

ISSUE 67  
FEBRUARY  
2026

# MAN

*Special Edition*



**6<sup>th</sup> Workshop** "Doing Business in the Arab World"  
ورشة العمل السادسة "ثقافة العمل والأعمال في العالم العربي"  
ATHENS, 12<sup>TH</sup> FEBRUARY 2026

7<sup>th</sup> Roundtable  
meet the  
**Arab** ambassadors

12  
FEBRUARY  
2026

# SAVE THE DATE

10-11  
JUNE 2026



مؤتمر الصحة العربي – اليوناني الثاني  
2<sup>nd</sup> Arab-Hellenic Health Conference  
2<sup>o</sup> Αραβο-Ελληνικό Συνέδριο για την Υγεία

Athens,  
10-11 June  
2026

## Exploring:

- Pharmaceutical industries
- Hospitals, Clinics, and Medical Equipment Manufacturing
- Research and AI in the Healthcare sectors
  - Health Tech Startups
  - Medical Tourism
- Prospects for bilateral cooperation
- ... and many more

## Participation:

Officials from the two sides, CEOs and top executives of pharmaceutical industries, hospitals and scientists with high caliber diversified businessmen participation from across the Arab world and Greece in all the business sectors and fields the Conference covers.

**Coming soon.**

**Stay tuned for more information!**



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ARAB-HELLENIC CHAMBER

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*President*

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*Secretary General*

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# CONTENTS

## *Special Edition*

Foreword .....	2
Events 2025 .....	3

**Program of events, 12th February.....7**

Speakers .....	10
----------------	----

Vasilopita cutting and members' get-together 2026 .....	12
---	----

**14th ARAB-HELLENIC ECONOMIC FORUM Testimonials.....13**

**SPECIAL INTERVIEWS**

Dr. Emad Al Dukair.....	16
-------------------------	----

Mr. Spyros Dimotsantos .....	20
------------------------------	----

**NEWS FROM THE ARAB EMBASSIES**

Lebanese Ambassador credentials .....	25
---------------------------------------	----

Qatar National Day .....	26
--------------------------	----

Lunch to welcome the new Ambassadors of Saudi Arabia and Lebanon.....	28
--	----

**NEWS FROM THE ARAB – FOREIGN JOINT CHAMBERS**

AICC Festive Gathering .....	29
------------------------------	----

AACC Round-Table with Austrian companies .....	30
--	----

ABLCC's High-Level Seminar on Jordan .....	32
--	----

**NEWS FROM THE ARAB WORLD**

AFRICA BIG 5 EXPO .....	33
-------------------------	----

**NEW MEMBERS .....**

1. GOLDEN COAST .....	35
-----------------------	----

2. MEDHEL HELLAS .....	36
------------------------	----

3. VOCATE PHARMACEUTICALS .....	37
---------------------------------	----

4. CONSORTIS .....	38
--------------------	----

5. ALFA ALFA ENERGY .....	39
---------------------------	----

6. QUALITY SECURITY SERVICES.....	40
-----------------------------------	----

**MEMBERS NEWS.....41**

1. METALOUMIN.....	42
--------------------	----

2. DIVANI COLLECTION HOTELS .....	43
-----------------------------------	----

3. FINE GOODS .....	44
---------------------	----

4. MM PUBLICATIONS.....	45
-------------------------	----

5. FIGAME.COM.....	46
--------------------	----

6. IKTINOS HELLAS.....	47
------------------------	----

7. STIRIXIS GROUP .....	48
-------------------------	----

**Arabic Section**

## FOREWORD



**Harris Geronikolas**  
*President*



**Rashad Mabger**  
*Secretary General*

Dear Reader,

The Arab-Hellenic Chamber inaugurates its annual activities with two main events. The first is **“Meet the Arab Ambassadors”** held this year in its 7th edition, followed by the 6th edition of the workshop **“Doing Business in the Arab World”**. Both events provide in-depth information on the business environment in the Arab world, investment opportunities and highlight key sectors that contribute to enhance trade exchange between Greece and the Arab countries.

The content and the nature of the information provided by the Arab Ambassadors and Chargés D’ Affaires and the Greek Commercial Counselors in the Greek embassies across the Arab world serve participants, particularly representatives of Greek small and medium-sized companies, in their efforts to expand across Arab markets. We are keen to avoid repetition in our events; therefore, we are hosting a special session featuring a distinguished group of speakers that have established their operations in several Arab countries for many years, remain active in their fields, and possess extensive experience and success stories that are beneficial to share and add valuable insights about the Arab markets.

The release of this issue today, 12 February 2026, coincides with the organization of these two events, as well as the Chamber’s annual meeting for members companies, which has become a successful tradition playing a key role in bonding our connection with Chamber members and open sustainable channels of communication throughout the year. In today’s events, we put emphasis on B2B Meetings between speakers and participants throughout the day.

In another note, preparations are continuing for the **“2nd Arab–Hellenic Health Conference”**, scheduled to take place on 10–11 June 2026, in Athens, Greece, building on the success achieved by the conference in its first edition in June 2024. In this regard, it is worth noting that the idea to organize this conference was initiated by **Ms. Julia Tseti**, President and CEO of OFET Group of Pharmaceutical Companies and a member of the Board of Directors of the Arab–Hellenic Chamber. This initiative was crowned by her strategic sponsorship of the first conference, alongside the contribution of a number of the Chamber’s member companies.

In preparation for this event, this issue includes two interviews highlighting successful experiences in the healthcare sector. The first is with the prominent Saudi businessman **Dr. Emad El-Dukair**, Founder and CEO of The Care Group, while the second interview is with Greek businessman **Mr. Spiros Dimotsantos, President** and CEO of Medicon Group, who lived and studied in Egypt and speaks Arabic fluently; his company represents a success story in the field of advanced laboratory diagnostic equipment.

We anticipate broad, high-level participation and dynamic engagement from stakeholders across Greece and the Arab world, contributing to the continued success of this important initiative.





الغرفة العربية اليونانية

ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ

ARAB-HELLENIC CHAMBER



*Excellence in Partnership*



6<sup>th</sup> Roundtable  
meet the  
**Arab** ambassadors

25  
FEBRUARY  
2025



5<sup>th</sup> Workshop "Doing Business in the Arab World"  
ورشة العمل الخامسة "ثقافة العمل والأعمال في العالم العربي"  
ATHENS, 25<sup>th</sup> FEBRUARY 2025

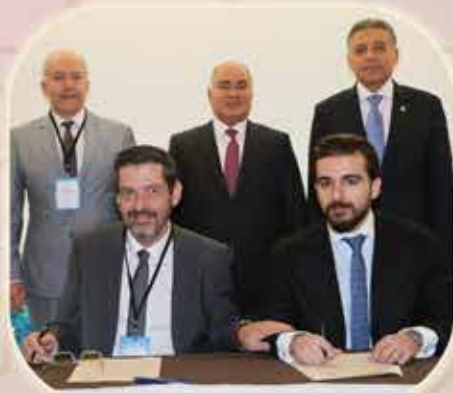
**MEMBERS GET TOGETHER**







2<sup>ο</sup> Αραβο-Ελληνικό Ναυτιλιακό Συνέδριο  
المؤتمر البحري العربي – اليوناني الثاني  
2<sup>nd</sup> Arab-Hellenic Maritime Conference  
Athens, 25 - 26 June 2025



14<sup>ο</sup> ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΟΙΚΟΝΟΜΙΚΟ ΦΟΡΟΥΜ  
المنتدى الاقتصادي العربي – اليوناني الرابع عشر  
14<sup>th</sup> ARAB-HELLENIC ECONOMIC FORUM  
Athens, 27 & 28 November, 2025







# الغرفة العربية اليونانية

## ARABO-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ

### ARAB-HELLENIC CHAMBER

## Auspices & Contributors



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# Excellence in Partnership



الغرفة العربية اليونانية  
APABO-EΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ  
ARAB-HELLENIC CHAMBER



6<sup>th</sup> Workshop "Doing Business in the Arab World"  
ورشة العمل السادسة "ثقافة العمل والأعمال في العالم العربي"  
ATHENS, 12<sup>TH</sup> FEBRUARY 2026

7<sup>th</sup> Roundtable  
meet the  
**Arab** ambassadors | 12  
FEBRUARY  
2026

## Under the Auspices



HELLENIC REPUBLIC  
MINISTRY OF FOREIGN AFFAIRS



## Introduction:

*"Meet the Arab Ambassadors" Roundtable Discussion and "Doing Business in the Arab World" Workshop aim to introduce and engage Greek business leaders with investment opportunities, highlighting optimal sectors for trade and cooperation, addressing business culture, tradition, and procedures for establishing companies in the Arab world.*

## DRAFT PROGRAM

09:00 Reception and Registration  
10:00 Opening Ceremony

**Introduction:** Rashad Mabger, Secretary General, Arab-Hellenic Chamber

## Welcome Addresses:

- **Harris Geronikolas**, Chairman of the Board of Directors, Arab-Hellenic Chamber & CEO, City Unity College
- **Suheil Hassib Sabbagh**, President, Group HR, CCC and Vice President, Arab-Hellenic Chamber

## Guests of Honor:

- **Mouayed Saleh**, Dean of the Council of Arab Ambassadors & Ambassador of the Republic of Iraq, Greece
- **Harry Theoharis**, Deputy Minister of Foreign Affairs, Greece

# *Excellence in Partnership*

## 7<sup>th</sup> Roundtable Discussion “Meet the Arab Ambassadors”

*Introducing Greek businesses to investment opportunities in the Arab world and getting acquainted with tradition and business culture.*

### 10:30 Discussion: Part A

Moderator: **Rashad Mabger**, Secretary General, Arab-Hellenic Chamber

Speakers:

- **Mouayed Saleh**, Ambassador of the Republic of Iraq, Greece
- **Mohammed Sbihi**, Ambassador of the Kingdom of Morocco, Greece
- **Omar Amer Youssef**, Ambassador of the Arab Republic of Egypt, Greece
- **Yussef Victor Dorkhom**, Ambassador of the State of Palestine, Greece
- **Zuhair Ensour**, Ambassador of the Hashemite Kingdom of Jordan, Greece
- **Souad Trabelsi**, Ambassador of the Republic of Tunisia, Greece

### 11:45 Discussion: Part B

Moderator: **Prof. Dr. Haris Lambropoulos**, President, Hellenic Development Bank of Investments SA (HDBI ex TANEQ) and Board Member, Arab-Hellenic Chamber.

Speakers:

- **Ali Khalfan Al-Mansouri**, Ambassador of the State of Qatar, Greece
- **Ali Bin Yousef**, Ambassador of the Kingdom of Saudi Arabia, Greece
- **Kenj El Hajal**, Ambassador of the Republic of Lebanon, Greece
- **Firas Al Rashidi**, Chargé d' Affaires, Embassy of the Syrian Arab Republic, Greece
- **Dr. Amjd N. Elyas**, Chargé d' Affaires, Embassy of the Republic of The Sudan, Greece
- **Abdulla Alothinah**, Chargé d' Affaires, Embassy of the State of Kuwait, Greece
- **Abdelwedoud Beddad**, First Counsellor, Embassy of the Islamic Republic of Mauritania, Italy, accredited to Greece

### 13:00 Networking and light lunch

# *Excellence in Partnership*

## 6<sup>th</sup> Workshop “Doing Business in the Arab World”

*The Workshop aims at providing first-hand insights and information on the Arab markets potential, priority and preferable sectors of trade, and the practical steps required to establish and expand businesses in the Arab world, emphasizing on the cultural characteristics of the region that should be taken into account when venturing there. This Workshop is basically considered for providing initial information about these aspects.*

**Introduction:** **Rashad Mabger**, Secretary General, Arab-Hellenic Chamber

**13:45 Keynote Speaker:** **Dimitris Skalkos**, Secretary General for International Economic Affairs, Ministry of Foreign Affairs, Greece

### **14:00 Part 1: Greek Economic & Commercial Counsellors accredited to the Arab Countries**

**Moderator:** **Spyros Xanthis**, Managing Director EUROSOL Hellas S.A. (EUROSOL GROUP) and Board Member, Arab-Hellenic Chamber, Greece.

