

HDBI

HELLENIC DEVELOPMENT BANK OF INVESTMENTS

www.hdbi.gr

Hellenic Development Bank of Investments SA (HDBI, ex TANEO)

The Sovereign Fund of Funds of Greece

Dr. Haris Lambropoulos, President

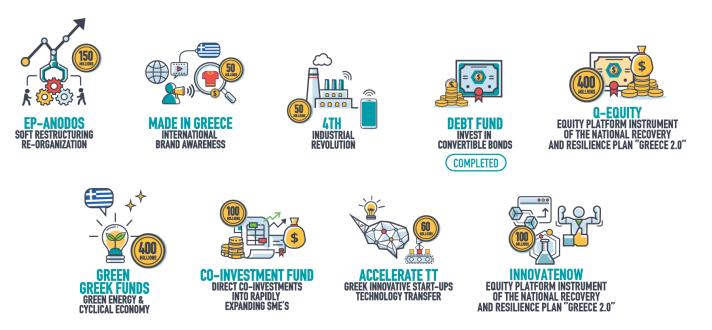
June, 2025

Strategic targeting of HDBI

#FINANCINGINNOVATION

#WeInvestForGrowth





Development of the Greek Venture Capital / Private Equity ecosystem for implementing more investments in Greek businesses with innovative characteristics, scaling prospects and application of ESG criteria ✓ Substantial funds under management (AuM) - €2.1 billion

 ✓ 10 programs / "open" calls addressing strategic sectors of the Greek economy

 ✓ Equity Platform Instrument of the Recovery and Resilience Facility (RRF)

Phaistos Fund (5G)





HDBI portfolio #2 (by stage & size) (May 2025 - 35 funds)







Investee companies of the VC/PE funds of HDBI

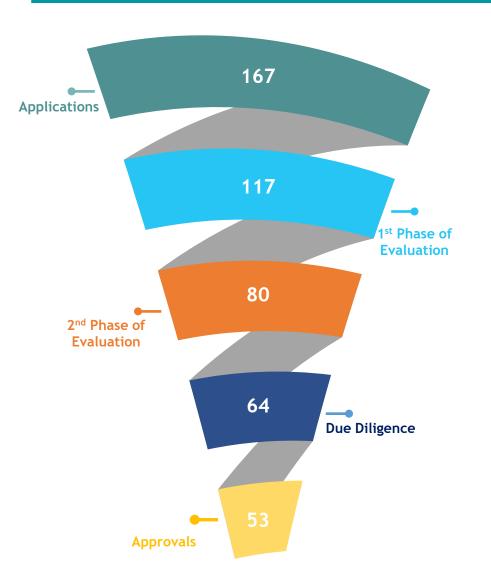
(May 2025 - > 170 companies)





HDBI portfolio evolution, 2020 - May 2025





- ✓ New venture capital & private equity investment schemes: 35
- ✓ Total HDBI committments: €933.3 million
- ✓ Total FuM of the investment schemes: €2.07 billion
- ✓ Investee companies: >170 Amount invested: €667 million



Estimates for 2025:

- ✓ Significant size and growth prospects
- ✓ **Strong demand** for the establishment of new VC/PE funds:
 - New funds in cutting-edge sectors for <u>Green & Digital</u>, TT, <u>Startups</u>, Tech Scaleups, <u>Innovative SMEs</u>, AI, <u>Security & Defense</u>, <u>Next-stage growth funds/MidCaps</u>, <u>Life Sciences</u>, <u>Sustainable</u> <u>Housing</u> as well as creation of <u>infrastructure funds</u> (incl. PPPs)
- ✓ Participation in new pan-European investment schemes
- ✓ Conclusion of **RRF** investment program
- ✓ Investment / strategic Partnerships (EU & Intl.)
- ✓ Operation of National Accelerator (under HDBI)

Greece is at the heart of European investment initiatives



Cooperation with EIF and EIB \rightarrow new investment programs & joint actions



European Investment Fund











Greece is on the investment "radar" of international institutional players and SWFs (GCC/MENA region)



Successful implementation of investment agreements and partnerships with Abu Dhabi's Sovereign Wealth Funds

Also, in discussions with the newly established:







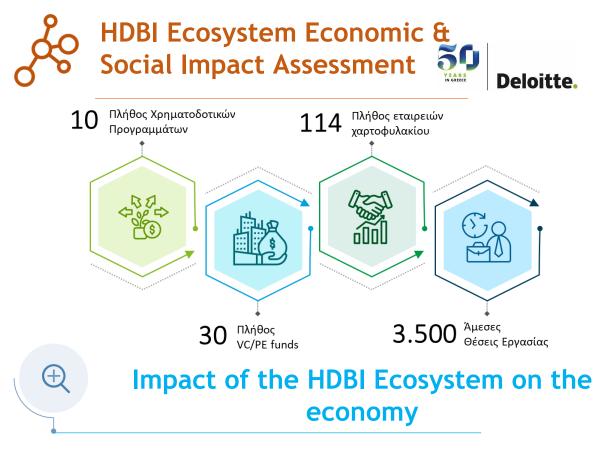
Close relationship & discussions for investment cooperation and joint actions with Saudi Arabia:



HDBI's investment footprint in economy & society

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- ✓ €3,8 billion Product Produced
- ✓ ~50.000 FTEs Overall impact on Employment

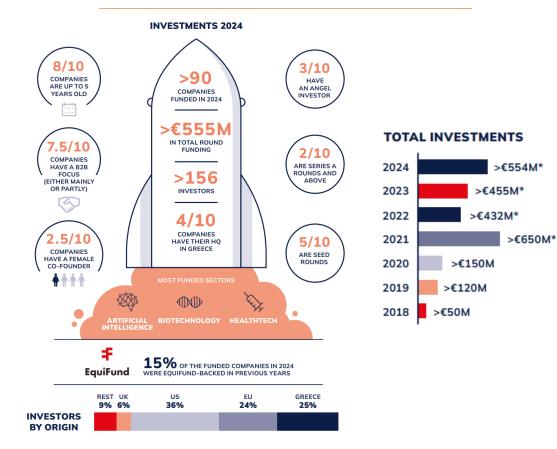
The importance of the contribution of HDBI to the investment ecosystem

- ✓ For every €1 initially invested in VC/PE funds by HDBI,
- ✓ an additional €1.23x is mobilized by third party investors in the VC/PE funds,
- ✓ while the portfolio companies in which the funds invest leverage a total of €6.65x from other sources,
- ✓ contributing to a total economic activity of €23.21x.
 - <u>Source</u>: Deloitte, "Assessment of the Economic and Social Impact of HDBI's Ecosystem 2020-2024", March 2025

HDBI is catalyzing the startup ecosystem







Startups in Greece 2024-2025 Report (Dec. 2024):

- ✓ Spectacular **development** in the last 4 years
- ✓ Ecosystem value: €8,2-10,6 billion (total)
- ✓ HDBI's visible investment footprint
- Contribution to: GDP / brain gain / attracting international investors / smart money

New institutional measures:

✓ Law 5162/2024

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- Taxation of Closed-end Mutual Fund (C.M.F.)
- Extension of incentives for: R&D, patents, angel investors, Golden Visa for investment in startups

HDBI institutional collaborations







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