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MAN

Special Edition



“Sea of Opportunities”



1^o Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο
المؤتمر البحري العربي - اليوناني الأول
1st Arab – Hellenic Maritime Conference
Athens, 5 - 6 July 2023



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
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Harris Geronikolas
President

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Secretary General

EDITOR:
Katerina Michail
Research & Publications Officer

PROMOTION & SPECIAL INSERTIONS:
Maria A. Vestarkis
Head of Public Relations & Events Section

LEGAL ADVISOR:
Kothris & Associates

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GRAFIMA S.A.

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180-182, Kifisias Avenue,
154 51 N. Psychico, Athens-Greece
Tel.: +30 210 6711 210,
+30 210 67 26 882, +30 210 67 73 428
Fax.: +30 210 67 46 577
E-mail: chamber@arabgreekchamber.gr
Website: www.arabhellenicchamber.gr

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FOREWORD



Harris Geronikolas
President



Rashad Mabger
Secretary General

Dear Reader,

The big winner in the last elections in Greece, ND Party, has now formed a government that is fully focused on measures to consolidate Greece's economic recovery, promises a 3% annual growth, vows to cut taxes and curb unemployment. This positive climate, with Greece slowly becoming one of the best performing economies in the eurozone, gives sense of continuity on the path of development and promises potential for further growth in flow of investments to Greece, in establishing businesses and in increasing exports to the world markets.

Our Chamber's attention is now on the **"1st Arab-Hellenic Maritime Conference"** to be held on 5-6 July at the Athenaeum Intercontinental Hotel of Athens. The expectations for its output in terms of opening new channels of communication and enhancing the existing business partnerships between Greece and the Arab world are encouraging and hopeful. This High-Level participation Conference caught the interest of 85 Arab companies from 16 Arab countries, most of which are in maritime business - shipping and ports sector. We have also attracted a good number of Greek speakers from well-known maritime companies operating in Greece, as well as participation of Greek executives and high-level personnel from reputable Greek Companies. This first Arab-Hellenic Maritime Conference will be the beginning of a series of biannual conferences in this particular domain, the dynamics of which will serve as a build-up for the next one in July 2025.

In our main event of the year, the **12th Arab-Hellenic Economic Forum**, which we have successfully established as an annual flagship event of the Chamber that attracts large, diversified, and high-caliber participation from across the Arab world, we will ensure to shift our focus to newly added sectors for exploration and potential cooperation. The entrepreneurs from Greece and the Arab world attending this forum, will have the chance to explore sectors like -energy, food processing industry and pharmaceuticals.

We would like to conclude with a note of appreciation to Arab Federations, Chambers of Commerce, and our distinguished member companies in Greece and the Arab world as their continuous support makes us feel very privileged. With a lot of work, we have managed to maintain a steady line of progress, as far as our events is concerned and we continue to be committed to providing a high-quality service to members and non-members alike.

We invite all the Greek small and medium sized companies to let us assist them in exploring the Arab markets and enhance their presence therein.

Wish you all enjoyable summer and looking forward to connecting with you all in September.



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المؤتمر البحري العربي - اليوناني الأول
1st Arab – Hellenic Maritime Conference
Athens, 5 - 6 July 2023



Rashad Mabger
Secretary General
Arab-Hellenic Chamber
(AHCCD), Greece



Harris Geronikolas
Chairman of the Board of
Directors Arab-Hellenic
Chamber (AHCCD), Greece



Suheil Hassib Sabbagh
President, Group HR, CCC
& Chairman, Hassib Sabbagh
Foundation & Vice President,
AHCCD, Greece



Prof. Dr. Khaled Hanafy
Secretary General
Union of Arab Chambers,
Lebanon & Board Member,
Arab-Hellenic Chamber



Ahed Sweidat
Dean of the Council of Arab
Ambassadors
& Ambassador of
Jordan to Greece



Mohamed Abdellahi Yaha
Owner and CEO
Maurilog
Mauritania



Nektarios Mitsokapas
Marine and Infrastructure
Director
Archirodon NV, Greece



Mohamed Najib Berriche
Chartering & Operations
Manager
Africa Marine Company (AMC),
Tunisia



Admiral Ossama Rabiee
Chairman & Managing Director
Suez Canal Authority, Egypt



**Eng. Mohamed Sherine
El Naggat**
Group Chairman
A. K. Naggat & Co.
Egypt



**Leonidas Dimitriadis-
Evgenidis**
IMO Goodwill Maritime
Ambassador in Greece



Osamah Khalil Al Kubaisi
Chairman & Founder
Sea Sands Shipping Company
& Board Member & Partner in
many companies, Iraq



Captain Moh'd Eldalabieh
General Secretary
Jordan Shipping Association
Jordan



Omar Abdel Karim Itani
President Director General
Port of Beirut
Lebanon



Dr. Eng. Salman Ahmad Raya
President
Syrian Chamber of Shipping



Aisha Moubarek Al-Ajami
Supervisor of Economic
Plans and Studies, General
Secretariat of the Supreme
Council for Planning and
Development, Kuwait



Rayan Al Bakri
President Advisor
Saudi Ports Authority- MAWANI
Saudi Arabia



Prof. Michael Fan
Chief Technical & Innovation
Officer Tsakos Energy
Navigation (TEN) Ltd
Greece



Prof. Dr. Orestis Schinas
Permanent Representative to the
IMO-Union of Comoros
& Associate Professor
University of the Aegean, Greece



Khamis Juma Buamim
Chairman, Dubai Council for
Marine & Maritime Industries
(DCMMIemirates)
& Founder & Chairman,
KBI-uae, UAE



**Capt. Basam
Soleiman Alsandi**
CEO, Yemen Red Sea
Ports Corporation
Yemen



Nicholas G. Gerassimou
Lawyer LL.M (Soton) and
Vice President of the Hellenic
Association of Maritime Law,
Greece

Sea of Opportunities



Ali Hamie
Minister of Public Works
& Transport & Professor &
Researcher, Lebanon



Dr. Gehan Saleh
Senior Economics Advisor to
the Prime Minister of Egypt,
Egypt



Vasiliki (Vicky) Loizou
Secretary General for International
Economic Affairs
& Chairperson of the Board
«Enterprise Greece», Greece



Christos Vardikos
Attorney at Law and
Consul a.h. for the
Commonwealth of Dominica
in the Hellenic Republic



Adra Benboudiaf
Secretary of Foreign Affairs,
Economic and Commercial
Attaché, Algerian Embassy,
Greece



Anastasios Vourgas
CEO, Antipollution Egypt
V Group
Greece



Dr. Ramadan M. Mgherbi
Shipowner & Executive
Manager
Gulf International Company
Limited, Libya



Nicolas A. Vernicos
Shipowner, President, International
Chamber of Commerce
& Board of Directors, Hellenic
Chamber of Shipping, Greece



Dr. Ibrahim Taher Arebi
General Manager
Manarat Almadina
Shipping Co.
Libya



Dr. Saleh Jallad
Publisher of Middle East
Economic Survey (MEES)
& Board Member of AHCCD,
Greece



Beisan AlSharif
ProjectSea Co-founder
Jordan



Dimitris K. Alexopoulos
Business Partnerships
Manager
Enaleia, Greece



George Laios
Deputy CEO, Intermodal
Shipbrokers Co,
Greece



Eng. Sulaiman M. Ababtain
SVP & CEO, Sofon Holding
Saudi Aramco,
Saudi Arabia



Panagiotis Tsonis
Deputy CEO,
Piraeus Port Authority S.A.
Greece



**Dr. Evangelos
Kyriazopoulos**
Secretary General
Ministry of Shipping &
Islands Policy, Greece



Bader Saif Al-Ofi
Economic Advisor
Oman Chamber of
Commerce & Industry
Oman



Dr. Sotirios Theofanis
Executive Director,
MARLOGMIND PC,
& Professor of Practice, CITY
College University of York
Europe Campus, Thessaloniki,
Greece



Antonis Stelliatis
President, Hellenic
Professional Yacht
Owners Association,
Greece



Ismail Warsame
Senior Risk Analyst
Port of Portland, USA,
Somalia



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Photos appearance according to event's program



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ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT



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Athens, 5 - 6 July 2023

Program

Wednesday, 5 July 2023

09:30 Registration and Networking

10:00 Opening Ceremony

Introduction:

Rashad Mabger, Secretary General, Arab-Hellenic Chamber of Commerce & Development (AHCCD), Greece

Welcome Addresses:

Harris Geronikolas, Chairman of the Board, AHCCD and CEO, City Unity College, Greece

Suheil Hassib Sabbagh, Chairman, Hassib Sabbagh Foundation, President, Group HR, CCC, Vice President, AHCCD, Greece

Guests of Honor:

Prof. Dr. Khaled Hanafy, Secretary General, Union of Arab Chambers, Lebanon & Board Member, AHCCD, Greece

Ahed Sweidat, Dean of the Council of Arab Ambassadors & Ambassador of Jordan to Greece, Greece

Prof. Dr. Ali Hamie, Minister of Public Works & Transport and Professor & Researcher, Lebanon

Kostas Skrekas, Minister of Development, Greece*

Special Introductions:

Dr. Gehan Saleh, Senior Economic Advisor to the Prime Minister of Egypt, Egypt

Vasiliki (Vicky) Loizou, Secretary General for International Economic Affairs and Chairperson of the Board "Enterprise Greece", Greece

11:15 First Session: North African Arab Countries and Greece

Part A: Algeria, Mauritania, Tunisia and Greece

Exploring the opportunities for cooperation with North African Arab countries in the fields of ports and maritime infrastructure.

Moderator: Christos Vardikos, Attorney at Law and the Consul a.h. for the Commonwealth of Dominica in the Hellenic Republic, Greece

Speakers:

Adra Benboudiaf, Secretary of Foreign Affairs, Economic and Commercial Attaché, Algerian Embassy, Greece

Mohamed Abdellahi Yaha, Owner & CEO, Maurilog, Mauritania

Nektarios Mitsokapas, Marine and Infrastructure Director, Archirodon NV, Greece

Mohamed Najib Berriche, Chartering & Operations Manager, Africa Marine Company (AMC), Tunisia

12:15 Networking Break

12:45 Part B: Egypt, Libya, and Greece

The relations between the three neighbouring countries of this marine triangle in South-East Med offer ample opportunities to further enhance their cooperation and investment in the areas of maritime, port, and related industries.

Moderator: Prof. Dr. Khaled Hanafy, Secretary General, Union of Arab Chambers, Lebanon & Board Member, AHCCD, Greece

Keynote Speaker:

Admiral Ossama Rabiee, Chairman & Managing Director, Suez Canal Authority, Egypt

Speakers:

Eng. Mohamed Sherine El Naggat, Group Chairman, A. K. Naggat & Co., Egypt

Anastasios Vourgas, CEO of Antipollution Egypt, V Group, Greece

Dr. Ramadan M. Mgherbi, Shipowner & Executive Manager, Gulf International Company Limited, Libya

Nicolas A. Vernicos, Shipowner, President of the International Chamber of Commerce (ICC), Member of the Board of Directors (BOD) of Hellenic Chamber of Shipping, Greece

Dr. Ibrahim Taher Arebi, General Manager, Manarat Almadina Shipping Co., Libya

14:15 Finger food and Networking

15:00 Second Session: North Mashriq Arab Countries (Iraq, Jordan, Lebanon, Syria) and Greece

This session will tackle the possibility of transferring technology and know-how in all maritime diverse business activities to the Mashriq countries and the potential of joint partnerships with Greece to boost prosperity for all.

Moderator: Dr. Saleh Jallad, Publisher of Middle East Economic Survey (MEES) & Board Member of AHCCD, Greece

Speakers:

Leonidas Dimitriadis-Evgenidis, IMO Goodwill Maritime Ambassador in Greece

Osamah Khalil Al Kubaisi, Chairman & Founder, Sea Sands Shipping Company and Board Member & Partner in many companies, Iraq

Captain Moh'd Eldalabieh, General Secretary, Jordan Shipping Association, Jordan

Omar Abdel Karim Itani, President Director General, Port of Beirut, Lebanon

Dr. Eng. Salman Ahmad Raya, President, Syrian Chamber of Shipping

Special presentations will be delivered by entrepreneurs and their initiative and role in clean seas.

Beisan AlSharif, ProjectSea, Co-founder, Jordan

Dimitris K. Alexopoulos, Business Partnerships Manager, Enaleia, Greece

16:15 Networking and closed-door business meetings and discussions between interested parties and professionals, each in their sectors.

Thursday, 6 July 2023

09:45 Registration and Networking

10:15 Introduction by Rashad Mabger, Secretary General, Arab-Hellenic Chamber

10:30 Third Session: GCC Countries and Greece

The GCC Countries' national economic visions provide enormous business and investment opportunities for Greece in port, maritime projects, and relevant domains.

