



الغرفة العربية اليونانية للتجارة والتنمية
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ ΕΜΠΟΡΙΟΥ & ΑΝΑΠΤΥΞΕΩΣ
ARAB-HELLENIC CHAMBER OF COMMERCE & DEVELOPMENT

“Greece & the Arab World: Embracing Change”



“Greece & the Arab World: Embracing Collaboration & Innovation”

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BoD Member, SEV-Hellenic Federation of Enterprises,
BoD Member, Arab-Hellenic Chamber, Greece



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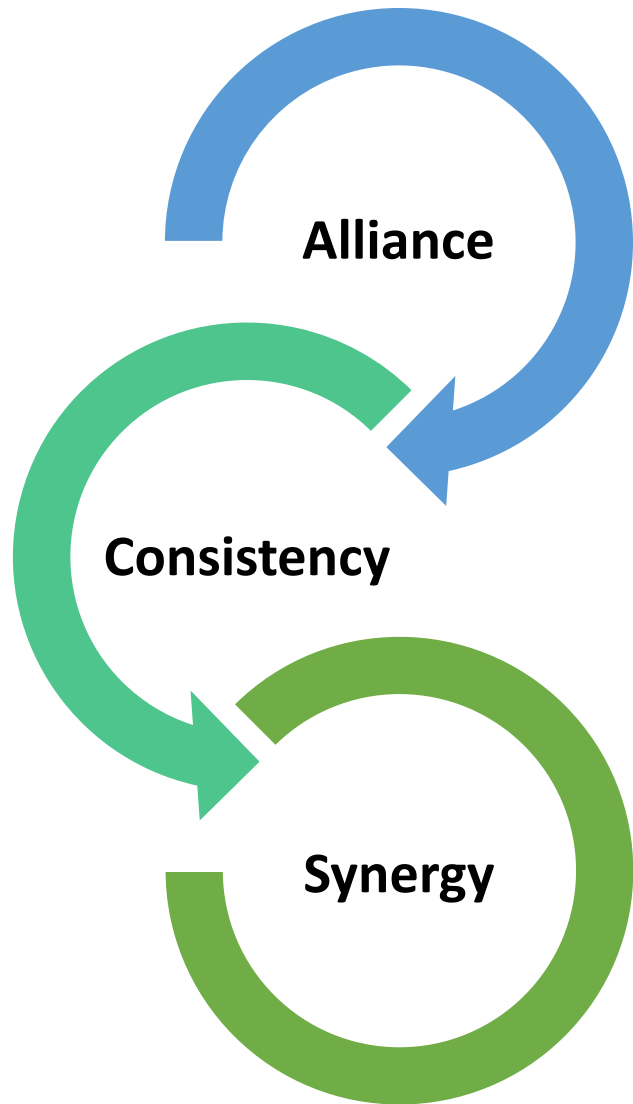
GROUP OF PHARMACEUTICAL COMPANIES



Pharmaceutical Laboratories S.A.



