynote speaker, Dr. Haris Lambropoulos, President of the Hellenic Bank for Development and Investments and Board Member of the Arab-Hellenic Chamber, commended in his speech the spirit of coordination and cooperation between Greece, the Kingdom of Saudi Arabia and the United Arab Emirates, and elaborated on the healthy state of the Greek economy and its potential to grow and attract further FDI to the country. H.E. Simos Kedikoglou, Deputy Minister at the Ministry of Rural Development & Food, expressed in his speech his pleasure for being at such a gathering and spoke highly of the relations between Greece and the Arab world.

We were honored to have at our festive event the attendance of H.E. Waleed Al-Emadi, Ambassador of Qatar, Youssef Dorkhom, Charge d'Affaires of the Embassy of Palestine, Ghady El Khoury, Charge d'Affaires of the Embassy of Lebanon, and Olympia Anastasopoulou, Secretary General for Tourism Policy and Development and many other distinguished guests.



The party continued as our guests took part in a lucky draw with great prizes offered by the member companies (see their logos appear below). This exciting event with warm atmosphere and appetizing refreshments was a great occasion for all of us to get together, chat and exchange views.

We would like to seize this opportunity to express our special thanks to the member companies that offered gifts for this event and to assure all our members that we are fully committed to serving them to the best of our abilities.

We hereby invite all our members to join us in all our events that we will announce gradually, in due course!



OUR CHAMBER'S NEWS



THE ESTEEMED MEMBER COMPANIES WHO OFFERED GIFTS WERE THE FOLLOWING:

FREZYDERM

CITY

ANEMOLIA
MOUNTAIN RESORT
DOMOTEL
ARACHOVA



HOTEL
GRANDE BRETAGNE
ATHENS

GREKA ICONS

PIATHI
90
XPORIA

thinkgreen
NATURAL GOODS

HELLENICA S.A.

adelco

mastihashop

NEF-NEF HOMEWARE

DIVANI
COLLECTION
HOTELS

green
cola

HAITOGLIOU BROS S.A.
PACKAGED FOODS

managi
Produced Locally • Sold Globally

elbisco

MEGA
DISPOSABLES S.A.

MAKBEA

KOUZOUPIS
ATHENS
Creators of Exclusive Jewellery
Established 1947
the style keeps on

KONVA

mideast
Travel Worldwide

evi migiaki
helios resort wear

Attiki

HELIOS
PASTA INDUSTRY

PAPADOPOULOS
A wonderful world of taste since 1922

alfa
AND SO FORTH

provil
Taste & Flavour

SEPTONA

LAPIN HOUSE

Attending the Economist World Ahead Gala Dinner 2023



On January 27th, the Secretary General of the Arab-Hellenic Chamber, Rashad Mabger, attended The World Ahead Gala Dinner 2023 organized by The Economist, at the Athenaeum Intercontinental Hotel. The prestigious event, attended by high-level personalities from around the world, included important speeches by high-profile public figures who addressed the exclusive audience with intelligence, clarity and verve on forthcoming world challenges and opportunities. The audience also participated in a predictions-inspired table quiz, an exemplar of The Economist's forward-thinking and entertaining events.

The Arab-Hellenic Chamber would like to seize this opportunity to thank Hazlis & Rivas company for the wonderful organization and for the invitation extended to our Management. We wish you every success in your future endeavours.



Lunch at the Kuwaiti Ambassador's Residence

On February 2nd H.E. Mansour Saad Alolaimi, Ambassador of the State of Kuwait to Athens, hosted a lavish lunch at his residence, in honour of his colleagues Arab Ambassadors and Charges d'Affaires accredited to Greece. The lunch was attended by Tawfic Khoury, Samer Khoury, George Hallaq, Rashad Mabger and other dignitaries.

It was a warm and cozy get-together for the esteemed diplomats and high-ranking business personalities, which allowed for a good exchange of views and flow of dialogue among the attendees. The tasty meal and hot tea were shared among pleasantries and amusing remarks.

The Arab-Hellenic Chamber would like to seize this opportunity to wish our dear friend Ambassador Mansour a fruitful and pleasant stay in Greece and assure him of our highest commitment to work closely with him to enhance the existing friendly relations between Kuwait and Greece.



The esteemed attendees

(from left) Rashad Mabger, Secretary General, AHCCD, H.E. Waleed bin Mohammed Al-Emadi, Ambassador of the State of Qatar, and the host of the lunch, H.E. Mansour Saad Alolaimi, Ambassador of the State of Kuwait





**Panhellenic
Exporters
Association**

Participation at the Panhellenic Exporters' Association Conference

On March 1st, the Secretary General of the Arab-Hellenic Chamber, Rashad Mabger, participated as a speaker in the Panhellenic Exporters' Association annual Forum on "Redesigning the Map of Greek Exports, the Target Countries of Greek Exporters" at Electra Metropolis Hotel of Athens.

In her opening speech, the President of the Association, Mrs Christina Sakellaridis, noted that "Everything shows that we are headed with mathematical precision towards another historical record of extroversion" adding that "much will depend on geopolitical developments."

Mrs Sakellaridis underlined that extroversion has become a national priority and estimated that Greek exports could reach 70 billion euros in 2023. She also emphasized the need to utilize the funds of the Recovery and Resilience Facility (part of the Greek National Recovery and Resilience Plan) to reduce the trade deficit, to upgrade production infrastructure, to expand into new markets and to explore opportunities in the existing markets where exporters are active.