Part A: Kuwait, Qatar, Saudi Arabia, and Greece

Moderator: George Laios, Deputy CEO, Intermodal Shipbrokers Co, Greece

Keynote Speakers:

Eng. Sulaiman M. Ababtain, SVP & CEO, Sofon Holding, Saudi Arabia

Deputy CEO, Piraeus Port Authority S.A., Greece

Speakers:

Aisha Moubarek Al-Ajami, Supervisor of Economic Plans and Studies, General Secretariat of the Supreme Council for Planning and Development, Kuwait

Rayan Al Bakri, President Advisor, Saudi Ports Authority- MAWANI, Saudi Arabia

Prof. Michael Fan, Chief Technical & Innovation Officer, Tsakos Energy Navigation (TEN) Ltd, Greece

12:00 Networking Break

12:30 Part B: UAE, Oman and Greece

Moderator: Prof. Dr. Orestis Schinas, Permanent Representative to the IMO-Union of Comoros and Associate Professor, University of the Aegean, Greece

Keynote Speakers:

Khamis Juma Buamim, Chairman, Dubai Council for Marine & Maritime Industries (DCMMIemirates) and Founder & Chairman, KBI-uae, UAE

Dr. Evangelos Kyriazopoulos, Secretary General, Ministry of Shipping & Islands Policy, Greece

Speakers:

Bader Saif Al-Ofi, Economic Advisor, Oman Chamber of Commerce & Industry, Oman

Dr. Sotirios Theofanis, Executive Director, MARLOGMIND PC, Thessaloniki and Professor of Practice, CITY College, University of York Europe Campus, Greece

Antonis Stelliatis, President, Hellenic Professional Yacht Owners Association, Greece

14:00 Fourth Session: Comoros, Somalia, Yemen, and Greece

This session explores for the potential of cooperation between the three Arab countries and Greece in maritime and relevant business activities and the possibility of transfer of technology and know-how to these countries.

Moderator:

Rashad Mabger, Secretary General, Arab-Hellenic Chamber, Greece

Speakers:

Prof. Dr. Orestis Schinas, Permanent Representative to the IMO-Union of Comoros and Associate Professor, University of the Aegean, Greece

Ismail Warsame, Senior Risk Analyst, Port of Portland, USA, Somalia

Capt. Basam Soleiman Alsandi, CEO, Yemen Red Sea Ports Corporation, Yemen

Nicholas Gerassimou, Lawyer LL.M (Soton) and Vice President of the Hellenic Association of Maritime Law, Greece

15:00 Finger food and Networking

15:45 Networking and closed-door business meetings and discussions between interested parties and professionals, each in their sectors.

17:30 End of Conference's works

Dinner Program:

20:00 Guests Reception

20:30 Welcome Address:

Harris Geronikolas, President, Arab-Hellenic Chamber & CEO, City Unity College, Greece

Guests of Honor: Greek Government Representative*

21:00 Dinner

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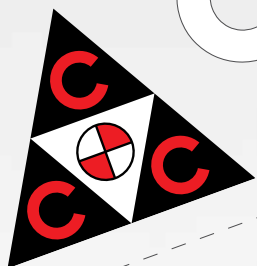
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A large industrial facility, likely a refinery or petrochemical plant, featuring several tall, cylindrical storage tanks and a complex network of pipes and walkways. The scene is set against a clear blue sky. The image is framed by a dashed white border.

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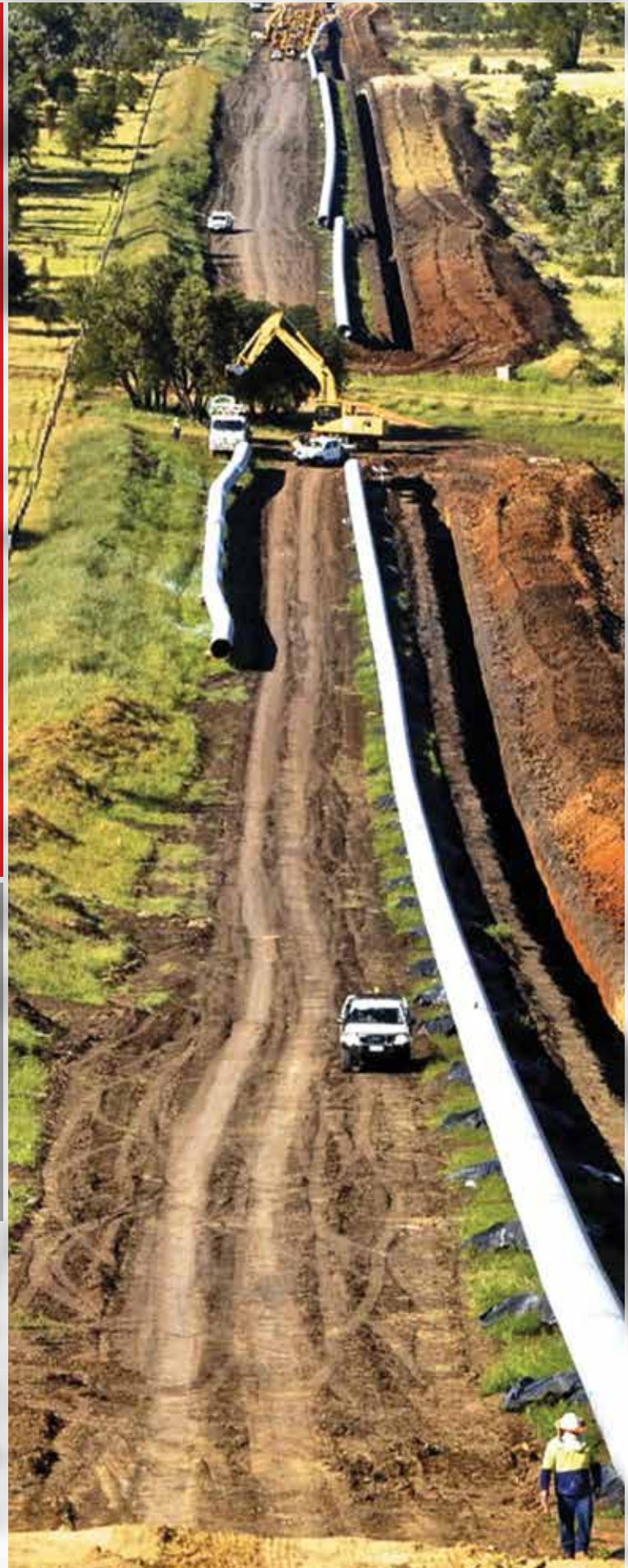
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CCC is a globally diversified company specializing in Engineering and Construction. Since its formation in 1952, CCC has become one of the leading international contractors. CCC employs over **31,000** qualified men and women embodying over **60** nationalities.

CCC has established a strong market presence in the Middle East, Africa, and CIS countries. Through 70 years of growth, the company has been successful in the highly competitive construction industry by drawing on the unique experience, skills, and knowledge of all the members of the CCC Group.

CCC's diverse portfolio captures all aspects of the Engineering, Procurement and Construction (EPC) value chain, starting with Feasibility Studies, into Design, Procurement, Construction, Commissioning, Operations and Maintenance as well as Project Development (BOT, BOO, PPP) for:

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| Construction Works | Environmental
| Heavy Civil & Marine Works |
Buildings | Roads & Infrastructures |
Metro Construction | Power & Water |
Renewable Energy | Dams | Harbors |
Airport Terminals & Runways

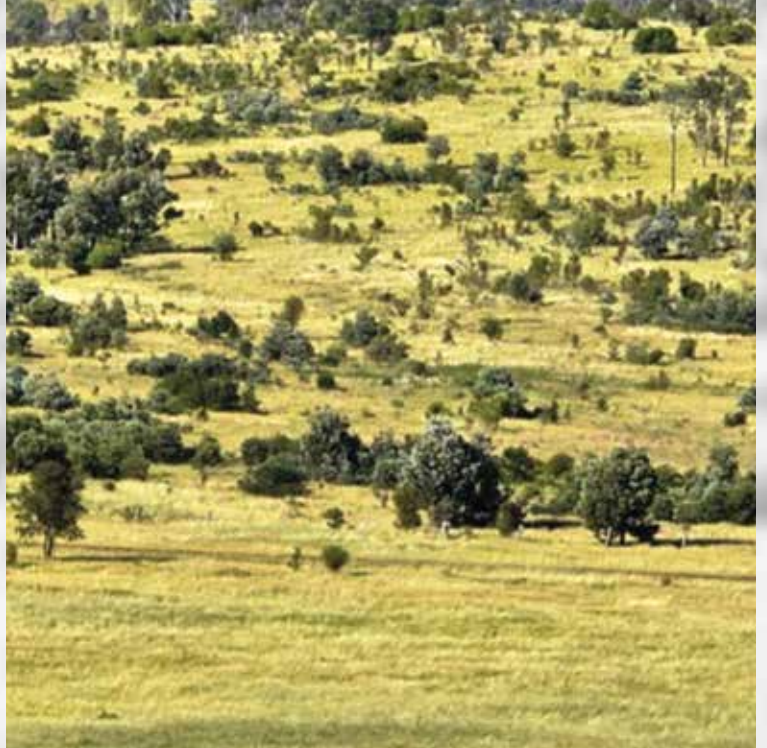


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CCC values are a family legacy carried by the founders and transplanted into the organization. These values are reflected in the company projects' enduring quality, high safety records, and high ethical standards. CCC is committed to responsible growth, serving local communities and society, and respecting the environment.



As a leading international construction company, we embrace our role in promoting long term sustainable value. We understand that CCC's ability to grow and prosper depends on the existence of prosperous economies, inclusive societies, and a sustainable natural environment. We go above and beyond to fulfill our sustainability goals, promote sustainable construction, reduce environmental impacts, safeguard employees' well-being, develop their capabilities, enhance business transparency, and encourage community engagement.



Our distinguishing factors are even through global expansion, CCC has never diverted from its original family values and most of all from our commitment and promise to our partners and clients to provide guaranteed delivery.



A NOTE FROM THE MD

It's true that we're in the business of refined oil trading. But more importantly, we're in the business of people, and sustainable relationships. It is the reputation, market knowledge, and relationships we have developed over a decade of business that form the backbone of what we do.

ADEEMA Oil is a business that has taught us a lot since. In particular, it has served a reminder that the values of sincerity, of commitment, and contentment are not just moral virtues. They also make sustainable business sense.

Putting these values front and centre across our business operations has helped Adeema Oil create a market reputation and win new clients' trust, while



strengthening relationships with existing ones.

Today, we can be proud of the longevity of our operations and the sheer consistency and resilience that suppliers and clients alike have come to recognise. But even more than that, we can be proud of the fact that Adeema Oil, and the Group that it is part of, has contributed positively to markets undergoing hardship and even turmoil. It has stood by friends and partners during difficult times when crises have appeared, or unrest has spread.

Adeema Oil stands out for its financial strength, complete lack of debt, and its expertise. These attributes place us in excellent stead to explore new opportunities in the region as we journey towards becoming a key trading partner for oil in the Middle East.

Waleed Fatehi Salem
Managing Director, Adeema Oil

ADEEMA
GROUP

OUR PRODUCTS

We trade in refined oil products that are the lifeline of industry, commerce and transport. By volume, our top cargo shipments include gasoil, gasoline, fuel oil, JET A1, LPG, and other petroleum products. Apart from our high-volume products, we deliver value to clients by fulfilling bespoke orders for petroleum derivatives, such as bitumen.

CREATING TURNKEY SOLUTIONS

We're in the business of creating solutions and answering challenges on behalf of our clients. Our ability to create turnkey solutions is powered by an expansion of in-house and in-group capabilities. For instance, our sister ship management company enables us to boost our in-house 15,000 MT tanker capacity to match client requirements. Meanwhile, our previous experience in bunkering and storage helps us craft effective supply





Apart from crucial petroleum products, WE CAN ALSO FULFIL BESPOKE ORDERS for petroleum derivatives on request

chains. The bottom line is that we find solutions to clients' evolving needs — making refined oil products available when and where they want, and assisting with bespoke requirements. • Our in-house tanker capacity exceeds 15,000 MT, with another 100,000 MT available through chartering operations run by our sister company. • Our storage and bunkering experience enable us to tailor custom solutions to unique client needs





**Our clients know"
we always perform
even when others
".can't**

WHAT WE DO

ADEEMA Oil is a refined oil products trading company that links downstream producers in the Middle East region with clients across the Arabian Peninsula and Horn of Africa. In operation since 2008, this second-generation business was founded by a family active in the oil industry since 1985. With a presence in 25 international ports, and 35+ years of experience in the oil industry, we're recognised for our transparency, reliability and service continuity — even in the face of adversity or disruption.

AT A GLANCE

We link refined oil product providers with local clients across the Middle East region.

1000,000 MTs

cargo turnover each year.



25+

Ports covered by our operations.



60+

Employees globally.