Introduction



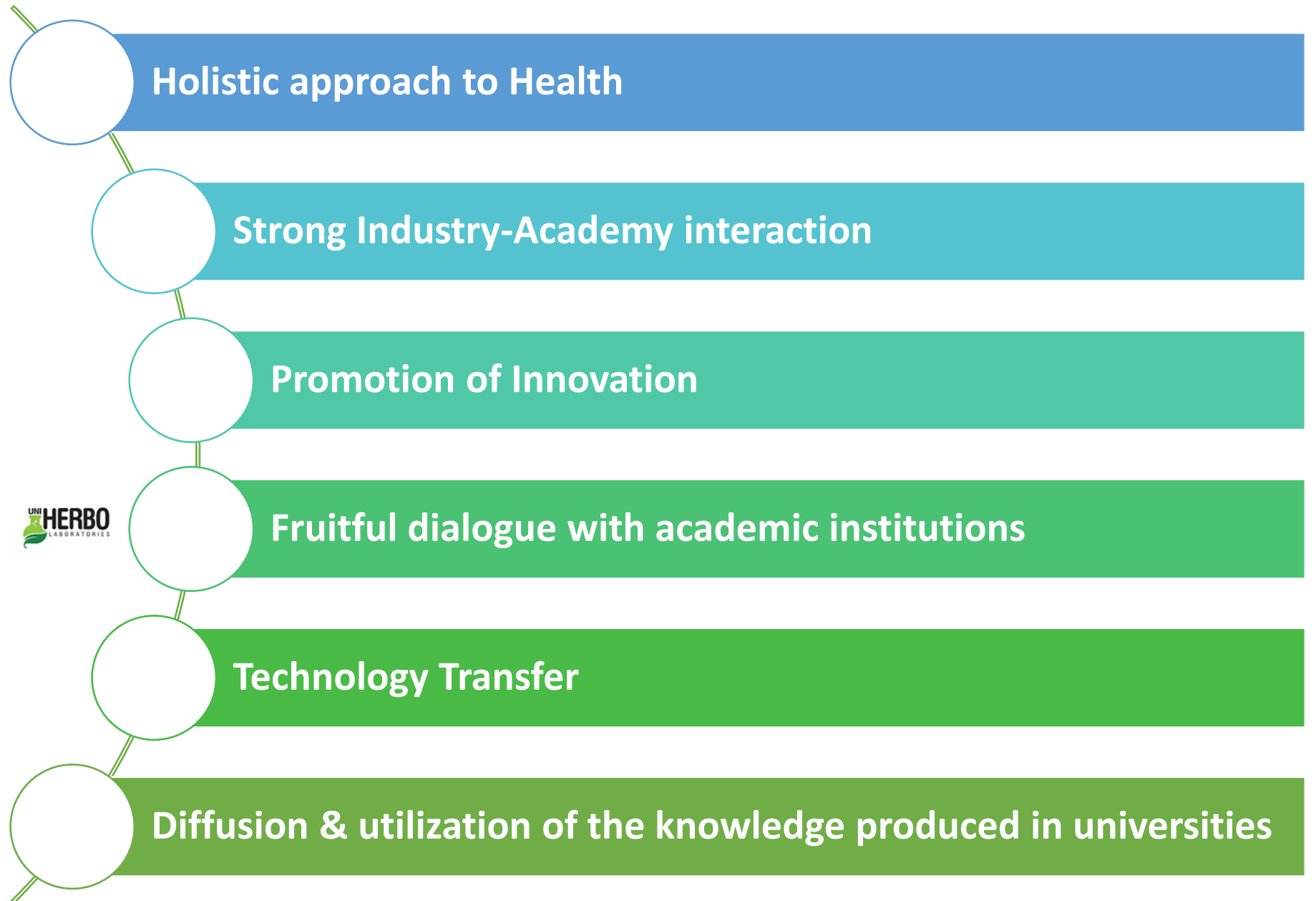
Only with a strong alliance we will be able **to face all the challenges** we are experiencing, such as **energy, inflationary, climate crisis**, as well as **artificial intelligence**, along with the **changes coming in science, public health and technology**

➤ **Clearly point towards culture exchange and the need for alliances**

Greece and the Arab world have always been close and constituted a **strong geopolitical bridge** for the wider region, but mainly for Europe.

A **large number of Greeks reside permanently and work in Arab world**, contributing to the development of the economic and social life, while **corresponding Arabs who have studied in Greek universities**, essentially give a vote of confidence in Greek knowledge and know-how.

Our Vision



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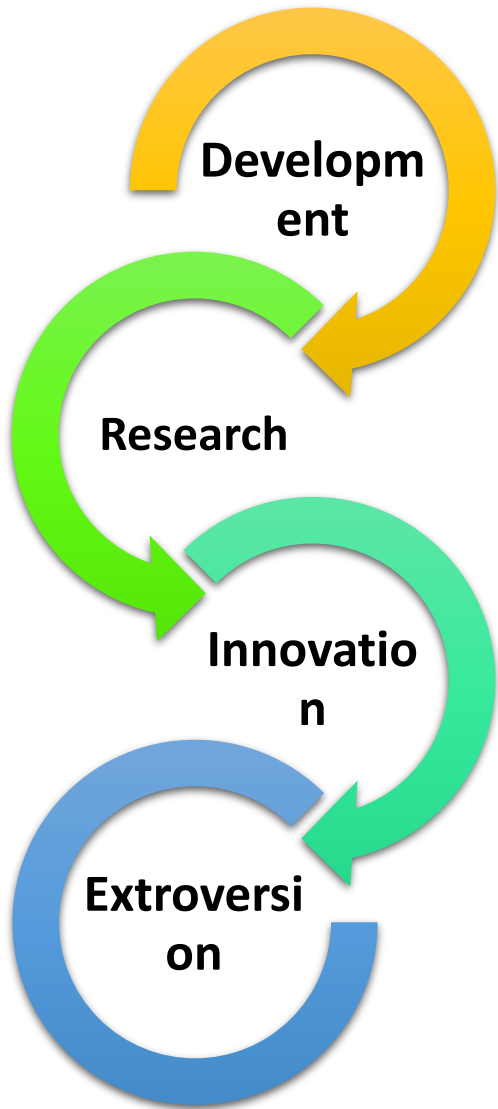
UNI-PHARMA