The Minister of Development and Investments, Adonis Georgiadis, underlined that in 2009-2010 the total volume of exports in terms of GDP was below 10%, while today it is above 23%, a fact that demonstrates the Greek economy's strength and resilience.

Numerous important personalities of the most important economic and credit organizations took the floor each emphasizing, in their turn, the optimistic scenarios of the Greek economy, each in their domain of expertise.

A section was dedicated to the importance of trade (and the overall boost of) relations between Greece and the Arab world, with the participation of the Ambassador of Saudi Arabia Dr. Saad Alammam, the Ambassador



of the United Arab Emirates, Sulaiman Almazroui as speakers. The Secretary General of the Arab-Hellenic Chamber of Commerce and Development, Rashad Mabger, joined the panel, providing an overview of the enhanced strategic relations between Greece and all Arab countries, and an optimistic view of their shared future.

The Arab-Hellenic Chamber would like to seize this opportunity to thank Mrs Sakellaridis for her kind invitation and wish her the best of success in her important work.



The Arab-Hellenic Chamber grants its Auspices to the Greek Exports Forum & Awards 2023



For the 11th consecutive year, the Union of Diplomatic Officers for Economic & Commercial Affairs of the Ministry of Foreign Affairs in cooperation with ethosEVENTS, the financial and business portal banks.com.gr, and the financial and investment journal HRIMA are organizing the Greek Exports Forum, which will once again this year be held in parallel with the Greek Exports Awards 2023. **Like every year, the Arab-Hellenic Chamber is proud to grant its auspices to this important event.**

All businesses with a strong vision and business operations that extend beyond Greece's borders can submit their nominations for the Greek Exports Awards 2023 by 24 March 2023, selecting the category that best reflects their work and activities.

The Award Ceremony for the Greek Exports Awards 2023 will be held physical, and digital through LiveOn, the integrated platform for Digital Communication and Events, and its innovative 3D exposition and conference center LiveOn Expo Complex.

The organizers have ensured that potential exporters/participants can hold B2B meetings on 24th April 2023 (as per latest information) with representatives of sponsors, Offices for Economic and Commercial Affairs of the Ministry of Foreign Affairs and Bilateral Chambers. **The Arab-Hellenic Chamber will also participate in this action.**

For more information, please visit: <https://ethosevents.eu/en/event/greek-exports-forum-amp-awards-2023-en/>

NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

ABLCC Economic and Trade Mission to the Kingdom of Saudi Arabia



From 4 to 9 March, the Wallonia Export & Investment Agency, in collaboration with the Arab-Belgian-Luxembourg Chamber of Commerce (ABLCC) and the Luxembourg Chamber of Commerce (CCLUX), will accompany a large delegation of more than 120 people to Saudi Arabia for an economic mission in this promising market. 40 interested Walloon companies will be present as part of a delegation that will total more than 70. The main sectors represented by the participants are Environment and Energy, Construction and Infrastructure, Sports and Entertainment, and Health and Life Sciences.

Apart from the B2B meetings and networking, the participating companies will travel to Al-Ula, an archeological treasure of the Saudi Kingdom, in the framework of the country's efforts to boost incoming tourism.

We, as Arab-Hellenic Chamber, would like to congratulate our sister-chamber and its Secretary General, Mr. Qaisar Hijazin, for a job well done.



Welcoming the New Ambassadors of Egypt and Kuwait



(from left) H.E. Ahed Sweidat, the Dean of the Council of Arab Ambassadors and the Ambassador of the Hashemite Kingdom of Jordan to Greece, with H.E. Omar Youssef, Ambassador of the Arab Republic of Egypt to Greece, H.E. and Mansour Al-Olaimy, Ambassador of the State of Kuwait to Greece and H.E. Mahieddine Djeflal, Ambassador of the People's Democratic Republic of Algeria

On 19 January 2023, in a warm and pleasant atmosphere of a Kolonaki restaurant, H.E. Ahed Sweidat, the Dean of the Council of Arab Ambassadors and the Ambassador of the Hashemite Kingdom of Jordan to Greece, held a welcoming lunch to honor Their Excellencies Omar Youssef, Ambassador of the Arab Republic of Egypt to Greece, and Mansour Al-Olaimy, Ambassador of the State of Kuwait to Greece. The lunch was attended by a number of Ambassadors, Chargés d'Affaires and the Secretary General of the Arab-Hellenic Chamber, Rashad Mabger.

During the enjoyable social gathering, Ambassador Ahed, on behalf of the Arab Ambassadors, delivered a short speech, welcoming his two new colleagues and wishing them a pleasant and fruitful stay in Greece. In return, Ambassador Omar thanked the Dean and the rest of the attendees for this warm welcome and expressed his wish to stay connected and to meet at similar events more

frequently. Ambassador Mansour also thanked the Dean and expressed his pleasure at being in Greece, among such friendly group of Arab Ambassadors, adding that he was looking forward to meeting them soon and exchanging views on various issues.

The Arab-Hellenic Chamber would also like to welcome Ambassadors Omar Youssef and Mansour Al-Olaimy and assure them of our best intentions for productive cooperation in all business domains for enhancing the existing friendly relation between Greece and Egypt and Greece and Kuwait.