15

Countries operated in.



60+

Shipments a year.



15,000+ MT

Owned tanker capacity.



OUR VALUES

We're proud of our heritage. We're a business driven not just by economic imperatives, but by values. That's what makes us endure, and helps us build long-lasting business.

SINCERITY

Our intentions are always clear, and bent towards doing good for the contractual party. We believe that mutual benefit is a powerful creator of sustainable business

CONTENTMENT

towards our employees, our clients, our suppliers and all our stakeholders. We deliver what we promise, which builds our reputation.



FULFILMENT

We are contented, which means we only take our fair dues. This characteristic encourages us to act prudently and safeguard the interests of all stakeholders. It also means that we don't over-commit and under-deliver

OUR CLIENTS BELIEVE IN US

LOCAL KNOWLEDGE
PREFERENTIAL RATES
CONTINUITY
RESILIENCE



We've been serving the Middle East and African region for a long time. Our strength lies in our connections, and our local knowledge. Since inception, we have been serving destinations considered complicated or high-risk by global operators. We pride ourselves on our consistency and our resilience — even when geo-political circumstances change. Our quality always matches specifications, and our delivery is on time. Meanwhile, our reputation allows us to negotiate preferential rates from major suppliers

CONTACTS



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0097165443334



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which we then pass on to our clients. We believe in working collaboratively, knowing that a win for our clients is also of benefit to us. We conduct due diligence on their behalf, and also support them technically. It's yet another way we add value. We're also open to more formal collaborations in the form of joint ventures .to explore business and investment opportunities with key partners



BB Energy responsibly trades and moves energy to where it is needed most, enabling economic and social development.

BB Energy has a legacy spanning more than six decades. Today, the Group provides expertise across energy trading, operations, logistics, storage, and retail. Its diversified portfolio cuts across many segments of the energy industry—from trading crude oil and petroleum products to natural gas and renewables.



BB Energy is among the world's leading independent energy trading companies, with twelve strategically positioned offices around the globe and over 50 years of trading experience. BBE has consolidated experience in trading, operations, chartering, logistics, storage, refining, and financing, trading in excess of 41 million metric tonnes (MT) of crude oil, petroleum products, and gas.

BB Energy's global and diversified business footprint, excellent customer relationships, logistical expertise, strong risk management and governance processes, and our robust business model built on three key pillars - Agility, Adaptability, and Reliability - have been critical to ensure our continued success. We have responded swiftly to the severe dislocations in energy markets to deliver sustainable and affordable energy to our customers.

Another significant challenge faced by the industry is access to financing and liquidity to support the increased level of volatility in global markets. BB Energy's long-term trusted and transparent relationship with our banking and financial partners has allowed us to continue growing our financing lines to US\$ 4.3 billion.

In line with BB Energy's core strategy, we have focused on expanding our footprint and investments in growth regions, such as Africa and Latin America. These are markets where we have a unique understanding of the risks and opportunities, and are familiar with the political, financial, and socio-economic landscape. We also achieved a substantial increase in our geographical footprint and trading flows across the Americas. In this period, our headcount in the Houston office has grown by 20%, cementing a robust foundation for our continued growth in the region.

BB Energy has continued to support the Energy Transition and the path to Net-Zero. We have embarked on a transformational journey towards cleaner and greener energy. In January 2020, the Group established a Renewable Energy Division dedicated to managing and

investing in renewable energy and emission reduction projects. We now have more than 30 members in the Renewable team which continues to grow steadily through the hiring of highly skilled personnel with decades of experience in renewable projects.

Since our acquisition of Solarcentury Africa (SCA) in 2021, we have experienced a remarkable growth and secured over 450 MW of solar projects. This platform provides the Group with access to a pipeline of 4 GW of solar energy and battery storage projects across Africa. BB Energy is dedicated to do more to help reduce carbon emissions worldwide. To further strengthen our commitment to innovation and decarbonisation, we are investing in energy innovation across different sectors.

Amongst many other projects, BB Energy has invested in Rwanda's first natural gas developer, Gasmeth Energy Global, which is focused on the responsible extraction, processing, and distribution of methane gas from Rwanda's Lake Kivu, one of the African Great Lakes. The gas will replace conventional fuels such as Gasoline, diesel and coal across the transport and power generation sectors in the country. This will lower greenhouse gas emissions from the country by approximately seven million tonnes of CO₂ equivalent. In addition to these endeavours, we have continued to expand our Carbon Trading Desk, which combines our trading capabilities with the desire to meet key climate goals. Over the past 12 months, our trading desk has secured 11 million tonnes of carbon credits, achieving a positive mark to market on each concluded trade.

We also took steps to support the development of local communities in the markets, in which we operate. For example, BB Energy launched a flagship project in Rwanda to replace traditional fire stoves with 500,000 Improved Cookstoves, which aim to reduce CO₂ emissions by a target of eight million tonnes. These highly energy efficient cookstoves reduce the volume of carbon emissions per household, alleviate deforestation through decreased demand for firewood and improve the health of users by curbing the emission of toxic fumes. The manufacturing of these new devices has also created 200 local employment opportunities. So far, around 80,000 Improved Cookstoves have been produced and distributed.



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A group with dynamic presence

George Alexander has been active in the field of wild animals and birds since 1985. Dr Alexander is quite successfully involved, both in Greece and abroad, mainly in trading activities as well as in the provision of consultancy services in the field of his expertise having created an extended network of associates and always aiming to new forms of cooperation always characterised by the prestige and consistency of the Alexander Group of Companies.



In 2005 the Group GEORGE ALEXANDER established KITHARON PLC. It is a prototype enterprise involved in the slaughter, standard packing and marketing of animal and poultry meat.



G.A. was established in 2002 and registered in Portugal. Its scope of activities is the production and marketing of biologically produced veterinarian medicines.



The company was established in 2004 with the trading activity as its main objective. The company markets a full range of cosmetics products made of natural ingredients and leather products of wild animals' skins (deer, roebuck, ostrich, crocodile, snake, boar).



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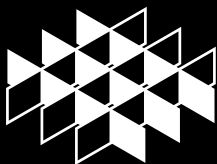
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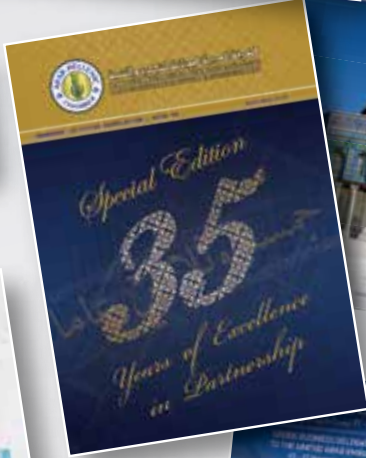
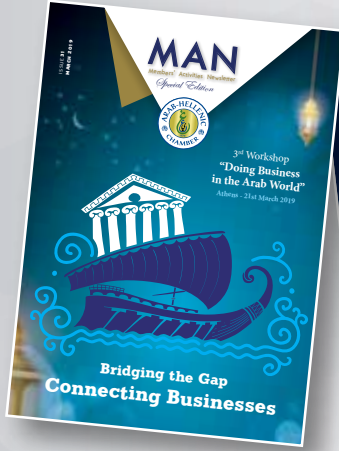


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Publications of the ARAB-HELLENIC CHAMBER





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ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

The Chamber

The Arab-Hellenic Chamber of Commerce & Development is a non-profit organization established by Greek Law No. 990, on December 1st, 1979, followed by Presidential Decree No. 421 of April 1981, and operates under the umbrella of the Ministry of Economy, Development and Tourism, in coordination with the Union of Arab Chambers, in cooperation with the Council of Arab Ambassadors accredited to Greece and with all the Arab Federations and Chambers of Commerce. Its Head Office is located in Athens, Greece. The scope of its business activities covers Greece and the whole of the Arab world.

Objective

The objective of the Chamber is to develop and promote economic and trade relations between Greeks and Arabs in all business sectors, mainly Construction, Industry, Agriculture, Energy, Technology, Tourism and Education.

Primary Goals

- The Arab-Hellenic Chamber works towards developing new Joint Ventures and partnerships between the two sides and encouraging the flow of investments between Greece and the Arab World.
- It also works alongside Federations and Chambers of Commerce towards elevating the trade balance between Greeks and Arabs.
- Based on its contacts, information database and networking expertise, the Chamber works towards assisting in bringing the Greek and Arab business communities together, through exchange of information, experience and know-how.

Activities

- Organizing well-planned B2B meetings between Greek and Arab businessmen, activities which are complimented with the publication of informative brochures for each delegation involved.
 - Holding and co-organizing business events, Forums, Conferences, Fairs, Exhibitions and Workshops in Greece and in the Arab world.
- Publishing trade bulletins, reports, statistical data and related economic and trade activities between Greece and the Arab world.
- Providing update information to Greek and Arab businesses on the existing business opportunities from both sides through the publication of regular bulletins.
 - Hosting and participating in related cultural activities and cross-cultural workshops.

Services

- Publishing periodical reports and bulletins in English, Greek and Arabic on the latest business opportunities and news.
- Attending to the members' requests for updated data, contacts and information about conducting business in Greece and the Arab world.
- Checking and reviewing trade certificates, export documentation to the Arab world as well as undertaking the translation of related trade documents.

The Arab-Hellenic Chamber of Commerce and Development is proud of its long-standing relationship with its member-companies and it shall continue to present activities, events and services of the highest standards and to be supportive of the business communities in the Arab world and Greece.

www.arabhellenicchamber.gr



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Greek Shipping Legend Athanasios Martinos is awarded an Honorary Doctorate by the University of Piraeus

On May 4, 2023, at the Municipal Theater of Piraeus, the University of Piraeus organized an inaugural ceremony, awarding Mr. Athanasios Martinos, owner of Eastern Mediterranean Maritime Ltd, the title of an Honorary Doctorate by the Department of Maritime Studies at the University of Piraeus.

The ceremony began with the welcoming addresses by the Rector of the University of Piraeus, Professor Michael Sfakianakis and the Dean of the School of Maritime and Industrial Studies, Professor Angelos Pantouvakis and was followed by the presentation by the President of the Department of Maritime Studies, Professor Yiannis Theotokas who reflected on an enormous life's work of Mr. Athanasios Martinos. During the ceremony, Mr. Martinos was recognized as a role model for entrepreneurship, creation, social contribution, and his generosity in donating to various causes and inspiring other to do the same.

The floor was then given to Mr. Martinos, who thanked the University and the Department for the honor bestowed on him. He then emphasized that the comparative advantage of Greek shipping is founded in the very DNA of the Greeks: in its ingenuity, flexibility, honor, the strategic management of critical decisions, their constant presence and leadership by example. All these traits, he believes, transformed little Greece into a great maritime power. He added that it is mandatory and noteworthy to mention that the training of executives, which the University of Piraeus has been undertaking for the past fifty years, contributed significantly to the successful careers of its graduates.





The ceremony was attended by the Deputy Prime Minister Mr. Panagiotis Pikramenos, the Deputy Minister of Development and Investments, Mr. Yiannis Tsakiris, the Deputy Minister for Citizen Protection, Mr. Eleftherios Economou, the Deputy Minister of Justice for International Cooperation and Human Rights, Mr. Georgios Kotsiras, the Deputy Minister of Labor and Social Affairs, Ms. Domna Maria Michailidou, several Members of Parliament, and other high-ranking officials of the Central Administration.

The event was also attended by the Most Reverend Metropolitan of Piraeus, Mr. Seraphim, the Most

Reverend Metropolitan of Monemvasia and Sparta, Mr. Efstathios, and the Most Reverend Metropolitan of Glyfada, Elliniko, Voula, Vouliagmeni, and Vari, Mr. Antonios.

The Greek Shipping sector was represented by the President of the Hellenic Shipowners' Union, Ms. Melina Travlou, by quite a few shipowners and representatives of associations and distinguished executives of numerous companies and organizations.

Congratulations, Mr. Martinos!

B2B and Networking Event with CRES for MAIA-TAQA Project

On Friday, 23rd June, the partners of the Maia-Taqa project met at the Divani Caravel Hotel of Athens for a remarkable workshop and fruitful B2B meetings. The event was organized by our Chamber for the Centre for Renewable Energy Sources and Saving (CRES), the lead partner of the project. In addition, active participation in the gathering had the beneficiaries of the MAIA-TAQA IOSS' vouchers – SMEs and the project partners from Lebanon and Egypt.

The event provided an excellent platform for networking, for exchange of experience and ideas and for exploration of possibilities for potential partnerships in the renewable energy sector.

The agenda of the event included site visit to SOLE, a company member of our Chamber and member of the Greek Solar Industry Association of Greece, which opened its facilities to the visiting Arab companies, as a gesture of goodwill, as far as the transfer of technology and know-how to the Arab world is concerned.