#### Speakers:

- **Evangelos Dairetzis**, Head of Office for Economic and Commercial Affairs, Embassy of Greece in Cairo, Egypt
- **Christina Argiropoulou**, First Counsellor for Economic and Commercial Affairs, Head of the Office for Economic and Commercial Affairs, Embassy of Greece, Lebanon
- **Maria Moraki**, Third Secretary of Economic and Commercial Affairs, B5 Directorate for Bilateral and Economic Relations, Ministry of Foreign Affairs (handling Saudi Arabia)
- **Stamatios Zachariadis**, Second Secretary of Economic and Trade Affairs, Ministry of Foreign Affairs (will cover Tunisia)
- **Kanakis Filippos Mandalios**, CEO, LEAD Engineering S.A., President of the Greek Community in Libya

### **15:00 Part 2: Presentation on the Cultural Characteristics that influence the act of conducting business in the Arab World & Success Stories from Greek Entrepreneurs**

**Moderator:** **Damianos Efthymiadis**, Business Development Director, Archirodon NV, Greece and Board Member, Arab-Hellenic Chamber

#### Speakers:

- **Prof. Dr. Prokopis K. Theodoridis**, Professor of Marketing, Dean of School of Social Sciences, Hellenic Open University, Greece
- **Takis Kakayannis**, Trade Commissioner and Former President of the Greek Community in Morocco, Morocco
- **Yiannis Chaldoupis**, Exports Consultant, Founder Fine Goods, Greece
- **Nikolaos Stratigeas**, President & Managing Director, Anaplasi Consulting Engineers S.A., Greece

**15:45** Networking with the Greek and Arab Commercial Attaches

**16:30** End of the works of the 6th Workshop

### **17:00 MEMBERS' GET-TOGETHER**

The Members' Gathering is an annual tradition of the Arab-Hellenic Chamber which offers its members the opportunity to participate in an exclusive celebratory event, renew their contacts, exchange views and ideas, and win valuable gifts in the lottery raffle.





# 7<sup>th</sup> Roundtable meet the *Arab* ambassadors

12  
FEBRUARY  
2026

## SPEAKERS & MODERATORS



**Rashad Mabger**  
Secretary General  
Arab-Hellenic Chamber  
Greece



**Harris Geronikolas**  
Chairman of Board of Directors,  
Arab-Hellenic Chamber & CEO,  
City Unity College  
Greece



**Suheil Hassib Sabbagh**  
President, Group HR, CCC &  
Vice President, Arab-Hellenic  
Chamber  
Greece



**Mouayed Saleh**  
Ambassador of the Republic of Iraq  
Dean of the Council of Arab  
Ambassadors  
Greece



**Harris Theoharis**  
Deputy Minister of  
Foreign Affairs  
Greece



**Mohammed Sbihi**  
Ambassador of the  
Kingdom of Morocco  
Greece



**Omar Amer Youssef**  
Ambassador of the Arab  
Republic of Egypt  
Greece



**Yussef Victor Dorkhom**  
Ambassador of the State  
of Palestine  
Greece



**Zuhair Ensour**  
Ambassador of the  
Hashemite Kingdom of Jordan  
Greece



**Souad Trabelsi**  
Ambassador of the  
Republic of Tunisia  
Greece



**Prof. Dr. Haris Lambropoulos**  
President, Hellenic Development  
Bank of Investments SA (HDBI ex  
TANEO) & Board Member, Arab-  
Hellenic Chamber, Greece



**Ali Khalfan Al-Mansouri**  
Ambassador of the State  
of Qatar  
Greece



**Ali Bin Yousef**  
Ambassador of the  
Kingdom of Saudi Arabia  
Greece



**Kenj El Hajal**  
Ambassador of the  
Republic of Lebanon  
Greece



**Firas Al Rashidi**  
Chargé d' Affaires, Embassy  
of the Syrian Arab Republic  
Greece



**Dr. Amjd N. Elyas**  
Chargé d' Affaires,  
Embassy of the Republic  
of The Sudan  
Greece



**Abdulla Alothinah**  
Deputy Chief of Mission,  
Embassy of the State of  
Kuwait  
Greece



**Abdelwedoud Beddad**  
First Counsellor,  
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Republic of Mauritania  
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ATHENS, 12<sup>TH</sup> FEBRUARY 2026

Under The Auspices



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MINISTRY OF FOREIGN AFFAIRS



**Dimitris Skalkos**  
Secretary General for  
International Economic Affairs  
Ministry of Foreign Affairs,  
Greece



**Spyros Xanthis**  
Managing Director EUROSOL  
HELLAS S.A (EUROSOL  
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**Evangelos Dalretzis**  
Head of Office for Economic &  
Commercial Affairs Embassy of  
Greece in Cairo  
Egypt



**Christina Argiropoulou**  
First Counsellor for Economic and  
Commercial Affairs & Head of the  
Office for Economic and Commercial  
Affairs, Embassy of Greece, Lebanon



**Maria Moraki**  
Third Secretary of Economic and  
Commercial Affairs & B5 Directorate  
for Bilateral and Economic Relations  
Ministry of Foreign Affairs (handling  
Saudi Arabia), Greece



**Stamatis Zachariadis**  
Second Secretary of Economic  
and Trade Affairs, Ministry of  
Foreign Affairs (will cover Tunisia)  
Greece



**Damianos Efthymiadis**  
Business Development Director,  
Archirodon NV, Greece and Board  
Member, Arab-Hellenic Chamber  
Greece



**Kanakis Filippas Mandalios**  
CEO, LEAD Engineering S.A.  
President of the Greek Community  
in Libya



**Prof. Dr. Prokopis K. Theodoridis**  
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Dean of School of Social Sciences,  
Hellenic Open University  
Greece



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Founder, Fine Goods  
Greece



**Nikolaos Stratigeas**  
President & Managing Director  
Anaplasti Consulting Engineers S.A.  
Greece

## Vasilopita cutting and members' get-together

The Members' Gathering is an annual tradition of the Arab-Hellenic Chamber which offers its members the opportunity to participate in an exclusive celebratory event, renew their contacts, exchange views and ideas, and win valuable gifts in the lottery raffle.

### Member – Companies offering prizes





## 14<sup>th</sup> ARAB-HELLENIC ECONOMIC FORUM TESTIMONIALS

### **Mohammed Sbihi**

*Ambassador of His Majesty the King of Morocco  
To the Hellenic Republic*

I wish to express my sincere gratitude for the excellent organization that characterized the proceedings of the 14th Arab-Hellenic Economic Forum which was organized by the Arab-Hellenic Chamber.

This event provided an important platform for exchanging views and promoting constructive dialogue among the various participants and offered especially a unique opportunity for Moroccan companies to showcase their potential and connect with their counterparts from Greece and the Arab world.



### **Eng. Waleed Abdullah Al-Saadi**

*CEO, National Grid S.A., Saudi Arabia*

It was a pleasure to participate in the 14th Arab-Hellenic Economic Forum in Athens, which provided an excellent platform for meaningful dialogue and exchange of perspectives. The discussions offered valuable insights into grid resilience, innovation, and future-ready energy partnerships between the Arab region and Greece. Such engagements reinforce the importance of international collaboration in advancing reliable and sustainable power systems.



### **Hazem A. Sadek**

*CEO & Member of BD,  
Archirodon N.V. and President, AIC Group*

The 14th Arab-Hellenic Economic Forum was an outstanding event that fostered meaningful dialogue and strengthened vital partnerships between our regions. Its impeccable organization, high caliber speakers, and forward looking discussions made it a truly impactful and inspiring experience. It was a privilege to participate in such a professionally curated and influential event.



### **Eng. Suhail Al Saqqa**

*Founder & CEO,  
Skills & Quality Group, Palestine*

The 14th Forum was a highly professional and well-structured event, addressing critical topics with depth and clarity. Offered available insights and excellent networking opportunities, reflecting strong organization and meaningful impact.



**Eng. Yousef A. Rahman Al-Emadi**

*President Consultant for Technical Affairs, President Office  
Public Works Authority, Qatar*

I would like to present my sincere appreciation and enormous thanks for your hospitality, organization and efforts for the success of the 14th Arab-Hellenic Economic Forum which was truly more than perfect. The exchange of knowledge and information where the Arab and Greek expertise met with each other, I ask the Almighty God that these efforts will bear fruit and return to us with benefit to all our Arab and Islamic countries. I look forward and will be honored to participate in future events and wish you all the best of success, health and prosperity.



**Antonia Dimou**

*Special Advisor, Private Office of  
Deputy Foreign Minister  
Ministry of Foreign Affairs  
and Alternate Secretary, New Democracy*

The 14th Arab-Hellenic Economic Forum has successfully served as a bridge between the energy and construction sectors and stakeholder groups from Greece and the Arab world fostering dialogue, connecting business leaders and facilitating prospective partnerships. The annual organization of the Forum by the Arab-Hellenic Chamber of Commerce and Development ensures the credible and timely connection of high-level discussions with collaborative actions across different countries, industries and sectors.



**Dr. Stelios Loumakis**

*President, Hellenic Association of Photovoltaic Energy Producers (SPEF)  
Greece*

The 14th Arab-Hellenic Economic Forum, in which I had the honor of participating as a speaker on the panel themed 'Energy for Sustainable Growth,' was an excellent opportunity for exchanging knowledge and experiences on energy matters with countries of the Arab world, with which Greece traditionally enjoys fruitful commercial ties. Particularly in the field of renewable energy sources, where Greece is a global frontrunner, there are significant opportunities for partnerships and export of expertise.



**Dimitris Michalopoulos**

*Head of Industrial Applications  
MOTOR OIL (HELLAS) S.A.*

It was a great pleasure to participate in the conference and engage in such high-quality discussions about the future of energy sector.

I appreciated the opportunity to represent Motor Oil and share our perspective on digital transformation and AI in industrial environments.

The forum demonstrated the strong potential for cooperation between Arab and Greek stakeholders, including the perspective of advancing technology and operational excellence.





# OUR CHAMBER'S NEWS



[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)

## **Eng. Ilias Savvakis**

*Chemical Engineer, MBA, MSc*

*Board Member & Treasurer, Arab-Hellenic Chamber of Commerce and Development Greece*

The high-quality discussions and valuable networking opportunities brought together distinguished speakers and key stakeholders, highlighting new prospects for collaboration across strategic sectors and further establishing the Forum as a key annual meeting point for Arab-Greek partnerships.



## **Ibrahim Aladhan**

*Director of Planning and International Cooperation*

*Syrian Ministry of Energy, Syria*

On behalf of the Syrian Ministry of Energy, I would like to express my appreciation and enormous thanks to the administration of the Arab-Hellenic Chamber for their great efforts and caution for the success of the Forum's works and its contribution in the actual connection between its members and partners in the Governmental entities.



## **Dr. Ziad Tariq Abd**

*Director Manager*

*AL-Soaadad Company, Jordan*

Congratulations to you and to all your work team for the success of the 14th Arab-Hellenic Economic Forum organized by your Chamber with the usual excellence and fine organization and ideal professionalism.



## **Hoda Kachtan**

*Director, Arab-Foreign Joint Chambers*

*Union of Arab Chambers*

*Lebanon*

This successful Forum is a testament to what we can achieve together. I am confident that the strong ties and clear roadmap for cooperation developed here will lead to prosperous projects benefiting both our regions. The Union of Arab Chambers remains a committed partner, ready to support all initiatives that bring the Arab and Greek worlds closer.



## **Takis Kakayannis**

*Trade Commissioner and Former President of the Greek Community in Morocco*

*Morocco*

Building tomorrow as a moderator was a unique experience. I would like to thank the organization as well the high profiles of the guests. For me it was the second event and both of them were profitable.