(from left) Issa Alhijazin, Deputy Head of Mission at the Embassy of Jordan, Ali Abu Elgasim Omar Dais, Charge d'Affaires at the Embassy of the Sudan, H.E. Waleed Bin Mohammed Al-Emadi, Ambassador of the State of Qatar and H.E. Saad Alammar, Ambassador of the Kingdom of Saudi Arabia to Greece



All the diners with Rashad Mabger at the head of the table

NEWS FROM THE ARAB EMBASSIES



Kuwait's Celebrations



Ambassador Alolaimi with staff members of Kuwait Embassy and their spouses

On 23 February 2023, in a warm and festive atmosphere of the elegant Grande Bretagne Hotel, the Ambassador of the State of Kuwait, Mr. Mansour Alolaimi and his spouse, Mrs. Kholoud Ahmed, held a reception to mark the 62nd Anniversary of Kuwait's Independence and 32nd Anniversary of its Liberation.

Among many distinguished guests, businessmen and dignitaries of the evening was H.E. Costas Fragoyiannis, Deputy Minister for Economic Diplomacy and Openness, as well as many Arab Ambassadors accredited to Greece.

In his opening speech, His Excellency Ambassador Alolaimi thanked all the guests for joining the Embassy in celebrating these two important milestones. His Excellency also praised the friendly relations that Kuwait and Greece have been enjoying, wishing to uphold the spirit of mutual respect in order to elevate the bilateral relations to new heights.

We, at the Arab-Hellenic Chamber, would like to extend sincere congratulations to His Excellency and the people of Kuwait, wishing them progress and prosperity.



His Excellency with Mr. Costas Fragoyiannis, Deputy Minister for Economic Diplomacy and Openness

NEWS FROM THE ARAB EMBASSIES



His Excellency delivering his keynote address



His Excellency with Arab and the British Ambassadors and Mr. Rashad Mabger





Algerian International Fair of Tourism and Travel (SITEV-2023)

The 22nd International Fair of Tourism and Travel (SITEV-2023) will be convened in Algiers from 7th to 10th September 2023.

This event will bring together tourism industries and travel professionals as well as Algerian and foreign stakeholders from the public and private sectors, with the aim to present their offers in terms of promoting tourism and their brands, as well as many services.

For more information, you can contact the Embassy of Algeria in Athens.

FIA
June 19-24, June 2023



54th Algiers International Fair

Under the high patronage of the President of the People's Democratic Republic of Algeria, H.E. Mr. Abdelmadjid Tebboune, the 54th Algiers International Fair will be held at the Exhibition Center of Algiers, from 19th to 24th June 2023.

This event is for more than five decades, the major annual economic event in Algeria and one of the most important in Africa. Considered as a space for exchange of partnership opportunities, FIA takes place within a context favourable to entrepreneurship, in the light of the approval of the new investment law in Algeria and the comparative advantages offered by the Algerian economy.

For more information, interested parties can visit the website of the Algerian Fairs and Exportation Company (SAFEX): www.safex.dz

Source: Esteemed Embassy of Algeria in Athens



From 23-26 May 2023, the General Company for Exhibitions and Commercial Services of Iraq is organizing the 13th Iraq International Building, Construction and Machinery Exhibition at Erbil International Fair Ground, Erbil-Iraq.

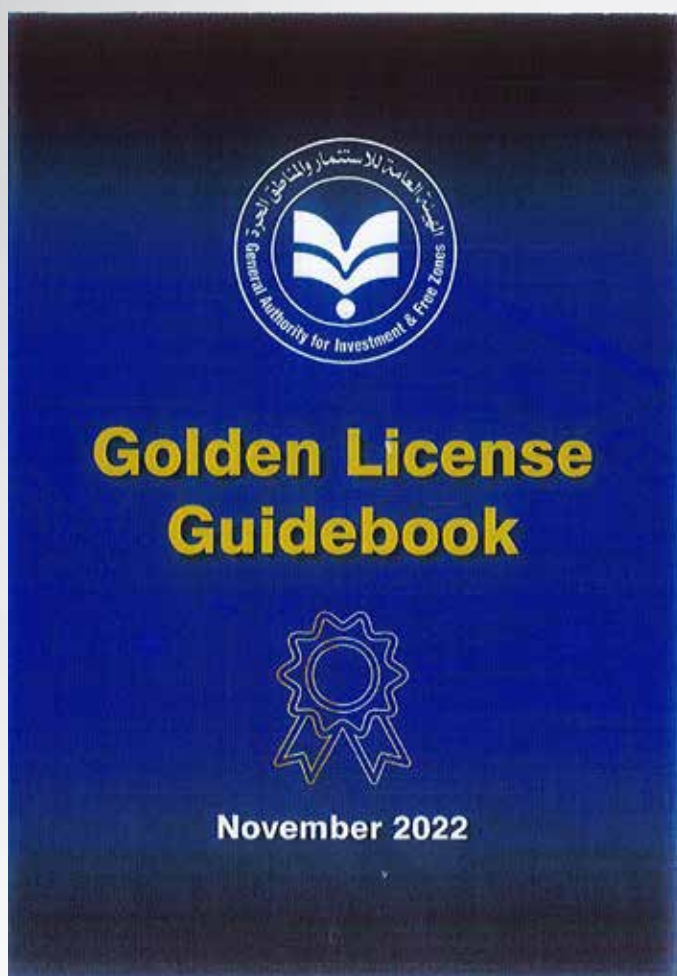
For more information, please visit the website: www.erbilfair.com

Or contact the organizers at info@erbilfair.com / exhibit@erbilfair.com or by telephone: +9647511000100.