The Arab-Hellenic Chamber would like to seize this opportunity to thank CRES for the excellent cooperation in the framework of MAIA-TAQA project and we look forward to working with their efficient staff in the future.



OUR CHAMBER'S NEWS



MAIA-TAQA



OUR CHAMBER'S NEWS

Visit to 3rd Premium Real Estate Expo



The Greek real estate market offers a number of opportunities, such as tourist residences, infrastructure, office complexes and industrial facilities, while at the same time it contributes significantly to the economic development of the country and is a pole of attraction for foreign investors. This was supported by the speakers at the 2nd Real Estate Forum on Saturday, June 10, held as part of the 3rd Premium Real Estate Expo, at Mec Peania from 9-11 June 2023.

More than 60 exhibitors participated in the 3rd Premium Real Estate Expo, the only exhibition for real estate and investment in Greece, while in terms of attendance more than 4000 professional visitors from Greece and abroad were recorded.

The 3rd Premium Real Estate Expo, is the meeting point for investors and an important milestone for the growth prospects of the sector in Greece. In the context of the exhibition and the 2nd Real Estate Forum, the advantages of Greece that make it a pole of attraction for both domestic and international investors were presented, highlighting that foreign direct investment in our country for 2022 amounted to 7.22 billion euros, of which 1.975 billion euros related to Greek real estate.

The Arab-Hellenic Chamber's staff members, Katerina Michail, Research & Publications Officer, and Maria Kalyva, Administrative Secretary, Members & Board Affairs, visited the exhibition, toured the stands and booths of our members and met with real estate companies, eager to learn of our Chamber and its activities.

We would like to thank the organizers for the invitation and the excellent organization of a successful event and wish them all the best in their future endeavours.





الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

Join our Growing Business Community

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-  Free Promotion and Exposure in our Publications
-  Invitations to Exclusive Business Events
-  Business Delegations to the Arab World


Why become a member of the Arab-Hellenic Chamber:

NETWORKING OPPORTUNITIES


 **Our members enjoy networking opportunities by participating in a wide range of events and activities:**

- Forums, Conferences
- Workshops and Roundtables
- B2B Meetings (live and virtual)
- Business Delegations to the Arab world
- Exhibitions

INFORMATION

 **Our Chamber publishes:**


- ~ Bimonthly Economic Bulletin exclusive for our members with upcoming events in the Arab world
- ~ Bimonthly Magazine with news of our members and other events and activities of our Chamber in Greece and the Arab world, distributed electronically and in hard copy format to a strong database of recipients in Greece and the Arab countries, to the Arab Federations and Chambers of Commerce and to professional business societies
- ~ Directories of its Members in Greece and the Arab world

 **Our Chamber also provides:**

- ~ Information on Companies in the Arab World upon request of its members
- ~ Statistical Information on Trade Balance between Greece and the Arab World in various sectors
- ~ Checking of commercial documentation related to Greek exports to the Arab world and rendering services to its members by undertaking, on their behalf, the whole legalization procedure
- ~ Translation from/to Greek, Arabic and English and vice versa
- ~ Introducing of business proposals from the Arab or Greek companies looking for contacts in Greece or in the Arab countries

 **Exposure**

Our members can have exposure by appearing in our magazine, our Directories, or when they sponsor our events.

 **For further information, please visit our website at www.arabhellenicchamber.gr or contact us at chamber@arabgreekchamber.gr**

Excellence in Partnership

Dr. Hashim Hussein visits our Chamber



On Friday, 26th May, Dr. Hashim Hussein, Head of UNIDO Bahrain, was welcomed by the Secretary General, Rashad Mabger, on our premises.

During the meeting, Dr. Hashim took us on a journey to UNIDO's impressive success record in Bahrain, India, and other countries of the world, and on the office different activities and engagements in many platforms. Greece is becoming a focal point for entrepreneurship and Mr. Hashim and Rashad have touched upon a few suggestions to open channels of communication between Arab and Greek entrepreneurs and assist in their exchange of experience and success stories. Both agreed to further discussion and arrangements.

We would like to seize this opportunity to wish Dr. Hashim and his team the best of success and we look forward to meeting him again.



NEWS FROM THE ARAB EMBASSIES

Kuwait Airways has arrived!



On 19 June 2023, a special event was conducted on the occasion of Kuwait Airways launching its first flight to Athens, Greece, which was welcome on the tarmac of Athens International Airport Eleftherios Venizelos by a number of dignitaries, with H.E. the Ambassador of Kuwait, Mansour Alolaimi, in the lead. His Excellency Mr. Mansour was accompanied by his deputy, Mr. Refai Almutairi, Mr. Tareq Alasfour and staff of his Embassy. The festive event was also attended by Rashad Mabger, Secretary General of the Arab-Hellenic Chamber, Mrs. Souha Mousbeh, CEO of Mideast Travel, and Sales Representative of Kuwait Airways, Mr. Samer Mousbeh, Mr. Abdel Sattar Barakat, journalist for Al-Ahram Newspaper and reporter for the Kuwaiti media, as well as Mrs. Ioanna Papadopoulou, Director Communication & Marketing, Athens International Airport S.A., and

senior staff of the Airport.

Kuwait Airways will have two flights a week, on Fridays and Mondays, one to Athens and one to Mykono, respectively. We understand that the booking of these flights is picking up rapidly and we wish them all the best.

We, at the Arab-Hellenic Chamber, greet this move with enthusiasm and see it as, yet another factor which will facilitate the movement of businessmen and tourists between Kuwait and Greece and will contribute to the growing ties between the two countries.

Wishing Kuwait Airways all the success!

NEWS FROM THE ARAB EMBASSIES

**Kuwait Airways
has arrived!**



NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

26th Arab German Economic Forum

Broad Arab participation and inviting German companies for strategic cooperation

The Arab-German Economic Forum, organized by the Chamber under the auspices of the Federal Ministry of Economy and Climate Protection, held its work in the German capital, Berlin, during the period 5-7 of June 2023, with the participation of more than 300 decision-makers, businessmen, and representatives of Arab and German institutions and companies. During the opening session, Dr. Peter Ramsauer, delivered a speech in which he welcomed, on behalf of himself and the Secretary-General, Mr. Abdulaziz Al-Mikhlaifi, the participants in the forum, referring to the transformations and changes that the Arab world is witnessing, which have created prosperity in many Arab countries, noting that we must not forget that these developments are built on a mindset characterized by openness, optimism and the pursuit of innovation. The President of the Chamber added that the issue of energy is at the top of the agenda of the Arab-German meetings, as it has become clear that European energy supplies depend more than ever on Arab countries, as Algeria has emerged as a major energy supplier for Europe. The UAE-German energy partnership has also been strengthened by increasing gas shipments. The same applies to the German partnership with Qatar after the Foreign Minister signed a memorandum of understanding in this regard with the Qatari government. Moreover, Saudi Arabia and Oman are preparing to produce and export hydrogen on a large scale. Dr. Ramsauer stressed the importance of friendship and trust that was built over the past years between the Arab and German partners through the activities and events of the Chamber, calling on the participants to take advantage of the work of the forum to form economic partnerships and enhance cooperation in order to face global challenges.

For his part, Dr. Mustafa Aadeb, Ambassador of the Lebanese Republic and Dean of the Arab Diplomatic Corps in Berlin, praised in his speech during the opening session the Chamber's efforts in organizing the economic forum for the twenty-sixth year in a row in particular,



as well as its overall efforts in strengthening the Arab-German economic partnership in general, stressing the need that economic cooperation goes beyond the issue of exchanging goods and merchandise to the transfer of knowledge, which includes the exchange of technologies and the joint search for solutions to the challenges of the times. Ambassador Aadeb said that when Europe obtains energy from the Arab world, it can, at the same time, help the Arab world with its experience in producing and using this energy in a more efficient and sustainable manner, which will reflect positively on both sides.

NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS



Sameer Abdullah Nass, President of the Federation of Arab Chambers and Chairman of the Bahrain Chamber of Commerce and Industry, stressed in his speech that Germany and the Arab countries enjoy a special relationship based on friendship, respect and understanding, which was reflected positively on the level of business and trade between the two sides. Stressing that in the age of the digital economy, the fourth industrial revolution, and the digital revolution, we aspire to unite our efforts with our German counterparts to support our endeavor aimed at building a generation armed with knowledge and modern science. The President of the Union of Arab Chambers called on Germany and European countries to turn to Arab countries, which represent a large market with huge investment potential, to establish a strategic alliance that changes business trends and opens the door for direct German investments in Arab and African countries.

Dr. Ali bin Ibrahim Al-Maliki, Assistant Secretary-General of the League of Arab States for Economic Affairs, noted in his speech the prominent presence of Germany in the Arab countries and the importance of joint cooperation between the two sides to overcome common difficulties and challenges, especially that Germany enjoys an important economic position as it is the largest economy in Europe and one of the largest economies in the world. Dr. Al-Maliki stressed that the Arab League supports all efforts of the Chamber in supporting and strengthening the Arab-German economic relations, wishing success for the work of the forum.

The forum included seven main sessions, including the topics “Planning and Building Smart Cities: Business Opportunities in the Egyptian Construction Market,” “Investing in Venture Capital: A Key Driver for Innovation Technology, Knowledge Transfer and Future Economic Well-being,” “Industrialization and Diversification: Changing Economies and Market Growth” Sector



Ranges,” “Transportation, Aviation, Logistics and Trends in Infrastructure and the Circular Economy,” “Sustainability as a Success Factor and a Global Challenge: How to Maintain Sustainable Growth in Economies?,” “Empowering the Future: The Importance of Vocational Training in the Success of Arab-German Economic Cooperation” as well as a discussion session between Arab and German ambassadors on future activities and plans to enhance Arab-German economic cooperation.

The Secretary General of the Arab-Hellenic Chamber, Rashad Mabger, was among the participants of the 26th Arab-German Economic Forum and would like to seize this opportunity to express his appreciation to GHORFA for the hospitality and his sincere congratulations for a job well done.

NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

ABCC hosts Saudi-British Business and Trade Roundtable



ARABBRITISH
CHAMBER OF COMMERCE

A strong delegation of companies from the Federation of Saudi Chambers made a business visit to the ABCC on Thursday afternoon (8 June 2023), for a trade roundtable and networking event held in the boardroom of the Chamber's Mayfair premises. The Saudi executives were warmly welcomed by Mr Bandar Reda, ABCC CEO & Secretary General, and the Rt Hon Baroness Symons of Vernham Dean, ABCC Chairman.

Mr Reda expressed his great pride to be hosting the delegation of leading companies from his own country. Rt Hon Baroness Symons spoke of the booming Saudi economy and the exceptional developments taking place in the Kingdom which were opening up many new opportunities for British businesses. She was delighted by the number of Saudi businesswomen present among the delegation.

The event was an opportunity for the Saudi delegates to network with their UK counterparts, who were drawn from the ABCC membership.

Rita Massoud, Senior Manager, ABCC, explained the role of the Chamber in acting as a bridge for British and Arab businesses and highlighted the ABCC's services and activities including the forthcoming Arab British Economic Summit in November. On behalf of the ABCC, Ms Massoud invited Saudi companies to participate in ABES23 which was expected to attract around 1,000 delegates representing firms of all sizes from SMEs to large corporations.

The Saudi delegation consisted of representatives from a broad spectrum of sectors including engineering, technology, law, healthcare, education, investment and wealth management headed by Dr Emad Abdulaziz Al-Thukair president of SBJBC (Saudi side)



NEWS FROM THE ARAB-FOREIGN JOINT CHAMBERS

Visit of a Libyan delegation to Belgium

Arab-Belgian-Luxembourg
Chamber of Commerce



الغرفة التجارية العربية
البلجيكية اللوكسمبورجية

On Friday 16 June 2023, the Arab-Belgian-Luxembourg Chamber of Commerce (ABLCC), represented by its Secretary General, Mr. Qaisar Hijazin, received a delegation of business leaders and representatives of the General Libyan Union of Chambers, headed by HE Dr. Amel Jerary, Ambassador of the State of Libya to the Kingdom of Belgium and Grand Duchy of Luxembourg, and Mr. Mohamed Raied, Chairman of the Board of the General Libyan Union of Chambers.

On this occasion, the Arab-Belgian-Luxembourg Chamber of Commerce, in collaboration with the Embassy of Libya in Brussels, Brussels Enterprises Commerce & Industry (BECI), and hub.brussels (the Brussels Business Support Agency), with the kind support of the Walloon Export and Foreign Investment Agency (AWEX) and Flanders Investment and Trade (FIT), organized a Business Seminar with around 12 Libyan representatives and more than 30 Belgian companies in the beautiful premises of BECI.

HE Dr. Amel Jerary pointed out that it is important to think about the next step, and suggested to create a Libyan-Belgian - "Friends of Libya" - initiative in coordination with the chambers of commerce in order to promote business on both sides and create the right connections. This is with a view to opening doors and lead to opportunities that would otherwise be difficult to reach. Mr. Qaisar Hijazin positively welcomed the suggestion.