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PHARMABELLE





➤ OFET Collaborative Research Activity

- ✓ Establishment of a **scientific network of more than 30 research groups** from academia
 - ✓ allows us to **run a lot of research projects** in diverse topics, leading to innovative products, technology & patentable subject-matters
 - ✓ participation in **national/international co-financed research projects**
 - ✓ **finance of research projects by own funding**
 - ✓ **Sponsorships** to research groups through AMKE "KLEON TSETIS"
 - ✓ Strategic **synergies with Start-Up companies**

“AMKE Kleon Tsetis Foundation for Scientific Research and Culture”



Vision

- Health
- Education
- Research
- Development
- Innovation

Scopes

- Support Young Scientists - Researchers
- Academia-Industry Connection

Fundamental Principles

- Excellence
- Ethos
- Innovative Thinking
- Learning

AMKE KLEON TSETIS SPONSORSHIPS



- **Scholarships** to Under/Post Graduate **Students & Researchers** with **Excellent** grades
- **Donations** of consumables and fixed equipment, infrastructures in universities & hospitals
- **Financial Assistance** to the Under/Post Graduate Students with financial needs
- **Funding of Research Projects**
- Close **Cooperation** with the leading University & Research Institutions
- Exploring **Synergies between Industry and Academia**, forging ties, alignment and empowerment


More information in Uni-Pharma site.....

← → ↻ <https://www.uni-pharma.gr/en/the-company/> 80% ☆

That is why the company is a dynamic investor in modern production units and advanced technologies, in proactive people with high qualifications and ethics, in organizational systems that guarantee responsibility and participation, in partners and academic institutions, always with consistency and dedication to the values that distinguish its team.

Because, for UNI-PHARMA, human life is the absolute priority.

Kleon Tsetis Foundation



Learn more about NPO Foundation →

UNI-PHARMA & INTERMED presence in Arab world

The **relations between Greece and the Arab world have been forged through the centuries** - on a commercial and cultural level - and it is now time **to move on even greater strengthening of our partnerships**, through **investments** that will mark a new era.

UNI-PHARMA & INTERMED, have a **strong presence in the Arab world** with a **rich portfolio** of pharmaceutical and medical technology products.

- **Saudi Arabia** (*strong presence with new product launches*)
- **Oman** (*strong presence with new product launches*)
- **Kuwait** (*with 10/year presence*)
- **Qatar** (*with a strong and constantly expanding presence*)
- **United Arab Emirates** (*with a particularly strong and constantly expanding presence*)
- **Jordan** (*present on the market for many years already, constantly expanding*)
- **Tunisia** (*with a 5/year presence in pharmaceutical products supply that continues*)
- **Morocco** (*with an 8/year presence in the supply of pharma- and nonpharma-products that continues*)
- **Libya** (*with a strong presence in the hospitals that is constantly expanding*)
- **Iraq** (*very strong presence which is constantly expanding*)