Source: Esteemed Embassy of Iraq in Athens



Egypt Golden License Investment



We would like to inform you that, within the framework of Egypt's efforts aiming at facilitating all procedures related to regulating the business environment, improving the investment climate and encouraging local and foreign investments to implement new projects that

contribute to achieving economic development, a new mechanism has been approved in light of the provisions of Investment Law of the Arab Republic of Egypt No. 72 for the year 2017, to issue a new mechanism of single approval for the establishment, operation and management of projects, under the name "The Golden License".

The main features and details of the above-mentioned mechanism, as follows:

1- The Golden License means obtaining a single approval for all investment steps, starting from land allotment and reaching to the operation and management of the project. This is mainly for national projects and those projects of strategic importance to the country, or which are generally compatible with Egypt's development plan. The license is granted to companies by a decision of the Council of Ministers, and it aims to accelerate the commencement of production and investment activities without waiting for approvals from several entities, such as the case with traditional licenses.

2- The mechanism of the Golden License identified several criteria for considering the project as strategic, in which its issuance of the License requires the availability of two or more of said criteria, including;

a) Exporting a part of at least half of the project's production abroad, or relying in the project's financing on foreign exchange/currency transferred from abroad through an Egyptian bank.



b) That the project aims to reduce imports, localize the industry and deepen the local component, or is located in one of the areas that are most in need of development

c) That the project contributes to the transfer of modern technology, or provides strategic commodities, or is labor-intensive, or contributes to reducing harmful emissions.

3- Partnership projects between public and private sectors in areas of public utilities, infrastructure, new and renewable energy, transportation, ports, communications and information technology, are eligible to benefit from the "Golden License". Egypt has identified three areas in which projects have priority in obtaining the License, which are green hydrogen, electric cars industry, and seawater desalination projects.

4- In light of Egypt's interest in attracting investments in the manufacturing sector, there are many projects that can obtain the "Golden License" in this field, which includes: Industries feeding new and renewable energy projects, the automobile industry and its feeding industries, wood, chemical, pharmaceutical, food, engineering, mineral and mining industries, including electronic devices, machinery, equipment, electric motors, solar cells, electronic chips, and semiconductors.

5- Companies applying for the "Golden License" must be a shareholding company or a limited liability company established at a later date to the current investment law. The capital of said companies shall not be less than 20% of the investment costs of the project. Said companies should also adhere to providing documents guaranteeing the provision of the financial solvency to implement the project, as well as an initial feasibility study prepared by one of the reputable expert houses, and a timetable for the project's implementation.

The "General Authority for Investment & Free Zones" has issued a guide (please see attached) that includes all information about the fields and the activities for which the "Golden License" is granted, and the incentives that may be granted to companies applying for obtaining said License, as well as the procedures and documents required from companies to obtain the "Golden License".

**Interested parties can contact
goldenlicense@gafinet.org.eg
for any further assistance.**

*Source: Esteemed Embassy of Egypt in Athens,
Commercial Office*

NEWS FROM THE ARAB WORLD



25 - 28 APR 2023, 12 TO 7 PM | BEIRUT - LEBANON



27th HORECA Exhibition in Lebanon



The 27th HORECA, the annual business meeting for the foodservice and hospitality industries in Lebanon and the MENA region is taking place from 25 to 28 April 2023 at the Seaside Arena in Beirut, Lebanon, under the theme “INSPIRE – EXPLORE – CONNECT.”

Bringing together international chefs and experts, mixologists, restaurateurs, producers, distributors and industry

leaders, over 12,000 trade visitors attend the annual event, which provides a vital gateway for industry leaders to network and do business.

From expert-led sessions that delve deep into industry challenges and opportunities to leading products and solutions, HORECA LEBANON promises to deliver valuable insight to help you navigate today’s new business realities.

A buyers program mission might be organized by the Association of Lebanese Industrialists to encourage and invite buyers to attend the trade fair and connect with the local market.

*For more information, please visit
www.horecashow.com*

*Source: Esteemed Embassy of Lebanon
in Athens*





Excellence in Partnership

NEW MEMBERS

Special Edition

1. GRECA HOMES
2. IMAR ENGINEERING
3. GALENICA
4. WE ARCHITECTURAL TANK
5. SYRIAN SOFT DRINKS SALES
& DISTRIBUTION COMPANY
6. ALHABBAL
7. FARANTOURIS INSURANCE &
FINANCIAL ADVISORS
8. HED ENGINEERING

NEW MEMBERS



www.arabhellenicchamber.gr



CONTACT DETAILS:

GRECA HOMES

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Greca Homes is a one stop shop Real Estate company offering a complete line of services to investors looking to buy real estate and do business in Greece.

We take care of the property search, buying process, legal and technical procedures and Golden Visa services.

Greca Homes is also investing in the Greek Real Estate Market. We own properties and land around Greece. Our clients can become our partners. Invest with us today in upcoming projects with exit plans under 1.5 years. More details upon request.

A message from the founder:

My name is Ahmed Abbassi, I'm the founder and Ceo of Greca Homes real estate company working with investors from all around the world. We have presence in Athens, Cairo and Dubai.

I'm an expat in Athens, Greece who is passionate about Real Estate. Identifying and exploring opportunities in this beautiful country and having the pleasure to deal with and serve people with different backgrounds and nationalities from around the world.

Huge believer of Greece and its massive potential in many fields specifically Real Estate and Tourism.

Pleasure to connect with you and serve your interests in one of the most beautiful countries in the world!