## Interview with Dr. Emad Al Dukair, Global CEO, InterHealth Canada Ltd & Chairman, Saudi-British Business Council

*Dr. Emad Al Dukair is a pioneering figure in the Saudi and international healthcare sector. Dr Emad's keynote address at the inaugural Arab-Hellenic Health Conference nearly two years ago left a lasting impression on all attendees. It not only captivated the audience but also acted as a catalyst for substantially increased interest in the Saudi healthcare market among Greek stakeholders and fellow Arab participants alike. With this interview, as a prelude to the 2nd Arab-Hellenic Health Conference, we are looking to expand on his insights into the healthcare business, looking to boost the Greek presence in the Kingdom of Saudi Arabia.*



**1. Dear Dr. Thukair, in your keynote address during the "1st Arab-Hellenic Health Conference," you highlighted the ambitious scope of projects unfolding under the Saudi Vision 2030. How would you assess the current progress of these initiatives today, and what major developments or opportunities should international partners expect in the coming phase?**

Saudi Vision 2030 is moving very strongly from planning into real action, especially in healthcare. Today, the transformation is happening on the ground. We are not just talking about reform anymore — we are implementing it.

One of the most important steps has been the establishment of the Health Holding Company, which is leading the change from a traditional public system to healthcare clusters. These clusters help improve efficiency, quality, and accountability, and they also make it easier for the private sector and international partners to work with the system.

Public-Private Partnerships are now a key part of this transformation. Through PPPs, Saudi Arabia is opening the door to international experience in hospital operations, specialized services, digital health, and training, while ensuring long-term sustainability.

For international partners, the next phase is not only about building hospitals. The real opportunities are in operating healthcare services, introducing technology, developing specialized care, and transferring knowledge. Companies that think long-term and bring real expertise will find Saudi Arabia a very attractive and welcoming market.



**2. Healthcare reform in Saudi Arabia continues to accelerate, with privatization playing a central role under Vision 2030. According to available data, healthcare spending in the Kingdom reached SAR 196 billion (\$52.2 billion) in 2021—approximately 6% of GDP- and is expected to grow further. This momentum is reinforced by the allocation of SAR 260 billion (\$69 billion) for Health and Social Development in the official 2026 budget, maintaining the same strong commitment as in 2025.**

From your perspective, how can Greek companies strategically position themselves to take advantage of these expanding opportunities? Which healthcare domains—such as services, infrastructure, pharmaceuticals, digital health, or joint ventures - do you consider most suitable for Greek investment, exports, or partnerships?

Greek companies can position themselves well in Saudi Arabia by focusing on areas where they can add real value and experience. Saudi Arabia has a growing healthcare sector. However, it is becoming more structured and more selective under Vision 2030. Pharmaceuticals are a key sector. Saudi Arabia is becoming more welcoming for manufacturing and partnerships. Greek pharmaceutical



firms enjoy a good reputation for high-quality and affordable generic drugs. Therefore, there is a good opportunity for joint ventures and manufacturing.

Another key sector is healthcare services. Saudi Arabia needs hospital operations, specialized healthcare, rehabilitation, and outpatient services. Greece has a high reputation for medical expertise and internationally accredited healthcare facilities. Therefore, these are good opportunities for healthcare clusters in Saudi Arabia.

Finally, digital health is a growing sector. Saudi Arabia is investing heavily in telemedicine, health data, and artificial intelligence. Greek technology firms and startups can play a role in this sector, as Saudi Arabia needs practical digital health solutions.

**3. Beyond healthcare services, Saudi Arabia has established itself as the largest pharmaceutical market in the GCC, while actively promoting the localization of pharmaceutical manufacturing. At the same time, Greece's pharmaceutical sector is rapidly emerging as a regional hub for clinical trials, high-quality generics, and R&D, supported by EU frameworks, competitive operating costs, and a highly skilled scientific workforce.**

Do you see growing interest among Saudi investors and business leaders in partnering with or investing in Greece's pharmaceutical and R&D ecosystem, particularly in areas

such as clinical research, manufacturing, or innovation-driven collaborations?

Yes, I do see growing interest, especially as Saudi investors become more aware of Greece's strengths in the pharmaceutical and research fields. Greece has built solid capabilities in high-quality generic medicines, clinical research, and R&D, which may align well with Saudi Arabia's goal of strengthening its pharmaceutical supply chain and local manufacturing.

For Saudi investors, Greece offers a stable business environment, EU regulatory standards, and a strong scientific and medical workforce. These are very attractive factors for partnerships in manufacturing, clinical trials, and innovation-driven projects.

While cooperation is still developing, interest is clearly there. With the right frameworks, trusted partners, and a long-term approach, I believe we will see more Saudi Greek collaborations in pharmaceuticals and healthcare innovation in the near future.

**4. In terms of exports, the Greek pharmaceutical industry has earned a strong reputation for high-quality, cost-effective generic medicines, which are already well regarded across the Arab world. While the current trade balance with Saudi Arabia leaves significant room for improvement, the potential is clearly there.**



In your experience, what are the key success factors for a Greek pharmaceutical company seeking to successfully enter and scale within the Saudi market?

Success in the Saudi market is possible, and entering it requires more than a good product. The most important factor for success in the market is a long-term commitment and a strong understanding of how the healthcare system works.

Being prepared for the local regulations is essential. Having a strong local partner is also a major factor, especially for market access and regulatory compliance. Alignment with national priorities is also important. Localization, knowledge transfer, and value creation are priorities in the Saudi Arabian market. Greek companies that are ready to invest, produce, or even enter into joint ventures are in a much better position. Finally, companies that build relationships, deliver quality, and demonstrate long-term commitment succeed and expand in the market.

**5. Medical tourism represents another promising area for collaboration. Greece combines advanced medical expertise, internationally accredited facilities, a favorable climate, and a strong hospitality tradition, while Saudi Arabia is actively exploring outbound and specialized healthcare solutions.**

Based on your extensive experience, how could Greek and Saudi stakeholders forge effective partnerships in medical tourism? Are there specific gaps or niche segments in the market that could be addressed relatively quickly through bilateral cooperation?

Medical tourism is a very natural area for cooperation between Greece and Saudi Arabia. Greece, like Saudi Arabia, has strong medical expertise, internationally accredited hospitals, and excellent rehabilitation and recovery environments. Saudi Arabia, at the same time, is seeking high-quality, specialized treatment options for certain patient groups.

Effective partnerships should be built through structured cooperation, not ad hoc referrals. This can include agreements between hospitals and facilitators, as well as clear patient pathways and follow-up care. With the right partnerships and coordination, medical tourism can

deliver real benefits for patients while strengthening long-term healthcare cooperation between the two countries.

**6. Technology-driven healthcare is also a cornerstone of Vision 2030, with a strong emphasis on AI, telemedicine, digital health platforms, and data-driven care delivery.**

What specific technological needs currently exist in the Saudi healthcare ecosystem, and in which areas could Greek technology companies, startups, or research institutions play a meaningful role?

Technology is an important aspect of the healthcare transformation in Vision 2030. Saudi Arabia is also emphasizing the use of technology to enhance access, efficiency, and quality in the healthcare sector. There is a great need for telemedicine solutions, particularly to reach remote locations and provide primary healthcare. Health information technology solutions that enhance patient scheduling, referrals, and data integration for healthcare clusters are also highly needed. Moreover, Saudi Arabia is also investing in AI-assisted diagnostics, decision support, and health data analytics.

Greek technology firms, startups, and research organizations can make a significant contribution by providing viable, scalable solutions rather than just proofs of concept. Telehealth platforms, digital diagnostics, AI applications in imaging and pathology, and health data management are highly relevant.

**7. Your Group of Companies, InterHealth, operates across Saudi Arabia, the United Arab Emirates, and Canada, providing a comprehensive range of services to patients, healthcare providers, and corporate partners. We would appreciate it if you could introduce InterHealth to our readers and explain what differentiates your organization and makes it a trusted partner across multiple markets.**

InterHealth Canada is a healthcare organization with a long history of working across different markets to enhance the delivery of healthcare services. We have a strong team of experts capable of delivering solutions



beyond the scope of consulting. We have the capability to help plan, build, operate, and optimize healthcare services in partnership with governments and private partners.

InterHealth has a strong capability in Public-Private Partnerships (PPPs). PPP is a collaborative model that allows different nations to share risks and create a long-term, sustainable model of healthcare delivery. InterHealth has successfully developed PPP projects in different regions of the world. We have brought together different teams of experts and partners to deliver quality healthcare services that meet international standards.

Through PPPs and integrated service partnerships, we help health systems modernize their operations, adopt best practices, and build local capacity. Whether working on master planning for a medical city, designing clinical pathways, or supporting workforce development, our goal is to leave behind systems that are efficient, resilient, and centered around the patient.

This combination of global experience, clinical leadership, and operational excellence is what makes InterHealth a trusted partner across different healthcare markets.

**8. Finally, as Greece increasingly positions itself as a healthcare and pharmaceutical hub for the Balkans and Southeastern Europe, supported by political stability, EU membership, strategic location, and investment-friendly reforms, is there interest from InterHealth in establishing a presence or investing in Greece in the near future?**

Yes, there is genuine interest. InterHealth is always looking at markets where our experience in healthcare transformation and Public-Private Partnerships can add real value. Greece has many strengths that make it attractive, including political stability, EU membership, a strong medical and scientific community, and its strategic location in Southeastern Europe.

We see potential in areas such as hospital PPPs, specialized healthcare services, clinical service optimization, and medical education and training. Greece's healthcare and pharmaceutical ecosystem is developing in a positive direction, and the recent investment-friendly reforms are encouraging.

At the right time, and with the right partners, we would be very open to exploring opportunities in Greece. We believe that cooperation between Greek expertise and international investment can create sustainable, high-quality healthcare solutions that benefit both sides.



## Interview with Mr Spyros Dimotsantos, President and Managing Director, MEDICON S.A.

*In this issue of our magazine, we are honored to include an interview with Mr. Spyros Dimotsantos, President and Managing Director, MEDICON S.A. Mr. Dimotsantos is a renowned Greek businessman of exceptional character, whose upbringing in Egypt has lent him the necessary tools to develop a successful business in the medical equipment sector. In his answers below, he refers to the major milestones of his life and professional journey, as well as his hopes for the AI-driven future.*

**1. You were born and raised in Egypt and graduated from the University of Alexandria with a degree in Chemistry. Your command of Arabic—particularly the Egyptian dialect—remains exceptional, and you are among the few Greeks who pursued higher education in Egyptian universities. Could you share with us your early experiences and influences?**

I was born and raised in Egypt, and growing up there shaped both my identity and my outlook in a very deep way. Egypt is a place where history, culture, and daily life are tightly interwoven, and from an early age I was exposed to a rich mix of languages, traditions, and perspectives. Being part of the Greek community while fully immersed in Egyptian society through my St. Marc college French school, I was taught how to move naturally between cultures and appreciate diversity as a strength rather than a difference.

Studying chemistry at the University of Alexandria was a particularly formative experience. I even spent the first two years of my studies at the University of Assiut where most lectures were in Arabic. The academic environment was demanding but intellectually stimulating, and it pushed me to develop discipline, curiosity, and resilience. At the same time, living and studying in Arabic strengthened my command of the language, especially the Egyptian dialect, which became second nature to me through everyday interactions, friendships, and university life.

My early influences came from both my family and my surroundings. My family emphasized education, adaptability, and respect for different cultures, while Egypt itself taught me openness, communication, and a strong sense of belonging to more than one world. Together, these experiences shaped not only my academic path but also my ability to connect with people from diverse backgrounds, which continues to be one of my greatest assets.



**medicon**

**2. Had your family established any business activity in Egypt similar to what you later built in Greece?**

No, my family did not establish a business in Egypt similar to what I later built in Greece. Their focus was primarily on education and professional stability rather than entrepreneurship on a larger scale. While they were active and well-integrated in the local community, their work did not involve building or running a structured business venture of the kind I later pursued.

That said, growing up in Egypt still gave me valuable exposure to how businesses operate in a multicultural and dynamic environment. I observed firsthand the importance of personal relationships, trust, and adaptability—qualities that are essential in any successful enterprise. These early observations, combined with the values my family instilled in me, later influenced my entrepreneurial mindset and helped shape the way I approached building my own business in Greece.