It offered a great opportunity for the various participants to gain a better insight on opportunities offered by Libya thanks to the presentations made by HE Dr. Amel Jerary and Mr. Mohamed Raied, who presented the actual situation in Libya along with accurate trade figures.

H.E. François DUMONT, Ambassador of the Kingdom of Belgium to Tunisia and Libya, reiterated Belgium's commitment to enhancing and strengthening economic ties with Libya. Pointing out that, statistically speaking, in 2022, Belgium exported to Libya for an amount of €1.291 billion. For the same period, Libya exported to



Belgium for an amount of €174 million, mainly from the sectors of mineral products and base metals.

Mr. Qaisar Hijazin, Secretary General of the ABLCC, was glad to moderate the whole panel discussion on economic relations between Belgium and Libya as well as business opportunities. He then welcomed Dr. Patrick VAN ENDE, CEO of Transmare Chemie and Mr. Thomas BUISSIÈRE, Director for Libya at Amarante, who both shared their positive experience with Libya in the form of a short interview and gave practical tips to the participants.

The walking lunch that ensued - offered by hub.brussels - presented a good opportunity for the participants to discuss in person with members of the Libyan delegation, to develop business relations, and lay the foundation for future collaboration.

Source: Arab-Belgian-Luxembourg Chamber of Commerce



Exhibitions in Iraq

1st Iraqi Exhibition and Conference on Oil & Gas Projects

Location: Baghdad International Fairground

Date: 10-13 September 2023

For more information, interested parties can contact the organizers via e-mail: azhar21hadi@yahoo.com

T: 009647702829999 and 009647901755296

International Exhibition and Conference for Innovation and the Future of Education in Iraq

Location: Baghdad International Fairground

Date: 16-19 September 2023

For more information, interested parties can contact the organizers via e-mail: info@bec.iq

T: 009647728509966 and 009647828506699

Construction and Electrical Facilities Fair

Location: Sulaymaniyah International Fairground

Date: 20-23 September 2023

For more information, interested parties can visit: www.sulyexpo.com

Or contact the organizers via e-mail: shawqimahmod@sulyexpo.com

T: 009647517414808 and 009647701570993

Iraq Aviation Expo

Location: International Fairground of Baghdad Airport

Date: 25-27 November 2023

For more information, interested parties can contact the organizers at info@unitedevents.iq and on the telephone numbers: 009647807777771 and 009647806666661

NEWS FROM THE ARAB WORLD



Elec Expo, Enert & Tronica Expo



The National Federation of Electricity, Electronics & Renewable Energies (FENELEC) is organizing Elec Expo, Enert & Tronica Expo is taking place on 8-11 November at the Mohammed VI El Jadida exhibition park. For more information, please visit: <https://elecexpo.ma/en/>



Source: Embassy of the Kingdom of Morocco in Athens, Greece

Presentation of Maria Adamantidou's Book on Achillopouleion Girls School in Cairo

On the afternoon of June 9, in a festive atmosphere for the Greek Community in Cairo, Maria Adamantidou's book on the "Achillopouleion Girls School in Cairo (1884-1964)" was officially presented. The publication was sponsored by Mrs Ekaterini Sofianou-Belefanti, the Great Benefactor of the Greek community in Cairo and President of SOFMEDICA, and was also published in an Arabic translation by Samuel Bissaras, an award-winning Arabic to Greek translator and interpreter, a long-time collaborator of our Chamber.

The organization of the presentation was undertaken by the Greek Cultural Centre of Cairo, under the auspices of the Greek Embassy in Cairo and the Greek Community in Cairo. The speeches, which included addresses by the Secretary General for Greeks Abroad and Public Diplomacy, Prof. John Chrysoulakis, the President of the Greek Community in Cairo, Mr. Christos Cavallis, the writer of the book and Mrs Sofianou-Belefanti, were followed by a concert by Mrs. Evanthia Reboutsika, the famous Greek composer musician, accompanied by Greek and Egyptian music players and singers.

On June 10, at the Blue Hall of the GrEEK CAMPUS in the centre of Cairo, paying tribute to the historical premises of Achillopouleion Girls School before it was sold to the American University of Cairo, the Arabic edition of the book was presented.

Mrs Adamantidou's book, on which she spent years researching and writing, includes the history and photographic material, statistical details, and more.

Achillopouleion Girls' School in Cairo was a point of reference for eighty years in the life of the Greeks in Cairo as a place of education, social interaction, youth activities, and creativity.





Presentation of Maria Adamantidou's Book on Achillopouleion Girls School in Cairo

Through the narration of the journey of a Greek school in a welcoming but culturally diverse country, we trace the characteristics and attitudes of the community, such as introversion, conservative views on women's education, the spirit of solidarity, and contribution to a common cause.

We, at the Arab-Hellenic Chamber, would like to seize this opportunity to congratulate Mrs. Ekaterini Sofianou-Belefanti on another token of her generosity that adds to her track record of benevolence to the Greek community in Cairo, among many other recipients of her benefaction. We would also like to congratulate our dear friend, skilled interpreter and translator, Samuel Bissaras, for a work well done, the writer, Mrs. Adamantidou for her excellent work that adds to the memories of the Greek community in Cairo as well as everyone involved in this important initiative.





Excellence in Partnership

NEW MEMBERS

Special Edition

1. TSAKOS SHIPPING & TRADING
2. INTERMODAL SHIPBROKERS CO
3. MARDIPLO
4. KARLOS ENTERPRISES
5. ALINDA
6. INDOTRADE & IVORY

NEW MEMBERS



www.arabhellenicchamber.gr



TSAKOS GROUP OF COMPANIES

CONTACT DETAILS:

TSAKOS GROUP

Contact person: Mrs Corina Lazarou – P.A.
to Nikolas P. Takos

A: Sygrou Avenue 367, P. Faliro, 175 64 Athens

T: 0030 2109407710

F: 0030 2109407716

E: chrysmar@hotmail.gr

W: tenn.gr

The Tsakos family originates from the island of Chios, Greece with involvement in the shipping industry since the 19th century.

The **Tsakos Group**, headquartered in Athens, Greece was founded in 1970 by Capt. Panagiotis Tsakos, with companies spanning today from the Americas to the Far East. In 1993, Captain Tsakos' son, Nikolas founded Tsakos Energy Navigation Ltd. (TEN), with a listing on the Oslo Stock Exchange and a subsequent listing on the New York Stock Exchange in 2002 which trades under the ticker "TNP".

Today, the Tsakos Group is one of the world's largest shipping enterprises, operating approx. 100 vessels of 10m dwt.

The Group is proud of its state-of-the-art interactive Maritime Training Centre, established in 2013 and is also sensitive to social responsibility matters which are channelled through the Maria Tsakos Foundation in Uruguay and Greece and the International Centre for Maritime Research and Tradition in Chios, named after the late Maria P. Tsakos. In 2018, the Group celebrated the opening of the "Tsakos Enhanced Education Nautical School" (TEENS) in Chios too, with the vision of becoming a centre of educational excellence and seamanship, for young students aspiring to follow a career in shipping and vessel operations.





NEW MEMBERS

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CONTACT DETAILS:

INTERMODAL SHIPBROKERS CO.

Athens | Shanghai | Singapore

Contact Person: Mohamed Rabie

Sale and Purchase Shipbroker

A: 17th km Ethniki Odos Athens-Lamia & 3 Agrambelis Street, Nea Kifisia, Athens 14564

M: +30 69 871 543 30

T: +30 210 629 33 19

E: m.rabie@intermodal.gr

W: www.intermodal.gr

Intermodal is a leading shipbroking firm that provides a wide range of shipping services to a global clientele that includes shipowners, managers, charterers, shipyards, financial institutions and many other contacts that live and breathe shipping like we do.

Founded in 1984 in Piraeus, we are proud of our roots in Greek shipping tradition. Currently operating out of 3 major shipping clusters around the world, our ever expanding network of international contacts marks Intermodal as a truly global shipbroking force.

Our Services:

Shipbroking	Financial Advisory	Marine Services	Repairs & Conversions	Market Intelligence
<ul style="list-style-type: none"> • Sale & Purchase • Chartering • Offshore • Newbuildings • Demolition 	<ul style="list-style-type: none"> • Consulting • Financial/ Return Analysis • Negotiations • Project Financing • Leasing & BBHP 	<ul style="list-style-type: none"> • Harbor Towage • Ocean Towage • Port Agency 	<ul style="list-style-type: none"> • Shipyards • Afloat Repairs • Specialised Workshops • Underwater Services • Technical Consulting 	<ul style="list-style-type: none"> • Research • Valuations • Publications (weekly/monthly) • Sector Reports

People.
Process.
Know How.

MARDIPLO

MARITIME CORPORATE DIPLOMACY

CONTACT DETAILS:

MARDIPLO

A: 12, Grigoriou Lampraki, Kifisia 145 61, Greece

Rep. Office: 100, Avenue de la Héronnière, Box 62, Brussels 1170, Belgium

T: +30 210 623 2637

C: +30 697 567 0921

E: secretariat@mardiplo.eu

W: www.mardiplo.eu

Founding Partner & CEO:

Mr. Neofytos Kourtesis, M.SC.

C: +30 695 558 0312

E: nk@mardiplo.eu

Founding Partner:

Dr. Mary Papaschinopoulou M.L.E.

C: +32 472 063 741

E: mp@mardiplo.eu

In the inherently disruptive maritime business environment, often further complicated by unpredictable geopolitical events, disputes frequently arise between shipping companies and other parties, often with unequal bargaining power. Traditional tools such as mediation, arbitration and litigation can be time-consuming, costly and even ineffective in resolving such disputes.

MARDIPLO, based in Kifisia with a Representative Office in Brussels, is an international pioneer in the use of Maritime Corporate Diplomacy to resolve protracted disputes in the maritime sector. MARDIPLO's innovative method has been registered by the European Union Intellectual Property Office (EUIPO) in 2022.

We act as a diplomatic broker, using our in-depth knowledge of the maritime industry, extensive negotiation experience, influential diplomatic and political networks and strong intercultural and interpersonal skills. We assist Shipowners, P&I Clubs, Classification Societies, Charterers and Merchants in dispute resolution, claims handling, day-to-day operational problems and regulatory risk assessment.

MARDIPLO is already successfully handling complex disputes between shipping companies and the wider public and government sectors worldwide, including the Arab world.





NEW MEMBERS

www.arabhellenicchamber.gr

KARLOS
ENTERPRISES
REEFER
LOGISTICS
SPECIALIST

CONTACT DETAILS:

KARLOS ENTERPRISES

Headquarters:

A: Kanari 1, Patras, 26222

T: +30 2610 312001 -5

Regional Offices:

Port of Piraeus

Port of Thessaloniki

Port of Volos

E: sales@karlos.gr

W: www.karlos.gr

- Customs Management
- Port Logistics
- Free Zone Cold Storage
- Fiscal representation

In 1966, Konstantinos Karlos came to Patras, aiming to support his family, working as a customs broker. Staring at the Ionian Sea he used to envision new business opportunities. With a restless spirit, way ahead of his time, he began his vision of connecting Patras' port to the rest of the world. Through hard work and dedication, expanded his port-centric business to the shipping-agency, by close partnerships with industry pioneers of perishables, tobacco, construction, and drinks, among other sectors.

The Banana Era. Since the late '80s, Karlos Enterprises became the center of excellence for bananas in Greece. We set up and fully managed the port of Aegion, feeding the Balkans with bananas mainly from South America. Soon, we were the privileged partner of almost every corporate banana company, such as Chiquita, Bonita, Dole, DelMonte, Favorita, Pretty Liza, Turbana, Somalita and Compagnie Fruitière, among others.

An Interconnection Hub. MENA, Asia, LATAM bidirectionally connected with the gateways to South-East Europe. Planning and optimizing the supply chain between exporters and buyers, with dedicated bonded premises for temporary storage and fully customized services.

Global Business Mindset. Your partner of choice, ensuring your optimum business flow and profitability. We protect your corporate interests, aiming to assist you to optimize your global competitiveness.

Integrated Service Solutions. Confidentiality, and integrity, are our key values. Committed to getting the job done and acting as your local agent. Our wide service package includes customs management and commercial advisory, shipping agency, port logistics, temporary storage, and fiscal representation, among others.





CONTACT DETAILS:

ALINDA VELCO S.A.

Contact Person: Michael Kotzakoulakis

A: Thesi Petreza, Spata, 19004

T: +30 210 6630505

E: alinda@alinda.gr

W: www.alindagroup.co

Alinda is a leading company with an international profile offering food ingredients, functional milk protein-based products and tailor-made solutions to the food industry for more than 34 years.

Innovation, quality and cost efficiency are at the heart of everything we offer, placing us among the biggest solution providers in Europe.