إعمار للاستشارات الهندسية
Imar Engineering Consultants

CONTACT DETAILS

IMAR, ENGINEERING CONSULTANTS

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President

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IMAR, Engineering Consultants is a Saudi company specialized in engineering design, planning, project management, and supervision. The company relies on its team's wide experience in urban development and engineering consultancy, using top-notch technologies and tools.

The company was founded in Riyadh in 1993 by a team of experts with clear objectives and vision. Since then, IMAR has achieved many prominent achievements, including the ISO certificate, and executed numerous projects in the Kingdom and the Middle East.

Backed by its philosophy of integrating art, environment, and engineering, the company is still showing notable commitment and proficiency.

The team of IMAR integrates the deep experiences of its experts with the creativity and energy of the young minds, which makes it the fuel that moves the company towards more success.



CONTACT DETAILS:

GALENICA

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54625, Thessaloniki

A: Manufacturing Facilities

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Glyfa Drosias, Chalkis - GR

b) 4-6 Asklipiou Str., Kryoneri, 14568, GR

Galenica is one of the largest Greek pharmaceutical companies which promotes research and serves health with consistency and scientific responsibility, by developing high-quality and innovative pharmaceutical products.

Founded in 1974 by the pharmacists Denis Varelas and Basile Tamvacas, it became very soon one of the most dynamic companies in the sector with impressive rates of growth and development.

It is the first Greek company that focused on the acquisition of know how and marketing of ethical products, through the cooperation with well established foreign research based pharmaceutical companies. It is also focused on the development of its own proprietary original pharmaceutical products, which are already exported successfully in Balkan countries.

Galenica holds for a series of years a leading position in the Greek market, thanks to the wide variety of its selected products, which cover the majority of therapeutic areas.

In the context of its business development and sales growth, Galenica has entered in the exports business aiming to register its portfolio and develop partnerships in Balkans and later in Europe, Middle East, Africa, Asia, CIS and USA.

With a dedicated and experienced exports department in constant search of new markets and successful international partnerships we continue to expand our global activities.





CONTACT DETAILS

WE ARCHITECTURAL TANK ARCHITECTURE & DESIGN

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WE Architectural Tank is a newly established architectural office whose co-founders combine their 9-year working experience and their passion for architecture.

WE Architectural Tank's philosophy gives vital key role to final architectural quality, client's customization and final satisfaction.

Its main operations mainly focus on luxury residential (apartments & villas), hospitality (hotels and resorts) projects, interior yacht design and large-scale landscape development projects. Moreover, the office is able to overtake the whole project management operations of renovation and construction.

Having participated in more than 500 design and development projects, office's quality and architectural result are the focal points of all its procedures and efforts.

In addition to the above, the architectural design places particular emphasis on human psychology and behavior. The key role to succeed that is to be oriented towards areas' and spaces' functionality, quality of materials and offering sensory and emotional atmospheres, from which the final receiver is derived.

Nowadays, with the advance of the technology, WE Architectural Tank is highly motivated to open its horizons and create architectural masterpieces in the Arab World, having absolute respect to local culture and civilization.



NEW MEMBERS



www.arabhellenicchamber.gr

CONTACT DETAILS:

SYRIAN SOFT DRINKS SALES AND DISTRIBUTION COMPANY LTD

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the executive assistant manager

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Hafez.hamoie@cci.com.sy

Syrian Soft Drink Sales and Distribution Company is a limited Liability Company established and registered in the Commercial Register of Damascus countryside under number /7529/ dated 22/6/2006.

The Company was established by the degree from the Minister of Economics and Trade number /1315/ dated 30/5/2006, based on commercial law No. 149 dated 1949.

The Company engages in various commercial activities, including importing, exporting, trading in non-alcoholic beverages such Coca Cola – Fanta and Sprite and their supplements, and everything related to them in terms of packaging material and raw material that goes into manufacture.

The company conducts its operations in accordance with a distribution agreement made and entered into with effect from 1/6/2006 between SSDSD Company and Coca-Cola Company.





CONTACT DETAILS

ALHABBAL

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معمل ٢٢٢٣٧١٦

مركز توزيع ٢٢٤١٥٧٩

محل فرع اول ٢٢٢٨٣٢٩

محل فرع ثاني ٢٢٣١٥٠١

محل فرع ثالث ٢٢٣٦٤٧٤

The history of **ALHABBAL** company goes back to the 1981's. It started from family business in Damascus City.

Our company introduce variety of food products such as (cheeses, dairy, oil, olives, deli meats) and many kinds of local products to satisfy local market. In addition to all kinds of frozen food (vegetables and fruits), fresh and frozen fish.

Over the years, we have produced an extensive range of products to meet the growing consumer demand in the dairy, cheeses and deli meat sectors.

Our company closely follows global trends in line with its spectrum of products to maintain its leading market position. We have in Damascus City six retail and wholesale centers which can serve many kinds of Restaurants, shopping malls and Hotels.

We distribute our products in Damascus City and its countryside, in addition to the rest of Syrian Province's.

Also, we import some products such as (butter, deli meat, fish and European cheeses) to satisfy all kinds of tastes.



FARANTOURIS

Insurance & financial advisors

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Farantouris Insurance & Financial Advisors is an advisory company with a primary goal of assisting clients in protecting themselves, their families, and their assets in unforeseen circumstances. With over 34 years of experience in the insurance industry, Farantouris has established itself as a trusted and reliable source for insurance solutions in Greece.