**3. Do you maintain close ties with the Greek community in Egypt? In your opinion, has the presence and activity of the Greek diaspora contributed to fostering Greek investment and business engagement in the country?**

Yes, I do maintain close ties with the Greek community in Egypt, both on a personal and a professional level. These relationships are built on shared history, language, and cultural values, and





they have remained strong over the years despite changes in geography and time. The Greek community in Egypt has traditionally been very cohesive, and that sense of continuity has helped preserve strong interpersonal and institutional connections.

In my view, the presence and activity of the Greek diaspora have indeed contributed to fostering Greek investment and business engagement in Egypt. The diaspora often acts as a natural bridge between the two countries, offering local knowledge, cultural understanding, and trusted networks. These elements reduce barriers for Greek entrepreneurs and investors who may be unfamiliar with the Egyptian market.

**4. You relocated to Greece in the early 1970s. How did your entrepreneurial journey begin there, and what led to the establishment of MEDICON and what differences did you observe between conducting business in Greece and Egypt during that period?**

I relocated to Greece in the early 1970s at a time of significant transition, immediately after my graduation from Alexandria University. Like many people starting anew in a different environment, my initial focus was on understanding the local market and identifying areas where I could apply my scientific background and international experience in a meaningful way. My training in chemistry gave me a strong analytical foundation, specially that I started with the field of production of pharmaceuticals which proved valuable as I explored opportunities in the healthcare and medical technology sectors.

My entrepreneurial journey began modestly, through hands-on involvement in the distribution and promotion of medical and diagnostic products. Over time, this exposure allowed me to gain a deep understanding of the needs of healthcare professionals and the gaps that existed in the Greek market. These insights ultimately led to the establishment of Medicon, with the aim of providing reliable, high-quality diagnostic solutions and building long-term partnerships based on trust, consistency, and scientific credibility.

In terms of differences between conducting business in Greece and Egypt during that period, both environments relied heavily

on personal relationships and trust, but the contexts were quite distinct. In Egypt, business culture was more informal and relationship-driven, with a strong emphasis on personal rapport and adaptability. Greece, on the other hand, had a more structured regulatory environment and closer alignment with European business practices, which required greater attention to formal processes, compliance, and long-term planning.

These contrasting experiences were highly instructive. They helped me combine flexibility and interpersonal sensitivity, learned in Egypt, with the organizational discipline and strategic focus required in Greece. This combination played a key role in shaping my approach to entrepreneurship and in the long-term development of Medicon.

**5. Looking back, what would you describe as the key milestones of your business career? What goals do you still aspire to achieve, both professionally and on a personal level?**

Looking back, I would describe the key milestones of my business career as moments when long-term vision was combined with careful execution. One of the most important milestones was the establishment of Medicon, which marked my transition from professional involvement in the sector to building an organization with a clear identity, values, and strategic direction. Creating a company that could grow steadily, earn the trust of the medical community, and maintain high scientific standards was a defining achievement.

Another major milestone came in 2001, when Medicon became a publicly listed company by joining the Athens Stock Exchange. Since then, navigating periods of change—marked by economic fluctuations, rapid technological progress, and evolving demands in the healthcare sector—has been essential to ensuring that the company remains resilient and forward-looking. Early and consistent investment in production capabilities, quality systems, innovation, and human capital has allowed the business not only to withstand challenges, but also to continuously evolve, which I consider just as important as growth itself.

As for the goals I continue to pursue, my professional focus



is firmly centered on sustainability and legacy. I am deeply committed to ensuring that what I have built continues to develop responsibly over time. My son, George, and my daughter, Mary-Helen, are both highly educated scientists, and their expertise positions them well to help the company adapt to new challenges and create lasting value for future generations—both through innovation and through a strong commitment to ethical business practices.

On a personal level, my aspirations are closely connected to balance and contribution. I value the opportunity to mentor younger professionals, share experience, and give back to the communities and institutions that shaped me. Ultimately, success for me is not measured only by business outcomes, but by the lasting impact one leaves on people, culture, and society.

### **6. From your perspective, how can bilateral relations between Greece and Egypt be further strengthened?**

From my perspective, bilateral relations between Greece and Egypt can be further strengthened by building on the strong historical foundation that already exists, while focusing on practical cooperation in areas of shared strategic interest. The relationship between the two countries has always been characterized by mutual respect, cultural affinity, and long-standing people-to-people ties, which provide a solid base for deeper collaboration.

At an institutional level, closer cooperation in sectors such as energy, maritime affairs, healthcare, education, and technology can create tangible benefits for both sides. Joint ventures, research partnerships, and knowledge exchange—particularly between universities, research centers, and private enterprises—can foster innovation and sustainable growth.

Equally important is the role of the private sector and the diaspora. Encouraging structured dialogue between business communities, simplifying investment frameworks, and supporting initiatives that connect Greek and Egyptian entrepreneurs can significantly enhance economic engagement. The Greek diaspora in Egypt, in particular, can continue to act as a trusted bridge, facilitating understanding and reducing barriers to cooperation.

Finally, strengthening cultural and educational exchanges—especially among younger generations—will ensure that bilateral relations remain dynamic and forward-looking. By combining strategic alignment with human connections, Greece and Egypt can continue to deepen a partnership that is not only historic, but also highly relevant for the future.

### **7. Which sectors do you believe hold the greatest comparative advantages and potential for deeper cooperation, to the benefit of both countries? Do you envision expanding your activities or re-establishing a business presence in your country of birth?**

I believe that several sectors offer strong comparative advantages and significant potential for deeper cooperation between Greece and Egypt. Energy is certainly one of the most important areas, particularly in renewables and natural gas, where both countries can benefit from shared infrastructure, geographic positioning, and technical expertise. Maritime transport and logistics also present major opportunities, given Greece's global role in shipping and Egypt's strategic control of key trade routes.

In addition, healthcare, pharmaceuticals, and medical technology are sectors where cooperation could be especially fruitful. Greece has strong scientific and manufacturing capabilities, while Egypt offers scale, talent, and a growing demand for quality healthcare solutions. Tourism, education, and agribusiness are also areas where complementary strengths could be leveraged through joint initiatives and investment.

As for expanding my activities or re-establishing a business presence in my country of birth, I would view this with both interest and respect for context. Egypt has always held a special place for me deep in my heart, and the idea of contributing again—particularly through partnerships, knowledge transfer, or advisory roles—is certainly appealing. Any such step, however, would need to be carefully aligned with local needs, regulatory frameworks, and the right partners.

### **8. MEDICON has built a reputation as a healthy, law-abiding, and profitable company, and today it continues to thrive as a key contributor to Greece's medical diagnostics sector. Could you share with us some of the company's major innovations, breakthroughs, and international collaborations with leading global firms? Among the Arab countries, which markets do you consider most promising for expansion through exports, joint ventures, or direct investment?**

Medicon's development has been guided by a consistent commitment to scientific rigor, quality, and ethical business practice. One of the company's most important innovations has been its focus on developing and producing reliable in vitro diagnostic reagents and systems that meet high international standards. Over the years, Medicon has invested steadily in research and development, quality control, and certification processes, enabling its products to be trusted by hospitals, laboratories, and healthcare professionals both in Greece and abroad.

A significant breakthrough for the company was the successful transition from a primarily domestic presence to an outward-looking, internationally connected organization. This was achieved through collaborations with leading global firms in the medical diagnostics and biotechnology fields. These partnerships have allowed Medicon to exchange know-how,

adopt advanced technologies, and align its production and quality systems with best international practices, while at the same time maintaining its own independent scientific identity.

International collaboration has also played a key role in strengthening Medicon's export orientation. Through strategic alliances, distributor networks, and co-development initiatives, the company has expanded its reach into multiple markets, particularly in regions where demand for high-quality, cost-effective diagnostic solutions is growing.

Among Arab countries, markets with strong healthcare investment, population growth, and modernization of medical infrastructure are especially promising. Countries in the Gulf region—such as Saudi Arabia and the United Arab Emirates—stand out due to their advanced healthcare systems, openness to innovation, and capacity for partnerships. At the same time, countries like Egypt hold considerable long-term potential because of their scale, expanding healthcare needs, and deep historical and cultural ties. In these markets, exports, joint ventures, or carefully structured local partnerships could all be viable paths, depending on regulatory conditions and strategic alignment.

Overall, Medicon's approach to expansion has always been measured and value-driven. The goal is not rapid growth at any cost, but sustainable international engagement that reinforces the company's reputation for quality, reliability, and integrity.

**9. Finally, artificial intelligence is rapidly transforming the field of medical diagnostics. How has AI influenced MEDICON's products, processes, and overall performance, and how do you see its role evolving in the future?**

Artificial intelligence has become an increasingly important factor in the evolution of medical diagnostics, and Medicon has approached its adoption in a careful, science-driven, and ethically responsible manner. While diagnostics will always rely on validated laboratory methods and clinical expertise, AI has already begun to enhance several aspects of our products and internal processes.

At the product level, AI-related tools have contributed to improved data analysis, pattern recognition, and quality control, helping laboratories achieve greater accuracy, consistency, and efficiency in test interpretation. In parallel, AI has supported the optimization of production and quality assurance processes, enabling better monitoring, predictive maintenance, and more robust compliance with regulatory standards.

From an organizational perspective, the use of advanced data analytics and AI-assisted decision-making has improved operational efficiency, supply chain management, and long-term planning. These improvements have had a positive impact on performance, allowing the company to remain competitive while maintaining its core commitment to reliability and patient safety.

Looking ahead, I see AI playing an even more transformative role—particularly in areas such as personalized diagnostics, early disease detection, and the integration of large-scale clinical and laboratory data. For companies like Medicon, the challenge and opportunity lie in integrating AI in a way that complements scientific integrity, regulatory requirements, and human expertise. When applied responsibly, AI will not replace the scientist or clinician, but will serve as a powerful tool that enhances decision-making and ultimately improves patient outcomes.











## The Ambassador of Lebanon presents his Credentials



The newly-appointed Ambassador of the Republic of Lebanon to Greece, H.E. Mr. Kenj El-Hajal, submitted his credentials to the President of the Hellenic Republic, Mr. Konstantinos Tasoulas, on October 1st, 2026.

Mr. El-Hajal, a seasoned diplomat, discussed with H.E. Tasoulas the ameliorating situation of Lebanon, the bilateral relations, and promised to work to facilitate and further enhance Greek-Lebanese business relations and commercial trade.

We, at the Arab-Hellenic Chamber, are pleased to have made the acquaintance of Ambassador El-Hajal, and we would like to

express our sincere commitment in working with His Excellency towards enhancing Greece's commercial and business relations with Lebanon, a beloved country that is finally getting back on its feet.







## Qatar National Day



Under the Qatar National Day 2025 slogan “With You It Rises, From You It Awaits”, reflecting limitless horizons the nation can reach when its people rise to their potential, the Embassy of the State of Qatar in Athens held a ceremony on December 9th celebrating its National Day, with H.E. the Ambassador Ali Bin Khalfan Al-Mansouri, as the host of a ravishing reception at the historic site of the Acropolis Museum, on an occasion that commemorates the founding of the State by its Founder, Sheikh Jassim Bin Mohammed Bin Thani, on 18th December 1878.

The ceremony was attended by several Government Officials, Arab Ambassadors, high-ranking businessmen, and other distinguished personalities in Greece, including H.E. Mr. Nikitas Kaklamanis, President of the Hellenic Parliament, H.E. Mr. Vassilis Kikilias, Minister of Maritime Affairs and Insular Policy, H.E. Mr. Kostas Tsiaras, Minister of Agricultural Development and Food and H.E. Mr. Yannis Plakiotakis, First Vice-President of the Hellenic Parliament.

In H.E.’s speech, the Ambassador paid particular emphasis in the important role of Qatar as it has remained committed to the Principles of humanity, which guide its Foreign Policy, as well as its consistent focus on supporting stability and peace, both in the Middle East and globally. In this context, the Ambassador highlighted that the State of Qatar continues to support International purposeful efforts at achieving peace and preventing escalation and conflict.



Finally, H.E. extended his gratitude and appreciation to the government and people of the Hellenic Republic for the shared history and unwavering support, looking forward to a more prosperous future and to further joint initiatives that will elevate the bilateral relations and expand opportunities for cooperation across all fields.