Dairy ingredients, customized recipes and tailor-made solutions for the food industry are our flagship.

Alinda specializes in manufacturing and trading among many other ingredients and products, with fat-filled milk powders, coffee / tea creamers, skim milk powders, and whole cream milk powders, focusing on the dairy, baking and confectionery industry sector.

With a high expertise in all technical and financial aspects of our customers, the dedicated Alinda team is open to new and global challenges being ready to serve your needs.

Alinda could offer upon your request, customization of packaging according to the customers' specific needs. Our experience doing business in many countries has shown us that private label products contribute to brand sustainability throughout time.





NEW MEMBERS

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CONTACT DETAILS:

IVORY & INDOTRADE (AAJ)

Trading and industry

Contact Person: Mhd Ali Alzalzaleh / Partner
& CEO - Mazen Ghazi / partner & GM

A: Factory: Aadra industry city, Food area,
Plot 487

Office: 154 Plaza, Cham city center,
Kafarsousa

M: +963 933 32 39 31

+963 933 83 15 38

+963 11 212852

E: alizalzale@gmail.com

E: alix212@gmail.com

We are **Indotrade-Ivory** Company for trading food, nutritional supplements and baby food. We established our factory (AAJ) No. 1 in the Middle East to prepare, crack and pack raw cashew nuts.

OUR COMPANY IS:

Specialized in importing raw cashew and candle nut

OUR SALES CHANNELS ARE:

Leaders of local markets and export to Jordan, Iraq, Lebanon

GENERAL INFORMATION:

Year of foundation: 2016

No. Employees at present: 42

No. Sale Agents/ Distributors: 8

DISTRIBUTION SYSTEM:

1. Area of Distribution:

Inside Syria: Damascus - Aleppo - Homs - Hama - Lattakia - Tartous
- Mhardeh

Outside Syria: Iraq - Lebanon - Jordan - Egypt (under negotiation)



Excellence in Partnership

MEMBERS' NEWS

Special Edition

1. TANWEER
2. DIVANI CARAVEL HOTEL
3. KOUZOUPIS JEWELLERY
4. ALTHOM
5. OLIVELLAS
6. MOTABAQAH EUROPE

So Long Marianne His life and love with marian ilen is becoming a television series

A great love, a deep love, turns the eyes of the whole world to the beautiful Hydra, where the romantic relationship of the famous Canadian composer and singer Leonard Cohen and the Norwegian journalist-writer and model Marian Ilen was born, nurtured and made history. A relationship that became a famous song, "So long Marianne" and inspired books and documentaries.

This massive love affair will be made into an eight-episode TV series and will be Tanweer Productions' first international co-production with Norway's Letters from Leonard and Canada's Connect 3.

In the - of unique beauty and nobility - Hydra, where Leonard Cohen's house still dominates, the shooting of the ambitious series took place, which will be shown not only in Greece, Norway and Canada, but also in Belgium, Great Britain and other countries with which the international distribution company Cineflix Rights has already reached an agreement. Filming will also take place in both Canada and Norway.

The script and direction have been undertaken by the leading Norwegian director Oystein Karlsen, and the Canadian Brownen Hughes, while the leading roles are played by the American actor and musician Alex Wolff, as Cohen, and the Norwegian actress Thea Sofie Loch Næss as Marianne Ihlen. Also starring Anna Torv, Noah Taylor, Jonas Strand Gravli and more.

It is worth mentioning that already well-known international media, such as Variety, have started reporting on the series.

<https://variety.com/2023/film/global/leonard-cohen-alex-wolff-tv-marianne-ihlen-1235580865/>

The series is expected to premiere on Norwegian channel NRK in 2024.



Tanweer
productions

CONTACT DETAILS

TANWEER PRODUCTIONS SMSA

T: +30 211 013 2007

E: info@tanweerproductions.com

W: www.tanweerproductions.com

Divine Summer Offers by Divani Collection Hotels A season like no other awaits you!

Explore the vibrant atmosphere of Divani Collection Hotels, where summer meets luxury, and create unforgettable memories! Divani Collection Hotels presents exclusive summer packages full of premium services!

Whether you're seeking a cosmopolitan summer journey, quality time with your family, a romantic getaway, or a rejuvenating retreat for two, there is a specially designed package with divine offers, just for you!

If you don't have the time to leave for a summer vacation explore our new Pool Pas exclusively at Divani Apollon Palace & Thalasso. Swim in real seawater and rejuvenate in the specially designed Jacuzzis.

The subscription includes 2 sunbeds + umbrella + mineral water + fitness programs (without equipment usage) and comes in 3 packages:

- Low Season (1/5 - 31/5 & 19/9 - 31/10) at €900/month.
- High Season (1/6 - 18/9) at €1,200/month.
- All Season at €3,500

Counting more than 60 years of successful presence in the history of the Greek hospitality sector, Divani Collection Hotels comprises 7 hotel properties in Greece (Athens, Meteora, Larissa, and Corfu). True to its values and ethics, which stem from their passion for impeccable hospitality that meets guests' personalized needs, Divani Collection Hotels has made itself synonymous with Greek hospitality.



CONTACT DETAILS

DIVANI CARAVEL HOTEL

A: 2 Vassileos Alexandrou Ave 16 121, Athens Greece

T: +30 210 7207000

W: divanis.com



MEMBERS' NEWS

www.arabhellenicchamber.gr

The Olympians Collection

Our company proudly presents our newly launched collection

Discover The Olympians Collection

A modern and superb new collection which will excite your esteemed clients and will also differentiate you from your competitors



“The Olympians were a race of deities, primarily consisting of a third and fourth generation of immortal beings, worshipped as the principal Gods of the Greek pantheon and so named because of their residency on Mount Olympus. In Greek Mythology, apart from the Olympians, there are dozens of other Gods or Demigods, each of them with different symbols and powers.”

Kouzoupis Jewellery S.A was founded in 1947 and is the leading Greek designer and manufacturer in the field of top quality, handmade, gold 18K jewellery with precious stones.

Our company uses the various Greek historical periods as a point of reference and inspiration for the firm's jewellery. All our 64 collections are handmade creations by highly experienced, skilled, talented and dedicated craftsmen in the field of top-quality jewellery. The Greek jewellery is not only esthetically unique and beautiful, but carries also a 6000 years manufacturing tradition. Our objective is to expand our export activities by offering top quality handmade creations, long lasting style, unique design, timeless elegance, prompt delivery and very competitive prices.



CONTACT DETAILS

KOUZOUPIS JEWELLERY S.A.

A: 2 Parnassou Street, 10561 Athens, Greece

T: +30 210 3228018 **E:** info@kouzoupis.gr

W: www.kouzoupis.gr

GREECE - USA - GERMANY - SWITZERLAND -

SAUDI ARABIA - SPAIN - CYPRUS - MALDIVES

European cooperation for the design and development of seat systems for helicopters and the eVTOL market

A very successful comprehensive cooperation agreement signed during DEFEA exhibition between the Greek and German-based companies of ALTHOM Group, member of Arab-Hellenic Chamber of Commerce and Development and the German-based company AUTOFLUG GmbH. The two companies have agreed on a long-term collaboration in the field of safety seat design and development as well as the creation of technical documentation.

This cooperation agreement marks the next step in a collaboration between the contractual partners that has already existed since 2019. Whereas the projects have so far been worked on primarily in Hamburg, Germany, there will now be another competence center in Patras, Greece, where development teams will devote themselves to the design of safety seating systems for helicopters and, in particular, to the rapidly growing urban air mobility market. The range of services is rounded off by the technical documentation, which can be produced according to international standards such as S1000D.

Another aim of the agreement is the joint application and subsequent processing of European research projects. The focus is on the research and development of additional safety features and the innovative integration of such solutions into the next generation of safety seats.



CONTACT DETAILS

ALTHOM ENGINEERING E.P.E.

**Contact Details: General Manager, Thomas N. Dais
Managing Director / C.E.O.: Alkiviadis Thomas**

A: Kalavryton 52-56, 26226 | Patras/Greece

T: +30 (0) 26 10 3338 16, +30 26 10 870446 Ext.3002

M: +30 6974 790114 **E:** dais@althom.eu

W: www.althom.eu



MEMBERS' NEWS

www.arabhellenicchamber.gr

Olivellas SA The Art of Table Olives Savor the exquisite delights of our olive collection at foodex saudi

Join us on an extraordinary culinary adventure at Foodex Saudi, taking place from September 17th to 20th in Riyadh. As proud exhibitors, we are thrilled to offer visitors and potential partners a chance to indulge in the remarkable flavors of our delicious olives. Get ready to tantalize your taste buds and discover why our olives are a true gastronomic treasure.

But first allow us to introduce ourselves. Olivellas SA, is a family owned company located in Gerakini, Halkidiki, Greece, which was founded in 1993 and has been growing ever since. The company is specialized in processing, packaging and exporting Greek olives of different varieties and types. Insisting on high quality and reliable customer service, the company exports its products to more than 60 countries all over the world.

Olivellas, being one of the biggest companies in the field of table olives in Greece, has a total production capacity of more than 12.000 tons annually, supported by modern warehouse facilities, and employs 75 people. The company, certified by IFS V:7, BRC V:8, ISO 22000:2018, ISO 9001:2015, ISO 14001:2015, ISO 45001:2018, Kosher and Halal, meets the highest standards in worldwide markets.



CONTACT DETAILS

OLIVELLAS SA

A: GR 63 100 Gerakini, Halkidiki - Greece, PO Box 1005

T: +30 237 10 52260 / 53260

F: +30 237 10 51635

E: info@olivellas.gr | exports@olivellas.gr

W: www.olivellas.gr

Cooperation between EBETAM/MIRTEC and Motabaqah Europe

A new era in our country's relations with Saudi Arabia is marked by the signing of a cooperation agreement between EBETAM/ MIRTEC (Materials Industrial Research & Technology Center) and Motabaqah Europe. EBETAM/ MIRTEC is a strategic partner and Motabaqah's link to the Greek market and will perform the testing services that are required in order to export products from Europe to Saudi Arabia.

On Wednesday, June 14, Athens Chamber of Commerce and Industry presented the Compliance and Certification procedures for Greece's exports to Saudi Arabia.

Greetings were addressed by the president of EBEA Mrs. Sofia Kounenaki - Efraimoglou and Rashad Mabger, Secretary General of the Arab-Hellenic Chamber.

In his speech, the CEO of Motabaqah International Laboratories, Mamdoh Althobaty presented the mandatory requirements for exporting products from Europe to Saudi Arabia, such as building materials, medicines, cosmetics, and food. He also pointed out that due to the pivotal role that Greece has in the world, the office of the company based in Athens was created to support and facilitate the procedures, so that Greek companies export Greek products to Saudi Arabia, the Gulf countries, the Emirates and Egypt, but also to facilitate the access to the Saudi Market and enhance trade relations between Greece and Saudi Arabia with the help and cooperation of EBETAM/MIRTEC and the Ministry of Development.

Then the floor was given to Mr. Michalis Siamidis, 3rd Vice-President of Athens Chamber of Commerce and Industry, and Mr. Skipion Apostolakis, Vice-President of MIRTEC, who elaborated on the subject. The event was attended by institutional bodies, sector representatives, and entrepreneurs who were given the opportunity to ask questions that led to a constructive discussion.



MOTABAQAH
EUROPE
Certification Services

CONTACT DETAILS

MOTABAQAH EUROPE

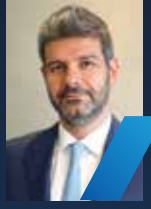
Contact Person: Laura Haroyanni

A: 224 Syngrou Street, Kallithea, 17672

T: +30 6942 962837

E: lharoyianni@motabaqah.eu

W: www.motabaqah.com.sa



مارينوس جيانوبولوس
الرئيس التنفيذي،
Enterprise Greece

نظرتنا: الأمة التقنية

باتت اليونان مركزًا إقليميًا
للتكنولوجيا.

إذ تغطي الطموحات التقنية للبلاد
مجموعة من القطاعات الفرعية -
مثل الشركات الناشئة والبنية
التحتية للتكنولوجيا والبحث
والتطوير - وتولي اهتمامًا خاصًا
بالمستثمرين الأجانب. ومن رحم
الأزمة الاقتصادية التي تشهدها
اليونان، وُلد جيل جديد من رواد
الأعمال أخذ على عاتقه مسؤولية
التصدي للتحديات التي يمر بها
هذا السوق العالمي المثير.

ومن ثمّ، بدأت ثمار العمل الدؤوب
تؤتي أكلها. خلال العام الماضي،
ورغم ما تمر به البلاد من ظروف
اقتصادية صعبة، استقطب عدد
قياسي من الشركات الناشئة
استثمارات جديدة مع الزخم
الإيجابي الذي امتد إلى هذا العام.