As an independent company, Farantouris has partnered with 26 of the leading insurance companies such as Generali, Eurolife, Interamerican, Ergo, NN, Allianz and more to provide its clients with a wide range of options to choose from. This allows them to offer competitive rates while ensuring that clients receive the best possible coverage for their needs.

Farantouris has earned a reputation for providing excellent customer service and going above and beyond to help its clients. Their team of experienced insurance professionals is dedicated to understanding the unique needs of each client and offering personalized solutions to meet those needs.

In addition to insurance services, Farantouris also offers financial advisory services to help clients make informed decisions about their finances and investments. Their team of financial experts provides guidance on wealth management, retirement planning, and other financial matters.

Overall, Farantouris is committed to helping clients protect their future and achieve their financial goals with personalized insurance and financial solutions.





NEW MEMBERS

www.arabhellenicchamber.gr



HED ENGINEERING

HATZIS ENGINEERING DESIGN

Ground Support Equipment & Tooling

CONTACT DETAILS

HED ENGINEERING

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HED ENGINEERING is a pioneering, technologically advanced, Mechanical Engineering Company that invents, designs, manufactures and maintains innovative, Tailor-Made Mechanical Ground Support Equipment for diversified business sectors.

HED is a Greek, privately owned company by **Christos Chatzis**, an expert mechanical engineer, who has the expertise to turn any idea or need into an absolute effective engineering equipment.

Today, **HED** has a specialized and competent Engineering Team working under certified European standards, incorporating cutting edge technologies and practices enabling **HED** to deliver unique, absolutely tailor-made equipment that fulfil any idea.

HED is specialized in the industry of CAPITAL GOODS. **HED's** mechanical ground support equipment are assets used in a business production process to create products or provide services. These "assets" are important because, without them, businesses wouldn't be able to function properly.





Excellence in Partnership

MEMBERS' NEWS

Special Edition

1. DIVANI CARAVEL HOTEL
2. KOUZOUPIS JEWELLERY
3. STIRIXIS GROUP
4. MARINAIR
5. REMAX PI



MEMBERS' NEWS

www.arabhellenicchamber.gr

New year, New you

This year is the perfect opportunity to start something new. SPARK your best self with a mix of therapies at the world-class Divani Apollon SPA & Thalasso Center, the only Thalassotherapy retreat in Athens and one of the most awarded and contemporary wellness centers in Europe! The perfect place to pamper, de-stress and rejuvenate this year!

To discover this month's featured treatment, visit <https://divaniapollonhotel.com/spa/>

Explore your "NEW YOU" now!




**DIVANI
COLLECTION
HOTELS**

CONTACT DETAILS

DIVANI CARAVEL HOTEL

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W: www.divanicaravelhotel.com

Instagram profile: [divanicollection](#)

Facebook profile : [divanicollection](#)

Mystic Star Collection

Our company proudly presents our newly launched collection

Discover the **Mystic Star Collection**

A modern and superb new collection which will excite your esteemed clients and will also differentiate you from your competitors



“A stunning collection of jewels with rare and carefully selected precious stones cherished for their unique beauty are the ultimate way to mark unique moments and create sparkling memories.”

Kouzoupis Jewellery S.A was founded in 1947 and is the leading Greek designer and manufacturer in the field of top quality, handmade, gold 18K jewellery with precious stones.

Our company uses the various Greek historical periods as a point of reference and inspiration for the firm's jewellery. All our 63 collections are handmade creations by highly experienced, skilled, talented and dedicated craftsmen in the field of top-quality jewellery. The Greek jewellery is not only esthetically unique and beautiful, but carries also a 6000 years manufacturing tradition. Our objective is to expand our export activities by offering top quality handmade creations, long lasting style, unique design, timeless elegance, prompt delivery and very competitive prices.

CONTACT DETAILS

KOUZOUPIS JEWELLERY S.A.

A: 2, Parnassou Street 105 61 Athens Greece

T: +30 210 3228018 **E:** info@kouzoupis.gr

W: www.kouzoupis.gr

GREECE - USA - GERMANY - SWITZERLAND -
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One more STIRIXIS Group project – the innovative workplace of TUV AUSTRIA HELLAS – has been awarded with a five-star award, the highest honor, in the category of ‘Best Office Interior’ by the International Property Awards!

The International Property Awards are the most prestigious award ceremony in all sectors of Property and Real Estate. With over 100 judges, including Lord Caithness, Lord Waverley, and Lord Best, they celebrate the highest levels of achievement by companies in 45 different categories.

“At STIRIXIS Group, we create True Prosperity for our clients. Every project is strategically designed to create an environment that supports our client’s business goals and ensures their growth”, commented STIRIXIS Group’s President and CEO, Alexander Athanassoulas. “For this reason”, he continued, “this is an important recognition for our company, for the people that contributed to the project, but for Greece as well”.

TUV AUSTRIA HELLAS’ brand-new workplace mirrors their values and showcases their identity, through a design that encourages the collaboration between teams, strengthens TUV’s company culture, and ensures the productivity and wellbeing of their people. The workplace is designed with different ‘zones’ (meeting, social, focus, workstations) that meet any need and collectively create an environment where the company and its people can thrive. Rich in natural light, with bold colors and elements that match the identity of our client, the new workplace seamlessly communicates a visionary company with a strong position in the market.

“Yet another time, the two teams demonstrated creativity and innovation and I want to dedicate this award to them. I would like to take this opportunity to thank TUV AUSTRIA Hellas’ Managing Director, Ioannis Kallias, for his continued trust in us, but also for our shared vision to create projects that stand the test of time and truly bring sustainable prosperity. We are very proud that STIRIXIS Group is ahead of trends and offers real value to its customers worldwide”, commented Mr. Athanassoulas.