Coinciding with the Qatar-Greece Year of Culture in 2027, the State of Qatar is looking ahead to expanding the horizons of cultural and intellectual exchange between the two countries, encompassing artistic, heritage, linguistic, and historical fields, based on bilateral cooperation that will serve as a bridge of civilization, reflecting shared values and embodying the enduring friendship between our two nations.







## Lunch to welcome the new Ambassadors of Saudi Arabia and Lebanon



On December 15th, 2025, under the shadow of the magnificent Acropolis, the Dean of the Arab Diplomatic Corps, and Ambassador of the Republic of Iraq, H.E. Mouayed Saleh, hosted a cordial welcoming lunch in honor of the newly-designated Ambassadors, H.E. Ali Bin Yousef, of the Kingdom of Saudi Arabia, and H.E. Kenj El Hajal, of the Republic of Lebanon.

In a relaxing atmosphere, the attending accredited Arab Ambassadors, Charges d’Affaires and our Secretary General, Rashad Mabger,, enjoyed a delicious lunch, exchanging courtesies and experiences. During the meal, the Dean delivered a short speech, welcoming the two new Ambassadors, wishing them a fruitful and productive diplomatic tenure and a pleasant stay in Greece. In return, the two new Ambassadors expressed their appreciation for the pleasant and hospitable welcoming by the Dean and their colleagues.

We, at the Arab-Hellenic Chamber, seize this opportunity to once again welcome the two Ambassadors and assure them of our steadfast support to strengthening the Arab-Greek business relations through our numerous events and activities. We also wish them the best of success in their assignment and in exploring, during their term, the diversity and beauty of Greece.

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Arab-Irish Chamber of Commerce



## AICC Festive Gathering 2025 @ The Shelbourne Hotel



In December 2025, the AICC held its Festive Gathering at The Shelbourne, welcoming ambassadors from Morocco, the UAE, Saudi Arabia, Palestine, Egypt and Kuwait. Guests enjoyed a warm and engaging evening that featured lively discussions with the panel of ambassadors, along with valuable conversations with our clients and partners on the growing opportunities across the Arab world.

With Irish exports to Arab markets approaching three billion euro, the message throughout the event was clear: the region is open for business and offers significant potential for Irish exporters.

The evening brought thoughtful perspectives, meaningful connections and a beautiful performance by the O'Sullivan String Trio. As the AICC nears its fortieth year, it remains committed to supporting Irish businesses as they deepen their engagement with the Arab world.





AACC

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## Round-Table with Austrian companies on reconstruction in Gaza and Syria



On 22 January, the Austrian Federal Ministry for European and International Affairs hosted a Round Table on reconstruction in Gaza and Syria. Foreign Minister Beate Meisl-Reisinger opened the discussion, underlining the strategic importance of early coordination between diplomacy and the private sector for long-term stability. The event was chaired by Special Envoy Ambassador Dr. Arad Benkø.

During the Round Table, representatives from the European Union, AUSSENWIRTSCHAFT AUSTRIA, the Industriellenvereinigung (Federation of Austrian Industries), and other key institutions provided updates on the political and economic framework. The Austrian-Arab Chamber of Commerce (AACC) participated actively, with its Arab President, Mr. Louai Kuzbari, attending alongside delegates from 26 Austrian companies. AACC Secretary General DI Mouddar Khouja presented an in-depth overview entitled “Investment Opportunities for Austrian Companies in Syria,” drawing on direct regional expertise.

From 1971 onward, Syria's economy under President Hafez al-Assad was shaped by a centralized, state-controlled system marked by nationalization, restricted foreign investment, and inefficient allocation of public revenues. While major infrastructure projects were implemented, structural inefficiencies and systemic corruption limited economic development. Under Bashar al-Assad, reform attempts remained superficial and failed to dismantle entrenched clan-based economic structures. Following the outbreak of the conflict in 2011, Syria experienced massive physical destruction, international isolation, currency collapse, and severe shortages across energy, water, healthcare, and transport.

By the end of 2024, Syria's GDP had declined to approximately USD 29.5 billion, GDP per capita to below USD 900, and public debt exceeded 120 percent of GDP, with nearly 90 percent of the population living in poverty. The scale of destruction is profound, affecting housing, hospitals, schools, and industrial facilities nationwide, with estimated reconstruction needs of up to USD 400 billion.

After the collapse of the Assad system in December 2024, Syria entered a new transitional phase. In 2025, key international sanctions were lifted or significantly eased, enabling Syria's reconnection to the international banking system and the gradual reopening of the economy. Currency stabilization, the resumption of industrial production, visible reductions in corruption, and signed reconstruction contracts exceeding USD 40 billion indicate a cautious but tangible shift toward a market-oriented economic framework.

This transformation creates significant opportunities

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for Austrian companies, particularly in infrastructure, energy, housing, transport, industry, telecommunications, and public-private partnership projects. Austria's technological expertise, experience in complex infrastructure delivery, and strength in PPP models position Austrian firms as credible partners in Syria's reconstruction.

To facilitate responsible and compliant engagement, representatives of the Austrian economy emphasized the need for clear legal guidance on sanctions compliance, reliable payment mechanisms, export and investment guarantees, effective investment protection, and strengthened economic diplomacy. In this context, a working visit by Foreign Minister Beate Meinl-Reisinger to Syria, with a clear economic focus, was highlighted as an important signal to support Austrian companies and deepen bilateral economic dialogue.

As Henry Kissinger once observed, "There can be no peace without Syria." Syria's economic recovery is therefore not only a humanitarian necessity but a strategic requirement for regional stability. Early, coordinated Austrian engagement—linking political dialogue, private-sector expertise, and multilateral cooperation—can contribute meaningfully to reconstruction while opening sustainable opportunities for Austrian businesses.





Arab-Belgian-Luxembourg  
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الغرفة التجارية العربية  
البلجيكية اللوكسمبورجية

## ABLCC's High-Level Seminar on Jordan



In collaboration with the Embassy of the Hashemite Kingdom of Jordan and BECI, we had the pleasure of hosting a high-level seminar on Jordan's evolving economic landscape. The event featured a distinguished Jordanian ministerial delegation and generated strong interest, with many participants already planning to join us in Jordan for the upcoming conference.

Our sincere thanks to the speakers and partners who made this event possible:

- H.E. Yarub Qudah, Minister of Industry, Trade and Supply
- H.E. Zeina Toukan, Minister of Planning and International Cooperation
- H.E. Dr. Tareq Abughazaleh,

Minister of Investment • H.E. Yousef Bataineh, Ambassador of the Hashemite Kingdom of Jordan • Ekaterina Clifford, BECI, International Community Manager

Following the seminar, we visited the European Commission to discuss preparations for the 1st EU-Jordan Investment Conference, taking place at the Dead Sea on 21 April. This event will create a unique opportunity for European companies to leverage the EU's €1.4 billion in guarantees to mobilize investment in Jordan.

Thank you to BECI for another successful collaboration and to the Jordanian Embassy for their continued support -it is always a pleasure to work together. Looking forward to seeing you in Jordan in April.





## AFRICA BIG 5 EXPO 16-19 June 2026

“Africa Big 5” Expo is organized from 16 to 19 June 2026, at the “El Kram Expo Center” in Tunis, and consists of the following fairs which will be organized at the same time, at the same venue: “PETROAFRICA 2026”, “Logistica Africa Expo 2026”, “AFRICA TRAFFIC”, “AFRICA PUBLIC WORKS” and “Green Africa”.

These 5 events emerged from the main expo, PATROAFRICA ([www.petroafrica.org/exhibition](http://www.petroafrica.org/exhibition)) which has become one of the leading annual African and international petroleum events. The 2026 edition is projected to attract more than 300 exhibiting companies and 20,000 visiting professionals from across MENA region, Europe, Americas, and Asia.

PETROAFRICA 2026 will showcase the technologies and services that shape the energy systems of the future. For four days, expertise, technology and industry will come together through small and medium enterprises, startups with modern and experienced industrial companies and financial holdings.

*For more information, interested parties can contact:*

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# NEW MEMBERS

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After years of experience in the real estate industry, we realised that what truly drives us is not simply closing a transaction, but the meaningful change we can create in people's lives, change built on clarity, trust, and honest guidance. With this vision in mind, we founded Golden Coast Realty, a Greek brand with a local identity and a global mindset, committed to delivering high service standards and a more professional approach to the luxury residential market.

We believe that real estate is not just about properties, but about people, aspirations, and long-term relationships. Our work is built on respect, transparency, and genuine care, values that ensure every client and partner feels secure, informed, and truly valued. We treat every client with discretion, integrity, and the personal attention they deserve. Our team continuously invests in knowledge and personal development, creating a working environment defined by collaboration, growth, and excellence. Guided by international best practices, we aim to elevate the real-estate experience in Greece and set a new benchmark for quality, consistency, and client-centric service. This is our philosophy.

This is the foundation of Golden Coast Realty.

We are a local brand with global standards, and our goal is to be the best in the business.

### Our Vision:

To redefine the real-estate experience in Greece by offering a level of service grounded in trust, human connection, and global professionalism. To build lifelong relationships where every person feels supported, guided, and genuinely cared for at every step of the journey.

John Ekmetzoglou Founder

Stavros Silivistras Co-Founder & CEO





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## 4th Generations in the Pharma Business since 1918

1. The company was founded more than 100 years ago by Christos V. KYLIKAS, tradesman of pharmaceutical drugs.

2. In 1918 it was changed in a Pharmaceutical Laboratory, with the name MEDHEL by Vasilis C. KYLIKAS, founder's son, pharmacist, microbiologist, enologist and writer of scientific books, published in the National Library.

3. In 1969 it was changed in S.A. by Christos V. KYLIKAS, founder's Grandson, (Pharmacist + Economist + Hon. Consul of Congo Republic in Greece since 1988).

4. In 2000, Vasilis C. KYLIKAS (Pharmacist) and Loukas C. KYLIKAS (Economist), the fourth generation of KYLIKAS family, work at the company having the marginal minority of actions.

MEDHEL is one of the oldest operating Pharmaceutical Industry in Greece.

The building of our factory covers 7.500 sq. meters, whereas the grounds are 33.000 sq. meters. Our factory was built in 1981 at Markopoulo - Mesogia (5 Klm, from the New Airport of Athens).

The capacities of production are 10 million unit annually, with the existing machinery and equipment of all types, in one shift, Human Medicines + Veterinary + Cosmetics Products + services +R&D (Contract manufacturing + Logistic + Distribution).

We produce, sell and mainly export our products to 23 countries

Our Capital (Net Position) is 15 Million Euro.



## NEW MEMBERS

[www.arabhellenicchamber.gr](http://www.arabhellenicchamber.gr)



### CONTACT DETAILS

#### VOCATE PHARMACEUTICALS S.A.

##### Registered Office:

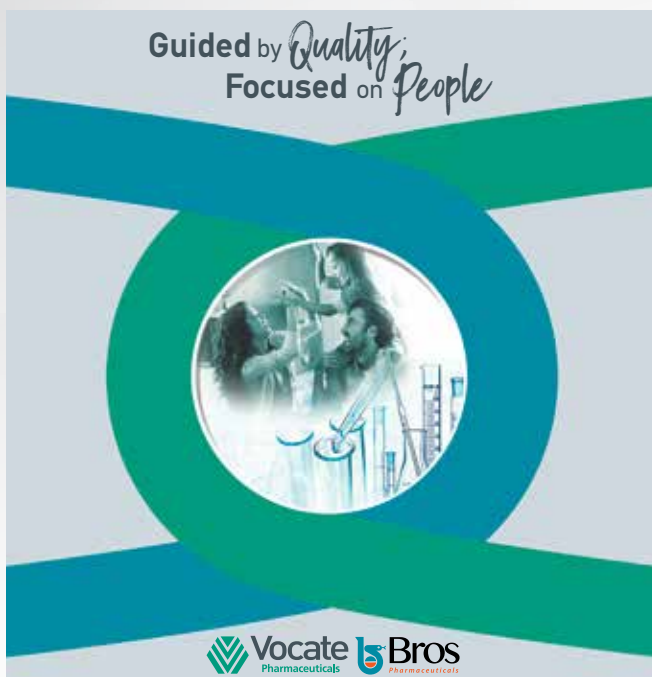
**A:** 150 Gounari str. Glyfada, 166 74  
Athens-Greece

**T:** +30 210 9624 436

**F:** +30 210 9646 582

**E:** [info@vocate.gr](mailto:info@vocate.gr)

**W:** [www.vocate.gr](http://www.vocate.gr)



### Corporate Profile: Vocate Pharmaceutical S.A.

Established in 1996, Vocate Pharmaceutical S.A. commenced its primary operations within the pharmaceutical sector in 2000. The organization specializes in R&D, manufacturing, and commercialization of generic medicinal products and medical devices.