وقد أثبت البحث والتعليم، وهما
عاملان أساسيان في أي عملية
ابتكارية، أنهما قادران على إحداث
الفارق في اليونان، لأنهما يوفران
لقطاع التكنولوجيا الحلول والأفراد
المحترفين المدربين جيدًا. وفي
الوقت ذاته، فضل قادة التكنولوجيا
العالميون - وآخرهم مؤسسة
هيوليت باكارد - اختبار اليونان
لبحث وتطوير الجيل القادم من
المنتجات والخدمات التي
يقدمونها.

وكما يتضح من اجتماع هذا الشهر
لشبكة ملائكة الأعمال الأوروبية
المنعقد في ثيسالونيكي، فإن
اليونان تضع بصماتها على خريطة
التكنولوجيا العالمية. واليوم، تُعد
الشركات اليونانية الناشئة في قلب
المستقبل الرقمي للبلاد.

مشهد النمو السريع للشركات الناشئة في اليونان يجذب اهتمامًا متزايدًا من جانب المستثمرين

EBAN 2023
ANNUAL
CONGRESS

24 – 26 May 2023
Thessaloniki, Greece
"IOANNIS VELLIDIS" CONGRESS CENTER

Shaping
THE Future
with Every
Investment

Co-organizers



كما شهد عام ٢٠٢٢ أيضًا، قيام النموذج الأولي لبرنامج تمويل المشاريع في اليونان EquiFund، بتمويل مشترك من الاتحاد الأوروبي والصناديق الوطنية، وبدعم أكثر من ١٣٨ شركة وجذب تمويلًا بأكثر من ١,١٣ مليار يورو إجمالاً. وتشير التقديرات إلى أن النظام البيئي اليوناني ككل يُقدر الآن بأكثر من ٨ مليارات يورو.

وبالنظر إلى مستقبل البلاد، فإن عام ٢٠٢٣ كان انطلاقًا قوية. وفعليًا، فقد جمعت الشركات الناشئة اليونانية حتى الآن قرابة ٣٠٠ مليون دولار من ٤٣ صندوقًا لرأس المال الاستثماري خلال ٢٦ جولة تمويل. إضافة إلى إجراء عمليتي استحواذ.

لا يزال مشهد النمو السريع للشركات الناشئة في اليونان يضع بصمته في صناعة التكنولوجيا العالمية مع تسجيل رقم قياسي لعمليات الخروج خلال العام الماضي وبدء جولات تمويل جديدة.

وفي علامة أخرى على الحضور المتنامي لليونان في هذا القطاع، استضافت مدينة سالونيك شمال اليونان خلال هذا الشهر المؤتمر السنوي لشبكة ملائكة الأعمال الأوروبية - وهو اجتماع للمستثمرين الملائكة الرائدة في أوروبا. وقد شاركت Enterprise Greece في رعاية المؤتمر.

جاء ذلك بعد عام استثنائي: ففي عام ٢٠٢٢، استحوز مستثمرون دوليون على ١٩ شركة ناشئة يونانية. وخلال العام الماضي، شهد المشهد التكنولوجي في اليونان بعض الصفقات البارزة، منها قيام عملاق البنوك الأمريكية جي بي مورغان بالاستثمار في شركة فيفا واليت - وهي أول شركة يونيكورن في البلاد؛ واستحواذ شركة Prodege في كاليفورنيا على شركة Pollfish؛ واستحواذ Meta على شركة Accusonus.

ENTERPRISE GREECE
INVEST & TRADE

109 Vasilissis Sophias Avenue,
115 21 Athens, Greece

T: +30 210 3355700

info@eg.gov.gr

www.enterprisegreece.gov.gr



نظرتنا: ازدهار التصدير

فقد قفز الطلب على المواد الكيميائية اليونانية مثل المنظفات والمطهرات وعوامل التنظيف في السنوات الثلاثة الماضية نتيجة لجائحة فيروس كوفيد. وقد شهد المنتجون الأذكى مثل Papoutsanis SA - أحد أقدم وأهم شركات تصنيع الصابون في اليونان - نموًا قياسيًا في الصادرات نتيجة لذلك. وبالمثل، ارتفعت الصادرات الغذائية اليونانية إلى آفاق جديدة حيث يتجه المستهلكون في جميع أنحاء العالم بشكل متزايد إلى النظم الغذائية الصحية والمنتجين ذوي الجودة العالية. وفي الآونة الأخيرة، وبسبب أزمة الطاقة جزئيًا، أصبحت اليونان - لأول مرة على الإطلاق - مصدرًا للطاقة.

وهذه المكاسب ظهرت لتبقى ولتثبت أن المصدرين اليونانيين يتمتعون بالمرونة والقدرة التنافسية. المنتجات المصنوعة في اليونان تترك بصماتها بشكل متزايد في الأسواق العالمية.

لقد أصبح الأمر رسميًا: كان العام الماضي عامًا قياسيًا آخر للصادرات اليونانية. تُظهر أحدث البيانات أن صادرات البضائع اليونانية تجاوزت 50 مليار يورو في عام 2022، أي ما يعادل ربع الناتج المحلي الإجمالي لليونان تقريبًا.

ويمثل كلا هذين الرقمين محطتين مهمتين في تحول اليونان إلى اقتصاد مفتوح وتنافسي. كما أنهما يمثلان تويجًا لازدهار الصادرات الذي دام عقدًا من الزمن والذي بدأ خلال الأزمة المالية: في عام 2008، وهو العام الذي بدأت فيه الأزمة المالية العالمية، بلغ إجمالي الصادرات اليونانية 21 مليار يورو فقط.

وبشكل غير متوقع، أدت التحديات العالمية الأخيرة - جائحة فيروس كورونا وأزمة الطاقة الحالية - إلى زيادة تعزيز الصادرات اليونانية.

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115 21 Athens, Greece

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info@eg.gov.gr

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المؤتمر البحري العربي - اليوناني الأول
1st Arab – Hellenic Maritime Conference
Athens, 5 - 6 July 2023



غرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΗΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

المتحدثون:

- ✓ بدر بن سيف العوفي، المُستشار الاقتصادي، غرفة تجارة وصناعة عُمان، عُمان
- ✓ د. سوتيريوس ثيوفانييس، المدير التنفيذي، MARLOGMIND PC في سالونيك، وبروفسور مُمارس في CITY College University of York Europe Campus، اليونان
- ✓ آندونييس ستيلياتوس، الرئيس، مؤسسة مُلاك اليخوت المهنية اليونانية، اليونان

الجلسة الرابعة:

14:00

جزر القمر، الصومال، اليمن واليونان

تتناول هذه الجلسة لأول مرة محاولة فتح قنوات للتواصل في تعزيز التعاون بينها وبين اليونان في الملاحة البحرية والموانئ مع النظر الى إمكانية نقل التقنية والمعرفة الى هذه الدول للفائدة المُشتركة للجانبين.

المحاور: رشاد مبجر، الأمين العام، الغرفة العربية اليونانية

المتحدثون:

- ✓ البرفسور د. أوريسستيس سثيناس، الممثل الدائم لهيئة الملاحة الدولية، اتحاد جزر القمر، و بروفسور متعاون مع جامعة إيجه، اليونان
- ✓ إسماعيل ورسامي، مُحلل مخاطر، ميناء بورتلاند، الولايات المتحدة، الصومال
- ✓ القبطان بسّام سليمان السندي، الرئيس التنفيذي، مؤسسة موانئ البحر الاحمر اليمنية، اليمن
- ✓ نيكولاس جيراسيمو، محامي LL.M. (Soton)، ونائب الرئيس، الهيئة اليونانية للقوانين الملاحية، اليونان

غذاء خفيف وتواصل بين المشاركين.

15:00

اجتماعات عمل بين المختصين في قطاعاتهم من هذه الدول واليونان في قاعات عمل خاصة.

15:45

انتهاء أعمال المؤتمر.

17:00

حفلة العشاء:

استقبال الضيوف

20:00

الترحيب: **خاريس جيرونيكولاس**، رئيس مجلس الادارة، الغرفة العربية اليونانية، والرئيس التنفيذي، City Unity College، اليونان

20:30

ضيف الشرف: مُمَثِّل الحكومة اليونانية، اليونان*

حفلة العشاء

21:00

* سيتم التأكيد لاحقا



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

اجتماعات عمل بين المختصين من هذه الدول واليونان في قاعات عمل خاصة. **16:15**

الخميس 6 يوليو/تموز 2023

التسجيل والتواصل بين المشاركين. **09:45**

التقديم: رشاد مبجر، الأمين العام، الغرفة العربية اليونانية، اليونان **10:15**

الجلسة الثالثة: دول مجلس التعاون الخليجي واليونان **10:30**
القسم الأول: الكويت، قطر، السعودية واليونان
تُشكّل الروى الاقتصادية لدول مجلس التعاون الخليجي فرص كثيرة للتعاون والاستثمار بين هذه الدول واليونان فيما يتصل بالموانئ والملاحة البحرية ومجالاتها العديدة.

المحاور: جورج لايسوس، نائب الرئيس التنفيذي، شركة Intermodal Shipbrokers، اليونان

المُتحدثان الرئيسيان:

- ✓ سليمان بن منصور الباطين، نائب الرئيس الاعلى والرئيس وكبير الاداريين التنفيذيين لشركة سفن للصناعة، أرامكو السعودية، السعودية
- ✓ بانايوتيس تسونيس، نائب الرئيس التنفيذي، هيئة موانئ بيريسوس OLP المساهمة، اليونان*

المتحدثون:

- ✓ عايشة مبارك العجمي، مراقب الخطط والبرامج الاقتصادية، الامانة العامة للمجلس الاعلى للتخطيط والتنمية، الكويت
- ✓ ريان البكري، مستشار رئيس الهيئة العامة للموانئ - موانئ، السعودية
- ✓ البرفسور مايكل فان، رئيس التقنية والابتكار، شركة Tsakos (TEN) المحدودة للطاقة الملاحية، اليونان

استراحة وتواصل بين المشاركين **12:00**

القسم الثاني: البحرين، عُمان، الامارات واليونان **12:30**

المحاور: البرفسور د. أوريستيس سشيناس، الممثل الدائم لهيئة الملاحة الدولية، اتحاد جزر القمر، و بروفيسور متعاون مع جامعة إيجة، اليونان

المُتحدثان الرئيسيان:

- ✓ خميس جمعة بو عميم، رئيس مجلس دبي للصناعات البحرية، ومؤسس ورئيس مجلس الادارة، كي.بي.اي، دولة الامارات
- ✓ إيفانجيلوس كيريازوبولوس، الأمين العام، وزارة الملاحة وسياسة الجزر، اليونان



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

القسم الثاني: مصر، ليبيا واليونان

12:45

تشكّل الدول الثلاث مُثلث ملاحى عالمى هام فى جنوب-شرق المتوسطّ، وهذا بدوره يُوفّر كثير من الفرص وسُبُل للتعاون والاستثمار فى كل ما يتصل بالملاحة البحرية والموانىء وقطاعاتها المُختلفة.

المحاور: البرفسور د. خالد حنفي، الأمين العام، اتحاد الغرف العربية، لبنان، وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان

المُتحدث الرئيسي:

الفريق أسامة ربيع، رئيس مجلس إدارة هيئة قناة السويس والعضو المنتدب، مصر

المتحدثون:

- ✓ م. محمد شيرين النجار، الرئيس، مجموعة شركات النجار للنقل البحري، مصر.
- ✓ أناستاسيوس فورجاس، الرئيس التنفيذي، شركة Antipollution مصر، مجموعة V Group، اليونان
- ✓ د. رمضان مفتاح المغربي، مالك سفن، والرئيس التنفيذي، شركة الخليج الدولية للملاحة المحدودة، ليبيا
- ✓ نيكولاس فيرنيكوس، مالك سفن، رئيس الغرفة الدولية للتجارة، وعضو مجلس إدارة الغرفة اليونانية للملاحة، اليونان
- ✓ د. ابراهيم الطاهر عربي، رئيس مجلس الادارة، شركة منارة المدينة للتوكيلات الملاحية، ليبيا

غذاء خفيف وتواصل بين المشاركين.

14:15

الجلسة الثانية: دول شمال المشرق العربي (العراق، الأردن، لبنان، سورية) واليونان

15:00

تتظّر هذه الجلسة فى إمكانية نقل التقنية والمعرفة والشراكة فيما يتصل بالملاحة والموانىء ومختلف مجالاتها الى دول شمال المشرق العربي.