STIRIXISGROUP 
True Prosperity.

CONTACT DETAILS

STIRIXIS GROUP

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We have international exclusive partnerships and we have activated the international network of RE/MAX around the world. We are also Golden Visa Experts promoting real estate to foreign buyers who are interested in acquiring Greek properties for European VISA purposes.

RE/MAX Properties Investment reached first place in RE/MAX Greece Network and was distinguished for the third time by the most important European Organization European Properties Awards and was awarded for the second year in a row as the Best Single Real Estate in Greece for 2021-2022.





1^o Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο
المؤتمر البحري العربي - اليوناني الأول
1st Arab - Hellenic Maritime Conference
Athens, 8 June 2023



"Sea of Opportunities"

التصور العام:

تنظم الغرفة العربية اليونانية " المؤتمر البحري العربي - اليوناني الأول " بتاريخ **08 يونيو/ حزيران 2023** في أثينا - اليونان، نسعى في هذا الجمع فتح قنوات التواصل بين رجال الأعمال والمختصين فيما يتصل بمجالات الملاحة البحرية والموانئ وما يتفرع عن ذلك من صناعات وخدمات كثيرة، ونهدف من خلال اللقاءات بين الجانبين العربي واليوناني تبادل الخبرات ، استكشاف فرص الإستثمار في المناطق الصناعية، تطوير الموانئ وتفعيل حركة سفن الركاب، كما ينظر المؤتمر في تداعيات ارتفاع أسعار الطاقة والمواد الغذائية واختناقات سلاسل التوريد وارتفاع تكاليفها والبدائل المتاحة جراء هذه الأزمات نحو تعزيز التجارة الإقليمية بين الجانبين على ضوء امتيازهما في القرب الجغرافي.

تستحوذ حركة النقل بالبواخر 80% من حجم التجارة العالمية، وتعد اليونان من الدول الرائدة في هذا المجال وتحرص دوماً على تأكيد مكانتها وتطوير اسطولها البحري وتحديث موانئها، وفي المقابل فإن الكثير من الدول العربية تولي هذا القطاع وصناعاته الإستراتيجية أهمية كبيرة، بما فيها تحديث وتطوير الموانئ وكل ما يتصل بذلك من خدمات لتسهيل حركة التبادل التجاري.

يتناول لقاء العمل هذا إلى جانب تبادل الخبرات والفرص الإستثمارية المشتركة، النظر في التحديات التي تواجه الملاحة البحرية سواء تعلق الأمر بارتفاع أسعار الطاقة أو التلوث البيئي نتيجة استخدام الكربون، كما يعرض عن جوانب التقنية والتطور التكنولوجي الذي طرأ على هذه الصناعات.

الموعد: يوم الخميس **08 يونيو/ حزيران 2023**

المكان: فندق خمس نجوم في أثينا *

لغتي المؤتمر: اليونانية والعربية (ترجمة فورية)

الحضور والمشاركة:

تمتاز فعاليات الغرفة العربية اليونانية بحضور متميز وموسع من رجال الأعمال من العالم العربي واليونان، ونتطلع في هذه الفعالية إلى مشاركة رؤساء وممثلو الشركات الملاحية، القائمون والمختصون في الموانئ وخبراء الطاقة البديلة والمعينين في تكنولوجيا هذه الصناعات ومجالاتها.

المحاور والقطاعات:

- التحديات التي تواجه هذه الصناعات، الآثار البيئية، أسعار الطاقة، إيجاد بدائل نظيفة، الأزمات والتحديات الجيوسياسية، البدائل والحلول.
- دور اليونان الرائد في الملاحة البحرية وتبادل الخبرات واستكشاف سبل التعاون.
- تفعيل قطاع نقل سفن الركاب وتسهيلات التبادل السياحي.
- فرص الإستثمار والشراكة في تحديث أو بناء أحواض جديدة للسفن وصيانتها.
- الحوافز والتسهيلات للإستثمار في المناطق الحرة الصناعية.

المتحدثون:

يقدم لجلسات هذا اللقاء المختصين في الصناعات البحرية والموانئ وخبراء الطاقة والتكنولوجيا وملاك الشركات البحرية وأولئك الذين تتصل أعمالهم في مجالات هذه الصناعة. كما يقدم لهذا اللقاء في حفل افتتاحه الرسميون من الجانبين العربي واليوناني.