The company operates under a framework of clinical reliability and ethical responsibility, prioritizing public health outcomes. By maintaining rigorous standards, Vocate fosters long-term strategic alliances with healthcare professionals in pharmaceutical sector.

### Manufacturing & Infrastructure

In May 2018, Vocate expanded its vertical integration through the acquisition of the Bros Pharmaceutical manufacturing plant. This facility serves as a primary hub for the company's production requirements.

#### Technical Specifications:

- Facility Scale: A 2,000 m<sup>2</sup> state-of-the-art production unit located in Attica.
- Regulatory Compliance: Fully certified under Good Manufacturing Practice (GMP) standards.
- Pharmaceutical Forms: The site possesses the technical capacity for high-volume production of diverse dosage forms, including:
  - Solid Orals: Tablets and capsules
  - Parenterals: Injectable liquids and dry injectables
  - Other Formulations: Suspensions, semi-solids, and Over-the-Counter (OTC) medications

### Quality Assurance and Global Expansion

Vocate maintains a diversified product portfolio manufactured at the Bros facility and through a network of audited third-party sites that adhere to international GMP protocols.

### Strategic Vision:

Vocate is committed to advancing pharmaceutical innovation through the continuous development of international partnerships. The company's objective is to scale its presence across European and global markets by introducing novel therapeutic solutions and enhancing its supply chain capabilities.



## CONSORTIS

### CONTACT DETAILS

#### CONSORTIS

Contact Person: Georgia Zachou,  
Commercial Director

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Pylaia-Thessaloniki-Greece

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**Consortis** is a Greek engineering consulting firm founded in 2005. Adopting a holistic approach, the company supports the development of sustainable cities and resilient infrastructure for both public and private sector clients. Its multidisciplinary team of 130 experienced professionals delivers services across 18 engineering and consulting specialties. Consortis has a strong track record, having successfully completed more than 2,000 projects.

The company's headquarters are located in Thessaloniki, with a branch office in Athens, as well as two subsidiaries in Bulgaria and Romania. Consortis is currently in the process of establishing a new subsidiary in the Kingdom of Saudi Arabia. Consortis undertakes a wide range of engineering projects, structured into distinct categories according to study type and technical requirements. These include architectural design, environmental studies, road and transportation infrastructure studies, surveying, hydraulic studies, urban and spatial planning studies, geospatial services, and geospatial applications. The company employs structured, state-of-the-art digital methodologies alongside advanced project management tools, ensuring the timely and cost-effective delivery of projects.

Consortis is actively seeking partnerships to undertake projects either as a main contractor or in collaboration with other organizations, acting as an outsourcing partner or subcontractor.



**we know how**  
since 1962

## CONTACT DETAILS

### ALFA ALFA ENERGY SA

**Bituminous, Chemical & Waterproofing  
Materials Industry**

**A:** Paralia Aspropyrgoy, 19300

Aspropyrgos, Attica, Greece

**T:** +30 210 5518700

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**Esha** is currently the leading manufacturer of bituminous sealing products in Greece, offering over 500 specialized product codes (including bituminous waterproofing membranes, bituminous emulsions, and hybrid solutions for surface protection and sealing). Our portfolio also includes joint sealants, acrylic, epoxy, polyurethane, and polysulfide-based products, as well as modified road bitumen (elastomers, plastomers using recycled tires), bituminous road-building emulsions, bridge-joint sealing materials, and polyurethane thermal insulation boards).

Progress doesn't stop there. With a strong sense of social responsibility toward future generations, the company is committed to developing materials that are more environmentally and human-friendly, contributing to energy conservation and promote sustainable growth.

Esha meets all demands in the fields of: WATERPROOFING, THERMAL INSULATION - THERMAL PROTECTION, ROAD BUILDING and "GREEN BUILDINGS"

Our production process has been certified as per the ISO 9000 quality management and ISO 14001 environmental management systems, and our products bear CE marking. Recently, we obtained the EPD (Environmental Product Declaration) certificate, which contributes to environmental certification systems such as LEED, BREEAM etc. that focus on eco-design. Furthermore, all our products are accompanied by certifications from independently recognized laboratories, verifying their properties. Equally significant is our extensive database of application projects in Greece and abroad, which stands as a testament to the exceptional quality and durability of Esha products.







## CONTACT DETAILS

### QUALITY SECURITY SERVICES – Q.S.S.

Contact Person: Xenia Tasoni – CEO /

Nektarios Lykiardopoulos – General Manager

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**Quality Security Services (QSS)** is a Greek security company providing integrated security solutions, with a strong international orientation and a clear focus on professionalism, discretion, and the human factor. The company operates in the fields of static guarding, diplomatic mission protection, VIP close protection, event security, as well as security training and advisory services.

Our philosophy is based on a modern understanding of security: the effective combination of highly trained personnel, structured operational protocols, and tailored security solutions, always respecting the cultural, operational, and diplomatic particularities of each assignment.

QSS has extensive experience in VIP Close Protection, having supported internationally recognized figures such as Michael Jordan (NIKE), Donatella Versace, and John Maxwell, as well as international business leaders and senior organizational executives, in addition to numerous high-profile events and diplomatic missions.

QSS maintains a strong presence in the training and education sector, delivering specialized seminars in self-defense, risk management, and operational readiness for security professionals, police forces, and institutional environments, including organizations such as the Stavros Niarchos Foundation.

QSS's participation in the Arab Hellenic Chamber supports its strategic cooperation with Arab organizations in security and professional training.



*Excellence in Partnership*

# MEMBERS' NEWS

*Special Edition*

1. METALOU MIN
2. DIVANI COLLECTION HOTELS
3. FINE GOODS
4. MM PUBLICATIONS
5. FIGAME.COM
6. IKTINOS HELLAS
7. STIRIXIS GROUP



## Metaloumin provides advanced PV solutions at prominent food commons in Dhahran, Saudi Arabia



Metaloumin, leading provider of high-performance photovoltaic mountings, has announced the successful operation of the photovoltaic bases of the "Cafeteria Solar Project" facility in Dhahran, Saudi Arabia.

This initiative highlights Metaloumin's growing presence in the Kingdom of Saudi Arabia's clean energy environment and reinforces the company's commitment to sustainable infrastructure development.

The project features Metaloumin's robust M-IR-364L pitched roof system combined with the SL20

photovoltaic rail. Designed specifically for rooftop industrial applications, it maximized system durability, ease of installation, and long-term performance in Dhahran's demanding climate.

"Our international perspective is to support the transition of Middle Eastern countries to clean energy with innovative and reliable installation solutions," Metaloumin said. "Cafeteria Solar Project applies Metaloumin's expertise in adapting industrial roofing systems to local needs."

Located near the Half Moon Bay shore, the array supports the host building's sustainability goals while significantly reducing carbon emissions, and operational energy costs.

Main project features:

- Category: P/V support structures.
- Location: Dhahran, Saudi Arabia.
- Power: 969.84 kWp.
- System: M-IR-364L pitched with supporting rail.
- Application: Industrial installation on building roof.

The project promotes Saudi Arabia's "Saudi Vision 2030" initiative in developing renewable energy and sustainability.



### CONTACT DETAILS

#### METALOUMIN S.A.

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## FALL DIVINELY IN LOVE

This February, Divani Collection Hotels transform Athens into a month-long celebration of romance with the “Fall Divinely in Love” journey. From the sun-kissed Athenian Riviera to the city’s historic heart, each hotel becomes a stage for unforgettable moments. Divani’s «Love Calendar» elevates every day with romantic décor, welcome surprises, and bespoke experiences for couples.

Ahead of Valentine’s Day, guests can restore their glow at Divani Athens Spa & Thalasso Center with the St. Barth Chill Out Massage. Using the soothing warmth of natural shells, this indulgent treatment melts tension and leaves skin radiant, the perfect prelude to the month of love.



Love takes center stage through the Valentine’s Mixology Experience, where couples step behind the bar to craft the signature “Divani Love Potion” cocktail. Guided by expert mixologists, they explore flavors, aromas, and creative techniques, turning cocktail-making into an intimate, sensory journey available at JuJu Bar Restaurant, Acropolis Secret, and A+D Bar.

Valentine’s dining spans three destinations: JuJu Bar Restaurant offers Art Deco elegance with live music and signature dishes, Acropolis Secret presents an award-winning rooftop menu inspired by shades of red and Acropolis views, and A+D Bar combines live music with a chocolate-inspired tasting menu.

For a full escape, Divani Apollon Palace & Thalasso offers sea-view rooms, themed surprises, Valentine’s dinner, and the Apollon Couple’s Retreat spa experience. Two- or three-night packages include breakfast in bed, crafting the ultimate romantic getaway.



### CONTACT DETAILS

#### DIVANI COLLECTION HOTELS

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**W:** [www.divanis.com](http://www.divanis.com)

**FB:** Divani Collection Hotels

**IG:** Divani Collection Hotels

**LinkedIn:** Divani Collection Hotels



## 10 YEARS FINE GOODS

### At Fine Goods, we connect premium food producers with global markets

Since our establishment in 2016, we have operated as a trusted third-party export office, supporting producers in their international expansion while providing buyers with access to exceptional products from Greece, Cyprus, Italy, Spain, Switzerland, and France.

With over 25 years of experience in international trade, we streamline export processes, unlock new market opportunities, and ensure seamless, reliable transactions. We collaborate with both small, family-owned artisans and well-established brands, always guided by our commitment to excellence, authenticity, and uncompromising quality.

For producers, we offer strategic expertise, an extensive international network, and tailored support to help them grow beyond domestic markets. For buyers, Fine Goods serves as a one-stop sourcing partner for premium food products, guaranteeing consistency, reliability, and a smooth procurement experience.

By partnering with Fine Goods, you gain a dedicated and knowledgeable ally—one that understands your vision and delivers customized solutions designed for long-term success.



#### CONTACT DETAILS

##### FINE GOODS

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**E:** [gdchaldoupis@fine-goods.gr](mailto:gdchaldoupis@fine-goods.gr)

**W:** [www.fine-goods.gr](http://www.fine-goods.gr)

**Linkedin:** [www.linkedin.com/company/fine-goods](http://www.linkedin.com/company/fine-goods)

## MM Publications –A World Leader in English Language Teaching– at the London Book Fair (LBF)

MM Publications, a proud member of the MM Educational Group, is set to participate in the London Book Fair, taking place at Olympia London from March 10th to 12th, 2026. With over 50 years of experience in education, MM Publications is a global leader in English Language Teaching (ELT), offering a wide range of high-quality books, digital tools, and teacher support services.

Operating in more than 110 countries, MM Publications supports learners and educators through ministry-approved curricula, AI-powered resources, interactive platforms, and multi-modal learning systems. With over 8,500 titles and 1,200 customised editions, MM Publications collaborates with ministries and institutions worldwide to create solutions aligned with local standards and global expectations.

Participation in the London Book Fair provides an excellent opportunity to highlight our commitment to quality, future-ready education and global collaboration. It also allows us to connect with partners and explore new educational initiatives across Europe, the Arab world, Asia, and beyond.

More than a publisher, MM Publications is a trusted educational partner—dedicated to empowering teachers, inspiring students, and shaping the future of ELT globally through its guiding mission: “Learn, Share, Inspire.”