المحاور: د. صالح سعادة جلال، الناشر لمجلة (Middle East Economic Survey (MEES وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان

المتحدثون:

- ✓ ليونيداس ديميترياديس-أيفينديس، سفير النوايا الحسنة فى المنظمة البحرية الدولية، اليونان
- ✓ أسامة خليل الكبيسي، رئيس مجلس الادارة والمؤسس، شركة رمال البحر للملاحة، وعضو مجلس إدارة وشريك فى العديد من الشركات، العراق
- ✓ الكابتن محمد سليمان الدلابيح، الامين العام، نقابة ملاحة الاردن، الاردن
- ✓ عمر عبد الكريم عيتاني، الرئيس المدير العام لادارة واستثمار مرفأ بيروت، لبنان
- ✓ د. المهندس سلمان أحمد ريسا، الرئيس، غرفة الملاحة البحرية السورية، سورية

رؤاد الاعمال ودورهم فى بيئة بحرية نظيفة:

عرض خاص:

- ✓ بيسان الشريف، مبادرة بروجيكت سي، شريك مؤسس، الاردن
- ✓ ديميتريس أليكسوبولوس، مدير شركات الاعمال، Enaleia، اليونان



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ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

البرنامج المبدئي:

الاربعاء 5 يوليو/ تموز 2023

التسجيل والتواصل بين المشاركين. 09:30
حفلة الافتتاح. 10:00

التقديم: رشاد ميجر، الأمين العام، الغرفة العربية اليونانية، اليونان

الترحيب:

- ✓ **خاريس جيرونيكولاس**، رئيس مجلس الادارة، الغرفة العربية اليونانية، والرئيس التنفيذي، City Unity College، اليونان
- ✓ **سهيل حسيب صباغ**، رئيس مؤسسة حسيب صباغ، ورئيس مجموعة الموارد البشرية، شركة اتحاد المقاولين (CCC)، ونائب الرئيس، الغرفة العربية اليونانية، اليونان

ضيوف الشرف:

- ✓ **البرفسور د. خالد حنفي**، الأمين العام، اتحاد الغرف العربية، لبنان، وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان
- ✓ **عاهد سويدات**، عميد السلك الدبلوماسي العربي وسفير الاردن باليونان
- ✓ **البروفسور د. علي حمية**، وزير الأشغال العامة والنقل، لبنان
- ✓ **كوستاس سكريكاس**، وزير التنمية والاستثمار، اليونان*

تقديم خاص:

- ✓ **د. جيهان صالح**، المستشار الاقتصادي لرئيس الوزراء المصري، مصر
- ✓ **فاسيليكي (فيكي) لوزو**، الأمين العام للعلاقات الاقتصادية الدولية، وزارة الخارجية اليونانية، ورئيس "هيئة الاستثمار"، اليونان

الجلسة الأولى (دول شمال أفريقيا واليونان):

11:15

القسم الأول: الجزائر، موريتانيا، المغرب، تونس واليونان

تتناول هذه الجلسة في سبيل التعاون وفرص العمل والاستثمار في تحديث الموانئ وما يتصل بها من مشاريع مختلفة.

المحاور: **خريستوس فارذيكوس**، محامي والقنصل الفخري لكومونولث دومينيكا، اليونان

المتحدثون:

- ✓ **عذراء بن بوضياف**، سكرتير الشؤون الخارجية، الملحق الاقتصادي والتجاري بسفارة الجزائر في اليونان
- ✓ **محمد عبد الله ولد اياها**، مالك والرئيس التنفيذي، شركة Maurilog، موريتانيا
- ✓ **نيكتاريوس ميتسووكاباس**، مدير الملاحة والبنية التحتية، Archirodon NV، اليونان
- ✓ **محمد نجيب بن إسماعيل بالريش**، مدير العمليات والايجار، شركة Africa Marine Company، تونس

استراحة وتواصل بين المشاركين

12:15



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Rashad Mabger
Secretary General
Arab-Hellenic Chamber
(AHCCD), Greece



Harris Geronikolas
Chairman of the Board of
Directors Arab-Hellenic
Chamber (AHCCD), Greece



Suheil Hassib Sabbagh
President, Group HR, CCC
& Chairman, Hassib Sabbagh
Foundation & Vice President,
AHCCD, Greece



Prof. Dr. Khaled Hanafy
Secretary General
Union of Arab Chambers,
Lebanon & Board Member,
Arab-Hellenic Chamber



Ahed Sweidat
Dean of the Council of Arab
Ambassadors
& Ambassador of
Jordan to Greece



Mohamed Abdellahi Yaha
Owner and CEO
Maurilog
Mauritania



Nektarios Mitsokapas
Marine and Infrastructure
Director
Archirodon NV, Greece



Mohamed Najib Berriche
Chartering & Operations
Manager
Africa Marine Company (AMC),
Tunisia



Admiral Ossama Rabiee
Chairman & Managing Director
Suez Canal Authority, Egypt



**Eng. Mohamed Sherine
El Naggat**
Group Chairman
A. K. Naggat & Co.
Egypt



**Leonidas Dimitriadis-
Evgenidis**
IMO Goodwill Maritime
Ambassador in Greece



Osamah Khalil Al Kubaisi
Chairman & Founder
Sea Sands Shipping Company
& Board Member & Partner in
many companies, Iraq



Captain Moh'd Eldalabieh
General Secretary
Jordan Shipping Association
Jordan



Omar Abdel Karim Itani
President Director General
Port of Beirut
Lebanon



Dr. Eng. Salman Ahmad Raya
President
Syrian Chamber of Shipping



Aisha Moubarek Al-Ajami
Supervisor of Economic
Plans and Studies, General
Secretariat of the Supreme
Council for Planning and
Development, Kuwait



Rayan Al Bakri
President Advisor
Saudi Ports Authority- MAWANI
Saudi Arabia



Prof. Michael Fan
Chief Technical & Innovation
Officer Tsakos Energy
Navigation (TEN) Ltd
Greece



Prof. Dr. Orestis Schinas
Permanent Representative to the
IMO-Union of Comoros
& Associate Professor
University of the Aegean, Greece



Khamis Juma Buamim
Chairman, Dubai Council for
Marine & Maritime Industries
(DCMMIemirates)
& Founder & Chairman,
KBI-uae, UAE



**Capt. Basam
Soleiman Alsandi**
CEO, Yemen Red Sea
Ports Corporation
Yemen



Nicholas G. Gerassimou
Lawyer LL.M (Soton) and
Vice President of the Hellenic
Association of Maritime Law,
Greece

Sea of Opportunities



Ali Hamie
Minister of Public Works
& Transport & Professor &
Researcher, Lebanon



Dr. Gehan Saleh
Senior Economics Advisor to
the Prime Minister of Egypt,
Egypt



Vasiliki (Vicky) Loizou
Secretary General for International
Economic Affairs
& Chairperson of the Board
«Enterprise Greece», Greece



Christos Vardikos
Attorney at Law and
Consul a.h. for the
Commonwealth of Dominica
in the Hellenic Republic



Adra Benboudiaf
Secretary of Foreign Affairs,
Economic and Commercial
Attaché, Algerian Embassy,
Greece



Anastasios Vourgas
CEO, Antipollution Egypt
V Group
Greece



Dr. Ramadan M. Mgherbi
Shipowner & Executive
Manager
Gulf International Company
Limited, Libya



Nicolas A. Vernicos
Shipowner, President, International
Chamber of Commerce
& Board of Directors, Hellenic
Chamber of Shipping, Greece



Dr. Ibrahim Taher Arebi
General Manager
Manarat Almadina
Shipping Co.
Libya



Dr. Saleh Jallad
Publisher of Middle East
Economic Survey (MEES)
& Board Member of AHCCD,
Greece



Beisan AlSharif
ProjectSea Co-founder
Jordan



Dimitris K. Alexopoulos
Business Partnerships
Manager
Enaleia, Greece



George Laios
Deputy CEO, Intermodal
Shipbrokers Co,
Greece



Eng. Sulaiman M. Ababtain
SVP & CEO, Sofon Holding
Saudi Aramco,
Saudi Arabia



Panagiotis Tsonis
Deputy CEO,
Piraeus Port Authority S.A.
Greece



**Dr. Evangelos
Kyriazopoulos**
Secretary General
Ministry of Shipping &
Islands Policy, Greece



Bader Saif Al-Ofi
Economic Advisor
Oman Chamber of
Commerce & Industry
Oman



Dr. Sotirios Theofanis
Executive Director,
MARLOGMIND PC,
& Professor of Practice, CITY
College University of York
Europe Campus, Thessaloniki,
Greece



Antonis Stelliatis
President, Hellenic
Professional Yacht
Owners Association,
Greece



Ismail Warsame
Senior Risk Analyst
Port of Portland, USA,
Somalia



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1st Arab - Hellenic Maritime Conference
Athens, 5 - 6 July 2023

Photos appearance according to event's program



رشاد مبجر
الأمين العام

عزيزي القارئ

أفرزت الانتخابات اليونانية في 25 يونيو 2023 فوز حزب الديمقراطية الجديدة واستمراره في ادارة شؤون الدولة، وهذا يعني أن الحكومة ستستمر في تطبيق استراتيجيتها وخططها الهادفة في النمو الاقتصادي لهذا العام والعام الذي يليه. واليونان كما هو متوقع ستحظى بين دول الاتحاد الاوروبي في تدفقات استثمارية مباشرة كبيرة، كما أن اليونان أصبحت واجهة لتأسيس الأعمال وضمن استراتيجية الحكومة التوسع في صادراتها الى الأسواق العالمية، سينعكس ذلك في انعاش الاقتصاد والحد من البطالة، والواقع على الأرض الآن يوحي بذلك.

نود في هذا السرد البسيط أن نشير الى "المؤتمر البحري العربي - اليوناني الأول" الذي يعقد هذين اليومين 05 و06 يوليو ويتزامن مع اصدار هذا العدد من مجلة الغرفة، من السابق لأوانه أن نخمن أي نتائج أو مخرجات هذا المؤتمر، ان مستوى الحضور الكبير من الجانبين العربي واليوناني في هذه الفعالية يعد متميز تحت كل المقاييس، ومشاركة أكثر من 170 شركة من الجانبين سوف تسهم وبلا شك في فتح قنوات جديدة للتواصل والتعاون في مجالات الملاحة البحرية والموانئ وما يتبع ذلك من نشاطات عمل كثيرة، سيجد المشاركون في هذا المؤتمر ارضاً خصبة لفتح قنوات التواصل والشراكة، ونأمل أن نبني تقليداً ناجحاً لعقد هذا المؤتمر كل سنتين وفي نفس الشهر، وما نخرج به من مؤتمرننا هذا اليوم من نتائج ايجابية ستعد عاملاً فعالاً في بناء هذا التقليد.

من جانب آخر، تحضيراتنا قائمة لعقد "المنتدى الاقتصادي العربي - اليوناني الثاني عشر" في 01 و 02 نوفمبر 2023، وهو تقليد أسسنا له بنجاح في السنوات الماضية. حظيت كل منتدياتنا السابقة بحضور كبير فعال ومتنوع من كل الدول العربية واليونان، وتميزت محاورها وقطاعاتها في التداول باهتمام المشاركين، وفي المنتدى الثاني عشر سنعزز ذلك باختيار قطاعات عمل ومحاور تعكس هذا البناء الايجابي في فعاليتنا، والتفكير قائم على اتاحة الفرصة لرواد الاعمال من الجانب العربي واليوناني في المشاركة لتبادل الافكار والخبرات وسبل التعاون بين هؤلاء الرواد في قطاعات عمل محددة، كما سنولي اهتمامنا الى القطاعات الرئيسية كالطاقة والغذاء والصناعات الدوائية، ان تناولنا لهذه المجالات وغيرها يهدف الى مساعدة الشركات الصغيرة والمتوسطة في العالم العربي واليونان على استكشاف سبل وفرص المشاركة فيما بينهم وتعزيز علاقاتهم، وهو أمر نحرص على تحقيقه.

نود أن نختم كلمتنا هذه بشكر الاتحادات والغرف العربية على دعمها لنا وفي هذا امتياز نعتز به، كما نشكر الشركات الراحية "للمؤتمر البحري العربي - اليوناني الاول" على الدعم الذي قدمته، سنعمل على الاستفادة من هذا الدعم والامتياز في تقديم خدمات افضل للشركات الأعضاء وغير الأعضاء وفي عقد فعاليات حيوية تجذب مشاركة فعالة من رجال الاعمال في اليونان والعالم العربي.

نتنزه موسم الاجازات الصيفية لنتمنى لكم اجازات ممتعة ونتطلع الى اللقاء بكم في شهر سبتمبر القادم.



الغرفة العربية اليونانية للتجارة والتنمية
ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

أهلاً بكم في عضوية الغرفة العربية اليونانية

أربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تتناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية و مواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ،

ولذلك استطاعت اليونان بجودة ما تنتجه أن تنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم . إن فرص الاستثمار رحبة وفي أكثر من مجال، ويقفد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العام، وتجذب الملايين من السواح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قرأها وجزرها ومدنها.

إن الخدمات التي نقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

لمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:

www.arabhellenicchamber.gr

e-mail: chamber@arabgreekchamber.gr

الغرفة العربية اليونانية للتجارة والتنمية

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1^o Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο
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