

# HDBI

HELLENIC DEVELOPMENT BANK OF INVESTMENTS

www.hdbi.gr

Hellenic Development Bank of Investments SA (HDBI, ex TANEO)

The Sovereign Fund of Funds of Greece

Dr. Haris Lambropoulos, President

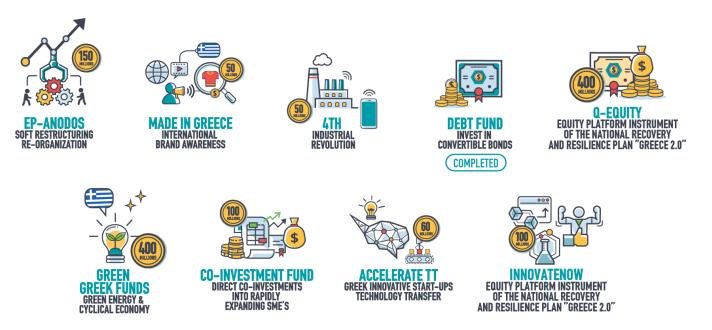
June, 2025

### Strategic targeting of HDBI

## **#FINANCINGINNOVATION**

**#WeInvestForGrowth** 





Development of the Greek Venture Capital / Private Equity ecosystem for implementing more investments in Greek businesses with innovative characteristics, scaling prospects and application of ESG criteria  ✓ Substantial funds under management (AuM) - €2.1 billion

 ✓ 10 programs / "open" calls addressing strategic sectors of the Greek economy

 ✓ Equity Platform Instrument of the Recovery and Resilience Facility (RRF)

#### Phaistos Fund (5G)





### HDBI portfolio #2 (by stage & size) (May 2025 - 35 funds)







## Investee companies of the VC/PE funds of HDBI

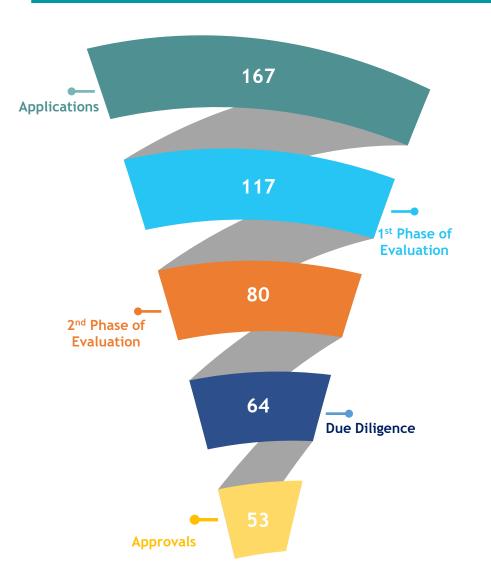
(May 2025 - > 170 companies)





### HDBI portfolio evolution, 2020 - May 2025





- ✓ New venture capital & private equity investment schemes: 35
- ✓ Total HDBI committments: €933.3 million
- ✓ Total FuM of the investment schemes: €2.07 billion
- ✓ Investee companies: >170 Amount invested: €667 million



### Estimates for 2025:

- ✓ Significant size and growth prospects
- ✓ **Strong demand** for the establishment of new VC/PE funds:
  - New funds in cutting-edge sectors for <u>Green & Digital</u>, TT, <u>Startups</u>, Tech Scaleups, <u>Innovative SMEs</u>, AI, <u>Security & Defense</u>, <u>Next-stage growth funds/MidCaps</u>, <u>Life Sciences</u>, <u>Sustainable</u> <u>Housing</u> as well as creation of <u>infrastructure funds</u> (incl. PPPs)
- ✓ Participation in new pan-European investment schemes
- ✓ Conclusion of **RRF** investment program
- ✓ Investment / strategic Partnerships (EU & Intl.)
- ✓ Operation of National Accelerator (under HDBI)

## Greece is at the heart of European investment initiatives



Cooperation with EIF and EIB  $\rightarrow$  new investment programs & joint actions



European Investment Fund











## Greece is on the investment "radar" of international institutional players and SWFs (GCC/MENA region)



Successful implementation of investment agreements and partnerships with Abu Dhabi's Sovereign Wealth Funds

Also, in discussions with the newly established:







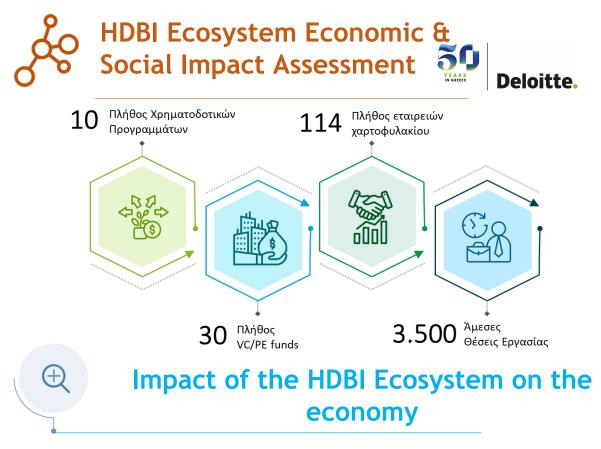
Close relationship & discussions for investment cooperation and joint actions with Saudi Arabia:



## HDBI's investment footprint in economy & society

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- ✓ €3,8 billion Product Produced
- ✓ ~50.000 FTEs Overall impact on Employment

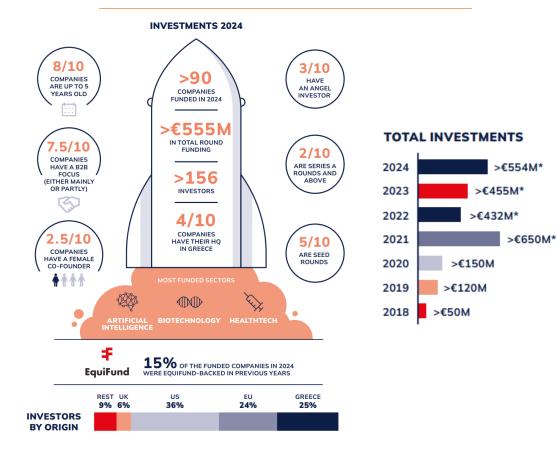
## The importance of the contribution of HDBI to the investment ecosystem

- ✓ For every €1 initially invested in VC/PE funds by HDBI,
- ✓ an additional €1.23x is mobilized by third party investors in the VC/PE funds,
- ✓ while the portfolio companies in which the funds invest leverage a total of €6.65x from other sources,
- ✓ contributing to a total economic activity of €23.21x.
  - <u>Source</u>: Deloitte, "Assessment of the Economic and Social Impact of HDBI's Ecosystem 2020-2024", March 2025

### HDBI is catalyzing the startup ecosystem







### Startups in Greece 2024-2025 Report (Dec. 2024):

- ✓ Spectacular **development** in the last 4 years
- ✓ Ecosystem value: €8,2-10,6 billion (total)
- ✓ HDBI's visible investment footprint
- Contribution to: GDP / brain gain / attracting international investors / smart money

### New institutional measures:

#### ✓ Law 5162/2024

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- Taxation of Closed-end Mutual Fund (C.M.F.)
- Extension of incentives for: R&D, patents, angel investors, Golden Visa for investment in startups

### **HDBI** institutional collaborations







## The Sovereign Fund of Funds of Greece