### CONTACT DETAILS

#### MM PUBLICATIONS

##### Sales & Marketing Department

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**E:** [sales@mmpublications.com](mailto:sales@mmpublications.com)

**W:** [www.mmpublications.com](http://www.mmpublications.com)

Further details about our presentation are available on the official London Book Fair website: <https://tinyurl.com/ut9mv78d>

## FIGAME.COM's expansion outside Europe

In 2025, Figame.com has expanded its clientele base outside Europe, marking a significant milestone by winning its first corporate client in Mauritius. This achievement reflects the company's ability to deliver state of the art corporate travel technology and high quality services to organizations worldwide.

Figame.com LTD is a global corporate travel management company exclusively dedicated to the business travel sector. The company invests heavily in travel technology and has developed its own advanced online booking and management platform, available at **app.figame.com**. This proprietary system supports corporations in optimizing their travel processes with efficiency, transparency, and full control.

With a corporate focused approach and competitive software solutions, Figame.com stands out in the global travel market. The company was recognized for excellence as "Best Travel Agency" in both 2009 and 2010 by Condé Nast Traveller and continues to maintain a leading position in today's business travel landscape.

Since its establishment, Figame.com has achieved consistent double digit growth, driven by exceptional service to medium and large corporations. Today, it serves more than 300 companies worldwide and remains a strong force in the corporate travel industry. The company's commitment to personalized support, technological innovation, and cost effective solutions continues to shape its long term success and global expansion.



### CONTACT DETAILS

#### FIGAME.COM TRAVEL ORGANIZATION LTD

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**LinkedIn:** FIGAME.COM Travel Organisation LTD



## IKTINOS HELLAS S.A. announces participation in five major international exhibitions in 2026

IKTINOS HELLAS S.A., one of the leading companies in the natural stone industry worldwide, proudly announces its exhibition schedule for 2026, reassuring its strategic focus on international expansion, global outreach, and continuous growth.

Throughout 2026, the company will participate in five major international exhibitions, all considered key reference points for the marble, construction materials, and architectural sectors:

### **Xiamen International Stone Fair**

16 – 19 March 2026

Xiamen, China

### **Coverings 2026**

30 March – 2 April 2026

Las Vegas, Nevada, USA

### **Izmir Marble Fair**

14 – 17 April 2026

Izmir, Turkey

### **Marmomac 2026**

22 – 25 September 2026

Verona, Italy

### **Big 5 Global**

23 – 26 November 2026

Dubai World Trade Centre, Dubai

Participation in these prestigious international exhibitions is part of IKTINOS HELLAS S.A.'s long-term strategy to showcase the excellence of Greek marble, present innovative applications, and strengthen partnerships in high-potential global markets.

With exports to more than 90 countries worldwide, IKTINOS HELLAS S.A. remains committed to sustainability, expertise, and international networking, reinforcing its position as a global ambassador of Greek marble.



### **CONTACT DETAILS**

#### **IKTINOS HELLAS**

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Export Sales Manager**

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## STIRIXIS Group: European distinction with First Prize for the Design of Village Cinemas at The Mall Athens

STIRIXIS Group, the leading Greek strategic design and consulting firm with a global presence in 29 countries and more than 900 projects worldwide, was honored in London at the International Property Awards 2025–2026 International Final, the world's most prestigious institution recognizing excellence in architecture and design.

STIRIXIS Group received the top European distinction for Design in the Best Mixed-Use Interior in Europe category for its project Village Cinemas at The Mall Athens. The award ceremony took place on January 16, 2026, during a distinguished gala event at the historic Savoy Hotel, reaffirming the Group's international recognition for excellence, innovation, and strategic approach.

The project was also shortlisted among the top three global finalists for the corresponding World Award, further strengthening its international profile and impact.

The President & CEO Alex Athanassoulas stated: "This European distinction confirms our strategic approach to design and our close collaboration with clients and team. We are proud that Village Cinemas at The Mall Athens has been recognized by the International Property Awards at a European level and shortlisted among the top three projects worldwide."

STIRIXIS Group continues to innovate, shaping future-ready environments and setting new global standards in the business and architectural landscape.



**STIRIXIS GROUP** >  
True Prosperity.

### CONTACT DETAILS

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# Excellence in Partnership

## المتحدثون:

- ✓ **إيفانجلوس ذايرتزيس**، رئيس القسم الاقتصادي والتجاري، سفارة اليونان، مصر
- ✓ **خريستينا آريوبولو**، مستشار أول للشؤون الاقتصادية والتجارية، رئيس المكتب الاقتصادي والتجاري، سفارة اليونان، لبنان
- ✓ **ماريا موراكي**، سكرتير ثالث للشؤون الاقتصادية والتجارية، دائرة B5 للعلاقات الثنائية والاقتصادية، وزارة الخارجية اليونانية، عن السعودية.
- ✓ **ستاماتيوس زاخارياديس**، سكرتير ثان للشؤون الاقتصادية والتجارية، وزارة الخارجية اليونانية، عن تونس.
- ✓ **كاناكيس فيليبوس مانداليوس**، الرئيس التنفيذي، شركة Lead المساهمة للهندسة، ورئيس الجالية اليونانية في ليبيا

## 15:00 الجزء الثاني: تقديم عن قصص نجاح الشركات اليونانية العاملة في الدول العربية، خبراتها وانطباعاتها والتعرض حول التقاليد والخصائص الثقافية للعمل في المجتمعات العربية.

**المحاور:** **داميانوس آيفثيمياديس**، مدير تنمية الاعمال، مجموعة Archirodon NV اليونان، وعضو مجلس إدارة الغرفة العربية اليونانية.

## المتحدثون:

- ✓ **البرفسور د. بروكوبيس ثيوذورويديس**، برفسور تسويق، عميد كلية العلوم الاجتماعية، الجامعة اليونانية المفتوحة، اليونان
- ✓ **تاكيس كاكايانيس**، مَفوض للتجارة والرئيس السابق للجمعية اليونانية في المغرب، المغرب \*
- ✓ **إوانيس خالذوبيس**، مُستشار تصدير، ومؤسس شركة Fine Goods، اليونان.
- ✓ **نيكولاوس ستراتيجيياس**، الرئيس والرئيس التنفيذي، شركة Anaplas Consulting Engineers، المساهمة، اليونان

**15:45 لقاءات العمل بين الشركات اليونانية والعربية والمستشارون التجاريون المشاركون.**

**16:30 انتهاء أعمال الورشة السادسة.**

## اللقاء السنوي لأعضاء الغرفة العربية اليونانية

**17:00**

التقليد السنوي للقاء وتواصل أعضاء الغرفة العربية اليونانية للتعارف وتبادل الآراء والتقديم عن برامج الغرفة لعام 2026، وقطع كعكة العام الجديد، ويتم في هذا اللقاء سحب يانصيب للهدايا التي أسهمت بتقديمها الشركات الاعضاء في الغرفة.



# Excellence in Partnership

## المتحدثون:

- ✓ مؤيد صالح، سفير جمهورية العراق، اليونان
- ✓ محمد صبيحي، سفير المملكة المغربية، اليونان
- ✓ عمر عامر يوسف، سفير جمهورية مصر العربية، اليونان
- ✓ يوسف درخم، سفير دولة فلسطين، اليونان
- ✓ زهير النسور، سفير المملكة الاردنية الهاشمية، اليونان
- ✓ سعاد طرابلسي، سفير الجمهورية التونسية، اليونان

## 11:45 جلسة الحوار الثانية:

**المحاور:** البروفسور د. خاريس لامبروبولوس، رئيس بنك التنمية اليوناني للاستثمارات، وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان.

## المتحدثون:

- ✓ علي خلفان المنصوري، سفير دولة قطر، اليونان
- ✓ علي بن يوسف، سفير المملكة العربية السعودية، اليونان
- ✓ كنج الحجل، سفير الجمهورية اللبنانية، اليونان
- ✓ فراس الرشيد، القائم بالأعمال، الجمهورية العربية السورية، اليونان
- ✓ د. أمجد إلياس، القائم بالأعمال، سفارة جمهورية السودان، اليونان
- ✓ عبد الله خليفة الأذينة، نائب رئيس البعثة، سفارة دولة الكويت، اليونان
- ✓ عبدالودود بداد، مستشار أول، سفارة الجمهورية الإسلامية الموريتانية المعتمدة في اليونان، إيطاليا

13:00 استراحة وغذاء خفيف وتواصل بين المشاركين.

## "ورشة العمل السادسة" ثقافة العمل والاعمال في العالم العربي

تُقدّم هذه الدورة الانطباعات والخبرات العملية لبعض المستشارين التجاريين في سفارات اليونان في العالم العربي والشركات اليونانية التي أسست لأعمالها في الدول العربية، عرض عن تأسيس الاعمال، القطاعات التي يجب التركيز عليها لزيادة التبادل التجاري، مع استعراض التقاليد والخصائص الثقافية في المجتمعات العربية. أن هذه الورشة في أساسها هي إعطاء المعلومات الأولية حول هذه الجوانب.

**التقديم:** رشاد مبجر، الأمين العام، الغرفة العربية اليونانية.

13:45 **المتحدث الرئيسي:** نيميتريوس سكالكوس، الأمين العام للعلاقات الاقتصادية الدولية، وزارة الخارجية اليونانية، اليونان.

14:00 **الجزء الأول:** المستشارين الاقتصاديين والتجارين اليونانيين المعتمدين في البلاد العربية

**المحاور:** سبيروس كسانثيس، الرئيس التنفيذي، شركة Eurosol Hellas، المساهمة، (مجموعة Eurosol)، وعضو مجلس إدارة الغرفة العربية اليونانية، اليونان.

# Excellence in Partnership



6<sup>th</sup> Workshop "Doing Business in the Arab World"  
ورشة العمل السادسة "ثقافة العمل والأعمال في العالم العربي"  
ATHENS, 12<sup>th</sup> FEBRUARY 2026

7<sup>th</sup> Roundtable  
meet the  
Arab ambassadors

12  
FEBRUARY  
2026

## تحت رعاية:



HELLENIC REPUBLIC  
MINISTRY OF FOREIGN AFFAIRS

## الخميس 12 فبراير/شباط 2026 في فندق ذيفاني كارافيل – صالة أوليمبيا - أثينا

### مقدمة:

نهدف من فعاليتي هذا اليوم "لقاء السفراء العرب مع رجال الأعمال اليونانيين" و"ثقافة العمل والأعمال في العالم العربي" إلى فتح قنوات للتواصل مع الأسواق العربية وفرص العمل والاستثمار فيها وعرض تلك القطاعات التي من شأنها أن تسهم في زيادة التبادل التجاري بين اليونان والدول العربية، كما أن هاتين الفعالتين تتعرض لجوانب أخرى تتصل بتقاليد وثقافة الأعمال في العالم العربي.

### البرنامج

09:00 الاستقبال والتسجيل.

10:00 حفل الافتتاح.

التقديم: رشاد مبجر، الأمين العام، الغرفة العربية اليونانية.

### الترحيب:

✓ خايس جبرونيكلولاس، رئيس مجلس الإدارة، الغرفة العربية اليونانية، والرئيس التنفيذي،

City Unity College، اليونان

✓ سهيل حسيب صباغ، نائب الرئيس، الغرفة العربية اليونانية، ورئيس مجموعة الموارد البشرية

شركة اتحاد المقاولين (CCC)، اليونان

### ضييفي الشرف:

✓ مؤيد صالح، عميد السلك الدبلوماسي العربي وسفير جمهورية العراق، اليونان

✓ خايس ثيوخايس، نائب وزير الخارجية، اليونان

## الدورة السابعة "لقاء السفراء العرب مع رجال الأعمال اليونانيين"

تقديم عن فرص الاستثمار وبيئة الأعمال في العالم العربي.

10:30 جلسة الحوار الأولى:

المحاور: رشاد مبجر، الأمين العام، الغرفة العربية اليونانية.