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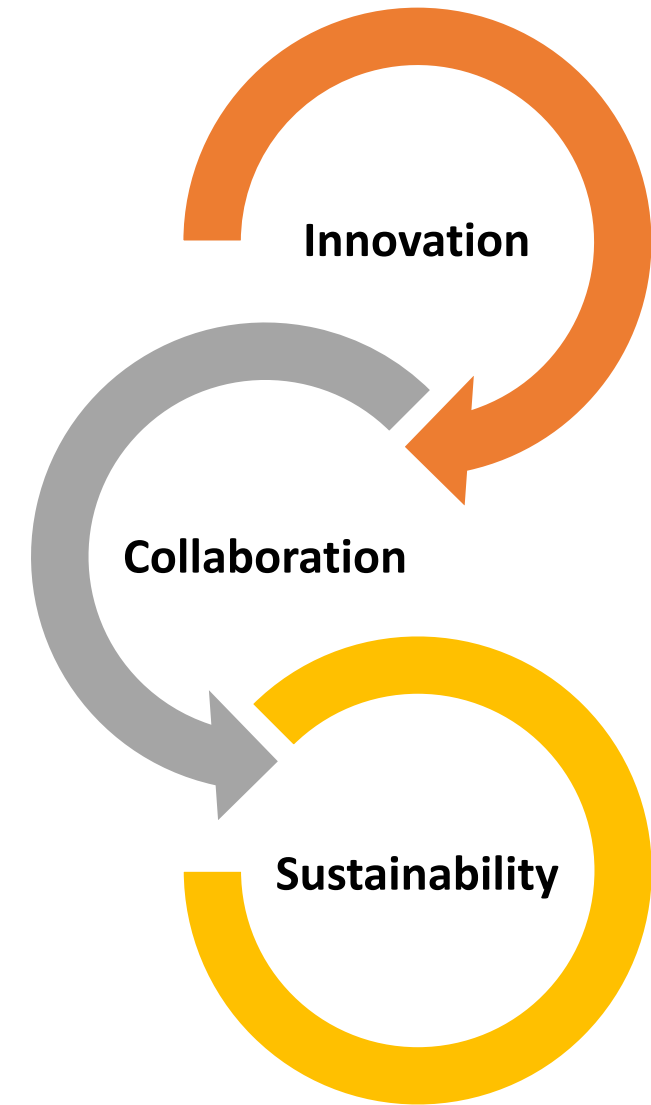
- ✓ Historically **more than 100 registered patents**, where **more than 50 national** and **more than 10 international registered patents** in more than 60 countries worldwide are in force, **including Arab world**, such as **Saudi Arabia, Qatar, United Arab Emirates, Jordan, Morocco, Tunisia, Iraq**, further demonstrating our desire for a strong presence of the UNI-PHARMA & INTERMED portfolio in the Arab world.



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Focusing on Sustainability....



It is our firm belief that **industries should be ambassadors of innovation, fruitful collaboration and sustainability.**

Also, in a world that continuously changes, it is imperative **to build strong resilient businesses**, characterized by **innovation, sustainable development, digital transformation and a new production model.**

With an emphasis on innovation, sustainability, digital transformation, modern skills, modern infrastructure, and extroversion, the share of manufacturing in **Greek GDP can reach 15%** over the course of a decade, **creating 550,000 new and well-paid jobs**, with employees after evaluation process and through the **need for a strong reskilling and upskilling system, with the active participation of businesses.**

Global Goals Sustainable Development



Global Compact
Network Greece



We need to take a hard look at **climate justice** which is already affecting biodiversity and cultures globally.

Collaborations between businesses are becoming more necessary than ever to exchange good practices and deepen the **integration of the Ten Principles of the UN Global Compact**.

The countries of the wider South, need **climate justice, sustainable development financing and financial reform system** so that we can quickly **achieve the SDGs** and manage the millions of climate migrants expected in the coming years due to the climate crisis.





UNI-PHARMA & InterMed are internationally recognized as official suppliers of the United Nations, UNICEF and the World Health Organization.

At the beginning of 2023, they were **declared "Top Employers" in Greece, by the Top Employer Institute**. This certification by the independent international organization "Top Employer" proves the organization's dedication to a **better working environment** through the policies and good practices of the Human Resources department.

Our Group has **adopted the SDGs and Sustainable Development standards** as an integral part of its daily operation.

We aim to further **increase our social footprint while reducing our environmental and energy footprint**, remaining committed to **Ethical Business**.



Business Ethos

Integrity, reliability, transparency, meritocracy, discipline and a sense of responsibility are just some of UNI-PHARMA' s values.



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In Conclusion....

By envisioning the **opportunities that can arise for entrepreneurship**, especially in the **health sector**, from a **close cooperation between Greece and the Arab world**, I would like to conclude today's speech with a **proposal:**

today's Arab-Hellenic Economic Forum to be the trigger for holding a new next Arab-Hellenic Health Care Forum.



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12° ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ
المنتدى الاقتصادي العربي – اليوناني الثاني عشر
12th ARAB-HELLENIC ECONOMIC FORUM
Athens, 13 & 14 December, 2023

Thank you very much for your kind attention



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