البرنامج المبدئيالخميس 08 يولي و/ حزيران 2023

التسجيل والتواصل بين المشاركين	09:00 - 09:30
حفل الافتتاح	09:30 - 10:00
<u>الجلسة الأولى:</u> التحديات التي تواجه صناعة الملاحة والموانئ، الآثار البيئية السلبية، التخلص أو تقليل استخدامات الكربون، إيجاد بدائل طاقة نظيفة والنظر في الأزمات الجيوسياسية التي تؤثر على هذه المجالات.	10:00 - 11:00
<u>الجلسة الثانية:</u> عرض عن ريادة اليونان في مجال الملاحة البحرية والإستفادة من هذا الدور وتبادل الخبرات، والنظر في تعزيز التعاون بين الجانبين.	11:00 - 12:00
قهوة وتواصل بين المشاركين	12:00 - 12:30
<u>الجلسة الثالثة:</u> استكشاف سبل العمل المشترك في تفعيل قطاع نقل سفن الركاب لتسهيل وتشجيع التبادل السياحي.	12:30 - 13:30
<u>الجلسة الرابعة:</u> أهمية الشراكة والإستثمار في تطوير وتفعيل صناعة أحواض بناء السفن وصيانتها في اليونان والعالم العربي.	13:30 - 14:30
غذاء خفيف وتواصل بين المشاركين	14:30 - 15:00
<u>الجلسة الخامسة:</u> عرض عن تطور قطاع الموانئ في بعض الدولة العربية التسهيلات اللوجستية وفرص الإستثمار في المناطق الحرة والصناعية في العالم العربي.	15:00 - 16:00
<u>الجلسة السادسة:</u> أزمة في سلاسل التوريد وارتفاع أسعار الطاقة والمواد الغذائية وأهمية تفعيل التجارة الإقليمية بين اليونان والعالم العربي.	16:00 - 17:00
لقاءات العمل الثنائية B2B ، وجلسات عمل متخصصة حسب المجالات التي يتناولها هذا المؤتمر.	17:00 - 19:00
حفل كوكتيل وتواصل بين المشاركين.	19:00 - 20:30
انتهاء أعمال المؤتمر	20:30



رشاد مبجر
الأمين العام

الدور مستمر

منذ تأسيسها لأكثر من 4 عقود وتزايد، تؤدي **الغرفة العربية اليونانية** دوراً متميزاً في توطيد التعاون بين اليونان والعالم العربي في قطاعات ومجالات العمل كافة، وتشهد هذه العلاقة في الفترة الأخيرة تطوراً ملحوظاً وتنسيقاً على مستوى كبير، سواء تعلق الأمر بزيادة ميزان التبادل التجاري والاستثمارات المتبادلة، أو التنسيق على مستوى عالي لمشاريع كبيرة واستراتيجية خاصة بين اليونان ومصر والمملكة العربية السعودية ودولة الإمارات. فيما يتعلق بدورنا، فإننا لا نعد هذا الدور احتكاراً، هناك غرف تجارية ومؤسسات لها اسهاماتها في تطوير العلاقات بين اليونان والعالم العربي، ومع ذلك، يجدر القول ان امتيازنا في تمثيل كافة الاتحادات والغرف التجارية العربية يعطي لهذا الدور فعاليته وتميزه وفي ذلك تأكيد لمكانة الغرفة العربية اليونانية.

نود أن نتطرق في هذه الكلمة الى ورشة العمل الرابعة **"لقاء العمل والاعمال في العالم العربي"**، الذي يتزامن انعقاده مع اصدار هذا العدد من مجلة الغرفة MAN في 15 مارس 2023. هذا اللقاء موجه في الأساس الى الشركات اليونانية بهدف التعريف كما هو مفهوم من عنوانه بمناخ العمل والفرص المتوفرة في قطاعات ومجالات كثيرة في العالم العربي، وكما سيرى القارئ في الصفحات المقبلة لهذا العدد فإن هذه المشاركة تغطي 15 دولة عربية، يُقدم لهذه الفعالية المستشارون والملحقون التجاريون في بعض سفارات اليونان في العالم العربي ونظرائهم من ممثلي السفارات العربية المعتمدة في اليونان، مع تقديم خاص عن تقاليد الأعمال والتسويق في العالم العربي. يشمل برنامج الورشة أيضاً لقاءات العمل الثنائية مع رجال الأعمال العرب المشاركين ولقاءات أخرى مع ممثلي السفارات العربية واليونانية.

ضمن مسار تجديدنا لمواضيع ومحاور منتدياتنا ومؤتمراتنا، فإن الفعالية القادمة تدخل ضمن هذا التصنيف ولهذا سنعد **"المؤتمر البحري العربي - اليوناني الأول"** في 8 يونيو 2023 في أثينا، اليونان. وارتأينا أن نبدأ بهذا القطاع وما يتصل به من صناعات وخدمات لأهميته سواء من الناحية الاستراتيجية لكثير من الدول أو من حيث مساهمته في الناتج القومي لليونان وللبعض الدول العربية. يغطي هذا المؤتمر محاور ومواضيع متعددة. يتولى التقديم لهذه المواضيع المختصين وكبار رجال الأعمال التي تتصل بمجالات عملهم في مواضيع هذا اللقاء الكبير. نحاول من جانبنا تسهيل فتح قنوات للحوار بين الجانبين واستكشاف فرص الاستثمار والمشاركة فيما يتصل به من مجالات، خاصة الاستثمار في احواض بناء وصيانة السفن وسفن الركاب، والفرص الاستثمارية في المناطق الحرة الصناعية، مع الترويج للتبادل التجاري الإقليمي نتيجة الأزمات الجيوسياسية في ارتفاع أسعار الطاقة والمواد الغذائية وارتفاع أسعار سلاسل التوريد. سوف نحرص على مشاركة الهيئات المهنية المختصة بهذا القطاع ومجالاته من العالم العربي واليونان. نكتفي بهذا السرد المختصر وسيكون لنا لقاء اخر في الأسابيع القادمة لموافاتكم بتفاصيل أخرى عن فعاليات جديدة.

ننتهز مناسبة حلول شهر رمضان المبارك، لنتوجه اليكم جميعا بأطيب التهاني بقدم هذا الشهر الكريم، وكل عام وأنتم بخير.



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظراتهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحه وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحبة وفي أكثر من مجال، ويتفرد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قرأها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

للمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

www.arabhellenicchamber.gr

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في
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Athens, 8 June 2023