رشاد مبجر  
الأمين العام

عزيزي القارئ

جرت العادة أن تستهل الغرفة العربية اليونانية أنشطتها السنوية بفعاليتين رئيسيتين؛ الأولى اللقاء المفتوح بين "السفراء العرب ورجال الأعمال اليونانيين"، والذي يُعقد هذا العام في دورته السابعة، تليه ورشة «ثقافة العمل والأعمال في العالم العربي» في دورتها السادسة. يقدم السفراء العرب عرضاً حول فرص وقطاعات الاستثمار وبيئة الأعمال في بلادهم، فيما يتولى المستشارون التجاريون في السفارات اليونانية في الدول العربية التقديم حول إجراءات تأسيس الشركات، وأبرز القطاعات التجارية التي من شأنها أن تسهم في تعزيز التبادل التجاري بين الشركات اليونانية والعربية.

تخدم هاتان الفعالتان من حيث المحتوى وطبيعة المعلومات التي تقدمانها المشاركين، ولا سيما ممثلي الشركات الصغيرة والمتوسطة، في سعيهم للتوسع والدخول إلى الأسواق العربية، ونحرص في الغرفة العربية اليونانية على التجديد تجنباً للتكرار من جهة، وتعزيزاً للفائدة من جهة أخرى، لهذا نستضيف هذه المرة نخبة من المتحدثين من ممثلي الشركات اليونانية التي أسست لأعمالها في عدد من الدول العربية منذ سنوات، ولا تزال ناشطة في مجالاتها، ولها باع وقصص نجاح تُفيد في عرضها وتضيف للمشاركين معلومات أخرى.

يتزامن صدور هذا العدد هذا اليوم، 12 فبراير 2026، وهاتين الفعاليتين، وكما جرت العادة، تستضيف الغرفة العربية اليونانية لقاءها السنوي مع الشركات الاعضاء والذي أصبح تقليداً ناجحاً يلعب دوراً رئيسياً في تعزيز ارتباطنا بأعضاء الغرفة، والحفاظ على قنوات تواصل مفتوحة ومستدامة على مدار العام. ونحرص في فعاليات هذا اليوم التركيز على لقاءات العمل الثنائية والجانبية بين المتحدثين والمشاركين على مدار اليوم.

في سياق آخر، تتواصل الاستعدادات لعقد «المؤتمر الصحة العربي – اليوناني الثاني» في 10 و 11 يونيو 2026، والذي يأتي امتداداً للنجاح الذي حققه المؤتمر في دورته الأولى في يونيو 2024. وتقديراً لذلك، تجدر بنا الإشارة إلى أن فكرة تنظيم هذا المؤتمر جاءت بمبادرة من السيدة يوليا تسيتي، **Julia Tseti**، الرئيس والمدير التنفيذي لمجموعة **OFET Group** للصناعات الدوائية والبحوث، وعضو مجلس إدارة الغرفة العربية اليونانية. وقد توجت هذه المبادرة برعايتها الاستراتيجية للمؤتمر الأول، إلى جانب رعاية ومساهمة عدد من الشركات الأعضاء في الغرفة.

وتمهيداً لهذا الحدث، يتضمن هذا العدد مقابلتين تسلطان الضوء على تجربتين ناجحتين في القطاع الصحي. الأولى مع رجل الأعمال والشخصية السعودية المرموقة **الدكتور عماد الذكير**، المؤسس والرئيس التنفيذي لمجموعة **The Care Group**، التي تركز اهتمامها على الاستثمارات المشتركة في قطاع المستشفيات والرعاية الصحية في المملكة العربية السعودية، إلى جانب دول أخرى منها المملكة المتحدة، وكندا، وبولندا، وجزر توركس وكايكوس في البحر الكاريبي، والمجموعة بحد ذاتها تمثل قصة نجاح مستمرة. أما المقابلة الثانية فهي مع رجل الأعمال اليوناني **سبيروس ديموتسانتوس**، **Spiros Dimotsantos**، الرئيس والمدير التنفيذي لمجموعة **Medicon Group**، والذي عاش ودرس في مصر ويتحدث اللغة العربية بطلاقة، وتمثل شركته قصة نجاح في مجال معدات التحاليل المخبرية المتطورة.

تأتي هاتان المقابلتان في إطار التحضير لهذا المؤتمر علماً بأن الدكتور عماد والسيد سبيروس سيكونان من بين المشاركين والمتحدثين في المؤتمر الثاني، إلى جانب نخبة مختارة من المتحدثين من اليونان والعالم العربي. ونأمل أن يشكل هذا المؤتمر إضافة أخرى ونقلة نوعية جديدة في مسيرة الغرفة العربية اليونانية، وأن يعزز من آفاق التعاون في القطاع الصحي بين اليونان والدول العربية.





الغرفة العربية اليونانية  
ΑΡΑΒΟ-ΕΛΛΗΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ  
ARAB-HELLENIC CHAMBER

## أهلا بكم في عضوية الغرفة العربية اليونانية

خمس وأربعون عاماً انقضت منذ تأسيس الغرفة العربية اليونانية استطاعت خلالها أن تبرز كواحدة من أكثر الغرف الأجنبية المشتركة في اليونان حضوراً ونشاطاً، وأن تجذب إلى عضويتها كبار الشركات العاملة في اليونان والمئات من الشركات المتوسطة والصغيرة، وأن تسهم بدورها في زيادة التبادل التجاري والتدفقات الإستثمارية بين اليونان والعالم العربي وتعزيز التعاون العربي اليوناني في كافة المجالات.

تتميز فعاليات الغرفة العربية اليونانية بحضور مكثف ومشاركة فعالة من قبل رجال الأعمال في اليونان ونظرائهم من جميع الدول العربية، يعود هذا إلى ما تناوله هذه الفعاليات من محاور وقطاعات للتداول والنقاش وبما تقوم به الغرفة العربية اليونانية من تنظيم في عقد اللقاءات الثنائية في كافة قطاعات العمل كجزء أساسي من هذه الفعاليات، كل ذلك أسهم في استمرارية الغرفة وتأكيد مكانتها في أوساط الغرف التجارية العاملة في اليونان.

يضاف إلى تميز الغرفة العربية اليونانية تواصلها المستمر مع الشركات الأعضاء وغير الأعضاء واتباع سياسة الباب المفتوح، مما وفر لها قاعدة بيانات وشبكة اتصالات واسعة تستفيد منها بالدرجة الأولى الشركات الأعضاء في الغرفة.

### امتيازات العضوية:

- المشاركة في فعاليات الغرفة من منتديات ومؤتمرات
- الترويج المجاني للشركات الأعضاء في مطبوعات الغرفة الدورية
- المشاركة في بعض لقاءات العمل الخاصة
- المشاركة في ورش العمل واللقاءات الثنائية التي تنظمها الغرفة
- لقاءات العمل عبر الإنترنت
- تزويد الشركات الأعضاء بالمعلومات المطلوبة من اليونان

### المجالات المشتركة للتعاون العربي اليوناني:

تعد اليونان أقرب الدول الأوروبية مسافة إلى العالم العربي، ولذلك كان التواصل قائماً منذ القدم ونطاق التعاون سهلاً في كثير من المجالات، وفي ظل الظروف الراهنة فإن التجارة مع اليونان لها مزاياها العديدة، فهي قد استطاعت أن تؤسس لنفسها سمعة تجاوزت حدودها في كثير من مجالات العمل، والقطاعات التي تميز اليونان بجودتها منها على سبيل الذكر ما أحرزته من تطور ملموس في الصناعات الغذائية ومواد البناء والطاقة المستدامة بأنواعها والتكنولوجيا، بالإضافة إلى سجل متميز لشركات الهندسة والإنشاءات اليونانية في انجاز العديد من المشاريع في العالم العربي، يضاف إلى ذلك التفوق التقليدي لليونان وريادتها في قطاعي الملاحة وصناعة الموانئ.

ولذلك استطاعت اليونان بجودة ما تنتجه أن تنافس في كثير من الأسواق العالمية، يدل ذلك الزيادة المستمرة في ميزان صادراتها إلى الكثير من دول العالم، إن فرص الاستثمار رحيبة وفي أكثر من مجال، ويتفرد القطاع السياحي ببنية تحتية متكاملة تؤهله لأن يكون أكثر القطاعات الجاذبة للإستثمارات الخارجية، واليونان كما نعلم من أكثر الوجهات السياحية في العالم، وتجذب الملايين من السياح بمختلف اهتماماتهم، منها التعرف على حضارتها العريقة ومنها التمتع بما تمتاز به من جمال الطبيعة في قراها وجزرها ومدنها.

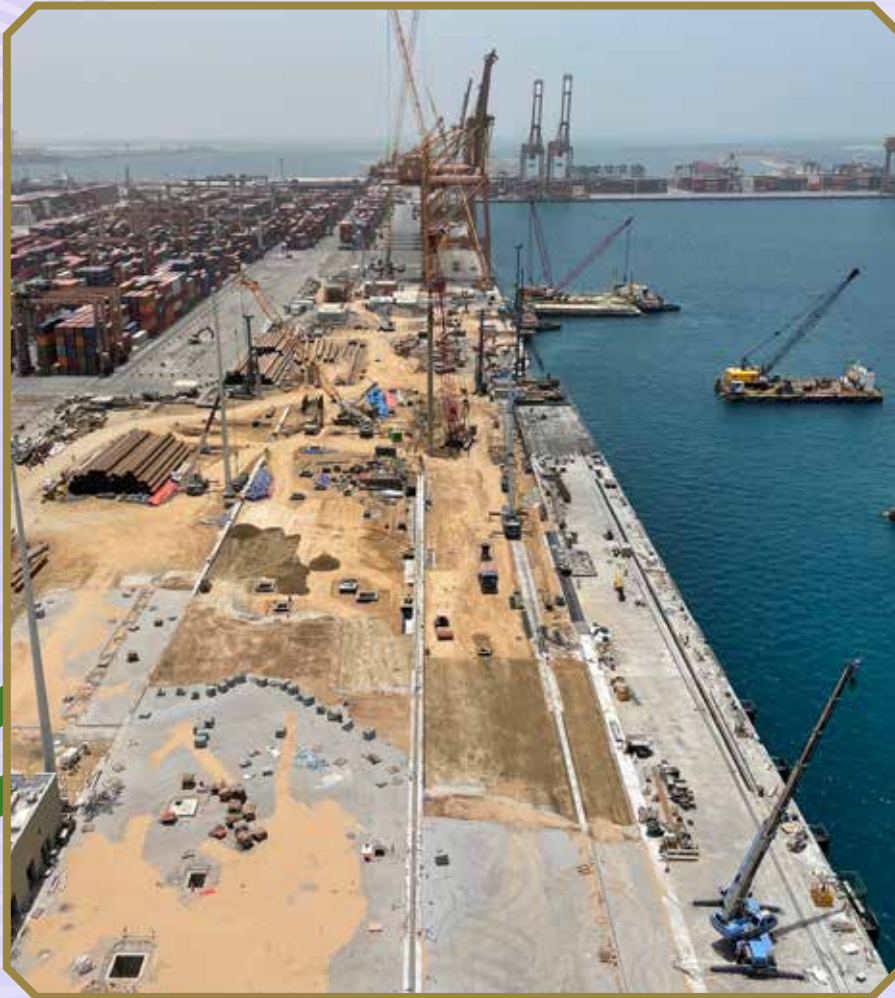
إن الخدمات التي تقدمها للشركات الأعضاء والتواصل المستمر معهم هو ما يميزنا ويضيف إلى قدرتنا في احداث الفرق المطلوب كعامل إيجابي في تعزيز التواصل بين القطاع الخاص في اليونان ونظيره في العالم العربي.

للمزيد من المعلومات الرجاء زيارة الموقع الإلكتروني الخاص بالغرفة أو الكتابة إلينا عن طريق البريد الإلكتروني أدناه:



# MAN

*Special Edition*



*Jeddah South Container Terminal Upgrade, Saudi Arabia  
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7<sup>th</sup> Roundtable  
meet the  
**Arab** ambassadors

12  
FEBRUARY  
2026



6<sup>th</sup> Workshop "Doing Business in the Arab World"  
ورشة العمل السادسة "ثقافة العمل والأعمال في العالم العربي"  
ATHENS, 12<sup>th</sup> FEBRUARY 2026